THE WEATHER.

Unsettled, probably showers in south portion Tuesday; Wednesday cloudy and warmer.

THE MORNING STAR

WILMINGTON

FOUNDED A.D. 1867

SOME TIMES

a Classified Advertisement will fail to bring any replies; these are the exceptions that prove the rule: where one fails, 99 will bring quick results.

VOL. XCII—NO. 68. WILMINGTON, N. C., TUESDAY MORNING, JUNE 10, 1913. WHOLE NUMBER 13,346.

THE FREE LIST WILL DECREASE REVENUE

Comparative Figures on Underwood Bill and Present Tariff Law

LOSS OF REVENUE ESTIMATED

Ad Valorem Rate in Proposed Law 32.99 Per Cent, Against 43.64 Per Cent Under the Payne-Aldrich Bill

Washington, June 9.—A table prepared by the Senate Finance committee showing comparative figures based on the Underwood tariff bill and the present tariff law, shows the average ad valorem rate in the proposed law to be 32.99 per cent, as against 43.64 per cent under the Payne-Aldrich bill.

The estimated loss of revenue through the augmented free list in the Underwood bill would be $24,718,329 on an import valuation of $102,534,466. Revenue under the proposed bill, exclusive of the income tax, is estimated at $266,701,130, as compared with $304,216,694 under the present rates. With the income tax revenue estimated at approximately $80,000,000 the total revenue under the proposed bill would aggregate about $347,000,000.

The Sundries Schedule

In the sundries schedule, wherein the Democrats have added many articles not heretofore taxed or have increased rates on luxuries the ad valorem equivalent shows an increase over the Payne-Aldrich rates from 24.72 per cent to 39.26 and the estimated revenue from this schedule is raised from $27,000,000 to approximately $60,000,000.

Wool revenue, it is estimated, will decrease from $27,000,000 to $13,000,000. The sugar revenue would decrease from $60,000,000 at the rate of $20,000,000 a year until sugar goes on the free list in three years.

Majority members of the Senate Finance committee will meet tomorrow to prepare the measure for the Democratic caucus next week.

Senator Simmons, chairman of the committee, said two of the sub-committees would not be able to report fully for several days and each has several propositions to submit to the majority members for advices. These include questions relating to the income tax, administrative features, and whether certain duties on the silk schedule should be made specific instead of ad valorem.

Countervailing Duty

The proposal of the sub-committee in charge of the agricultural schedule to put a countervailing duty on livestocks, grains, meats and flour also will be discussed by the majority members. With these products on the free list, subject to a countervailing duty, cattle from Canada would be dutiable at from 22 1-2 to 25 per cent ad valorem, a sum equal to the Canadian tax on cattle; meats would be dutiable at 2 1-2 to 3 cents a pound; wheat 10 to 12 cents a bushel; oats and rye 9 to 10 cents a bushel; flour 50 to 60 cents a barrel; rye flour 45 to 50 cents a barrel; oatmeal 50 to 60 cents a barrel.

Senator Simmons estimates that the majority members will be at least a week considering the bill.

To Protect New York

To protect the city of New York against the operation of the proposed income tax, where it might fall upon the city's interest in the earnings of the Inter-borough Rapid Transit Company, Comptroller Methewson and Acting Corporation Counsel Hohle, of New York, have suggested important amendments to the income tax provision.

One amendment would make it clear that incomes of States or municipalities cannot be taxed. The other would exempt earnings of any private corporation, when the operation of the income tax would result in loss to a State, county or city.

PROF. COBB'S TRYING TRIP

Member of University Faculty Has Hard Time Keeping Date

(Special Star Correspondence.)

Kinston, N. C., June 9.—Prof. Collier Cobb, of the Chair of Geology, in the University of North Carolina, was stranded here a short time on his way to Newbern. He was en route to that city from Chapel Hill to fill the engagement of Prof. N. W. Walker, who was to deliver the commencement address of the public schools, Professor Walker having found it impossible to fill the date. His train failed to make connection with the astbound Norfolk Southern train at Goldsboro, and Professor Cobb chartered an automobile. The machine stalled here for some reason, causing a delay, and necessitated a change of cars. The chauffeur of the second car lost his way in the swamps between Kinston and Newbern and Professor Cobb did not arrive at his destination until 10 o'clock, at which hour, however, he delivered his address to a large audience.

HEARINGS WILL BE GRANTED.

Complaints of Dissatisfied Employes in Navy Yards to be Considered.

Washington, June 9.—Secretary Daniels will grant a hearing Wednesday morning to representatives of dissatisfied employes in the Washington, Norfolk and Charlestown, Mass., navy yards. The Norfolk employes have complained that their compensation is inadequate, and assert that employes of the Philadelphia yard receive a higher wage for the same class of work. The Charlestown workers are opposed to the so-called "scientific" system whereby compensation is determined by the amount of work done. It is expected that in addition to delegates chasen by the different navy yard organizations representatives in Congress from the districts affected also will be heard.

CONVICTIONS ARE SET ASIDE

Erroneous Instruction of Trial Judge in Case Against Officers of So-called "Turpentine Trust" Under Sharman Law

Washington, June 9.—The constitutionality of the Sherman anti-trust law, as a criminal statute was upheld today by the United States Supreme Court. The court set aside the sentences in the criminal suit against the "Turpentine Trust" on the ground that the trial judge had delivered an erroneous instruction to the jury, but rejected the contention of the defendants that the "rule of reason" announced in the Standard Oil decision made the forbidden acts so indefinite as to make the Sherman law as a criminal statute unconstitutional.

"The decision sustains the Sherman law", said Attorney General McReynolds tonight.

A civil suit for the dissolution of the trust is still pending in the lower courts.

Washington, June 9.—Convictions of five officials of the American Naval Stores Company, of Savannah—the so-called "turpentine trust" for criminal violation of the Sherman law, were set aside today by the Supreme Court because of an erroneous instructon of the trial judge. Justice Pitney was the only dissenter to the opinion.

Officials of the Department of Justice, however, did not regard the decision as one generally unfavorable to the criminal section of the Sherman law. They never considered that they had a strong case.

Edmund S. Nash, president of the company, had been fined $3,000; J. F. Cooper Myers, vice president, fined $2,500 and sentenced to jail for three months; Spencer P. Shotter, chairman of the board, fined $5,000 and sentenced to jail for three months; Geo. Meade Boardman, treasurer, fined $2,000, and Carl Moller, manager of the Jacksonville branch, fined $5,000. All these sentences were set aside. Shotter's and Myers' cases were the first convictions for violation of the Sherman anti-trust law carrying jail sentences to come before the Supreme Court.

The trial judge instructed the jury that a conviction could be had if the defendants were found guilty of "any" of the means charged to effect a monopoly. One of those means, Justice Holmes said in announcing the court's decision, was an offense which would not be a restraint of trade but mere cheating punishable by State law.

In announcing the court's decision, Justice Holmes said that the "rule of reason" did not make the forbidden acts so indefinite as to make the Sherman anti-trust law as a criminal measure unconstitutional.

"While the case has been going on the company has gone into bankruptcy. Its officers charged that the government's attack, among other things had impaired its credit.

COMMITTEE TO BEGIN PROBE

Investigation of Conditions in West Virginia Coal Mine Strikes

Washington, June 9.—Armed with the plenary authority of the legislative branch of the Federal government to inquire and report the Senate subcommittee appointed to probe conditions in the West Virginia coal strike, left Washington for the strike district today.

The committee will begin the examination of witnesses in Charleston Court House tomorrow. About 100 witnesses are expected to be on hand to open the proceedings. The alleged experience of peonage among the mine workers in the affected district will be the first subject taken up by the investigators with Senator Borah in charge of that branch of the inquiry. Men who have gone through the turbulent days of industrial warfare in the West Virginia mountains, gathered together by the representatives of the United Mine Workers organization, will tell their experience in the mines.

The investigation will begin with the committee confronted with several embarrassing circumstances. Among other things the investigators are anxious as to the exact status of the indictments returned against officers and agents of the United Mine Workers charging conspiracy, under the Sherman anti-trust law, with coal operators in other coal fields, to embarrass the West Virginia operators by fomenting strife among the West Virginia miners. Owing to the question of granting immunity to possible offenders by examining them as witnesses, the committee will await the further proceedings of the department of justice before taking up the "conspiracy" angle of probe.

It is probable that unless conditions again become turbulent in the coal fields, the committee will make visits to the Paint Creek and Cabinet Creek in order to secure a personal view of conditions.

Pittesburgh, June 9.—John P. White, president of the United Mine Workers of America, declared his belief today that the suit in West Virginia against the United Mine Workers' officials under the anti-trust law is a "dust-throwing" move to detract attention from real conditions in that State.

"The United Mine Workers, a law-abiding organization, however, is ready and willing to have any of its acts investigated," said President White.

TAFT AT WASHINGTON

Former President Interested in Lincoln Memorial to be Erected

Washington, June 9.—Former President Taft spent several hours today with other members of the Lincoln Memorial committee, going over plans for the new $2,000,000 memorial to be erected in Washington.

Professor Taft was a luncheon guest of Speaker Clark at the capital with Democratic Leader Underwood and former Speaker Cannon.

The commission approved plans for the memorial drawn by Henry Bacon. No decision was reached as to the choice of a sculptor of the Lincoln statue.

Professor Taft visited the Supreme Court with Charles D. Hilles and Miss Mabel Board during the rendering of dicision. Not within a generation has a former President visited that court when in session.

EASTMAN KODAK CO. ASSAILED AS TRUST

Civil Anti-trust Suit Filed by Order of General Attorney

THE COMPANY WORTH MILLIONS

Monopoly of the Trade in Photographic Supplies is Alleged—The Sherman Law Violated—Two Companies Involved

Buffalo, N. Y., June 9.—Dissolution of the so-called Eastman Kodak trust was asked in a civil anti-trust suit filed here today by order of Attorney General McReynolds. The Federal government seeks the dissolution by receivership, if necessary of the Eastman Kodak Company of New Jersey, and the Eastman Kodak Company of New York, which are charged with monopolizing the trade in photographic supplies in violation of the Sherman law.

It is the aim of the government to divide the assets and business of the two companies, controlling 72 per cent of the business in the United States into such parts as will effectually destroy the alleged monopoly and restore free competition. The petition in equity asks for an injunction forbidding the fixing of the re-sale of cameras, films and other patented photographic supplies. This marks the Attorney General's first application of the recent decision of the United States Supreme Court denying patentees the right to fix re-sale prices of retailers.

Following are named as defendants: Eastman Kodak Company of New Jersey; Eastman Kodak Company of New York; George Eastman, Henry A. Strong, Walter S. Hubbell and Frank S. Noble, all of Rochester, N. Y.

The Eastman Kodak Company of New Jersey, a holding company, has an authorized capital of $35,000,000, of which $26,000,000 has been issued. The Eastman Kodak Company of New York, the operating company of the combination, is a $5,000,000 corporation, manufacturing and marketing photographic supplies.

Will Conform to Law

Rochester, N. Y., June 9.—The Eastman Kodak Company will adjust its methods of doing business to meet the cases preferred against the company in the government dissolution suit, filed today at Buffalo. George Eastman, president of the company, so announced here upon receipt of the news that suit had been started.

Mr. Eastman indicated, however, that the company would refuse to dissolve.

"While there is a prayer for dissolution as is usual, I am informed in all such cases," said Mr. Eastman, "it is believed that full compliance with the main specific demands for changes of trade methods freely offered by this company will successfully meet all criticism and satisfy the trade at large and the government.

"However, co-ordination of the manufacture of films, plates, papers and cameras must be continued. No concern that is unable to furnish products in all of these lines can hope to compete with the great foreign manufacturers."

In compliance with the government's petition, the company, according to Mr. Eastman, intends hereafter to operate its various retail stock houses under its own name. It also will abandon "its exclusive sales policy."

WILL MAKE INVESTIGATION.

Committee Agreed Upon an Amendment to Appropriation Bill.

Washington, June 9.—The Senate Indian Affairs committee today agreed upon an amendment to the Indian Appropriation bill which would require a complete investigation of all expenditures of the Indian Bureau; a detailed accounting for every cent spent of the $10,000,000 or more to be appointed for the coming year; and revolutionize the method of administering Indian trust funds and annual appropriations in the future.

Another amendment agreed to by the committee, to prohibit any contracts with Indians relating to tribal funds or property in the hands of the government unless authorized by the United States is expected to materially affect many contracts made with Cherokee and Chickasaw Indians by James F. McMurray, of Oklahoma. It was asserted by Senator Ashurst of the Senate "lobby" committee last week that McMurray's contracts, carrying a 10 per cent. contingent fee, would have netted him $3,500,000. Members of the committee were not certain tonight to what extent the contracts would be affected.

QUESTION OF SANITY

Conflicting Opinions of Courts—Decision Reserved

New York, June 9.—John Armstrong Chaloner, whom New York courts have declared insane and Virginia courts sane, may reagin possession of his $1,500,000 interests in this State without opposition if he will make application in New York courts. Thomas T. Sherman, guardian of the local estate, so declared today in papers filed with the Supreme Court.

Mr. Sherman's declaration was filed in proceedings brought by Chaloner to obtain $16,000 a year more than the $16,000 he is receiving from revenues of the estate.

Mr. Sherman said he would not oppose a motion to have Chaloner declared sane by New York courts.

Chaloner proposes to spend $8,000 in trying to secure amendments to State insanity laws throughout the Union.

The court reserved decision.

FINALS AT TRAINING SCHOOL

Bishop Collins Denny Delivers Annual Sermon—Rev. W. E. Cox, of Wilmington, Pre[illegible]s to the Y. W. C. A.

(Special Star Telegram.)

Greenville, N[illegible], June 9.—Bishop Collins Denny preached a great sermon to a large audience at East Carolina Teachers' Training School on Sunday morning. His theme was "Paul, the Ambassador," and his text was, "I Am a Debtor to the Greek and the Barbarian, to the Wise and Unwise."

He announced that his purpose was to enforce, not interpret the text. He sketched in the life of Paul by giving graphic pictures of the life scenes showing him always as the minister, the ambassador of God to men, always paying a debt, always minimizing self for others, well equipped, endowed with belief and power. The sermon was rich in imagery, full of timely illustrations from history, literature and life closing with an apt admonition to the graduating class. He held his audience for an hour and a half.

The recital on Saturday evening by the pupils in the Department of Music reflected great credit on Miss Hill, teacher of piano, and Miss Muffly, teacher of voice.

The sermon to the Young Women's Christian Association was preached by Rev. W. E. Cox, of Wilmington, a native of Greenville, and a staunch friend of the school since its inception. The Sunday evening services throughout the year are under the direction of the Y. W. C. A., therefore it is fitting that the Sunday evening during commencement be turned over to them. Mr. Cox in his sermon to them developed the ideals of Christian womanhood. He urged them to be true to all that makes for the highest in womanhood and to be careful not to be swept away by the modern discontent that drives the glory of womanhood.

At 10 o'clock on this morning Class Day exercises were held in the auditorium. This year's class numbers 30. The feature of greatest interest was the presentation of a check for $300 to be known as the loan fund of the class of 1913, to be divided into three scholarships to be given to students already in the school who made a certain average in scholarship and who can enter one of the classes in the two-year professional course. Miss Mary Emma Clark, of Pitt county, in behalf of the class, presented this gift. President Wright in accepting it expressed deep gratitude for the gift and commended highly the spirit of the class of 1913. He assured them that he spoke for the faculty and all connected with the institution when he said they had the faith and good will of all. In leaving money for a loan fund this class is following the precedent of the other two classes that have gone out from the school.

The class programme was followed with great interest by the audience and the local hits were greatly enjoyed. Miss Ethel Perry, of Kinston, one of the first students to register when the school was opened in the Fall of 1909, was class historian. She recalled many little touches of interest that were connected with the beginnings of things.

The other features of the programme were the welcome address by Miss Mary Lucy Dupree, of Greenville; instrumental solo, Miss Mary Ruth Tunstall, Greenville; essay, "Heritage of Southern Women,", Miss Alice Medlin, of Weldon; prophesy, Miss Ruth Moore, of Burgaw; vocal duet, Misses Pittman, of Greenville, and Taylor, of Rocky Mount; last will and testament, Miss Hattie Weeks, of Scotland Neck; farewell address, Miss Willie Green Day, of Raleigh.

The songs by the class, "Esse Quam Videre," the class song, "Alma Mater", and "When You're Young and Pretty and the World is Fair". The class of 1912 left a staff as a bone of contention between the classes of 1913 and 1914. The president of the 1913 cases. Miss Bettie Pearl Fleming, of Greenville, returned it to the class of 1912.

NAVAL BOARD OF INSPECTION.

Members of Department Visiting Southern Naval Plants.

Washington, June 9.—The Naval Board of Inspection for shore stations will leave Norfolk, Va., Wednesday on a tour of inspection of Southern navy plants, having completed visits to all stations north of Norfolk. The board which is composed of Rear Admiral John R. Edwards, president; Capt. George R. Evans, naval constructor; W. G. Dubose and Civil Engineer Archibald Parsons, will go first to Charleston, S. C., afterwards visiting Pensacola, Key West, New Orleans and all other ports where the department has property.

OUTLINES

The Senate Indian Affairs committee has voted for a complete investigation of all expenditures of the Indian Bureau.

The Supreme Court has ruled that street car lines are not subject to regulation of the Inter-State Commerce Commission.

The Senate Finance committee has compared a table of comparative figures based on the Underwood tariff bill and the present tariff law.

Convictions of five officials of the American Naval Stores Co., of Savannah—the alleged "trupentine trust,"—were set aside yesterday by the Supreme Court.

The Senate sub-committee appointed to probe conditions in the West Virginia coal strike, will begin the examination of witnesses in Charleston court house today.

The State of Minnesota won a substantial victory yesterday by a decision of the Supreme Court, which was handed down in connection with the regulation of railroad rates in that State.

New York markets: Money on call, steady; highest three per cent; lowest 2 1-4 per cent; ruling rate 2 1-4 per cent; last loan 2 3-4 per cent; last bid 2 3-4 per cent; offered at 3 per cent. Flour firm. Wheat firm. Corn easy. Rosin unsettled. Turpentine steady. Spot cotton 15 points up; middling uplands 12.25; middling gulf 12.50. Futures closed steady.

"INSIDIOUS" LOBBY PROBE CONTINUES

Name of Former Senator Butler Mentinued in Connection With Lobbyism

THE UNDERGROUND WORKINGS

Only Half Dozen Senators Yet to Take the Witness Stand—Those Who Might Have Exercised Influence.

Washington, June 9.—Turning away from the examination of colleagues who might have been influenced in matters of legislation, the Senate lobbying investigating committee late today began to inqure into the Washington pursuits of those who might have exercised the influence.

With only half a dozen Senators yet to take the witness stand the majority of the committee is convinced that it has seen a flash of the underground workings of a lobby and believes that only patient search is needed to reveal the trail that will lead to the quarry. The minority members apparently are not so certain that an "insidious" lobby will be discovered. The few Senators who have not been heard are out of the city and will testify before the hearings are concluded.

One former Senator and four former Representatives today admitted more or less interest in legislation at the Capitol, but none would say that he considered his cause unjust, or that he had done anything improper. Their work had been done in the open, they said, and consisted mostly in the filing of briefs before committees of Congress, making oral arguments in behalf of clients and arranging for hearings for their employers. Senator Reed, the principal inquisitor, apparently expected to show that many men spend most of their time in Washington, with nothing to do but convince Congress it is wrong about particular legislation.

Former Senator Charles Falkner, of West Virginia, the first witness from the outside, told the committee, he represented 22 of the big railroads of the country, and had represented them here for many years.

"My business has been to find bills that affect railroads, send them to my clients and give my opinion of them," he said. "If they need amendment, the railroads find something they regard as prejudicial, or if they need amendment, they notify me to arrange a hearing before the committee in charge."

The former congressional witnesses were J. A. T. Hull, of Iowa; A. W. Kopp, of Wisconsin; Charles S. Bennett, of New York, and Charles B. Landis, of Indiana.

Mr. Hull said he had been out of Congress for two years and had been in Washington most of the time since. He had represented an association of corn products manufacturers in connection with the pending tariff bill. Mr. Hull said he had been interested also in legislation for the Veterinary Association of the United States, which wished to obtain commissioned ranking for its members in the army, and for representatives of the government of Ecuador, who wished government engineers to investigate sanitary conditions there.

"I suppose you would accept employment from any institution or concern that wanted you to appear before committees of Congress so long as you regarded the matter as public and straightforward?" asked Senator Reed.

"I would," answered Mr. Hull.

"That may be said to be your present occupation and employment?"

"I would hardly like to say that," was the reply.

Mr. Kopp declared he had spent probably three weeks in Washington, shortly after his retirement from Congress in March. Although he had once declined, he said at the earnest solicitation of people in his home district, he had come back to Washington to present arguments in behalf of the lead and zinc schedules.

Former Congressman Bennet told of filing a brief in behalf of the Diamond Trade Tariff League. He saw two members of the sub-committee in charge of the schedule during an hour's stay in Washington.

Mr. Bennet said he also had filed briefs and made arguments for lace manufacturers.

Mr. Landis, out of Congress for four years, said he had been in the employ of the Dupont Powder Company for three years. He spent much of his first year with the powder company here, but for the last two years has been an infrequent caller.

Senator Reed conducted a long cross examination of the witness about that first year in Washington.

"Were you interested in the ship subsidy?" asked Senator Reed.

"I delivered a lecture on it, for the 'Merchant Marine League' of Cleveland."

"That was generally known as the ship subsidy lobby?"

"No sir, I think. It never lobbied me."

The committee adjourned until tomorrow, at the conclusion of his testimony.

Senator Poindexter made the committee sit up when he named several former members of Congress whom he believed might be found to have practiced lobbying them here. He named among others former Senator Butler, of North Carolina. He did not accuse any of improper attempts to influence Congress on legislation, but suggested that "they might know some interesting things."

Senator Tillman said he owned about $3,500 of cotton mill stock and $2,000 of Oklahoma Oil stock.

"I am only anxious that we pass the tariff bill and relieve the chilly sensation now predominating in New York among certain gentlemen, who have grown wealthy on legalized piracy," he said.

Senator Tillman said he thought large sums had been used to buy "the columns of newspapers to influence Congress, and the people on the tariff question," but beyond that, while he suspected the existence of a lobby here, he had no actual knowledge of it.

President Wilson told callers today he expected the lobby investigation to have beneficial results through the publicity given to conditions surrounding the making of the tariff bill. When asked his opinion of the charge made by Senator Townsend as to his own influence with reference to legislation, the President replied that it needed no comment.

MR. KEITH MAY LOSE OUT

Rumored in Washington That Collector of Customs May Be Replaced by Democrat—Others May be Removed.

(Special Star Telegram.)

Washington, D. C., June 9.—Should the President decide to extend the time for reorganizing the customs service until next year, as now seems certain, the present collectors at Beaufort, Newbern and Elizabeth City will, it is said, be removed and Democrats put in their places. Each of these collectors receives a salary of $1,500 per year.

This statement was made today by a man generally well informed in Democratic circles. B. F. Keith, the present collector at Wilmington, perhaps will be the first one whose name will be taken off the government payroll. His action in making recommendations for appointment to the ports of entry without consulting the Democratic Senators and Congressmen may cause him to lose his job. It is certain that the President will be asked to remove the present collector at the port of Wilmington and substitute a Democrat in his place. Probably W. H. Gouverneur, of Wilmington, stands as good a chance to succeed Keith as any one else. He is the choice of the Secretary of the Treasury, it is said. P. R. A.

SUPREME COURT DECISION

Street Car Lines Are Not Subject to Regulation

Washington, June 9.—Street car lines are not subject to regulation of the Inter-State Commerce Commission. The Supreme Court so decided today in annulling the commission's order for a five cent reduction of the fare from Omaha, Neb., to Council Bluffs, Iowa. Justice Lamar announcing the court's decision said that the commission in writing the word "railroad" in the inter-State commerce law had not used it in the sense of a "local" line such as a street railway whic his essential.

Twelve States have held the word "railroad" included a "street railroad" and twelve that it does not.

Judges Sanborn, Hook and Adams, of the United States circuit court, held that the commission did not possess the power to create street railroads crossing State lines, while the commerce court held that it did.

Attorneys for the commission today interpreted the decision as not depriving the commission of jurisdiction over electric lines which are competitors of steam railroads in inter-State commerce.

SPECIAL SESSION LEGISLATURE.

Will be Called to Consider Freight Rates Question.

Asheville, N. C., June 9.—In response to an inquiry from a citizen representative tonight, Governor Locke Craig, who arrived here this evening for a month's rest, declared that a special session of the Legislature will be called to consider the freight rate question as it affects this State. He said:

"There will be a special session of the Legislature. That has been contemplated ever since the last session of the General Assembly, and I will certainly take any proper action that may be necessary to secure for North Carolina fair treatment by the railroads. The people are determined that they will no longer suffer the injustice to which they have been subjected for years in the matter of freight rates, and I will do all in my power to aid them in this contest. With fair treatment the cities and towns of North Carolina would grow and prosper, and we are going to have that treatment before long."

NASHVILLE BANK LIABLE.

Echo of Financial Collapse of R. H. Plant, of Macon, Ga.

Washington, June 9.—An echo of the financial collapse of R. H. Plant, of Macon, Ga., in 1904, was heard today in the Supreme Court when it was decided that the American National Bank, of Nashville, Tenn., was liable to the agent of the First National Bank, of Macon, for $3,000. That represented the amount of a check which Plant gave to the Macon bank on the Nashville bank the Saturday before the Monday on which bankruptcy proceedings were begun against him. The Nashville bank had a deposit by Plant of $3,000. It credited the Macon bank with the amount of the check, but the next day upon learning of Plant's insolvency claimed a right to revoke its action and employ the $3,000 to extinguish part of Plant's indebtedness to it.

DIPLOMATS CALL ON PRESIDENT

Discussion of Matters of State—Contention Over Diplomatic Posts

Washington, June 9.—Thomas Nelson Page, of Virginia, and Henry VanDyke, authors and future diplomats, called today on President Wilson. Mr. Page has been selected for Ambassador to Italy while Mr. VanDyke has been chosen as Minister to the Netherlands.

Although former Representative John E. Lamb, of Indiana, is slated for Ambassador to Mexico, it is regarded as likely that he may be chosen for another country if the recognition of the Huerta government is delayed.

A fight has been started on the selection of Meredith Nicholson, of Indiana, the author for a diplomatic post.

MINNESOTA STATE WINS RATE VICTORY

Rights of Commission and Legislature Upheld by Supreme Court

RAILROAD RATES PRESCRIBED

Rates of Minneapolis and St. Louis Railroad Are Confiscatory and Unconstitutional, Says Justice Hughes.

Washington, June 9.—The State of Minnesota won a substantial victory in the Supreme Court today when in the Minnesota State rate case Justice Hughes, for the court, held that the rates of the Minneapolis & St. Louis Railroad were confiscatory and unconstitutional, but that the rates of the Northern Pacific and Great Northern were valid.

The decision was a victory for the State on the Inter-State commerce phases of the controversy and upon the confiscatory features with the exception of the portion affecting the Minneapolis & St. Louis.

In effect, the Supreme Court's decision upholds the right of the Minnesota commission and the Legislature to prescribe a passenger rate of two cents a mile and a maximum freight rate, provided always, those rates are not confiscatory.

Justice Hughes said:

"1. The constitution gives Congress an authority at all times adequate to secure the freedom of inter-State commercial intercourse from State control and provide effective regulation of that intercourse as the national interest may demand.

"2. The commerce that is confined within one State and does not affect other States, is reserved to the State. This reservation is only of that power which is consistent with grant to Congress. The authority of Congress extends to every part of inter-State commerce and to every instrumentality or agency by which it is carried on; and the full control by Congress over the subjects committed to its regulation is not to be denied or thwarted by the commingling of inter-State and intra-State operations.

"3. Even without action by Congress, the commerce clause of the constitution necessarily excludes the States from direct control of subjects embraced within the clause which are of such nature, that, if regulated at all, their regulation should be prescribed by a single authority. There is thus secured the essential immunity of inter-State intercourse from the imposition by the States of direct burdens and restraints.

"4. But there remains to the States the exercise of the power appropriate to their territorial jurisdiction in making suitable provision for local needs. The State may provide local improvements, create and regulate local facilities and adopt protective measures of a reasonable character in the interest of the health, safety, morals and welfare of its people, although inter-State commerce may incidentally or indirectly be involved. Where matters falling within the State power, as above described, are also by reason of their relation to inter-State commerce, within the reach of the Federal power, Congress must be the judge of the necessity of Federal action and until Congress acts the States may act. The paramount authority of Congress enables it to intervene at its discretion for complete and effective government of that government which has been committed to its care and for this purpose and to this extent, in response to a conviction of National need, to displace local laws by substituting laws of its own.

"5. State regulation of railroad rates begun with railroad transportation. The authority of the State to prescribe what shall be reasonable charges for intra-State transportation is State-wide, unless it be limited by the exertion of the constitutional power of Congress with respect to inter-State commerce and its instruments. As a power appropriate to the territorial jurisdiction of the State it is not confined to a part of the State, but extends throughout the State—to its cities adjacent to its boundaries as well as to those in the interior of the State. If this authority of the State be restricted it must be by virtue of the actual exercise of Federal control and not by reason merely of a dorment Federal power, that is, one which has not been exerted.

"6. Congress in an Act to regulate commerce express provided that the provisions of the act should not extend to transportation 'wholly within one State.' The court finds no foundation for the proposition that the act to regulate commerce contemplated interference with the authority of the State to prescribe reasonable rates for the exclusively internal traffic throughout the extent of its territory. The fixing of reasonable rates for intra-State transportation was left by the act where it had been found, that is, with the State, and the agencies created by the States to deal with that subject.

"7. Under the established principles government State action, Minnesota did not transcend the limits of its authority in prescribing the rates here involved, assuming them to be reasonable intra-State rates. It exercised an authority appropriate to its territorial jurisdiction and not opposed to any action thus far taken by Congress.

"8. The inter-blending of operations in the conduct of inter-State and local business by inter-State carriers, and the exigencies that are said to arise with respect to the maintenance of inter-State rates by reason of their relation to intra-State rates, are considered for the practical judgment of Congress. If the situation has become such that an adequate regulation of inter-State rates cannot be maintained without imposing require-

(Continued on Page Eight.)

IN THE WORLD OF SPORTS

BASEBALL - YACHTING - TENNIS - GOLF - MOTORING

REDS VICTIMS THIS TIME

Phillies Easily Won From Tinker's Team—Dodgers Won Loose Game.—Giants and Cardinals Both Winners.

The Philadelphia National League leaders, with Brennan in the box, had the Cincinnati Reds completely at their mercy and won yesterday's game 10 to 1. Brennan allowed just four hits, well sprayed out through the nine innings. Tinker used three twirlers, all of whom were treated badly, the Phillies showing no regard for their feelings at all, hitting them all over the field at will.

The Brooklyn Dodgers won the rottenest game that has been played on Forbes' Field, at Pittsburg this season. Brooklyn had six misplays in the game, although this did not seem to make any material difference in the outcome of the game, the Dodgers having jumped on the Pirates in the final stanza for enough hits to put across a half dozen scores and win the game.

Jim Thorpe batted in the last inning of yesterday's New York-Chicago game, after the Giants had piled up a lead of eight runs over the Chicago team's three tallies. Mathewson and his support were faultless, while the other side did ragged fielding and pitching throughout. Overall wrenched his back in the first inning and was compelled to retire from the game.

The Boston Braves went down again before the onslaught of the St. Louis Cardinals, who won an easy victory 12 to 6.

Cincys Lose Again.

Cincinnati, June 9.—Brennan had Cincinnati completely at his mercy today and philadelphia won 10 to 1. Brennan allowed four hits and kept Cincinnati runless until the ninth inning when they scored one. Cicinnati used three pitcher, all of them being hit hard and often.

Philadelphia ...012 120 103—10 13 2
Cincinnati .....000 000 001— 1 4 2

Brennan and Killifer; Ames, Harter, Nelson and Clark; time 2:00; umpires Rigler and Byron.

Dodgers Won Loose Game.

Pittsburg, June 9.—Brooklyn scored six runs off Adams in the ninth inning this afternoon and won 10 to 7, the most wretched game of ball seen on Forbes' field in many a day. Brooklyn had six misplays on double steals and other wild throws. Kirkpatrick was presented with a diamond stud by Pittsburg admirers.

Brooklyn .....102 010 006—10 15 6
Pittsburg .....100 022 110— 7 10 0

Ragon, Curtis, Yingling and O. Miller, Erwin and Fischer; Robinson, Adams and Simon; time 1:53; umpires Klem and Orth.

Thorpe Played Yesterday.

Chicago, June 9.—New York batted Chicago pitchers at will today, winning 11 to 3, Mathewson and his support being superior. Overall wrenched his back slightly on the fourth ball he pitched and retired in the first inning. Thorpe batted for Mathewson in the ninth and Wiltse went in the box.

New York .....106 000 220—11 13 1
Chicago .....010 000 002— 3 9 4

Mathewson, Wiltse and Meyers and Hartley; Overall, Richie, Leifield, Lavender and Archer; time 2:10; umpires O'Day and Emslie.

Braves Dropped Another.

St. Louis, June 9.—With Hauser in the game at short, St. Louis defeated Boston 12 to 6 in a free hitting contest. Three visiting pitchers were driven from the mound. Sallee opened the sixth inning with a homer into the right field bleachers.

Boston .....001 032 000— 6 10 1
St. Louis .....203 025 00x—12 12 2

Perdue, James, Strand, Noyes and Rariden; Sallee and McLean; time 2:15; umpires Brennan and Evans.

HEARING BEFORE REFEREE.

Evidence in Big Case Being Taken Before Judge O. H. Guion.

Before Judge O. H. Guion, of Newbern, referee, hearing was begun in the Superior Court room here yesterday in the case of S. P. Taylor against Chas. S. Riley & Co., Philadelphia, and the Garysburg Manufacturing Company, Burgaw, which is an action involving about $25,000 worth of timber holdings and grows out of the failure of W. T. Sears & Co., Inc., several years ago. Judge Guion was appointed by the court as referee to hear the evidence, find the facts and conclusions of law in the case. It is not improbable that several days will be required in the hearing. The plaintiff is suing for about $25,000 alleged to be due him in a timber transaction in which the firm of W. T. Sears & Co., Inc., was interested. Representing the plaintiff is C. D. Weeks, Esq., and ex-Judge E. K. Bryan, of this city; H. L. Stevens, of Warsaw, while Herbert McClammy and R. G. Grady, Esqs., appear for Riley & Co., and Rountree & Carr, of this city, and J. T. Bland, Esq., of Burgaw, represent the Garysburg Manufacturing Co. Mr. Henry C. Riley, a member of the firm of Chas. S. Riley & Co., of Philadelphia, and Mr. J. T. McNeil, of Burgaw, president of the Garysburg Manufacturing Co., are here to attend the hearing.

Lost Nearly Two Millions.

Capt. Thos. D. Meares, Supreme Master of Exchequer, Knights of Pythias, yesterday received a report from the Grand Lodge officers of Ohio, to the effect that in the flood of a few months ago the property loss among Pythians alone amounted to $1,760,982.03. There were 1,903 Pythians who suffered losses in 29 tons. The sufferers from three of the lodges lost everything they had.

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SHEPARD BROTHERS, Proprietors.

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∴ STANDING OF THE TEAMS ∴

AMERICAN LEAGUE

	Won.	Lost.	P.C.
Philadelphia	26	10	.783
Cleveland	24	14	.632
Washington	25	22	.532
Chicago	23	24	.523
Boston	21	24	.467
Detroit	29	31	.792
St. Louis	20	34	.370
New York	11	34	.244

NATIONAL LEAGUE

	Won.	Lost.	P.C.
Philadelphia	28	12	.700
New York	24	18	.571
Brooklyn	23	18	.561
Chicago	24	23	.511
Pittsburg	22	24	.478
St. Louis	21	26	.447
Boston	17	25	.405
Cincinnati	17	30	.362

RESULTS YESTERDAY

At Boston 4; Cleveland 1.
At New York 4; Chicago 1.
At Philadelphia 5; St. Louis 0.
At Washington 4; Detroit 6.
At St. Louis 12; Boston 6.
At Cincinnati 1; Philadelphia 10.
At Chicago 3; New York 11.
At Pittsburg 7; Brooklyn 10.

SUNDAY GAMES.

At Cincinnati 1; Philadelphia 2.
At Chicago 2; New York 1.
At St. Louis 3; Boston 5.

WHERE THEY PLAY TODAY

Cleveland at Boston.
Detroit at Washington.
Chicago at New York.
St. Louis at Philadelphia.
Brooklyn at Pittsburg.
New York at Chicago.
Philadelphia at Cincinnati.
Boston at St. Louis.

IN THE MINORS

Southern League

At Mobile 3; Memphis 2. (12 innings.)
At New Orleans 4; Montgomery 2.
At Birmingham-Atlanta, rain.

Appalachian League

At Rome 12; Bristol 0.
At Knoxville 9; Middlesboro 1.
At Morristown 1; Johnson City 2.

Virginia League

At Norfolk-Richmond, rain.
At Roanoke 1; Petersburg 2.
At Newport News 6; Portsmouth 1.

South Atlantic League

(All games postponed, rain.)

International League

At Newark 2; Baltimore 1.
At Jersey City 2; Providence 0.
At Rochester 4; Buffalo 9.
At Toronto 0; Montreal 5.

American Association

At Milwaukee 4; St. Paul 2.
At Columbus 7; Indianapolis 9.
At Louisville 5; Toledo 4.
At Kansas City 4; Minneapolis 7.

CLOSING EXERCISES YESTERDAY

Fortieth Annual Session of Cape Fear Academy Ends.

The 40th annual session of the Cape Fear Academy closed yesterday morning with appropriate exercises. The year has ben one of success and Prof. Washington Catlett, the beloved principal, has reason to be proud of the record made.

Yesterday morning the students assembled in the school room and after a splendid address by Prof. Catlett they received their certificates of proficiency in their respective studies as shown by the results of the examinations which have been held the past week. The list of students, whose names come in the order of excellence, is as follows:

Senior Class—R. C. DeRosset, Jr., Francis H. McKoy, Chas. O. Butler, T. H. Stone, Julian W. Morton.

Junior Class—Andrew J. Harriss, S. W. Sanders, Jr., F. E. Andrews, Jr., Julius Herbst, W. H. Shearin, Jr.

Intermediate Class—Samuel Behrends, Jr., Marsden B. DeRosset, John P. Gaylord, William P. Sanders, W. S. Sanders, Rudolph Sanders, Louis P. Hinton, John H. Foard, Alfred B. Sternberger, Knight Davis, J. H. Hintze, Jr.

Introductory Class—James McKoy, G. Herbert Smith, Jr.

Those who have received no demerits during the year are: W. H. Shearin, Jr., and Marsden B. DeRosset. The following have not been tardy during the year: R. C. DeRosset, Jr., J. W. Morton, A. J. Harriss, S. W. Sanders, Jr., W. P. Sanders, S. Behrends, Knight Davis, Marsden B. DeRosset. R. C. DeRosset and Marsden DeRosset have not missed a day. Julius Herbst was absent one day, tardy once and received only two demerits.

DEATH OF MR. HAAR

Well Known Citizen of Wilmington Died Yesterday—Funeral

After a month's illness Mr. J. Henry Haar died yesterday afternoon at 12.50 at his home at No. 106 South Sixth street. He is survived by his wife and the following sons, Messrs. Henry J., William, Frederick, Laurence and Jurgen Haar, and a brother, Mr. Jurgen Haar. The funeral will be held this afternoon at 3:30 from the residence and 30 minutes later the remains will be taken to St. Paul's Lutheran church where the services will be concluded. They will be conducted by Rev. F. B. Clausen, the pastor. Interment will be in Oakdale cemetery.

Mr. Haar was born at Bergehoff, Germany, but came to Wilmington when 14 years old, and has resided here since. He was 48 years old. For many years he has been in the grocery business at 108 South Front street. He was a devoted member since his early manhood of the Lutheran church, and at the time of his death was a member of St. Paul's Lutheran church. The many friends of the bereaved family extend their sincere sympathy in their great sorrow.

WOODMEN MONUMENT.

Live Oak Camp Will Unveil Memorial Tablet Sunday, June 22nd.

Members of Live Oak Camp, No. 6, of the Woodmen of the World, will unveil a monument on Sunday, June 22nd, to the memory of the late Bertram Adkins, who a few months ago lost his life in a motor boat accident. The exercises will be held at Southport where the young man was buried.

It is customary with the Woodmen to erect monuments to the memory of all their departed members and a beautiful service has been prepared for such occasions. A committee from the local order will be appointed to make all arrangements for the service. It is expected that the members will go down in the early morning and remain over through the day, the exercises being given in the early afternoon.

CAROLINA LEAGUE

Results Yesterday

All games postponed—rain.

Standing of the Teams

Club:	Won.	Lost.	P.C.
Raleigh	23	16	.590
Charlotte	19	17	.528
Winston	21	17	.553
Durham	20	17	.541
Asheville	16	22	.421
Greensboro	14	24	.368

WITH THE MOVIES

Four pictures will be offered at the Grand Theatre today and it will be found a notable array of the best that is offered by the leading film houses of the country. First of all there will be a big double Biograph "A Rag-time Romance" and "The Cure," both comedies of striking interest and originality. Then there will be a Selig "An Old Actor," the story of a player's lonely midnight triumph, written and produced by Colin Campbell. It tells of the always interesting career of an actor and the comedy will not found to be wanting. In addition to these there will be still another favorite subject and good music will be a feature of each performance. Prof. Brown is in charge and the programme will be pleasing daily.

The Bijou Today

The popular Bijou had a warm show for a cold day and a bright bill for drear weather yesterday, and it was truly a strong mark of the theatre's magnetic power that a good-sized audience greeted every performance in spite of the elements. One of the greatest, most thrilling of all dramatics leads today's big show. It is Lubin's "The Judgment of the Deep," and it is a massive, intense spectacle. Essanay also stars today with a swell comic, "A Montana Mix-up," and it will cause one long roar of laughter. There is another Pathe Weekly on today, and it is the best of all, vividly detailing current events and winding up in glorious manner with a "Mutt and Jeff" picture.

Firemen's Memorial Services

Sunday was observed as Firemen's Memorial Day by the local firemen, services being held at local headquarters on South Fourth street, Sunday afternoon at 3 o'clock, conducted by Rev. G. T. Adams, pastor of the Fifth Street Methodist church, who delivered the Memorial address. At the conclusion of the address the roll of the firemen who have died was called and appropriate words spoken in their memory. Those who have died the past year are Messrs. John T. Yates and A. C. Peterson. Since the organization of the paid department four others have died, these being Messrs. R. R. Russell, W. C. VonGlahn, J. N. Mohr and Eugene Jeffries.

—Bennie Ward and Frank Grady, both colored, were arrested late yesterday afternoon by Policeman Jordan, charged with engaging in an affray on Second street, between Market and Princess. While engaged in the difficulty they broke out a glass in the front of the store of Mr. C. B. Bellois, and it was on his complaint that they were arrested.

FALKENBERG DROPPED ONE

Red Sox Defeated Him for First Time Yesterday—Bender Won Again Tigers Defeated Senators —Yankees Win Again

Cy Falkenberg, the elongated twirler of the Cleveland Naps, made famous from the fact that he did his turn in the big league some years ago, has been down to the minors, and has "come back" better than ever, had a rude ending put to his record of ten consecutive victories yesterday, when the Boston Red Sox jumped on him for seven hits, each of which was made to aid in sending tallies across, and won the game, eight to four.

The Naps by dropping yesterday's game, allowed the Athletics to gain a few points for the first time in nearly two weeks, the Mackmen having won yesterday's game.

Big Chief Bender again came up to the scratch and won another victory for the Athletics, allowing the visitors just two hits in nine innings, both of the infield variety.

The Detroit Tigers easily defeated the Senators in yesterday's contest, aided materially by Washington's errors and Hughes' wildness. Ty Cobb, who has lost out temporarily in the leadership of the batting average column, knocked a home run, as also did Willett.

The New York Americans won another game yesterday taking the game fro tmhe Chicagos by a four to one score, this making the second consecutive game won by the Yankees.

Falkenberg's Record Ended

Boston, June 9th.—Falbenberg's string of ten consecutive victories was ended by the Red Sox today Cleveland being beaten 4 to 1. Falkenberg was taken out in the 7th to allow Lajoie to bat for him. But the elongated twirler had some consolation—a dispatch from Washington announcing the arrival of a son.

Cleveland.. .. ..000 000 010—1 8 1
Boston .. .. ..010 010 11x—4 7 3

Falkenberg, Mitchell and Carisch; Bedient and Carrigan. Time 1:45. Umpires, Connolly and McGreevy.

Bender Again Won

Philadelphia, June 9. — Bender's great pitching for Philadelphia today defeated St. Louis 5 to 0. The visitors' two hits were of the scratch order and they never had a chance to score. Johnston running after a fly in the seventh fell over the cement coping but later resumed play.

oooooooa

St. Louis .. .. ..000 000 000—0 2 2
Philadelphia .. ..000 120 02x—5 11 1

Hamilton and Agnew, McAlister; Bender and Schang. Time 1:50. Umpires Dencen and Ferguson.

Tigers Downed Senators

Washington, June 9.—Detroit's excellent all-round playing aided by Washington's errors and Hughes' wildness gave the visitors the game here today 6 to 4. Cobb and Willett knock home runs.

Detroit .. ..300 111 000—6 11 0
Washington .. ..000 004 000—4 7 4

Willett, DuBuc and McKee; Hughes, Gallia and Henry. Time 2:05. Umpires, Hildebrand and O'Loughlin.

Yanks Won Another

New York, June 9.—The New York Americans defeated Chicago today 4 to 1. The Highlanders won by bunching infield hits off Cicotte in the fifth. Ford was hit hard in spots but good support pulled him out of several tight places.

Chicago .. ..000 000 100—1 8 2
New York .. .. ..000 040 00x—4 8 2

Cicotte, Lange, White and Schalk; Ford and Sweeney. Time 1:45. Umpires, Evans and Egan.

Pathe Weekly of Current Events.
A Montana Mix-Up—Comic.
The Judgment of the Deep.

BIJOU

TODAY.

Yell Defiance at Blood Disorders

A Remedy That Has Shown a Most Remarkable Purifying Effect.

At Last You Can Get Rid of Blood Troubles—S. S. S.

The word medicine is one of the most abused in our language. There are certain medicinal properties just as necessary to health as the food we eat. Take, for example, the well-known tonic medicine S. S. S. This famous blood purifier contains medicinal components just as vital and essential to healthy blood as the elements of wheat, roast beef, the fats and the sugars that make up our daily ration.

As a matter of fact, there is one ingredient in S. S. S. which serves the active purpose of stimulating each cellular part of the body to the healthy and judicious selection of its own essential nutriment. That is why it regenerates the blood supply; why it has such a tremendous influence in overcoming eczema, rash, pimples, and all skin afflictions.

And in regenerating the tissues S. S. S. has a rapid and positive antidotal effect upon all those irritating influences that cause rheumatism, sore throat, weak eyes, falling hair, loss of weight, thin, pale cheeks, and that weariness of muscle and nerve that is generally experienced as spring fever. Get a bottle of S. S. S. at any drug store, and in a few days you will not only feel bright and energetic, but you will be the picture of new life. S. S. S. is prepared only in the laboratory of The Swift Specific Co., 137 Swift Bldg., Atlanta, Ga., who maintain a very efficient Medical Department, where all who have any blood disorder of a stubborn nature may write freely for advice and a special book of instruction. S. S. S. is sold everywhere by drug stores, department and general stores.

BY VIRTUE OF AUTHORITY VESTED in us by resolutions of the stockholders and also Board of Directors of the Dill-Cramer-Truitt Corporation, we shall offer for sale at public auction for Cash, on Tuesday, June 24th, 1913, in front of Post Office, in Suffolk, Va., at 12 o'clock, noon, all the standing Pine, Cypress and other Timber holdings of said company on 20,000 acres, more or less, of land in Onslow and Pender counties, in North Carolina, and fully described in deeds to said company, duly registered in the office of the Register of Deeds for said counties; a list of which said deeds may be had upon application to the undersigned.

The timber is conveniently located for shipment by either the Atlantic Coast Line R. R. or Norfolk Southern R. R.

At said sale, no bid will be accepted by the auctioneer unless the bidder deposit with the auctioneer a certified check on some reputable bank for the sum of $50,000.00, said check to be returned to the bidder if he should fail to become the purchaser of the property; otherwise, to be used as a credit on the purchase price.

Any party or parties desiring more detailed information in reference to said Timber can secure the same upon application to the officers of the company.

LEWIS DILL, President,
Keyser Bldg., Baltimore, Md.
G. W. TRUITT, Vice-President,
Suffolk, Va.
A. B. CRAMER, Sec'y-Treasurer,
my31-tu,th,sa to je24* Suffolk, Va.

ENTRY NO. 9131.

State of North Carolina, County of New Hanover.

To the Entry Taker of New Hanover County:

I, T. F. Gray, do hereby lay claim to the following tract of vacant land situate in Masonboro Sound, New Hanover County, State of North Carolina, bounded and described as follows:

Bounded on the South by Martin's Creek and on the East by Dick's Creek, and on the West by Masonboro Bay, and on the North by Sea Beach, commonly kaown as Mink Island.

Containing two acres, more or less.

This 4th day of June, 1913.

T. F. GRAY.

Entered and filed this 4th day of June, 1913.

JOHN HAAR,
Register of Deeds and Acting Entry Taker for New Hanover County.
je5-31t*

STATE OF NORTH CAROLINA, COUNTY of New Hanover—In the Superior Court. Before the Clerk—Notice of Publication:

W. D. Hall, propounder of the will of Emma J. Hall, deceased, vs. Maggie Filyaw and husband, Eugene Filyaw; S. J. Davis, Mamie Rose and husband, A. P. Rose; Geo. H. Davis and W. T. Davis.

The defendants, Mamie Rose, A. P. Rose, Geo. H. Davis and W. T. Davis, will take notice that a proceeding entitled as above has been commenced in the Superior Court of New Hanover county for the probate of the will of Emma J. Hall, deceased; and the said defendants will further take notice that they are required to appear before the undersigned Clerk of the Superior Court of New Hanover county, on the 30th day of June, 1913, at 10 o'clock A. M., at the Court House in Wilmington, N. C., and answer, or demur, to the petition of the said proceeding, or the petitioner will apply to the Court for the relief commanded in said petition.

This 2nd day of June, 1913.

W. N. HARRISS,
Clerk of Superior Court of New Hanover County. je3,10,17,24,30-5t

DAVID'S

IT'S STRANGE, WHEN ONE KNOWS THE FACTS

that so many young men, who want snap and style in their clothes, and who appreciate the economy of quality, cling to the grandfatherly idea of made-to-measure clothes.

Clothes-making has advanced far beyond that stage; ready clothes like

Hart Schaffner & Marx

are better than the average made-to-measure; at $25, for example, you'll find these suits, with fabrics, tailoring, style, and fit such as your made-to-measure at fifty per cent. higher price doesn't equal. As for the very cheap "made-to-measure," it's not to be compared.

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This store is the home of Hart Schaffner & Marx clothes.
Manhattan Shirts.

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The season is now on in great shape for the full and free use of

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Get in line with us and on our frozen waterwagon, the old reliable,

THE INDEPENDENT ICE COMPANY

We can make over 100 tons of the coldest ICE ever made in Wilmington. Our prices are just right for you and we guarantee everything worth while in our line, either in Ice, Service, prices or Cold Storage.

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This water is prescribed in all Uric Acid Conditions, Gout, Rheumatism, Calculi of the Kidney and Bladder, Bright's Disease, Diabetes, Gastro-Intestinal Disorders, Neuralgias, etc.

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BUFFALO LITHIA SPRINGS, VIRGINIA

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Hotel equipped with every convenience. Hot and cold baths. Running water in every room. Electric call service, long distance phone. Outside rooms. Excellent service and splendid cuisine.

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Green & Harris, Lessees, Balsam, N. C.

For Sale

We have in stock at the machinery yard, Lingo City, for prompt delivery, 187 pulleys, 400 feet shafting, 21 saw mandrels, 68 collars, 270 boxes, 45 hangers, 10 saws, 1,000 mill files, one edger, two rip saw machines, one lathe machine, one fertilizer mixer, one drag saw, two shingle machines, one jointer, three knife grinders, nine log hauls, 96 gears, 82 sprockets, 200 feet of chain, 16 pumps, 12 engines, 14 boilers, and a complete line of general mill machinery and supplies. We invite you to inspect this before buying.

Machinery Yard,

Wilmington Iron Works

MADE BY HR Southern Map Company WILMINGTON N. C. TRADE MARK

BLUE-PRINTS

OPEN BIDS ON STATE BONDS

State Treasurer Will Read Proposals for Purchasing State Sureties—For Promotion of Farm Work—Raleigh Items

(Special Star Correspondence.)

Raleigh, N. C., June 9.—In the office of the State Treasurer Wednesday there will be opened the bids for $1,200,000 in four per cent State bonds authorized by the recent Legislature to take care of the floating State debt and provide for permanent improvements at various State institutions.

There has lately been considerable apprehension, in view of the depressed condition of the stock and bond market, as to the successful sale of the bonds at this time, but quite a number of bids are already in hand and the outlook is very bright for the sale to go through now. However, if this should not be the case, the State authorities are in position to bridge the situation with temporary loans that will cost the State very little more for the time being.

A requisition was issued today by Governor Craig on the Governor of Pennsylvania, for Henry Green, colored, alias William Harris, who is wanted in Durham county for the murder of another negro. He is being held in Pennsylvania for the Durham authorities. John F. Harwood is the officer designated to go for the prisoner.

An amendment for the charter of the West Carolina Power & Transportation Co., of Asheville, changes the location of the principal office to Bryson City. G. R. Gibbons is president of the corporation.

The funeral of Mrs. Sallie Bragg Page, of this city, was held this afternoon from Christ Episcopal church. She was 73 years old, a daughter of Dr. John Bragg, of Petersburg, Va., whose home there is now in the city hospital. She was a grand daughter of Hon. William Hill, for many years Secretary of State of North Carolina, and was the widow of Rufus H. Page, of Raleigh.

The State Board of Examiners has in preparation the questions that will be propounded to North Carolina public school teachers July 10th and 11th, by the county superintendents of schools in preparation for issuing certificates as teachers. These questions will be sent to each county uperintendent and examinations will be at the county seats.

One of the most important and increased features of the $135,000 budget for the State Department of Agriculture just allotted for the next six months by the State Board of Agriculture, is $18,000 for farm demonstration work, which includes the farm demonstration work for men and boys' corn clubs, and the girl's tomato clubs. It is a notable fact that the Federal Department of Agriculture has set aside $33,000 for similar work and there are 52 counties in the State that have made local appropriations of $15,000 aggregate for this sort of effort. There are in North Carolina 57 men who are devoting time to this work and some of the larger counties have three and four men in the work for improvement of farm methods and conditions. The State Board is soon to put in the field a woman especially trained for the girls' tomato clubs. Every phase of the farm demonstration work is to be pushed in the most vigorous and advanced manner.

The members of the commission just appointed by Governor Craig in conjunction with the State Historical Commission, have in hand the marking of the positions that North Carolina troops attained in the battle of Gettysburg, so that the many thousands of Federal and Confederate troops who will attend the semi-centennial of the battle July 1st, 2nd and 3rd, will soon hold a conference with the Historical Commission and agree on a programme. The members will have to go to Gettysburg sufficiently in advance of the centennial celebration to place "inexpensive markers" as the Legislature specified them to be, and they will have to be very accurate in the positions marked in demonstrating the claims of North Carolinians of having been "farthest to the front." The members of the commission are Hon. Cyrus Watson, Winston-Salem; D. C. Waddell, Greensboro; W. A. Montgomery, Raleigh; J. A. Long, Roxboro; W. Frank Utley, Apex.

OFFICER IN TROUBLE.

Tom Stokes Charged With Carrying Concealed Weapon—Hearing.

Yesterday Tom Stokes, superintendent of the county convict camp at East Wilmington, was arrested on a warrant sworn out before Justice Harriss by Mr. H. Mack Godwin, a private detective, charging him with carrying a concealed weapon. He will have a hearing before Justice Harriss tomorrow morning.

Stokes is quoted as admitting that he carried a pistol but claims that he had a right to do so as it was necessary in the discharge of his official duties. This right, however, is denied by others on the ground that his duties do not take him inside the corporate limits of the city.

Mr. H. Mack Godwin and a squad of police officers were out Saturday night, it is said, in the vicinity of 11th and Dock streets making a search of a negro where it was thought a quantity of whiskey was being kept for illegal purposes. It is stated further that Stokes was found in this house, and that as the officers were leaving they heard two pistol shots. When they went back they were informed that the shots were fired by Stokes, who, it seems, had gone. When they found Stokes he denied doing the shooting and said that he did not know who fired the shots. He did not deny, so it is said, having a pistol, and it is on this charge that the warrant was issued.

HOW TO GET FAT.

Use Samose, Says Druggist J. Hicks Bunting and Put on Good Flesh.

The almost universal interest in physical culture is the best evidence that can be offered as to the need of a simple and scientific method of making thin people fat, increasing strength and restoring health.

Athletics, when carried to an extreme, often result in straining the vital organs. How much better it would be for the average person to regain health, strength and flesh by using Samose. This flesh forming food is assimilated as soon as it enters the stomach; it helps the organs to assimilate the food and extract the flesh forming elements; it builds up the muscles and rounds out the limbs into shapely plumpness.

Samose has been so successful in making thin people fat and restoring the weak and run down to strength and health that J. Hicks Bunting Drug Co., the popular druggists, sell it under their personal guarantee to refund the money if it does not benefit.

(advertisement.)

CUTTER CALLED TO SEA.

Seminole Ordered to Give Assistance to Steamer Afire.

Orders were received from Washington yesterday afternoon about 4 o'clock by the revenue cutter Seminole to put to sea to give assistance to the Cuban fruiter Olinda, Capt. O'Neill, reported to be on fire 400 miles off the coast from Charleston; and the cutter left at 5 o'clock, after coaling, with Lieut. Covell in command. Nothing very definite was received as to the location of the steamer, other than that she was about the distance named from Charleston and approximately the same distance from this port. Lieut. Covell was of the opinion that she would probably make Charleston, and that the cutter's services would probably not be needed.

WANTED FOR MURDER.

Negro Supposed to be Wanted in Harnett County Arrested Sunday.

Sunday morning Deputy Sheriff Kelly and Policeman Charles Jones arrested a negro, supposed to be Jim Peterson, who is wanted in Harnett county, for murder. Several days ago the officers received instructions from the sheriff of Harnett county to be on the lookout for a negro, named Jim Peterson, who was supposed to be in Wilmington. The man arrested yesterday corresponds in every particular to the description given, and he was placed in jail without bond to await the coming of someone to identify him.

Yesterday Sheriff Cowan received a telegram from Sheriff I. W. Smith, of Lillington, stating that he would be here today to take a look at the negro.

BROOKLYN BAPTIST REVIVAL

Rev. Dr. Milton Preached Last Night to Large Congregation

Last night Rev. Dr. W. H. Milton, rector of St. James' Episcopal church, preached at the revival which is in progress at the Brooklyn Baptist church, his subject being, "Life." He used several Scripture quotations to show that the only real life is in Christ. There was one profession of faith. The meetings continue to grow in interest and they are being largely attended. During the remainder of this week there will be illustrated lectures each night which the young people will especially enjoy. There will also be special music. The services begin at 8 o'clock.

Christian Endeavor Convention.

This morning a large delegation will leave for Raleigh to attend the annual meeting of the Christian Endeavor Convention which convenes in Raleigh this evening. Practically all the Presbyterian churches of the city will be represented in Raleigh. Elaborate preparations have been made for the entertainment of the delegates by the Raleigh societies, and those who go are assured of a most enjoyable time.

Pity the Unpainted House!

Would you go out in the pouring rain wearing your best clothes if you had no protection such as an umbrella or raincoat? Not if you could help it, you say.

Yet some people expose expensive material to the elements without adequate protection. The building material in your house is expensive and should be protected. Otherwise it will be ruined as surely as the fine clothes you wouldn't wish to wear out in the rain.

Dampness causes decay in wood-work. If you keep out the dampness you keep away decay. Paint made with

Lewis White Lead

(Dutch Boy Trade-Mark.)

and Pure Linseed Oil

will keep away dampness and prevent decay.

The following dealers sell it.

N. Jacobi Hardware Co.
M. W. Divine & Co.

Drop in and have a talk with them about painting.

NATIONAL LEAD COMPANY

"ASK THOSE WHO USE IT."

Discriminating persons invariably use

PLATE ICE

BECAUSE the Plate system is known to be the most approved and modern method of producing uniformly pure and healthful ice.

BECAUSE it is clean, fine grain, hard and absolutely free from air cells.

BECAUSE it lasts longer and is, therefore, much cheaper than other ice.

BECAUSE our Green Wagon service, under our own management and direction, has brought about the most efficient delivery this city has ever enjoyed.

BECAUSE we aim to please our present customers and those who may be. See that your ice is served only from our green wagons.

PLATE ICE COMPANY

Office 5-7-9 Orange Street. Phones No. 695 and 696.

Ask Anybody

Who Attended the First Six Days of the Opening Sale of

The STERCHI-BANCROFT-RICH COMPANY

And they will tell you three things:

FIRST—This Stock to Select From is the Largest Ever Shown in Wilmington.

SECOND—The Prices Are Just as Advertised.

THIRD—The Quality of the Goods on Sale Represents the Happy Medium. Being not too high and not too low. The sale will continue for Monday, Tuesday, Wednesday and Thursday of this week.

Don't lose this opportunity of filling your Furniture wants.

Place Your Order Now!

And leave your shipping instructions with us.

While we have Bargains in All Departments, we might make Special Mention of such things as the Hot Weather Calls For, such as:

Mosquito Nets, Hammocks,
Porch Screens, Refrigerators
Porch Rockers and Swings

REMEMBER—

This Ten Days Sale ends with Thursday's business, and while our prices will always be at Low Water Mark, we are frank to say that it will be to your advantage to buy while the sale is on.

DON'T FORGET—

THE TIME—Monday to Thursday (inclusive).
THE PLACE—110 North Front St.
THE NAME—

The Sterchi-Bancroft-Rich Co.

The Veiled Prophet MELEAN

CLAIRVOYANT AND PSYHSIC PALMIST

STRANGE POWERS

I was born with a remarkable power—a power not meant to gratify the idle curious, but to direct, advise and help those who are in trouble and suspense concerning the every day affairs of life.

MY WORK SPEAKS FOR ITSELF

While I have the endorsements of hundreds of the most noted men and women of America, I deem them of little value, since I stand alone upon the merits of my work. Any person who can believe their own eyes and ears cannot help but know that my work is of the highest order of genuine clairvoyance.

If you have trouble or difficulties of any kind, come to me and have a quiet chat, confidentially. I will tell you what can be done. I assist you in all walks of life. Don't be despondent, worry or feel bad when you only have to call.

Now, as a business adviser, I stand pre-eminent. I will tell you more about your own business than you know yourself. If you are not doing well, and want to do better, call.

If, at the end of the year, you are no better off than when it started, there is a cause for that. You don't want to trouble yourself in old age, and did not save anything, or could not. See me now, to prevent that horrible poverty.

You don't want to be single. Happy marriage and a pleasant home is what you want. I arrange that for you speedily.

Have you domestic difficulties? Is your wife, husband or sweetheart untrue? Do others share the love that rightfully belongs to you? If so, don't hesitate. Call quick, before too late.

Are you seeking separation, divorce, or have you other legal troubles, or want to get advice on the subject? I am the person to consult.

If you speculate or invest, I can lead you to prosperity.

Have you had luck or an evil influence over you? I remove that at once.

I advise you as to your future welfare, tell you what to do and what not to do. Many of my clients have gained fame and wealth through my guidance.

Satisfaction is positively guaranteed. No fee accepted in advance. If you are not satisfied, no fee is accepted. Is not that honest? Could anything be more fair? A pleased patron brings his friends. My motto is: I must satisfy you first.

REDUCED FEE FOR A FEW DAYS ONLY.

I give just as careful and complete a revelation of your business, love and domestic affairs for 50c as I do for my regular fee of $3 and $5. I am taking the reduced fee plan to introduce myself and my work more extensively to the people of this city, where I have established my permanent home.

ELDA MELEAN

225 MARKET STREET.
ENTRANCE ON CORNER.

jeS-tf

An Advance

of 65 cents per gross on FRUIT JARS since January 1. We still offer them at the Old Prices for a few days. Write us.

TWO LARGE IRON SAFES,

absolutely fire-proof and water-proof. We are Right in price; Right in service; Right in quality; Right in line; Wright in name! We are All Right.

R. A. Wright Co.

315-319 Nutt Street.

At The Head

OUR delicate toned Sepia Prints have a DISTINCTIVE quality that places our work "at the head." ¶ The mechanical side of photography is almost lost sight of within OUR studio.

FOLTZ & KENDRICK

Photographers
Southern Bldg. 'Phone 731

ATLANTIC COAST LINE

Arrivals and Departures of Trains at Wilmington. Effective January 5, 1913. Time Not Guaranteed.

DEPARTURES:	TO AND FROM	ARRIVALS:
No. 90, ‡ 3:40 A.M.	Goldsboro, Richmond, Norfolk and Eastern North Carolina points. Connects at Goldsboro with Southern Railway and Norfolk Southern Railroad. No. 91 leaves Norfolk 13:20 P. M. and Richmond 14:10 P. M.	No. 91, a 1:15 A.M.
No. 51, * 5:35 A.M.	Chadbourn, Conway, Florence, Charleston, Savannah, Jacksonville, Tampa, Ft. Myers, Columbia and Asheville. **Pullman Sleeping Cars Between Wilmington and Columbia, open to receive passengers at Wilmington at and after 10:00 P. M., and may be occupied until 7:00 A. M.**	No. 50, *12:20 A.M.
No. 64, ‡ 5:20 A.M.	Jacksonville, Newbern and Intermediate Stations.	No. 65, ‡ 6:25 P.M.
No. 48, * 8:30 A.M.	Goldsboro, Richmond, Norfolk and Washington. **Pullman Parlor Cars between Wilmington and Norfolk, connecting at Rocky Mount with New York Trains with Pullman Service.**	No. 49, * 6:15 P.M.
No. 53, * 8:45 A.M.	Solid train between Wilmington and Mt. Airy, via Fayetteville and Sanford.	No. 52, * 8:05 P.M.
No. 55, * 3:15 P.M.	Chadbourn, Conway, Florence, Charleston, Savannah, **All Florida Points**, Columbia, Asheville and the West. **Pullman Sleeping Cars between Wilmington and Columbia.**	No. 54, * 1:40 P.M.
No. 62, * 3:25 P.M.	Jacksonville, Newbern and Intermediate Stations.	No. 63, *12:50 P.M.
No. 59, ‡ 6:30 P.M.	Fayetteville, Sanford and Intermediate Stations.	No. 60, ‡10:15 A.M.
No. 42. * 6:45 P.M.	Goldsboro, Richmond, Norfolk, Washington and New York. **Pullman Broiler, Buffet Sleeping Cars between Wilmington and Washington, connecting with New York trains, with Pullman Sleeping Cars between Wilmington and Norfolk.**	No. 41, *10:00 A.M.
No. 57, ‡ 7:30 P.M.	Chadbourn, Conway and Intermediate Stations.	No. 58, ‡ 8:15 A.M.

* Daily. ‡ Daily except Sunday. a Daily except Monday.

For folders, reservations, rates of fares, etc., call 'phone 160.

W. J. CRAIG, Passenger Traffic Manager.
T. C. WHITE, General Passenger Agent.
WILMINGTON, N. C.

CLYDE LINE

TO NEW YORK AND GEORGETOWN, S. C.

NEW YORK TO WILMINGTON.
Steamship "Cherokee," Fri., May 30, 1913.
Steamship "Carib," Fri. June 6, 1913.

WILMINGTON TO NEW YORK.
Steamship "Navahoe," Sat., May 31, 1913.
Steamship "Cherokee," Sat., June 7, 1913.

WILMINGTON TO GEORGETOWN.
Steamship "Navahoe," Mon., May 26, 1913.
Steamship "Cherokee," Mon., June 2, 1913.

Both Ships Carry Passengers.

Through bills of lading and lowest through rates guaranteed to and from all points in North and South Carolina.

CLYDE STEAMSHIP CO.
C. J. BECKER, Agent, Wilmington, N. C.
H. G. SMALLBONES, Commercial Agent, Wilmington, N. C.
General Offices: Pier 36, N. R., New York.

STEAMER WILMINGTON SCHEDULE.

Leaves Daily (except Sunday) for Carolina Beach Pier, Southport and Fort Caswell, at 9 A. M.

Leaves Fort Caswell for Wilmington at 12:00 M. Leaves Southport, 12:15 P. M., Leaves Wilmington for Carolina Beach Pier at 2:45 P. M., and leaves Pier, on return, at 6:00 P. M.

SUNDAY SCHEDULE:

Leaves Wilmington for Carolina Beach Pier at 9:00 A. M., 2:30 and 7:30 P. M. For Southport, 9:00 A. M. and 2:30 P. M. Leaves Southport for Wilmington, at 11:30 A. M. and 4:45 P. M. Leaves Carolina Beach Pier at 12:45, 6:00 and 8:30 P. M.

my30-tf J. B. FOX, Agent.

SEABOARD Air Line Railway

Schedule Effective April 27th, 1913.

TRAINS LEAVE WILMINGTON:

No. 19—5 A. M., arrive Hamlet, 9:00 A. M. Leave Hamlet, 9:20 A. M.; arrive Charlotte, 12:10 P. M. Connects at Hamlet with trains Nos. 4 for Raleigh, Norfolk, Richmond and All Points North, and with No. 1 for Columbia, Savannah, Jacksonville, Tampa and all points South. At Monroe with train No. 29, for Atlanta.

DAILY SLEEPER ON NO. 19 TRAIN FOR CHARLOTTE. OPEN FOR OCCUPANCY AT 10 O'CLOCK P. M.

No. 13—3:05 P. M.; arrive Hamlet, 7:35 P. M.; leave Hamlet, 8:00 P. M.; arrive Charlotte, 11:00 P. M. Connects at Hamlet with through trains for Atlanta, Birmingham, Columbia, Savannah, Jacksonville, Tampa. Also Norfolk, Richmond and All Points North. Pullman chair car between Wilmington and Charlotte.

TRAINS ARRIVE WILMINGTON.

No. 14—12:30 P. M., from Charlotte and intermediate points.

No. 20—12:10 A. M., from Charlotte and intermediate points.

For further information, call on or telephone

CLAUDE MURRY, Union Ticket Agent.
'Phone: 1294.
F. A. FETTER, C. A., 'Phone 178, Orton Hotel.
JOS. R. COOKE, City Ticket Agent.
H. S. LEARD, Div. Passenger Agent. Raleigh, N. C.

N. & W. Ry. Norfolk & Western

Quickest and Best Line West and Northwest.

Block System. Rock Ballast, 85-lb. Rails

Schedule in Effect May 12, 1912.

Lv. Norfolk	8:30 a.m.	8:00 p.m.
Lv. Petersburg	11:00 a.m.	10:40 p.m.
Lv. Durham	7:00 a.m.	5:30 p.m.
Lv. Lynchburg	2:40 p.m.	2:30 a.m.
Ar. Cincinnati	7:20 a.m.	6:25 p.m.
Ar. Columbus	6:45 a.m.	6:55 p.m.
Ar. Chicago	5:00 p.m.	7:30 a.m.
Ar. St. Louis	6:32 p.m.	8:30 a.m.

Close connections made for Seattle, San Francisco and all Western points.

Pullman sleeping and parlor cars, N. and W. Cafe dining cars. Equipment and service standard of excellence. Blue Ridge and Allegheny mountains crossed at most picturesque parts.

Time tables, descriptive literature and information free. Correspondence invited.

W. B. BEVILL, Pass. Traf. Mgr.
W. C. SAUNDERS, G. P. A., Roanoke, Va.
C. H. BOSLEY, D. P. A., Richmond, Va.

CASTINGS

There is a difference in castings. We claim to know how to mix metals to give the longest wear. Our customers are satisfied with our grate bars, pinions, gears, engine brasses, car brasses and the quality of the iron, steel, brass, bronze, copper and other metals furnished by us. Our prices are right, our service prompt. It's up to you. Send the orders along.

Wilmington Iron Works

The Iron Men.

FOR SALE

500 Bushels of Field Peas.

Sam'l Bear, Sr., Sons

Wholesale Groceries,
311 North Front Street.

BURETT H. STEPHENS

ARCHITECT

38-39-40 GARRELL BUILDING.
WILMINGTON, N. C.

J. F. LEITNER

ARCHITECT

37-38-39 Carroll Building.

TO THE BEACH!

SUBURBAN SCHEDULE

IN EFFECT MAY 31, 1913.

WEEK DAYS.

Leave Wilmington:	Leave Beach:
6:30 A.M.	6:05 A.M.
and every half hour thereafter until	7:10 A.M.
10:00 P.M.	7:45 A.M.
11:00 P.M. and every half hour	
12:00 P.M. thereafter until	
6:15 P.M.	11:45 P.M.

Express Trains stop only at Wrightsville and at Stations on the Beach.

FREIGHT.

Leave Wilmington:	Leave Beach:
6:00 A.M.	7:15 A.M.
9:30 A.M.	12:15 P.M.
3:30 P.M.	6:15 P.M.
7:00 P.M.	8:15 P.M.

Freight Depot open daily except Sunday, from 8:00 A. M. until 1:00 P. M., and from 2:00 P. M. until 7:00 P. M.

FREIGHT DEPOT TELEPHONE: NO. 98.

NOTE—Unpacked ice will be handled only on the 6:00 A. M. trip.

SUNDAYS.

Leave Wilmington:	Leave Beach:
7:00 A.M.	7:15 A.M.
8:30 A.M.	7:45 A.M.
and every half hour thereafter until	9:15 A.M.
10:00 P.M. and every half hour	
11:00 P.M. thereafter until	
12:00 P.M.	11:45 P.M.

Express Trains stop only at Wrightsville and at Stations on the Beach.

FREIGHT.

11:00 A.M. 12:15 P.M.

Freight Depot open from 10:00 A. M. to 11:00 A. M.

FREIGHT DEPOT TELEPHONE: NO. 98.

TELEPHONE 667 for Information about train movements and matters connected with the Railway Department.

NOTICE

$25.00 Reward will be paid for evidence to convict any person or corporation who sets fire that burns any of my lands in this or any other county in this State.

D. L. GORE,
120 N. Water Street, Wilmington, North Carolina.

THE STAR

WILMINGTON STAR COMPANY, INC., Wilmington, N. C.

Entered as second-class matter at the postoffice at Wilmington, N. C., under Act of Congress, March 2nd, 1874.

FULL ASSOCIATED PRESS REPORT.

Tuesday, June 10, 1913.

Life in Wilmington is first one thing and then another in the way of developing the city and having all sorts of a good time.

The quietness around Washington during the past few weeks was caused by the failure of the lobbyists to make any sort of noise.

Yes, "Why the milk?" Else, "Why the teaspoonful of brandy?" Why change the chemical properties by a combination of two liquids?

The New York burglar who masqueraded as a Belgian count wanted to get rich quicker than he could hope to do by means of the jimmy.

Several Southern States are taking steps to adopt new constitutions. They ought to adopt constitutions that are not so easy to violate.

An Atlanta conductor's wife made more money by raising chickens in the suburbs than the conductor did by punching tickets between Atlanta and Augusta.

On Saturday in New York City yeggmen blew open two safes and got away with the contents. This shows that safe blowing is not a rural diversion.

When a man admits that he has mature judgment, he is as old as a woman who wants to stay home and rest while everybody else is anxious to go to church.

The explanations and excuses of some men are so plausible they are accepted as readily as a gold brick would be. However, it depends on the man. The more prominent he is the less people will believe bad things they hear about him.

All but two counties in New Jersey have a poultry association. That is the reason New Jersey farmers are making millions of dollars on the side. With proper attention for a few minutes each day, chickens do their own growing and soon get ready for market.

The late Henry W. Grady's pride in Atlanta was such that when the town was emerging from its swaddling clothes into the habiliments of the city, it was an unpardonable offense for a reporter to mention anything about an ordinary runaway on the streets and a crime, to even hint about the depredations of a back-lot cow. He wanted it to appear that Atlanta was such a real city that it couldn't possibly be interested in what would make the cross-roads sit up and take notice.

The Star welcomes the Roseboro News into the charmed circle of the Tar Heel press. The initial number of the new paper was issued last Friday and hereafter it will be published weekly on that day. It is a seven column folio and Mr. J. B. Benton is editor and publisher. He expects to give Roseboro a good local paper, and The Star wishes him the completest success. Roseboro is a thrifty town on the A. & Y. branch of the Atlantic Coast Line, in Sampson county. It is in the midst of a fine agricultural section and we are glad to note that the enterprising business men of the town are giving the News their liberal support. They could not better promote the development of their resourceful and productive section than by sustaining a newspaper that will steadfastly proclaim its advantages.

PROGRESS AND PROSPERITY EDITION

The Star is delivering to all regular subscribers of this date five additional sections of eight pages each, descriptive of Wilmington and its environs, its commercial undertakings, its financial institutions, its social and industrial life—all told briefly in text and pictures in such a way that we believe the edition will result in a wonderful advertisement of the city and this section. In the same connection it has endeavored to bring out the wonderful possibilities and attractions of the twin little city at the mouth of the Cape Fear—Southport—which is destined soon to take its place on the maritime map of the world, and whose future is linked inseparably with that of Wilmington. This edition also is largely for outside circulation, and several thousand copies, carrying this story of Wilmington's supremacy, commercially and otherwise, will find its way into possibly every State in the union.

The work on this edition has been done by Mr. Albert E. Walker, special newspaper representative, of Charlottesville, Va., who with a corps of assistants, has been here for the past eight weeks in an exhaustive study of local conditions as they bear upon the future of the port and section. He has been wonderfully impressed and the edition is, rather than our own product, an impression of a "rank outsider," who has studied the field and written conscientiously and well.

The edition will be a revelation to many and its reading will be a concrete refutation of many a man's impression that he "knows his town." Wilmington has grown wonderfully and well within the past ten years and the pages of this industrial number will open the eyes of even the average Wilmingtonian, "native and to the manner born." A most gratifying progressive, public spirit has been shown by the more than a hundred and fifty Wilmington business and professional men who have contributed to make this edition a success and we are encouraged to believe that the effort will meet fully their expectations and to each and everyone The Star wishes to return its thanks for their co-operation and support in making this possibly the greatest industrial edition ever issued by a Wilmington newspaper.

Mr. Walker, who has made this issue possible, is a newspaper man of National reputation, and it is to his experience and directing genius that is responsible for The Star in this pretentious and attractive shape. To those who have encouraged Mr. Walker and his assistants, there is due the explanation that the word "advertisement" necessarily is attached to those articles which contain advertising features. Patrons need only be reminded that this is required by an Act of Congress "regulating" newspapers, and that while we are complying with the postal regulations, the main purpose of the patrons of this large edition has been to aid us in setting forth the claims of their city.

SKY-LAND MAGAZINE.

In a dainty and artistic cover, the initial number of "Sky-Land" magazine comes to The Star as the June number. It is a new monthly magazine, and its place of publication is the charming mountain city of Hendersonville.

"Sky-Land" is an exceedingly attractive publication, but its chief merit is its excellence as a journalistic production. We need not have expected anything short of that since this is the staff of this pretty North Carolina magazine: "Miss Mae Lucile Smith, editor and manager; Rev. T. W. Chambliss, associate editor; Messrs. Robt. C. Goldstein and William A. Varty, contributing editors; Messrs. R. V. Bidez and H. W. Huntley, advertising and circulation managers." The magazine starts out with a splendid advertising patronage and an extensive circulation which will grow by leaps and bounds as the public makes the acquaintance of the publication.

The magazine is attractively illustrated, and all its features appeal to those who love the picturesque and beautiful in nature. The publishers, despite the difficulties of launching such an enterprise, are to be congratulated upon the initial number, and The Star predicts that each succeeding one will add monthly to the high merits of the publication. Its chief aspiration is to exploit the picturesque and romantic mountain region of North Carolina, yet its special features will be supplemented by general matter that will make it a valued and welcome home visitor anywhere. It is ably edited and is so replete with entertaining matter we are sure it will meet with the most abundant success.

The price of Sky-Land is 10 cents per copy and it can be had from newsdealers and on the trains. The subscription price is $1 the year.

A MANUFACTURING PORT.

Wilmington is to become the manufacturing port of the South Atlantic for the same reason that establishes its eligibility as the Panama port of the south of Hatteras portion of the East. Wilmington and Southport, as the ocean depots of the Cape Fear ocean gateway, are about equi-distant from the Isthmian waterway with the several South Atlantic and Gulf ports, but its premier advantage from both a commercial and manufacturing standpoint is that it is only 20 to 40 miles just inside the ocean highway that is traversed by the ships engaged in ocean to ocean and Gulf traffic. It is but a step inside, so to speak, from the pathway of the world's shipping, a fact which emphasizes its eligibility as a port of call and demonstrates its superiority for a coaling station.

With ocean navigation, seven hundred miles of inland water transportation, and six distributing railways, Wilmington stands pre-eminent for its water and rail facilities for distribution. In this particular Wilmington and Southport challenge the world for their geographic location and as to all means of transportation for raw materials and manufactured products to be sent to the world by ships and to the interior by rail.

Wilmington's annual output of $20,000,000 of manufactured products go by rail and water, for the plants have both water and rail terminals that enter so tremendously into the economy of manufacturing.

Wilmington is the second port south of Baltimore in the value of its foreign exports, and it is the fourth of the world's distributing ports for cotton. It is Wilmington's location on the Atlantic and her reach into the productive South that gives her preeminence and assures her ultimate supremacy.

WORLD'S GREATEST AGRICULTURAL EXHIBIT

Farm and Fireside says the Panama-Pacific International Exposition, to begin at San Francisco, February 20th, 1915, will have the largest display of agricultural products that has ever been gathered together in one place. North Carolina ought to have a good exhibit there, and, so far as getting ready for it is concerned, our exhibit will have to be assembled out of the products of this and next Summer's crops.

More than forty acres of the exposition site will be devoted to the agricultural, horticultural, livestock and other farm interests. The Palace of Agriculture alone will occupy ten acres, and the exhibit from all the States and all countries of the world will be of a character that will appeal to the farmers of the globe.

Farm and Fireside emphasizes the fact that while the purpose of the exposition is to commemorate the construction of the Isthmian waterway as a great American feat, the commercial value of the canal to agriculture has not been overlooked. That accounts for the large scale on which the agricultural exhibit has been planned. So far as Southern and American exhibits are concerned, the money will not be wasted, for the people of foreign countries who see the exhibit will be future purchasers of our farm products or of the great variety of articles made from them.

It is specially desirable, once for all, to strongly demonstrate the South's agricultural resources, for we have no doubt the exhibition will result in the coming here of the greatest influx of land purchasers and settlers known in the history of the country.

CURRENT COMMENT.

Since the dissolution of the tobacco trust farmers have been paid better prices for their tobacco, but since the dissolution of the Standard Oil trust the price of gasoline has been advanced to the consumer. It is hard to tell how the thing works.—Durham Herald.

All the grape growers in the vicinity of Tyron report the outlook for a fine crop of grapes this season is very promising, both in quantity and quality. Spraying and cultivation has been carefully attended to, and the season has thus far been favorable for best results.—Polk County News.

The United Commercial Travelers' Association, as an organization, has joined in the movement for better freight rates in North Carolina. This constitutes a strong and lusty recruit, and with it, the State will now be exercising about al its available strength.—Charlotte Observer.

ZU ZU

The freshest, spiciest ginger snap that ever popped out of an oven or satisfied a hunger.

NATIONAL BISCUIT COMPANY

5¢

BATTLE OF BRANDY STATION

Editor Star: Today, June 9th, my comrades of the Fifth North Carolina Regiment, Gordon's Brigade, Stuart's Corps, is the 50th anniversary of the big cavalry fight at Brandy Station, Culpepper county, Virginia. I have thought for years that a brief sketch or account of this the biggest cavalry engagement of the War Between the States, might not be without interest to survivors, now few in number. I had charge of the pickets for six miles from Brandy Station. I had crossed the Rappahannock the day before, June 8th, 1863. I found the enemy in force, 20,000 strong, commanded by Generals Pleasanton, Buford and others. The night of the 8th a considerable force of them camped in the bottoms of the Rappahannock. I inferred that they would cross the fords. This they did early in the morning of the 9th, in heavy force in my front. General Judson Kilpatrick crossed at daybreak right in front of my lines, with three regiments, two New York regiments and his regiment, a Maine regiment, name not now remembered.

I had doubled my line of pickets about 10 P. M. on the 8th, and put a man, William C. Trevathan, of Edgecombe county, on the outpost—a trusty, faithful soldier, afterwards sergeant of Company B, Fifth North Carolina Cavalry. I did not sleep and kept my men, about 20 or so, with their horses saddled, and let them sleep, bridle reins in hand. Trevathan fired, as I expected, about day break. I call my pickets to saddle and ordered them. I at their head, to meet the enemy. I soon met Trevathan running to headquarters of the pickets. He said, "I killed, I think, the man in the boat slipping along to capture me." I ordered my squad to fire on the advance guard of the enemy and soon a heavy column was in my front. Of course, dispatches had been sent all along our lines to Gen. J. E. B. Stuart, lieutenant general commanding at Brandy Station. Kilpatrick's 3 regiments, two New York and one Maine regiment, galloped after us in the woods, hoping, I suppose, to surprice General Stuart. But not so. When they arrived a captain said it seemed to him that the earth was covered with "rebels." The fight began early, about 7 A. M.

Gen. Kilpatrick, the advanced guard, with his three regiments, sent a New York regiment to the charge that was broken and took to the woods. He ordered the other New York regiment to charge, and that met with the same fate. Then standing up in his stirrups, "Men of Maine, you must save the day." About that time McGregor's battery poured grape and cannister into them, and some regiment made a gallant charge but was broken and many captured, others taking refuge in the woods nearby. About this time the battery opened up in dead earnest. I cannot go into details. Many were killed, more wounded. Col. Sol Williams, of the Second North Carolina Cavalry, was killed in the plains of Brandy Station near the famous house and farm of Mr. Hail.

The battle of Brandy Station lasted all day and the Confederates were victorious. From this battle we moved into Loudon and Fauqueker counties, fighting from Middleton in Loudon to Upperville in Fauquecker.

EDWARD WOOTTEN,
1st Lieut. C. B. 5th N. C. Cavalry.
Wilmington, June 9th, 1913.

MEMORIAL CONTRACT AWARDED.

Onslow Daughters of Confederacy to Erect Monument.

(Special Star Correspondence.)

Kinston, N. C., June 9.—The Onslow county Daughters of the Confederacy have awarded the contract for a memorial to be erected on the Court House square at Jacksonville, the county seat. The monument will cost $3,000 and will be dedicated jointly to the men and women of the Confederate States. The design was selected from plans submitted by an Atlanta architect.

A Worker Appreciates This

Wm. Morris, a resident of Florence, Oregon, says: "For the last fourteen years my kidneys and bladder incapacitated me for all work. About eight months ago I began using Foley Kidney Pills, and they have done what other medicines failed to do, and now I am doing and feeling fine, I heartily recommend Foley Kidney Pills." Foley Kidney Pills do not contain habit-forming drugs and are tonic in acting, quick in results. They will help any case of kidney trouble not beyond the reach of medicine.—Robt. R. Bellamy. (advertisement.)

Told In Wilmington

A Resident Known to All Our Readers Relates An Experience

Readers of The Star have been told again and again of the merits of that reliable, time-proved kidney remedy—Doan's Kidney Pills. The experiences told are not those of unknown persons, living far away. The cases are Wilmington cases, told by Wilmington people.

Mrs. W. W. Mintz, 712 Vollers St., Wimington, N. C., says: "For a long time kidney trouble clung to me and I was caused great annoyance by the kidney secretions. My back ached and I did not seem able to get a minute's peace. Some days I was hardly able to move around to do my work. At last I got a supply of Doan's Kidney Pills from Bellamy's Drug Store, and they restored me to good health. I can still speak highly of Doan's Kidney Pills and recommend them as being good for kidney trouble."

For sale by all dealers. Price 50 cents. Foster-Milburn Co., Buffalo, New York, sole agents for the United States.

Remember the name—Doan's—and take no other.

(advertisement.)

YEGGMEN AT KERNERSVILLE.

Crack Postoffice Safe and Get Money and Stamps.

(Special Star Telegram.)

Greensboro, N. C., June 9.—Sunday morning, presumably about 1:30 o'clock, yeggmen visited Kernersville, a small station 18 miles from this city, and cracked the safe in the postoffice, securing about $1,300 in stamps and $50 in cash. The theft was not discovered until the postmaster visited the office Sunday morning at 6:30 o'clock, and as the robbers had several hours start, they made a clean getaway. That they were professionals is attested by the neat job they made of the robbery.

SAVED FROM OPERATIONS

Two Women Tell How They Escaped the Surgeon's Knife by Taking Lydia E. Pinkham's Vegetable Compound.

Swarthmore, Penn. — "For fifteen years I suffered untold agony, and for one period of nearly two years I had hemorrhages and the doctors told me I would have to undergo an operation, but I began taking Lydia E. Pinkham's Vegetable Compound and am in good health now. I am all over the Change of Life and cannot praise your Vegetable Compound too highly. Every woman should take it at that time. I recommend it to both old and young for female troubles." — Mrs. EMILY SUMMERSGILL, Swarthmore, Pa.

Baltimore, Md.—"My troubles began with the loss of a child, and I had hemorrhages for four months. The doctors said an operation was necessary, but I dreaded it and decided to try Lydia E. Pinkham's Vegetable Compound. The medicine has made me a well woman and I feel strong and do my own work."—Mrs. J. R. PICKING, 1260 Sargent St., Baltimore, Md.

Since we guarantee that all testimonials which we publish are genuine, is it not fair to suppose that if Lydia E. Pinkham's Vegetable Compound has the virtue to help these women it will help any other woman who is suffering in a like manner?

JACKSON & BELL CO., COMMERCIAL PRINTERS AND BINDERS, 127 and 129 Princess Street.

WHILE INVITING THE ACCOUNTS OF THE business men of this community, we fully realize that there is something more to an ideal banking relation than the mere acceptance of deposits and payment of checks. We are constantly working out better ideas and methods for the handling of the accounts of our business men, and we feel that the service rendered by this Bank to its commercial depositors should appeal to you. A modern banking service embraces many features, and we will appreciate the opportunity to talk the matter over with you.

The Southern National Bank

WILMINGTON, NORTH CAROLINA.

DO IT NOW!

Send Us Your Orders for

Sure Seal

THE LARGE MOUTH JAR WITH GLASS TOPS.

SIZES: 1-PINT 1-QUART 2-QUARTS

BALL'S

Genuine Mason Fruit Jars

With Porcelain-Lined Tops
Sizes: 1 Pt. 1 Qt. 2 Qts.

JAR RUBBERS

"Jacobi's Best" Rubber, 10c Doz.; an unusually fine quality; thick and wide.

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LARGE LINE CHEAP RUBBERS

For both Mason and Large Mouth variety of Jars.

JELLY GLASSES

With Tin Tops.

PRESERVING KETTLES

Porcelain-Lined or Agate Ware.

ORDER NOW

And be Ready for t he Trade, When it Comes.

LARGE STOCK. THE RIGHT PRICES. PROMPT SHIPMENTS.

N. Jacobi Hardware Co.

10 and 12 SOUTH FRONT ST.

The Beasley Disc is a farming tool every truck grower and farmer in this section should own. It is cheap and durable. It can be attached to any make of cultivator.

We are Sales Agents for East Carolina and have sub-agents in all sections. If your nearest merchant does not handle, write us.

WM. E. SPRINGER & COMPANY

HANOVER INN

Wrightsville Beach.

NOW OPEN

New, Modern, Thoroughly Up-to-Date Beach Hotel. Hot and Cold Water, each room. Many suites with Bath.

Sea Food a Specialty.

Write for rates and reservations to HARRY W. FOSS, Lessee.

JUST RECEIVED

Solid carload of HARRISON'S Ready-mixed Paints, Stains and Varnishes.

WE CAN NOW GIVE SPECIAL PRICES, NEW STOCK, NEW COLORS, and welcome you to our NEW HOME.

MAFFITT & WOOD

102 North Water Street and 1, 3 and 5 Princess Streets.
'Phone, Shipping Department, 474
Offices: 475

NEW NOVELS

The Lovers of Skye, by Frank Waller Allen
The Gay Rebellion, by Robert W. Chambers.
Guinevere's Lover, by Elinor Glyn.
The Valiants of Virginia, by Hallie E. River.
John O' Jamestown, by Vaughn Kester.
Andrew the Glad, by Marie Thompson Daviess.
Roast Beef Medium, by Edna Ferber.
Seven Keys to Baldpate, by Earl Derr Biggers.
Bobbie General Manager, by Oliver Higgins Prouty.

ROBERT C. DeROSSET

Bookseller and Stationer.

COMMENCEMENT AFTERMATH

Interesting Facts Concerning Wilmington High School Graduates. Many Holding Positions of Prominence.

With the graduation of the class of 1913, of the Wilmington High School, numbering 35, the number of the alumni reaches a total of 280. A majority of the graduates this year will enter some college or university next Fall, and it is on record that 146 of the former graduates have afterward continued their studies in some higher institution of learning, a large per cent. of them receiving additional degrees.

Many of those who have completed their studies are now occupying positions of trust with business firms while others have entered professional life in which they have steadily forged their way to the front. The records of some of the graduates of the higher institutions are given below:

H. Gilbert Foard, '02, Trinity College A. B., '06. Now special general agent for Home Insurance Company, of New York City, with headquarters at Wilmington.

Osborne Foard, '02, Columbia University. Winner of bronze medal of honor, as a special recognition of merit. At present an architect in New York City.

William H. Duls, '03, A. B. University of North Carolina, 1907. Entered Harvard in 1908, receiving his LL. B. in June, 1911. Held second rank in class at University, and was secretary of the Phi Beta Kappa. At present a lawyer with the American Telephone & Telegraph Co., 15 Dey St., New York City.

George G. Lynch, '02, graduated in mechanical engineering at A. & M. College in 1905. Now employed with the A. C. L. at Wilmington.

Miss Mary B. Mitchell, '05, State Normal College, A. B., 1908. Instructor of Latin State Normal College.

W. C. VonGlahn, '05. Davidson College, B. S. Johns Hopkins University, Baltimore. Took third honor in class.

B. J. Houston, '07, Trinity College, A. B., 1912. With Standard Oil Co., in this city.

James Craft, 1900. Attended Sewanee and graduated at Harvard in 1909 with A. B. degree. At present with Harris & Forbes, bankers, Wall Street, New York City.

William Parsley, '07. University of North Carolina, A. B. 1911. At present with Col. Walker Taylor in the insurance business in this city.

Alexander Sprunt, '07, Davidson College, B. S. 1911. Yale, M. A. 1913.

W. C. Peterson, '08, Wake Forest A. B. Average grade for four years 95 per cent. At present studying medicine at the University of Virginia.

H. W. King, '11. Highest in class. Now student at Trinity College.

Julian A. Moore, '12. At present a student at the University and one of the highest in a class of 250.

Following is a list of a few of those who have been enrolled in colleges the past year:

Davidson College—Edwin McIntire, L. G. Hicks, William Sprunt.

Meredith College—Lelia Woodcock.

Richmond College of Medicine—Edwin Hardin, will graduate next year.

State Normal College—Misses Fannie Mitchell, Alice Sawyer, Gladys Herring, Emma Woodward, Margaret Cronly, Florence Hawkins, Annie H. Smith, Hazel Black, Emma Losson, Carrie Toomer, Mary Worth, Helena Well.

University of the South, Sewanee, Tenn.—Israel Noe.

Elizabeth College—Miss Annie Leah Mercer.

University of North Carolina—L. A. Blue, Jr., R. W. Cantwell, W. C. Lord, J. Lawrence Wright.

East Carolina Teachers' Training School—Miss Augusth Boykin.

Georgia School of Technology—Leighton Boone.

Among the alumni who have just received degrees are the following:

University of North Carolina—William Nicholas Post, George Carmichael, Robert Strange, Jr. All of these are of the class of 1909. All took the degree of A. B.

State Normal at Greensboro—Miss Lucile Cavenaugh, A. B.

An item in the "Purple", the Sewanee College paper, states that Israel Noe, '11, is second in rank in the entire University of the South, at Sewanee. He has also won the $10 gold prize for debate.

At the Georgia School of Technology, Leighton Boone leads his class in the department of mathematics, and has been excused from most of his examinations because of his high scholarship.

It is probable that seven of the class of 1913 will attend the State University next year. These are John William Perdew, Thomas Wright Strange, Kenneth Otten, Charles Burnett, Robert Burnett, Will Galpin Monroe and Greene Fenley, Jr.

Wilmington may well be proud of such a representation as this and their careers will be watched with the greatest interest.

"THE TRAINING OF CHILDREN."

Strong and Intensely Practical Sermon by Rev. J. D. Bundy.

The congregation at Grace M. E. church on Sunday morning listened to a strong and intensely practical sermon from the pastor, Rev. J. D. Bundy, along the general theme of "The Responsibility of Parents in Training Children." Rev. Mr. Bundy impressed the idea of training the children first of all to be true Christians and secondly brought to the attention of parents their duty towards training their children under the nurture of the church. His remarks were plain spoken and incidentally a powerful plea for Christian education. Touching latter day conditions he presented most strongly to church members their duty as such to the church and referred to the growing tendency towards materialism and disregard of the Sabbath and the code of morals that once obtained. His sermon yesterday was commented upon with much favor by all who had the pleasure of hearing it on Sunday.

DEATH OF CHILD.

Little Mary Eloise Williamson Died Sunday Morning.

Mary Eloise Williamson, the 22-months-old daughter of Mr. and Mrs. J. B. Williamson, who live at No. 15 South Eighth street, died Sunday morning at 9:40. The funeral will be held this morning at 10:30 from the residence, and will be conducted by Rev. Dr. William H. Milton, rector of St. James' Episcopal church, assisted by Rev. C. T. Rogers, pastor of Trinity Methodist church. Interment will be at Bellevue cemetery. The parents have the sympathy of many friends in their bereavement.

A NERVE TONIC

Horsford's Acid Phosphate

Recommended for relief of insomnia, impaired nerve force and fatigue.

(advertisement.)

BOARD OF COMMISSIONERS

Several Matters Considered by Body in Adjourned Session Yesterday Afternoon—The Auditor's Report

The County Commissioners in adjourned session for two hours and a half yesterday afternoon transacted a mass of business, some of which was of right much general interest and importance. There are still a number of other matters pending action and adjournment was taken until next Tuesday afternoon at 3:30 o'clock. Chairman Willard presided with all members in attendance, also Mr. W. A. Williams, the clerk; County Attorney Marsden Bellamy and Auditor Orrell.

The first matter to claim attention was with reference to the request of citizens of Villa View that a road be laid out and improved on the north side of the tracks of the Tidewater Power Company from Wrightsville Station to a point connecting with the shell road near where it crosses the Tidewater Power Company's tracks. The road would lead by the public school building near the intersection of the shell road and car tracks. The matter has been up several times before and at a recent meeting was referred to the county attorney for investigation and report with regard to the right-of-way. County Attorney Bellamy suggested yesterday that the county have a survey made so that the property owners will understand just what they are giving when they agree to give a right-of-way. After a survey has been made the property owners will know how many feet they are expected to give.

Mr. J. O. Hinton, who lives at Villa View and who was present with one or two other citizens of the suburb, stated that Mr. A. B. Skelding, general manager of the Tidewater Power Company, had told him yesterday morning and authorized him to make the statement to the Commissioners that the Tidewater would give whatever right-of-way is needed over its property provided the road is put back a reasonable distance from the car tracks. Nine-tenths of the people of Villa View are willing to give the right-of-way, said Mr. Hinton, who remarked further that Mr. Hanby was the only person to enter serious objection. Mr. Hinton favored a survey of the property as suggested by Mr. Bellamy. All the property owners with the exception noted, he said, are prepared to give from 10 to 15 feet for the road.

Mr. Hanby was present and in reply to a question of Chairman Willard stated that the Tidewater Power Company had no right-of-way to offer. He suggested that the proposed road be constructed on the south side of the car tracks and stated that if it was there would be no objection from the Hanby estate so far as he was concerned. He stated further that to build the road on the north side would require about two acres of the Hanby property and that the county would have to pay for it.

Upon motion of Commissioner McGirt the chairman was authorized to have survey made of the two proposed routes and make report at a subsequent meeting of the board.

Considerable time was taken up with a further hearing on the petition of Mr. E. H. Freeman, Mrs. Williams and others, asking that the old Meares road be opened from the point where it enters the turnpike, near Highwood Park, it having been obstructed by Mr. Greene Fenley, who was informed at the time by two members of the old Board of Commissioners that the road had been abandoned by the county, though he opened another road giving an outlet to the turnpike, this, however, making it necessary for Mrs. Williams and family to go out of their way in reaching the road to the city. Mr. Freeman said that so far as he was concerned the substitute road would be just as convenient as the old one, the principal objection he had being based on the assumption that if Mr. Fenley was to be allowed to close a public road at will the road could be obstructed at other points by the property owners. Mr. Fenley was present with his attorney, W. P. Stacy, Esq., and made answer in detail to the petition. Mr. Fenley offered to give to the county a deed for the right-of-way for the road opened by him. Mr. Williams, a son of Mrs. Williams, still protested that the old road should be opened. In his answer to the petition Mr. Fenley referred to the fact that the old Meares road parallels the turnpike and that it would be a useless expenditure of money to maintain the highway as a county road. He contended that no action was necessary, taking the position that the road had already been abandoned by the county, but asked that if the matter was disturbed at all that it be for the purpose of passing a resolution officially abandoning it.

Commissioners McGirt moved that Mr. Fenley be instructed to remove all obstructions on the old Meares road by July 1st and that in case of failure to comply the matter be referred to the county solicitor. The motion was seconded by Commissioner Yopp. Commissioners Kerr and Moore voted in the negative, making a tie which was broken by Chairman Willard voting against the motion. The Commissioners advised that those directly concerned get together on some sort of compromise, otherwise there is nothing for the county to do but to close the road, he said.

With reference to the communication of Miss Cronly, submitted at the last meeting asking that Summer Rest road be re-opened, upon motion it was ordered that the clerk make report including extracts from the proceedings of the board of December 4th, 1911, and November, 1912, indicating that the road had been formally and legally abandoned by the county.

Upon motion Commissioner Yopp was authorized to expende an amount not exceeding $25 for cleaning up the grounds of Oak Grove cemetery.

Commissioner McGirt, of the special committee to revise the jury list, reported that the committee had held a meeting and had made good progress, but that another meeting would be necessary to complete the task.

Chairman Willard said that Mr. D. L. Gore had notified him of his inability to serve as a tax lister to reassess property abutting and facing on streets that have been improved since January 1st, but that Mr. Eduard Ahrens, who was appointed at the same time to serve with Mr. Gore, had accepted. Mr. Gore, stated Chairman Willard, thought at first that he would be able to serve, but he had to give up the idea as his physician did not want him to take on this additional work. The resignation was, therefore, accepted and Mr. C. C. Covington was named in his stead. It was stated that Mr. Covington is one of Wilmington's leading business men, a large property owner and owns property that will have to be re-assessed at this time.

Road to Carolina Beach.

Mr. A. W. Pate and Joseph J. Loughlin, of the New Hanover Transit Company, which controls Carolina Beach, appeared before the board with reference to continuing the improvement of the Federal Point road from the loop to a point where the railroad tracks of the company cross the road midway between the pier on the river and Carolina Beach, a distance of about four miles. Mr. Loughlin stated that he had talked with the chairman and one or two other members of the board and had offered to furnish the rock if the work on the road is continued. The rock, he said, has been bargained for, the lease now being put in shape, and that in a few days his company would be ready to appear before the Commissioners with a formal proposition. He said the rock is to be gotten from the Freeman property near the old rock quarry. The area is about 30 acres. The lease is to run for five years with no limit as to the quantity of rock that may be mined. At the request of Messrs. Pate and Loughlin Capt. W. G. MacRae was present to suggest the best route for the road.

Upon motion of Commissioner McGirt the offer of Messrs. Pate and Loughlin, when put in formal shape, be referred to the permanent road committee with power to act.

The chairman read a communication from Mr. Fred M. Rivenbark, who is a member of the Quartermaster Corps of the Army, stationed at Fort Morgan, Ala., asking for the position of steward at the convict camp, after July 6th, when his time with the government expires. He is regarded as a good man and there is a probability that he will be engaged.

Upon motion of Commissioner McGirt the chairman was instructed to make an investigation of the conduct of Mr. Tom Stokes, superintendent of the convict camp, who was arrested yesterday, as stated elsewhere in today's paper. Mr. Stokes has been with the county for four years, serving as guard until recently, when he was made superintendent to succeed Mr. Jake James. Commissioner McGirt stated at the meeting that he wanted it understood that Mr. Stokes was a legacy of the old guard and that in retaining him the Commissioners were merely carrying out their policy of allowing all the old employes to remain in their respective places until it was shown that they were not the proper persons for the places.

Upon motion of Commissioner McGirt the board voted to increase the salary of Mr. Brewer, assistant at the county home, from $30 a month to $35.

Commissioner Yopp brought up the matter of a telephone in the home of the constable of the township, Mr. John H. Davis. Mr. Davis has a telephone now, but he expects to discontinue it unless the county will pay one half of the cost, taking the position that the telephone is of more value to the county than to him personally. Commissioner Yopp made a motion to the effect that the county accept his proposition to pay one half of the 'phone rent, and was seconded by Commissioner McGirt. There was no vote against it. Chairman Willard asked what about a telephone in the county jail. Some one stated that there certainly ought to be a telephone at the jail. Somebody else suggested that the jailor would rather not have a telephone. Chairman Willard said he did not know; he was merely asking for information, and supposed that the 'phone would not be furnished until a request was made for it anyway.

Commissioner Moore, chairman of the bridge committee, stated that the bridge over the Northeast branch of the Cape Fear river near Castle Haynes, had been completed. Chairman Willard said tha the was informed by telephone Sunday of the completion of the structure, but that as Mr. A. D. O'Brien, the engineer, is sick and unable to be out, the inspection will have to be postponed for a few days. Upon motion of Commissioner Moore the clerk was instructed to inform the Pender Commissioners that the New Hanover board has been notified orally of the completion of the bridge and suggesting a joint meeting to receive the structure.

No action was taken toward paying the county's proportion of the first payment for the incinerator, this being deferred until the meeting next Tuesday. It is very likely that the Commissioners will insist upon owning one-fifth of the land on which the incinerator is located as well as having a one-fifth interest in the plant itself.

Upon motion of Commissioner McGirt the chairman was instructed to appoint a committee to look into the case of Lillie Capps, a young white woman who was recently sent to the county home, having been adjudged insane. The chairman appointed Commissioners Moore and McGirt as the committee.

The report of Auditor Orrell for the month of May was submitted. In some items the report covers a portion of the month of April. This is his first report since he became auditor and is also the first since the salary bill went into effect. The report follows:

Receipts—Marriage license, $38.95; sale of produce, etc., $219.67; hire of prisoners, $87.40; jail fees, $24.35; Recorder's court, $428; fees from Register, $360.90; constable, $50; nothing was received from the Sheriff's office until after the 1st of June, so that the receipts of that office will appear in the report for June; sale of land, $1,000; back taxes, $249.28; fees of auditor, 15 cents; transfer of cars, $12; total collections, $2,661.40; balance on hand, $2,868.64; a grand total of $31,530.04.

Disbursements—Salaries, $1,217.24; salaries: Sheriff's office, $541.67; Clerk's office, $579.17; Register's office, $341.66; constable $60; Board of Health, $420; stationery and advertising, $45.30; jail, $392.16; Recorder's court, $456.79; Superior Court, $349.58; roads and bridges, $216.60; out-door poor, $351.55; United Charities, $118.50; county home, $628.48; farm demonstration, $40; James Walker Memorial Hospital, $1,500; the same being for two months; New Hanover county roads, $2,446.26; Commissioners, $341; Register of Deeds, $109.50; coroner, $41.30; treasurer (April), $79.07; Court House, $356.17; elections, $669.35; tax listing, $127.50; Red Cross Society, $250; miscellaneous, $285.43; bond premiums, $12.50; warrants outstanding, $247.83. $175.80 of the general fund and $72.03 of the road fund. Total amount for which warrants were drawn, $12,024.61, leaving balance of $19,505.43.

Will Erect Lodge Building.

Saturday a real estate deal was made by which the Independent Order of J. R. Giddings and Jolliffe Union, a colored fraternal organization, became the owners of the lot on the northwest corner of Ninth and Castle streets, formerly owned by John D. Bellamy, Esq. It is their purpose at an early date to erect a building on this lot which will be used for the meetings of the lodge.

Got Prizes for Radishes.

In the list of Sorosis prizes awarded to the Bear Memorial school the name of little Samuel Ruark was inadvertently omitted. He won a prize of $1 for growing radishes. He is only seven years old and deserves great credit for the faithful work he has done during the year along gardening lines.

SELLING CIDER CHARGED

C. S. Garrell, Delgado Storekeeper, Arrested Yesterday for Violating Prohibition Law—Trials Tomorrow

Charged with violating the prohibition law by selling cider that was intoxicating, C. S. Garrell, who conducts a store on the turnpike at the intersection of Carolina Place and Delgado, was arrested yesterday afternoon by Deputy Sheriff Reynolds on a warrant sworn out before Justice Harriss. The affidavit was made by Mr. H. Mack Godwin, a private detective. The defendant gave $100 bond with Mr. R. A. Wright as surety for his appearance at trial before the magistrate Wednesday morning at 9 o'clock.

Justice Harriss brought ad testificandum proceedings into play to obtain the information he desired against the defendant. He summoned before him four young men of the Delgado mill village, who are said to have become intoxicated by drinking cider Saturday night. It was upon the testimony given by these young men that the warrant for the arrest of Mr. Garrell was based. Justice Harriss stated last night that the sample of cider that showed by analysis of the city chemist last week to contain 6.75 alcohol was obtained from Mr. Garrell's place.

This is the first arrest to be made for violating the prohibition law by selling cider, but other arrests are expected in a few days, as Justice Harriss stated several other warrants had already been issued. These will be served if the persons are still in the city.

The magistrate also stated that he knew where much of the cider that is being sold is purchased by the retail dealers and that this person had promised him not to sell any more of the stuff. The dealer, a wholesale man, stated that he had a quantity of the stuff on hand, having purchased under the belief that it contained no alcohol, but that he would ship it back to the manufacturers immediately.

If probable cause is found in the case tomorrow the defendant will be sent over to the Recorder's court for trial. The magistrate stated that it had been intimated that the defendant would submit to selling cider and ask the mercy of the court.

WILL NOT ACCEPT PLACE

Dr. W. D. MacMillan Declines to Become County Physician Under Dr. Nesbitt—Vacancy to be Filled Soon

Dr. W. D. MacMillan, who has been county superintendent of health for a number of years and who was elected by the County Board of Health as county physician under the consolidation of the city and county health departments, has declined to accept the office for two reasons. First, he finds that the duties are far more extended than he was led to believe they would be, and, second, he does not desire to put himself in the position of being subject to the orders of the superintendent, Dr. Chas. T. Nesbitt.

The letter of Dr. MacMillan stating his inability to accept the position was sent to Chairman Willard, of the Board of Health, Saturday afternoon, but nothing was given out about the receipt of it until yesterday. The Board of Health was to have held a meeting last night for the purpose of naming some one to take the place of Dr. MacMillan, but one of the members was out of the city so it was decided to hold the meeting probably today or tomorrow.

Dr. John Thames, the assistant superintendent of health, was busy yesterday with the duties that have formerly devolved upon Dr. MacMillan. The salary that the Council had notified the Board of Health must be paid the county physician and the assistant superintendent of health is $1,500 a year each. At the meeting last week Dr. Thames was elected clerk to the board at a salary of $300 a year, running his compensation to $1,800. That of the county physician was left at $1,500. The Council also instructed the Board of Health that it would not agree to a salary for the superintendent greater than $2,400. Whether the Board of Health will abide by the instructions as to the salary of the superintendent will not be known perhaps until after the vouchers have been issued the last of the month for June salaries.

A member of the Board of Health stated yesterday that the Board of Health could likely secure a county physician for less than the amount it was agreed to pay Dr. MacMillan, but as the Council had instructed that he be paid $1,500 he supposed the full amount would be allowed.

THE RECORDER'S COURT

L. W. Johnson Sentenced to Roads—Appeals to Superior Court

L. W. Johnson, charged with an assault on Tom Devane, colored, on the night of May 27th, was yesterday sentenced to the roads for 12 months by the Recorder. He appealed to the Superior Court, and was held for his appearance in the sum of $200. Devane testified that Johnson came into his store on the night the alleged shooting occurred and after some words drew his pistol and shot him through the right leg above the knee. It was Johnson's contention that Devane had made threats against him, and that he was afraid of him. There were number of witnesses placed on the stand to establish this claim.

The usual procedure was gone through with in the cases of those before the Recorder charged with vagrancy. Thirty days on the county farm was the sentence in the cases of Lizzie Simmons, Rosa Wilson, Della West and Maria Robertson, all colored, charged with vagrancy. Judgment was later suspended in these cases until next Monday upon payment of the costs, and if at this time the persons under sentence can show a legitimate means of livelihood their sentences will be allowed to remain suspended. Nick Lawson, colored, charged with vagrancy, was sent to the roads for 30 days. John Wesley Davis and Charlie Curby were found not guilty of vagrancy.

Kid Graham, colored, submitted to the charge of assaulting Dave Sanders and was fined $5 and the costs. Judgment was suspended upon payment of the costs in the case of Theodore Woodall, colored, charged with a violation of the hitching ordinance.

Billie Karson, colored, charged with breaking into the store of Farley & Co., on the 2nd of May, was dimissed for lack of evidence. There were a number of persons in court charged with drunkenness, all of these getting a uniform sentence of $5 and costs.

Real Estate Transfers

Deeds were filed for record yesterday as follows: C. W. Worth and wife to William H. Sprunt, for $1,000 and other considerations, two tracts at Greenville Sound, one at the northeast intersection of Shandy avenue and tract formerly property of Mr. B. F. Hall, 373x834 feet in size; second, on southwest intersection of Front street and lot No. 14; the New Hanover Transit Company to Z. N. Walton, for $100 and other considerations, lot 6 in block 6, Carolina Beach; Dr. Ernest S. Bulluck to Elizah A. Chadwick, for $100 and other considerations, lot on east side of Eighth street, 130 feet north of Swann, 26.8 by 75 feet in size.

Meets Here Next Year

The 1914 meeting of the North Carolina Epworth League Conference will be held in Wilmington. This was decided at the meeting just held at Burlington. The conference next year will be held at Fifth Street Methodist church.

EASY WAY TO GET RID OF PIMPLES

Resinol Really Does What Cosmetics Are Supposed To Do.

It is so easy to get rid of pimples and blackheads with Resinol, and it costs so little, too, that anyone whose face is disfigured by these pests is foolish to keep on with useless creams, washes or complicated "beauty treatments." Here's the way to do it:

Bathe your face for several minutes with Resinol Soap and hot water, then apply a little Resinol Ointment very gently. Let this stay on ten minutes, and wash off with Resinol Soap and more hot water, finishing with a dash of cold water to close the pores. Do this every morning and evening, and you will be surprised to see how quickly the healing, antiseptic Resinol balsams soothe and cleanse every pore, leaving the complexion clear and velvety.

Resinol stops itching instantly and speedily heals eczema, and other skin humors, dandruff, sores, burns and piles. Sold by every druggist, Resinol Ointment, 50 cts. and $1.00, Resinol Soap, 25 cts. For generous free trial, write Dept. 4-M, Resinol, Baltimore, Md.

'PHONE OR WRITE

AHRENS

About his S. C. White Leghorn Breeding Stock, Hatching Eggs and Baby Chicks.

Also dealer in Incubator and Poultry Supplies.

PINE GROVE POULTRY FARM.

ADOLPH G. AHRENS,

Proprietor.

WILMINGTON, N. C.

Phones 1358-1357.

"CHICAGO" Steel Tapes.

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Southern Bldg. Wilmington, N.C

Are You Going Away for the Summer?

If so, let us supply you with Travelers' Cheques that can be cashed anywhere without identification. We furnish these cheques in various denominations.

OLD AND STRONG.

The PEOPLE'S SAVINGS BANK

Your Silver and Valuables

May be deposited during your absence in our strong vaults. Safe from fire or theft. No charge for this service to our friends and patrons. All trunks, boxes or packages must be securely locked or nailed.

The Wilmington Savings & Trust Co.

110 PRINCESS STREET

C. E. TAYLOR, JR., Pres't. J. L. WILLIAMS, Cashier.
H. WALTERS, Vice-Pres't. W. H. MOORE, Ass't Cashier.
J. W. NORWOOD, Vice-Pres't. J. G. THORNTON, Teller.

GO TO THE FAMOUS

SEASHORE HOTEL

WRIGHTSVILLE, BEACH, N. C. OPEN JUNE 1st

Every room in the Hotel an outside one, either facing on the Ocean or Sound, 120 of them with private bath and toilet. Cuisine unsurpassed by any Resort Hotel on the Atlantic Coast. Vegetables, fruits and dairy products received daily from our own farm.

NO MOSQUITOES. NO FLIES.

Golf, Tennis, Fishing, Bathing, Sailing. Vocal and Instrumental Concerts Daily. Interesting illustrated Booklets Free.

E. L. HINTON, Manager
Wrightsville Beach, N. C.

OCEANIC HOTEL

WRIGHTSVILLE BEACH, N. C.

This elegant hotel of 300 rooms, many with private bath, with its broad porches and new pavilion facing the Ocean will open for this season on June 1st.

A perfect health and pleasure resort. No flies, no mosquitoes. Artesian water. Splendid orchestra and ball room.

Electric cars to the door, connecting with Union Station at Wilmington. For illustrated booklet and terms,

Address CHAS. E. HOOPER, Mgr.

Let Us Pay Your Taxes For You

Have you listed your taxes?

Well, the next thing is to pay them!

By depositing a small amount with US each week or month you soon accumulate enough to pay the tax collector.

We shall be pleased to make these payments for our patrons, ascertaining the amounts due and attending to all the details, thus saving much time and trouble.

This is a part of our business and it is especially valuable to the ladies.

We urge them to call upon us for this service.

Home Savings Bank

ORTON BUILDING.

PEACE INSTITUTE FOR YOUNG WOMEN

An ideal Christian Home School. Preparatory and Collegiate courses. Art, Expression, Physical Culture, Pedagogy, Business, etc. Conservatory of Music. High standard maintained by large staff of experienced, college-trained instructors. Takes only 100 boarders and teaches the individual. Unsurpassed health record. Brick buildings. Steam heat. Excellent table. Good gymnasium. Park-like campus. Concerts, lectures, tennis, basketball. Write for our catalog before selecting the college for your daughter.

GEORGE J. RAMSEY, M. A. L. L. D. President. Raleigh, N. C.

SOCIETY

Mr. and Mrs. Sam Clark, of Tarboro, are visiting Mr. and Mrs. Marsden Bellamy, at No. 17 South Seventh street.

* * *

Misses Nan and Rena Clark, of Tarboro, are the guests this week of Mr. and Mrs. Haughton James, at Carolina Heights.

* * *

Mr. James Irving Corbett has returned to the city for his Summer vacation from Georgetown University, where he is a student.

* * *

Mr. and Mrs. A. J. Johnson, of Clear Run, Sampson county, were here for the week-end, the guests of friends and relatives.

* * *

Mrs. Wallace Etheridge has returned from Washington, D. C., where she attended the graduation of her sister, Miss Jane Bell, from Gumston Hall.

* * *

The friends of Mrs. C. E. Haskett, No. 115 Ann street, will be pleased to know that she is sufficiently convalescent to return to her home from Harper's Sanitarium, where she has been for treatment.

* * *

Washington, D. C., correspondence Charlotte Observer: "Mrs. George P. Hanes has returned to her home in Washington, after a visit of several weeks to her mother, Mrs. George P. Peck, of Wilmington."

* * *

Mrs. J. S. Mitchell and Mrs. Claude Murray left yesterday afternoon for a week's visit to Atlanta, Ga., returning via Johnson City, Tenn., and the beautiful mountain country of Western Carolina.

* * *

Yesterday's Greensboro News: "Miss Elizabeth Scales, little Miss Frances Scales, and Masters Douglas and Wallace Scales have gone to Wilmington to spend a month with Col. Walker Taylor."

* * *

Miss Margaret Ellis, of Savannah, Ga., is visiting Miss Louise Wise. They will leave tomorrow to attend the commencement exercises of the Woodbury Forest School at Charlottesville, Va.

* * *

Messrs. George Carmichael and Robert Strange, Jr., have returned from the State University at Chapel Hill, where they graduated last week. They will spend the summer here with relatives.

* * *

At a business meeting Sunday afternoon the Philathea Class of Southside Baptist church, elected the following officers: President, Mrs. J. H. Carter; vice president, Miss Bessie Fulton; secretary, Miss Emma Lee Rich; assistant, Miss Ruth Robbins; treasurer, Miss Dora Sandlin, teacher, Mrs. McLoughlin.

* * *

The Ladies' Foreign Missionary Society of the First Presbyterian church will hold its regular monthly meeting this afternoon at 5 o'clock in the church parlors. All the ladies of the congregation are invited. At the close of the regular meeting there will be a social meeting.

* * *

Friends here have received invitations reading: "Miss Lyda Post, soprano; Miss Julia Post, pianist. Musicale Tuesday afternoon, July 10th, 5:30 o'clock, 112 North Seventh street. R. S. V. P.." Miss Lydia Post has been a student of voice at Baltimore for several years. Her sister, Miss Julia Post, who is also a gifted musician, will be accompanist at the recital.

* * *

Mebane correspondence Sunday's Greensboro News: "Mr. and Mrs. A. V. Craig announce the marriage of their daughter, Emma K., to A. B. Smith, of Wilmington, at 10 o'clock Saturday morning, June 21st, at their home, East Mebane. The bridal couple will leave immediately for Lake Toxaway. They will reside in Wilmington. No invitations will be sent out."

* * *

Announcement has been made of the engagement of Miss Helen Solomon, the attractive daughter of Mr. and Mrs. S. Solomon, and Mr. Sidney Greenberg, formerly of Hartford, Conn., but now of this city, where he holds the position of chemist at the Bear wine manufacturing plant. The date of the wedding will be announced later.

* * *

Sunday's Charlotte Observer: "Miss Lina DeRosset, of Wilmington, will arrive in the city this morning from Baltimore, where she has been teaching, to be the guest of Misses Helen and Anna Forbes Liddell. Miss Katherine Liddell, of New York, will arrive at the same time. Misses DeRosset and Liddell will be attendants at the Liddell-McBride wedding which will take place Wednesday evening."

* * *

Invitations have been issued reading as follows:

Mr. and Mrs. Samuel L. Chinnis
request the honor of your presence
at the marriage of their daughter
Mary Emma
to
Mr. W. Hugh Humphrey
Wednesday evening, June eighteenth
Nineteen hundred and thirteen
at half past five o'clock
at No. 412 North Front street
Wilmington, North Carolina.

* * *

Rev. and Mrs. John C. Wooten, of Elizabeth City, are spending a few days in the city, guests at the home of Mrs. Wooten's father, Mr. C. W. Yates, on North Fourth street. Mrs. Wooten has been here several days and Mr. Wooten came by Wilmington from Trinity commencement to spend the week-end in Wilmington, where he is pleasantly remembered as former pastor of Grace M. E. church.

* * *

Friends have received invitations reading as follows:

Mr. and Mrs. John Grace King
request the honor of your presence
at the marriage of their daughter
Lucile
to
Mr. Bryan W. Newkirk, Jr.
on Wednesday afternoon, the
eighteenth of June
nineteen hundred and thirteen
at two forty-five o'clock
301 North Second street
Wilmington, North Carolina.

* * *

SOROSIS WILL HAVE FLORAL FAIR IN FALL

In connection with the Fine Arts Exhibit which Sorosis is planning to have in the Fall there will also be a Floral Fair, and the ladies of the city and county are asked during the Summer to make preparations for this event. In the Fall the only flowers in bloom are the chrysanthemums, and prizes will be awarded for the best flowers of this species exhibited.

There will also be an exhibit of pictures painted by Wilmington people It is a fact not generally known that Wilmington has many talented people with artistic gifts. The Home Science Department of Sorosis has offered a number of prizes to the boys and girls making the best household articles, announcement of which has already been made.

* * *

Washington, D. C., correspondence Charlotte Observer: "Miss Eula Arbogast, Miss Glennie Long Tomlinson and Miss Meta Davis Rountree are three pretty North Carolina girls who were guests of the President and Mrs. Wilson at a beautiful reception, given in honor of the Senior classes of the fashionable finishing schools of the Capital. The party was given just before the close of the schools for the Summer and was one of the prettiest parties which have taken place at the White House this Spring. The President and Mrs. Wilson received their young guests in the East room and after a cordial welcome they were ushered into the State dining room, where the daintiest of teas were served, Miss Eleanor Wilson, who formerly went to school in North Carolina, and her cousin, Miss Helen Woodrow Bones, assisting in looking after the girls. The Marine band played its prettiest and the gardens and grounds were thrown open to the beautiful company of fresh, dainty girls. Miss Arbogast, who was graduated with honor from the Washington Seminary, read a very fine and interesting essay upon the 'History of the Red Cross Society,' at the graduation exercises."

* * *

PRETTY HOME WEDDING CELEBRATED LAST EVENING.

A pretty marriage occurred last evening at 8:30 o'clock at the residence of Mrs. S. S. Harrison, No. 116 Grace street, the principals being Mr. Eugene Johnson and Miss Kitty Wells Carmichael, two popular young people of this city. The officiating minister was Rev. Dr. A. D. McClure, pastor of St. Andrew's Presbyterian church. The ceremony was performed in the presence of quite a number of the friends of the couple.

Miss Lucie D. Haskitt, of Kinston, presided at the piano, and beautifully rendered the Bridal Chorus from Lohengrin as the bridal couple entered the parlor. In the course of the impressive marriage service Miss Haskitt played soft and low Traumerei. At the close of the ceremony the company gathered around Mr. Johnson and his lovely bride to offer their felicitations. Then came a shower of rice from all parts of the parlor.

Mr. Johnson was formerly of Boston, Mass., but for several years has held a responsible position in this city, being an investigator of claims in the freight traffic department of the Atlantic Coast Line. Mrs. Johnson is a popular and widely known young lady of this city. They will make their home at No. 211 Grace street.

PERSONAL PARAGRAPHS.

—Mr. J. A. Jackson, of Fayetteville, spent yesterday here.

—Mrs. E. C. Clark, of Clarkton, was a guest of The Orton yesterday.

—Mr. W. H. Newell, Jr., of Newbern, was a visitor here yesterday.

—Mr. J. D. Wilkins, a citizen of Greensboro, was in the city yesterday.

—Mr. Geo. A. Hurst, of Jacksonville, N. C., was an Orton guest yesterday.

—Miss Nina L. McIntire, of Wallace, was a guest yesterday at The Orton.

—Mr. W. L. Hill, of Raleigh, was in the city yesterday, a guest at The Orton.

—Ex-Judge Walter H. Neal, of Laurinburg, was in the city yesterday, stopping at The Orton.

—Mr. and Mrs. D. C. Waddell, Jr., of Asheville, were among the visitors registered at The Orton yesterday.

—Mr. Irl Sell, assistant foreman of the Evening Dispatch, has returned from a week's visit to his parents, Rev. and Mrs. E. C. Sell, at Magnolia.

—Among the guests at The Orton yesterday were Messrs. J. J. Wootten, V. J. McDaniels, Jas. P. Stowe, K. A. Bicknell, and Mr. E. H. Isenhour, Mrs E. L. Isenhour and Miss Cora Isenhour, of Charlotte.

—Arrivals at The Southern yesterday included L. M. Mills, Raleigh; O. T. Teachey, Teacheys; J. L. Young, Augusta, Ga.; P. S. Herring, Garland, B. S. Koonce, Chadbourn; Mrs. E. G. Mercer, Bolivia; I. M. Moyer, Savannah; W. T. Norris, Autryville; R. B. Kennedy, Durham; F. M. Halley, Rocky Mount; G. J. Garney, Atlanta.

—Among the Wilmington Pythians leaving last night for Winston-Salem to attend the annual meeting of the Grand Lodge, Knights of Pythias, which convenes there this evening, were Col. Walker Taylor, Grand Chancellor; Joseph W. Little, Esq., of the judiciary committee; Dr. J. D. Nutt, until recently Deputy Grand Chancellor, and delegates from the three local lodges. Mr. G. Herbert Smith, of Cronly, chairman of the board of trustees of the orphanage at Clayton, and Mr. Walker Vick, of Council's, joined the Wilmington party here.

LOCAL DOTS.

—Hunch Holly, colored, was before Justice Harriss yesterday on the charge of retailing at Wrightsville. His case was sent to the Recorder's court for trial, and will come up this morning.

—The four-masted schooner William H. Clifford was reported yesterday as having been spoken by the Clyde steamer Navahoe at 10 o'clock Sunday morning as being anchored 15 miles north of Hatteras. The vessel is of 1,379 tons, and is in charge of Capt. Dunton, "light", being bound for a Southern port.

How English Beauties Keep Faces Youthful

Christian Miller, F. C. L., noted English health expert, attributes the early aging of American women mainly to the "national nervousness." The women of England she says, can teach us the inestimable lesson of repose.

Another valuable lesson to be learned from the English woman is that she does not go in much for cosmetics, the continual use of which must ruin any complexion. The beauty devotees of King George's realm have the mercolized wax habit, a more wholesome method of keeping the face girlish-looking and healthy. Ordinary mercolized wax, used like cold cream, rejuvenates the worst complexion. American women may easily acquire the habit, this wax being obtainable at drugstores generally in the United States. It is applied at night and washed off in the morning. One ounce is sufficient to completely renovate a bad complexion. It has a peculiar action in keeping the face free from the particles of dead and devitalized scurf skin which are constantly appearing.—Woman's Herald.

(advertisement.)

Wrightsville Beach

Mr. J. F. Wooten, of Jacksonville, N. C., was a guest at The Hanover Sunday.

The Hanover Inn, Mr. H. W. Foss, lessee and manager, opened Sunday for the season. There were a number of guests at the hotel over Sunday.

A large number of Wilmington people were at the beach hotels for dinner and supper Sunday. The beach hotels become more popular every year with the Wilmington people.

For the benefit and amusement of the many guests at the two popular hotels a game of baseball has been arranged between teams composed of the staffs of the Oceanic and Seashore Hotels. The time is 3:30 Wednesday afternoon, the place is the beach in front of the Oceanic Hotel. Each team recognizing the ability of its opponents is hard at work practicing for this contest.

Dr. and Mrs. McKinney arrived Sunday from Arcadia, Fla., and will spend the Summer at the Hanover Inn. Dr. McKinney will be resident physician and will not only answer calls in the hotel but anywhere on the beach. This is the first time that a physician has been secured to devote his entire time to the beach. Dr. McKinney comes to the resort highly recommended and is known personally to Mr. Foss, manager of The Hanover.

Among the arrivals for the week-end at the Oceanic Hotel were: Mr. and Mrs. D. Altizer, Parkersburg, N. C.; C. E. Altizer, Bear Wallow, Va.; G. W. Lee, Richmond; D. F. Robinson, Philadelphia; J. S. Spong, Charlotte; J. B. Staadeker, Atlanta; E. L. Wooten, Rowland; Mrs. E. L. Isenhour, Miss Cora Isenhour, E. H. Isenhour, Charlotte; D. B. Cook, Atlanta; Jas. P. Harris, Charlotte; P. R. Rhodes, Charlotte; W. A. Scese, Rowland.

The week-end arrivals at the Seashore Hotel included Mr. and Mrs. M. A. Jackson, Mrs. E. R. Preston, nurse and baby, Charlotte; Mr. and Mrs. H. R. Sturdivant, Miss Etta McGee, Greenville, S. C.; S. S. Lanier, Birmingham; F. G. Holton, Roanoke, Va.; Hadden Owen, Birmingham; John C. Brooks, Knoxville, Tenn.; Chas. Claggett, Baltimore; E. B. Wright, Boardman; C. Clay Anderson, Philadelphia; C. G. Macey, Camden, N. J.; W. T. Carpenter, Washington, D. C.; D. S. Hines, Rose Hill; V. J. McDaniel, Charlotte; H. M. McPhaul, Lumberton; K. C. Denny, Rooks, N. C.; G. E. Petty, B. P. Smith, Clinton, N. C.; John Underwood, Fayetteville; E. L. Hamilton, Lumberton; K. A. Bielsnell, Charlotte; H. M. Farrior, Kenansville; Mr. and Mrs. T. H. Brunners, T. H. Brunners, Jr., baby and nurse, Birmingham, Ala.

Children's Exercises Sunday.

Children's Day exercises were observed Sunday morning at 11 o'clock at Fifth Street Methodist church. The splendidly arranged programme was well executed and participated in by a large number of children who, under the capable direction of the superintendent, Mr. W. H. Schaefer, rendered their parts in a most pleasing way. The pastor, Rev. G. T. Adams, made a short talk at the close of the exercises.

HER EXPERIENCE QUITE EXPENSIVE

Gives Out Some Interesting Facts Regarding Her Troubles, and How She Avoided Further Expense

Pineview, Va.—Mrs. Cora Brooks, of this town, writes as follows: "I suffered for about three years with womanly troubles, and was getting worse and worse all the time.

"I had two good doctors, and I was sent to two good hospitals to be operated on, but no operating was done.

"All this cost me lots of money, and I was no better off, than before I started.

"Finally I began to take Cardui, the woman's tonic. After taking six bottles, the pains are all gone, and I feel like a new woman entirely. I am now able to do all the housework for myself, husband and five children, with ease. Before taking Cardui I was in bed seven weeks at a time, not able to do anything at all.

"I cannot praise Cardui enough for what it has done for me."

There are thousands of women who have been benefitted by taking Cardui, the woman's tonic, and there are thousands, who are suffering from some form of womanly trouble—suffering for the lack of Cardui.

Are you of this number? If so, don't delay, but begin taking Cardui today. What it has done for so many others, it should surely do for you. At your drug store.

N. B.—Write to: Chattanooga Medicine Co.; Ladies' Advisory Dept., Chattanooga, Tenn., for Special Instructions on your case and 64-page book, 'Home Treatment for Women," sent in plain wrapper.

(Advertisement)

DISSOLUTION NOTICE.

Notice is hereby given that the partnership lately existing between us, the undersigned, George O. Gaylord, G. Henry Haar and Robert C. Platt, carrying on business under the firm name of the Gaylord-Platt-Haar Company, was, on the 29th day of April, 1913, dissolved, by mutual consent, and that the business in the future will be carried on by George O. Gaylord and Robert C. Platt, under the firm name of the Gaylord-Platt Company, and that the said Gaylord-Platt Company will pay and discharge all debts and liabilities of the said Gaylord-Platt-Haar Company and all moneys due the said Gaylord-Platt-Haar Company is to be paid to the Gaylord-Platt Company.

This May 28th, 1913.

GEO. O. GAYLORD,
G. HENRY HAAR.

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FARM WAGONS
SPRING WAGONS
OPEN WAGONS
COVERED WAGONS
LUMBER WAGONS
ONE-HORSE WAGONS
TWO-HORSE WAGONS
FOUR-HORSE WAGONS

City Livery Company

Get Our Prices!
112 No. 2nd St.

For a practical demonstration of superior taste and nutritive value of

Lactone Buttermilk

Call at our Fountain any time. Fresh each day: Lactone Buttermilk, ice cold, at our Fountain, 5c.

Prescriptions sent for and returned promptly.

ELVINGTON'S PHARMACY
Garrell Building.
Second and Princess Streets

600 IRON BEDS

600 Springs.
550 Chairs.
2,000 Yards Matting.
150 Rugs.

Automatic and Rival Refrigerators, Water Coolers, Ice Cream Freezers, all specially suited in quality and price for the Beach and Sound Trade.

The Wilmington Furniture Co.

FIELD PEAS

300 Bushels Field Peas.
400 Cases Sweet Potatoes.
200 Cases Peaches.
100 Cases Pears.
100 Cases Apples.
200 Cases Canned Meats.
50 Cases Evaporated Fruits.

Can name very low prices on above goods.

Full line Heavy Groceries always in stock.

D. L. GORE CO.
Wholesale Grocers.

ENTRY NO. 9130—NOTICE OF ENTRY.

State of North Carolina, New Hanover County.

To John Haar, Acting Entry Taker for New Hanover County:

Take notice that the undersigned, Allison Alderman, of New Hanover County, North Carolina, has entered and laid claim to, and does hereby enter and lay claim to, the following described piece or parcel of land in Cape Fear Township, New Hanover county, State of North Carolina, the said land being vacant and subject to entry under the laws of North Carolina.

Bounded on the north by the lower line of the Ash tract, on the east by niggerhead or stage road, on the south by the Walker line, and on the west by the Cape Fear River. A part of the said land being intersected by Cat-Fish Creek, the aforesaid tract containing by estimation Three Hundred (300) Acres.

ALLISON ALDERMAN.

Entered this 23rd day of May, 1913.

JOHN HAAR,
Register of Deeds and Acting
Entry Taker.

my24-30t*

J. B. McCabe, Manager. Local and Long Distance 'Phone 502.

Carolina Audit & Adjustment Company,

Licensed Accountants and Auditors,
Room 405 Southern Bldg.
Wilmington, N. C.
Audits. Accounting Systems
no3-tf

You will be jauntily shod—and will be stylishly, smartly shod—if you will wear a pair of our

JAUNTY SPRING $5.00 OXFORDS.

Exactly the style being worn on Fifth Avenue, New York. Made of Russia calf and Gunmetal leather, and so made that they give the maximum of REAL comfortable, long-wearing service. Let's show you how well your feet look in a pair.

Hewlett & Price
24 NO. FRONT ST.

Watch This Space

Biggest Thing Ever Pulled off in Wilmington.

J. HICKS BUNTING DRUG COMPANY
The Quality Drugstore,
Front and Grace Sts.

Our Men's Oxfords

Represent the Cream of the Market.

Our stock was Never More complete:

Russia Calf, Patent Kid, Gun Metal, Kangaroo, in Button and Blucher.

Let us serve you.

BOYLAN & HANCOCK
"The Shoe Store Ahead."

Some Times a Few Cents

more or less in the cost of your dental work may mean your securing satisfactory work, or temporary work that will soon give way.

We welcome comparison of our work and prices. We do nothing but

Dependable Dentistry

and charge a reasonable price for the services rendered.

If your teeth need attention, allow us to put them in good shape and you will never regret it. Crown and Bridge Work a Specialty.

Drs. Culbreth & Culbreth
Front and Princess Sts.

RAPALJE & LOUGHLIN
Civil Engineers
Room 511 Southern Bldg.
Wilmington, N. C.

Dr. Leland Creese Dr. Lillian Creese
CREESE & CREESE.
CHIROPRACTIC PHYSICIANS AND NERVE SPECIALISTS.
All forms of Disease successfully handled—90 per cent. relieved—by our method. Women's and Children's Diseases a Specialty. Consultation Free.
32-33 Carroll BLDG. 'PHONE 998. RESIDENCE 'PHONE. . . 1261

NOTICE OF SALE.

Pursuant to an order of the Superior Court for New Hanover County, entered at the May Term, 1913, in a case therein pending, wherein Theodore M. Byers, et. al., are plaintiffs, and the Scott's Hill Land & Lumber Company is defendant, the undersigned commissioners will, on the 10th day of July, 1913, at 12 o'clock M., at the place of business of the Scott's Hill Land & Lumber Company, Scott's Hill, N. C., sell at public auction, to the highest bidder, for cash, all the following real and personal property, belonging to the said Scott's Hill Land & Lumber Company, and situate in Pender and New Hanover Counties, to-wit:

REAL PROPERTY.

FIRST TRACT: Beginning at a cypress in Old House Branch, and running thence South 2 deg. East, 12 poles, to a stake; thence South 88½ deg. West, 61 poles, to stake; thence South 237 poles to a light-wood stump; thence North 89 deg. West, 145 poles, to a pine; thence North 357 poles, to a spruce pine, at the run of Old House Branch; thence with the meanders of said branch, to the beginning; containing, by estimation, 200 acres, same being on the North side of the railroad, about two miles from the Scott's Hill Depot.

SECOND TRACT: Beginning at the Southeast corner of the church lot of the M. E. Church, South, at Scott's Hill, in the center of the side track of the Wilmington & Newbern Railroad, and running thence with the course of the side track in a Northeast direction, 172 feet to a stake, 7 feet at right angles from the center of said side track to the West side of the same, and running thence North 50 deg. West, 823 feet, to a stake in a fence line; thence South 33 deg. 15 min. West, 435 feet, to a sycamore tree in the edge of an old grave yard; thence South 68 deg. 45 min. East, 371 feet, to a stake in the Western corner of the Methodist Church lot; thence North 55 deg. 30 min. East, 242 feet, to a stake in the Northern corner of the Methodist Church lot; thence South 33 deg. 15 min. East, 447 feet, to the point of beginning; containing 4.9 acres; and being the tract of land upon which the mill and plant of the Scott's Hill Land & Lumber Company is located.

THIRD TRACT: All the standing timber measuring 12 inches in diameter, 18 inches from the ground, upon the following described tract of land, lying and being in Topsail Township, Pender County, and bounded as follows: On the North by lands of G. W. Huggins; on the East by lands of Jasper Sidbury; on the South and West by lands of W. H. Hill; containing 400 acres, more or less. It is the condition of this deed that the timber shall be removed from the aforementioned land within eight years from the 9th day of March, 1911. The party of the first part hereby conveys to the party of the second part all the rights and privileges of ingress, egress and regress named in the deed from J. T. Foy and wife.

FOURTH TRACT: 1st. Being a certain lot or parcel of land allotted to F. M. Foy in the division of the estate of J. M. Foy, deceased, and described as follows, to-wit: Situated on the East side of Island Creek and South side of Wanny's Branch, beginning at a sweet gum tree on the spot where formerly stood a stooping chinquapin; running thence North 85 East 77 poles, to a stake; thence South 28 poles, to a stake, Henry S. Foy's Northwest corner; thence East with said H. S. Foy's line, 236 poles, to a stake; thence North 58 East 110 poles, to a gum tree on the run of Wanny's Branch; thence with the run of said branch, along the various courses thereof, about 286 poles, to a maple, the corner of the Sholar tract; thence with the Sholar line, South 44 West, 322 poles, to the beginning; containing by estimation, 237½ acres, more or less.

2nd. Situated on the East side of Island Creek, and on the North side of Wanny's Branch, beginning at a stake, Henry S. Foy's Northwest corner, referred to in the above tract; running thence South 304 poles to a maple on the North side of Mosquito Branch; thence North 14 deg. East, 84 poles, to a stake; thence East, 134 poles, to a pine; thence with the courses of the bay, first North 63 poles; thence North 82 deg. 50 poles; thence North 50 deg. East 120 poles, to a pine in the line of the Futch tract; thence with said Futch line, North 33 deg. West, 88 poles, to the corner of the Futch tract; and thence West 252 poles to the beginning; containing 322 acres, more or less.

3rd. Adjoining the above two tracts and lying on both sides of Wanny's Branch beginning at a stake at the edge of a bay, adjoining R. K. Bryan's land, being the beginning corner of the Futch tract, near Richard Earle's plantation; running thence North 33 deg. West, 204 poles to a pine stump in Jeremiah Casteen's field; thence South 58 deg. West, 180 poles, across Wanny's Branch to a stake, corner of the two above described tracts; thence South 33 deg. East, along a line of the second tract described above, 100 poles, to a stake in the edge of a bay; thence South 18 deg. West, 60 poles, to a pine; thence South 58 deg. East, 60 poles, to a stake; thence North 58 deg. East, 263 poles, to R. K. Bryan's line, to the beginning; containing 225½ acres, more or less.

Excepting from the last mentioned tract, a certain parcel of land conveyed by J. W. Foy to Oscar P. Batton, by deed dated January ——, 1887, and recorded in New Hanover County, in Book O, page 352, provided the said Batton has legal title thereto, but the said party of this deed conveys all interest he has in said exception, which purports to contain 22 acres.

4th. The following land in New Hanover County, North Carolina, adjoining the lands of the Nixon heirs and others, bounded and described as follows, to-wit: In Harnett Township, situated on Mosquito Island, beginning at a pine near the head of Island Creek, and running down said creek to a stone, N. M. Nixon's corner; thence with his line East 154 poles to a stake, his corner at Mosquito Branch; thence up said branch as it meanders to a pine at Briery Glade; thence the various courses of said glade to Cross Branch; thence down the run of said branch, its various courses, to the first station; containing 350 acres, more or less.

The last four tracts lying in New Hanover and Pender Counties, and conveyed by George M. Wiley to W. H. Hill, as Recorded in Book 53, page 430, Records of New Hanover County, and in Book 54, page 579, Records of Pender County, and sold by W. H. Hill to said Scott's Hill Land & Lumber Company.

FIFTH TRACT: 1st. Situated in Topsail Township, adjoining the lands of the Brown heirs, beginning at a spruce pine on the North side of Trumpeter Swamp, near the mouth of Maul's Branch, and running thence North 20 deg. West, 176 poles, to a stake; thence North 38 deg. East, 10 poles to a pine, near a bay; thence along the bay North 5 deg. East 40 poles, to a pine on the bay; thence with said bay North 65 deg. East, 32 poles, to a pine; thence South 57 deg. East, 20 poles to a stump; thence East 40 poles to a pine; thence North 21 deg. West, with the bay, 40 poles, to a pine on said bay; thence with said bay North 57 deg. West, 56 poles to a pine; thence North 32 deg. East, 32 poles to a pine; thence South 51 deg. East, 144 poles, to the run of Trumpeter Swamp; thence down Trumpeter Swamp to the beginning; containing 110 acres, more or less.

2nd. Beginning at a stake on the run of Trumpeter Swamp, near the mouth of Coe's Branch, and running thence South 23 deg. West, to a stake near Mush Pot Pond, Ezekiel Chadwick's corner; thence with his line South 23 deg. West, 68 poles to a stake in the first line of a 100-acre tract or survey granted to M. J. Hall; thence with said line South 51 deg. East, 14 poles to a stake at the run of Blossom Branch, the beginning corner of Hall patent; thence down Blossom Branch to a stake, J. Garrison's corner, at the South edge of Blossom Branch; thence with Garrison's line South 27 deg. East, 110 poles to a pine near the Wolf Pond, James W. Walton's corner, the beginning corner of Garrison's old survey; thence with the line of said survey South 78 deg. East, 71 poles to a pine near Blossom Branch; thence South 12 deg. East, 48 poles to a stake; thence South 80 deg. East 21 poles to a spruce pine head fork of the bay of Blossom's Branch; thence North 20 deg. East, 10 poles to a stake; thence with the edge of Blossom Bay North 51 deg. East, 11 poles to a stake at the edge of Blossom Bay, the fourth corner of patent granted to W. C. Murphey, for 240 acres; thence with the line of said grant as follows: South 54 deg. East, 100 poles to a pine; thence South 10 deg. West, 68 poles to a pine at the edge of Carney Bay, at Merrick's Avenue, leading from the Savannah to Rocky Point; thence up the edge of Carney Bay South 72 deg. East, 50 poles to a stake by said bay; thence North 80 deg. East, 128 poles to a pine at the bay of Coe's Branch; thence North 80 poles to the run of Coe's Branch; thence down the run of Coe's Branch, to the run of Trumpeter Swamp, to the beginning; containing, by estimation, 750 acres, more or less.

3rd. Beginning at an oak at John Avant's corner; thence North 55 deg. East, 180 poles to a pine; thence North 2 deg. East, 218 poles, to a pine on Nichols' line; thence North 55 deg. West, 350 poles, to a pine; thence South 246 poles to Walker's corner; thence South 89 deg. West, 216 poles to a pine on Wanny's Branch; thence with said branch to the beginning; saving and excepting, more or less, 25 acres around and containing the house in which Jeremiah Casteen formerly lived.

Also another tract or parcel of land adjoining the lands of Charles B. Futch and the lands belonging to the estate of Lewis Loftin, deceased, and the lands of the estate of Benjamin Best, the boundaries of which will more fully appear in a patent by Reuben Everett for said land, the whole tract containing 209 acres, more or less.

4th. The following land in Pender County, State of North Carolina, adjoining the lands of Watkins and others, bounded and described as follows, to-wit: In Topsail Township, beginning on the East end of Jordan's Ridge, running North 48 deg. West, 216 poles; thence North 43 deg. East, 15 poles; thence North 61 deg. East, 48 poles; North 17 deg. East, 50 poles; thence North 17 deg. East, 50 poles; thence North 7 deg. West, 108 poles; thence North 75 deg. West, 27 poles, to Betsey's Branch; thence up Betsey's Branch North 75 deg. East 72 poles; thence North 2 deg. East, 100 poles to Catskin Branch; thence up Catskin Branch Eastwardly 248 poles to the bay; thence with the bay to the beginning; containing 534 acres of land.

SIXTH TRACT: All of the pine timber of every description of and above the size of 12 inches in diameter at the base, when cut, now standing or growing, or which may be during the term of ten years, beginning June 3, 1902, lying, standing or growing upon the tracts of land hereinafdescribed, situate in Pender County, North Carolina, in Topsail Township, to-wit:

Beginning at a stake on the line of the right of way of the Wilmington & Newbern Railroad, on the West side, by two cherry trees; thence North 49 deg. 40 min. West 162 poles to a stake; thence North 64 deg. 10 min. West, 302 poles to a stake at the West edge of the public road; thence a part of the way along and with said road; North 31 deg. 40 min. West, 184 poles to Willie's Branch, to a stake in Bryan and Casteen's line; thence with said line, South 58 deg. 20 min. West, 62 poles to a stake in Thompkin's field; thence crossing Willie's Branch, South 31 deg. 40 min. East, 140 poles to a stake about —— poles West from the old cart road; thence crossing said road, North 58 deg. 20 min. East, 62 poles, to a stake in a bay about 8 poles West of the new road; thence about parallel with said road, South 31 deg. 40 min. East, 236 poles to a stake about 8 poles from said road; thence crossing the cart road South 19 deg. 20 min. West, 107 poles to a small red bay; thence South 46 deg. 40 min. East, 88 poles to a stake on Foy's line; thence North 43 deg. 20 min. East, 130 poles to a stake at the new road, F. M. Foy's and Bryan's corner, near the corner of Foy's lot; thence with the Foy and Bryan links South 68 deg. 40 min. East, 73 poles and 8 links to a stake in the line of the right of way of the Wilmington & Newbern Railroad, 50 feet from the center of said road, near the Methodist Church; thence along the line of said right of way North 47½ deg. 20 min. East, 87 poles, to the first station; containing 292 acres, more or less, saving and excepting one acre, heretofore deeded to the Methodist Church.

SEVENTH TRACT: Beginning at a stake on the West side of the Wilmington & Newbern Railroad, 50 feet from the center line of said road, being also a corner of G. W. Huggins; thence along the line of the right of way of said road, North 47 deg. 20 min. East, 25¼ poles to a stake, where Bryan and McClammy cross said road; thence with said line North 51 deg. 40 min. West, 10 poles to a stake in Black Swamp, a Bryan and McClammy corner; thence with their line North 38 deg. 20 min. East, 41 poles to a stake, an old Bryan and McClammy corner; thence with their old line South 50 deg. 40 min. East, 58 poles to a stake in the field back of McClammy's house; thence with another of their lines, North 38 deg. 45 min. East, 66 poles to a stake about 2 poles from the edge of a pond beyond the road; thence with another Bryan and McClammy line North 61 deg. 40 min. West, 131½ poles, crossing McClammy's field to a stake, a dividing corner between R. K. and N. N. Bryan; thence with their dividing line South 38 deg. 20 min. West, 70 poles to a stake in the Northwest edge of Black Swamp, a dividing line between R. K. and N. N. Bryan and Mrs. S. B. Foy; thence with R. K. Bryan and Mrs. S. B. Foy to dividing line South 51 deg. 40 min. East, 70 poles to a stake in Black Swamp; thence with their lines South 40 deg. 20 min. West, 64½ poles to a stake, the said Mrs. Foy's division corner; thence with their division line, between R. K. and Mrs. Sallie Bryan, the same course mentioned, 48¼ poles to a stake about 100 yards beyond the Loftin Canal, their division corner; thence with their division line North 51¼ deg. West, 348 poles to a stake, 21 poles beyond Bryan Avenue road, their division corner; thence with their division line North 51 deg. 40 min. West, 98 poles to a stake; thence with the old Bryan and McClammy line South 58 deg. 20 min. West, 95 poles to a stake in said line, a division corner of R. K. and Miss Mary Bryan; thence with their dividing line South 31 deg. 41 min. East, 184 poles to a stake just at the West edge of the new road; thence crossing said road South 64 deg. 10 min. East, 302 poles to a stake in a small field, another division corner between R. K. and Miss Mary Bryan; thence with their division line South 49 deg. 40 min. East, 102 poles to a stake by the right of way of the aforesaid railroad; thence with the said right of way of the said railroad to the beginning; containing 350 acres, more or less. Also all the timber rights purchased from Theodore Gillespie by W. H. Hill, now remaining uncut on the lands of said aforementioned Theodore Gillespie, in New Hanover County.

All the above land and timber and timber rights being the same purchased by the Scott's Hill Land & Lumber Company from W. H. Hill by deed bearing date January 27, 1912, and recorded in Book 89, page 522, Records of Pender County, and in Book 68, page 244, Records of New Hanover County.

PERSONAL PROPERTY.

Seven head of mules; one yoke of oxen; four log carts; one ox cart; chain grabs and gear; one 65 H.-P. steam engine; two saw mills; one edger; one trimmer; one butt saw; one planer; one rip saw; one 80 H.-P. boiler; one 30 H.-P. boiler; one set dry-kiln tracks; one lumber truck; pulleys, cant hooks and chains. Mules as follows: One mule known as Millie, blind in both eyes; one mule known as Julia; one mule known as Lula; one mule known as Pete; two mules known as the Sidbury mules; and one mule known as Mike; same being the mules and other property used by W. H. Hill & Son in operating their mill at Scott's Hill, North Carolina, before they sold out to Marshall & Dawson, who, in turn, transferred their rights to the Scott's Hill Land & Lumber Company. And all other property, except money, belonging to the said Scott's Hill Land & Lumber Company.

The real and personal property will be put up and sold separately and then offered together in bulk as a whole.

The highest bidder will be required to deposit 15 per cent. of his bid on the day of sale, pending confirmation of the same by the court.

This the 7th day of June, 1913.

E. K. BRYAN and
W. P. STACY,
Commissioners.

je8-30t

VISIT THE

Grand Theatre

5 Cents
DAY OR NIGHT

"A RAG-TIME ROMANCE"
"THE CURE"
"AN OLD ACTOR"
"A PERILOUS CARGO"

GOOD MUSIC BY PROF. BROWN

Financial and Commercial

COTTON MARKET STRONGER

Prices Make New High Ground for the Movement—Closing Steady at a Net Advance of Five to Thirteen Points.

New York, June 9.—The cotton market showed renewed strength today with prices making new high ground for the movement and closing steady at a net advance of 5 to 13 points.

The opening was steady at a decline of 2 to 3 points in sympathy with lower cables than due, but the market almost immediately firmed up on covering, which seemed to be chiefly inspired by increasing uneasiness as to the situation in the near months owing to further shipments from the local stock. The relative firmness here led to a further narrowing of the difference between New York and Liverpool and straddle long interest seemed to be selling considerable July. In some instances, however, these sales were replaced by purchases of August, while there was active covering of July by Wall Street shorts, and some scattered buying of old crop positions against sales of new crop deliveries.

Houses with Liverpool connections bought new crops as well as August, and the active old crop months sold 18 to 20 points higher during the early afternoon while early new crop deliveries sold 8 to 10 points above the closing figures of last week. There were scattering complaints of excessive rainfall from some sections of the Eastern belt, but generally speaking the rains reported over Sunday were characterized as beneficial and private crop accounts were favorable enough to suggest that there had been no change in the crop situation to help the advance. The foreign buying of new crop months, however, was said by some to be for spinning interests and local bulls attributed the steady ruling of the late deliveries to a peculative short interest whose contracts for delivery were being held against trade requirements.

Private cables indicated that the market there had been sold off on favorable crop accounts and renewed uneasiness as to the situation in the Balkans but the larger English spot sales may have contributed to the firmness of old crop positions here.

Spot cotton, quiet, 15 points up; middling uplands, 12.25; do. gulf, 12.50. Futures closed steady.

Month:	Open.	High.	Low.	Close.
Jan	11.07	11.20	11.07	11.18
Feb	.....	.....	.....	11.20
Mar	11.19	11.27	11.27	11.29
June	.....	11.87	11.77	11.83
July	11.75	11.95	11.74	11.89
Aug	11.62	11.83	11.62	11.78
Sept	.....	11.35	11.32	11.34
Oct	11.16	11.28	11.16	11.26
Nov	11.23	.....	.....	11.24

THE PORT MOVEMENT.

Galveston—Steady, 12⅛; net receipts, 1,724; gross receipts, 1,724; sales, 500; stock, 78,000; coastwise, 3,681.

New Orleans—Steady, 12⅛; net receipts, 1,921; gross receipts, 1,921; sales, 337; stock, 78,000; coastwise, 3,681.

New Orleans—Steady, 12⅛; net receipts, 1,921; gross receipts, 1,921; sales, 337; stock, 58,671; continent, 16,199.

Mobile—Firm, 11¾; net receipts, 283; gross receipts, 283; sales, 50; stock, 8,828.

Savannah—Firm, 12⅛; net receipts, 1,871; gross receipts, 1,871; stock, 43,215; continent, 588.

Charleston—Quiet, 11⅞; net receipts, 3; gross receipts, 3; stock, 13,098; coastwise, 328.

Wilmington — Quiet, 11⅞; net receipts, 100; gross receipts, 100; stock, 9,652.

Norfolk—Quiet, 12⅜; net receipts, 895; gross receipts, 895; sales, 639; stock, 28,199; coastwise, 1,575.

Baltimore—Nominal, 12⅜; stock, 4,706.

New York—Quiet, 12.25; gross receipts, 4,424; sales, 1,700; stock, 53,521; Great Britain, 4,198; continent, 4,569; coastwise, 1,326.

Boston—Quiet, 12.25; gross receipts, 318; stock, 9,999.

Philadelphia—Steady, 12.50; gross receipts, 430; stock, 653.

Texas City—Stock, 4,161.

Total today, at all ports—Net, 6,798; Great Britain, 4,198; continent, 15,297; stock, 321,222.

Consolidated, at all ports—Net, 12,671; Great Britain, 9,015; continent, 15,297; Japan, 300.

Total since Sept. 1, at all ports—Net, 9,599,580; Great Britain, 3,397,149; France, 948,639; continent, 3,320,930; Japan, 381,602; Mexico, 11,566.

INTERIOR MOVEMENT.

Houston—Quiet, 12.00; net receipts, 791; gross receipts, 791; shipments, 1,582; stock, 60,241.

Augusta—Steady, 12⅛; net receipts, 31; gross receipts, 39; shipments, 14; sales, 321; stock, 28,926.

Memphis—Steady, 12⅛; net receipts, 167; gross receipts, 259; shipments, 92; sales, 150; stock, 45,243.

St. Louis—Quiet, 12⅛; gross receipts, 757; shipments, 960; sales, 737; stock, 25,012.

Total today—Net receipts, 1,227; gross receipts, 2,076; shipments, 3,038; sales, 494; stock, 205,253.

THE LIVERPOOL COTTON MARKET.

Liverpool, June 9.—Spot cotton in fair demand, prices easier; middling fair, 7.23; good middling, 6.89; middling, 6.67; low middling, 6.51; good ordinary, 6.15; ordinary, 5.81.

Sales, 10,000, including 500 for speculation and export, and included 9,600 American.

Futures opened steady and closed very steady. June, 6.49; June and July, 6.43½; July and August, 6.41½; August and September, 6.31½; September and October 6.18½; October and November, 6.11½; November and December, 6.08; December and January, 6.07; January and February, 6.07; February and March, 6.08; March and April, 6.09; April and May, 6.10; May and June, 6.11.

THE FINANCIAL MARKET.

New York, June 9.—Money on call, steady; highest, 3 per cent.; lowest, 2¼; ruling rate, 2¼ per cent.; last loan, 2¾ per cent.; last bid, 2⅝ per cent.; offered at 3 per cent. Time loans, strong; sixty days, 4⅛@4¼ per cent.; ninety days, 4½@4⅝; six months, 5¼@5½. Prime mercantile paper, 5½@6 per cent. Sterling exchange, firm, with actual business in bankers' bills at 4.83 for sixty day bills, and at 4.8680 for demand. Commercial bills, at 4.82⅜. Bar silver, 59¾. Mexican dollars, 48. Government bonds, steady; railroad bonds, weak.

THE NAVAL STORES MARKET.

New York, June 9.—Rosin, unsettled. Turpentine, steady.

Savannah, June 9.—Turpentine, firm, at 35¼ to 35½; sales, 1,067; receipts, 747; shipments, 5,212; stocks, 17,472.

Rosin—Firm. Sales, none; receipts, 1,475; shipments, 1,756; stocks, 98,058. Quote: A, B, 4.00; C, D, 4.35; E, 4.60; F, G, H and I, 4.75; K, 4.90; M, 5.40; N, 6.15; W G, 6.45; W W, 6.55.

THE DRY GOODS MARKET.

New York, June 9.—New prices for Fall have been made on wide sheetings on a basis of 23 cents for 10-4 peppercells. Jobbers report a livelier spot trade during the day. Yarns are easy.

Here I am again with my offering in made-to-measure clothes. $18.00 to $25.00 values go at $13.50 for two-piece suits. I Shrier. (Advertisement)

MARINE.

Arrived.

Str. Navahoe, 1,278 tons, Packer, New York, C. J. Becker.

Str. C. W. Lyon, Edge, Fayetteville, S. M. King.

Str. Lisbon, Black, White Oak, C. P. Love.

Cleared.

Str. C. W. Lyon, Edge, Fayetteville, S. M. King.

Str. Lisbon, Black, White Oak, C. P. Love.

MARINE DIRECTORY.

List of Vessels Now in Port at Wilmington, North Carolina.

Schooners.

Schr. Stephen G. Loud, 495 tons, Graham, Maffitt & Wood.

Brg. Lynn, 1,895 tons, Redman, Maffitt & Wood.

WILMINGTON MARKETS.

STAR OFFICE, June 9.

SPIRITS TURPENTINE—Steady, at 34½ cents per gallon.

ROSIN—Steady, $3.90 per barrel.

TAR—Firm, at $2.20 per barrel; in casks 9c. per gallon.

CRUDE TURPENTINE—Firm, $2.25 per barrel for hard; $3.00 per berrel for dip, and $3.00 per barrel for virgin.

Quotations same day last year—Spirits turpentine, 45¾; rosin, $6.05; tar, $1.90; tar, firm, $1.90; crude turpentine, firm, at $3.25@$4.50 to $4.50.

Receipts.

Spirits Turpentine	(—)
Rosin	(—)
Tar	(—)
Crude Turpentine	(—)

Receipts same day last year: Spirits turpentine, 5 casks; rosin, 19 barrels; tar, 5 barrels; crude turpentine, 17 barrels.

COTTON MARKET.

Market—Quiet, 11¾ for middling.

Same day last year—Nominal.

Receipts, 1.00; same day last year, 5 bales.

Total receipts, since September 1st, 339,942 bales.

Total receipts, same time last year, 508,185 bales.

PRODUCE MARKETS.

(Quoted by W. J. Meredith, June 7.)

CORN—Firm, 75c. per bu.

POTATOES—Irish potatoes, new crop, $1.00 to $1.25 per bu. per bu. Sweet potatoes, yams, 75 to 80c.

PEAS—Dull. White, $2.00@$2.25 to $2.40; cow peas, $1.50 to $1.75 per bu.

BEEF—Native, dressed, 8c.

PORK—9 to 11c.

WOOL—Burry, 11c. to 12c. per lb.; free of burs, 15c. per lb.

HIDES—Green, 10c. per lb.; dry, 17c. per lb.

NORTH CAROLINA BACON—Hams, 18 to 19c. per lb.; sides and shoulders, 13 to 14c. per lb.

BEESWAX—Firm, 27@28c. per lb.

TALLOW—Firm, 4½@5c. per lb.

POULTRY — Chickens, dull. Grown, 45@50c.; Spring chickens, 20@30c. per head.

EGGS—Good Demand. 20c.

SHEEP—Old sheep, $1.00 to $2.50 per head. Lambs, $1.00 to $3.00 per head.

BY RIVER AND RAIL.

Receipts of Cotton and Naval Stores at the Port of Wilmington.

Wilmington, N. C., June 9.

Atlantic Coast Line—100 bales cotton.

Total—100 bales cotton.

WILMINGTON PEANUT MARKET.

(Quoted by J. S. Funchess & Co.)

Wilmington, N. C., June 7.

Market—Steady.

North Carolinas—Farmers' stock prime hand-picked, 70c.; machine-picked, 65c.

Spanish—Prime hand-picked, $1.25; machine-picked, $1.20.

Virginias—Prime hand-picked, 88c.; machine-picked, 80c.

PETERSBURG PEANUT MARKET.

(Reported by Rodgers, McCabe & Co.)

Petersburg, Va., June 2.—Spanish—Market, firm. Farmers' Spanish, $1.60 per bu.; No. 1, Shelled Spanish, 9½c. per lb.; No. 2, Shelled Spanish, 7c. per lb.

Virginias—Fancy Jumbo, 4c. per lb. Fancy Hand-Picked, 3½c. to 3⅝c. per lb. Extra Prime, 3½c. per lb. Prime, 3¼c. per lb. Machine Picked, 3c. to 3½c. per lb. Shelling Stock, 2½c. to 3c. per lb.

Take advantage of my semi-annual Price Reduction. $18.00 to $25.00 values now $13.50 for two-piece suit. I Shrier. (Advertisement)

A SHARP DECLINE IN STOCKS

The Principal Securities Markets of the World Under Pressure—Influences From Abroad Important Factors.

New York, June 9.—The principal securities markets of the world were again under pressure today and the movement of stocks here was sharply downward. Union Pacific, Steel, St. Paul and nearly 70 other stocks of all descriptions reached new low levels for the decline and there were substantial losses in all quarters. Foreign markets were disturbed by the prospect of renewed hostilities in the Balkans, and some uneasiness was felt in London regarding the approaching fortnight settlement. London disposed of perhaps 20,000 shares here, on balance and there was some selling here on direct orders from the continent.

Pressure from abroad was an important factor in the market's movement. Traders showed no desire to attempt to mark up prices here in the fact of heaviness abroad, especially in view of the fact that should they succeed they would merely be holding out added inducements for further liquidation of European holdings of American stocks. Professional operators took advantage of the situation to sell stocks. They were helped by further liquidation of both the standard investment issues and low priced shares.

Although the decrease of more than 8,000,000 pounds in surplus copper stocks shown in the May state was regarded as favorable it followed to come up to expectations of the trade. Exports were lighter than had been forecasted and production was unexpectedly large. This was offset to some degree, however, by heavy deliveries to domestic consumers. The metal stocks were especially weak today, the copper shares declining with the steel group, but the monthly statement had little effect on quotations.

Bonds were weak. Total sales, par value, $2,040,000. United States bonds were unchanged on call. Total sales of stocks were 452,300 shares.

CLOSING STOCK LIST.

Amalgamated Copper	69⅜
American Beet Sugar	23
American Car and Foundry	40¾
American Cotton Oil	39
American Ice Securities	19⅝
American Linseed	8⅞
American Locomotive	28⅜
American Sugar Ref	106⅝
American Tel and Tel	126⅝
American Tobacco	206
Atchison	94⅝
Atchison, pfd	97
Atlantic Coast Line	116½
Baltimore and Ohio	92
Bethlehem Steel	27¼
Chesapeake and Ohio	56
Chicago and North Western	126⅛
Colorado Fuel and Iron	25
Consolidated Gas	128¾
Erie	23¼
Erie, 1st pfd	39
Erie, 2nd pfd	30
General Electric	152¾
Illinois Central	111
Kansas City Southern	23
Lehigh Valley	147½
Louisville and Nashville	128¾
Missouri Pacific	37½
National Biscuit	108
New York Central	98
New York, Ont. and Western	37¼
Norfolk and Western	100½
Pullman Palace Car	152
Reading	154⅞
Rock Island Co	13⅞
Rock Island Co., pfd	23⅝
Seaboard Air Line	15¼
Seaboard Air Line, pfd	31½
Southern Pacific	91⅞
Southern Railway	20½
Southern Railway, pfd	73½
Tennessee Copper	31
Texas and Pacific	11½
Union Pacific	143⅜
Union Pacific, pfd	81
United States Steel	52⅝
United States Steel, pfd	104¼
Virginia-Carolina Chemical	29½
Western Maryland	34
Western Union	79⅝
Westinghouse Electric	56

NEW YORK PRODUCE MARKET.

New York, June 9.—Flour—Steady.

Wheat—Firm; No. 2, red, nominal; No. 1 Northern Duluth, 1.00¾.

Corn—Easy.

Hides—Steady.

Leather—Steady.

Petroleum—Steady.

Wool—Steady.

Rice—Steady.

Molasses—Steady.

Sugar—Raw, steadyy; Muscovado, 2.80@2.82; centrifugal, 3.30@3.33; refined, steady.

Butter—Firm.

Cheese—Firm.

Coffee—Spot, easy. Rio, No. 7, 10¼; Santos, No. 4, 12½; mild, quiet; Cordova, 14@17, nominal.

Potatoes—Steady. Bermuda, 3.00@4.00; Southern white, 1.25@3.00; Southern red, 1.50@2.50; Jersey sweets, 1.25@1.65 basket.

Cabbages—Firm. Southern, barrel, 1.25@2.00.

Peanuts — Steady. Fancy hand-picked, 5¾; Virginia, shelled, No. 1 and No. 2, 4@7½.

Freights—Steady. Cotton to Liverpool, per 100 pounds, 25c.; grain to Liverpool, 5d; to London, 3½d.

Cotton Seed Oil—Opened firm on local professional buying, induced by the strength in lard, but soon sagged off under scattered liquidation and poor outside support. Towards the close, however, a steadier undertone developed on buying of July by refiners and covering of shorts. Closing prices were unchanged to five points lower. Sales, 12,300 barrels. Prime crude, nominal; prime Summer yellow, spot, 7.19 bid; June, 7.16; July, 7.15; August, 7.20; September, 7.22; October, 6.87; November, 6.35; December, 6.30; January, 6.29; prime Winter yellow, 7.25 bid; do. Summer white, 7.45 bid.

Read Star Business Locals.

THE WEATHER.

United States Department of Agriculture, Weather Bureau.

June 10, 1913.

Meteorological data for the 24 hours ending at 8 P. M., yesterday.

Temperature at 8 A. M., 57 degrees; at 8 P. M., 53 degrees; maximum, 60 degrees; minimum, 52 degrees; mean, 56 degrees.

Rainfall for the day, .64; rainfall for the month, to date, 3.30.

Stage of water in Cape Fear river, at Fayetteville, at 8 A. M., yesterday, 4.5 feet.

Weathern Prediction.

For North Carolina: Unsettled, probably showers in south portion Tuesday; Wednesday, cloudy and warmer.

The Port Calendar—June 10.

Sun rises	5:00 A. M.
Sun sets	7:23 P. M.
Day's length	14 hrs. 21 min.

Tides.	High water. A.M.	P.M.	Low water. A.M.	P.M.
Wilmington	2:16	12:48	9:45	9:55
Southport	12:22	0:47	6:56	11:53
Masonboro Inlet	12:11	6:36	6:06	11:33

WEATHER BUREAU REPORTS.

June 9, 1913.

STATIONS:	Weather at 8 P. M.	Temperature: Highest today.	Lowest Last night.	Precipitation, 8 P. M.
Abilene	cloudy	66	60	.02
Asheville	cloudy	54	52	.18
Atlanta	cloudy	58	58	.02
Augusta	raining	60	60	.39
Birmingham	raining	72	66	.12
Boston	clear	62	48	.0
Charleston	raining	64	62	.54
Charlotte	cloudy	56	52	.46
Chicago	clear	56	46	.0
Galveston	cloudy	80	70	.82
Jacksonville	cloudy	88	74	1.76
Memphis	cloudy	66	62	.0
Mobile	pt cldy	86	70	.36
Montgomery	cloudy	76	70	.12
New Orleans	cloudy	86	70	.0
New York	clear	62	46	.0
Oklahoma	raining	60	54	.84
Pittsburg	clear	62	42	.0
Raleigh	cloudy	56	54	.0
Savannah	raining	76	68	.16
Shreveport	clear	74	66	.10
St. Louis	clear	68	48	.0
Washington	clear	64	44	.0

The Brilliant Stars of June

By the end of June, Mars, Venus, Saturn and Jupiter will all be morning stars, but Foley's Honey and Tar Compound is at all times the "Star" medicine for coughs, colds, croup and whooping cough. A cold in June is as apt to develop into bronchitis or pneumonia as at any other time, but not if Foley's Honey and Tar Compound is taken. It will surely head off the cold, and heal the inflammed membranes. The genuine in a yellow package.—Robt. R. Bellamy. (advertisement.)

Will Relieve Nervous Depression and Low Spirits.

The Old Standard general strengthening tonic, GROVE'S TASTELESS chill Tonic, arouses the liver, drives out Malaria and builds up the system. A sure Appetizer and aid to digestion. 50c.

(Advertisement.)

Report of the Condition of THE AMERICAN NATIONAL BANK of Wilmington, N. C., in the State of North Carolina, at the close of business Wednesday, June 4th, 1913.

Resources.

Loans and Discounts		$1,628,909.50
Overdrafts, secured and unsecured		688.20
U. S. Bonds to secure circulation		250,000.00
Other bonds to secure U. S. Deposits, $5,000.00		5,000.00
Bonds, Securities, etc.		14,736.00
Banking House, Furniture and Fixtures		45,055.15
Due from National Banks (not reserve agents)		139,751.29
Due from State and Private Banks and Bankers, Trust Companies and Savings Banks		131,528.64
Due from approved Reserve Agents		128,653.00
Checks and other Cash Items	$8,713.89	
Notes of other National Banks	4,600.00	
Fractional Paper Currency, Nickels and Cents	878.02	
Lawful Money Reserve in Bank, viz.:		
Specie	$12,075.00	
Legal-tender notes	40,201.00	66,468.51
Due from U. S. Treasurer		15,100.00
Total		$2,423,710.89

Liabilities.

Capital stock paid in		$ 250,000.00
Surplus fund		30,000.00
Undivided Profits, less Expenses and Taxes paid		28,762.97
National Bank Notes outstanding		250,000.00
Due to other National Banks	$264,122.83	
Due to State and Private Banks and Bankers	362,195.47	
Dividends unpaid	111.00	
Individual deposits subject to check	777,839.45	
Time certificates of deposit	103,213.03	
Certified checks	1,125.11	
Cashier's checks outstanding	538.49	
Postal Savings deposits	199.51	1,509,947.92
Bills payable, including certificates of deposit for money borrowed		355,000.00
Total		$2,423,710.89

State of North Carolina, County of New Hanover, ss.:

I, Thos. E. Cooper, Cashier of the above named bank, do solemnly swear that the above statement is true, to the best of my knowledge and belief.

THOS. E. COOPER, Cashier.

Correct—Attest:
GEO. O. GAYLORD,
C. MARTIN,
W. B. COOPER,
Directors.

Subscribed and sworn to before me this 9th day of June, 1913.

C. E. BETHEA,
Notary Public.

Natural Bleach Panamas

A FINE natural bleach is as necessary to a Panama as clever & correct style.

CHELSON QUALITY PANAMAS

Are sure-bleached to a rich cream color. Every quality is dependable, and every shape smart.

Pay $5.00, or $6.00, or $7.00. At any price we guarantee service.

FLEET-DAVIS CO.

NEXT TO THE BIJOU.

LIGHTNING FREEZER

To be sure of *pure* ice cream, make it at home. To make it easily and quickly; rich, smooth and velvety, use the Lightning Freezer.

SEASONABLE GOODS

Refrigerators. Ice Cream Freezers. Garden Hose. Lawn Mowers. Wire Doors and Window Screens. Ball, Mason and Sure Seal Fruit Jars and Rubbers.

Can make immediate shipment. Your orders solicited.

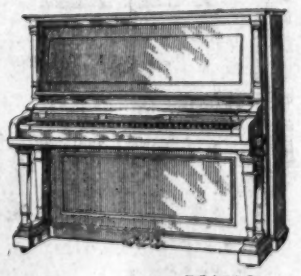
J. W. Murchison & Co.

Wholesale Hardware Dealers

FREE!

$400 PIANO ABSOLUTELY FREE FOR THE BEST NAME

NAME A NEW PIANO



$400 PIANO ABSOLUTELY FREE

For us and win a Handsome Reward. A splendid New Piano is being made for us, and we want a name for it. We've decided to leave it to the public. If you have no Piano in your home, here's your chance to win one absolutely free. Every one can contest. There are no conditions. The best name gets the Piano.

Directions: Write out on this sheet, or any other piece of paper, or any other material, the name you suggest for a Piano—any name you like best—a precious stone, a flower, a music celebrity—any name you would like to have on a Piano in your home. For the best name we will give, absolutely free your choice, this beautiful $400 Piano (including stool and scarf).

Can You Solve This Puzzle?

It Can Be Done

In this Picture Puzzle are Seven Faces. Can you find five of them? Outline each face with a pen or pencil on this or a separate sheet of paper and number them 1, 2, 3, etc. To all persons sending us a solution to this puzzle, whether their answer be correct or not, we will give a Fountain Pen or Gold Plated Locket.

NAME OF PIANO .....

YOUR NAME .....

STREET AND NUMBER .....

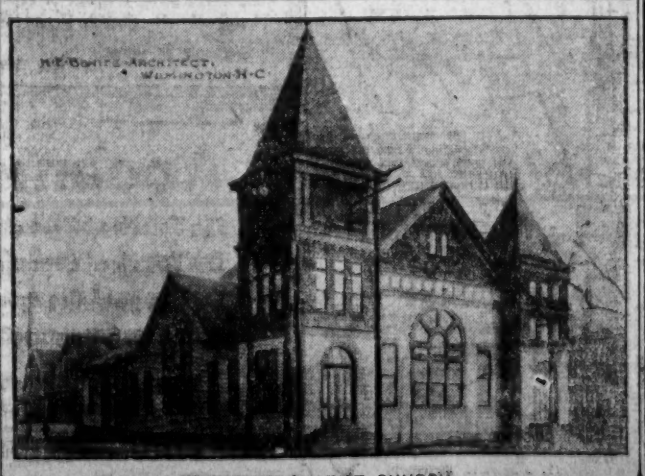
CITY ..... STATE .....

CONTEST CLOSES WEDNESDAY, JUNE 18th, 1913

MAIL OR BRING YOUR ANSWER TO

GRAND PIANO CO.

11 Princess St., Next to Star Office — WILMINGTON, N. C.



BROOKLYN BAPTIST CHURCH

MINNESOTA STATE WINS RATE VICTORY

(Concluded from Page One.)

ments with respect to such intra-State rates of inter-State carriers as substantially affect inter-State rates it is for Congress to determine within the lines of its constitutional authority over inter-State commerce and its instruments, the measure of the regulation it should supply.

"It is the function of the court to interpret and apply the law already enacted, but not, under the guise of construction, to provide a more comprehensive scheme of regulation than Congress has decided upon. Nor in the absence of Federal action may effect be denied to the laws of the State enacted within the field which it is entitled to occupy until its authority is limited through the exertion by Congress of its paramount constitutional power.

"9. On the issue of confiscation: The rate making power is a legislative power and necessarily implies a range of legislative discretion. The court does not sit as a board of review to substitute its judgment for that of the legislature or of that of the commission fully consituted by it, as to matters within the province of either. The question is whether in prescribing a general schedule of rates involving the profitableness of the intra-State operations of the carrier, taken as a whole, the State has superceded the constitutional limit by making the rates confiscatory. The property of the railroad corporation has been devoted to a public use. But the State has not seen fit to undertake the service itself and the private property embarked in it is not placed at the mercy of legislative caprice. It rests secure under the constitutional protection which extends not merely to the title but to the right to receive just compensation for the services given to the public.

"10. In the cases of the Northern Pacific and Great Northern companies, on the constitution of estimates of value and methods of apportionment, it is concluded that the proof is insufficient to justify a finding that the rates were confiscatory and the decrees are reversed with instructions to dismiss the bill in each case without prejudice.

"1. In the case of the Minneapolis & St. Louis Railroad Company, it is found, in view of the special facts appearing, that the margin of error in the estimates and calculations was not sufficient to affect the result. The decree in that case, adjudging the rates to be confiscatory, is therefore affirmed with the modification that the members of the railroad and warehouse commission and the attorney general of the State may apply to the court by bill or otherwise, as they may be advised, for a further order or decree whenever it shall appear that by reason of a change in circumstances thereby fixed by the State's acts and orders are sufficient to yield to this commission and reasonable compensation for the services rendered."

Summary of the Decision.

Summarizing the decision of the Supreme Court of the United States in the Minnesota State rate case, Attorney General McReynolds tonight said:

"The court holds that Congress, in the inter-State commerce act, has not deprived the States of the right of fixing maximum intra-State rates. They still have that power. In contesting a rate fixed by the State on the ground that the rate is confiscatory the decision says that the burden of proof of confiscation falls upon the railroads. The court found that the Minneapolis & St. Louis Railroad had established that the rates affecting them were confiscatory, but that the Northern Pacific and Great Northern had failed in such proof."

"State Rate" Cases.

The so-called "State rate" cases have presented to the Supreme Court one of the momentous problems of the decade.

In general terms, this group of cases called upon the court to decide two questions. One was whether the States in passing maximum freight and two-cent passenger laws had unduly interfered with inter-State commerce. The other was whether those laws confiscated the property of the railroads by requiring them to transact business at a loss.

The group consisted of 45 cases. All arose out of legislation enacted by State Legislatures about 1907, or just after the Federal government had passed the Hepburn rate law. The 45 cases concerned directly the laws in six States, Missouri, Minnesota, Kentucky, Oregon, Arkansas and West Virginia. Similar litigation arose in Alabama, Iowa, Kansas, Nebraska, Oklahoma and South Dakota. In all, it was said that 76 suits in Federal courts depended upon the decision in the 45 cases before the Supreme Court.

The Missouri Cases.

The first of the 45 cases to reach the Supreme Court were the Missouri rate cases. In Missouri the 18 railroads crossing the State attacked, in separate suits, the validity of State laws fixing the maximum rate on freight and limiting passenger fares to two cents a mile. Judge McPherson, of the United States Circuit Court for Western Missouri, held that the rates were confiscatory of the railroads' property and therefore unconstitutional, but he declined to hold that they interfered with inter-State commerce. Both the railroads and the State appealed to the Supreme Court, bringing in all 36 Missouri cases. Two cases growing out of "the Burlington suit" were presented to the court in October, 1910, but they were restored to the docket for argument with the other Missouri cases in April, 1912. The State protested that Judge McPherson should not have apportioned expenses, as between State and inter-State business, on a revenue basis, but rather on a car-mile, or ton-mile basis.

Suits in Minnesota.

The Minnesota rate cases arose out of suits by stockholders of the Northern Pacific, the Great Northern and the Minneapolis & St. Louis railroads against the companies to enjoin them from obeying the maximum freight and two-cent passenger laws as unconstitutional, and against the State officials to enjoin them from enforcing the laws. Judge Sanborn, of the United States Circuit Court for Minnesota, held the laws unconstitutional, of a confiscatory nature, and that they burdened inter-State commerce. The three suits were appealed to the Supreme Court. The contest over the inter-State commerce feature of the controversy was similar to that in the Missouri cases.

In the Missouri cases, however, the State and the railroads had agreed upon the valuation of the railroads, upon which the percentage of income from rates was to be figured. No such agreement was reached in the Minnesota cases, and a bitter contest arose over the holding of Judge Sanborn that the fair valuation of a railroad property was its "cost of reproduction new."

In Kentucky.

The Kentucky rate case arose over State rates on grain from Ohio river points to inland distillery cities. Unlike the Missouri and Minnesota cases, it did not embrace a claim of confiscation. Points raised were that the rates laid an improper burden upon inter-State commerce, and that the McChord Act, authorizing the State railroad commission to fix reasonable rates was unconstitutional. Judges Warrington, Denison and Sanford, of the United States Circuit Court for Eastern Kentucky, upheld the McChord Act, and the rates in question.

The Oregon Cases.

In the Oregon cases, it was claimed that there was an interference with inter-State commerce. The Oregon Railroad & Navigation Company claimed that the State railroad commission in reducing the State freight rates from Portland to Eastern Oregon cities effected a reduction of inter-State rates to those cities, because the State rates were used as a basis for the inter-State rates. A similar claim was made by the Southern Pacific Company as to rates along its line. The United States Circuit Court for Oregon upheld the rates. An attack was also made upon the constitutionality of the law creating the Oregon Railroad Commission. That, too, was upheld by the lower court.

In the Arkansas cases, brought by the St. Louis, Iron Mountain & Southern Railway and by the St. Louis, Southwestern Railway, the United States Circuit Court for Eastern Arkansas held that the maximum freight rate orders and the two cent passenger fare law were unconstitutional because they were confiscatory.

The West Virginia cases arose out of a suit by the Chesapeake & Ohio Railway Company to test the validity of the two cent passenger law. The Supreme Court of West Virginia upheld the law.

AWARDED $100 PRIZE.

Mrs. Townsend, of Greensboro, Writes in Opposition to Woman's Suffrag

(Special to Charlotte Observer.)

Washington, June 8.—Mrs. Metta Folger Townsend, of Greensboro, has been awarded a prize of $100 by the National Association Opposed to Woman Suffrage, for her essay submitted in a competitive contest.

The judges of the 1,000 or more essays submitted were Mrs. George Riggs (Kate Douglas Wiggin), Miss Ida M. Tarbell and Miss Jeannette Gilder. A second prize was awarded to Miss Julia D. Henry, of Cleveland, Ohio.

Mrs. Townsend wrote, "I believe that the best element of our home keepers and mothers would be slower to use the ballot than would the riff-raff of society. I fear especially the vote of the 'red-light district.'

"The greatest problems of State are not so important as the bearing of children, to form a right citizenship. In view of the fact that America's birth rate is falling steadily and rapidly, we older women will fail in patriotism if we throw in our daughters' way the temptation that must come with political life.

"It is next to impossible to retrace steps of such importance and we ought to watch keenly this tendency to extend the suffrage.

"There is no indication that woman suffrage is successful. New Zealand, where the women vote, has defeated prohibition by 50,000. Norway's divorce rate has quintupled in a few years. Colorado, with her years of woman suffrage, defeats prohibition, while West Virginia without it, carries it by an enormous majority.

"I oppose a movement which weakens the modesty of women. I protest against the spectacular methods by which the suffragette calls attention to herself and I assert that she falls lamentably in patriotism when she arrays sex against sex."

The friends of this gifted woman will be glad to learn of her success in winning the above prize. Mrs. Townsend is the daughter of the late Dr. M. Y. Folger, of Dobson, Surry county, and is the wife of Rev. F. L. Townsend of the Western North Carolina Conference of the Methodist Church.

Mrs. Townsend has written quite a lot for the newspapers and magazines and has also contributed some exceedingly clever verse to a number of publications. She has also written a charming little romance of the western North Carolina mountains entitled "In the Nantahalas," which is published in book form and has had a fine sale throughout this and other States.

AN AGREEMENT REACHED.

Building on Second and Market to be Partly Torn Down.

Yesterday an agreement was reached by which the owners of the property at the northwest corner of Second and Market streets promise that they will begin at once the tearing down of the structure. The first floor of the building, which is occupied by the Palace Market, will be allowed to remain, the upper floors being removed so that there will be no danger to the surrounding structures and to pedestrians.

The building was condemned by the city about two weeks ago as being unsafe, and it was ordered to be removed at once. The owners of the property secured a temporary restraining order against the city and Mr. J. M. Solky, which commanded the defendants to take no steps that would injure the property of the plaintiffs, pending further hearing to be held at Kinston today. The effect of the agreement yesterday is to stop the injunction proceedings.

The injunction ordered several weeks ago had the effect of stopping the operations of Mr. Solky, who was engaged in the removal of the Bonitz Hotel, which adjoins this property, with the intention of replacing it with a modern theatre. Yesterday as soon as the matter was settled, Mr. Solky immediately set to work removing the old hotel building. It is expected that work will begin today on the removal of the upper floors of the McIlhenny estate building.

ROYAL BAKING POWDER

Absolutely Pure

The only Baking Powder made from Royal Grape Cream of Tartar

NO ALUM, NO LIME PHOSPHATE

MUNICIPAL LEAGUE MEETING.

Meeting of State Association to be Held at Beach in August.

A committee representing the Carolina Municipal League visited Wrightsville Beach Saturday and Sunday for the purpose of making plans for holding the annual meeting of the association in August. The members of the committee, Mayors John Underwood, of Fayetteville; O. P. Shell, of Dunn, and J. A. Wellons, of Smithfield, conferred with Mayor Thomas H. Wright relative to plans for the convention. The Oceanic Hotel was selected as headquarters. They were assured of a hearty welcome. It is expected that many prominent men of the State will attend the sessions which will open about August 20th.

Business Locals

Advertisements inserted under this head, One Cent per word for each insertion, but no advertisement taken for less than 25c. Additional words, more than 25, One Cent per word. Unless the advertiser has a regular account, all advertisements under this head are STRICTLY CASH IN ADVANCE, the amounts being too small to warrant a charge. The Star will send without charge, a Western Union Messenger to any address in the city for advertisements in this department upon request by 'Phone to No. 51. A Messenger will also call for telegrams for the Western Union Telegraph Company, or for notes or small packages to be delivered anywhere in the city. No charge for collecting the telegrams, but a small charge for strictly Messenger Service; calls will be made, or telephone subscribers may at any time telephone their telegrams; bills rendered to suit the sender, daily, weekly or monthly. For this service, call "Western Union." Rates for advertisements, always call the Star Office, No. 51. Copy for Business Locals cannot be taken over the telephone—but upon request Messenger will be dispatched to any part of the city for them.

FOR SALE—The property Northeast corner Second and Market streets, running through to the alley. W. M. Cumming, Real Estate Agent. je10-1t

OUR SALE is still going on. Pure leaf lard, very best, 14c. lb.; long as it lasts, 10c. can pork and beans, now 7½c.; Morning Joy coffee, 35c. All kinds of fancy fresh meats, fruits and vegetables. Palace Market; 'Phone 72. je10-1t

WANTED — Three rooms with modern conveniences, in some good locality. Desire upstairs. Apply "C. B.," care Star. je10-1t*

FOR RENT—One nicely furnished room, conveniences. Gentlemen preferred. Apply P. O. Ave., No. 1. je10-1t*

LOST—At Carolina Beach, on steamer Wilmington, bunch of keys, with brass check attached. "N. G. Co., 333." Finder will receive liberal reward if will leave at Star office. "Reward," care Star. je10-1t*

FOUND — Bunch of keys, an umbrella, baby's sacque, lady's coat and one stick pin. Call at Star, Wilmington. je10-1t

FOR RENT—Large front room, nicely furnished, privilege of bath and 'phone. Apply 120 Walnut, or 'phone 1581-J. je10-1t

J. O. LEA, City Treasurer, Charleston, S. C., would be pleased to hear from any of the descendants of Capt. John Conyers, who served in the war of 1776. Some members of the family formerly resided at Smithville, now Southport. je10-1t*

FOR SALE—One pedigree Boston Bull Mole puppy, four months old. Call 'phone 1981 between one and two o'clock, or address Box 507. je10-1t*

OTTO LEHMAN Rigger and house mover, No. 12 North Second street. Houses moved and raised; safes, boilers and machinery moved; stacks raised and painted. All kinds of hoisting done. All work guaranteed. je10-6t*

FOR RENT—Upper floor, furnished for young couple without children. The best locality; rent reasonable. For information, call 214 Red Cross street. Possession given at once. je10-1t*

ROOM AND BOARD, at Wrightsville Beach. Couple or two gentlemen. 'Phone 1756-J. je10,11,14-3t*

WANTED—One hundred suits every day to clean and press. Club members, $1.00 per month; five suits allowed. Suits cleaned and pressed, 60c.; suits pressed, 35c.; work guaranteed. Lyer Crease Pressing Club. 'Phone 99; 608 N. Fourth street. je10-1t*

FOR QUICK SALE or trade, one four-passenger electric Town car. Only run 3,000 miles; in good condition. Also one two-passenger roadster, slightly used. Apply G. F. Hunt, No. 5 N. Third street. The Waverly dealer. je10-2t

FOR SALE—One Iver Johnson Lady's Bicycle; used very little, as good as new, at half price. May be seen at 315 Grace street, from 3 to 4 P. M. 'Phone 182-J. je8-2t*

FOR THE CONVENIENCE of those who overlooked subscribing for stock in the 23d series of the Rural Building & Loan Association the subscription book will be kept open for another week. James Owen Reilly secretary and treasurer; 118 Princess street. je8-3t

FOR RENT—911 Princess street. House with nine rooms; all modern improvements. Apply No. 120 N. Third street. je8-2t*

FOR SALE or exchange, five-passenger car; like new. Will exchange for runabout or real estate. Address "C. C. H.," care Star. je8-6t

WANTED—In every town in North Carolina, district agents for the best accident and health insurance written; also local agents. Address Agency Supervisor, Box 514, Wilson, N. C. je8,10,12-3t*

OFFICE in Carolina Apartment House for rent. Recently used by electrical firm. Free water, heat and sewerage. Central location and splendid business stand. Apply J. G. Wright & Son, Agents, 124 Princess street. je8-3t

DELIGHTFUL apartment for rent, Carolina Apartment House, corner Fifth and Market streets. Cool, comfortable and convenient. Saving of worry, money, servants, and high cost of living. Apply to J. G. Wright & Son, agents; 124 Princess street. je8-3t

TO RENT—House on Third street, furnished or unfurnished; suitable for private home or two light housekeeping apartments. Telephone 818 or address "F. C.," care Star. je8-6t* je10-1t

THE BELLAMY Grocery and Produce Company are now opening at 13 Princess street a full line of staple and fancy groceries. Goods delivered anywhere in the city, including Sunset Park and Carolina Heights. Polite clerks always ready to wait on you. Call 'phone 855, and get prices, and it will be to your advantage to give us a trial order. Fresh eggs and chickens received every day or two. je8-6t

TO INSURE PROMPT SERVICE during these rush times please let us have yours early in the week. 'Phone 29. Wilmington Steam Laundry. Oldest, Largest, Best. je8-3t

HAVE YOU JOINED THE PROCESSION If not, you can be accommodated. Get your linen in the "Suds;" the "Suds" are fine. 'Phone 29. Wilmington Steam Laundry. "The New Way." je8-3t

YOU MAY COLLAR AND CUFF us as much as you please. The more you do so the happier we will be. 'Phone 29. Wilmington Steam Laundry, "Better than the rest." je8-3t

FOR RENT—Furnished, four rooms, kitchen and bath in desirable locality. Terms reasonable. Address "R," Box 716, City. je8-6t

FOR SALE—One family horse, safe and sound. Apply to Eduard Ahrens, care Ahrens Bros. my18-tf

GROCERY and General Merchandise for sale or rent. Well established trade; fine residents; good chance for young beginner or anybody with small capital. Good reason for selling. C. R. Pape, S. E. cor. 7th and Harnett. je5-6t*

WE LEND MONEY on real estate anywhere in New Hanover County. Building and Loan Associations are North Carolina's biggest asset. Finest system for saving and building yet devised. Fifth series open Saturday, June 7th. Subscribe now. Progressive Building and Loan Association, J. M. Solky, president; W. N. Harriss, vice-president; Jos. J. Loughlin, sec'y-treas. Office, 200 Princess street. je5-6t

THE GILBERT HOUSE—Combines home comforts with hotel conveniences. Front and Princess streets, junction of all cars. Electric lights and hot water. Steam heat. Table equals the best and rates reasonable. Transient, $1.25 to $1.50 per day. Rates to regular and table boarders. je3-1mo

PALMIST—Madam Josephine tells your name in full, the object of your call; reads your life like an open book. Carolina Place, Seventeenth and Turnpike. je5-6t*

WANTED—First class mill supply salesman. None but experienced men need apply. Good salary to right party. Box 522, Norfolk, Va. je5-12t

THE PURCELL HOTEL can accommodate limited number of regular roomers at $10.00, $12.50 and $15.00 per month. All rooms have outside exposure. N. J. Burt & Co., Proprietors. je5-6t

FOR SALE CHEAP—One Firestone-Columbus runabout. Can be seen at Newkirk's Garage, Second street. je5-6t

FOR RENT—Beautiful 9-room house on Washington street, Sunset Park. Suitable for two families. Every city convenience. Fidelity Trust & Development Co., 'Phone 312. je5-tf

HONEY FOR SALE—Fancy comb, per case of 24 sections, $3.50. Choice extracted in quart Mason jars, per case of 12, $3.60. F. R. Jordan, Chadbourn, N. C. je1-8t*

ICE CREAM—Country orders promptly filled. Let us serve you. A. G. Warren Ice Cream Co. my29-tf

FOR FINE Leather Goods and Trunks, see Uncle Charles, 16 South Front street. ap9-tf

HIGH-GRADE WATCHES.

That Carry a Guarantee—WE Protect You, and see to it that their service is correct.

Let us talk Watch with you.

A. O. Schuster

JEWELER,

104 No. Front St.

Schofield Boilers Guaranteed

Built of Highest Quality Steel. Have 60,000 pounds strength per square inch with an elastic limit not less than 30,000. Show no signs of fracture after being heated red hot and quenched in water. Castings are heavy, strong, substantial. Riveting done by skilled mechanics. All sizes and styles. Absolutely safe. Free from all uncertainties.

FROM FACTORY TO YOU

Guaranteed. We also manufacture Center Crank and Side Crank Engines, saw mills, smoke stacks, tanks, towers and all kinds of machinery, mill supplies, pipe, galvanized roofing, etc. Write for Catalog.

Schofield Iron Works

Dept. H Macon, Ga.

The Standard High Grade Paints covering 300 square feet per gallon, would have to sell at $1.67 to be as economical as

DAVIS 100 PER CENT PURE PAINT

at $2.25 per gallon, because Davis' will cover 400 square feet under the same conditions that the other paints will cover 300 square feet.

For Sale by

M. W. DIVINE & CO.

ST. JOHN'S LODGE No. 1
A. F. & A. M.

Regular monthly communication this (Tuesday) evening at 8 o'clock, sharp, for the purpose of considering business and the annual election of its officers. Every member is urgently requested to attend this communication. Visiting Masons will be cordially received.

By order of the Master.

A. S. HOLDEN,
Secretary.

Report of the Condition of
THE SOUTHERN NATIONAL BANK,
at Wilmington, N. C., in the State of North Carolina, at the close of business June 4th, 1913.

Resources.

Loans and Discounts		$1,252,081.15
Overdrafts, secured and unsecured		145.63
U. S. Bonds to secure circulation		200,000.00
U. S. Bonds to secure U. S. deposits, $25,000		25,000.00
Premiums on U. S. Bonds		3,813.19
Bonds, Securities, etc		57,825.27
Banking House, Furniture and Fixtures		5,000.00
Other Real Estate owned		72,500.00
Due from National Banks (not reserve agents)		32,470.17
Due from State and Private Banks and Bankers, Trust Companies and Savings Banks		29,214.93
Due from approved Reserve Agents		56,441.11
Checks and other Cash Items		2,027.15
Notes of other National Banks		3,000.00
Fractional Paper Currency, Nickels and Cents		657.93
Lawful Money Reserve in Bank, viz.:		
Specie	$13,000.00	
Legal-tender notes	18,000.00	
Redemption fund with U. S. Treasurer (5 per cent of circulation)		10,000.00
Due from U. S. Treasurer		5,894.69
Total		$1,786,371.30

Liabilities.

Capital stock paid in		$200,000.00
Surplus fund		$100,000.00
Undivided Profits, less Expenses and Taxes paid		59,975.49
National Bank Notes outstanding		200,000.00
Due to other National Banks	$ 53,379.99	
Due to State and Private Banks and Bankers	238,823.08	
Due to Trust Companies and Savings Banks	46,180.07	
Due to approved Reserve Agents	3,766.50	
Individual deposits subject to check	460,978.22	
Certified checks	605.67	
Cashier's checks outstanding	1,521.28	
United States deposits	21,641.00	835,895.81
Notes and Bills rediscounted		22,500.00
Bills payable		368,000.00
Total		$1,786,371.30

State of North Carolina, County of New Hanover, ss.:

I, W. C. Denny, Cashier of the above-named bank, do solemnly swear that the above statement is true to the best of my knowledge and belief.

W. C. DENNY, Cashier.

Correct—Attest:
C. N. EVANS,
C. M. PATTERSON,
R. R. STONE,
Directors.

Subscribed and sworn to before me this 9th day of June, 1913.

W. C. CURTIS,
Notary Public.

(My Commission Expires May 14th, 1915.)

Report of the Condition of
THE MURCHISON NATIONAL BANK,
of Wilmington, N. C., at the close of business, June 4, 1913.

Resources.

Loans and Discounts		$4,380,157.87
Overdrafts, secured and unsecured		5,304.11
U. S. Bonds to secure circulation		550,000.00
U. S. Bonds to secure U. S. deposits, $18,000.00		18,000.00
Other bonds to secure U. S. deposits, $10,000.00; to secure Postal Savings, $5,000.00		15,000.00
Bonds, Securities, Etc.		92,545.70
Banking House, Furniture and Fixtures		98,150.00
Due from National Banks (not reserve agents)		531,968.92
Due from State and Private Banks and Bankers, Trust Companies and Savings Banks		318,096.62
Due from approved Reserve Agents		190,135.95
Notes of other National Banks		27,030.00
Fractional Paper Currency, Nickels and Cents		812.58
Lawful Money Reserve in Bank, viz.:		
Specie	$104,500.00	
Legal-tender notes	76,500.00	181,000.00
Redemption fund with U. S. Treasurer (5 per cent. of circulation)		22,411.00
Total		$6,424,582.75

Liabilities.

Capital stock paid in		$ 825,000.00
Surplus fund		400,000.00
Undivided Profits, less Expenses and Taxes paid		104,353.43
National Bank Notes outstanding		550,000.00
Due to other National Banks	$ 701,263.20	
Due to State and Private Banks and Bankers	1,031,345.50	
Dividends unpaid	320.00	
Individual deposits subject to check	1,871,709.15	
Certified checks	1,360.92	
Cashier's checks outstanding	1,546.15	
United States deposits	25,000.00	
Postal Savings deposits	2,681.40	3,635,226.32
Bills payable		750,000.00
U. S. Bonds account		100,000.00
Total		$6,424,582.75

State of North Carolina, County of New Hanover, ss.:

I, Chas. S. Grainger, Cashier of the above-named bank, do solemnly swear that the above statement is true, to the best of my knowledge and belief.

CHAS. S. GRAINGER,
Cashier.

Correct—Attest:
J. V. GRAINGER,
H. C. McQUEEN,
WALKER TAYLOR,
Directors.

Subscribed and sworn to before me this 9th day of June, 1913.

J. F. ROACHE,
Notary Public.

Malaria or Chills & Fever

Prescription No. 666 is prepared especially for MALARIA or CHILLS & FEVER. Five or six doses will break any case, and if taken then as a tonic the Fever will not return. It acts on the liver better than Calomel and does not gripe or sicken. 25c

This Will Bring You PEN Satisfaction
What the magazine is to the modern, automatic rifle, the stem wind to the modern watch, the button to the electric bell, the wonderful yet simple CRESCENT-FILLER is to
Conklin's Self-Filling Fountain Pen
It fills and cleans itself instantly by means of the "Crescent-Filler." Also the smoothest writing pen—never "hangs fire" or makes a miss, but meets every writing need with a precision that is remarkable.
From 14-k hard, iridium pointed gold pens, to all points and for all uses—multiplying, bookkeeping, stenography, etc. Prices $2.50 and up.
C. W. YATES & CO.,
117 MARKET STREET.

FREE! FREE!

No extra charge for U. S. Government protection at

The American National Bank
Wilmington, N. C.

Style-Right 54-in. Worsteds

¶These are the Goods you've seen Advertised in almost every Woman's Magazine—the famous

Arlington Mills

"Dress Fabrics for American Women."

¶Our assortment of these goods include fashionable fabrics in Navy, Cream, Tan, White; also Black.

All 54 Inches Wide

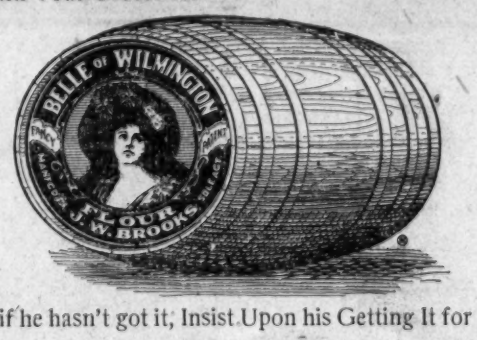
¶The most economical widths for present-day styles.

A. D. BROWN

¶All goods Delivered Free by Parcel Post.

TO CONSUMERS

If you want White, Nutritious Flour, that will make Bread and Biscuit to please you every day and Sunday, too, ask Your Grocer for



And if he hasn't got it, Insist Upon his Getting It for you.

J. W. BROOKS

Wholesale Distributor. Wilmington, N. C.

Your Vacation Assured

You must plan ahead if you are to take a vacation this Summer. Else when the time comes, you won't have the funds.

We invite you to start a Vacation Fund with this bank. You are at liberty to draw out your money whenever you need it.

It is high time you began to save for the vacation which is coming later in life—old age. A bank account added to from time to time will insure a happy vacation in later life when your work is over and you are ready to rest.

The sooner you begin, the quicker you'll be able to retire and the further away from helplessness. Small accounts will receive careful attention.

A New Interest Quarter Begins June 2nd.

Atlantic Trust & Banking Co.

SOUTHERN BUILDING. OPPOSITE POSTOFFICE.

"WELCOME TO OUR CITY"

Come Down to

HOLMES & ATKINSON

No. 22 South Front Street.

and say "Hello Bill! Uneeda Biscuit"! We will "initiate" you to the choicest assortment of select groceries in town.

Fresh Fruit. Fresh Eggs. Fresh Vegetables. Fresh Butter

Watch our Windows. Watch Our Ads.

"The Quality Grocers"

Accomodations

Do You Need Groceries on Tobacco Time?

Do You Need Groceries on Cotton Time?

Do You need Groceries on Strawberry Time?

Let us hear from you please.

W. B. COOPER CO.

Wilmington, N. C.

Industrial Section
Pages 1 to 8.

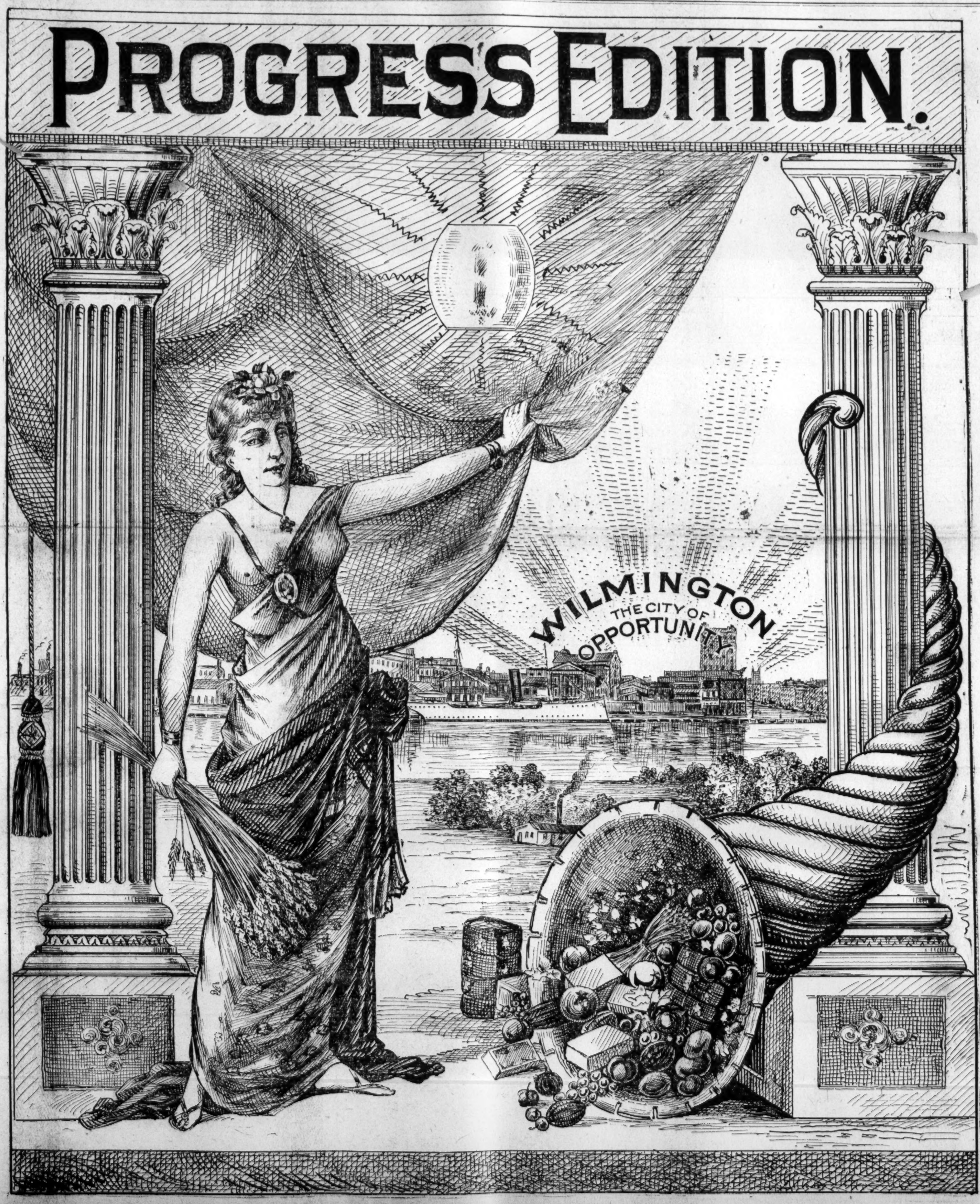
THE MORNING STAR

FOUNDED A.D. 1867

WILMINGTON
The Logical Panama
Canal Port.

PART TWO. WILMINGTON, N. C., JUNE 15, 1913. PRICE FIVE CENTS.

PROGRESS EDITION.



ALEXANDER SPRUNT & SON

COTTON EXPORTERS, WILMINGTON, N.C.

LIVERPOOL BREMEN HAVRE
BOSTON, MASS. HOUSTON, TEXAS

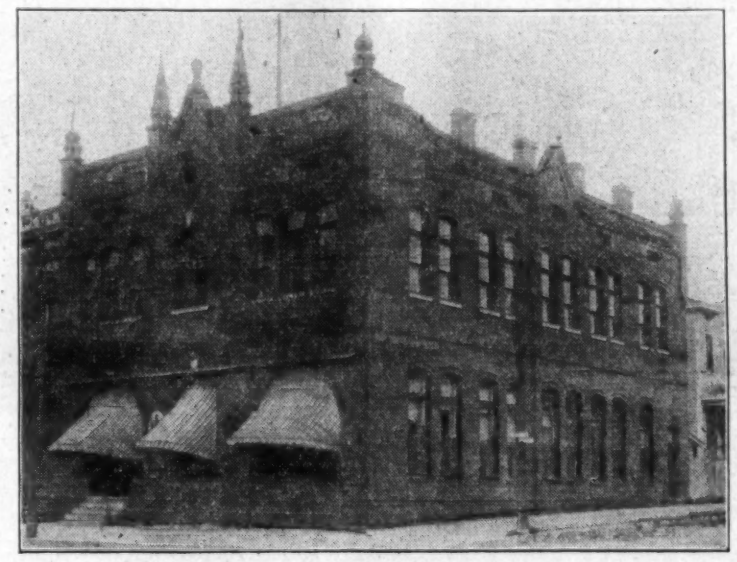
500,000 Bales of Cotton Handled Last Year—50 Steamers Chartered

LIVERPOOL COTTON EXCHANGE
In which are the Offices of Alex. Sprunt & Son.

Wilmington ranks as the fourth largest cotton exporting port in the world, and the handling of this, the most important product of the South, is one of the city's greatest industries as it has been for years past. With the various improvements of the channel of the Cape Fear river, the largest ships in the trade can be accommodated at its wharves, and largely through the enterprise and initiative of the great cotton exporting firm of Alexander Sprunt & Son, it has facilities for handling its cotton exporting business that are not surpassed by any other city on the seaboard. Other ports, of course,handle more cotton,but in completeness of equipment, that of this old firm will compare with any Alexander Sprunt & Son handle by far the larger portion of the North Carolina crop that is exported, a good percentage of that of South Carolina and some from parts of Georgia and adjoining States. Most of the North Carolina crop, not used in the home mills, is shipped abroad through this firm, arriving here over the Coast Line and Seaboard roads, directly to the platforms of the great compresses and warehouses that extend for several blocks along the river front. Some idea of the business done by this leading concern of the Carolinas may be gathered from the statement that over 500,000 bales of cotton were handled last year and steamers were chartered to transport it to the great markets of Liverpool, Havre and Bremen, where branch offices are maintained and have been for years. The average cotton crop of North Carolina is only about 750,000 bales—although last year it was 1,165,000; this year, probably 850,000 bales—so it will be seen that the firm handles nearly all that is exported, for the mills of the State consume an enormous quantity. Upon reaching Wilmington the cotton is inspected, graded, weighed and compressed in the great compresses of the Champion Compress & Warehouse Co., which are owned by the firm, and those of the Wilmington Compress & Warehouse Co., in which it holds the controlling interest. There are seven compresses of the latest pattern, five in the former warehouse, and two in the latter, the combined capacity being about 6,500 bales a day. From the compresses the bales go directly into the steamship holds, the immense business being thoroughly systematized and managed by men who have been with the firm for years. The plant is one of the largest, if not the largest, in the world, controlled by a single firm, the value of the cotton handled being in the neighborhood of $30,000,000 a year and the firm probably, in the conduct of its business, connections abroad distributes a million bales annually. It has been the factor in making Wilmington the fourth among America's great cotton exporting centres and in influencing the government to repeatedly deepen the channel of the Cape Fear, which has had such an important bearing upon the growth and prosperity of this city and section. It is the pioneer in the foreign steamship trade of Wilmington. The first steamer chartered here being in 1881. Up to this time the depth of water in the channel was only sufficient to permit the use of sailing vessels, while now steamers drawing 25 feet dock at its wharves. The firm has always taken a most active interest in everything concerning the advancement of this port and Mr. James Sprunt, the senior partner, has long been chairman of the Board of Navigation and Pilotage. The firm is also agent of the British Lloyds. Like nearly every large enterprise that has made a conspicuous success, the business carried on by the firm of Alexander Sprunt & Son was begun on a modest scale. It was started in 1865, immediately after the close of the war between the States, with little or no capital, for the people of the South had little but their good name, an asset that stood them in good stead. The founder, Mr. Alexander Sprunt, was a native of Scotland, a man of education and integrity. He not only handled what little cotton that could be had at this time, but also naval stores, tar, pitch and turpentina on commission. What he lacked in capital Mr. Sprunt made up in industry, enterprise and initiative. He had confidence in the future of the port, the resources of the Carolinas, and the calibre of the men who had astonished the world by fighting against tremendous odds for four years. He seems to have had the same tenacity, and through the dark days he struggled to build up a business. After the first year or so he formed a co-partnership with Mr. Hinson, a gentleman of this section, and for three years the business was carried on under the name of Sprunt & Hinson, of which Mr. James Sprunt was the junior partner and manager at the age of 21.

The business had a steady and continuous growth as the Carolinas began to recover from the effects of the war, and her sons adjusted themselves to new conditions. The firm was always progressive and every dollar that could be spared was placed in the business, the radius of its operations being constantly extended as railroads were built, and capital began to be invested. The founder of the firm was always actively interested in the development of the territory contiguous to Wilmington, and when he died, 28 years ago, the city lost one of its most useful and honored citizens.

Born in Scotland he went as a young man to Port Au Spain, Trinidad, where he lived for 14 years, being a Queen's Commissioner, and also engaged in the general merchandise business. He came here in 1851 and from that time until his death was intimately identified with the business and social life of the city.



THE WILMINGTON OFFICE OF ALE X. SPRUNT & SON.

The business was continued, Mr. James Sprunt and his youngest brother, Mr. Wm. H. Sprunt, becoming partners, retaining the old firm name. Quite recently another brother, Mr. T. E. Sprunt, was admitted to the firm as was also Mr. Walter P. Sprunt and James Laurence Sprunt, sons respectively of Wm. H. and James Sprunt. The junior, like the senior members of the firm, may be said to have been born in the business and has had the advantage of the training that only comes with long experience. Both the senior partners, though they are very busy men, have always found time to devote to anything that concerns the welfare of the city. Mr. James Sprunt has always been particularly interested in the Seaman's Friend Society, of which he was president and which has done splendid work among the seamen coming to this port. He has also been for many years the British Vice Consul here.

Mr. William H. Sprunt is vice president of the James Walker Memorial Hospital and is connected with other institutions. In recent years he has assumed the more active responsibilities of the business, relieving his brother of much routine work. Mr. Sprunt takes great interest in church work and the religious and moral uplift of the community. His activities are varied and unselfish and it may be truly said of him that he is most diligent in business, always, abounding in the work of the Lord.

He became identified with the important development of St. Andrew's Presbyterian Church in early life and has been foremost in all the good accomplished through its wide influence. He is also a trustee of Davidson College and one of its strongest supporters. He never leaves anything half done—it is a characteristic that anything that is worth doing is worth doing well. For many years he was a prominent member of the public school board and he still takes an active interest in public education. For recreation from his manifold activities he turns to baseball games of which he is an ardent admirer. He is the most active member of his firm and his example in public and private life has been an inspiration to many of his contemporaries.

The senior partner, Mr. James Sprunt, has also found time from his

BREMEN BAUMWOLLBORSE (COTTON EXCHANGE)
In which are the offices of Alex. Sprunt & Son.

business cares to write most interestingly of the history of this section of North Carolina, with which no one is probably more familiar, and his volumes, "Tales and Traditions of the Lower Cape Fear," and "Tales of the Cape Fear Blockade," are local classics. By painstaking and careful research he has rescued from oblivion much information which would have otherwise been lost and which will be of incalculable value to the historian of the future. These volumes were published nearly 20 years ago, and since that time he has gathered much additional data which will, it is understood, be incorporated in another volume from his pen, which is bound to receive a hearty welcome. Mr. Sprunt is unusually well equipped for the work both by environment and personal experience, for he has known his Cape Fear since boyhood. When only 17, he was purser of a Confederate steamer running the blockade from Wilmington to Nassau, participating in many stirring events. He has also known the horrors of prison life at Fortress Monroe and Fort Macon. His sketches of blockade running and also of Colonial days are vivid pictures and his style has all the charm of personal narrative. One could hardly help writing charmingly of old days, however, living as Mr. Sprunt does in two houses intimately associated with the history of North Carolina.

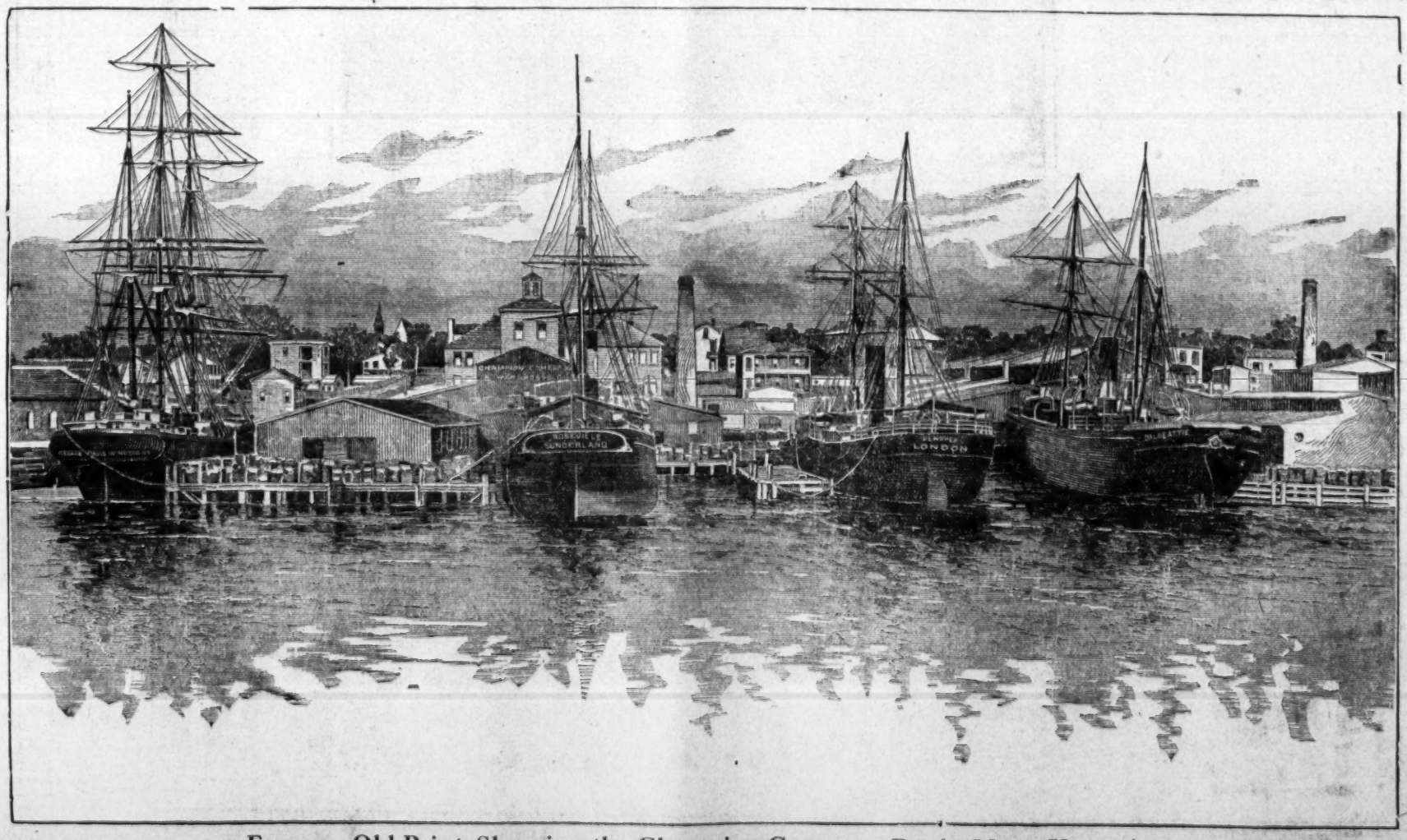
In Winter he makes his home on Front street, in the house built originally for the first Colonial Custom House after the town became a port of entry. Here the British Comptroller lived from about 1730 until the Revolution. This fine old mansion, is associated with many of the historical events of the city, and a sketch of this kind would be incomplete indeed, without more than a mere mention of it. Occupying a high elevation at Front and Nun streets, the mansion commands a magnificent view of the river and the country beyond. There is a garden in the rear with a private wharf and boat house on the river front. The surroundings both front and rear embody a typical semi-tropical effect, embracing a setting of growing palmetto trees, and charming gardens, enclosed within an imposing wall which rises prominently in the river front, giving it from the water almost the appearance of a fortress of the olden time. Prior to 1835 the house became the home of Governor Edward B. Dudley, the first Chief Executive ever elected by the people of North Carolina. He was also the city's most progressive citizen and contributed from his own purse $25,000 toward building the Wilmington & Weldon Railroad, which was to become the parent of the great Coast Line system of today. While living there he had as his guest Daniel Webster.

Since it has been the home of Mr. Sprunt, the historic mansion has been the scene of a gracious hospitality, among his guests having been President Taft, upon his visit to this city a few years ago.

The country home of Mr. Sprunt, down the Cape Fear, is even more historic. Orton Plantation comprises about 10,000 acres and was originally owned by "King Roger" Moore, grandson of Sir John Yeamans, and son of Governor James Moore, of South Carolina, who came into this neighborhood about 1711 to suppress the Tuscarora Indians.

"King Roger" was one of the richest men in the colonies and lived in royal style at the splendid mansion. During his absence it was sacked and burned by the Indians, and it is recorded that he retaliated by gathering the neighbors together, taking the natives by surprise, and slaughtering the whole tribe. He is buried in the old family burying ground at Orton. The plantation has passed through a number of hands since then, among the owners having been Col. K. M. Murchison. The present mansion is one of the handsomest country places in the Carolinas, standing on a high elevation back from the river and surrounded by beautifully terraced grounds, lawns and flower gardens. It is a perfect replica of what an old Carolina Colonial home must have been and Mr. Sprunt has done a real service in preserving it as he has—a fragment of olden times.

ESTABLISHED 1866



ESTABLISHED 1866

From an Old Print, Showing the Champion Compress Docks Many Years Ago.

WILMINGTON

THE IMPERIAL CITY OF THE OLD NORTH STATE

And Commercial Metropolis of the South Atlantic Seaboard—An Extensive Cotton Mart, From Which 500,000 Bales Are Shipped Annually, and in Whose Harbor the Flags of All Nations May Be Seen—Headquarters of Two Great Railroad Systems, and a Leading Financial Center, Whose Banks Show in Resources an Increase of 365 Per Cent. in Less Than Ten Years—Logical Port to and From Panama—A City of Today and One of Magic Energy, Where a Hearty Welcome Awaits the Stranger Within Her Gates.

NEVER in her long and eventful history, (extending over a period of a century and a half), has Wilmington enjoyed such a degree of prosperity, nor has the future looked so bright with promise, as at the present time.

No city in the South has progressed more rapidly, and at the same time more substantially than has this City by the Sea; the port of the Old North State, the great distributing point for the larger part of both Carolinas—centre of one of the most productive sections of the world, with financial resources larger than any of her sister cities, magnificently paved streets, sewers and every modern municipal improvement, recently made at a cost of nearly a million, the fourth largest cotton exporting port in the world, a climate that has been pronounced the most delightful and salubrious on the Atlantic seaboard, and scores of other attractions that go toward making it an ideal city for business, investment and as a home.

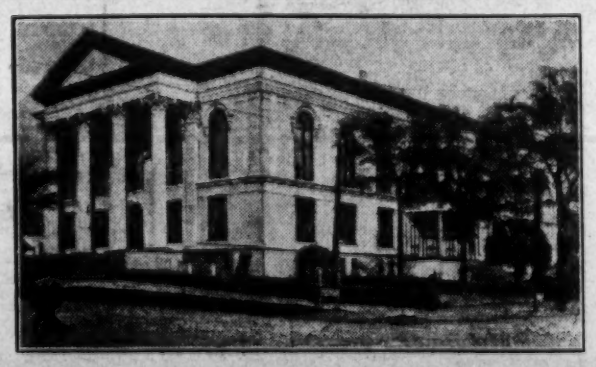
Not a Boom City.

Wilmington has never enjoyed the doubtful benefits of a "boom" and her citizens do not desire the experience that has been so disastrous to so many places. They are building on a solid and permanent foundation and the results that have been achieved have been substantial and tangible results. Within a comparatively short time a twentieth century city has been built and is still building, and it is a matter of the greatest interest, not only to the people of Wilmington, but to those living in the great and growing territory of which it is the commercial capital. To obtain some idea of what has been done, is being done, and what it is proposed to do to make Wilmington bigger and better in every field of endeavor, this issue of The Star has been planned and published, largely for circulation outside the city. There will be no attempt at word-painting, only well authenticated cold facts are given from the most reliable sources, and every statement made can be substantiated. The business men of Wilmington have been called conservative, and they are, if conservatitism means that they do not believe in making promises that they cannot keep or making assertions that they know are not true. They are as progressive as a class, as any in the country, consistent always with the preservation of their integrity, and are developing the city along lines that inspire confidence, for results have been accomplished which show for themselves.

Growth of a Decade.

Here are figures prepared by Mr. H. B. Branch, secretary of the Chamber of Commerce, showing the growth of Wilmington from 1905 up to the present time. These facts can be relied upon as absolutely correct, and illustrate better than any written words could do the phenomenal progress of the city:

Population	1905—	23,000
	1913—	30,000
Total Real Estate Valuation, per assessment	1905—	$ 9,543,782.00
	1912—	$12,911,110.00
Estimated Valuation	1905—	$18,000,000.00
	1912—	$25,000,000.00
Postoffice Receipts	1905—	$76,485.00
	1913—	$131,526.00
Banking Capital and Surplus	1905—	$ 1,055,754.90
	1913—	$ 2,708,635.95
Bank Deposits	1905—	$ 5,020,220.80
	1913—	$11,289,146.79
Banking Resources	1905—	$ 6,504,475.65
	1913—	$15,931,293.27
Jobbers' Sales	1905—	$40,000,000.00
	1913—	$70,000,000.00
Miles Improved Streets	1905—	10
	1913—	31
Gas Works Capacity	1905—	80,000
	1913—	700,000
Miles of Car Track	1905—	16
	1913—	30
Miles of Water Mains	1905—	13
	1913—	31



THE MUNICIPAL BUILDING.

Other Facts in Brief

Mr. Branch has compiled under the title of "The Gateway of Progress," a neat illustrated booklet succinctly setting forth other facts about the development of Wilmington, which are gone into more in detail in this edition. These facts, however, serve admirably as a summary of some of the city's advantages and resources.

Wilmington has better freight rates than any city in the State. Surpasses all other North Carolina cities in distributing advantages for the manufacturer and wholesaler.

Wilmington has a belt line around the city, reaching many desirable manufacturing sites, which can be secured at reasonable cost.

Wilmington is located at the head of the Cape Fear ocean gateway, with 400 miles of inland navigation, and six railroads extending in all direction making this port one of the most desirable distributing points on the South Atlantic coast.

Wilmington's outlet by rail and water are the Atlantic Coast Line and Seaboard Air Line systems; the Wilmington, Brunswick & Southern Railway and the Clyde Steamship Line to New York. Twenty-eight passenger trains enter and leave Wilmington daily over six separate routes.

Wilmington's health conditions have been greatly improved by modern sanitary methods. The mortality of whites in 1912 was 14.99 per cent. and negroes 28.55 per cent. The work is being carried forward under capable direction, and no doubt the mortality will be greatly reduced within the next few years.

Wilmington's per capita revenue is $10.15, as compared with $11.58 for other cities of 30,000 in the United States, according to the United States census report.

Wilmington has one of the most efficient fire departments in the South, as shown from the fact that this is the only city in the State placed in first class by the underwriters. The fire loss in 1912 was only $28,063.00.

Wilmington is situated at the junction of two large rivers along which millions of feet of black, sweet and tupelo gum, pine and hardwoods grow. The wood is being used for furniture, columns, boxes, handles and other general purposes.

Wilmington is the largest commercial city in North Carolina with an annual business of $75,000,000.

As a Distributing Point

Wilmington's supremacy as the great distributing point for a large portion of the Carolinas, and parts of adjoining States, is, of course, due to its splendid transportation facilities, backed up by the enterprises and initiative of its business men. Its advantages both by rail and water, are not to be compared to those of any other city in the two States, with the possible exception of Charleston, and it cannot be successfully denied that she has, during the past years, left her old-time rival in the rear. Stretching out in all directions are the various branches of the Coast Line and Seaboard systems, completely covering a territory that is being more rapidly developed than any section in the country, while the steamers plying in the Cape Fear river and its tributaries, take in 400 miles of waterways in North and South Carolina. The Clyde Line connects the port with New York and Georgetown, S. C. Steamers from European, South American and other ports arrive frequently with fertilizer materials and other cargoes.

Unsurpassed Railroad Facilities

The people of the city were among the pioneer railroad builders of the country and today their descendants are reaping the benefits of the foresight of the forefathers. In 1833 the Wilmington & Raleigh Railway was incorporated, and three years later, was completed for a distance of 13 miles north from Wilmington. In 1840 the name was changed to the Wilmington & Weldon, being completed to Weldon, a distance of 161 miles, at which time it was the largest road in the world, operating under a single charter. At that point it connected with the Seaboard and Roanoke Railroad, running from Weldon to Norfolk, and with the Petersburg Railroad running to Petersburg. At Petersburg the Richmond and Petersburg connected, making a through line from Wilmington to Richmond. To the southward the Wilmington, Charleston and Augusta Railroad was chartered in 1859, construction was commenced in 1880, and the name was changed to Wilmington, Columbia and Augusta, under which name it was operated until the year 1898, when it was made a part of the Atlantic Coast Line of South Carolina. This line extends from Wilmington to Columbia, a distance of 191 miles, with branches from Chadbourn and Conway, and several short lines in South Carolina.

The Western Railroad of North Carolina was chartered December 24th, 1852, to build a line from Wilmington to Sanford, N. C., and was operated under that name until 1879, when it was re-organized as the Cape Fear and Yadkin Valley Railroad, and extended to Mt. Airy, N. C., a distance of 248 miles. In 1899 this road was sold, under a mortgage foreclosure, and purchased by the Atlantic & Yadkin, which later disposed of the part from Wilmington to Sanford to the Wilmington & Weldon, and the part from Sanford to Mt. Airy to the Southern Railway. The Wilmington, Onslow and East Carolina, was chartered March 5th, 1885, and built a line from Wilmington to Jacksonville, N. C., a distance of 50 miles, which was opened February 1st, 1891.

The East Carolina Land & Railway Company built the remainder of the line from Jacksonville to Newbern, a distance of 37 miles, which was opened July 1st, 1893. The entire line was consolidated under the name of the Wilmington, Norfolk and Newbern Railroad in 1894. The road went into the hands of a receiver and was sold under the mortgage foreclosure about 1855 to the Wilmington & Weldon.

Coast Line a Great Factor

When in 1900 the Atlantic Coast Line was organized it took over the Wilmington & Weldon Railroad, the Wilmington, Norfolk and Newbern, the Wilmington, Columbia and Augusta, subsequently, the great Plant System and all their various branches, a new era in the prosperity of the city was inaugurated, and it became the headquarters of the new company. To it must be ascribed much of the remarkable development of this city and section. The system which comprises over a dozen Southern roads, places Wilmington in touch with an immense territory, and it has just completed the construction here of a handsome addition to its home at a cost of over $325,000. About 800 people are employed at the offices alone, and thousands along the line. Vast improvements in terminal facilities have been made during the last few years, including the erection of a dozen or more immense warehouses along the water front, where the company is the largest single owner of property, which is constantly being improved.

Inland Waterways

That branch of the Coast Line connecting Wilmington to Newbern connects there with the series of sounds and canals which go to make up the inland waterway to Norfolk. This puts Wilmington in close touch with the proposed inland waterway along the Atlantic Seaboard to Baltimore, and from there to Philadelphia and New York. The government has already opened an improved canal connecting Newbern with the Albemarle Sound, giving continuous service from that city to Norfolk, which, of course, enables much larger tonnage from the East to Wilmington by water than heretofore, and also makes the transportation charges cheaper in that the dangers of the ocean are eliminated.

Seaboard's Great Terminals

The Seaboard Air Line also has important terminals here and in their improvement, has recently spent half a million dollars. This system owns among others, the Wilmington, Charlotte and Rutherford Railroad, and its branches which were chartered February 13th, 1855, and built from Wilmington westward 103 miles. On March 4th, 1873, it was sold under mortgage foreclosure and re-organized as the Carolina Central Railway Company. That road was completed to Charlotte and Shelby in the latter part of 1874, making a total distance of 242 miles. It was again sold on May 1st, 1880, and on January 1st, 1899, was consolidated as part of the Seaboard Air Line.

Accessability of Coal Supply

Among railroad developments recently made which promise to have marked effect upon the future growth and prosperity of Wilmington is the construction of the Carolina, Clinchfield and Ohio Railroad from the coal fields of Southwestern Virginia to Spartanburg, S. C. This road, making connection with the Seaboard Air Line gives Wilmington a direct line into coal territory, equal to any in the country, a fact that must be of great importance in determining the future of the city as a distributing center and as a site for manufacturing enterprises. The great terminals recently secured by the Seaboard afford that road the facilities for taking care of a great coal tonnage, either for export, or to meet local demands.

The Atlantic Coast Line and the Norfolk & Western railroads, recently joined hands, and built a road from Winston-Salem to Wadesboro, operated as the Winston-Salem Southbound, thus giving Wilmington another coaling connection of great importance. It is believed that this line will eventually handle a large quantity of both bunker and cargo coal to take ship here instead of farther north, the advantage pointed out being that many vessels would thus escape the dangers of Cape Hatteras.

Wilmington is the natural seaport not only for North Carolina and South Carolina, but through its railroad connections can reasonably be expected to become the shipping point of a large volume of business from the coal fields of Virginia and Kentucky, the iron beds of Alabama, and Tennessee; and for many of the commercial and manufacturing centers of the country, such as Cincinnati, Chicago, Cleveland and St. Louis. The extension of the Carolina, Clinchfield and Ohio Railroad through to a connection with the lines of the Chesapeake & Ohio and the Baltimore & Ohio in the Elkhorn coal fields of Kentucky will give this city direct lines into some of the best sections of the Middle West, and some of the leading ports on the Great Lakes.

New Section Opened

Last year the road connecting Wilmington with the beautiful city of Southport and known as the Wilmington, Brunswick and Southern Railway, began operations and is contributing its share to the general prosperity of the vicinity. It extends for a distance through a country, which was among the first settled in the Carolinas, but has been little developed, although rich in lumber and naval stores, and with an abundance of land especially suitable for trucking. The road connects with one of the best and finest cities on the South Atlantic with the direct rail routes of the interior, and rapid development is confidently expected by its builders who are capitalists of this city and section.

In the matter of railroads Wilmington is well provided for, not because of the number of the different lines entering it, but because of the systems they represent and the connections they maintain with other lines, reaching into all the country's business centers. Its splendid advantages as a port are reviewed in another part of this edition.

The belt line operated by the Atlantic Coast Line around the city has been of unlimited value, serving as it does, to make eligible a large number of sites for manufacturing purposes. Plants located on it have the advantage of easily reaching the various lines of railroad entering the city, and also the ships that come to the wharves, as well. It also has the effect of preventing factory sites from becoming too high in price by thus extending the limits of the favorable factory zone.

Export and Import Trade

For many years Wilmington has been the fourth Southern port in exporting and it will be seen from the last annual report of Collector Keith, made January 1st, her position has been maintained. The enormous exportation of cotton amounting last year in value to $27,077,000, has given the port prominence throughout England and Continental Europe, and vessels come here for cargoes for Germany, France, Great Britain, Italy, Portugal, Peru, Chili and the West Indies. The largest single cotton exporting firm in the world is located here and steamers from this port carry anywhere from 10,000 to 18,000 bales of the staple across each trip. While cotton is by far the most valuable of the exports, there is a considerable trade in rosin, gum logs, lumber, cross-ties, pig iron and shingles. In 1912, there was exported 456,099 bales of cotton, valued at $27,077,000; 17,033 barrels of rosin, $111,581; gum logs to the value of $59,000; 1,441,000 feet of lumber, valued at $27,387; pig iron, $12,000, and miscellaneous making a total of $27,290,968. In 1909 the total exports were $20,478,726, and the imports $1,226,945.

The following table shows the imports for 1912, the total being $2,789,283, compared with $2,488,883 in 1910:

Soda Nitrate, 30,452 tons; value $1,053,063.

Potash—Muriate, 33,216,960 pounds; value $526,629.

Kainit, 62,940 tons; value $373,354.

Ammonia — Sulphate, 9,808,960 pounds; value $296,835.

Manure Salt, 13,104 tons; value $127,148.

Potash—Sulphate, 5,078,080 pounds; value $97,665.

Burlaps, 1,280,859 pounds; value $77,037.

Iron Pyrites, 20,042 tons; value $74,837.

Sulphur Ore, 16,800 tons; value $55,537.

Guano, 3,764 tons; value $45,524.

Molasses, 127,195 gallons, value $30,402.

Fertilizer, 2,646 tons; value $22,539.

Beer, 2,894 gallons; value $1,760.

Oranges, 97,200 pounds; value $1,215.

Cross-tie Oil, 11,250 gallons; value $980.

Miscellaneous, $4,858. Total, $27,890,283.

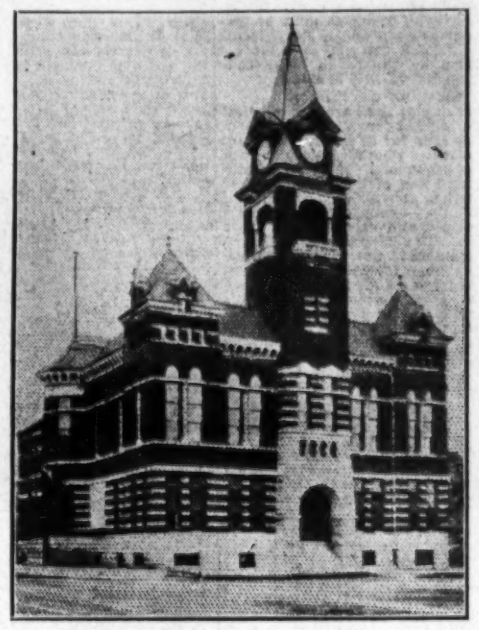
Improvement of the Harbor

Wilmington's admirable geopraghical position at the head of the Cape Fear Ocean Gateway, with 400 miles of inland navigation and six railroads extending in all directions, makes this port one of the most eligible distributing points in the South Atlantic Seaboard. The increase in the export and import business through the port of Wilmington is largely due to the improvement of the harbor during the last few years, and work is constantly going on both between the city and Southport, and above here to Fayetteville under the direction of Major H. W. Stickle, U. S. A. A series of locks are being built on the upper river which provide for steamers of a much greater draught than at present.

There is no accurate information available as to the depth of the water in the river and across the bar in the early days, although the oldest map, prior to 1761, indicates that at low water there was a depth of about 14 feet at the mouth of the river, and that the least depth between Wilmington and the mouth was 7 1-2 feet. In 1761 a severe storm broke a new opening at the mouth of the Cape Fear known as the "New Inlet," and that decreased the depth of the water at the bar to a little over seven feet. In 1853 the work of closing this inlet was started, a long jetty being built and in 1870 a depth of 16 feet at low water had been obtained with a channel 270 feet wide from the bar to Wilmington. In 1890 this had been increased to 20 feet.

Realize Its Importance

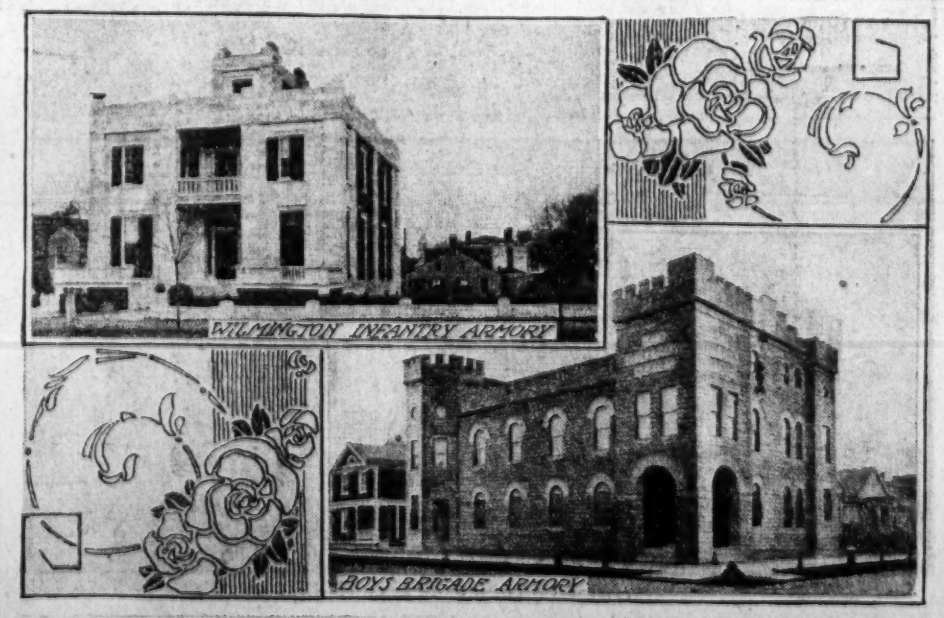
The government at Washington has for years realized the importance of Wilmington as a port of entry and has been fairly generous with appropriations. It has constantly continued the work until, at the present time, there is a depth at low water from the bar to Wilmington of 26 feet with a channel varying from 150 to 300 feet wide. This gives a maximum depth at high tide of 30 1-2 feet from the ocean to Wilmington, a distance of 30 miles by the river, and the work of widening



NEW HANOVER COUNTY COURT HOUSE.

VIEW OF MARKET ST.

MARKET ST. LOOKING WEST FROM EIGHT ST.



the channel to 300 feet for the entire distance, is in progress. Under the policy adopted by the government for the improvement of rivers and harbors, the channel will be gradually deepened. Even as it is, however, vessels of the size that carry the great bulk of the world's commerce can come and go, without difficulty and leave the wharves carrying cargoes of 17,000 bales of cotton for Bremen, Havre and Liverpool. Vast improvements in terminal facilities to accommodate all classes of ocean traffic have been provided in the last five years, fully keeping pace with the construction of similar facilities to be utilized for the same purpose at other Southern ports, and at the opening of the Panama canal this city will undoubtedly share in the Pacific coast and Far East traffic. Steamers from European and South American ports arrive frequently with large cargoes of fertilizer constituents and a big percentage of this raw material is manufactured here by the seven large concerns engaged in this business.

Safety of the Harbor.

As for safety, the harbor is all that could be wished for or secured—landlocked as it is for 30 miles. There are ample modern wharves and plenty of room for expansion. The river is navigable for boats of light draughts for many miles above Wilmington, and the trade they bring to the city forms an important and valuable part of its business. The Merchants' & Farmers' Steamboat Company's line extends to Fayetteville, stopping at about 50 landings along the river, the Carolina Transportation Company, also runs a line to Tar Heel and other points, the Harper Line has a regular daily schedule to its progressive and delightful little city of Southport, stopping at Carolina Beach and intermediate points, and there is also a line to Little River. The boats of some of these companies are of light draught, many of them drawing as little as two feet of water, and are of the flat bottom type. They bring an immense quantity of cotton, naval stores and country produce to Wilmington, taking on the return trip general merchandise. All have accommodations for passengers.

Always an Important Port.

Wilmington has always been the primeval port of this section of the Carolinas and every year, as railroad facilities grow better, and the work of widening and deepening the channel progresses, the radius of its territory increases. In the early Colonial days it was the principal port of export and import for the Carolinas. Supplies from the old country were brought in through the port, and delivered by wagon, and by boat up the two branches of the Cape Fear river. As far back as 1733 rice cultivation was engaged in on a large scale, saw mills were in operation on the Cape Fear, and there were large shipments of tar, pitch and turpentine. Forty-two vessels sailed from Brunswick, a few miles below where Wilmington now stands, during this year. In the year 1754 Governor Dobbs reported that on his arrival at Wilmington from England, there were 16 vessels in the harbor, and that 100 came in annually. In 1762 it is reported that there were 40 saw mills in operation along the river producing 30,000,000 feet of lumber annually, and every year there was exported in the neighborhood of 35,000 barrels of naval stores. The present custom house, which was built over 75 years ago, and was also for years the postoffice, is soon to be replaced by a magnificent public building, Congress having appropriated $600,000 for the purpose. The entire water front between Market and Princess on Water street, has been purchased by the government, a substantial recognition from Washington that the authorities have confidence in the future of Wilmington as a seaport. A few years ago these same officials were contemplating the abolition of the custom house here, for in 1900 the receipts of the collector were only $8,846, not enough to pay for its maintenance.

No better illustration of the phenomenal growth of Wilmington during the past dozen years can be had than the fact that in 12 years the receipts have been increased to $44,272, a record of progress that no other South Atlantic port can show.

Ready for the Panama Trade.

That the opening of the Panama Canal will mean much to Wilmington no one can doubt who has given any intelligent thought to the matter and the merchants and other business men of the city are preparing to welcome this trade.

The position of this port gives it many advantages enjoyed by no other along the Atlantic Seaboard. These were no doubt in the minds of the Seaboard and Coast Line managements when the two great railroad companies built 11 immense waterfront terminal storage warehouses during the last three years, and have still others in contemplation, having purchased some of the most valuable and available sites on the market.

The city already has a large trade with the west coast of South America, importing millions of pounds of fertilizer from Chili and Peru and these vessels should return loaded with merchandise of every kind manufactured here or in this section. We have the raw materials, especially cotton, and there is no reason why "Made in Wilmington" should not be pasted on hundreds of articles exported to the countries on the Pacific. Geographically, the city has splendid advantages. From Wilmington to Colon, Panama, by steamer is only 1,552 miles, 227 miles less than Norfolk and on the safe side of Hatteras. It is only 53 miles further than Galveston, Texas.; 40 miles further than Savannah and 45 further than Charleston.

Especially valuable will the big canal be to Wilmington in case of the success of a plan now being urged for bringing the proposed inland waterway, being opened through the coastal country, to the city's door, so to speak. By this plan the inland canal, instead of being cut through to the Cape Fear river some distance below the city, as heretofore contemplated, would come through within or very near to the corporate limits. In case this plan is adopted the city will probably secure plenty of ground for docks and wharves to be held by the municipality, thus preventing anything in the way of a monopoly at any time in the future.

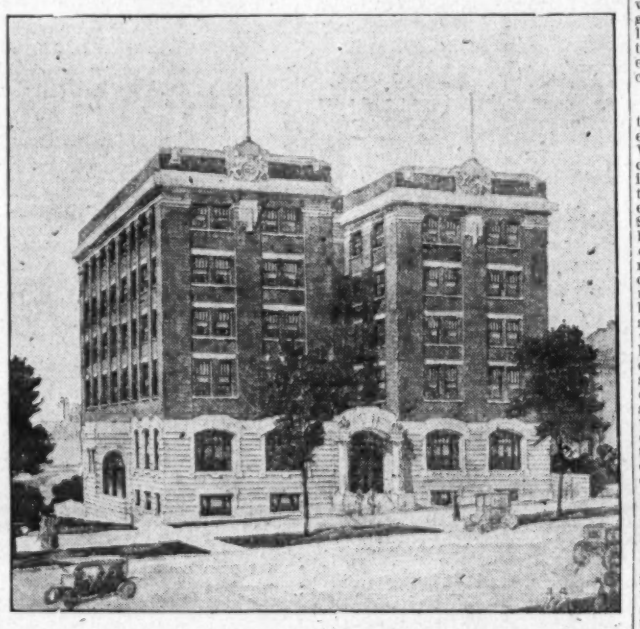
Wholesale Trade Flourishing.

Wilmington is already the largest and most important wholesale distributing point in the Carolinas, and its wholesale merchants, brokers and commission men are among the most wide-awake and progressive of its citizenship. As a class they have probably (with the exception of the real estate men), done more than any other toward building up the city, and every year the radius of their operations is steadily increasing on territory long claimed and held by other cities. That they will do everything in their power to get a large share of the Panama trade goes without saying and that they will get it is almost a foregone conclusion. Almost every line is represented in the wholesale business here. There are about 30 jobbers and brokers in groceries and general merchandise; three manufacturing and wholesale drug houses, two manufacturing chemical plants, two cotton mills, two big iron works, 14 lumber dealers and manufacturers, two candy factories, two wholesale oil concerns, a large paint factory, two bottling works, three wholesale dry goods firms, and two cotton seed oil mills. Almost every line is represented, and it is conservatively estimated that the wholesale and jobbing trade of the city annually amount to in the neighborhood of $75,000,000—many merchants place the figure even higher, but, as has been intimated, not even a suggestion or exaggeration is allowed to go into this review of the city's industries.

While Wilmington is not what might be called a great manufacturing city, it is making rapid headway in that direction, and the plants located here have proven this for all are in a flourishing condition, not one being idle or working short hours.

Largest Fertilizer Plants.

By far the largest single industry is that represented by the manufacture and shipping of fertilizers. This is one of the oldest industries of Wilmington, and located here is the premier plant of the South, organized in 1869. There are seven large manufacturers, and it is estimated that nearly a million pounds of fertilizer and fertilizer materials are shipped from Wilmington annually.



THE NEW Y. M. C. A. BUILDING.

Superior Banking Facilities.

Strong financial institutions are most necessary and essential to the progress and prosperity of every community, and no city can hope for proper development unless it possesses banks conducted along liberal and progressive, yet safe lines. They are, as a matter of fact, an asset, the value of which it would be difficult to overestimate. Wilmington's combined banking resources are greater than those of any city of its size in the Carolina. She has eight banks, and trust companies having a banking capital and surplus of $2,708,635.95; deposits of $11,289,146.79, and resources of $15,931,293.27.

For many years the banks of the city have constituted to a marked degree, the clearing point to the Carolinas. They have been, and are, used as an exchange centre through which the smaller banks of a large territory in the two States and larger institutions in the clearing centres of other States have largely centered as a clearing point for checks, collections on North and South Carolina. It is safe to say that at least 600 banks, small and large, located in other cities, towns, and villages maintain accounts with the Wilmington banks, and through them pass annually an enormous volume of business.

Real Estate and Building.

During the last decade there has been a truly wonderful development in Wilmington real estate, especially in the suburbs, and values have advanced rapidly. Few cities in the country have such attractive suburbs as Wilmington, and fewer still where so many people own the houses in which they live. It has been estimated by a gentleman, who is in a position to know, that 70 per cent. of the people here own their houses, and have paid for them through their membership in the building and loan associations, of which there are over a dozen, all of them in a flourishing condition. The place is indeed a city of homes, and this fact speaks well for its future, for the family owning its own home is more apt than not to remain a permanent citizen and a good one. There is a chance for every man to own a house here, and this is also a splendid field for investment. In one township in the county containing several developments the property was in 1905 assessed at $587,901 as compared with $1,261,607 in 1912. As property in Wilmington is assessed at only about one-half of its real value, this property is worth, of course, much more than the figures mentioned.

Building operations are fully keeping pace with real estate development both in the city and its suburbs, and according to the records of Inspector of Buildings, Charles Schnibben, there has been during the past year permits issued for the erection of 291 dwellings and 105 business houses, considerably more than an average of one each day. These include such costly buildings as the new union station, the Atlantic Trust & Banking Co., the cold storage plant of the Independent Ice Company, the Y. M. C. A. building, the Cape Fear Club, Armour & Company's plant, Bear & Company's winery, the Cape Fear Machine Shops, the Maffitt building and the additions to the Tidewater Power Company's plant. The approximate expenditure for 1912 is $1,027,775 as compared with $750,000 for 1911.

Wonderful Trucking Section.

Although the advantages of this region are many, and only partially developed, its greatest asset is undoubtedly the splendid trucking section of which Wilmington is the centre. Numerous as are the opportunities for manufacturing with profit, and for success in those lines of commerce, calling for good distributing facilities, it is upon the advantages for profitable agriculture presented by the surrounding country that the future growth and prosperity of the city, in great measure, must most largely depend. Agriculture forms the basis for all real, enduring prosperity, and it has ben amply proven by results that Wilmington is well supplied with fundamental things. The soils about the city have been carefully examined and analyzed by experts in the employ of the government at Washington, and found to embrace types that cannot be surpassed for general agricultural purposes, and are especially adapted to intensive farming, truck growing and gardening. Scientific agriculturists declare that in addition to soil types of the highest character, the amount and distribution of rain fall here is theoretically almost perfect.

Excellence of the Climate.

The climate which is semi-tropical, is almost ideal for farming, with open Winters that permit of outside work practically every day in every year, and Summers not too hot, being made cool by the breezes sweeping in from the Atlantic ocean. The average Summer temperature, 78 degrees; and the average Winter temperature, 48 degrees.

The normal rainfall is 51.05 inches, average annual clear days, 132. These excellent climatic conditions largely contribute to abundant crops, and the custom of growing two, three and even four crops a year on the same land is very general. Advantage is being taken of agricultural possibilities of this section by more and more people each year, and it is only a question of time, and that short, when hundreds of thousands of acres of land now lying idle, and unproductive, will be made highly profitable to its owners. Many large tracts have already been divided into small farms of 10 acres or more, and all about Wilmington are communities of prosperous farmers engaged in raising berries, vegetables and trucking crops generally for the markets of the Northern cities.

Farmers Make Immense Profits.

According to the report of the secretary and business agent of the East Carolina Truck & Fruit Growers' Association, for a normal year, there is shipped from here strawberries at from $2.20 to $4.00 a crate, valued at over $1,000,000, and vegetables of nearly that amount.

After deducting half of this for expenses a million in profits is left in the hands of the farmer. This is for an average season, and applies only to early berries and vegetables shipped by refrigerator cars, and express. The figures are not fanciful, or merely speculative, but are compiled from detailed reports of the association, which has done a noble work in the development of the trucking resources of this section. About 1,800 car loads are shipped during a normal season. The strawberry is a very valuable crop to those who bestow industry and intelligence upon its cultivation, but probably lettuce stands at the top of the list in the matter of returns from a given acreage. A few years ago the record crop was made by a farmer near Wilmington who cut $12,000 worth of lettuce from 13 acres of land.

Great Grape Country.

From the time of the coming of the earliest colonists to this section, grapes have been cultivated most successfully, and also flourish abundantly in a wild state. There are many vineyards at good prices for all that can be produced right here in the city, where wine is made in large quantities. These vineyards are especially noticeable in the colonies near the city in which are located a number of Italians, Hollanders and other immigrants, who have brought to the new country the knowledge of grape growing required in the old. Some of these vineyards have proven very profitable to their owners, and the outlook is good for a still larger grape-growing business throughout this entire section.

Tar, Pitch and Turpentine.

While the business of handling naval stores has suffered a big decline, with the disappearance of large tracts of timber, it is still a considerable industry, and a number of old established firms are engaged in it, but on nothing like the same scale as formerly. During the past year there was shipped from here 7,046 casks of spirits of turpentine; 5,900 casks of crude; 11,127 of tar and 32,231 of rosin.

Wilmington was once the world's greatest centre for the production and exportation of naval stores. The industry declined because the resources of the splendid long leaf pine forest were greatly impaired. The trees were tapped and almost destroyed, without reforestation, no steps being taken to preserve a great sources of wealth and prosperity. The sap, the gum, the leaf and even the odor of the long leaf pine, act as a tonic and there are several plants here largely engaged in extracting them for medicinal purposes.

Wilmington in Other Days.

Although it is a modern city in all that the term implies, possessing every convenience and improvement, Wilmington is at the same time an old city, and around it hovers many interesting historical associations, that should not be forgotten in this era of progress, and constant change. Strolling along its well paved streets, brilliant at night with thousands of electric lights swinging across the main thoroughfare, jostled by crowds of people bent on business or pleasure, one occasionally passes an old building or tablet commemorating some great event or man. The house where Lord Cornwallis stopped, on his way to meet his fate at the hands of Washington at Yorktown, still stands on Market street, quaint and old-fashioned, but in an excellent state of preservation. Just across the way the residence where the Confederate officers made their headquarters during the Civil War is pointed out, and nearby is the bronze statue of George Davis, eminent lawyer and attorney general in the cabinet of President Jefferson Davis. Further up the street is a monument to the memory of Cornelius Harnett, one of the most prominent patriots of the Revolution, who sleeps the last sleep in St. James' graveyard nearby. Along the wharves at the foot of Market street are planted at either corner two ancient cannons said to have seen service in both the war with Mexico and the "late unpleasantness" between brothers of the North and the South, and the visitor now and then meets a citizen who will tell him of the days when a score or more blockade runners could be seen moored along the water front waiting for cargoes of cotton to Nassau where, if they were lucky enough to escape the Federal blockading fleet outside the mouth of the Cape Fear, it would be exchanged for arms, medical supplies and provisions for the armies in the field. If he would have a pleasant and an interesting trip, he will take the good steamer Wilmington, and have a look at the site of old Fort Fisher and Battery Buchanan, nothing but heaps of sand where one of the greatest battles of the war between the States was fought, resulting in the surrender of Wilmington. It has been said that the fall of Wilmington was the severest blow to the Confederate cause which it could receive from the loss of any port. It was far more injurious than the capture of Charleston, and but for the moral effect, even more hurtful than the evacuation of Richmond.

With the fall of Fort Fisher, the constant stream of supplies was effectually cut off, and the blockade made truly effective, not by the navy fleet, but by its capture on land.

First to Revolt.

Near the wharves is still standing on Market street, the residence of Tryon, the Colonial Governor. He also had a residence down the river on land now a part of "Orton" the country residence of James Sprunt, who has written most delightfully of this section in his "Tales and Traditions of the Lower Cape Fear." This place, says Mr. Sprunt, "was made memorable in the history of the United States as the spot upon which the first act of violence occurred in the war of American independence, and nearly eight years before the Boston Tea incident, over which so much has been made in our country's history; while this Colonial spot, the veritable cradle of American liberty is probably unknown to nine-tenths of the people at the present day. This was the refusal of some of the citizens of Brunswick to observe the Stamp Act. There are hundreds of interesting places along the river, and at Smith's Island, commonly known among the inhabitants of that section as 'Bald Head Island,' upon which stands two friendly lighthouses, was the rendezvous of the notorious pirate chiefs, 'Blackbeard', Stead Bonnett and Richard Worley.

Founding of Wilmington.

The first settlement on the Cape Fear river was made in the year 1664 by a colony from the Barbadoes, who settled at a point about six miles from the mouth of the river on the west bank. This colony was not, however, permanent, on account of the hostility of the Indians, and the failure of the Lords proprietors to carry out promises made and furnish sufficient support. In 1667 the colony moved to Charleston, and established that city on the banks of the Ashley. No further attempt was made to settle on the Cape Fear until the year 1725. Then Maurice Moore, of Edenton, N. C., located on the river, 16 miles south of Wilmington and laid out a town called Brunswick. He was joined at that point by his brothers from South Carolina, and a number of his friends from Edenton. From that time on many settlers came and obtained warrants of land on both sides of the river, and, in 1731, John Maultsby obtained a warrant of 640 acres of land on the east side of Cape Fear, just opposite the confluence of that stream, and the Northeast river, and John Watson also located on a warrant on the south tract. In the Spring of 1733 a town was laid out on Watson's tract, and called Newton, and later New Liverpool. This point soon became the rival of Brunswick in importance. There are two reasons assigned for the growth of the town and the failure of Brunswick to have grown, one which is, that on account of the open water, which was very rough, opposite the city of Brunswick, the smaller boats and flats on the upper waters, which brought products from the forests down to the forts, were unable to get to Brunswick, therefore, the merchants there were forced to meet them further up the river to exchange products. This naturally gave the merchants of Wilmington an advantage over their rivals. Brunswick gradually was depopulated and hardly a trace of it remains at this day. In 1754 there were but 20 families to 70 in Wilmington. From that time there was no record of Wilmington's population until 1830, when it was 3,000; 1840, 4,744; 1850, 7,264; 1860, 7,562; 1870, 13,466; 1880, 17,350; 1890, 20,066; 1900, 20,967, and 1910, 25,378. At the present time the population is variously estimated at between 30,000 and 35,000 people, but on account of the great suburban development that is going on, it would require a house to house canvass to reach a satisfactory conclusion. That the increase has been unusually rapid there can be no doubt in the minds of anyone in a position to study it, and the general impression is that the correct number would be about 31,000. This, however, is purely a matter of speculation.

LOGGING ON THE CAPE FEAR RIVER.

CHAMBER OF COMMERCE

This is an era of orgamization, and no one force is doing more for the progress and prosperity of communities, than well supported bodies of business men united in the work of advancing the interests of their city by making known to the world of capital and labor its advantages and resources, using its influence in abolishing abuses, and encouraging new industries to locate within its borders.

Wilmington has one of the oldest, as well as most progressive, commercial institutions in the South in her Chamber of Commerce, a large percentage of the most substantial business and professional men of the city being enrolled as members. It is not one of that large class of business men's organizations that wastes its time and money in advertising what it is doing for the city, but spends its energies and funds in accomplishing results of benefit to the whole community. The Chamber of Commerce dates back to 1866 and its history is replete with useful achievements. It is not the purpose of this article to chronicle them at length, but rather to record its more recent work.

The past year has been rich in results. A distinct accomplishment of the Chamber which is noted with interest was the successful efforts of a committee sent to Washington in securing an additional appropriation of $200,000 to continue the important work of the government on the Cape Fear river. This additional amount was secured after the original appropriation had been exhausted and there was some danger of the work being discontinued for a year or more. Another committee appeared before the House Committee on Appropriations to secure an additional appropriation for the purpose of the new Custom House. Through the efforts of the Chamber of Commerce, ably seconded by the Collector of Customs, and the Congressman from this district, and Senators from this State, an appropriation of $300,000 was secured, making a total of $600,000. A committee also visited Washington in the interest of inland waterways, advocating the project as a whole and the contemplated extension from Beaufort of the canal to Key West, so that it would pass near this port. This matter is still pending. A committee from the Chamber was also sent to the National Chamber at its last meeting. As a result of the activities of another committee sent to Raleigh, the Legislature ceded a portion of Northwest township in Brunswick to New Hanover county.

The Chamber of Commerce, through its civic committee, has plans under way to develop Greenfield Park. The Chamber is co-operating with the City Council in the work. This site was donated to the city for park purposes, and is on the shores of beautiful Greenfield Lake. A large amount of work has been done, during the past year, in advertising the city's resources and advantages.

Thousands of pieces of literature, setting forth in succinct sentences and plain figures, the phenomenal growth that Wilmington has made, are being distributed; pictures and descriptive booklets were a part of the outfit of the Atlantic Coast Line train that visited the Western fairs last September and October; there have been several interesting newspaper stories printed, notably one in the Manufacturers' Record, and the Chamber has a booth in the Southern Commercial Congress building at Washington this year.

One of the most valuable features of the organization is the market quotations from New York, Chicago, Liverpool and other cities, over a special Western Union wire. These are displayed on a large black board in the attractive rooms of the organization, at 212 North Front street, and are also telephoned to numbers who make the request. The state of the market and its previous fluctuations in prices on cotton, grain, naval stores, provisions and stocks are sent direct from the floors of the great exchanges of the world and are a great convenience to a large percentage of the members.

The officers of the Chamber are: Messrs. M. J. Corbett, president; L. E. Hall, vice president; H. B. Branch, secretary and treasurer.

Mr. Corbett is one of the leading and most substantial business men of the city, and though a busy man has freely given of his time and energy to the upbuilding of the organization, during the two years he has been at its head. He has for years been one of its active members.

JAMES WALKER MEMORIAL HOSPITAL.

Leading Enterprising and Public Spirited Citizens

BURETT H. STEPHENS
Architect and Consulting Engineer

Much of the beauty and attractiveness of every city depends upon the architects who design its public buildings, business houses, and homes, and the reputation of Wilmington as the most beautiful city in the Eastern Carolinas is due in great measure, to the fine work they have done in the last decade. Their influence can be found on every thoroughfare, for though there are a number of fine old colonial houses, the buildings of Wilmington are, for the most part, built along the most modern lines, and have an attractive originality that makes a strong appeal. No one has taken a more active part in this modernization of the city than has Mr. Burett H. Stephens, architect and consulting engineer, who has since 1905, made his home here. His offices are in the Garrell Building, and are attractively furnished working quarters, many handsome drawings of buildings designed by him adorning the walls. Mr. Stephens was educated at Chicago University and Armour Institute, and received his license to practice from Illinois State board in 1897. His work shows an individuality and strength characteristic of the West. For 18 years he has followed his profession and hundreds of buildings planned by him have been erected in various parts of the country. Mr. Stephens came to Wilmington to design and superintend the building of Swift & Company's great fertilizing plant here, and the oil factory in Charlotte, and after these commissions were finished, he had learned to like the Carolinas, so much that he determined to make his permanent home in this city. His architectural talents were not long in being recognized, and engagements came to him rapidly, the first work he did being the Roseman and David buildings on Front street. Since then he has been kept busy continuously.

When it was decided to develop Carolina Heights, which many declare is the city's most beautiful suburb, he was selected by the owners to lay out the site, and it has been practically built after his designs, his skill and training as an engineer standing him in good stead. He is the architect of 26 of the most attractive residences that have been erected there, among them being those of Mr. E. C. Holt, president of Delgado mills; Mr. J. W. Brooks, one of the leading wholesale merchants of the city; Mr. E. Y. Davis and J. O. Carr, Esq., a prominent member of the bar. Nearly all the work being done at Carolina Heights is after his plans. The residences of Messrs. Geo. B. Elliott, DeWitt C. Love and W. C. Munds, are ket street. Mr. Stephens, who is probably the only architect holding a license in California, Illinois and New Jersey, the three States requiring it, is consulting engineer for the Builders' Mutual Association of New York, an organization of 2,300 builders located in various parts of the country. Associated with him are Mr. F. P. Harrell and Mr. J. B. Lynch, who as draughtsmen, have no superiors in the South. Few men know Wilmington better than Mr. Stephens and to make it more attractive architecturally than it already is, is one of his greatest ambitions. (Advertisement)

HOME OF JAMES SPRUNT, ESQ.

S. P. McNAIR & CO.
Wholesale Grocer

One of the largest and best known wholesale grocery concerns in Wilmington and one that has for the past 30 years taken a most active part in the growth and development of this important trade, is that conducted by the firm of S. P. McNair & Co., 221 and 223 North Water street, in the centre of the wholesale district. An immense stock of staple and fancy groceries is carried and there is absolutely nothing in the grocery line that it cannot supply its customers, who are to be found principally throughout a radius of about 200 miles in the Carolinas. Many of them have been customers of the concern ever since it was established in 1881, by Mr. S. P. McNair, the senior partner, on a modest scale. No better evidence of the straightforward and fair dealing that has characterized the conduct of the business will be necessary if such indeed were needed. Mr. McNair in these early days dealt also in cotton and naval stores, but his grocery business after awhile demanded his whole attention and for years the firm has dealt exclusively in all kinds of groceries, making a specialty of molasses, rice, coffee, flour and cigars. "Honey Boy", a fancy patent flour, made expressly for them, is one of the most popular brands in the market and has an immense sale.

Under the progressive and energetic management of Mr. McNair, the business grew rapidly, larger quarters became necessary and the firm now occupies two large warehouses, one at 221 and 223 North Water street, and the other at No. 227, on the same thoroughfare. Both are two stories in height, the first being 40x70, and the other 40x60, providing a floor space of over 10,000 square feet. Three years ago, Mr. McNair took his son, Mr. C. O. McNair, and his nephew, Mr. A. B. McNair, into partnership. Both of these young men have been connected with the business from boyhood, have learned it in every detail and are excellent types of the wide-awake young business men who are pushing Wilmington to the front.

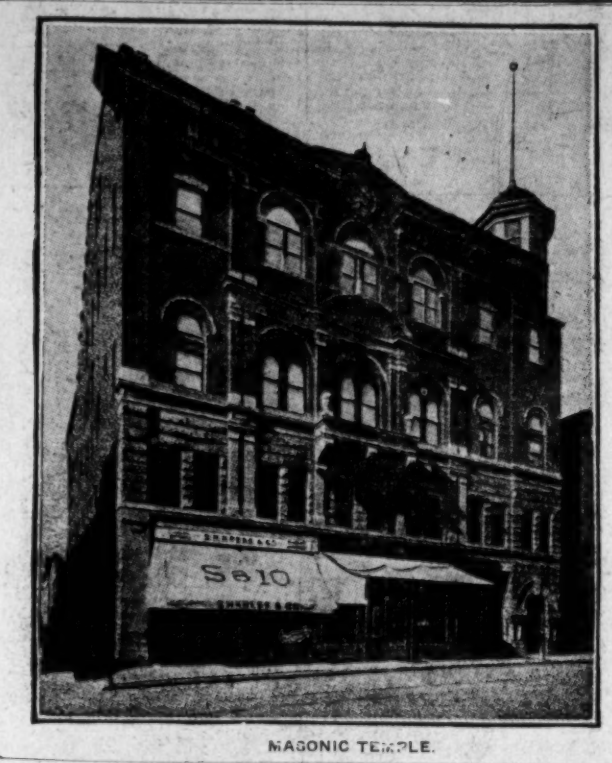
Mr. McNair, the founder of the firm, is one of the active merchants of the city, as he has always been since he began on his own account 32 years ago. (Advertisement)

PORJAS CHEMICAL COMPANY
J. M. Hall, General Manager, Manufacturers and Jobbers.

Within a comparatively short time "Porjas" family remedies made here in Wilmington have become known through a wide extent of territory, and no remedies placed on the market of recent years have so quickly made for themselves by their merit a higher place. Already they have a wide sale throughout the Carolinas, Georgia, Florida and Alabama. The "Porjas" remedies of which the best known are the "Porjas" Exterminator, and the "Porjas" Itch Ointment, are manufactured by the Porjas Chemical Company, 501 Castle street, of which Mr. James M. Hall is general manager. A general line of home remedies under the brand of "Porjas" are also made, including Gas and Dyspepsia Tablets and Compound Liver and Kidney Pills. The company is also large distributors of surgical instruments and imported olive oil.

The "Exterminator" for mosquitoes, bugs and all kinds of vermin and insects is especially popular at this season when these pests are so numerous, and will be found to be the most efficacious remedy ever prepared. It is very powerful and not only kills the insects but dissolves the eggs, thus going to the very seat of the evil which has done so much to spread disease. The remedies made by the Porjas Chemical Company are not only high class but they are reasonably priced and a trial will convince the most skeptical. Mr. Hall also conducts a popular drug store at Fifth and Castle streets, along modern and progressive lines.

When he first located in business ten years ago Mr. Hall did the usual credit business, which does more than anything else to cause high prices. When he decided upon the strictly cash system his trade fell off for a time, indeed he barely made expenses, but as soon as the people realized that they could buy for cash from 15 to 25 per cent less than for credit, the trade came back with a rush and then some, and he has built up a splendid business. Although his store is not in the business centre it will pay the people to deal with him, even if car fares have to be paid. The belt line cars run by the door, and goods are delivered by messenger promptly all over the city and suburbs. Only the freshest and purest of drugs are used in the compounding of medicines and graduate registered pharmacists employed. Mr. Hall, who is a native of this section is a virile, alert young business man. (Advertisement)



MASONIC TEMPLE.

N. JACOBI HARDWARE CO.
Wholesale Hardware.

There are few firms that have been in existence over half a century of whom it can be said that there has never been a year but what it did more business than the year previous. Fifty years is a long time and there have been many dull times, but the remark was made about the N. Jacobi Hardware Co., and those who have watched the steady and substantial growth of the fine old business since 1856 know it to be true.

The Jacobi Hardware Co., 10 and 12 South Front street, is probably the oldest wholesale and retail hardware and agricultural implement business in North Carolina and certainly it is the largest, both in the space it covers, its stock and the business transacted. Although it has a large reatil trade, its wholesale business is three times as great, extending throughout the two Carolinas, a territory that is thoroughly covered by four traveling salesmen. Large as the various buildings of the group it occupies, it will be still larger when the new addition in the rear, on Water street, for which plans have been accepted, is completed. The new building will be 70x190 feet, three stories high, and contains about 40,000 feet of floor space. Together with the group already occupied, there will be in all the buildings a total of about 175,000 square feet. This immense space is filled to overflowing with the largest stock of hardware of every description, agricultural implements, builders' materials, sash, doors and blinds, stoves, ranges and household goods, palats, oils, glassware, guns, fishing tackle, sportsmen's and athletic goods, cotton and guano machinery and thousands of other articles, a list of which would fill columns in The Star. Many articles not usually found in the average hardware store are kept at Jacobi's for their trade extends over a much wider extent of territory, where there is a demand for goods that are never called for in Wilmington. It would seem to the visitor that it would be almost impossible to keep track of the stock, but it is not, for the most perfect system prevails and some of the employes have been with the firm over 40 years.

The business was founded by James Wilson in 1856 and was first located on Market street. It was not until 1869 that the late Mr. Nathaniel Jacobi became connected with it and he continued at its head until his death in 1907. Mr. Jacobi was for years one of the leading citizens of Wilmington, having come here during the war from Charleston, S. C., his native city, and was in the service of the Confederate army.

Mr. Jacobi was a very charitable man, and at the Odd Fellows' Orphanage Home at Goldsboro there is the Nathaniel Jacobi Memorial Building, erected to his memory. His son, Marcus W. Jacobi, is chairman of the board of trustee of the Home, and also Past Grand Master of the order in North Carolina.

Mr. Jacobi, the elder, carried on the business alone under his own name for a number of years and it was not until 1888 that the present name was adopted. After leaving school his two sons, Marcus W. and Joseph N. Jacobi, became associated with him, and the business grew rapidly. Both men became travelers for the house, and were on the road for years, accomplishing great things in building up the already large business. Upon the death of their father they succeeded him and understanding every detail, in both the wholesale and retail departments, the enterprise has under their management, been kept in the front rank, maintaining the high standard of fair and straightforward dealing, which was fixed nearly 60 years ago. The brothers are both in the prime of life and have always been identified with the business and social life of their native city. Mr. Marcus W. Jacobi has served as president of the Chamber of Commerce, is a director of the Murchison National Bank, and is interested in several enterprises. Mr. Joseph N. Jacobi, the junior partner, has spent much of his time on the road and is personally acquainted with most of the customers of the house. They are fine types of progressive Wilmington merchants, and public spirited citizens.

(Advertisement.)

O. H. WRIGHT & CO.
MERCHANDISE BROKERS.

There was recently an important change in the merchandise brokerage and distributing business, which has been conducted in Wilmington since 1901 by O. H. Wright & Co., with such signal and gratifying success by which Mr. I. W. Cooper became the manager of the firm's interests here, Mr. R. A. Wright, who had been the managing partner, retiring to engage in the wholesale business under the name of R. A. Wright Co.

O. H. Wright & Co., have for a dozen years been among the leading brokers and distributors of groceries and provisions in Wilmington, representing such high-class firms as the Tenn. Packing & Stock Yards Co., the Cudahy Co., Louisiana State Rice Milling Co., the C. M. Gilbert Co., Liberty Mills, Clark Milling Co., and the Federal Sugar Refining Co., of New York. The trade extends throughout the Carolinas and neighboring States and there is also maintained a house in Jacksonville, where Mr. O. H. Wright resides, and has built up an extensive business, which includes the whole of Florida and parts of Georgia. He is also the president of O. H. Wright & Co. which is incorporated. Mr. N. A. Collins being vice president and Mr. A. W. Gerser, secretary and treasurer. That the high standard of this leading merchandise brokerage business for enterprise and straightforward dealing will be kept up by Mr. I. Willard Cooper, the new local manager, who took charge in March, there can be no doubt among his friends in the trade in which he has a wide acquaintance through the territory.

Mr. Cooper has been in the wholesale grocery business for years and there is no detail of it with which he is not thoroughly familiar. For a number of years he was secretary and treasurer of the W. B. Cooper Co., wholesale grocers of this city, and also vice president of the Cooper Guano Co.

The gentlemen connected with this extensive and growing business, both here and at Jacksonville, are progressive business men who have the greatest confidence in the future of Wilmington and have for years been identified with its upbuilding.

(Advertisement.)

ORTON HOTEL.
North Carolina's Leading Hotel.

There is no better criterion of the progressiveness and prosperity of a city than the kind and character of the hotels it supports. The business and social life of the place are reflected in miniature to a considerable extent in its plans of public entertainment, and the visitor to the city naturally forms his views of the people, in some degree from the accommodations he is given at the hotel. This being true, it will readily be agreed that good hotels are one of the most valuable assets the city can possess.

The Orton is the leading hotel in Eastern Carolina and is favorably known and liked all over the country. An old house only in name it is thoroughly modern in all its appointments and has under the capable management of Mr. Jos. H. Hinton kept thoroughly abreast with the times. Since he became the proprietor and owned in 1905, the capacity of the house has been doubled, no less than four separate additions having been made in the space of eight years; the last having been put into commission only a couple of weeks ago.

There is now in this hotel 186 rooms, single and double, 92 private baths. Mr. Hinton has since he has been the proprietor and owner, added any number of improvements, making a veritable transformation and giving Wilmington the best hostelry the city has ever had during her long history.

Every modern improvement has been installed, including electric high speed elevator, and new steam heating plant, running hot and cold water in every room, electric lights and bells and local and long distance telephone. The entire appearance of the building was changed when he added another story, making five in all, but although it is imposing and attractive, no correct idea of the size can be obtained from the front, for the additions have been in the rear. The interior since the improvements were made presents the most inviting appearance, the lobby being spacious and cool and beautifully furnished. The wide front porch is a favorite lounging place for guests in the Summer and the whole atmosphere of the hostelry is one of hospitable comfort. Located just opposite the postoffice on the principal thoroughfare of the city, it is about an equal distance between the union station and the steamboat wharves, yet quite far enough away to be beyond the noise

THE ORTON HOTEL. J. H. HINTON, PROPRIETOR.

of trains and whistles.

Wilmington is famous the world over for its fine early vegetables, fruits and berries, the Atlantic is at the door, continually yielding its supply of delicious fresh fish, oysters and other sea food. Game is still plentiful, Mr. Hinton owns a farm from which a constant supply of fresh butter, eggs, milk and poultry is secured and it is not to be wondered at that the cuisine is famous and the hotel known as the place of good things to eat.

Mr. Hinton may be said to have been raised in the hotel business, having been a store room boy when he was only 15 years old. At 18 he was proprietor, with his brother, of the Purcell House, and there is no position in a hotel with the duties of which he is not thoroughly familiar. He worked in The Orton a number of years in various positions for Col. K. M. Murchison, who erected it, and had been manager for about a year before becoming the owner. For a dozen years Mr. Hinton was manager-proprietor of the Seashore Hotel at Wrightsville Beach. He is at present president of the Oceanic Hotel Co., at the beach, and is connected with a number of local enterprises, being president of the City Laundry Co., vice-president of the Seashore Hotel. A self-made man in the best sense of the word, he is doing his full share towards the unbuilding of Wilmington. Owing to Mr. Hinton's many other enterprises, Mr. W. H. Plummer is now the manager of The Orton.

(Advertisement.)

THE C. W. POLVOGT CO.
Ladies' Ready-to-Wear Garments, Dry Goods, Millinery and Carpets

For twenty years the leading department store of Wilmington has been that of the C. W. Polvogt Co., located at 123 and 125 North Front street, opposite the postoffice, and in the center of the shopping district of the city. The establishment is recognized as headquarters for the best dressed ladies of this part of the Carolinas and it numbers among its patrons a very large porcentage of those discriminating shoppers, who demand high-class goods at reasonable prices. Polvogt's is distinctly a high-class store, it deals only in good values, and people who have learned that there is no real economy in buying shoddy, low-grade goods comprise the large percentage of its customers. They have learned from an experience of a score of years that every article bought at Polvogt's is just as it is represented to be, and that if they are not satisfied their money is cheerfully refunded. Satisfied patrons is one of the foundation stones upon which this successful enterprise has been built, the management recognizing the fact that a dissatisfied customer is a losing proposition. The Polvogt department stores are among the most attractive in the South, one of the principal reasons being that the stock is always fresh and seasonable. It is the policy of the management to sell everything by the end of the season. No odds and ends or shopworn goods are left over from one season to another until sold, but, if necessary, a sacrifice is made and there are frequently special sales, when high-class goods are sold at incredibly low prices to make room. A buyer, with an office at 31 Union Square, is kept in New York, in touch with the market and constantly making purchases, while Mr. Polvogt himself also makes frequent visits to the metropolis. No one in the trade is more familiar with the needs of the people of this section than Mr. Polvogt, who has studied them intelligently for years and this fact has had much to do with his success. All his life he has been in business here in Wilmington, his birthplace, having started as an errand boy in 1879 in the store kept by Mr. M. M. Katz. He worked his way up rapidly and in 1886 became a partner, the firm being Katz & Polvogt. In 1893 he bought out the interest of Mr. Katz and his son, and until 1897 conducted the business under the firm name of Polvogt & Co. Four years later it was incorporated as the C. W. Polvogt Co., of which he has since been president and manager, Mr. J. J. Windley being secretary and treasurer. During these various changes the business was carried on at 9 North Front street, but the rapid increase in its trade, about eight years ago necessitated moving into the present commodious quarters. The stores have a frontage on the main thoroughfare of the city of 38 feet extending back 120 and, with the basement and balconies, provide a floor space of considerably over 15,000 square feet. The first and main floor is given up entirely to dry goods, ready-to-wear garments for ladies, misses and children, laces, embroideries, gloves, hosiery, lingerie and hundreds of other articles needed by the well dressed woman. The balcony is occupied entirely by the millinery department, which is one of the most complete in the South, and is in charge of the most skilled milliners obtainable. The third floor is devoted to the largest stock of carpets, rugs, art squares, druggets, mattings and all kinds of floor coverings, curtains, draperies, shades and decorations ever assembled in the city and probably in the Carolinas. Nothing has been forgotten or unselected toward making this a leading department store of the first class and it would reflect credit upon any city many times the size of Wilmington. Mr. Polvogt and Mr. Windley give their undivided attention to the business and that their enterprise is appreciated is evidenced by the large and growing patronage enjoyed by the house.

(Advertisement.)

JAMES & JAMES.
Real Estate and Insurance.

One of the latest additions to the firms engaged in dealing in real estate and writing insurance in Wilmington, and one that has been most successful is that of James & James, whose offices are located in the Orton Hotel building. Although this firm only started in business on January 1st, of the present year, excellent progress has been made in both branches, realty and insurance, and the firm has among its patrons a large number of the most discriminating people of this section. The firm has for years been connected with the business and have a wide acquaintance.

Mr. J. Haughton James gives his especial attention to insurance, while his brother, Mr. Wm. G. James, attends to the real estate branch of the business. They thoroughly understand every detail of both insurance and real estate, and their facilities and connections are unsurpassed for the transaction of business. All branches of insurance are covered, fire, life, liability, automobile, health, accident, tornado, and the firm represents such high-class and responsible fire insurance companies as the Caledonia of Scotland; Newark Fire, Equitable Fire & Marine, of Providence; Mechanic & Traders American, of Newark; Standard Colonial Underwriters, of Hartford; Carolina, of Wilmington; companies having assets of millions and records for the prompt payment of claims that are unassailable.

In its real estate business the firm has also made fine progress and has on its lists some of the most desirable property in the city, suburbs and country. It buys and sells property on commission, negotiates loans on mortgages, and manages estates. The long experience of the members of the firm places them in a position to give the best possible service.

Recently the Orton Building & Loan Association was organized and W. G. James elected secretary and treasurer, and J. Haughton James, assistant treasurer and secretary. The former gentleman is also secretary and treasurer of the Warren Candy Company. J. Haughton James is director in the Home Savings Bank, Carolina Building & Loan Association, Orton Building & Loan Association, and the Carolina Insurance Company.

Among its other companies this enterprising firm represents the Travelers, of Hartford, the oldest and largest American company issuing accident, health and liability insurance. This company paid over $500,000 to the survivors of the Titanic disaster. The firm is also district agent for the Atlantic Life Insurance Company, the oldest of Southern Life Companies, and a big factor in the movement to keep the millions of dollars heretofore sent North as premiums, at home. Mr. John H. LeGwin has charge of the life insurance department.

The young men comprising the firm are building up a substantial business and fully deserve all the success with which they are meeting in their new venture.

(Advertisement.)

BROWN BROS.
Manufacturers' Agents and Distributors

Having unusual advantages as a distributing point and also a progressive and enterprising body of brokers, manufacturers' agents and wholesale merchants, Wilmington has succeeded within the last few years in becoming the largest wholesale distributor in the Carolinas. She has more brokers and jobbers today than Charleston, long her only rival, and every year the radius of her territory increases. One of the leading firms of manufacturers' agents and distributors for flour, provisions, lard, grain, hay, sugar, salt, starch, cotton ties, bagging and similar lines of merchandise in Wilmington is that of Brown Bros., who do the largest business in the State. This firm deals exclusively with the jobbing trade and will under no consideration sell to retailers no matter how large their order might be. It represents only high-class producers, handling goods that are standard such concerns for instance as the Carnegie Steel Co., and the Pittsburgh Steel Co., of Pittsburgh, the International Salt Co., and the American Sugar Refining Co., of New York; the Ludlow Mfg. Co., of Boston; Belfont Iron Works, of Ironton, Ohio; Southern Cotton Seed Oil Co., of Savannah; Griffin & Hobbs, of San Francisco, and the American Sardine Co., of Eastport, Maine.

In the variety of products handled and the character of the firms it represents Brown Bros., are in a class by themselves. Most of their shipments to patrons are in carload lots, but to supply emergency calls for smaller orders they maintain two large and well-stocked warehouses at 208 North Water street, from which orders can be filled at the shortest notice. The business was founded about 17 years ago by M. J. H. Brown, who carried it on alone until 1902 about 17 years ago by Mr. J. H. Brown, was taken in as a partner and since then the firm has been conducted under the name of Brown Bros. The senior member is a director of the Southern National Bank and both he and his brother are interested in a number of enterprises. Mr. J. H. Brown is president of the Cape Fear Club, the oldest social organization in the State, which is now building a splendid home on Second treet. Both brothers are among the public-spirited men of Wilmington and are always ready to do anything in their power for its advancement.

(Advertisement.)

W. A. McGIRT & COMPANY.
Wholesale Dealers in Ca olina, Virginia and Spanish Peanuts.

One of the most flourishing industries of Wilmington and one that is every season growing in importance, is the preparation of peanuts for the market, and shipping them to various parts of the country. Most consumers, except those living in sections where peanuts are grown, labor under the impression that this most popular of all nuts, is shipped directly from the plantation to the dealer, just as are potatoes or any other vegetable. They also have the mistaken idea that they are used only for eating purposes, and by manufacturing confectioners. A visit by these people to the model factory of W. A. McGirt & Co., at 104 North Water street, would be most interesting, and of great educational value. The large factory occupied by this enterprising firm is three stories in height, fronts on Water street 30 feet, and extends back a distance of 120 feet, providing a floor space of over 10,000 square feet. It is equipped with the latest improved machinery for cleaning, polishing and grading the nuts which are shipped in large quantities principally to the South. This is for the reason that W. A. McGirt & Co., make a specialty of handling North Carolina seed peanuts, which are sold to Southern farmers for stock feeding. It has been found by experience that they make an ideal food for fattening hogs, and the meat of the peanut fed hog is said to have a more delicious flavor than that of others. The demand for North Carolina seed peanuts is larger than it has been in the history of the trade, and this firm is doing an enormous business. It does not by any means confine its operations to this specialty, but is among the largest dealers in both the Virginia and Spanish varieties, which are to be found everywhere, and are exported in large quantities.

The firm of W. A. McGirt & Co., is composed of Messrs. W. A. McGirt and H. S. McGirt, both of whom are natives of Wilmington and have for years been identified with its business and social life. Mr. W. A. McGirt is a member of the Board of County Commissioners, and during his short service has made a most excellent record. Mr. H. S. McGirt is now actively engaged in the steamboat and wrecking business. Both gentlemen are numbered among the city's most public spirited and progressive citizens.

(Advertisement.)

STAR WALL PAPER CO.
Davis & Leighton, Proprietors

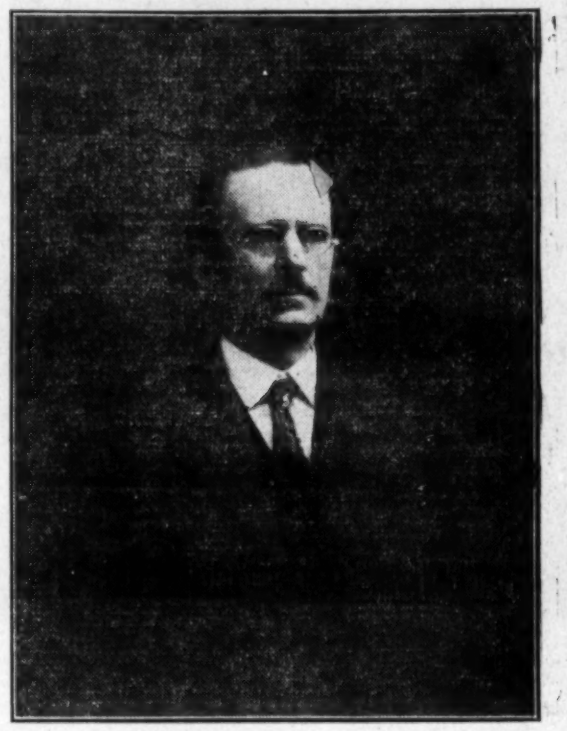
In few fields of endeavor has there been such great progress made during the last few years as in the manufacture of wall paper. Some of the most talented artists and designers now give their time exclusively to the creation of new and original patterns and improved methods of printing have made possible the production of papers at a reasonable price that heretofore have only been within the reach of the few.

Until the Star Wall Paper Co., was organized by Davis & Leighton, at the beginning of the present year, Wilmington did not have an exclusive wall paper house. Decorators had to depend on samples when ordinary and from them only a sometimes hazy idea could be obtained of the pattern.

The Star Wall Paper Co., has now in stock at the show rooms, over 6,000 rolls of the finest wall papers made by the most celebrated manufacturers, both at home and abroad, and it is prepared to give the people of Wilmington and this part of the Carolinas, a service that it has never before had. Buying in large quantities direct from the makers, and not by sample, except occasionally, it is able to supply its patrons with paper at prices that have before been unheard of in this city. Its facilities for papering and decorating of every kind are also superior to any other house, an excellent staff of experienced workmen having been gathered together, who thoroughly understand the business. The company is occupying its present quarters only temporarily and will, in a short time, move several doors below, in large quarters, where a wholesale department will be added, with a stock of from 20,000 to 30,000 rolls. The proprietors of the Star Wall Paper Co. are Messrs. C. F. Davis and A. F. Leighton. For the last 17 years Mr. Davis has been connected with the wall paper and decorating business, having formerly been with Mr. J. E. Hatch.

Mr. Leighton is well known in educational circles throughout this State, having been for years engaged in teaching. He was formerly principal of the High School at Rose Hill, and the prime mover in the $10,000 bond issue for the new school building, which was successfully carried at the recent election. He is a native of Michigan, when he left in 1895. Entered the University of Knoxville (Tenn.), in 1899 he came to North Carolina to make this his home.

(Advertisement.)



B. F. KEITH, COLLECTOR OF THE PORT OF WILMINGTON.

B. F. KEITH
Collector of the Port of Wilmington

During the long and interesting history of the Port of Wilmington, covering a period of more than 70 years, it has had many collectors, nearly always men of prominence in the community, but it is doubtful if it has ever had one that has done more for its advancement than the present incumbent of the office, Mr. B. F. Keith. From the day of his appointment by President Roosevelt in 1902, he has been untiring in his efforts to place the port where it properly belongs among the very first along the Atlantic seaboard and to give Wilmington a Custom House building of which she might be proud as showing she was on the map. His 11 years of service have been strenuous ones, but big results have been accomplished and no one will deny who is at all familiar with the conduct of the office that Mr. Keith has been instrumental in making it what it is today. Years ago the expediency of abolishing the port was seriously considered by the government while she has time and again more than exceeded in her exports those of Norfolk, Newport News, Portsmouth and Charleston combined, and in her exports those of the first three ports. A new and handsome Custom House is assured, Congress having appropriated $600,000 for the purpose and the government now owns all the land along the river front on Water street from Market to Princess. In obtaining this appropriation Mr. Keith took a most active part with, and led the other business men and frequently visited Washington to lay before Congressional committees arguments why a new Custom House should be built. He has also taken a leading part in getting appropriations for deepening the channel of the Cape Fear river and has been always glad to spend his time and means for the progress and prosperity of the city. Mr. Keith has a virile personality, he does not look upon the office he holds as a mere sinecure and in anything that affects the port, he takes off his coat and goes to work with all the vim and vigor that passed down to him from his Scotch ancestry. But while he gives much of his time and energy to the administration of his office, he also finds time to attend to his private business affairs for he is interested in a number of big enterprises, being extensively engaged in the mining of phosphate lime for agricultural progress.

He is president of the B. F. Keith Co., which is developing large beds of natural fertilizers up the river about 23 miles at Acme, and is also chairman of the Lyon Swamp Drainage & Levee District Co., which is extensively engaged in draining the swamp lands of Pender and Bladen counties; and also extensively engaged in farming and farming lands.

Mr. Keith was born in New Hanover, now Pender county, where his ancestors, coming from Scotland to South Carolina about 1750, later migrating to New Hanover county, which is now Pender county. He has lived in Wilmington practically all his life and has always taken a great interest and active part in municipal affairs, hving been a member of the Board of Aldermen.

In politics, as in everything else, he may be classed as a progressive independent, voting as he considers for those men and measures that would benefit the greatest number, which is nothing more or less than Simonpure Democratic doctrine.

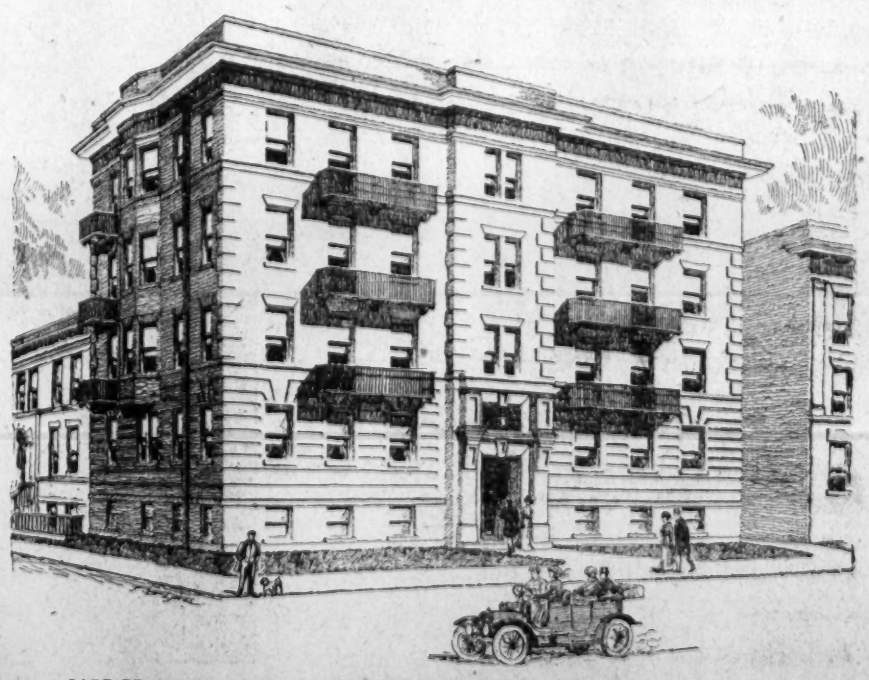
(Advertisement.)

¶ "It's difference of opinion," said Mark Twain, "that makes a horse race."

¶ It's difference of opinion—and taste—and condition — that makes the classified page a most effective solution of most human perplexities.

¶ Try a want ad for *your* trouble.

C. W. POLVOGT.



CAPE FEAR APARTMENT HOUSE. B. H. STEPHENS, ARCHITECT.

FOSTER, King of Real Estate

"We Sell the Earth"

Those of us who have watched closely the phenomenal progress that has been made by Wilmington in the last few years, progress that has undoubtedly been greater than at any time in the city's history, cannot but admit that the real estate men in business here, deserve a large share of the credit. They constitute one of Wilmington's most valuable assets, and today (as they have in the past), they are doing as much, if not more, than any other class of citizens, in giving publicity to the resources and advantages possessed by the city and section.

Among the most active in the work is the firm of D. R. Foster & Co., whose handsome offices are located at 112 Princess street. The building occupied and owned by Mr. Foster, has been pronounced by many, the most attractive and conveniently arranged in the South.

Although the business is of comparatively recent origin (having been established in 1906), it has grown to be one of the largest in Wilmington, through energetic methods and straightforward dealings of its founder. Like nearly all successful enterprises it was begun in the most modest scale, with a capital consisting for the most part of energy, initiative, and a knowledge of real estate values, with the intelligence to apply that knowledge. Every branch of the business is covered by this firm, and it has among its patrons some of the leading property owners and shrewd investors in this city and section. City suburban and farming property is bought and sold, estates managed, rents collected, loans negotiated on mortgages and suburbs developed.

Those contemplating investing in real estate or desiring to sell can make no mistake in dealing with D. R. Foster & Co., a firm that stands in the highest rank and is thoroughly trustworthy.

Mr. Foster is secretary of the Peoples' Building and Loan Association, which he organized several years ago and also of the Manhattan Co., which for the past year has been most successful in developing suburban property.

Among other things Mr. Foster is noted for his fine public spirit and as being one of our most progressive ones.

OFFICE OF D. R. FOSTER & CO.

Real Estate in All Its Branches

THE MANHATTAN CO.,
Suburban Development

Suburban development has been one of the most striking features of the progress and growth of Wilmington in the last decade, being coincident with improved rapid transit, and the trend of home-builders has been, and is now to the suburbs. The city naturally lends itself to suburban development and beyond its limits are hundreds of modern homes while others are being constructed.

One of the most successful concerns in development work is the Manhattan Company, whose offices are located at 112 Princess street, and of which Mr. C. C. Chadbourn is the president, and Mr. D. R. Foster, secretary and treasurer. The company was incorporated last year and was formed primarily to develop the suburb of Manhattan, a beautiful tract just east of the city. This was probably the quickest piece of developing work ever accomplished.

Within 30 days after being placed on sale practically every lot was purchased and half a dozen cottages were being built a week after the lots on which they were erected were sold. As if by magic one of the most attractive little suburbs has grown up. The company also developed "The Bronx," "Fernside," "Edgewood" and other suburbs and has been most successful. Many of the lots are sold on the easy payment plan, but many are also purchased for cash and in a large percentage of cases the owners if they wish can sell at an advance in the price paid.

As an investment property developed by this company has proved gilt-edge. Mr. C. C. Chadbourn, the president of the company, is a prominent business man of Wilmington, being vice president and general manager of the Chadbourn Lumber Co.; vice president of the Fidelity Trust & Development Co., and is connected with a number of other large enterprises.

Mr. Foster is one of the most successful real estate men in business here and is secretary of the Peoples' Building & Loan Association, and a director of the Peoples' Savings Bank They are of the highest standing in the community and have shown their confidence in the future of Wilmington by making large investments in real estate.

Established in 1896

See Us First

Chadbourn Lumber Co.

Dealers in Rough and Dressed Lumber

From the time of its founding until the present, one of the principal industries of Wilmington has been the handling and manufacture of lumber, and at present it is in as flourishing a condition as at any time in its history. The activity in building circles in the community, as well as the demand from outside, has brought this result about, coupled with the enterprise and progressiveness of the gentlemen connected with the trade. One of the largest plants engaged in the business here is that of the Chadbourn Lumber Co., located at the foot of Queen street and extending along the river front a distance of about 400 feet. In equipment this is one of the most complete concerns in the Carolinas and does an immense business, both in rough and manufactured lumber. Both up and down the Cape Fear river it owns valuable tracts of timber lands and, operating its own saw mills, it is in a position to supply its customers direct from the stump, eliminating all middlemen's profits. Timber is floated directly from its property to the mills, where it is manufactured into all kinds of shop work, such as sash, doors, blinds, flooring, ceiling, and every kind of timber needed in the building of the most pretentious or the most modest structure. Its planing and saw mills, dry kilns, sheds and yards are between two and three acres in extent and the stock carried is enormous. The facilities of the company for making special work are unsurpassed and it numbers among its patrons the leading builders, contractors and property owners in this section of the Carolinas. This is, however, only one branch of the business, for it does a large trade outside, shipping its product as far north as New York and beyond, both by rail and water. Side tracks, from the Atlantic Coast Line Railroad, enter its yards and there is a 30-foot depth of water along the river front, owned by the concern. In location and equipment and the progressive manner in which it is managed, the Chadbourn Lumber Company's plant leaves nothing to be desired and in the development of Wilmington it has always done, as it is still doing, its full share.

Although the organization of this flourishing enterprise only dates from 1905, it is, as a matter of fact, one of the oldest industries of the city. The company is the result of the merging, about eight years ago, of the concerns of C. C. Chadbourn and Fore & Foster. Mr. Chadbourn, now the vice president of the company, comes of a family that has been connected with the lumber business in this country since Colonial times, one of his ancestors having come from England in the 1600's, and set up a saw mill. Some of his descendants have since that time always been in the business. His father, who died in 1902, came to Wilmington in 1844, and was prominently connected with the trade. Mr. C. C. Chadbourn has himself been connected with it for over a quarter of a century, though still in the prime of life and the active manager of the company which bears his name. He is also interested in a number of other big local enterprises. Mr. M. W. Divine, the president, is also a director of several institutions and of the Murchison National Bank. He is at the head of the firm of M. W. Divine & Co., one of the largest dealers in paints and oils in the Carolinas, and is identified with several other concerns. Mr. J. P. Quelch has been in the lumber business for years and devotes his entire time to the interests of the company. The gentlemen connected with this leading industry are among the most progressive business men of this section and their confidence in its future prosperity is evidenced in a substantial manner by investments.

PLANT OF THE CHADBOURN LUMBER CO.

W. K. ALLEN
Civil Engineer

Drainage of swamp lands is one of the most important questions now being agitated in the Carolinas and in the opinion of the great majority of intelligent people it means more for this section than almost any other one thing, if property owners take hold of the matter energetically. It has already been practically proven that swamp land heretofore worthless, unless they were timbered, can by proper drainage be reclaimed at comparatively small cost and are far more productive than thousands of acres now under cultivation. With the same labor spent on them that is now given to half worn-out land, the returns are much greater and that, too, without the use of commercial fertilizers. So much progress has been raised and interest aroused in the subject that some of the leading civil engineers of the State have taken up the work as a specialty and are giving most of their time to it, seeing that the future holds much in store for the pioneer. One of the leading engineers engaged extensively in this field of endeavor is Mr. W. K. Allen, whose office is in the Odd Fellows building. Mr. Allen is well known in this city and section where he has lived for the past nine years, formerly being a member of the engineering firm of Humphrey, Becton & Allen. He has given much intelligent study to the subject of drainage and has had a great deal of experience in practical work. He is at present superintendent of the Lyon Swamp Drainage and Levee District, situated in Pender and Bladen counties, and has made surveys and plans for several other districts.

Although devoting much of the time to this class of work, and soil inspection, Mr. Allen also does an extensive Civil Engineering business throughout this section of the Carolinas. He is one of the progressive and public-spirited citizens, and is doing a splendid work in assisting in the development of the section.

(Advertisement.)

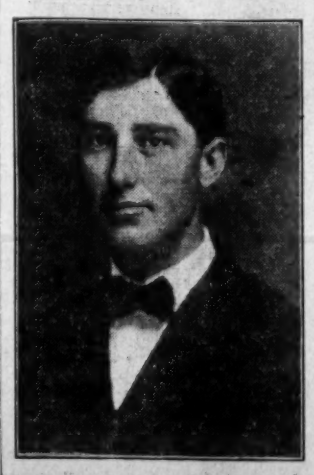
"COLLY SWAMP"—SUCH LAND IS RECLAIMED BY ORGANIZING DRAINAGE DISTRICTS—W. K. ALLEN.

T. D. PINER
Vulcanizing, Tire Repair and Auto Supplies Station

Nothing about his machine is given greater care and more attention by the automobile owner than its tires, for they are not only of immense importance in securing safe and easy running, but constitute the principal cost in up-keep. Tire vulcanizing and repairing has become a separate and distinct occupation and automobilists of this city and section, as well as tourists, are fortunate in having located here in Wilmington, a station splendidly equipped to do this class of work promptly and well, and as reasonably as strictly high-class work can be done. This refers to the vulcanizing and repair establishment of Mr. T. D. Piner, located at 107 North Second street. Something over two years ago Mr. Piner became impressed with the fact that there was room for a shop devoted exclusively to this purpose and with characteristic promptness he established his present place. The location is central and easily accessible and he installed the latest equipment and employed the best mechanics procurable, giving automobilists a plant that is not surpassed in the Carolinas. Since then he has been the "tire doctor" of hundreds of machines and has been most successful. He is not only prepared to do all kinds of vulcanizing, retreading, patching, splicing and valve work but has also become an extensive dealer in tires, tubes, supplies and accessories. There is absolutely nothing in this line that he cannot supply at the lowest market prices. Emergency work is a specialty with him and he is thoroughly prepared for it at any hour of the day or night, being easily reached by 'phone 1193, at his office, or 1857 at his residence. Mr. Piner gives his personal attention to the large business he has built up through his energy and enterprise, besides being assisted by an able staff of skilled automobile mechanics.

A native of Morehead City, he has lived here all his life since boyhood and has a wide circle of friends.

(Advertisement.)



T. D. PINER

THE B. F. KEITH CO.,
Manufacturers of Fertilizers

Probably more than any other one thing, the use of scientifically prepared fertilizers, has aided in the growth and progress of the South, and today they are playing a leading part in its phonemenal prosperity. Men who have aided in this enrichment of the soil, and made two stalks grow where only one grew before; are public benefactors, and should be so regarded. Wilmington as a producer and distributing point for fertilizers is one of the largest centers in the South, this industry being, perhaps, the most important one in the city, and enormous quantities are shipped from here through the two Carolinas, and in parts of Georgia. Not all of these are manufactured from materials obtained at distant points, for of the many varied resources possessed by the Old North State certain kinds of fertilizer material are among the most valuable, and these are found in large quantities near Wilmington, being the basis of one of the younger industries of this section, which was started and is being developed by the B. F. Keith Co., whose offices are located at 15 1-2 Princess street. The plant of the company is about 29 miles above the city, on the Cape Fear river, near Acme. This is sometimes known as Neils Eddy, and also as Port Vernon, having been in Colonial days the home of Admiral Vernon, of the British navy. bricks from his old mansion being still occasionally turned up by the plow share. Here Mr. Keith discovered, some years ago, an almost inexhaustible deposit of combined phosphate, fossilized fish, sea shells and other substances, the whole resembling soft soap, clay or rotten stone mixed. Upon investigation and analysis this was found to be valuable as a fertilizer after being properly prepared. The analysis shows from 80 to 85 per cent carbonate of lime, a large portion of the remainder being phosphate and other substances. Its action upon land was somewhat similar to that of kainit, which, as is well known, is a high-grade soil stimulant for every crop grown. Further experiments brought out the fact that it decomposed vegetable matter easily, thus preparing the soil for increased production and that, either when used along or mixed with other fertilizer chemicals or cottonseed meal, it contained proprieties of greater commercial value than those possessed by any other known fertilizer, cost being considered. It was discovered further that the substance was particularly calculable when used on worn-out lands, and as a soil-food stood in the highest rank. About 10 years ago Mr. Keith formed the B. F. Keith Co., of which he is president and treasurer, and his son, B. F. Keith, Jr., is secretary. Machinery for grinding, mixing and otherwise preparing the raw materials was installed in the plant which has been most successfully operated ever since.

The products of the enterprise have a large sale throughout the Carolinas and Mr. Keith has many testimonials from successful farmers attesting its value, some of which have been incorporated in a little booklet, which will be sent by the company on request.

Mr. B. F. Keith, the president of the company, is one of the most progressive citizens of Wilmington and is widely known throughout both Carolinas as a man of initiative and public spirit. He is a man of indomnitable energy and resources, who likes to do things, and is never so happy as when he is at work. As his name indicates he comes of a good old Scottish ancestry; the American branch of the family coming to this country in 1750 and making their home in Pender county where he was born. He has never taken much time to make money for himself, but to benefit humanity.

For the last ten years Mr. Keith has been Collector of the Port of Wilmington, and was most active in obtaining the $600,000 appropriation for the new Customs House. He is also chairman of the Lyon Swamp Drainage & Levee District Co., formed to drain the swamp lands of a large section. Mr. Keith has always taken a great interest in public affairs, and by his persistent urging, inaugurated the paid city fire department, favored and had started the permanent paving of the city streets with rock. He was the first to agitate and urge the city ownership of the waterworks and its own lighting plant. He has served on the Board of Aldermen and should probably be classed as a thorough independent. For 20 years he has made a fight for forest conservation which has borne good fruit, is a director of several of Wilmington's most progressive enterprises and his confidence in the future progress and prosperity is unbounded.

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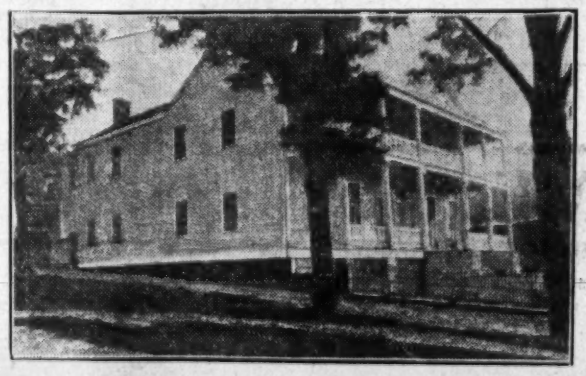


LORD CORNWALLIS' HEADQUARTERS ON MARKET STREET.

J. L. BECTON.
CIVIL AND DRAINAGE ENGINEER.

On account of the many public improvements that are being made here and the fact that Wilmington is enjoying an unprecedented era of suburban expansion, the demands made upon the services of civil and construction engineers has been more than usually great. The field is, however, well covered, and among the best known members of the profession is Mr. J. L. Becton, whose office is in the Odd Fellows' Building, with Mr. C. R. Humphreys, the general contractor. Although he has only been in business here for the last five years, Mr. Becton has built up a large clientele and has done a great deal of important work for the various developing companies, contractors and property owners, both in the city and country. He pays particular attention to development, road and drainage work and the gratifying success he has attained has been entirely through his skill and industry. Mr. Becton is a native of Goldsboro, but came here to locate immediately after his graduation from the State Agricultural & Mechanical College at Raleigh, in 1908. He has been actively engaged in drainage work in various parts of the State, and also in Maryland. An excellent example of his work was the drainage survey of Mattamuskeet Lake and also the engineering at Sunset Park and other important developments around Wilmington. Mr. Becton has early won a place for himself among the best engineers of the Carolins and his services are in demand by some of its largest property owners.

J. L. BECTON

(Advertisement.)

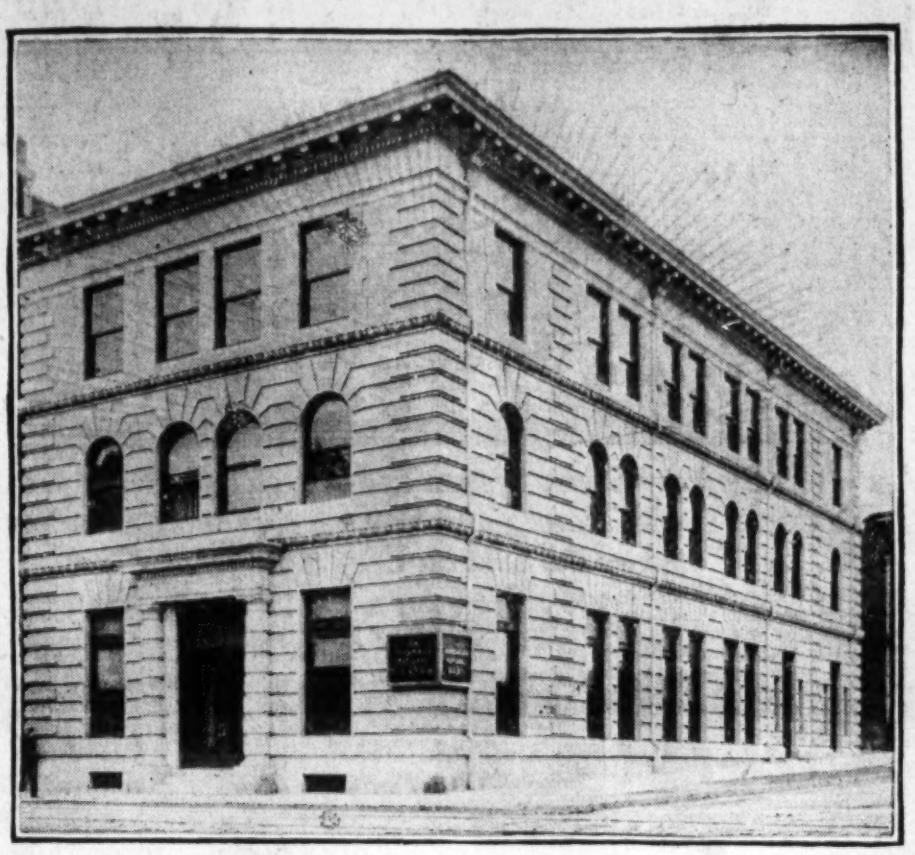
RETIRED MAYOR AND COUNCIL.
M. G. TIENCKEN, W. E. PERDEW, JOS. D. SMITH, B. C. MOORE, P. Q. MOORE.

The Murchison National Bank

SAFE AND SOUND

Capital and Surplus Over One Million Dollars

H. C. McQUEEN.....President
J. V. GRAINGER.....Vice President
J. W. YATES.....Vice President
C. S. GRAINGER.....Cashier
M. F. ALLEN.....Assistant Cashier
W. S. JOHNSON.....Assistant Cashier



One of the financial bulwarks of the Carolinas and among the largest banking institutions in the South, is the Murchison National Bank of this city, which has had much to do with the progress and prosperity of Wilmington and this section. Its history has been one of continuous and rapid growth from a modest beginning, as a private banking house many years ago, when Wilmington was a much smaller place than it now is. Founded upon a sound foundation, its growth has been healthy, but while it has always been known as a conservative institution, its management has been along progressive lines, and its methods are and always have been as liberal as are consistent with safe banking. With an immense capital and surplus, it is equipped with unsurpassed facilities for handling the accounts of corporations, individuals and banks, and its over 2,000 patrons are among the most substantial and discriminating people of this city and section, coming from every walk of life. Its history as a National bank begins in March, 1899, when it was granted a charter, and since then its progress has been so rapid that its capital stock has several times been increased. It is at the present time $825,000, which, together with the surplus and net profits, provides a capital of considerably over a million and a quarter dollars, with deposits of over $4,000,000, and resources of nearly $7,000,000.

The best idea of the more recent growth of this, the largest of Wilmington banks, is to be obtained from the increase in deposits. On February 4th, 109, these amounted to $3,219,104.86. Two years later in February 4th, 1911, they had grown to $3,886,948.48, and on February 4th, of the present year, they were $4,340,335.08. An increase in deposits of $1,121,231.22 in four years, is a showing of which the management has a right to be proud and indicates better than anything else could, the confidence reposed in the Murchison National Bank by its patrons. The institution has for years been a depository for funds of the United States, North Carolina, Wilmington and New Hanover county. It occupies one of the handsomest structures in Wilmington, located at the corner of Front and Chesnut streets, and its directorate is composed of some of the most prominent, successful and substantial business and professional men of the city and State.

The officers are Messrs. H. C. McQueen, president; J. V. Grainger, vice president; J. W. Yates, vice president; C. S. Grainger, cashier; M. F. Allen, assistant cashier; W. S. Johnson, assistant cashier.

Mr. McQueen who is a native of this section, has been at the head of the bank since its organization, and from his youth was associated with Col. Murchison from whom the bank takes its name. He was formerly a leading cotton dealer and exporter of this city, before establishing himself in New York, where he was most successful. Mr. McQueen gives his whole time to banking, being also president of the Peoples' Savings Bank, one of the largest in North Carolina; the Carolina Insurance Co., and other enterprises.

Mr. J. V. Grainger is also a trained banker, as his father was before him, and before becoming connected with the Murchison was president of the New Hanover Bank.

Mr. C. S. Grainger, the cashier, may be said to have been born to the business.

Mr. Yates is also an experienced banker, and is president of the Home Savings Bank, as well as being connected with a number of other enterprises.

The directors are:

H. C. McQueen, James H. Chadbourn, Jno. F. McNair, Laurinburg, N. C.; H. L. Vollers, Wm. Calder, M. W. Jacobi, J. A. Springer, Walker Taylor, J. V. Grainger, Shirley Carter, Baltimore, Md.; M. W. Divine, M. J. Corbett, D. McEachern, C. E. Taylor, Jr., C. W. Yates.

They are public-spirited and progressive citizens, who are always ready and willing to lend a helping hand to any cause that is for the welfare of Old Wilmington, their home and the city in which they have cast their fortunes.

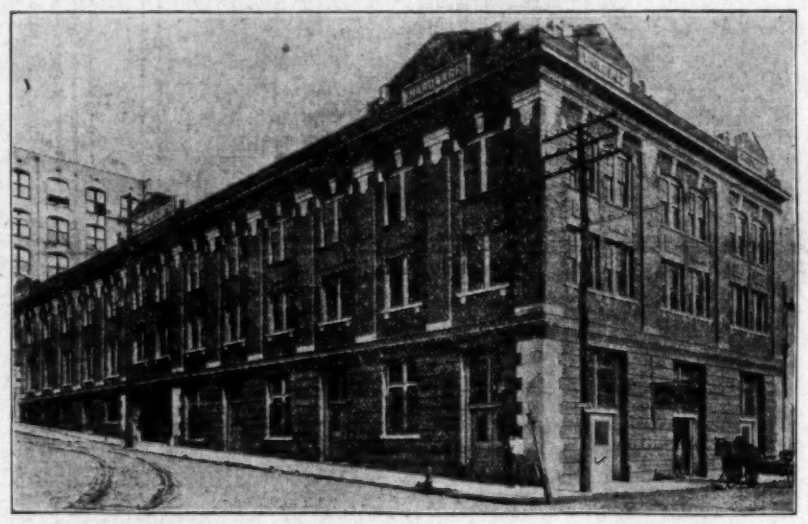
(advertisement.)

J. W. MURCHISON — W. E. PERDEW — J. R. MURCHISON

J. W. MURCHISON & CO.

WHOLESALE HARDWARE

2, 4, 6, 8 and 10 Chestnut St. — **106 and 1030 Bell Telephone**



One of the largest exclusively wholesale hardware houses in the two Carolinas is located here in Wilminton and recently the firm of J. W. Murchison & Co., has moved into probably the largest and most completely equipped building owned by any exclusively wholesale hardware and agricultural implement house in the South.

Located at Water and Chesnut streets, it is of brick and structural iron, three stories high, and contains a floor space of 40,000 square feet. It fronts on Water street 66 feet and extends back along Chesnut 186 feet, is of the most modern construction and would be an ornament to any city. Built expressly for the purpose for which it is used, it was particularly designed for the handling and storage of hardware and has every convenience for the prompt and rapid handling of goods in carload lots and smaller quantities. The Belt Line passes the door on Water street and the warehouse is connected with it by its own sidetrack. Within a stone's throw is the water front of the Cape Fear and better facilities, both for shipping by rail and water, could not be provided. Since moving into the new building in January of last year the firm has confined its business entirely to the wholesale trade, which extends throughout the Carolinas, and part of Northern Georgia, a rich and prosperous territory, which is rapidly being developed. The firm was formerly at 109-111 North Front street, where both a retail and wholesale business was conducted, but it outgrew these quarters and it was decided when it moved to drop the retail department. An immense stock of builders' and shelf hardware, agricultural and farming implements and machinery is carried, by far the largest in this section and there is absolutely nothing in its line that the firm cannot furnish at the lowest market prices. It represents some of the largest and most celebrated manufacturers, both at home and abroad, handling such high-class goods as the Winchester Arms Company's and Ithaca Gun Company's guns, and ammunition, the Rex guano distributors, Howe scales, the plows of the Chattanooga Plow Co., the "Pittsburg Perfect" adaptable fence, and hundreds of other specialties, besides all the staple lines. The territory for which Wilmington is the distributing point is thoroughly covered and the firm also has a large local trade, being in a position to more than meet the prices of competitors in many lines.

For 40 years the business has been conducted here in Wilmington, having been established in 1873 by Giles & Murchison, as a retail store and on comparatively modest scale. Mr. J. W. Murchison became the sole proprietor in 1895 and continued it alone until the present firm was formed.

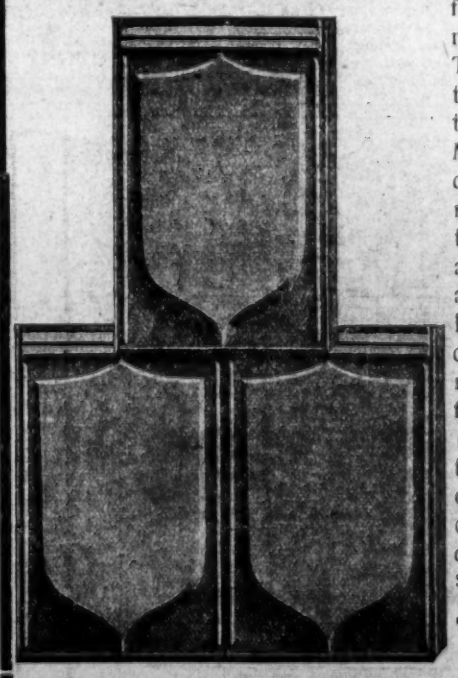
Mr. Perdew has been connected with the business for nearly a quarter of a century and there is no detail of it with which he is not familiar. Mr. Perdew was formerly a member of the City Council and is president of the People's Building & Loan Association. Both Mr. Murchison and the junior partner, his son, are members of the old Murchison family, which has been identified with this section of the Carolinas for years.

(advertisement.)

THE CAROLINA METAL PRODUCTS CO.

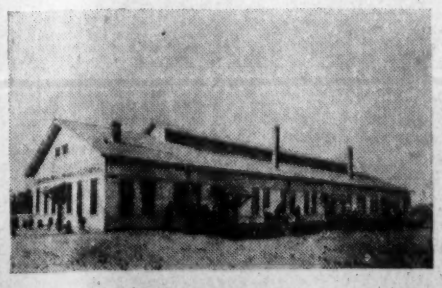
General Sheet Metal Manufacturers, Wilmington, N. C.

"A Southern Factory for Southern Trade"—A Spick and Span New, Especially Erected and Modernly Equipped Manufacturing Plant, located in the very heart of the progressive Carolinas—Wilmingtonians should today with great pride direct their attention and that of their friends and acquaintances to the possibilities and success of manufacturers locating in Wilmington, "The Advantageous City of the South." What the native sons' sentiment has done for California stands as a shining example of what can be done in other States by the application of local pride. What "THE ATLANTA SPIRIT" has done for the beautiful capitol of Georgia is a most convincing argument that Civic Pride will accomplish results is sincerely applied. What "MADE IN IOWA" has done for the Banner State of the Middle West, "MADE IN NEW ENGLAND" has done for the East. "PATRONIZE HOME INDUSTRY" is working wonders in the Lone Star State, and modern cities are now being built where a few years ago the howl of the coyote was heard. "MADE in WILMINGTON" will do for Wilmingtonians what State and Civic Pride has done for others, but we must stand shoulder to shoulder; we must line up our forces in the battle of Commerce on a business basis; we must "PATRONIZE HOME INDUSTRY." "MADE IN WILMINGTON" should be our slogan. We need industries to employ our labor and shoulder the burden of taxation. To get these industries we must show faith in the ones we have by giving them an equal opportunity to sell their products. The Carolina Metal Products Company are manufacturers of corrugated Metal Culverts and Sheet Metal products. This company is one of the recent successful institutions locating in the heart o fthe South's industrial center, "WILMINGTON." They are manufacturers of various sheet metal specialties, made from No-Co-R and Toncan Metal, which metals are recognized by the best metallurgical engineers as possessing wonderful lasting qualities. "Carolina" Metal Shingles and Metal Spanish Tile should be interesting to every home builder. They are fireproof, artistic, sanitary and inexpensive, possessing durability far beyond tin plate, slate or wood. Their being fireproof and light hing proof not only increases their protective quality but offers a saving in the cost of fire insurance; consequently, you will do well before deciding on your roofing (for that new building) to call at this company's factory and inspect their products. Where possible, (Prices and Quality being considered) demand at all times home industry materials, thus putting your stamp of FAITH, LOYALTY and SUCCESS to Southern products. By doing this, it will mean better schools to educate our children, good roads, pure water and modern sanitation.

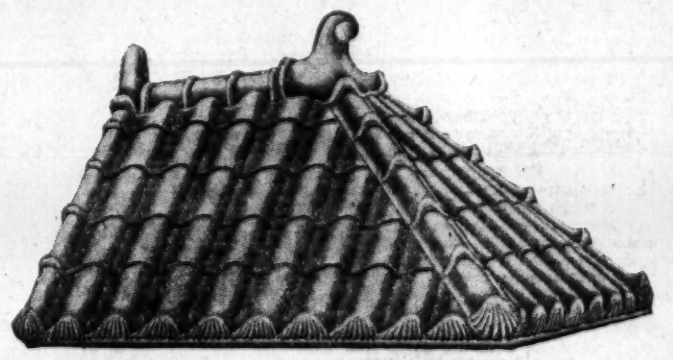


Application of The "CAROLINA" Metal Shingles.

THE CAROLINA METAL PRODUCTS COMPANY



OUR FACTORY.



"CAROLINA" METAL SPANISH TILE.

A saving in cost of application.
The service of high-grade material.
Moderate total cost on the roof.
These essential points merit your consideration.

The "Carolina" Metal Shingles

Provide an artistic roof covering that is both fireproof and rainproof.

Splendid Design, Heavily Embossed.

Size of Single "Carolina" Metal Shingle Is 10x14 Inches.

To cover one square 136 Shingles Are Required

A Southern Factory for Southern Trade

"ACME" (Nestable) CULVERTS.
AND

"IMPERIAL" Riveted Corrugated Culverts Made Of Galvanized Rust-Resisting No-Co-Ro Metal

WILMINGTON'S MOST BEAUTIFUL RESIDENTIAL SUBURB

SUNSET PARK

A Perfect Sanitary Sewer System and Artesian Water Make It a Veritable Health Resort—All City Conveniences Guaranteed—Lots Sold on Easy Terms.

That the present is the greatest era of suburban development that American citizens have ever known, is evident to every observant man and woman. The trend of population is towards the country as the proper place to spend the hours not devoted to work and the only place to raise healthy robust children, enjoy refreshing sleep and recreation, have a home that is really a home, and not a mere name, and rejuvenate the body and nerves after the labors of the day are over. Americans are a country-loving people, a very large percentage of city residents were born in the country and left it only because greater opportunities were to be found where business activities were on a larger scale, or life was brighter and more varied. They have always kept a warm spot in their hearts for the country, and the dream of returning there to live, has been with millions of them until they passed to the great beyond. It need no longer be a dream to the citizens of Wilmington, for there is now being developed here in Sunset Park one of the greatest enterprises ever projected, not only in the Carolinas, but the entire South. With every convenience enjoyed by the residents of the city, the man who desires to live at Sunset Park can have all the benefits of a life in the country without its drawbacks.

Every man, woman or child in Wilmington has heard of Sunset Park and many outside of it, but comparatively few realize what has been done, is being done and is planned to be done towards making this the most beautiful suburb of the city. To most of them a careful reading of this sketch will be in the nature of a revelation and if it should cause any of them to visit the place and see for themselves its possibilities and attractions the writer will be more than repaid. Most people associate the name of suburb with a small plot of land divided into building lots. They think of it as a place of muddy roads, unfinished pavements, contaminated well water, oil lamps and most important of all, poor transportation facilities. The suburbs of the past have had all of these disadvantages and then some and there are many who have bought lots, built houses, sold them and returned to the centre of the city to exist.

Sunset Park is just as different from the suburb of the past as day is from night. Only 12 minutes ride on the commodious and comfortable cars of the Tidewater Power Co., and 23 blocks from the postoffice, a delightful walk on a pleasant day. Sunset Park is half a mile from the city limits and property owners enjoy low county taxes. When the statement is made that the site contains 442 acres, that there are over 2,000 lots, ten miles of boulevards and streets, a modern sewerage system, the purest of water from an artesian well 187 feet deep, 63 feet of which were drilled through solid rock, electric light and power, city gas and every other convenience of the modern city, some idea of the immensity of the great development may be grasped. As a matter of fact, it will be a city in itself, for it covers an area one-fourth the size of Wilmington. But it will be a city of attractive and beautiful homes, for under the terms of the deeds to lots, no stores, factories or business places of any kind are allowed to locate on the improvement. Within such a short distance from the city and in this era of telephone, automobile and bicycle delivery, the housewife can do her marketing and do her shopping, just as quickly and as well as if she lived in town.

There is not about the environs of the city a more desirable site for the building of an exclusively residential suburb. It is but one-half of a mile south of the present city limits, and only three blocks from Greenfield Lake and the new City Park, owned by the municipality and to be made a beautiful breathing spot. The east frontage of the property extends along the Federal Point road for half a mile, then westward to the Cape Fear river, upon which it fronts for a distance of over a mile. Riverside drive is under process of completion, a splendid boulevard extending along the water front, 72 feet in width and to be paved with Tarvia, 21 feet. It is parked and is bound to become the fashionable and popular drive of the city. It is intersected by the three principal boulevards, the Northern, Central and Southern, the Central having been entirely paved and the others partially. There is now completed four miles of beautiful drives in the park and ten miles have been surveyed and will be constructed. Particular attention has been given to street building and both pavements and street beds are modern and high-class in every particular. Tarvia, a composite material which has been successfully used on Fifth and other streets of the city, has been generously used and also Augusta gravel for the streets, while the sidewalks are of granolithic cement, two inches thick on a bed of gravel three inches deep. The curbs are of granolithic and it may be said without exaggeration that the street work is practically indestructible. The three boulevards are of a uniform width of 90 feet, the sidewalks are four feet. Down the center of each extends a broad parking, similar to that on Third, Fifth and Market streets, planted with silver maples, an ideal shade tree. All streets cross these boulevards and are 60 feet wide. They have been named after the Presidents of the Republic, the first street west of the Federal Point road being called Washington, the next Adams, and so on. Lots are of numerous sizes, the majority of them being 50 feet in width with a depth of 150 feet, giving ample room. There are street building restrictions, both for the protection of the purchaser and the company. On the boulevards no house is to be constructed costing less than $3,500 and on the streets $2,000. They must be built at least 25 feet back from the building line and all plans must be approved by the company. There are a total of 63 block frontages, in front of each a plaza will be built, 30 feet wide and planted with evergreen shrubbery and trees. Only a few years in this delightful climate will be required to transform what was a few months ago idle land into a park of the most luxuriant beauty, for in the semi-tropical climate of Wilmington vegetation grows extremely fast. The company has planned with the assistance of expert florists and gardeners, a uniform system of tree planting and ornamentation which it will recommend to home builders and will result, if adopted, in producing an ideal effect in the entire development.

Recreation of the most delightful kind, boating and fishing to the heart's content is also afforded by the Cape Fear and doubtless there will be many private boat houses built along the river front.

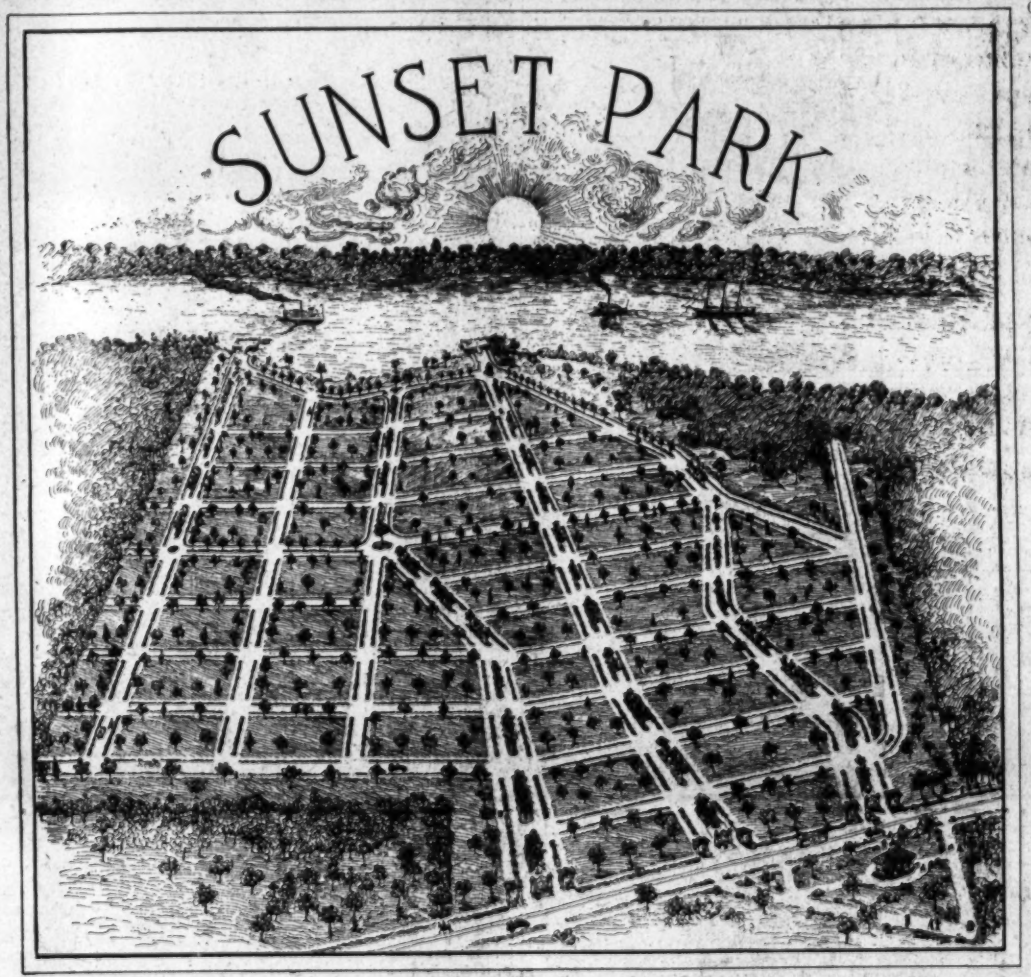
Three great obstacles have always stood in the way of suburban development, the immense cost involved having deterred most developers. These are transportation, sewerage and pure water. These obstacles have been swept from the path of Sunset Park, in fact, residents there will be supplied with these conveniences even better than those in Wilmington. The Tidewater Power Company is just completing, at this writing, its line to Sunset Park, if it is not already finished. The line enters the Park on Adams street and its present terminus will be on Central Boulevard, but as improvements are made it will be continued further into the grounds, eventually reaching the wharf. There will be a half-hour schedule to the city, landing passengers at the postoffice in 12 minutes and transferring on the same five cent fare to any part of Wilmington. The equipment of the cars which are built at the company's shops is the most modern yet devised and every comfort and convenience will be provided. In addition the development company proposes to inaugurate a passenger launch service from the river front of the park to its own docks in the city, the fare being five cents each way, so that those who prefer a delightful trip down the river, at a nominal cost, can have it at any time. Automobile owners need not be told of the excellence of the new Federal Point rock road. So much for transportation facilities.

Sunset Park has one of the most complete sewerage systems in the country and every building erected on the property must have sewerage connection with the system. There are two miles of 15-inch mains across the site with automatic flushing tanks every 300 feet and surveys have been made for eight additional miles. The land itself is naturally drained, being of a gently rolling topography, there being a fall of 30 feet from the eastern boundary line to the water front of the Cape Fear river. There has already been spent $30,000 in sewerage and improving sanitary conditions alone, and much more will be spent.

Pure water is the comrade of good health; without it no place can have a permanent and substantial growth, no matter what its other attractions may be. Sunset Park residents have the purest supply of water in the Eastern Carolinas without doubt. To secure it the company sank an artesian well to a depth of 187 feet, 65 feet being through solid rock and struck a stream, doubtless fed by mountain springs, the water of which has been pronounced by chemists unsurpassed in hygienic purity. It has been analyzed not only by the State chemist, but by others and all agree as to its excellence. This water will be pumped at the rate of 45 gallons a minute into a high steel tank with a capacity of 30,000 gallons and then through piping into the houses of the residents. The supply is ample for all purposes and no charge will be made lot owners for five years. The same agreement maintains as regards sewers. The company also pays all taxes on lots until the title passes to the purchaser and in the event of death, lots sold on the installment plan, the title goes to the heirs without further payment.

When the immense improvements that have been, are being and will be made at Sunset Park are considered, together with its natural advantages as a place for a home all the year round, the prices at which the lots are now selling are remarkably reasonable and shrewd investors do not hesitate to pronounce them a gilt-edged investment, backing up their judgment with their money. A large number of lots have already been sold, 147 having been purchased on October 7th, the first day they were placed on the market, and the demand is steady and continuous. Sunset Park will bear the closest investigation, indeed, it is welcomed by the developers, for as business men no one knows better the value of a satisfied purchaser. A dozen handsome homes are now in course of construction, plans are drawn for at least half a hundred more, only awaiting the completion of the car line. A large Winter tourist hotel with fine golf course is projected, a site on the water front having been reserved, athletic grounds are to be prepared and will probably be used for the first time by the Philadelphia baseball team, who during their recent visit here tentatively promised to practice here next Spring, a new country club is considering building a club house, and Sunset Park has become the centre of many interests. Its development means much for Wilmington and too much credit cannot be given to the enterprising gentlemen who are building this beautiful suburb. It is the biggest thing of the kind the city has ever known in its history and thousands of people will be drawn here to make their homes who would never have come had there been no Sunset Park.

(Advertisement.)



THE FIDELITY TRUST & DEVELOPMENT CO.

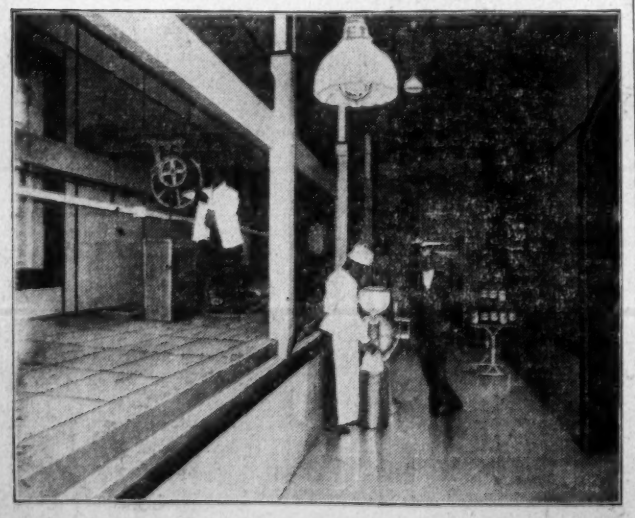
A. G. WARREN ICE CREAM CO. PLAIN AND FANCY ICE CREAMS.

There is no article of food quite so delicious and at the same time wholesome and nutritious as ice cream made of the purest materials and under sanitary conditions. As a dessert it is incomparable and at the same time economical and the hostess never makes a mistake when she serves it, for people are few and far between that are not partial to good ice cream.

Wilmington has, in the plant of the A. G. Warren Ice Cream Co., at 20 North Second street, probably the most up-to-date factory in the South; certainly there is none that will surpass it in ampleness and equipment, and it is a splendid monument to the enterprise of the proprietor, Mr. A. G. Warren, one of the city's most progressive citizens. A visit to this model plant is most interesting and is simply a revelation to those who have never seen cream made except in the old fashioned manner. Cleanliness is the first impression one has upon entering the place, and it is an impression that will never be effaced. The floors are of cement, the ceilings and walls of beaver board, and the wainscoating of verolite. There is not a crack or crevase where dust or dirt can accumulate and both the equipment and its surroundings are kept in the very best sanitary condition. Mr. Warren has installed what is known as an iceless machine, his cream being made by cold water instead of ice. This water is obtained from a seventon ice plant and from this passes through pipes to the outer chamber of a revolving double-cylinder, freezing the ten gallons of cream in the inner cylinder in 20 minutes. The capacity of this machine, known as the "Tyson," is 300 gallons a day. Mr. Warren has gone even further than this and delivers his cream in "iceless" "Sanitaire" cans. These are made on the vacuum principle used in the "Thermos" bottle, and in one of the quart cans cream can be kept solid for five hours and in five gallon cans for seven hours. The modern storage rooms have space for 200 gallons of milk and cream and for 1,000 gallons of ice cream, the temperature being regulated at from 30 degrees to zero. Mr. Warren has retained his old machinery as an auxiliary and with this the capacity of his plant is 500 gallons a day. The entire city and suburbs is covered by an excellent delivery service and all orders by mail or phone 485 receive the promptest attention. Although the city trade is large and rapidly increasing, it has a rival in the surrounding territory and large quantities of cream throughout this section, as far as Goldsboro, Spartanburg and Laurinburg. Mr. Warren has given the people of this city and section a model plant, it has been pronounced by many travelers the most complete they have ever seen, and it is a pleasure to record the fact that the enterprise of the proprietor has been and is being appreciated by a generous and deserved patronage.

Mr. Warren is a native of Wilmington and began the business of making ice cream in 1877, when he was only 15 years old. He and his mother made cream at their home on a modest scale and from this small beginning the present flourishing business has grown. Mr. Warren was formerly in the ice cream and confectionary business at Front and Market streets for 25 years, selling to the Warren Candy Co., last October to start his present enterprise. He was also interested in Warren's Steam Bakery with his brother, but now gives his entire time to his new and successful enterprise.

(Advertisement.)



REFRIGERATING DEPARTMENT—A. G. WARREN ICE CREAM COMPANY.

The New Cape Fear Club Building, Wallace & Osterman, Contractors.

WALLACE & OSTERMAN. Builders and Contractors.

While the city cannot be said to be enjoying what is popularly known as a building boom, Wilmington builders are busier at the present time than they have ever been before in its history, and a number of important structures are being erected, among which is the new home of the Cape Fear Club, of which the firm of Wallace & Osterman are the contractors and builders. This will be, when completed, probably the handsomest club house in the State and certainly one of the most modern in its construction and appointments. It being awarded the contract for the building of this splendid structure, the firm of Wallace & Osterman scored a distinct victory over some of its largest competitors, both in and out of the city, which was all the more noticeable on account of the fact that the firm has only been in existence about a year. Under present conditions large contracting firms from the big cities get most of the work in important buildings, but Wallace & Osterman outbid them on the $60,000 club house, and the work, now nearing completion, is being done in a manner that reflects the greatest credit upon its skill and equipment. As an example of the highesst class of modern workmanship this job will compare favorably with any similar building in the country and shows better than any written word can do the character of the work that is done by this firm, which is composed of Messrs. R. W. Wallace and J. G. Osterman.

Mr. Wallace attends to the outside and office work of the concern for which he is more than unusually well qualified, being an experienced business man with an unusually wide acquaintance with buying materials and similar work, while Mr. Osterman attends to the practical construction, for which he is splendidly equipped. For a number of years before coming to Wilmington to make his home he was foreman for Norcross Brothers, and also for the F. S. Wagner Co., one of his most important jobs having been superintending the building of the famous John R. McLean residence in Washington, one of the show places of the capital. Since coming here he built the extensive shops at the plant of the Tidewater Power Co. One of the best examples of the work of the firm in this city is the handsome residence of Mr. J. Laurence Sprunt. Mr. Wallace, who is a native of Duplin county, is the secretary of the Independent Ice Company, which he helped to organize, and Mr. Osterman is from Washington and is noted for his public spirit and enterprise.

(Advertisement.)

THE SOUTHERN HAT COMPANY. Wholesale Hats and Caps.

As an illustration of the advantages possessed by Wilmington as a distributing centre for a large territory, no better example could be furnished than the splendid success of the Southern Hat Co., wholesale dealers in men's and boys' hats and caps, at 416-418 North Front street. Although this enterprise was only established in the Spring of 1911 by Mr. Abe Schultz, its progress has been wonderfully rapid, and a large and constantly growing trade has been built up which extends throughout the Carolinas, and is fast reaching out to the adjoining States. This result has been accomplished by the untiring energy of Mr. Schultz, the loyalty and enthusiasm of his staff of employes, and the fact that he is furnishing the merchants and through them the public, with just the kind of goods they demand at the right prices. Every section is partial to certain kinds of hats, what suits me, will not suit another, and realizing this Mr. Schultz has made a careful study of what is popular, and has it manufactured by the most celebrated hat makers of New York and New England States to suit the taste of his patrons. Besides his special brands which include the "America," "Ascho", "Gold Medal" and "I. S.", of which the company is the sole owner, it handles all the latest prevailing shapes direct from the centres of style. The concern keeps intimately in touch with the great manufacturers and designers through its own representative, who has an office at 15 West Fourth street, New York.

So great has been the increase in its business that the company was compelled to enlarge its plant, and at the present rate of increase in the business, still further enlargement will soon be necessary.

Mr. Schultz has had a wide experience before establishing his present enterprise here, and for over 30 years he has been handling hats in the Carolinas, and no one better understands the wants of the people in the territory covered by his house than he does. He is one of the most wide-awake business men of Wilmington, as is shown by his success in building up an immense business in a comparatively short time.

(Advertisement.)

¶ When things begin to rattle-te-bang in the kitchen, telephone a want ad for a new cook.

¶ The classified ad and its quick results exercise the same influence on the servant problem that a super-dreadnaught does on the world's peace.

HOME OF THE SOUTHERN HAT CO.

Industrial Section
Pages 9 to 16.

THE MORNING STAR
FOUNDED A. D. 1867

WILMINGTON
The Logical Panama Canal Port.

PART THREE. WILMINGTON, N. C., JUNE 8, 1913. PRICE FIVE CENTS.

WILMINGTON

¶ Its City and County Governments, Its Schools, Library, Institutions and Establishments of Many Kinds :: ::

No city in the South is keeping step better in the wonderful march of progress that is sweeping from one end of the country to the other, and Wilmington has done more in a few years to make of herself a thoroughly modern city than many have accomplished in a decade. Her growth has been of the most substantial nature and the former resident returning here after a short absence cannot help but express his surprise and delight at the marvellous changes that have been wrought in the old city and the spirit of progress that is to be seen on every hand.

It has become a modern progressive city in all that the term implies, with well paved streets, new railroad terminals, a $300,000 Union Station, skyscrapers and everything that goes toward making it an ideal place for business and a home. Its natural advantages are being developed to a degree that they have never been before, and this is being done by its own sons and the people from the surrounding territory. There has been some outside capital invested here, and it is always welcome, but Wilmington cannot help but be proud of the fact, that at least 90 per cent. of the business men whose names appear in this special edition of The Star are North Carolinians, born and bred as their fathers were before them. The remaining 10 per cent., North Carolinians by adoption, are quite as proud of the progress that is being made and they have a right to be, for they are part and parcel of it.

Wilmington's recent rapid advancement, along all legitimate lines of endeavor, is almost coincident with its adoption of the Commission Form of Government and it was under it that most of the biggest improvements have been and are being made. It is a commission government in a slightly modified form, and under it, there is a Mayor and five members of the Council, each of the latter being at the head of a department. These departments are: Accounts and Finance, which has to do with handling all funds and collecting the taxes of the city; Public Safety, having charge of the Police, Fire and Health departments; Streets, Wharves and Parks; Water and Sewerage, and Public Affairs. Wilmington has had two years of commission government and if results mean anything, which they generally do, it has been a success from many viewpoints, for the city has prospered and the future is bright with the promise of still better things to come. The idea of this brief sketch is to call attention to some of the many things that make life so pleasant and well worth the living here in Wilmington.

Wilmington would be glad for you to come and see for yourself; the latchstring is always out and a hearty welcome awaits everyone.

Healthiest City on the Coast.

Within the comparatively short space of two years Wilmington has become one of the healthiest cities in the country and last year its death rate was only 14.99 for the white population and 24.35 for the colored, about 2 per cent. less than that of New York, which has long boasted that it was the healthiest city along the Atlantic seaboard. This result has been attained, in great measure, by the vigorous methods of a thoroughly modern Health Department, loyally supported by the large majority of the citizenship of the municipality. The old adage to the effect that a "new broom sweeps clean" certainly proved true in the case of Wilmington's health department, when it was organized along modern lines in June, 1911, by the election of Dr. Charles T. Nesbitt, as superintendent. He cleaned the city as it was never cleaned before and in the short time he has been in office, he has made it a model of sanitation. Results are the things that really count and the fact that typhoid fever alone was cut down in a large per cent. in a single year, while thus far, during the present year, the cases are only one-half what they were in the same period of last year, speaks louder for the efficiency of this department than any written word can do. Another feather in the cap of the department is the fact that there were 156 fewer deaths in Wilmington in 1912 than in 1911, the year the department was reorganized. The organization, development and work of the department of health has attracted a great deal of attention all over the country and has been widely commented upon. The use of pyroligneous and in the destruction of flies, the installation of a sanitary card index system describing the sanitary conditions and preventable disease record of every occupied dwelling in the city, and the disinfection, in special vessels, of typhoid excreta, the collection and disposal of the same by the city, are measures that have never been taken before in public health work. Because of these innovations and of the rapid development of an efficient health service in the city, the Health Department has been flooded with requests for information and have furnished it. It is obvious that the wide distribution of such literature will serve as a potent advertisement for the city and has done much to destroy the erroneous impression that once maintained, in some sections, that Wilmington was an unhealthful place in which to live. On the contrary, statistics prove that it is the healthiest large city along the Atlantic coast from New York to the Gulf of Mexico.

Excellent Educational Facilities.

One of the greatest assets of Wilmington is a splendid public school system, claimed to be the best of any in the State, and the first to have a nine months session. The schools now have an enrollment of 3,715 pupils, of which 2569 are white and 1,146 colored and the total number of teachers and other employes is 101. They are under the control of two distinct bodies: the County Board of Education and the City School Committee. The members of the former are Messrs. J. O. Carr, chairman; J. G. L. Gieschen and Charles E. Taylor, with Mr. B. Solomon as the member-elect, effective July 1st. The committee for District No. 1 is Messrs. J. Allan Taylor, W. E. Perdew and Sam Bear, and for No. 2, Messrs. Jno. D. Bellamy, Jr., James H. Chadbourn and C. W. Worth, all of whom are among the most prominent business and professional men of the city. The immediate control and supervision of the city public schools is in the hands of Mr. John J. Blair, assisted by the following principals: High School, Mr. H. S. Shaw; Union, Miss M. E. Cook; Hemenway, Mr. O. A. Hamilton; Isaac Bear Memorial School, Miss Julia Hill; Williston, W. B. Southern, and Peabody, Rev. J. A. Bonner. The schools of Wilmington have always enjoyed an excellent reputation for thoroughness and breadth of scholarship, and that it is deserved is proven by the records which the graduates have made at the University, the Normal and various colleges and institutions in and out of the State. Among the school organizations are included debating and literary societies, a High School orchestra and dramatic club, a tennis association and a number of football elevens and baseball clubs. A very creditable little publication, "Tileston Topics" is issued every quarter by the students of the High School. Much interest is taken in the schools by the Junior Civic League, the purpose of which is to assist all other agencies in the work of civic betterment. More than 5,000 packages of seed have been distributed during the current year and window boxes have been provided for experiments in seed planting and for botanical study. There is also an Audubon Society formed for the study and protection of birds. Probably in no other city of the State has there been so much attention given to school room decoration. This work has been carried on systematically and the presence of what is really good in art and architecture has had much to do with creating a proper appreciation of and love for beautiful things. The schools of the city have increased in enrollment each year as Wilmington has grown in population, until at present the equipment, though of the best, is inadequate to meet the demands made upon it. Arrangements, however, are being made to greatly improve the schools along the best lines and there is no danger that the educational facilities of the community will be allowed to fall from the high standard of excellence that has, for so long ben maintained. In addition to the public schools there are a number of private academies and preparatory schools and also a business college.

Fine Public Library.

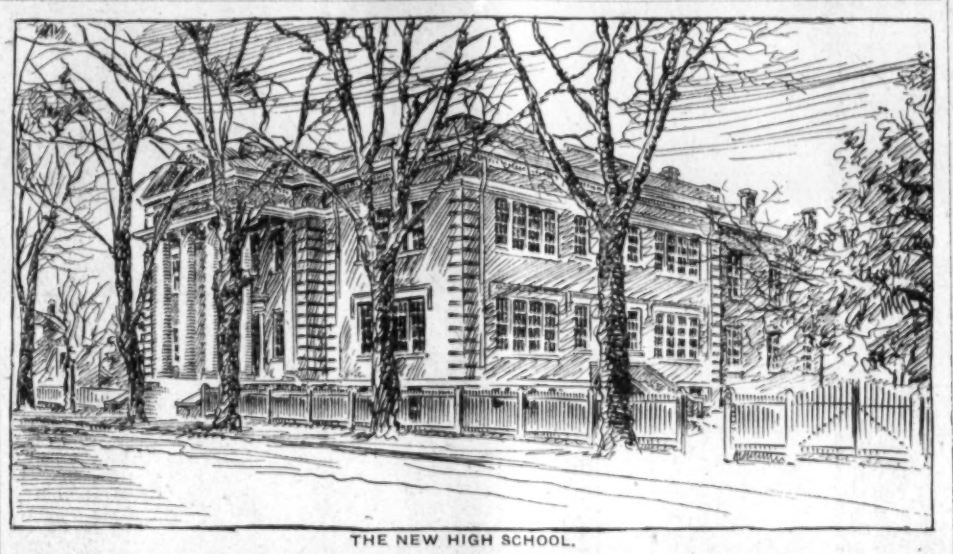
The city has an excellent public library located in the City Hall on the second floor, and it is growing rapidly in the number of books on the shelves and as well as in popularity. According to the last report there are now over 7,000 volumes in the library and 44 high-class magazines are regularly subscribed for. During the year endng April 1, 1912, the books circulated numbered 22,251, there were 368 registrations, a daily average of visitors 200 and average borrowers 135. The library is as yet only in its infancy. Having been established in 1909, but is growing rapidly and is doing a noble work. Mr. E. S. Martin is chairman of the board of trustees.

The Best Fire Department.

Wilmingtonians are particularly proud of their fire department, which they have every right to be, for it is undoubtedly the best equipped and most efficient in North Carolina. No better proof of this statement is needed than the fact that this is the only city in the State placed in the first-class by the Fire Underwriters. Under the progressive leadership of Chief Schnibben, backed up loyally by the members of the department and the taxpayers, the city has had for years a metropolitan organization that has been a model for others to follow. During the past fiscal year two modern motor apparatus trucks have been added to the equipment at a cost of $9,000 and a number of other additions made. There is also a hook and ladder truck, chemical and steam engine, three hose wagons carrying 1,000 feet of hose each, and a fire boat for the protection of the wharves and shipping. In addition, and held in reserve are two steam engines of the old type, a chemical engine and hose wagon, and a hook and ladder truck. The paid force consists of 37 men and during the last fiscal year the expenses were $34,193.50. The total number of alarms turned in were 114 and the total value of property at risk was $629,975. The entire fire loss for the year was only $22,298.93, of which $17,782.04 consisted of stock in buildings. Gradually the fire limits are being extended, within which the construction of inflammable and wooden buildings is prohibited, and quite as much attention is given by the department to removing the cause of fires as in putting them out after they are started.

Churches, Societies and Clubs.

It need hardly be necessary to add, in closing this sketch, that Wilmington is especially well provided with churches, all the leading denominations being represented by handsome structures, some old and historic, others modern, these latter being for the most part in the suburbs. There are about 25 churches for white people and almost as many for the colored population. All the secret organizations and societies are also represented and there are a number of clubs, among them the Cape Fear, the oldest in the State. There is also a splendid hospital, the James Walker Memorial, and another, the Red Cross, is soon to be erected.



THE NEW HIGH SCHOOL.

PARKER QUINCE MOORE.
Mayor of Wilmington.

Wilmington only recently emerged from one of the hardest fought municipal elections in its history—an election which resulted in placing Mayor Parker Quince Moore at the head of the city's affairs by a majority of 206 votes. That he is excellently equipped to fill the position, even his opponents admit, for he has had experience both as an alderman and as a commissioner. No one who is acquainted with the man can doubt his ability to fill the important position to which he was elected by the suffrages of his fellow citizens and there is probably no man in Wilmington who has made a more intelligent study of its needs, or is more anxious to see them supplied.

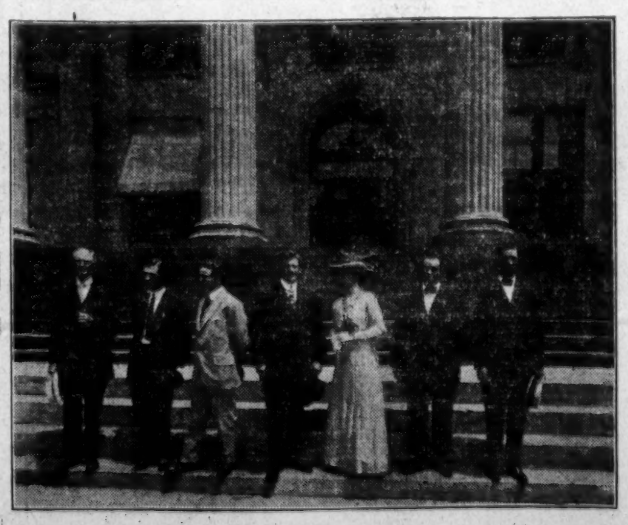
Mayor Moore represents distinctly the progressive element among the people, and certainly if this means the vast majority of the community, he will have their earnest support in any effort to make this a bigger and a better city along the best lines. He comes into office when Wilmington is enjoying the greatest growth and prosperity she has ever known in her long history; it is an era of splendid progress and, thus far in his administration, he has received the support of all citizens without regard to political affiliations, and that he will continue to receive this support no one who has studied the temper of the people, can doubt.

Mayor Moore is giving his entire time to the business of municipal government, he has a laudable ambition to make his a business administration and all his energies are bent in this direction. His faith in the future progress and prosperity of his native place is unbounded and he has proved that faith by helping in every way in his power to assist in its upbuilding.

Mayor Moore was born in Wilmington July 6, 1876, and is in the prime of life and at his best. He first saw the light at the old Moore mansion still standing near the corner of Chestnut and Second streets, his father being the late Col. Roger Moore, a prominent business man of this city, founder of the firm of Roger Moore's Sons & Co., brick manufacturers and dealers in builders' supplies. After receiving an excellent education he went to work for his father, eventually becoming a member of the concern, from which he retired when elected to office under the commission form of government, over two years ago. Before this occurred, however, he had taken an active part in municipal affairs, having been a member of the board of aldermen, during the first administration of Mayor William E. Springer, being only 21 years of age when he was elected. He also served as an alderman during Mayor Waddell's term. While commissioner he had charge of the streets, wharves and public works, and the splendid fills no less than four consecutive times and he is now serving his fourth term, having been elected last November, along with the rest of the Democratic ticket. Besides filling the office of Sheriff, Mr. Cowan is also the tax collector of the county and something over $200,000 every year passes through his hands in this capacity. Mr. Cowan is one of the best known and most popular men in this section where he was born and has always lived. He was for a number of years in the livery business here in Wilmington and was most successful, being recognized as one of the best judges of horses in the Carolinas.

Mr. Cowan is a progressive citizen and is always ready and willing to lend a helping hand to any cause that is for the welfare of the city.

HON. PARKER QUINCE MOORE.



THE NEW MAYOR AND COUNCIL.
T. W. Wood, W. F. Jones, D. N. Chadwick, Jr., P. Q. Moore, Mrs. P. Q. Moore, B. A. Merritt, C. C. Loughlin.

modern streets of the city were built while he was the head of this important department. That the people of the city were satisfied with the manner in which this work was done, as well as the record he made in other municipal matters, is best demonstrated by the fact that they promoted him to the position of chief executive. His administration is just begun, it is not yet open to criticism, the slate is clean, but that he will draw upon it a picture of progressiveness and prosperity thousands of his fellow citizens are confident and firmly believe.

Mayor Moore came of one of the oldest families of this section, being a lineal descendant of the famous "King Roger" Moore, one of the largest of colonial landholders, who in the early days of the 18th century lived in what was almost regal style for those days, at "Orton" plantation down the Cape Fear river. The house, now the country residence of Mr. James Sprunt, was built by "King Roger" in 1723 of brick brought from England.

The Mayor has a handsome house at 104 South Fourth street, presided over by a charming wife, which is the centre of a generous and delightful hospitality.

SAMUEL P. COWAN.
Sheriff of New Hanover County.

There is no position within the gift of the people of greater importance in many ways than that of Sheriff of the county. He has many responsible duties to perform, besides that of seeing that the law is enforced, and the man elected to perform them should be of the highest calibre and character. That the people of New Hanover county and the city of Wilmington have found in Mr. Samuel P. Cowan a most satisfactory incumbent is best shown by the fact that they have elected him to the office he so admirably fills no less than four consecutive times and he is now serving his fourth term, having been elected last November, along with the rest of the Democratic ticket. Besides filling the office of Sheriff, Mr. Cowan is also the tax collector of the county and something over $200,000 every year passes through his hands in this capacity. Mr. Cowan is one of the best known and most popular men in this section where he was born and has always lived. He was for a number of years in the livery business here in Wilmington and was most successful, being recognized as one of the best judges of horses in the Carolinas.

Mr. Cowan is a progressive citizen and is always ready and willing to lend a helping hand to any cause that is for the welfare of the city.

WALTER E. YOPP.
County Commissioner. Undertaker and Embalmer.

No occupation pursued by man requires more delicacy and tact than that of the funeral director and embalmer. It requires a man of exceptional discernment for his is a difficult task to say the least. Coming into a stricken household and in contact with a family whose nerves are overstrung and sensitive to the least jar, he must have keen perception and quick sympathy. Few men are fitted by nature for the business and unless they are, success does not come to them. The part that Mr. Walter E. Yopp, who has been engaged in the business for 22 years, as his father was a long time before him, proves most conclusively that he is one of the few who really understand the business as it should be understood.

Mr. Yopp's establishment is located at 211 Princess street and he is thoroughly equipped in every way to take charge of the most modest or the largest funeral. During his long experience in the business he has had as his patrons some of the most particular and discriminating families of this city and section and has made for himself a reputation that places him in the first rank. His stock of caskets is large and varied and his prices will be found most reasonable.

Mr. Yopp is a native of Wilmington and has lived here all his life. He has always taken a great interest in public affairs, as all good citizens do, and for a number of terms served on the Board of Aldermen from the Fourth Ward, making a most excellent record as a city official. He is a member of the present Board of County Commissioners and his experience and active interest in local affairs makes of him a valuable Commissioner.

Mr. Yopp is one of Wilmington's live, wide-awake and practical citizens who may always be depended upon to do his part in helping the old town along.

B. A. MERRITT.
Member of the City Council and Dealer in Coal and Wood.

One of the greatest obstacles standing in the way of good government is the unwillingness of business men of the best type to accept office. Most of them plead that it would mean too great a sacrifice of their time and that they cannot afford to neglect business, but these objections are gradually being overcome, and the business man is playing a more important part in municipal affairs than he has in years. That the people want him was never better illustrated than it was at the last city election held in Wilmington, when Mr. B. A. Merritt, one of the leading merchants of the city, an extensive coal and wood dealer, with yards at Sixth and Hanover streets, received the largest number of the votes cast, both in the primary and general elections. The modern business man, by systematizing his business, need not neglect it in the slightest degree, while holding public office. It is true, probably, that he will have to work a good deal harder for a time, but the satisfaction to be derived from doing a duty he owes both to himself and the public, makes the extra exertion worth while. Mr. Merritt has been placed at the head of one of the most important municipal departments, that of Streets and Wharves. This is more than usually important just at this time when vast improvements have been made on the streets, and more are in contemplation. The waterfront of Wilmington, always an important asset of the city, will soon be a still greater one, with the opening of the Panama Canal, and the completion of the inland waterway, and the services of an experienced business man, rather than a politician, at the helm of the department is very desirable. That Mr. Merritt will fill the bill no one doubts who is personally acquainted with him and knows his sterling qualifications and high sense of duty. He is one of the progressive men of the city who is never too busy to lend a helping hand in anything that concerns its advancement.

DR. CHAS. T. NESBITT.
Superintendent of Health.

Wilmington is the healthiest city on the Atlantic coast from and including New York, the death rate last year, among the white population being only 14.99. This has not always been so by any means, however, and the result has been accomplished by a modern, progressive health department, at the head of which is a man who thoroughly knows his business, and is loyally backed up in his efforts to make Wilmington a model of cleanliness and sanitation, by a large percentage of the thoughtful and intelligent citizens of the community. During the two years he has been at the head of the Health Department, Dr. Chas. T. Nesbitt has achieved wonderful results and the success of his campaign for a clean city has won over to his side many of the most vigorous and outspoken of his critics. His measures were for a time drastic, but there are times when only the surgeon's knife will do the work, and conditions such as obtained in Wilmington when he became superintendent of health, were such as required no half-way measures. Typhoid fever is rapidly disappearing, smallpox, formerly always in evidence, to a more or less extent, has disappeared and the pest house abandoned, the city's water supply has been much improved, meat and milk inspection are excellently systematized and there is no department of his office that has not been touched by Dr. Nesbitt's activities. He has recently been re-elected for two years, his department, under the new law taking in both the city and county, the expense being shared, the former paying four-fifths and the latter one-fifth. Dr. Nesbitt is a native of Maryland, having been born in Allegheney county, near the city of Cumberland, up in the mountain country. He lived for some years in New York and has all his life made an earnest study of disease prevention and sanitation, introducing many new methods that have proved successful.

W. E. MERRITT
Superintendent of Water and Sewers.

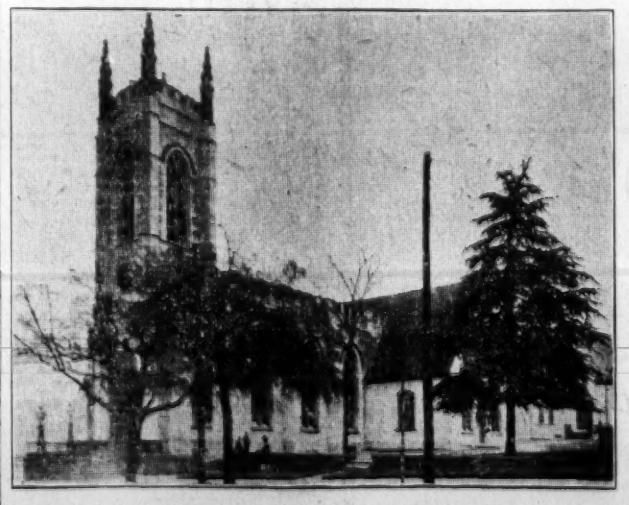
Only a short time has elapsed since Wilmington became the owner, first of its water supply and then of its sewerage system, which are, of course, two of the most important departments of its government. The value of a city's departments, however, depend largely upon the men who have charge of them. Some men with a relatively poor equipment can accomplish much more than others could ever do with the best procurable, and this is more evident as regards the water supply and sewerage than any other. Just at this time many improvements are in contemplation, and it was indeed fortunate for the residents of Wilmington that the services of Mr. W. E. Merritt, as superintendent of Water and Sewerage, were available. He was recently elected by the City Council, and took charge of the office on June 1st. Mr. Merritt has had a long and valuable experience in the equipment and management of public utilities, having been for more than eight years secretary and treasurer, as well as manager of the Wilmington Sewerage Co., the private corporation which built and until a few months ago, operated the system here. He is a thoroughly practical man, acquainted with every detail of this class of city work, and just at this time, especially when the city is having an era of expansion, he is the man of all others for the place. Mr. Merritt is familiar with the handling of men and with modern methods, and machinery, and a vast improvement of the water and sewerage service of the city may be looked forward to under his superintendency.

F. F. PILLET.
City Engineer of Wilmington.

In the construction work of the last two years, which has resulted in transforming Wilmington into a modern city, Mr. F. F. Pillet, the city engineer, who was recently re-elected to succeed himself, has taken a most active and important part. His has been one of the busiest departments under the municipal government and the successful construction of the new streets and other public improvements would have fully demonstrated his unusual ability as an engineer, had such demonstration been necessary. This was not the case, however, for the reason that he had already won his spurs before coming to Wilmington to make his home. Mr. Pillet's work comes under the Department of Streets and Wharves and he does all of the engineering work required by the city. The splendid paving paid for out of the $900,000 bond issue was done after his plans and under his supervision, as engineer, and they will compare favorably with those of any thoroughfares anywhere, from an engineering point of view, as will also the other public improvements, made since he has held office. Mr. Pillet is a native of Louisiana, having been born in Pointe Coupee Parish, and educated at the State University. Before coming here two years ago, upon the recommendation of some of the most eminent engineers in the South, he was for ten years a resident of Mobile, Ala., where he occupied the position of assistant city engineer.

T. W. WOOD.
Councilman From the Second Ward and Dealer in Real Estate.

Only one of the members of the City Council elected last month, had ever had any experience in municipal affairs as the holder of an office and this fact has greatly added to the usefulness of Mr. T. W. Wood, the member referred to, who had served a term on the old Board of Aldermen, before the Commission form of government was adopted. Experience is valuable in public office just as well as in private business and in getting the wheels of the new administration properly started, Mr. Wood has taken an important part and his experience has been of the greatest assistance to his fellow members. He was selected to head the Department of Water and Sewerage, one of the most important under the municipal government, and has already shown that he is admirably equipped to fill the position. Under his supervision comes the reservoirs, water sheds, sources of water supply and the sewerage system, that was only a few months ago purchased from the Wilmington Sewerage Co., and is now being greatly improved and extended. It will be easily recognized that the water supply and sewage disposal of the city are two of its most important properties, those of Wilmington being valued at $600,000. Mr. Wood is in the real estate business, is a large property owner, and is one of the best authorities on values in this city and section. Experiments are about to be made looking to increasing the water supply by sinking artesian and other wells, something that Mr. Wood has been advocating for eight or ten years, and these will be watched with interest.



ST. JAMES' PROTESTANT EPISCOPAL CHURCH.

WOODUS KELLUM.
Member of the Legislature.

Now serving his second term as a member of the North Carolina Legislature from this county, Hon. Woodus Kellum has made a record at Raleigh of which both he and his friends have a right to be proud. Young, energetic

HON. WOODUS KELLUM.

and progressive, he has given his time and abilities without stint to the performance of his duties, and is known as one of the hardest working members of the General Assembly, but while particularly watchful of the interests of his constituents, he has always been found on the right side upon questions that concerned the people of the entire State. Mr. Kellum was first elected in 1911, and has never held any other public office. He is by profession a lawyer and has built up a large practice in both the State and Federal courts. While never having had the advantage of a college education Mr. Kellum is recognized as one of the best grounded men in the law at the bar, and has from boyhood been an earnest student. He is a native of Onslow county, where he was born on a farm, and is a self-made man in all that the term implies. Mr. Kellum is the senior member of the law firm of Kellum & Loughlin with offices in the Odd Fellows' Building. Progressive and public spirited, he is always among the first to support any movement inaugurated for the growth and prosperity of this city and section.

(Advertisement.)

W. N. HARRISS.
Clerk of the Superior Court.

Few positions under the county government carry with them graver responsibilities or are of greater importance than those devolving upon the incumbent of the office of Clerk of the Superior Court. Besides being the custodian of the legal records of the county, he acts as probate judge, has the custody of all wills, attends to the sometimes intricate routine of the office, has charge of the estates of orphans and widows in many cases and is taxed with various other duties requiring a man of more than average ability and qualifications. That Maj. W. N. Harriss is admirably fitted to fill the position everyone can testify who has had business with the office and when he was appointed last year to fill the vacancy caused by the death of Col. John D. Taylor, it was a recognition by the court of the fact that he was the right man for the place. Maj. Harriss had been the chief deputy Clerk of the Court for a number of years previously and was thoroughly acquainted with every detail of the work. The duties of the office are not to be mastered in a short time as is the case in many public positions and neither is the place by any manner of means a sinecure, but requires a knowledge of court procedure possessed by but few and it was most fortunate for both the people of New Hanover county as well as the members of the bar practicing here that Maj. Harriss was elected. He is a native of Wilmington where he has resided all his life and was formerly in the ship brokerage business, which he successfully conducted here for years.

Maj. Harriss is public spirited and progressive citizen and always ready to help any cause that is for the welfare of the city and county.

(Advertisement.)

JOHN HAAR.
Register of Deeds.

Not many officers in the county government are of greater importance than that of Register of Deeds and Clerk of the County Commissioners, up to the time the Legislature changed the latter. The fact that Mr. John Haar has been repeatedly elected to fill this position is the best evidence that he has been faithful to the trust imposed upon him by the taxpayers and is eminently qualified to perform the duties devolving upon him. As Register of Deeds, Mr. Haar is custodian of many valuable records and papers and keeps copies of all deeds, mortgages and transfers, which have to pass through his hands before becoming operative. He also issues all the marriage licenses for the brides and grooms of New Hanover county.

There are also many other routine duties to perform and Mr. Haar is one of the busy men in the Court House building. He was first elected Register of Deeds in 1890, nearly 23 years ago, and served until 1898. Then for ten years he was successfully engaged in other business here in Wilmington. He was again elected in 1900 and has served continuously since that time and is now filling his fourth consecutive term as Register to the satisfaction of every one having business with the office. Mr. Haar is a native of the Kingdom of Hanover, now a part of Prussia, and came to this country when a young man landing in New York when he was about 21 years old. He remained there three years before coming to Wilmington to reside.

Mr. Haar is a public spirited and progressive citizen who is always ready to lend a helping hand to any cause that is for the welfare of old Wilmington or this vicinity.

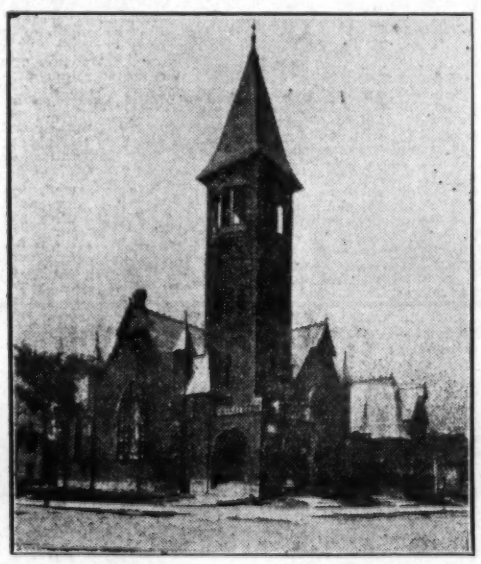
(Advertisement.)

JOHN A. ORRELL.
Auditor of New Hanover County.

Under an act passed at the last session of the Legislature, the county elected by the people, but the two offices have been merged into one.

Mr. Orrell is a man noted for his public spirit, his knowledge of accountancy and withal a genial and kindly personality.

(Advertisement.)



GRACE M. E. CHURCH.

CAPT. THOMAS D. MEARES.
City Clerk and Treasurer.

No position under the municipal government of Wilmington carries with it greater responsibilities or entails more hard work than that of City Clerk and Treasurer, which has, for the last two years, been held by Capt. Thomas D. Meares, who was recently re-elected for another term beginning June 1st. Prior to his first election he was Clerk to the Board of Audit and Finance, a position analogous to that of city auditor. Capt. Meares has the details of the workings of the city government at his fingers' ends, and, is as well, if not better, informed about it than almost any other citizen. He keeps all the records of the Council and handles the municipal funds, amounting to several thousand annually, and his knowledge of public affairs, so far as they relate to Wilmington, are nothing less than encyclopaedic. He is a native of the city and has always taken a great interest in its history and development, and his confidence in its future growth, and prosperity is unbounded. Capt. Meares when scarcely more than a boy, served in the Confederate Army, having left his studies at the University of North Carolina to enter the ranks and help fight the battles of his State. For a number of years he was engaged in the railroad business, and was agent of the Seaboard Air Line here. A gentleman of the old school, yet a modern business man along the best lines, Capt. Meares is a public spirited and progressive citizen, who is always ready to aid in its growth and development.

(Advertisement.)

D. N. CHADWICK, JR.
Member of the City Council from the Fourth Ward.

Gradually the unwillingness of the average business man to take an active part in municipal affairs is disappearing, and this is certainly a good sign of the times. Taxpayers are beginning to realize, as many of them always have, that their interests are far safer in the hands of high-class business men than they could possibly be with men who have but little experience in affairs, no matter how honest they may be and how honorable their motives. Running a municipality is coming to be, more and more, simply a business matter, and the quicker the government is placed on this sound basis, the better it will be for the people in every walk of life. That the taxpayers of Wilmington are taking this sensible view of the matter was demonstrated to a greater extent than usual at the last municipal election, when several business and professional men, who had never before held public office, were elected, and although too short a time has as yet elapsed to form a final judgment, the records made thus far have been decidedly good. Among the new members of the City Council is Mr. D. N. Chadwick, Jr., who, as the head of the department of Finance and Accounts, has one of the most responsible positions under the municipal government, and he is proving that he is the man for the place. Mr. Chadwick is one of the successful young business men of Wilmington and he is applying the same methods to his work for the taxpayers, as he did in achieving results in his own particular line of endeavor—that of real estate development and investment. In no sense does he regard the office to which he has been elected as a sinecure, and although he is a busy man, with a number of important interests, he spends all the time necessary at the City Hall attending to his duties. Mr. Chadwick is a native of Wilmington and has lived here all his life. He is secretary and treasurer of the Fidelity Trust & Development Co., which is developing Sunset Park, one of the most beautiful suburbs in the country, and is also vice president of the Southern Realty & Developing Co. Mr. Chadwick has the reputation among his associates of being one of the best authorities on land values in this section and is one of the city's wide-awake business men.

(Advertisement.)

W. F. JONES, ESQ.
City Councilman and Attorney at Law. 110 Princess Street.

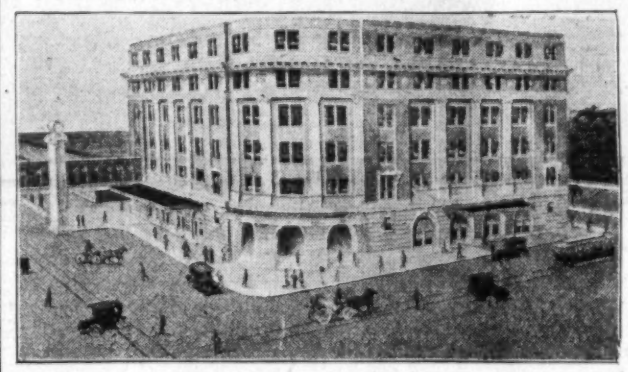
Sufficient time has hardly as yet elapsed, since the new officers of the municipal government have taken charge of its affairs, to properly guage the fitness for the positions to be filled by them for the next two years, but, judging by what has already been done, Wilmington taxpayers have made no mistake, for members of the City Council are at least showing a spirit of progressiveness, and a laudable disposition to give them an administration laid out along modern lines. One of the most important branches of the city government is that of the department of Public Safety, at the head of which is Councilman W. F. Jones, of the First Ward. He has charge of the police, fire and health departments, all of which come probably in closer touch with all classes of the people than any of the others. As the head of these branches Mr. Jones has a splendid opportunity to do good work, and he is going about it in a way that is bound to bring the best results. He has made and is making an earnest study of the needs of every branch of the service, coming directly under his charge, and those who know the councilman personally have not the slightest doubt but what he will make a most capable and efficient official. Mr. Jones is an attorney-at-law, being a member of the firm of Ricaud & Jones, the senior of which, A. G. Ricaud, Esq., was formerly Mayor of the city. Mr. Jones is a native of Brunswick county, was educated in public and private schools there and when the time came to enter business life, went to Savannah where he was employed by a brokerage concern. Returning here he secured a position with the Atlantic Coast Line, and at night and during the time most young men give up to recreation, he studied law and in August, 1911, was admitted to practice. The same year he spent some time at the University of North Carolina. He has always taken a deep interest in public affairs and two years ago was a candidate for the Council, but was defeated by 89 votes. Nothing daunted, however, he tried again and was successful.

(Advertisement.)

CHARLES C. LOUGHLIN.
Member of the City Council and Attorney-at-Law.

More than the usual amount of new blood was infused into the municipal government at the last election, nearly all of the men chosen as members of the City Council never before having taken an active part in public affairs, and the result will be watched with a great deal of interest by their constituents. Wilmington is on the threshold of an immense development, indeed it is fairly under way, and the men who are to guide its destinies so far as they are guided from the City Hall, have a more than usually good chance to prove their calibre. One of the new men chosen to the Council was Charles C. Loughlin, Esq., of the Fifth Ward. During the short time that has elapsed since his election, Mr. Loughlin has made an excellent record. He has always taken an earnest interest in the municipal affairs of Wilmington, although he has never before held public office, and having the advantages that go with an excellent education and legal training, coupled with sound integrity and personal popularity he should make a useful servant of the people. That this is his ambition all who know him believe. Mr. Loughlin is a native of Onslow county, which has given so many good citizens to Wilmington, but has lived here for many years. He is a graduate of the University of North Carolina, a member of the firm of Kellum & Loughlin, attorneys-at-law, with offices in the Odd Fellows' building. As head of the Department of Public Affairs, he has charge of the City Hall, the markets, library and all public buildings, and thus far he has made an excellent and hard-working member of the council.

(Advertisement.)



THE NEW UNION STATION.

HENRY E. BONITZ.
ARCHITECT.

In the growth and development of a progressive city like Wilmington has become, the architect plays an important part, for upon him depends, in great measure, the stability and up-to-dateness of its public buildings, business blocks, and factories, and the attractiveness of its homes. Wilmington has been practically rebuilt in the last 25 years, and for a city with its long history, it has probably fewer old houses than any other among the older communities of the Carolinas.

It is a modern city and in the making of it Mr. Henry E. Bonitz, the architect, has been a leader along the most advanced lines, some of the most important structures in Wilmington having been built after his plans, since 1893, when he came here after graduating from the State Agricultural and Mechanical College at Raleigh. Although he has built a number of the city's attractive residences, Mr. Bonitz from the first, devoted himself more particularly to big work, such as public buildings, churches, business blocks, schools, and theatres and his services have been in constant demand, his business showing a constant and continuous growth. He is a progressive architect, one who keeps fully abreast of the times as will be plainly seen from the character of the buildings he has recently planned, some of which are now in course of erection. There have been many improvements and changes in methods of building and in the taste of property owners since he graduated, many of them radical changes, such as the general adoption of structural iron and cement work, and he is just as familiar with them as with the old style, his idea always having been that an architect's education is never finished, but is continuous. When he first came to Wilmington, from Goldsboro, his native city, he worked for a year in the office of the late James F. Post, Sr., one of the leading architects of the Carolinas, and it was not until 1894 that he opened an office on his own account. Some of his more recent work can be sen in the Maffitt building, a five-story structure on Water street, just occupied by Maffitt & Wood; the immense warehouse of J. W. Murchison & Co., wholesale hardware, a fine example of construction; the North State Candy Company's new building on Hanover street; the Grand Theatre, the remodeling of the American National Bank building,

H. E. BONITZ.

and the City Opera House, St. Paul's Lutheran church and the handsome residences of R. H. Northrop and H.L. Vollers. He was also the architect of "Lumina" at Wrightsville Beach, which is now being remodelled by the Tidewater Power Co., at a cost of $10,000 after his plans, and has done a great deal of other work for that enterprising corporation, and was the supervising architect of the Carolina Apartment House. Good examples of his work may also be seen in the Y. M. C. A. building at the A. & M. College at Raleigh, from which institution he graduated with the degree of Bachelor of Engineers; Presbyterian, Methodist churches at Mt. Olive; Baptist church and public school at Page's Mill, S. C.; Reformed churches of Hickory, Lincolnton, and Lexington, N. C.; High School at Chadbourn; and the hospital at Goldsboro. These are only a few of many, but will serve to show the high character of Mr. Bonitz's work.

He predicts that we are on the threshold of an era of big building operations in the Carolinas, basing his predictions upon the number of inquiries he is constantly receiving in regard to plans and studies, especially for brick buildings, schools and churches. Mr. Bonitz is prominent in Royal Arcanum circles and at the recent meeting held here was elected Grand Secretary for the State, having been Past Grand Regent of North Carolina, and chairman of the joint committee on entertainment of the Grand Council. He belongs to that progressive type of citizen who is always optimistic and has the greatest faith in the future of Wilmington.

(Advertisement.)

JAMES I. METTS
Merchandise Broker

Not only to its unequalled location and its transportation facilities by

GEN. JAMES I. METTS.

land and water is the supremacy of Wilmington, as the great grocery, flour, grain, hay and provision center, in the Carolinas due, but quite as much to the enterprise of its brokers and jobbers who went after the trade and landed it in competition with other ports.

No one has taken a more active part in the work than has Gen. James I. Metts, who has for 38 years carried on the business of merchandise brokerage in this city. He is the pioneer in this line of endeavor and is today working as hard as ever in the upbuilding of the community. Gen. Metts began business in 1875 when the brokerage business in Wilmington was in its infancy, and has been continuously in it ever since. His establishment is located on Nutt street, near the foot of Grace, and is directly on the water front, while the belt line passes his door giving him unsurpassed shipping facilities, both by rail and water. His warehouse is one of the largest in the wholesale district, being about 150x200 feet and contains 3,000 feet of floor space. A specialty is made of flour, grain, hay and provisions, immense quantities of these products being handled. Gen. Metts, who lives in Summer on Greenville Sound, is one of the best known and most prominent citizens of Wilmington, here he has lived for years. His son, president of the Worth Co., was formerly junior partner in the firm, and another son is Col. J. VanB. Metts, of Wilder & Metts. Gen. Metts served throughout the war in the Confederate army rising to the rank of captain of his company. He has always taken the greatest interest in everything relating to the great struggle Between the States and is Commander of Cape Fear Camp No. 254 United Confederate Veterans, and Brigadier General of the 3rd Brigade of N. C. U. C. V. Known to his many friends as "General" he has for years been one of the leading citizens of Wilmington, and has always been identified with every movement inaugurated for its progress and prosperity.

(Advertisement.)

SPECIAL NEWSPAPER EDITIONS

CITY EXPLOITER
Board of Trade, Railway and Steamboat Booklets
Summer and Winter Resort Literature
Manager of Political Campaigns
Illustrator and General Biographer

Compiler of This Edition of The Star

Albert E. Walker
CHARLOTTESVILLE, VA.
Highest Reference from Banks and Leading American Newspapers
CORRESPONDENCE SOLICITED

THE WARREN CANDY COMPANY.
High Grade Candies and Ice Cream.

There are few cities of the size of Wilmington that can boast of as handsome or more artistically furnished establishment as that of the Warren Candy Company, located at the corner of Market and Front streets. It is a place that would be a credit to any community and when it was opened on October 1st, last, it immediately became the resort of the best people of the town, who enjoy delicious cream, ices, sherbets and all kinds of other refreshing drinks, partaken of amidst beautiful surroundings and to the accompaniment of fine music. The spacious room, lighted from both thoroughfares, through large plate glass windows, presents a most attractive picture. It is panelled on the remaining two sides with rows of glistening mirrors, the furnishings are of quartered oak and the effect is altogether charming. The numerous tables are of plate glass and oak, with seats swinging on pivots, and the service supplied by half a dozen young ladies is unusually high class. But this is in keeping with the equipment of the entire establishment, which could not well be improved upon. The soda fountain is by long odds the most artistic and modern in Wilmington and the drinks dispensed from it are made from the purest materials by skilled and experienced dispensers. On the left as you enter is the department devoted to confections and the stock kept is the largest and most varied in the city. All the leading brands of chocolates, including "Huyler's" and "Nunnally's," "Shraft's," "Bells" and "Foss" are received frequently, direct from the makers, the shipments being so arranged that there is never any stale goods in stock. The famous "Strawberry" brand of candies made here in Wilmington by the North State Candy Co., and Greenfields Delatour chocolates are favorites with the patrons of Warren's.

For over a quarter of a century this has been a confectionery store, having formerly been conducted by E. Warren & Son. They sold to the present company last year, the old name of Warrens being retained, and the place was entirely rebuilt along the most modern lines at a large expense, the new owners being determined to give the people of Wilmington something different from what they had ever had before. Money was not spared in carrying out this idea and the public are appreciating the enterprise by bestowing a most generous patronage. "Meet me at Warrens" can be heard a hundred times a day. Cooled by electric fans, the tired nerves lulled by the latest airs played on one of the finest electric pianos in the country, and served with the purest and most refreshing ice cream and drinks, it is the most popular place in Wilmington. The Warren Candy Company was incorporated last year, the officers being Messrs. E. L. Mathews, president; W. C. Davis, vice president and manager, and W. G. James, secretary and treasurer. Mr. Mathews has taken a most prominent part in making Wilmington one of the leading candy manufacturing and jobbing sections of the Carolinas, being president of the E. L. Mathews Candy Co., wholesale dealers in confectioners' supplies and also of the North State Candy Co., manufacturers. Mr. Davis has proved himself to be a most capable and popular manager and much of the success of the enterprise must be ascribed to his untiring efforts. Mr. James, the secretary and treasurer, is a member of the real estate and insurance firm of James & James. Progressive and enterprising, the officers of the Warren Candy Co., may be depended upon to keep their establishment fully up to the high standard they have set for themselves.

(Advertisement.)

In ten months of 1912 United States corporations placed on the market $1,779,022,000 worth of securities.

Chicago expects to be headquarters for a millinery trust soon to be formed.

BUILDING OF THE WARREN CANDY CO.

St. Andrews Presbyterian Church, Memorial Building and Manse.

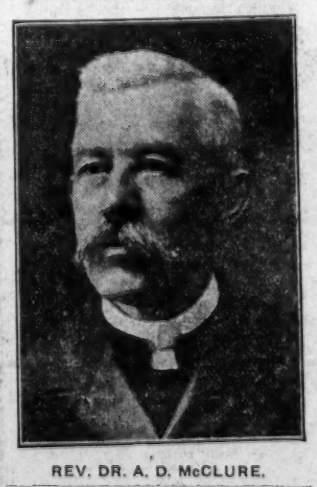
ST. ANDREW'S PRESBYTERIAN CHURCH.

Rev. Alexander L. McClure, D. D., pastor.

Rev. H. William Koelling, Assistant Pastor.

This church was organized November 21, 1858, with 14 original members. The first building still stands on Chesnut street, between Seventh and Eighth streets. The present building was erected in 1888. The Manse in 1908 and memorial hall in 1911, and dedicated January 4, 1912. This church's plans are now completed and has every department well organized. Two missions are conducted by this church.

The church has 569 members and 350 in the home Sabbath School. This church supports three missionaries in Going Bird, John Pheasant, Running Wolf, Deleskt Climbing Bear, are residents of North Carolina who are now held in undue restraint on account of having sold fire-water to their Indian brethren on the reservation in Cherokee county. Being wards of the Nation the Federal Court at Asheville took their promise not to do so any more along with a $100 bond and turned them loose. An eloquent Indian who came through this State on a lecture tour some years ago, said that of all the 900 treaties that Indians had made with pale faces in this country, not one had ever been first broken by the Red Man. We shall watch with interest the way Profs. Bird, Pheasant, Wolf and Bear succeed in complying with that paper writing issued them by the Federal Court by which they bound themselves to hold up on the sale of fire water.—Raleigh Times.



REV. DR. A. D. McCLURE.

full and another in part in the foreign field. The total contribution to all causes last year was more than $28,000.

The church is located at the southeast corner of Fourth and Campbell streets.

Wilmington Steam Laundry,

202 South Front Street,

J. J. DARBY, - - Proprietor.

Thoroughly Equipped in Every Particular.

The Old and Reliable LAUNDRY.

QUICK SERVICE.

THE WILMINGTON STEAM LAUNDRY—"BEST IN THE CITY."

The Very Best Work at Honest Prices.

Phone 29.

Long ago the steam laundry revolutionized, to a very great extent, one of the most important departments of every home and became almost indespensible to the dwellers in hotels, apartments and boarding houses. They have probably done more for the cause of cleanliness, and consequently of health, than any other one thing since they have come to be generally patronized, to say nothing of the burden that has been removed from the shoulders of many housewives. It has been thought by many that the last word had been said in laundry equipment, so great have been the improvements made in machinery since they were first established, but it has remained for Mr. J. J. Darby, proprietor of the Wilmington Steam Laundry, to show the people of Wilmington and this section of the two Carolinas, what a real modern laundry, conducted along most progressive lines, can really mean to them. The Wilmington Steam Laundry is the oldest, and, though this may seem paradoxical, yet it is still the most modern laundry in this city, for its equipment has been kept thoroughly up-to-date in every particular and it would be difficult if not impossible to improve upon the splendid service it is furnishing its patrons. Established about 20 years ago on a modest scale it was for a long time conducted by Mr. W. E. Worth who sold it to Capt. J. T. Harper, and about two months ago it was purchased by Mr. J. J. Darby, the present proprietor, who had been associated with the business several years before becoming its owner. That the plant will be kept fully abreast of the times by Mr. Darby, no one can doubt who is acquainted with this progressive and wide-awake young business man.

Fronting 60 feet at Nos. 202 and 204 South Front street, the buildings occupied by the laundry, extend back a distance of 100 feet and as all three stories are occupied a floor space of about 18,000 square feet is provided. The basement is used for washing and a number of steam-propelled washing machines are kept constantly in use.

Contrary to the generally accepted idea, these machines are not provided with paddles or other contrivances that wear and tear clothing, but are simply huge revolving wooden cylinders perforated with holes through which a stream of water passes as they revolve. First they revolve one way three times, then back again, while a stream of water and soap, passes through and under them into a trough which carries off the dirty fluid. There is much less wear on the clothing than it has to bear from the scrubbing of the washer woman. In this part of the building are also the flat-work ironing machines, one of them costing $2,000, which will give the reader an idea of what high-class laundry machinery costs. The clothes are passed after being washed and rinsed, to the drying machines on the top floor, then to the first floor, where they are ironed and packed for delivery. Nearly all the work is done by machinery operated by skilled young ladies, and the whole establishment is a model one. Every modern machine for laundry work is to be found in the plant of the Wilmington Steam Laundry and nothing has been left undone or forgotten to make it perfect in all its appointments. The delivery service of four wagons and an automobile made expressly for the purpose, covers thoroughly the entire city and suburbs, and an immense shipping business is also done through the Carolinas, where there are a number of agencies. Between 50 and 60 people are employed, Mr. Edward Wright, who has been with the laundry for 18 years, being the efficient superintendent.

Mr. W. F. Powell is another experienced employe who has been with the company a number of years. He has charge of the books and also the "trouble" telephone.

Mr. Darby is giving the people of Wilmington and this section a laundry service that is not surpassed anywhere in the character of the work done or in promptness. Work, if necessary, can be delivered the same day as received, and a call through telephone 29 will bring a wagon to your door. It is a real pleasure to visit an up-to-date plant like that of the Wilmington Steam Laundry, and the fact that the people of the city appreciate the efforts of the management by bestowing a generous patronage, is most gratifying.

Spirittine Chemical Company

Distillers and Refiners of

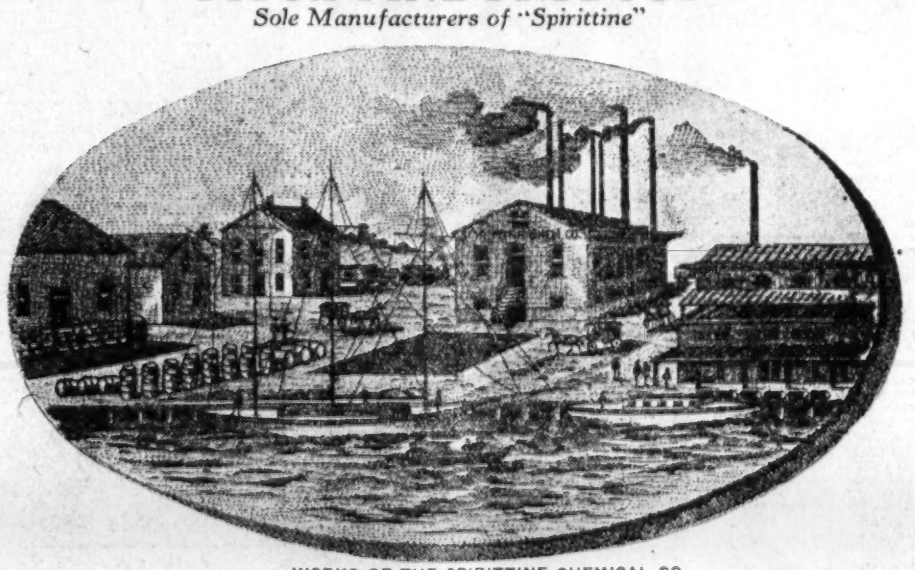
PITCH PINE PRODUCT

Sole Manufacturers of "Spirittine"

From the famous pine forests of the Carolinas, there has been and are now being produced more valuable products than came from almost any kind of wood that grows on the face of the old globe. These forests cannot be said to possess much beauty, for they do not, although there is a restfulness to be found in their quiet monotony, and the breeze that sighs through them is laden with health and strength. They have been a source of wonderful wealth to the people not alone in timber, tar pitch, turpentine, rosin and aside used in the industrial and fine arts, but in the preparation of medicine. In the producing and distilling of the products of the pine no one has taken a more alive part and has produced such valuable results as Mr. Louis Hanson, Sr., president of the Spirittine Chemical Co., one of the most flourishing industries of Wilmington, and one that has done as much as any one thing to make its name known to the outside world. A pioneer in this field of endeavor, he has labored constantly in it for nearly 40 years, and today he is as hard at work as ever, studying the pine, although years ago he produced results that would have satisfied a man of less industry and enterprise. His work in the discovery of various processes for the utilization of the pine forests by distillation and refining has been in the nature of original research extending over many years, and under the general name of "Spirittine" the company of which he is president, has placed on the market a large number of products, the value of which are recognized by the United States government, great railroad and steamship organizations, contractors, manufacturers of paints and varnishes, chemists and compounders and the medical profession, besides hundreds of thousands whose sufferings have been relieved by the preparation known as "Spirittine Balsam", which as a specific for asthma, rheumatism, la grippe, coughs, colds and tuberculosis affections is the most perfect germicide in the world.

This, however, is only one of the many products of the Spirittine Chemical Company's plant, which is located on the river front, extending from Front street down to the water's edge, a distance of two city blocks. Under the trade mark of "Spirittine" the company distills and refines "Mercury" wood preserver, Oil of Tar, Wood Creosote Oil, Wood Filler, Pure Pine Oil, Paint Oil, Brick Preserver, Soluble "Spirittine" for disinfectants, refined pyrolynous acid, sheep dip, black rubber varnish, deck varnish, wood naptha, wood spirit turpentine and penoleum cable coating. These products are recognized all over the world as standard, for the business of the company is not confined to any section, but has a world market.

The company also has another plant at Malmo, Brunswick county, which was established so as to come in closer contact with the raw materials. This has been in operation since 1886. The business was started in 1878, a short distance above the present plant under the firm name of Hansen & Smith, and like a large percentage of successful enterprises, its beginning was on a most modest scale. It also had many a struggle before success did come, but Mr. Hanson is one of the most optimistic of men, and never doubted that he would succeed, having always a supreme faith in the merits of his product. The plant at first made principally wood preservative and this is still its most important product. Made from oil obtained by the distillation of the heart of the pine, by a process known only to the discoverer, it contains equal parts of creosote and neutral insoluble oil, which penetrates the wood upon which it is used more thoroughly than any other product, filling all the pores and hardening it, at the same time reducing its inflammability. Treated with "Spirittine" preservative, wood cannot decay and at the plant is shown a part of an old railroad tie laid in 1887, sent to Mr. Hanson by Third Vice President Kenly, of the Coast Line, which shows not the slightest indication of disintegration, even that portion around the spikes being in the same condition as it was when laid 25 years ago near Rocky Mount.



WORKS OF THE SPIRITTINE CHEMICAL CO.

This preservative is being used on some of the most important works in the world, and is largely exported to South America, the Philippines, the West Indies, China and other foreign countries. The great shipyards at Newport News built by Collis P. Huntington, were treated with hundreds of barrels, as were the wharves at Savannah and Charleston and those at Southport, at the mouth of the Cape Fear river, all of which proves that Spirittine has great merit. These examples are only cited as being near the city. "Spirittine" Wood Perservative has been given the highest awards at the Chicago, Atlanta, Buffalo and Charleston expositions, and the fact that the government has put the seal of its approval upon it by having for years been one of the company's largest customers, is excellent evidence that it is of the highest value.

The company also makes "Spirittine" iron and steel coating and "Slacko", for use on both wood and iron buildings, vessels, railroad cars, tanks, bridges, structural iron and steel work, tin roofs, guttering, and all metal work, although it can also be used with equal success on wood, canvas and other materials.

Mr. Hanson is interested in producing a paint of this kind that will dry more quickly, say in about 10 hours.

The two plants of the Spirittine Chemical Co., are splendidly equipped with specially built machinery, retorts, tanks, and appliances, and has an immense output, many special preparations being made from the pine wood for large manufacturing chemists, and makers of proprietary and other medicines. The purity of the product has created a steady demand for it, and a flourishing business has been built up here that has contributed its share toward the industrial upbuilding of the city. Although it has been in existence 35 years, it was not until 1890 that the company was incorporated. The present officers are Messrs. L. Hanson, Sr., president, and general manager; L. Hanson, Jr., assistant manager, and Matt J. Heyer, secretary and tresurer.

Mr. Hanson made several voyages with his father as a boy, and it was while watching men cleaning the bottom of a vessel, and repairing it that the idea came into his mind of discovering a wood preservative. All his life he has been interested in the subject, and quite as much so today as he ever was. His son, Mr. Louis Hanson, ably assists his father in the management of the business. He was born in Wilmington and studied chemistry at the University of Pennsylvania. Another son is at the Carnegie Polytechnic in Pittsburg, where he is taking a course in chemistry. Mr. Heyer, the secretary and treasurer, is a prominent retired capitalist of this city, for years was in the naval stores business and was until a few years ago president of the Southern National Bank and the Atlantic Trust & Banking Co.

Spirittine products have made Wilmington known all over, the world and Mr. Hanson has done a great work in developing one of the greatest natural resources of the Carolinas —the long leaf pine.

C. W. WORTH, President *J. A. SPRINGER, Secretary.* *BERNARD O'NEILL, Treasurer.*

CAPE FEAR MACHINE WORKS,

Mill, Railroad and Steamboat Work

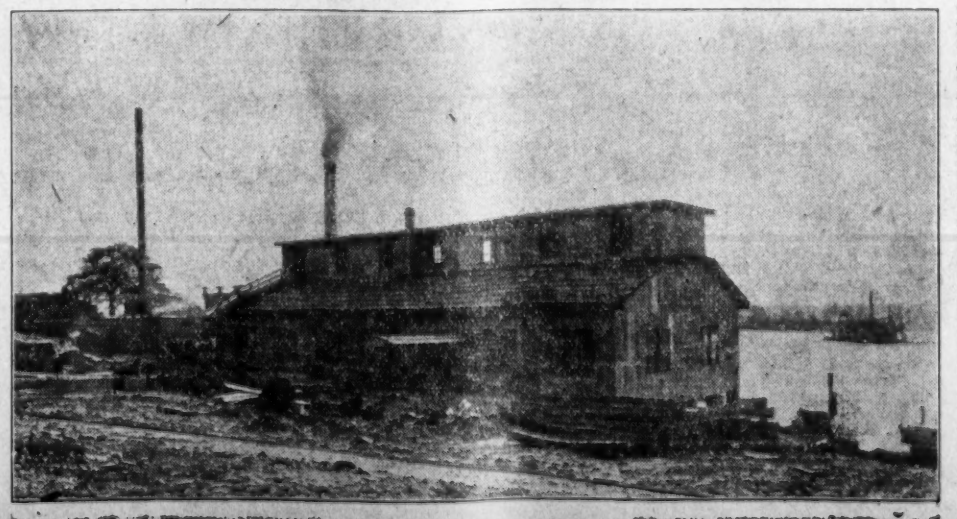
PHONE 213

The Very Best Work at Reasonable Prices.

No single industry in Wilmington illustrates better the rapid growth and development of the city during the last few years than the success of the Cape Fear Machine Works, which, on October 12th, of last year, moved into its new plant at the foot of Church street, between Surry and the river front. Without the slightest exaggeration this may be classed as one of the best and most completely equipped machine works of the kind in the Carolinas, and the work it is turning out is of the very highest class. The various departments, each separate, but working together with splendid cohesion, have been organized along the most modern and progressive lines and everything that ample capital and skilled mechanics can do, has been done to give Wilmington a machine shop that will compare most favorably with the best.

The group of buildings erected to suit the particular uses to which they are put are of the most substantial construction, and include machine, boiler and blacksmith shops, foundry, pattern works and one of the best marine repair departments along the coast. Vessels touching at this port, from the biggest liner to the smallest gasoline launch, can have the benefit of the most prompt and workmanlike service at reasonable cost, and the Cape Fear Machine Works does a large percentage of this class of work. It has also been awarded a number of government contracts, which were carried out most satisfactorily, and the fact that Uncle Sam wants, and will have, nothing but the best that is to be had, gives the concern the stamp of his approval. One of the specialties of the company is the equipment of fertilizer plants with machinery and it has done a great deal of work of this kind.

The location of this plant leaves nothing to be desired. Its property extends along the river front a distance of about 200 feet and at the wharf the water has a depth of about 30 feet, enabling the largest vessels coming to the port of Wilmington to tie up for repairs and the value of the service given vessel owners by reason of the facilities offered by the concern could hardly be overestimated. It also furnishes the city with one of its most valuable assets for the good work done here and the reasonable prices charged, is one of the finest advertisements the port could possibly have. Work done by the Cape Fear Machine Works can be found on vessels all over the world. On the shore side of the plant is the Atlantic Coast belt line, connected with the works by side tracks, so that materials can be received, and finishing work shipped without unnecessary and expensive handling. The arrangement of the group of buildings is such as to greatly facilitate the work, and the large space occupied has all been economically utilized. Just to the north of the boiler room are the machine shops, large and roomy, with plenty of light and ventilation. It is massive in its proportions being 150 feet long and 50 feet in width. On the second floor of this building are the pattern rooms, where is stored a very valuable collection of patterns ready for use at any time. Adjoining this main building to the west, is the blacksmith shop, splendidly equipped with immense forges and one of the largest steam hammers in the South. Next to the foundry is the boiler shops, where boilers, smoke stacks and similar equipment are manufactured. The arrangement of the group of buildings at the plant is well nigh perfect and reflects the greatest credit on the builders. Nothing has seemingly been neglected or forgotten, and the management of this, one of Wilmington's most flourishing and enterprising industrial institutions, are prepared to do any kind of iron work in the best manner and at the shortest notice. It will be glad of an opportunity to estimate on anything in its line, and has proven to the satisfaction of its patrons that every job it undertakes to do is done in the most workmanlike manner. Only the best and most dependable workmen are employed and fully tested material of the highest grade is used. About 40 expert machinists, boilermakers, blacksmiths and helpers are employed.



THE CAPE FEAR IRON WORKS.

The officers of the Cape Fear Machine Works are Messrs. C. W. Worth, president, Bernard O'Neill, treasurer; J. A. Springer, secretary, who together with H. C. McQueen, G. W. Huggins and Col. S. B. Taylor, constitute the board of directors.

Mr. B. W. Newkirk is foreman. Mr. Worth has been at the head of the enterprise ever since it was established in 1904 at the foot of Grace street, and though he has other large interest, he gives a great deal of his time to the upbuilding of the concern with which he has been so closely identified from its organization.

Mr. Springer is also interested in other enterprises, being president of the Independent Ice Co., the Springer Coal Co., and a director of the Peoples' Savings Bank. Mr. McQueen is president of the Murchison National and Peoples' Savings banks. Mr. Huggins is a leading Market street jeweler, and Col. Taylor is a capitalist residing at Catherine Lake. They are among the leading and most progressive citizens of Wilmington, and have for many years been identified with its growth and advancement along the best lines.

H. L. VOLLERS

WHOLESALE GROCER

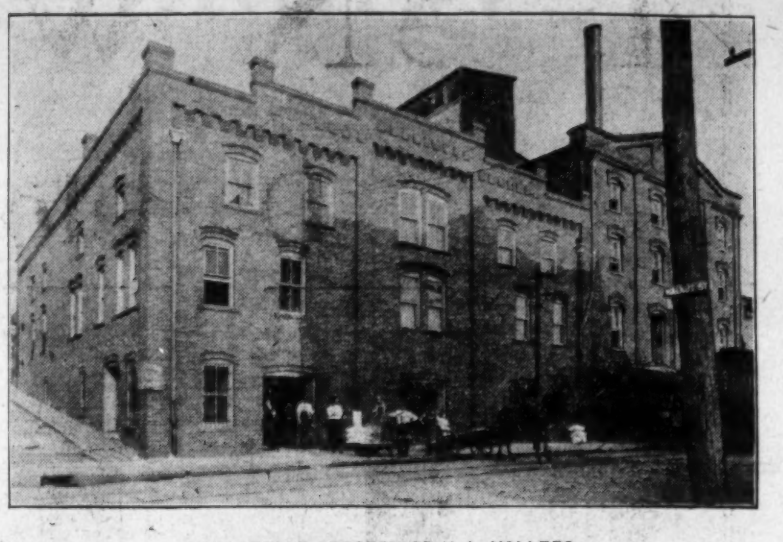
Flour, Hay, Grain and Provisions. Cigars and Tobacco

CIGARS A SPECIALTY

In the wholesale grocery, cigar and tobacco trade, Mr. H. L. Vollers occupies a field, which he has made, to a great extent his own, by giving it his special attention. Mr. Vollers caters particularly to the local trade and that of the towns immediately surrounding Wilmington, although he does a considerable mail order business. But he does not send salesmen on the road, and makes a specialty of supplying the retail dealers within a limited territory. He does not sell direct to consumers, no matter how large their orders may be, but only to the retail trade and from the immense stock carried in his warehouses he is able to entirely equip a grocery store for business, on the shortest notice and at the lowest possible prices.

The establishment of Mr. Vollers, at Nutt and Walnut streets, is one of the most attractive, sanitary and best arranged in the South. The building is almost new, and unlike many wholesale houses, is kept in the best of condition, the greatest care being taken to keep it clean and sanitary. All of the staple lines are carried, as well as many fancy specialties, and standard canned goods as well as flour, hay, grain and provisions.

Mr. Vollers is the sole distributor here of the "Colonial" and "Silver Coin" flour, two brands that have for years been great favorites with the people of Wilmington, who know by experience that there are no better brands on the market. A large business is also done in cigars, tobacco and other smokers supplies and "Cuban Blossom," the leading brand of cigars handled has an immense sale, the demand for it having been created strictly on its merits. A number of other standard brands are also carried. Mr. Vollers occupies two warehouses, the main one at Nutt and Walnut street, being 66x75 feet, three stories high, and the other on Nutt street, 33x60. Although he has been in business alone only about seven years, having formerly been of the firm of Vollers & Hashagan, he has built up an immense trade in his special field, which is having a healthy and continuous growth. Mr. Vollers is a native of this section; his ancestors having been among the first German settlers of New Hanover and Brunswick counties, and he has always taken the greatest interest in its advancement. For 12 years he served as a member of the Board of County Commissioners, where he made an excellent record. He takes the greatest interest in the progres of Wilmington and this section and has always been ready and willing to do everything in his power for their development along the most progressive lines.



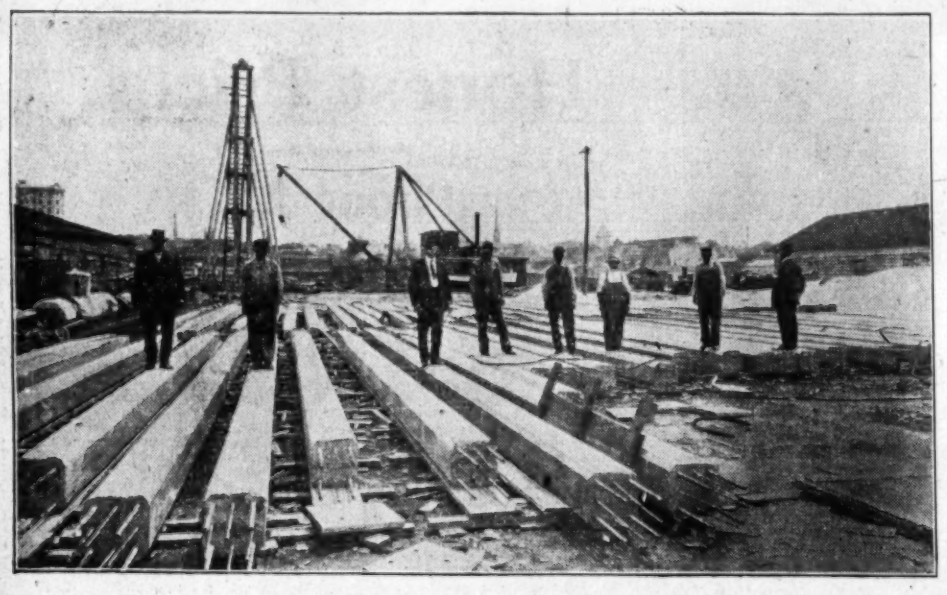
WHOLESALE GROCERY OF H. L. VOLLERS.

Louis H. Skinner

CONTRACTOR

Eagle Island, Wilmington, N. C.

High Class Concrete Work, Piling, Etc.



YARDS OF L. H. SKINNER.

Concrete is rapidly taking the place of wood, iron and stone in many building operations and especially is this true in cases where materials come in contact with water. This was the view the government at Washington took of the matter when it decided to replace the lights in the channel of the Cape Fear river from this city to Southport. For years the piles supporting the structure upon which the lights marking the channel were placed, were of wood, and had to be replaced at frequent intervals on account of the ravages of the Toredo worm, that greatest of all enemies to piles. The contract for the building of these foundations was awarded to Mr. Louis H. Skinner and the work is being done on Eagle Island. The first contract was for 10 lights and these have already been placed in commission. So well pleased were the authorities with the work done by Mr. Skinner that when the contract for the remaining twenty-two lights was given, he was awarded the contract, although the lowest bidder's offer was just about half the amount for which the Wilmington man was willing to do the work. The department could not have paid Mr. Skinner a more sincere compliment.

The work now in progress at Eagle Island is most interesting. Some of the concrete piles are 45 feet in length and all are 14 inches square. They are of what is known as reinforced concrete, that is, concrete surrounding a core of iron rods of various sizes, extending completely through the pile. After being moulded each block is dated and under the specifications is required to be kept 60 days before being put in place, so as to be thoroughly dried and seasoned. They are then hoisted on barges by means of an immense block and tackle and towed to the scene of operations. Some idea of the equipment required to do this kind of work may be gathred when it is known that the largest piles weigh about 9,000 pounds and four are required for each light. They are planted about 11 feet, 2 inches, apart and form a practically indestructable foundation for the iron superstructure resting upon them. All the lights are range lights and when the work is completed by Mr. Skinner the Cape Fear channel will be one of the most easily used at night by vessels of any in the country. The total cost will be $26,750 for the piles alone. Mr. Skinner is unusually well equipped to do this kind of work and his success in the field will doubtless resuk in his getting many more contracts for concrete work. For a number of years he was engaged in the shipbuilding business here at the foot of Church street, succeeding his father, Capt. S. W. Skinner, well remembered as one of the most prominent business men of Wilmington. A long experience in all kind of shipbuilding and wharf work, especially qualifies him to carry out this important government contract and besides he owns much of the necessary equipment. Mr. Skinner has for years been one of the best known and most successful business men of Wilmington and is always glad to do his part toward its advancement along the most progressive lines.

(advertisement)

B. F. HALL, President — LOUIS E. HALL, Secretary and Treasurer

Hall & Pearsall

WHOLESALE GROCERS

Established 1869 — Incorporated 1901

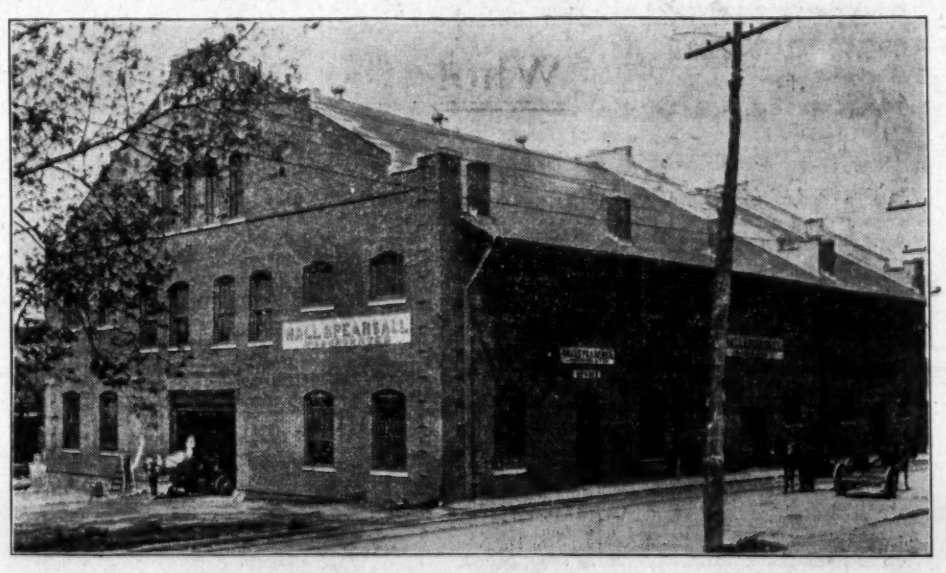
Wilmington's supremacy as the great wholesale distributing point of the Carolinas for groceries and provisions, every year becomes more assured, due not alone to her unsurpassed natural position and splendid shipping facilities, but quite as much to the enterprise and initiative of her merchants.

The trade is growing rapidly, but it has for years been extensive, thanks to the solid foundation laid by the pioneers in the business many years ago. Among these must be ranked the old firm of Hall & Pearsall, now a corporation trading under the same name, which has for 40 years taken a leading part in the upbuilding of the business. The warehouses of this concern are located at 713, 715, 717, 719 Nutt street and are among the most commodious and conveniously arranged in the wholesale district. They are between the tracks of the Coast Line and Seaboard railways and the water front, providing unsurpassed facilities for receiving and shipping goods, side tracks being laid directly to the doors. Large quantities of goods are also received by water, especially mullets from the coast, this concern probably being one of the largest packers of this splendid food fish in Wilmington. It is one of the important industries of the city and is gone into at some length in another part of this edition. Hall & Pearsall have been packing mullet for years in immense quantities, receiving them fresh salted from the fishermen and preparing and repacking them in 100 pound kegs at their warehouses. This, however, is only a branch of the business conducted by this concern, which carried a tremendous stock of flour, grain and feed, and heavy and fancy groceries and specialties, coffee, molasses, rice, flour, tobacco, canned goods, bagging, nails and everything needed by the retail grocer.

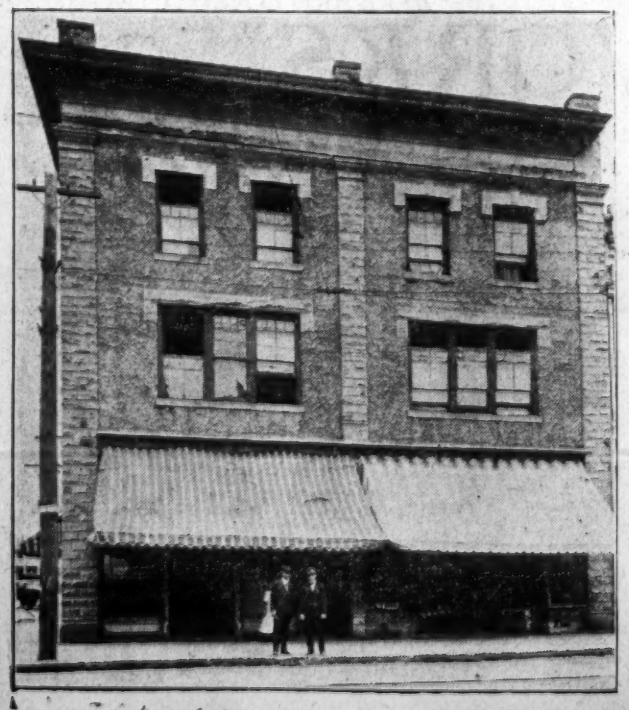
The scope of the business conducted by the house is more than usually varied, and the radius of its trade which extends through the Carolinas is gradually being broadened. Three traveling salesmen are kept on the road attending to the needs of its hundreds of patrons.

The business was started in 1869 under the firm name of Edwards & Hall. Mr. B. F. Hall, president of the present corporation, being the junior partner. In 1875 Mr. Oscar Pearsall became a partner, the firm becoming Hall & Pearsall, and continued actively with the concern until about six years ago. The business was incorporated in 1901 and the present officers are B. F. Hall, president, and Louis E. Hall, secretary and treasurer. The senior member, though a pioneer, is still in active business life, and one of the most energetic men in the trade. Mr. Louis E. Hall, who is a son of the president, has been connected with the business for the last 16 years. Mr. Hall, like his father, takes the greatest interest and an active part in the upbuilding of the city and is vice president of the Chamber of Commerce, which is doing so much to make known the advantages and resources of this section.

(advertisement)



WHOLESALE HOUSE OF HALL & PEARSALL.



T. F. BAGLEY, President — E. NORFLEET, Secretary and Treasurer

Tidewater Trust Co.

A MOST RELIABLE INSTITUTION

Established October, 1909

TRANSACTS A REGULAR TRUST BUSINESS

Wilmington is unusually well supplied with financial institutions and the fact that all of them are showing a steady and healthy growth from year to year indicates, better than anything else could, that this city and section is making substantial progress in many directions. Nothing indicates so accurately the progress or the retrogression of a community, at least from a commercial and industrial standpoint, better than an intelligent study of the reports made by its financial institutions. They are the pulse of every section and its business health can be ascertained just as quickly from an examination of its banking statements as that of the human body can from the circulation of the blood. The older institutions are not only showing the greatest prosperity in their history, but the younger ones are just as vigorous, and in this category must be classed the Tidewater Trust Co., which has become, in a comparatively few years, one of Wilmington's successful financial institutions. Established in October, 1909, on a small scale, the company has won for itself, by careful and conservative management, a steadily growing patronage in its own particular field of endeavor. The Tidewater Trust Co., as its name implies, does a trust business in all its branches. Under its charter it is empowered to administer estates, act as executor of wills, as guardian of children and to do a regular trust business, always giving an amply sufficient bond for the faithful performance of any duties it may assume. It also loans money on real estate and receives money in trust, payable on demand, with interest, if left for 30 days or more. It receives only time deposits, not subject to check, except at stipulated intervals, and 4 per cent. interest, computed quarterly, is allowed. The growth of this company may not have been as rapid as some, but it must be remembered that it occupies a special and a limited field, which it covers completely and well. At the close of business for the fiscal year ending January 9th, 1913, the company's assets consisted of the following:

Loans	$56,365.98
Bonds and securities	500.00
Real estate	20,462.91
Cash and due from banks	5,395.35
A total of	$82,724.22

The liabilities were:

Capital	$25,000.00
Surplus	17,715.00
Profits	1,836.36
Bills payable	16,000.00
Interest certificates	3,977.93
Deposits	18,194.93

The officers of the company are Messrs. T. F. Bagley, president; Chas. N. Evans, vice president, and E. Norfleet, secretary and treasurer. Mr. Bagley is a prominent farmer and capitalist of the county.

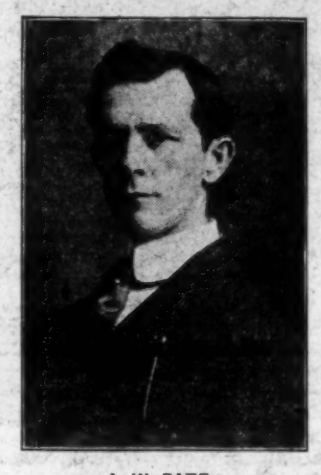
Mr. Evans is president of the Southern National Bank and also of the Atlantic Trust & Banking Co., and Mr. Norfleet, who organized the Tidewater Co., and gives his whole time and energy to its management, was formerly with the Southern National Bank. They, together with S. P. McNair, capitalist; T. E. Sprunt, of the firm of Alex. Sprunt & Son, cotton brokers; W. B. Cooper, president of the American National Bank, and H. F. Wilder, real estate and insurance, constitute the board of directors, the members of which are all business men of the highest standing in the community.

(advertisement)

The New Hanover Transit Co.

INCORPORATED 1895.

Developers of Carolina Beach.



A. W. PATE,
President.

Carolina Beach, naturally one of the most delightful seaside resorts along the Atlantic coast, is on the high road to a development that will make it still more attractive and popular, not only with the people of Wilmington, but with anyone wishing to spend a vacation, or build a cottage along the seashore. It is to be made an all-the-year-round resort, and at the last session of the Legislature the Wilmington Carolina Beach Railway Co., was chartered to build a road from this city to the beach.

In the hands of the enterprising business men behind this enterprise, work on the road will be vigorously pushed and besides making the resort accessible, this road will open one of the finest trucking sections in this territory. The route of the road has already been surveyed, and a great deal of preliminary work has been done. It is proposed to enter the city over its own lines, and have a terminus at union station, connecting there with trains of the Seaboard and Coast Line. Passing down the coast it will connect with the line of the New Hanover Transit Co., already under the same management, and the trains will go over this line, which is to be electrified to the beach. The road is to be built in the best manner and equipped with the very latest improved rooling stock, and will be conducted along the most modern and progressive lines. Those familiar with the country to be traversed by the Wilmington, Carolina Beach road, declare it to be one of the most productive trucking sections in the world, and all that has retarded its development in the past has been the absence of modern and cheap transportation facilities, which are now to be furnished. Already land along the new line has increased in value, and as an investment it has more than usual attractions. The closer proximity of the Gulf Stream to the territory surrounding Carolina Beach has a most perceptible influence on the climate, and lettuce, radishes, onions and other early Spring vegetables are ready for the market at least two weeks earlier than on farms further inland.

Carolina Beach has for a score of years been a favorite and popular resort with the people of Wilmington, despite the fact that it has not been as accessible as others. It is now reached by steamers from the city, after a delightful trip down the Cape Fear river, the boats leaving in the morning and afternoon discharging beach passengers at its wharf and continuing to Southport. Summer cars over the New Hanover Transit Co's. line take them direct to the beach, a distance of three miles, and they may return on the afternoon boat. Many prefer this to an all-rail route, for the trip on the boat is a most enjoyable one, and every season between 50,000 and 75,000 people take advantage of the opportunity for an outing. The fare is only 25 cents round trip. Two trips daily during the Summer season.

The beach has been pronounced by those in a position to know, to be one of the very best along the Atlantic coast, remarkably free from undertow, and during its long history there has not been a single fatal accident to a bather. This is a record few resorts enjoy. Among its principal and exclusive advantages is the fact that it is located at the head of the Sound on the mainland, and is the only ocean resort of the Atlantic coast reached by automobile or other conveyance.

The almost absence of marsh land along the sound, the breeding place of the mosquito, also makes Carolina Beach delightfully free from these pests, that do so much to spoil one's enjoyment at many places. The sound, some distance away, is however, easily reached, and it attractions may be enjoyed along with others. This is indeed the paradise of fishermen, and has been for as long as the memory of man goeth. Blue fish, sea bass, trout, flounders are to be caught in abundance, and oysters and other shell fish are plentiful. There is no place along the coast where better fishing is to be had and it is the Mecca of every disciple of Isaak Walton in this section. Experienced and careful boatmen can always be had on the most reasonable terms. One of the favorite fishing places is in the waters about the hull of an old Confederate blockade runner, wrecked on the beach half a century ago while attempting to run the blockade into Wilmington.

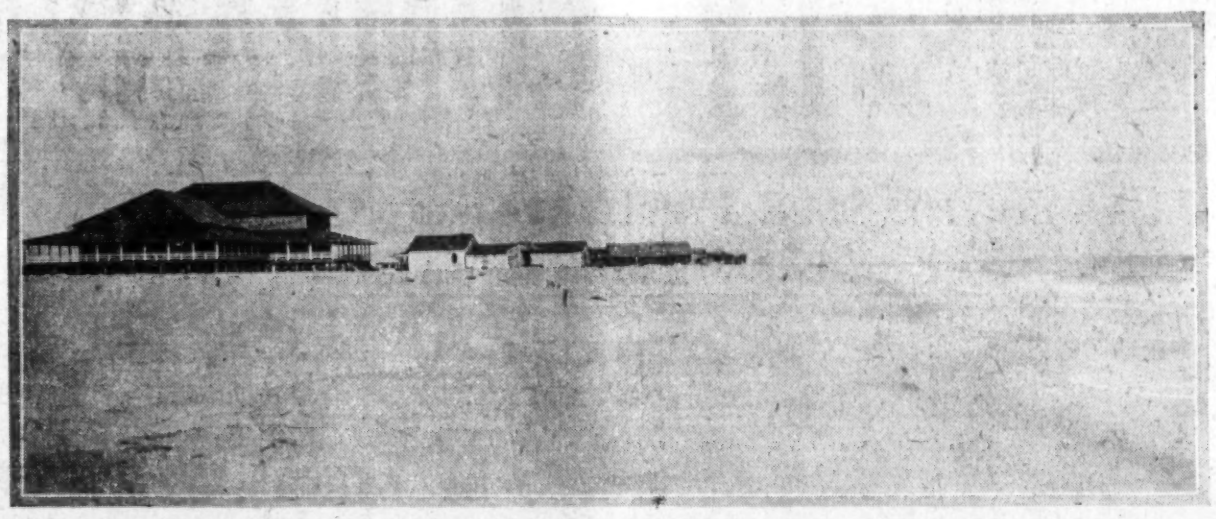
Many improvements have already been made at Carolina Beach, and many others are being contemplated by the energetic management, which has recently come into possession of the place. The company owns about 1,000 acres of land extending for taree miles along the coast, to Cape Fear river, and some of this has been subdivided into lots. A number of these have been sold, and improved with comfortable Summer cottages and preparations are now under way for the erection of a new hotel.

There is a handsome dancing pavilion recently erected on the beach, and an excellent band furnishes music during the season. Nature has been lavish in her gifts to Carolina Beach, and when improvements that are to be made are completed, it cannot help taking its place among the popular Carolina coast resorts. It is already so with the people of Wilmington and when the railroad is completed, and its advantages properly placed before the public it will take the place to which it is entitled among the all-the-year round resorts of the South. The present officers of the New Hanover Transit Co., and of the new road, the Wilmington Carolina Beach Railway Co., are A. W. Pate, president, and Joseph J. Loughlin, secretary and treasurer. It is due to the enterprise and initiative of these two progressive young business men that the advantages of the beach are to be placed at the disposal of thousands when they are now enjoyed by comparratively few, and those who are acquainted with other enterprises in which they have been successfully interested, are confident that their plans will be carried out to the letter.

Mr. Pate, the president, is also the owner of the A. W. Pate Company, one of the leading real estate concerns in Wilmington, and is president of the Southern Realty & Development Co., with offices at 200 Princess street.

Mr. J. J. Loughlin is secretary and treasurer of the latter company, and has been associated with Mr. Pate in several enterprises. They are both excellent types of the young wide-awake business men who are doing so much toward the development of the resources of this city and section.

JOSEPH J. LOUGHLIN,
Secretary and Treasurer.



CAROLINA BEACH, FINEST ON SOUTH ATLANTIC SEABOARD, BEING DEVELOPED BY THE NEW HANOVER TRANSIT COMPANY.

E. L. Mathews Candy Co.

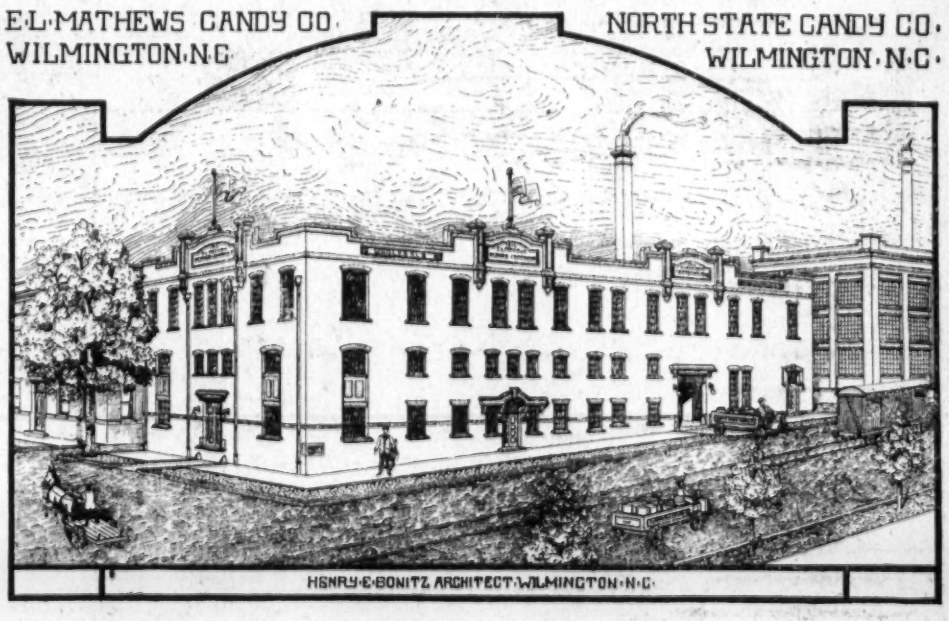
Wholesale Confectioners

Strawberry Brand Confections

Greenfield's Detatour Chocolates

Of the growing industries of Wilmington, and one that has made immense progress during the last few years is that which grows out of the seemingly insignificant fact that the great majority of people have what is known as a "sweet tooth," that is a fondness for sweets. Nothing is more nutritious as well as delicious as good candy made from the purest and best materials and the fact that the trade of Wilmington has grown so rapidly is due in great measure to the fact that the E. L. Mathews Candy Co., the most extensive handlers of candy and confectioners' supplies here, deal in nothing but the best goods, guaranteed under the pure food laws. The business of the concern, established by Mr. E. L. Mathews in 1906, has had a steady and substantial growth until the trade now amounts to millions of pounds a year, sold to retailers, principally in the two Carolinas, which are thoroughly covered by salesmen. The stamp, "E. L. M." on a package of candies is a guarantee of perfection, and the goods handled by this company have gained their supremacy and high standing on their merits. A specialty is made of the "Strawberry Brand" of confections and Greenfield's Delatour chocolates, high-class confections sold at reasonable prices. The value of Mathews' products is not put in fancy boxes and expensive advertising, but in the goods, although they are attractively prepared for the merchant and he is a believer in printer's ink. But his success has been built upon the fact that he gives full value for the money. Since he has been in business Mr. Mathews has been located at 20 Market street, but he will remove to the handsome structure now being finished by the North State Candy Co., at Front and Hanover streets. This will be ready for occupancy the latter part of May and the company will have a great deal more room than at present, though the building now occupied is 60x70 feet and all three floors as well as the basement is utilized. It was not until March 1st, of this year, that the company was incorporated, the officers being E. L. Mathews, president; J. L. Davis, vice president, and J. W. Jackson, Jr., secretary and treasurer. Mr. Mathews is connected with a number of enterprises, especially in the candy industry, being president of both the North State Candy Co., and the Warren Candy Co. Both Mr. Davis and Mr. Jackson have been connected with the business a long time. Messrs. J. L. King, O. A. Mathews and William Horne are the wide-awake salesmen covering the territory, and Mr. L. P. Mathews is the shipping clerk, all of whom are stockholders in the concern and have been active in its upbuilding.

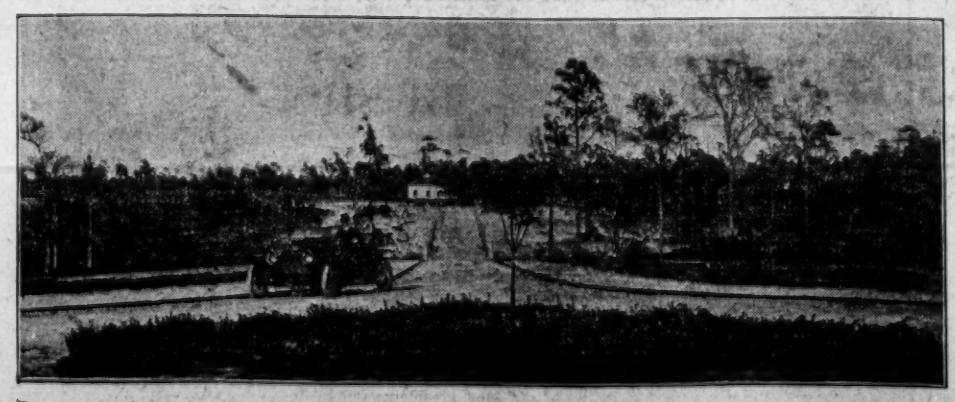
(advertisement.)



A. W. PATE, President — D. N. CHADWICK, JR., Vice President — J. J. LOUGHLIN, Secretary-Treasurer

Southern Realty & Development Co.

Developers of Beautiful Lake Side Park



ENTRANCE TO LAKESIDE PARK

Like every progressive modern city the trend of residential development in Wilmington is toward the suburbs where one can enjoy both the pleasures and conveniences of the city and country. This has been made possible by rapid transit and the building of fine roads, and has been made necessary in many instances to those desiring to build a home by the advance in the price of city property. One of the most delightful and attractive suburbs of Wilmington is that at Lakeside which is being developed through the enterprise of the Southern Realty and Development Co., whose offices are located at 200 Princess street. This concern was organized in 1911, for the purpose of developing suburban property in the vicinity of Wilmington, though it does not confine itself to this exclusively, but buys and sells city and country property generally. Lakeside Park was its initial enterprise, and the fact that this beautiful suburb has become so popular, will doubtless encourage the company to still greater efforts in the future, for its officers are composed of some of the most energetic and progressive young men of the city. The property lies about a mile from the city limits, toward the south, and borders on Greenfield Lake. It is directly on the new electric line of Wilmington-Carolina Railway Co., which has been surveyed to Carolina Beach, on the ocean front, and is soon to be built. This will, undoubtedly cause property at Lakeside Park to greatly increase in value, and as an investment it offers an opportunity that does not often occur.

The lake is a beautiful sheet of water about one and a half miles long by a mile wide, and furnishes excellent fishing and duck shooting in season. The company has a lease to run a ferry across the lake connecting with the street car line at Greenfield, and when the development is entirely completed it will be a delightful place for both a Winter and Summer Home. There are 500 lots in the tract, about half of which have been sold, and money has not been spared in grading streets, building wharves, and making many modern improvements. Among other improvements projected in a country club, and no better location could be found for one, as the property is located on one of the finest macadamized roads in the Carlinas. The terms on which the lots at Lake Side Park are being sold are extremely reasonable, some of them being as low as $100, and installments can be arranged to suit the convenience of the purchaser. Either as a home, or an investment, Lake Side Park offers advantages that can be found in no other suburb of Wilmington, and the fact that some of the shrewdest judges of property values have invested there is the best evidence that this is appreciated.

The officers of the Southern Realty and Development Co., are A. W. Pate, president; D. N. Chadwick, Jr., vice president, and J. J. Loughlin, secretary and treasurer. Mr. Pate has made a splenddid success of the real estate business since he entered it only six years ago, and he is recognized as one of the leading operators in Wilmington, his sales aggregating hundreds of thousands of dollars. Mr. Pate is the sole owner of the A. W. Pate Co., president of the New Htanover Transit Co., developer of Carolina Beach, one of the most delightful resorts on the Atlantic coast, director of the Progressive Building and Loan Association, besides being interested in other enterprises.

Mr. Chadwick is secretary and treasurer of the Fidelity & Investment Co., and was recently elected a member of the Wilmington City Council. Mr. Loughlin is one of the live wire real estate men of the city, and has a stock of virile energy that has brought him success in a few years. He is secretary and treasurer of the New Hanover Transit Co., secretary and treasurer of the Progressive Building & Loan Association.

The gentlemen comprising this company are business men of the highest standing and it would indeed be difficult to find three dealers with a wider knowledge of city and suburban real estate values.

(advertisement)

H. C. RILEY, Pres. **C. M. RILEY, Vice Pres.** **L. J. HANNAH, Sec. and Treas.**

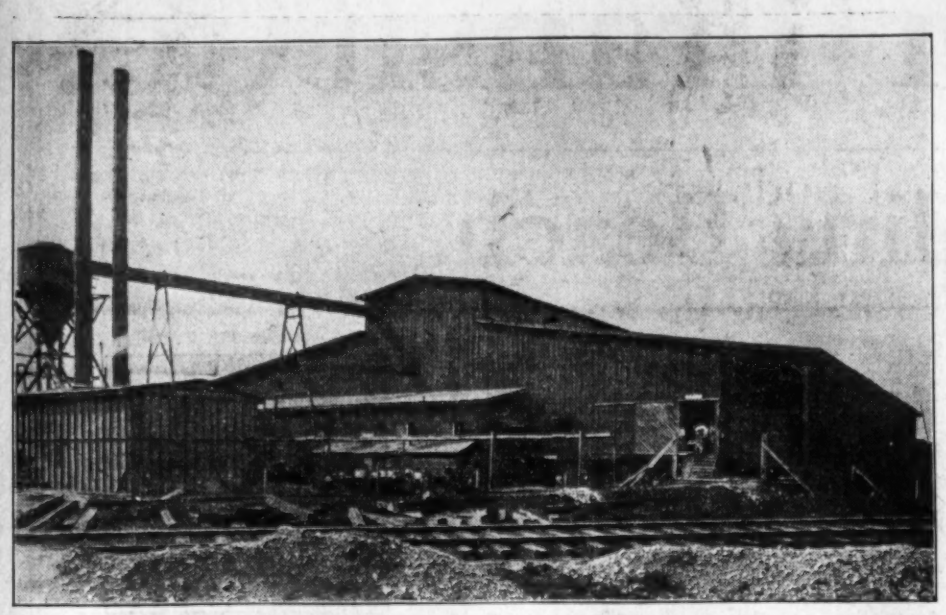
Wynnewood Lumber Co.

ESTABLISHED 1909

NORTH CAROLINA PINE

Rough and Dressed

WILMINCTON, N. C.



PLANT OF THE WYNNEWOOD LUMBER CO.

Wilmington has been from colonial days one of the largest centers for the manufacture of lumber in the South and it has maintained its position up to the present time. While the famous North Carolina yellow pine is not as plentiful as it once was, there is large capital invested and hundreds of men employed in the industry.

One of the most important plants in the city is that of the Wynnewood Lumber Co., located at 14th and Taylor streets along the tracks of the Atlantic Coast Line, with which it is connected by a long siding which runs directly into the immense planing mill and box factory. This is one of the largest and best equipped plants of the kind in the South and manufactures about 85,000 feet of lumber into flooring, siding, casing, ceiling, box shooks and plain boards daily. A large percentage of the output is shipped to Northern cities, although there is a brisk local demand from manufacturers, jobbers and fish packers and shippers. From the rough lumber, most of which comes from the company's saw mills located at Wananish, Columbus county, about 28 miles from Wilmington, the complete box is made, even the fancy lettering and designs being printed upon them. Nearly all the work is done by machinery, the equipment being of the best, and the plant represents an investment in the neighborhood of $190,000. The company, which began operations here in the Summer of 1909, owns between six and seven acres of land improved with a modern mill 168x288, containing over 50,000 feet of floor space and about 60 carloads of manufactured lumber and box shooks are shipped every month. The yards have a storage capacity of about 5,000,000 feet of lumber in the rough.

The officers of the company are Messrs. H. C. Riley, president; C. M. Riley, vice president, and L. J. Hannah, secretary and treasurer. Both the president and vice president live in Philadelphia, but spend considerable time here and have a handsome residence on the property. Mr. Hannah gives his entire time to the business and has been a resident of the city for the last dozen years. These gentlemen have given Wilmington a splendid enterprise and have an abiding faith in its future growth and progress.

T. G. HYMAN, Pres. R. A. DAMON, Vice Pres. J. B. RICE, Treas. A. F. PATTERSON, Sec'y.

HYMAN SUPPLY COMPANY

EVERYTHING FOR THE MILL, FACTORY and RAILROAD; WOOD-WORKING and FERTILIZER MACHINERY

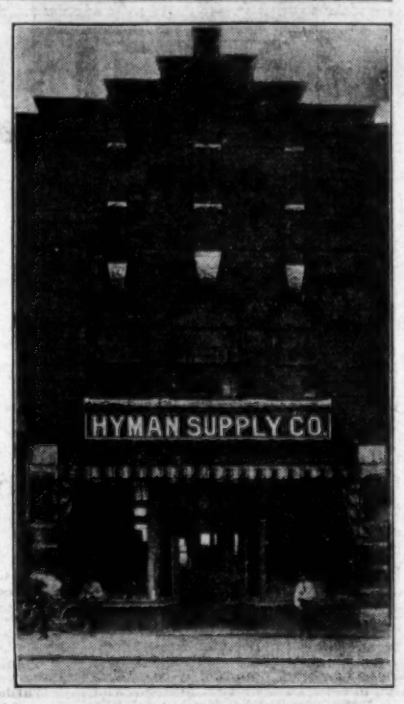
There is a greater demand, throughout the Carolinas for labor saving machinery than ever before in its history, as people begin to realize more fully its economic value in almost every field of human endeavor. Improved machinery is probably doing more than any other one thing to solve the vexing labor problem of the South, as it has solved it elsewhere, and this is proven, in some measure, by the immense increase in the business of the Hyman Supply Co., the largest dealers in factory, railroad, mill, mining, wood working, and fertilizer machinery, steam engines, motors and boilers, in this city and section.

Although the company occupies an immense building at 215 Front street containing three floors, and basement, it has also been compelled to lease the basement of the store next door, besides maintaining a large warehouse at the Clyde, Line, to accommodate its large and varied stock. Yet more wareroom is needed, for the business is expanding rapidly, one of the best evidences that the country in which it operates, and for which Wilmington is the distributing point, was never so prosperous and progressive as it is at the present time. An itemized statement of even the most important articles carried by this company would fill more space than a sketch of this character allows, but everyone interested in machinery should write them by all means and get catalogues and any information desired, which will be cheerfully furnished. The house keeps three salesmen constantly on the road and a line from anyone needing machine equipment will bring an experienced man to talk it over and submit estimates.

The Hyman Supply Co., is prepared to supply anything needed by the owners or operators of factories, saw mills, flour mills, wood working plants, and fertilizer plants, such as piping, belting, rubber goods, pumps, fittings, boilers and engines, new parts of all kinds, in brief, it conducts a complete, high-class machinery supply house, where the best can be had at the most reasonable prices and terms. Its territory extends principally within a radius of 300 miles of Wilmington, but it will go further should the occasion warrant, and there is no limit to its mail order department.

The company was established in Newbern about 15 years ago and still conducts a large house there similar to the one in Wilmington. The two are, however, carried on separately, though both have the same officers and co-operate whenever necessary.

They are Messrs. T. G. Hyman, president; R. A. Damon, vice president; J. B. Rice, treasurer, and A. F. Patterson, secretary. Mr. Damon and Mr. Rice give all their attention to the business of the Wilmington company, while Messrs. Hyman and Patterson live at Newbern and have charge of the house in that city. It is a pleasure to record the success of an enterprise of the sterling character of the Hyman Supply Co., whose officers are excellent types of the men who do things right and achieve the best results.



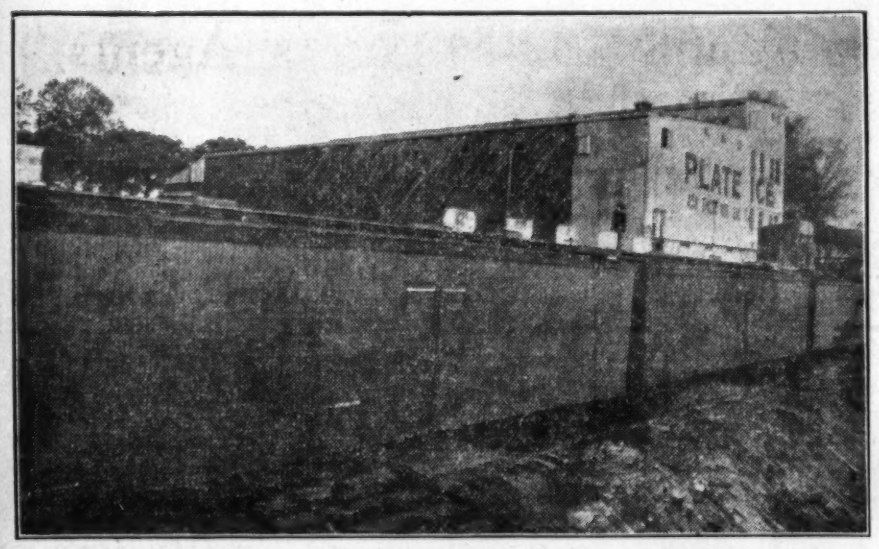
STORE OF THE HYMAN SUPPLY CO.

H. B. PESCHAU, Pres. and Treas. O. P. PECK, Manager.

PLATE ICE COMPANY

—ORGANIZED 1910—

Manufacturers of ice that has stood the most rigid tests as to its purity by both city and state chemists



PLANT OF THE PLATE ICE CO.

Artificial ice was long ago pronounced the purest, by the world's greatest chemists, and the old belief, so long given credence, that the natural freezing of water eradicated all impurities has been proved nothing more than a myth. But even the first methods of making artificial ice have been greatly improved upon, and the present "plate" system of manufacture used in making the ice supplied by the Plate Ice Co., is as far superior to the old method as the ice made by it was to the natural product. It was found impossible to get perfectly pure ice by the "canned" process, for no matter how much care was used in distillation, some foreign substances would be frozen in the block. Freezing purifies, but there must be room for the impurities to escape, and this is, of course, impossible when every particle of water placed in the can is frozen solid. By the "plate" method a way of escape is provided, and although this ice is made from condensed live steam, and under splendid sanitary conditions, the minutest impurity will be expelled from the water when it is being frozen into ice. It has stood the most rigid tests, has been analyzed not only by the State and city chemists, but a block, unmarked, was shipped for analysis to John C. Sparks, B.sc. F.C.S., of New York, one of the leading consulting and analytical chemists in the country, who pronounced it "entirely free from contamination."

The plant of the company is run in connection with that of the Hilton Lumber Company at Fourth and Parsley streets, the downtown warehouses and offices being at Water and Orange streets, which is the principal distributing point for the city. It has a capacity of 75 tons a day, of the purest ice, made expressly for domestic use, the company confining its operations strictly to the ice business and nothing else. Formerly the product was distributed in the city and suburbs by the Central Ice Co., but this season, beginning March 1st, it was decided to conduct an entirely separate delivery system, and the one which has been so carefully organized, covers every part of Wilmington and the suburbs, no matter how remote. Ten wagons and an electric truck comprise the equipment and a telephone call over No. 695 or 696 will bring one of them promptly to the door with the best and purest ice that can possibly be made. Anything about ice is and should be of the greatest interest to everyone, for it is universally used, and impure ice can mean nothing but bad health.

The officers of the Plate Ice Company are Messrs. H. B. Peschau, president and treasurer, and O. P. Peck, manager, both natives of Wilmington, and both men of long experience in the ice business. Mr. Peschau was for a number of years with the Independent Ice Co., and brought to the present enterprise, when it was organized in 1910, the result of practical knowledge of ice manufacture. Mr. Peck has been in the business half a dozen years and was made manager several months ago. They are aggressive and progressive business men and are giving the people of Wilmington a service they never before enjoyed.

J. A. SPRINGER, President *DAN'L H. PENTON, Vice President and Sec'y* *SAM'L J. SPRINGER, Treasurer*

THE SPRINGER COAL CO.

ESTABLISHED 1873—INCORPORATED 1905

Successors to ***J. A. SPRINGER & CO.*** *Wholesale and Retail Dealers*

Coal || *For Domestic, Steam, Foundry and Blacksmithing* || *Coal*

Shipments by Rail a Specialty

Most people labor under the entirely erroneous impression that there are no grades in coal and wood, as in everything else, but if they would stop to think a moment they would be bound to admit that a graver mistake could not possibly be made. Some coal may contain a considerable percentage of slate and dust, almost a complete loss to the consumer, though it weighs quite as much as coal, while for the same price, the reliable dealer sells clean-sifted fuel, every ounce containing heat-value. The same rule applies to wood to an extent. Partially green wood is often supplied the consumer at a greater profit than that which has been thoroughly seasoned, the purchaser paying for a percentage of worthless sap. The careful modern housewife after considering these facts, should be just as particular in the selection of the coal and wood dealer as she is in other things, and if she is, an old reliable concern, that has stood the test of time and has superior facilities will become her merchant. The fact that for forty years the Springer Coal Co., successors to J. A. Springer & Co., has given the people of this city and section a most satisfactory service, is the best evidence that it has made every effort to please its patrons and has been eminently successful.

The Springer Coal Co., is one of the big institutions of the city and has always stood in the front rank. Founded in 1873 by Mr. J. A. Springer, who is still its president, its growth has been healthy and substantial, resting, as it always has, on the firm foundation of fair dealing. He continued the business until 1897 when the firm of J. A. Springer & Co., was formed, and in 1905 another change was made when the company was incorporated. The yards of the concern are located at the foot of Chesnut street on the water front and coal can be received directly from vessels and also shipped. A side track from the belt line also enters the yards and the shipping facilities enjoyed by the company leave nothing to be desired. The plant is equipped with every modern convenience, including a coal elevator and sawing and splitting machine. All kinds of coal and wood is carried in stock, the yard having a capacity of 10,000 tons, and both a wholesale and retail business is transacted, the company having a large trade through both the Carolinas. The wholesale trade is supplied directly from the mines going to customers without breaking bulk. A large business is also done coaling the steamships touching at this port and there is no branch of the coal and wood business that is not thoroughly covered by this enterprising concern.

On the Seaboard Air Line large storage sheds having a capacity of 7,000 tons are maintained and cargoes are also received into the yards directly from vessels unloading at the company's own wharves. The Springer Coal Co., is the largest in North Carolina and represents some of the greatest operators both in the anthracite and soft coal fields.

The officers are Messrs. J. A. Springer, president; Daniel H. Penton, vice president and secretary, and Samuel J. Springer, treasurer. Mr. Springer, the founder of the business, is also president of the Independent Ice Co., and is connected with a number of important enterprises being a member of the board of directors of the Murchison National Bank and the Peoples' Savings Bank, and the Delgado Cotton Mills.

Mr. Penton also has important outside interests.

Mr. Samuel J. Springer is a son of the president and a prominent business man. All are progressive wide-awake Wilmingtonians who have in the past and are now doing everything in their power for the upbuilding of the city.

OFFICE AND YARDS OF THE SPRINGER COAL CO.

EXTENSIVE ESTABLISHMENT OF EINSTEIN BROTHERS.

EINSTEIN BROTHERS

Wholesale Dry Goods and Notions

"We Sell the Right Goods and Sell the Goods Right"

Best in the World For the Price!

Wilmington's unsurpassed advantages as a distributing point were practically recognized, when, four years ago the wholesale dry goods, and notions firm of Einstein Brothers removed to the city from Kinston where for a long time it had been one of the leading mercantile enterprises, and with whose merchants it still continues to have a large trade. But the firm needed room for expansion, and Wilmington, being the port of North Carolina, and a railroad center, was selected as the future home of the concern after the advantages it had to offer were thoroughly gone into. That no mistake was made has been amply evidenced by the enormous increase in its trade—the firm now doing the largest business of its kind in the State.

The home of this enterprising and progressive concern is located at 216 and 222 North Front street, and is one of the largest and most attractive in the city, being admirably suited for the purpose of carrying on the large business transacted. Located on the corner, its five stories are lighted from two sides, well ventilated and unusually adapted to the display of the immense stock of seasonable merchandise, always on hand and fresh from the best mills and factories at home and abroad. The structure extends along Front street 70 feet running back one hundred and including the basement, has a floor space of 42,000 square feet. One of the largest, most complete and select stock of foreign and domestic dry goods and notions, white goods, knit goods, underwear, furnishings, shirts, hosiery laces, embroideries and ribbons, and scores of other articles, ever assembled in the Carolinas is carried by the firm, selected especially for the Southern trade. A complete retail dry goods store can be stocked by Einstein Brothers from its establishment and many of its patrons deal with the firm exclusively. An office and buyer is maintained in New York at 66 Leonard street, the members of the firm make frequent visits to the various Northern markets, and keep in constant touch with every change in styles and prices. Its customers are assured of getting the very latest just as soon as it is turned out at the mills, with whom the firm deals directly. Business is conducted along the most modern lines of merchandising, no goods of the season before are carried, the firm has always maindealings and the result has been deserved success.

Although it occupies one of the largest stores in Wilmington the firm has had an eye to future and still greater expansion and recently purchased the property on Front street, next to the Southern Express Company's building. This lot is 70x175 feet, is one of the most desirable pieces of property in the city and will doubtless eventually be the site of a splendid building sometime in the future, judging from the present rapid growth in the business, the radius of the trade being constantly expanding. Ten salesmen are kept on the road and besides a large mail order business is done, patrons having learned from experience that they can obtained the highest standards in its order just as safely by mail as from the salesman's samples, for prices and goods are guaranteed to be right. Promptness is also one of the characteristics of the concern, all orders being shipped the day they are received. This firm is made up of Messrs. Louis, Adolph, Abe, Edward and Arthur Einstein, all of whom may be said to have grown up with the enterprise, and are excellent types of the wide-awake young business men who are doing so much for the advancement of the city in the future of which they have shown their confidence in a substantial manner by making large investments here.

(Paid Advertisement)

R. T. WINDLEY,

"The Cross-Tie Man."

Office 114 Princess Street.

Yards Foot of Nunn Street and Cape Fear River.

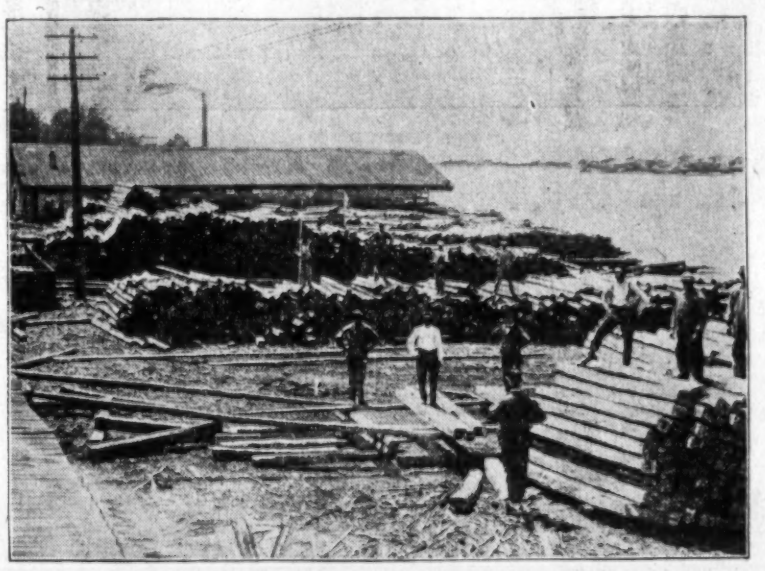
Wilmington has for years been one of the most important centers in the South for the distribution of cross-ties, an industry that gives employment to hundreds of men in this section of the Carolinas. There is an immense demand for them by the railroads, both steam and electric, in all parts of the country, and here a tremendous business has been built up by Mr. R. T. Windley, who is known far and wide in trade as "The Cross-tie Man." He has won this title by his enterprise and energy in building up a tremendous business here which practically extends to anywhere cross-ties are needed and he has furnished thousands upon thousands of them to the leading railroads of the country. His business has grown from a modest beginning into one of the largest concerns in the Carolinas in his line. His yards extend for a distance of 400 feet along the water front of the Cape Fear river back to Water street at the foot of Nunn, and are crowded with a large stock of various grades and sizes of cross-ties to suit any purpose.

Ties are cut in the woods and floated down the river in rafts, brought here on barges or by rail from points not reached by water.

The belt line passes through his plant putting him in direct communication with both the Coast Line and the Seaboard roads and he can also load vessels from his own premises.

Mr. Windley knows cross-ties as few men do; he knows where to get them and where to sell them and by making a specialty of the business to the exclusion of other lines he has made a great success and fairly won the title he has held so long as "The Cross-tie Man." He has offices at his yard and also at 114 Princess street, and ranks as one of the most progressive men of the city and section.

(Paid Advertisement)


CROSS-TIE YARDS OF R. T. WINDLEY.

THE CORBETT CO.,

Commission Merchants and Manufacturers' Agents,

WHOLESALE ONLY.

Meats, Lard, Flour, Sugars, Hay and Grain.

HOME OF THE CORBETT CO.

As a distributing point for a large and growing territory Wilmington has advantages possessed by no other city in the Carolinas. Others may have some of her advantages, but none of them have as many, and as a result the place stands in the front rank as a shipping point, both by rail and water, for North and South Carolina.

The wholesale trade, always large, was never so prosperous as at present, pushed as it is by some of the most enterprising and progressive of its merchants.

The Corbett Company, commission merchants and manufacturers' agents, has done its full share in developing this trade and carries on an immense and constantly increasing business, which extends throughout the two Carolinas, within a radius that is constantly enlarging. This company conducts a wholesale business exclusively with jobbers only, and a large part of the goods handled are in carload lots, being shipped to customers direct from the producing point without breaking bulk. At its immense and excellently equipped warehouse at Nutt and Brunswick streets, a large stock of meats, lard, flour, sugars and grain is carried, however, to supply immediate demands for less than carloads. This warehouse is 60x200 feet, and contains 12,000 feet of floor space, all of which is utilized. Its location could not be better, the structure having been built between the Seaboard and Coast Line railroads, spurs from which lead directly to the doors of the warehouse. Promptness in shipping has always been a characteristic of this concern, and its business is carried on with the regularity of clock work. It handles the product of some of the largest producers in the country, and its traveling representatives completely cover the large territory through which its trade extends.

The Corbett Company was organized in 1903 succeeding the firm of Corbett & Gore, which in turn, had succeeded that of the W. J. Gore & Co., founded in 1881 by W. J. Gore, Alberi Gore and M. J. Corbett. The present officers are Messrs. M. J. Corbett, president; James J. Allen, vice president, and E. C. Hines, secretary and treasurer.

Mr. Corbett is one of the original founders of the business and has been connected with it for 32 years. He is one of the leading business men of Wilmington being president of the Chamber of Commerce, president of the Wilmington, Brunswick and Southern Railroad Co., vice president of the Peoples' Savings Bank, and a director of the Murchison National Bank and the Carolina Metal Products Co.

Mr. Allen has been connected with the business for years, and has had much to do with its success.

Mr. Hines has also been with the enterprise ever since his boyhood, working his way up from the bottom of the ladder.

The gentlemen connected with this sterling business house are among the most progressive merchants and business men of Wilmington, and are doing their full share in its progress and development.

(Advertisement)

HANOVER IRON WORKS CO.

Contractors for

Correct System of Warm Air Heating

Metal Cornices, Skylights, Ventilators and Roofing

Plumbing, Mill and Stack Work

No enterprise of the kind stands higher in this city and section than that of the Hanover Iron Works Company, whose establishment is located at 111 North Water street. This concern has by fair and square dealing and doing the highest grade of work at reasonable prices built up a successful business that every season shows a substantial growth, for its patrons have long ago learned to depend upon it and good work is one of the best of advertisers, making and keeping customers. The company does all kinds of metal work, such as sky lights, ventilators, cornices, mill and stark work, spouting, guttering and roofing and tank work of every kind. It makes a specialty of installing hot air heating plants in homes, stores, factories and offices and last Winter alone installed more than 75 of these plants, which are every year displacing the stove and open grate fire, being more economical, sanitary and healthful. It represents here the "Kelsey" warm air generator, one of the best on the market. Summer is the proper time to install heating systems, so they will be ready and in thorough working order when needed, and work need not be hurried. The plant of the Hanover Iron Works Company is splendidly equipped to do all kinds of work in its line and only the best workmen are employed and superior materials used. A high standard was set when the concern was incorporated in the Fall of 1902, and this has been conscientiously adhered to.

The officers are Horace T. King, president and superintendent, and W. E. King, both practical men of long experience and natives of Wilmington. Mr. H. T. King is the son of the manager, and has active supervision over the shops as well as the outside work. His father, Mr. W. E. King, is one of the best known business men of Wilmington. During the war, although only 13 years old, he was a Confederate courier. For 15 years Mr. King lived in Atlanta, where he was foreman in one of the largest machine shops there. The business of the Hanover Iron Works is growing very rapidly, not only in Wilmington, but throughout this section of the Carolinas.

(Paid Advertisement)

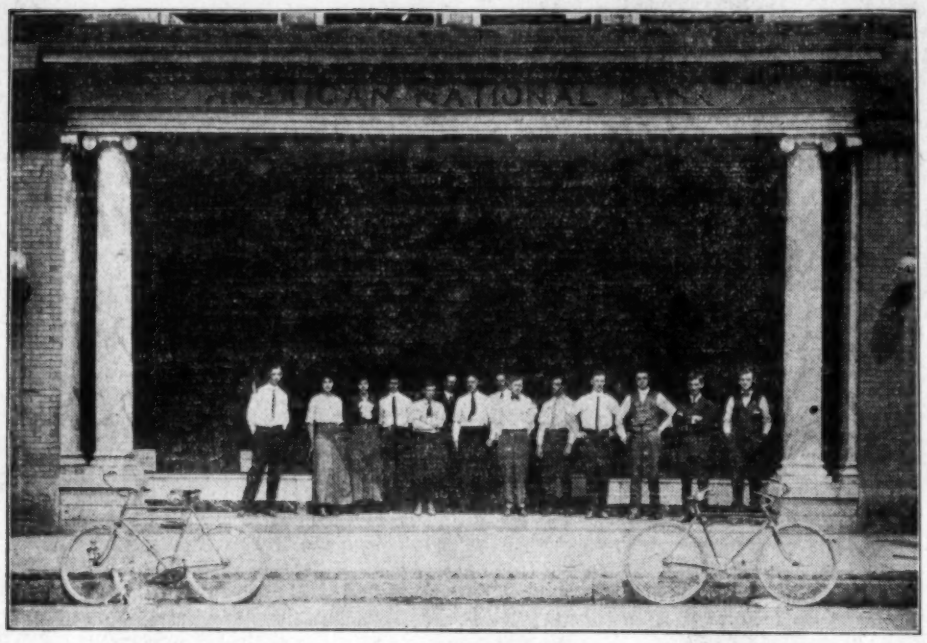
American National Bank,

The Only National Bank in This Section with Savings Department.

4% AND SAFETY ON SAVINGS.

OFFICERS:

W. B. COOPER, President,
GEO. O. GAYLORD, Vice President,
THOS. E. COOPER, Cashier.
W. H. SMITH, Assistant Cashier.



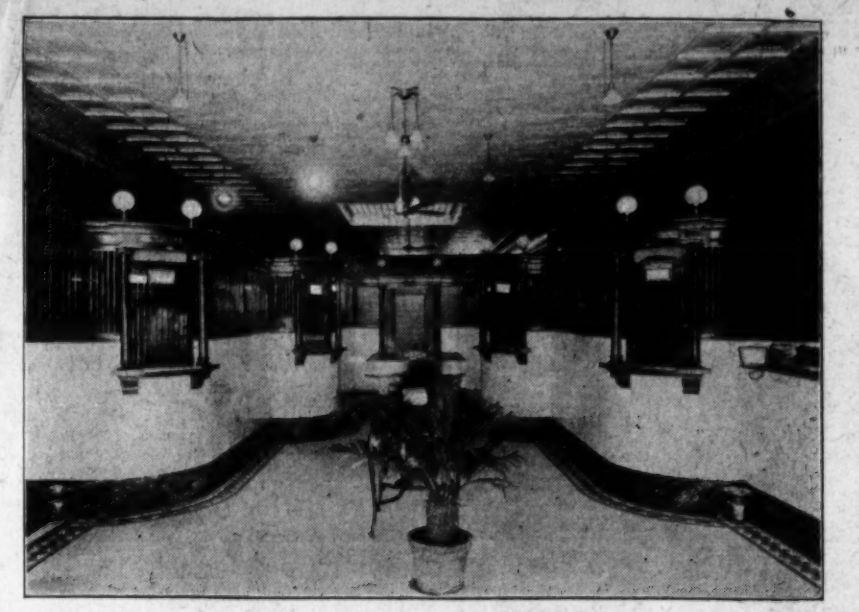
OFFICE FORCE, AMERICAN NATIONAL BANK.

For the rapidity, as well as the stability, of its growth and progress the American National Bank of Wilmington, has without doubt one of the most remarkable histories in the country, when it is considered that the conditions under which it has grown, have been in no way unusual. Wilmington has had no particular boom since this bank was established in 1908, only a steady progress, yet the American has in the five years that have elapsed since it opened its doors increased its capital from $50,000 to $250,000, and the deposits have increased from $6,446.16 on May 8th, the day it began business, to $1,448,124.42 at the close of business on February 4th, 1913, wh enits last statement was made to the Comptroller of the Currency at Washington. That this speaks volumes for the management of its officers and directors, the confidence of its depositors and the substantial growth of this city and section, goes without saying.

The American National is a progressive bank in the best sense of that sometimes abused word. Its officers do not believe in standing still in that ultro-conservatism, which sometimes causes an enterprise to die of inanition. There is such a thing as being entirely too conservative, remaining at a standstill while competitors pass by on the wave of progress. The men who organized the American National Bank, and are still successfully guiding its destinies, are all of them self-made men, who have made their way in the world by their own energy and initiative and thus of the strongest institutions in the South is a splendid monument to their enterprise and to the loyalty of the bank patrons.

When the bank started business in May, 1908, the paid in capital was only $50,000, but it had behind it something even more valuable than money, plenty of brains, industry and a determination to succeed on the part of its officers, that no obstacles could daunt. It was not a particularly auspicious time for organizing a new bank, with the money stringency of 1907 fresh in the minds of the people, but this did not seem to interfere with the progress of the American National and every month's statement since it was launched has shown a distinct and healthy gain. This is an essentially live bank, with progressive, yet safe and sound methods, and according to the last sworn statement made to the Comptroller on February 4th, of this year, it is in a splendid condition. Its resources consist of:

Loans and Discounts	$1,341,697.21
Bond Securities	24,719.32
U. S. Bonds	250,000.00
Bank Building Fixtures, Vaults, Etc.	45,055.15
Cash due from Banks and U. S. Treasury	340,602.41



INTERIOR AMERICAN NATIONAL BANK.

The Liabilities are:

Capital	$ 250,000.00
Surplus and Profits	53,796.00
Dividends Unpaid	156.00
Circulation	250,000.00
Deposits	1,448,121.42

One of the most successful features of this thoroughly modern institution, which is located in its own handsome building on Front street, is its Savings Department. Here deposits are received of $1 or more, and 4 per cent interest is paid compounded quarterly.

The officers are Messrs. W. B. Cooper, president; George O. Gaylord, vice president; Thomas E. Cooper, cashier, and C. E. Bethea, assistant cashier. Mr. Cooper, the president, was most active in the organization of the bank, has been at its head ever since it began business and has had a great deal to do with its phenomenal success. He is a man of untiring energy and is connected with several of the big enterprises of Wilmington and the Carolinas, being one of its largest wholesale grocers, and president, of the Cooper Guano Co., among others.

Mr. Gaylord is a member of the firm of Gaylord-Platt-Haar, proprietors of one of the largest department stores in the city.

Mr. Cooper, the capable and efficient cashier, is a fine type of the young business man, who is doing so much to place Wilmington where it belongs in the first ranks of Southern cities, and is also president of the Citizens' Bank of Mt. Olive, and the Bank of Southport. Progressive and public-spirited the gentlemen connected with the American are doing a splendid work in the upbuilding of Wilmington along the most modern lines.

The bank's numerous connections give it superior advantages in the collection of items on the entire South.

(Advertisement.)

E. T. TAYLOR, President and Treasurer. J. F. STANSEL, Secretary.

Navassa Guano Company,

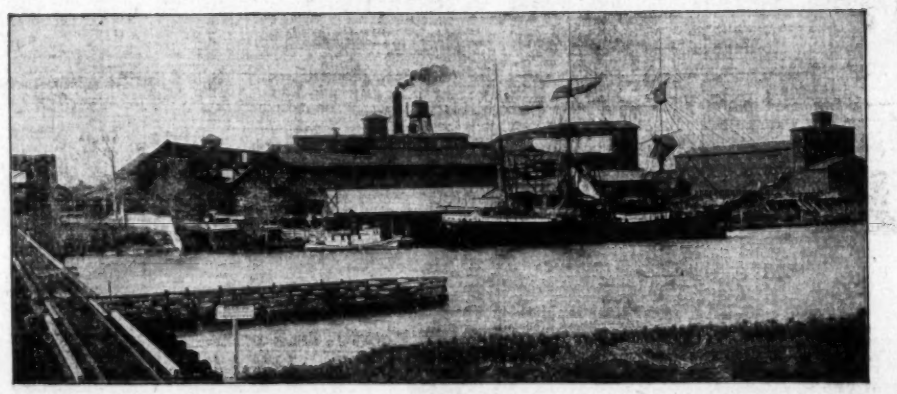
WILMINGTON, N. C.

Standard Southern Fertilizers.

Quite as much on account of the enterprise and initiative of the men engaged in the trade, as upon its unusual advantages as a manufacturing and distributing point, Wilmington has become one of the largest fertilizer centers, not only of the South, but the entire country. It is probably the largest, and therefore, the most important industry of the city, and its work in helping to develop the agricultural resources of the Carolinas,are almost incalculable. And, as Wilmington naturally depends, in great measure for its growth and prosperity on these two States, the industry has been one of the most potent forces in the great advance that has been made, especially during the last decade.

The pioneer fertilizer manufacturing concern of the city is the Navassa Guano Co., probably the second oldest enterprise of the kind, in point of continuous existence in the South, the oldest being located at Baltimore. It is also one of the largest, and its products are recognized everywhere they are used, as standards by which the merits of all high-grade fertilizers are to be judged and measured. The name "NAVASSA" stenciled on a bag of fertilizer means, to every intelligent farmer, the best that can be produced.

The company was established here in 1869 and has since that time been continuously identified with the industrial progress of Wilmington and this section. Always managed by some of the most progressive and substantial citizens, it has contributed as it continues to do, its full share in the upbuilding of the place, and can be easily classed as one of its leading and most successful enterprises. About 40 brands of guano under the name "Navassa" are being manufactured to suit the varied needs of the farmers of all sections of the Carolinas and part of Georgia, and 75,000 tons are shipped annually to its customers in this section, either direct or through its numerous agencies. The company makes fertilizers particularly suitable for the requirements of the soil of this portion of the South, which it has intelligently studied for the past 43 years. Its products are in no sense an experiment, that stage was passed many years ago, and they produce the very best results from the soil, with the least expenditure, that can possibly be produced. Planters of all staple crops, such as cotton, tobacco, corn and truck, have learned by long experience that the "Navassa" brands



PLANT OF THE NAVASSA GUANO CO.

are standards, and the fact that they have continued to use them from year to year, in the face of the keenest kind of competition, is the best of evidence that they have given thorough satisfaction.

The immense plant of the company, covering about 10 acres, is located on the Cape Fear river, about four miles from the city, extending along the water front about 1,800 feet and provided with every facility for receiving materials, and shipping products by water. Side tracks from both the Seaboard and the Coast Line railroads also enter the property. There is plenty of room for future expansion, the company owning several hundred acres of valuable land adjoining its plant, which is equipped with the latest improved machinery and employs in the neighborhood of 300 men. An auxiliary plant is also maintained at Selma, N. C., having a capacity of about 20,000 tons annually and employing 100 men, bringing the total product of the company every year close on to 100,000 tons. The company is conducted along the most modern and progressive business lines and its products are supplied to patrons as nearly as possible from producer to consumer. It is one of the largest direct importers of potash salts, nitrate of soda and kainit in the South, the raw materials being landed directly on its wharves and every possible economy is used, consistent with preserving a high standard, toward supplying customers with the best fertilizers possible at the most reasonable cost.

Mr. E. T. Taylor, one of the best known business men of this section, has been president and treasurer of the Navassa Guano Company since 1910, but although at its head for so short a time, he has been connected with it in various capacities for the past 17 years. He may be said to have been raised with the business, having entered the service of the company upon leaving school and has been with it ever since. He is a thorough fertilizer man and there is no detail of the great business with which he is not thoroughly acquainted. His grandfather was one of the founders of the company and was for years identified with its progress.

Mr. J. P. Stansel, the secretary of the company, is also fully conversant with the business and is a popular young business man.

The Navassa Guano Company is one of the great industrial institutions of Wilmington and while having all the prestige that time alone can give, is a thoroughly modern enterprise.

(Advertisement.)

EDW. P. BAILEY, President. T. D. LOVE, Secretary and Treasurer. T. J. RANN, Superintendent.

WILMINGTON IRON WORKS,

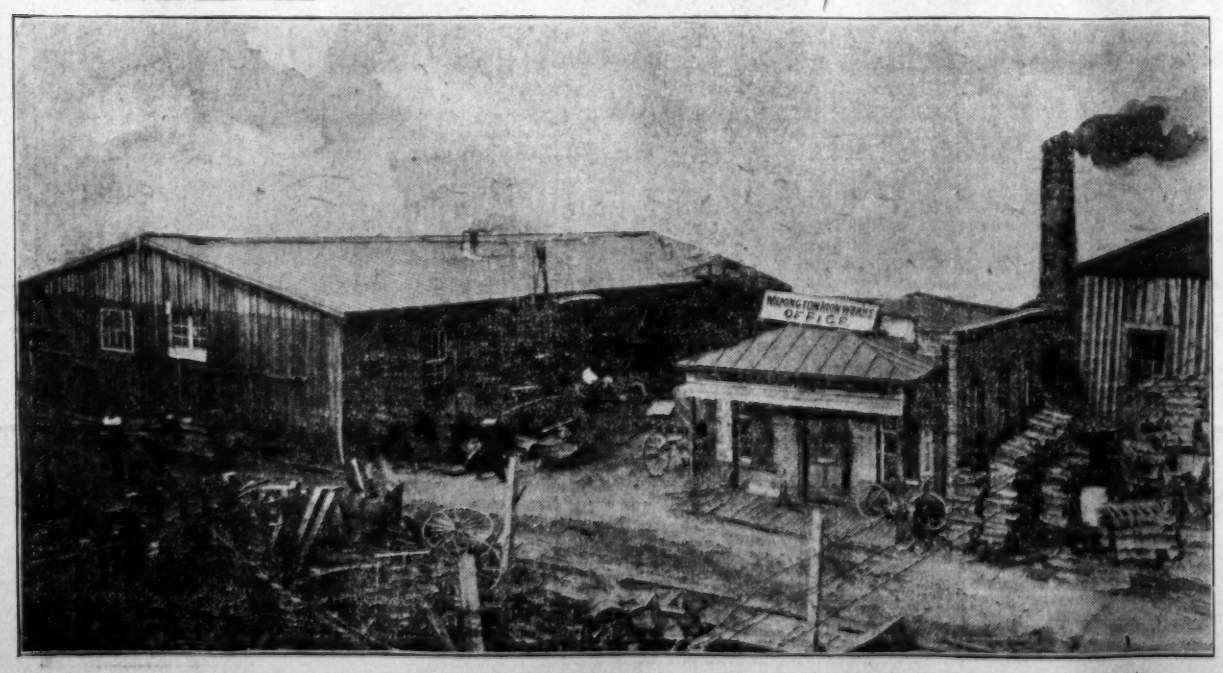
INCORPORATED.

Mill, Marine and Locomotive Repairs a Specialty.
(Manufacturers and Dealers in General Mill Supplies.

Railroad and Wharf Facilities.
Office and Works Foot of Orange St.
WILMINGTON, NORTH CAROLINA.

Marine Railway on Eagle Island. Machinery and Iron Yard on Belt Line Near Delgado.

Herring Bone Grate Bars. Foundry, Machine Shops and Copper Works



PLANT OF THE WILMINGTON IRON WORKS. ESTABLISHED 1859.

There is no industrial enterprise in the city that has been more intimately connected with its growth and history than has the Wilmington Iron Works, which was established in a modest scale here just 80 years ago. Its progress has alway fully kept pace with that of the city and it is now recognized, as it always has been, as the leading and largest machine works, foundry and repair works in this section of the Carolinas. Located at the foot of Orange street, the site is an ideal one for a plant of this kind, fronting as it does 210 feet on the Cape Fear river and on the Belt Line, which runs directly through its yards, connecting them with both the Coast Line and the Seaboard roads. Shipping facilities are thus provided that are unsurpassed and there need be no unnecessary handling of the products of the works. With a depth of water at its wharves of 25 feet the largest vessels visiting the port can be moored there for repairs and the fact that its business relations with the Wilmington Marine Railway Co., are close, puts the concern in an unequalled position for doing all kinds of repair work in vessels, from the most modern gasoline launch to the big liner. There is no establishment along the coast of the Carolinas more completely equipped to do this class of work than the Wilmington Iron Works, and there is hardly a vessel coming to this port that has not, at some time, been among its patrons. It is prepared to promptly equip vessels with engines and boilers, overhaul the machinery and do every kind of repairing in the most workmanlike manner. The fact that the United States government has for years been one of its largest customers, will give a good idea of the standing of the concern for Uncle Sam always wants the best that can be had. Among other work done for the government was the construction of the boilers of the steamer Grayling, and the installation of engines in the tug Cognette. From time to time repairs have also been made on the revenue cutter Seminole, which makes its headquarters at this port. Another specialty of the Wilmington Iron Works is the making of fertilizer factory machinery. This is one of the largest and most important branches of industry in the Carolinas and in many of the plants machinery of a special kind is used. The works are exceptionally well equipped to put into practical shape the ideas of manufacturers and build any kind of machinery they may need. It has as its customers a large percentage of the manufacturers of this city and section who have learned by experience that the work done at this plant is of the highest class while the prices are always reasonable. The present establishment of the Wilmington Machine Works, at the foot of Orange street is comparatively a new one, in many particulars, the plant having been removed from Second street about five years ago. Many improvements were made at the time and others are constantly being added. It consists of a foundry, machine, boiler and repair shops, storage warehouse and pattern shop, where thousands of patterns are kept ready for use when needed. About 100 men are employed in the various departments of the works, many of the skilled mechanics having been with the company for years. The concern not only does a large manufacturing and repair business, but is also an extensive dealer in general mill supplies, new and second-hand machinery. It maintains a yard, covering eight acres, on the Belt Line road near Delgado, on the suburbs, where an immense stock of engines, boilers, machinery and machinery parts are kept. Here can be found almost anything needed in this line and a large and growing business is carried on in this department.

The Wilmington Iron Works has been identified with the industrial and business life of this city and section since 1832, although its real establishment dates from 1859 when it began business on a large scale. Its founder was John C. Bailey, a grand-uncle of the present president of the concern, who was succeeded by his son, the late E. C. Bailey, whose death occurred in 1904. During his administration, in 1902, the business was incorporated. Mr. Edward P. Bailey succeeded his father as president in 1904, and under his enterprising and capable administration the business has been more flourishing than at any time in its long history and the high standard of workmanship set by his grand-uncle, the founder, and his father has been conscientiously adhered to. Mr. Bailey is a native of Wilmington, and has been connected with the works ever since entering business life and there is no detail with which he is unfamiliar. Te is also secretary-treasurer and general manager of the Wilmington Marine Railway Co., whose yards are on Eagles' Island. Mr. T. D. Love, the secretary and treasurer, is also vice president of the Marine Railway Company. He has been connected with the works for the last six years and has been active in their up-building. Mr. T. J. Rann, the capable and efficient superintendent, is a thoroughly practical mechanic and has been with the concern for 30 years. The gentlemen connected with the Wilmington Iron Works are enterprising and progressive and the industry is in a more flourishing condition at the present time than ever before in its long history.

(Advertisement.)

Industrial Section
Pages 17 to 24.

THE MORNING STAR

FOUNDED A.D. 1867

WILMINGTON
The Logical Panama Canal Port.

PART FOUR. WILMINGTON, N. C., JUNE 15, 1913. PRICE FIVE CENTS.

WILMINGTON

¶ Its Peculiar and Most Advantageous Location Through Southport With Reference to the Panama Canal :: ::

The Star wants, in this Progress and Prosperity edition, to stress the fact that the chief advantage possessed by the Cape Fear ocean gateway is that it is just inside the ocean highway that is to be traversed by the ships of the maritime nations that are to engage in commerce through the Panama Canal. The editors of this edition want to emphasize the fact that it is not how close a port is to the canal, but how close the port is to the lines followed by ships that are to carry the world's commerce either way through the isthmian waterway.

Catch on to that and you will at once realize the tremendous advantage of Wilmington and Southport as absolutely the most accessible ports on the South Atlantic. The South Atlantic ports have the opportunity of creating a certain amount of commerce, as a matter of course, but those more or less familiar with the movement of the world's commerce know that it will move to and from the great ports of America, Europe, South America and Asia. It is in ports like New York, Philadelphia, Boston, Baltimore and others that most of the American commerce will originate. They have regular steamship lines, and the ships from those ports will pass right close along the ocean highway just on the outside of the Cape Fear ocean gateway. The ships of nearly every nation of Europe will come right by our door. The ships of the Japanese steamship companies that are to use this world's new route for commerce will pass to and fro just off Southport and closer to it than to any of the South Atlantic ports.

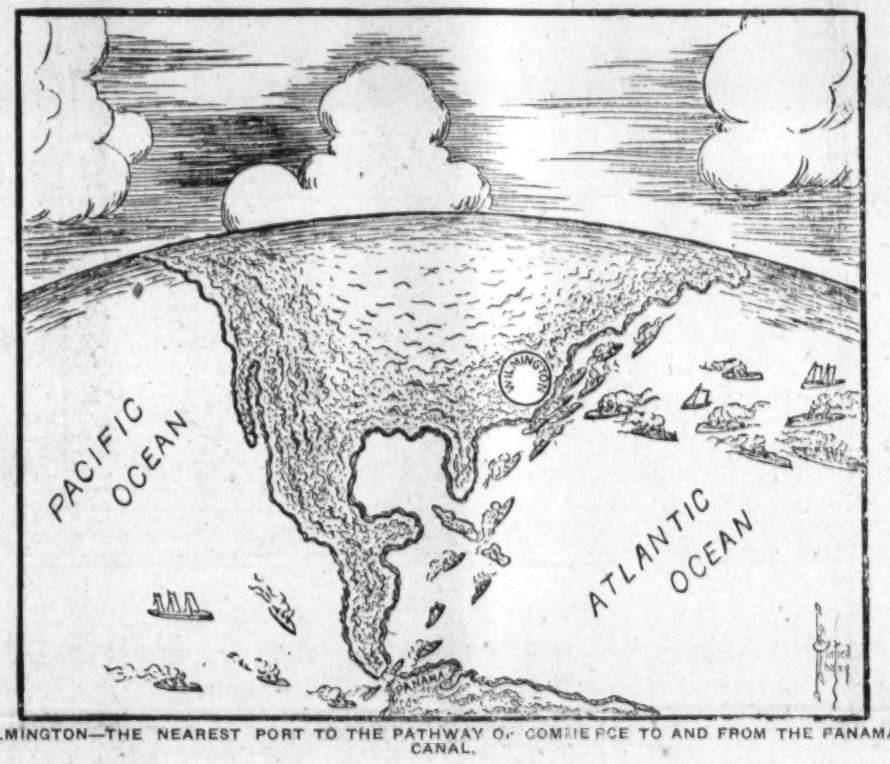
Even the ships engaged in Gulf commerce going to or coming from Galveston, New Orleans or Mobile, follow the same course and sail close in to Southport. Steamships engaged in Gulf commerce come through the Florida straits, follow the Gulf Stream, circle way round the lower South Atlantic ports and steer close in to Southport. Some of them have come so close to Frying Pan Shoals that they bumped on and stayed, unless they were pulled off by Wilmington tugs. We simply mention this to show that the path of commerce followed by the ships of all continents and all countries come closer in to Southport and Wilmington than they do to any other ports on the Atlantic ocean.

Don't let us fail to conceive the magnitude of that advantage, but appreciate the fact that it is not whether a South Atlantic port is near the canal, but that it is close to the route ploughed by the world's ocean carriers. Therefore, the importance which attaches to the position of Wilmington and Southport is that they are the South Atlantic ports easiest for call from passing ships of the world. Another advantage is that they are south of the fearsome Cape Hatteras and that geographically they are way stations on the track followed by the commerce carried on its way to all portions of the globe. Geographically and naturally, as a glimpse at the Cape Fear ocean gateway will disclose, this port is the most eligible ocean distributing point for the South Atlantic and Middle West States. The masters of all ships know this well from their charts.

This brings us to the point of drawing the conclusion from the statement made above that Southport and Wilmington's geographical location and distributing advantages make them the most eligible point for a port of call and for coaling ships. The amount of commerce which South Atlantic ports may handle directly in canal commerce is negligible compared with that which they can do through ships that stop over or call by on their voyages hither and thither. The port which is nearest to the ocean pathway of commerce is the most accessible and the most eligible as a port of call. That is Wilmington-Southport, and the work to be done here towards emphasizing their commercial possibilities is to lose no opportunity to prevail upon the steamship companies to make them a port of call. We must impress this advantave upon the ocean carriers, but it is for the business men to first take steps to have cargoes ready for them if any ships should call. They will not call except on business and we can rest assured of that. It can be said, therefore, that it is not the port that is nearest the canal, nor the port that is even nearest the ocean pathway of commerce, but the port that is made a port of call because it will have something to ship when a vessel calls.

Down here on the South Atlantic we have not aroused to the full appreciation that the Panama Canal will cause a re-routing of a large portion of the commerce of the universe. The best that can be done right now, therefore, is to learn to recognize and appreciate the potentialities of our own ports. We must recognize their eligibility as ports of call, and as an ocean distributing point. Their geographic position, combined with their railroads to deep water, and distributing railways into the best portion of the agricultural and manufacturing regions of the South, strongly emphasize the real importance of the port. To be convinced of that fact, to take advantage of it and to realize upon it, is a matter for the business men of Wilmington and Southport. If they wont do anything else, they should impress it upon the world. When it is fully appreciated at home, it should be impressed upon those abroad. Otherwise it will be known only here.

Let us all see some more about these ports being the closest of the South Atlantic ports to the track to be followed by the ships that are to operate through the isthmian waterway. The distance from Wilmington to Colon, at the entrance of the canal, by steamer route, is 1,552 miles, only 45 miles farther than Charleston, 46 miles farther than Savannah, and 53 miles further than Galveston. So far as concerns the actual sailing distance from all these ports—Wilmington and Southport and the others mentioned—they are on the same footing. But listen! Southport and Wilmington, the gateway stations of the port, are right on the ocean pathway, while those other ports are much farther away. Southport is only six miles inside the ocean and ships pass along from 20 to 40 miles away on their voyages from north to south, to and from Europe, to and from the Orient, to and from the Gulf. On the other hand, the ship route is from 100 to 125 miles eastward of Charleston, and 152 miles or more eastward of Savannah and Jacksonville. We are making no invidious comparisons, for the advantage really will be with the port that does business. Galveston is hundreds of miles away from the ocean pathway that we speak of, but that will not keep Galveston from increasing her commerce from another territory. Our South Atlantic ports must look up commerce in their own territory, or else it will be divided between Gulf and North Atlantic ports. New Orleans already has solicited and received ship freights as far east as Florida, Georgia, South Carolina and North Carolina. If, therefore, we do not make a port of our own we will have to ship via the Gulf or via New York—as we are at present doing with North Carolina peanuts to supply the South American demand.



WILMINGTON—THE NEAREST PORT TO THE PATHWAY OF COMMERCE TO AND FROM THE PANAMA CANAL.

A glimpse at the map shows that the Atlantic coast curves sharply to the southwest below the mouth of the Cape Fear river, so that the peninsula upon which Southport is located juts far out to sea and within 40 miles of the Gulf Stream. It is 110 miles from the mouth of the Cape Fear to the Charleston bar and steamers in going there sail far to the westward of the course taken by ships bound to or from the Panama Canal. The sailing course for vessels lies between Porto Rico and Cuba, so that a ship sailing from Wilmington goes almost on a straight course to the canal.

These advantages of Wilmington and Southport greatly increase their possibilities for doing commerce and developing industries on account of the canal. The nearness to the ship pathway for the world's commerce emphasizes Southport's availability as a port of call and for becoming a coaling station. This makes it possible to get ships on call if Wilmington and Southport have commerce to offer, or for ships to call by with imports to be distributed through the Cape Fear ocean gateway. The Cape Fear ocean gateway has superior advantages over others for doing commerce, but while the advantages are with Wilmington and Southport, they can only be of value when the business men avail themselves of the opportunity to do the export and import business that they have every chance of engaging in and which they will engage in. After all, it depends upon the enterprise of the men of the port, and it can be said that they are preparing to meet the situation.

Wilmington has splendid water terminals for doing commerce, both in exports and imports. Docks and piers are being constructed at Southport, and a railroad connects the wharves of Wilmington with those of Southport, while six distributing railways run out of Wilmington to all points, North, South and West. Thus, the advantages and facilities are here, but it depends upon getting exports for shipment from this port, which presents an opportunity for large business. Wilmington's foreign exports already amout to $30,000,000 a year, and with the Panama Canal broadening the opportunities she should greatly increase her commerce.

At present Wilmington's exports consist of cotton principally, and other products in lesser proportion. Two cargoes of iron have recently been exported to Peru and Chile, and owing to the availability of this gateway the export rail rate on iron from Birmingham to this port has been placed on a parity with that from Birmingham to Norfolk. With export rates on cotton manufactures, raw cotton, manufactured tobaccos, leaf tobacco, machinery, peanuts, naval stores, furniture and other products of several Southern States, the possibility is here for greatly increasing the commerce of this ocean gateway and Wilmington's doors are open to those who will come here and share in this business upon the opening of the Canal.

The government is doing its share to improve the harbor and deepen the channel to the sea in view of Wilmington's splendid record for commerce, her foreign exports now being greater than those of Norfolk, Portsmouth, Newport News, Charleston and Jacksonville combined. Work is progressing satisfactorily on the channel from Wilmington to sea, the present appropriation being $572,000 to provide a channel 26 feet deep at mean low water, 300 feet in width on the river and 400 feet in width on the bar. Maj. H. W. Stickle, U. S. A., engineer in charge of river and harbor work, states that at high water there is at present a bar depth of 30 feet and a channel depth of 26 feet all the way to Wilmington.

For the present work on the channel, upon which dredging is actively proceeding, a $150,000 contract is now being carried out by the Bowers Southern Dredging Company. Next month another $150,000 contract will be let. In addition to those contracts to private dredging companies, the government's dredging force is operating the suction dredge Cape Fear in clearing the bar of sand shifts. The government dredges Potomac and Hercules are dredging the channel between Wilmington and Southport, and the dredge Ajax, now engaged in dredging the lock sites above Wilmington, will be put to work on the channel below Wilmington in about a month. With the government plant and the two contracts, it is expected that the present project will be completed by July 1st, 1914, giving the port a 26-foot channel, 300 feet wide on the river, and 400 feet width on the bar. After that the problem will be one of maintenance, estimated at an annual cost of $80,000 with the ultimate goal a depth of 30 feet.

Prior to the present appropriation there has been spent on the Cape Fear river and bar $5,228,000, of which about $2,500,000 was spent prior to 1890. It speaks volumes for the skill and efficiency of the engineering corps when it is stated that at the time the river and harbor work was commenced after the Civil War, the depth of water on the bar has been increased from 12 1-2 and 14 feet to 30 feet at the present time.

Besides the present channel project, the government is now canalizing the Upper Cape Fear to Fayetteville. Locks, now being constructed, will provide an eight foot channel all the way to Fayetteville for the year round, nearly a hundred miles by river above Wilmington.

AUSTIN & HUMPHREYS.
Excavating and Paving Contractors.

General contracting, as the phrase is used in the building trades, covers a wide range. It takes in building construction, excavating hauling, street work, cement and concrete work, sewerage, bridges and almost anything in this line. It is a big business, and the men engaged in it are generally doing big things for the city and section in which they live and operate.

Recently here in Wilmington two of the largest general contractors in the city joined forces, with the result that the firm of Austin & Humphreys was formed. Both Mr. E. R. Austin and Mr. C. R. Humphreys have been doing an immense amount of important work during the last few years on the great suburban developments that have been, and are going on in and around Wilmington, and also for the municipality, builders, contractors and large property owners. They are splendidly equipped to do such work, both in experience, machines, tools, teams and a skilled force of mechanics and laborers who thoroughly understand their business. Mr. Austin has devoted himself especially to excavating and paving contracts, and many of the splendid new sidewalks and streets that have recently been laid here, adding so much to the appearance of the city, are a monument to his energy, skill and industry. He also did a large part of the sewer work.

Until a couple of years ago Mr. Humphreys, who is a civil, drainage and constructing engineer, a graduate of Rensallaer Polytechnic College at Troy, N. Y., though a native of Wilmington, devoted himself to civil and drainage engineering, and was most successful. His equipment as an engineer gives him an immense advantage as a general contractor, and he has been doing some important work. With Major Lucas and Mr. Rapalje he reported on the old Wilmington Sewerage system, and has done a great deal of work in connection with it, he has also built a large number of filter plants, and was engaged in the improvements at Sunset Park, just out of Wilmington, one of the largest and most complete developments in the South.

At present he is engaged in extending the development at Carolina Heights. For the last two years he has given his attention almost wholly to this class of work, in connection with civil and drainage engineering.

The firm of Austin & Humphreys is splendid equipped to do all kinds of suburban development, concrete, cement and granolithic work, grading and paving, sewer work, install municipal and private water plants, filter plants, excavating, bridge and road building, street railway work, excavating and heavy hauling and in fact, anything in their line at reasonable prices. The work that both gentlemen have done here in the past in Wilmington and its suburbs, and what they are dong at present, is the best evidence of what they can do and how they do it. The work of the firm is not confined to this section, they go almost anywhere and one of their largest jobs was at beautiful Patterson Park, in Baltimore. Their Baltimore P. O. Box is 356.
(Advertisement.)

CAROLINA HEIGHTS—AUSTIN & HUMPHREYS, CONTRACTORS

The local Progressives do not seem to be able to make up their minds whether or not they are in favor of fusion. In opposing it they have Tammany's best wishes.—New York World.

And some magazine poems are all gas and no meter.—Birmingham Ledger.

J. IRVING BEAR
General Insurance

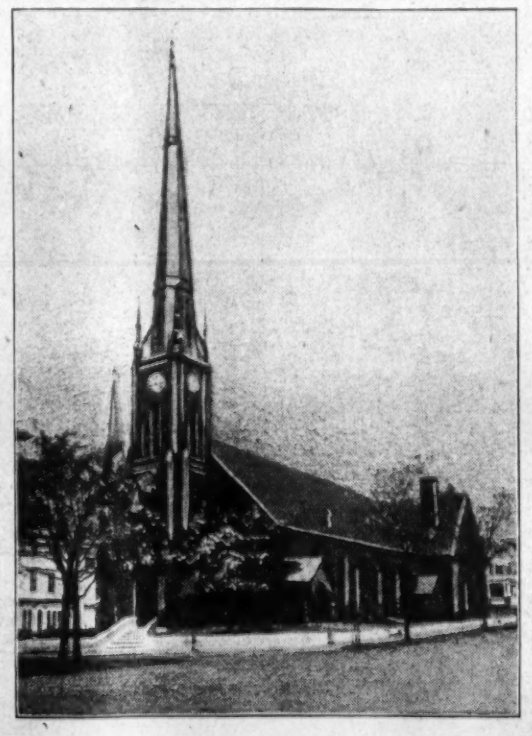
Every thoughtful and intelligent man appreciates the benefits of insurance and most of them avail themselves of them to an extent that they should, although the newspapers every day carry a lesson in the shape of heavy losses by fire, with insufficient insurance. This is incomprehensible to the well-insured man, resting content in the knowledge that his property is safe and that, in case of a fire, he will not lose what he has worked so hard to accumulate, and have to begin life anew. Too much care cannot be taken, however, in selecting the companies in which policies are taken out and in doing this the services of a reliable and up-to-date insurance man, representing the best, are indespensible. Located here in Wilmington is the agency of Mr. J. Irving Bear, at 101 1-2 Princess street who, although he has been in business only about a year has succeeded in building up a splendid patronage among the largest and most particular property owners of the city—men and women who want only the best. This Mr. Bear is prepared to give, and those contemplating placing insurance, could not do better than consult him before doing so. Mr. Bear represents such reliable and standard companies as the Fidelity Underwriters of New York, the Carolina of this city, and the Ocean Accident and Guarantee Company of Greensboro, institutions that have splendid records for prompt adjustment and payment of losses and fair and straightforward dealing. Mr. Bear covers the insurance field in all its lines—fire, life, accident, health, guarantee, automobile, marine, plate-glass—he can practically insure anything insurable. This is a field in which competition is unusually keen and the fact that Mr. Bear has built up a large business, in so short a time, speaks volumes for his energy and standing in the community. Mr. Bear is a native of Wilmington, the son of the late Sol Bear, founder of Bear's Winery, and is by profession a chemist. For a number of years he was in charge of the extensive laboratories at the winery but decided to go into business on his own account about a year ago and has been most successful.
(Advertisement.)

THE CAROLINA CUT STONE CO.
Dealers in Marble, Granite and Lime Stone for Building and Cemetery Work

When it is considered that fully 90 per cent of the stone and granite work for building purposes done in Wilmington, and a large part of that in the surrounding section, is executed by the Carolina Cut Stone Company, some idea of the extent of its business may be formed.

This is a comparatively new enterprise, and its success is but another evidence of the progress that is being made in this section of the Carolinas. The company's plant located at Brunswick and MacRae streets, along the tracks of the Coast Line, a spur from which extends to its yards, was incorporated about eight years ago, and since then has distinctly made good by proving to the builders and property owners of Wilmington and this section that it is not necessary to send elsewhere to have the highest class of building, tiling and monument work done at the most reasonable terms, by men who thoroughly understand the business. The best advertisement any business can have is its work, and this being so the Carolina Cut Stone Company has no difficulty in proving itself to the satisfaction of the most particular and discriminating. Three of the principal buildings now being erected in Wilmington are those of the Atlantic Trust & Banking Company, the Cape Fear Club and the Young Men's Christian Association, and the stone, granite and marble work on all of them, both interior and exterior, is being done by the company. Other examples of the work it has done are the Coast Line Railroad stations at Winter Park, Fla.; Waycross, Ga.; Rocky Mount, N. C., and Florence, S. C., where the company also built the Peoples' and Commercial Bank building, school houses at Walterboro, S. C., Fayetteville and a number of other places; churches at Dillon, Hickory, Albemarle, not forgetting the splendid Catholic Pro-Cathedral in this city.

The stone work in the handsome Wilmington Savings and Trust Company's building on Princess street, was also done by the company and its form of workmanship can be seen in scores of other buildings in this city, and further south. It is one of Wilmington's growing enterprises and is succeeding strictly upon its merits. The officers of the company are: Messrs. T. B. Carroll, president; C. J. Niggell, vice president, and John Niggel, secretary-treasurer and manager. Dr. Carroll does not take any active part in the business. Mr. C. J. Niggel resides in Columbia, S. C., where the company does a large business. Mr. John Niggel, the general manager, is the founder of the business, which was organized by him in 1905, after he had completed work on the beautiful residence of Mrs. P. L. Bridgers, for the Columbia Stone Co., of which he was then foreman. He realized there was a field here for such an enterprise after looking it over, and the success with which it has met has fully proven the correctness of his judgment.
(Advertisement.)



FIRST PRESBYTERIAN CHURCH.

SAMUEL BEAR, SR. & SONS.
WHOLESALE GROCERS.

That the wholesale grocery business of Wilmington is in a flourishing condition needs no better verification than a visit to the handsome new home of Samuel Bear, Sr., & Sons, at 311 North Front street, which the firm occupied last April, removing from its old stand on Market street, where it was established in 1856. This is the oldest, largest and most progressive wholesale grocery firm in the Carolinas and its new building is a model one, being built along the most modern lines and as near fireproof as the latest methods of construction can make it. The handsome three-story brick structure, fronting on the main thoroughfare of the city 66 feet and extending to the rear a distance of 100 feet, would attract attention anywhere. Fully three-fourths of the front is of glass, providing abundant light and ventilation in every corner of the building and furnishing a striking contrast to the average wholesale grocery house, which is, with few exceptions, anything but sanitary. Cleanliness is here everywhere apparent, the air is sweet and pure, and the immense stock of goods, fresh from the best manufacturers and producers, comprise the finest ever assembled in this city. It is certainly worth anyone's time to pay a visit to this handsome addition to the city's big business houses, for there is nothing to quite compare with it in the Carolinas. There is nearly 20,000 square feet of floor space in the new building, and this, together with the additional warehouse on North Water street, probably gives the Bear establishment the largest space of any wholesale grocery in the State.

The house of Samuel Bear, Sr., & Sons has all the prestige that only years of fair and straightforward dealing can give, while at the same time its methods of doing business are thoroughly modern and abreast of the times. For more than 57 years it has been dealing with the people of the Carolinas and the reputation it has built up during all these years is treasured by the members of the firm as their most valued asset. It deals with hundreds of merchants in its territory and its facilities for supplying the retailer with absolutely everything he needs to make his stock complete are unsurpassed. The firm is comprised of Messrs. Sigmond, Moses and E. I. Bear, all of whom have been connected with the business from boyhood and are familiar with its every detail. For years they have been identified with the progress of the city and section and have always been active in the advancement of its growth and prosperity.
(Advertisement.)

HOUSE OF SAMUEL BEAR, SR., & SONS.

We imagine that Doc Cook can't help but hope that Doc Friedmann will prove to be a fake.—Greenville Piedmont.

The militants are certainly staggering the British pocketbook at any rate.—New York Tribune.

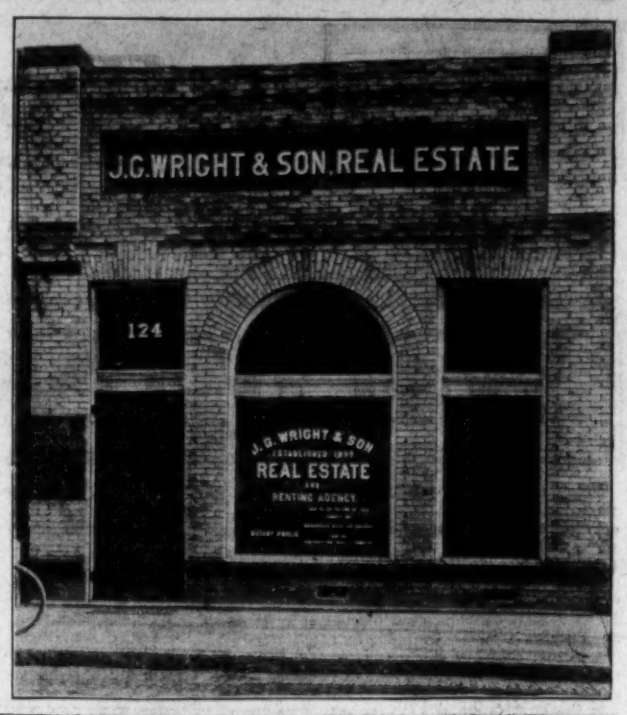
We'll have to hear from Queen Mary before we know for sure whether King George is a home ruler.—Baltimore Sun.

Cardinal Gibbons' recommendation that men should pray and call the doctor, too, has some physicians guessing what he means.—Washington Post.

WINOCA TERRACE

WILMINGTON'S MOST RECENT SUBURBAN DEVELOPMENT AND PLACE BEAUTIFUL.

J. G. Wright & Son, Owners. 124 Princess Street, Wilmington, N. C.



Suburban development has done much for the growth and prosperity of Wilmington, and is destined to do still more, for the movement of home-builders away from the dust, heat and turmoil of the city is one that shows no signs of abatement, but is increasing every season. Buyers of suburban property have also become more particular, and developers have now to offer something more than fresh air, green fields and a glimpse of the ocean or river. They want the attractions of the country, but they want them without the attendant inconveniences, and this is what they are offered at Winoca Terrace, Wilmington's most beautiful suburb, which has recently been placed on the market, after two years of preparation, by the real estate firm of J. G. Wright & son, whose office is at 124 Princess street. "Winoca Terrace" is positively the last word in suburban development, and everything that long experience could suggest and ample capital supply, can be found at this beautiful sub-division, which has every prospect of becoming the home of many of the most prominent and discriminating people of the city. "Winoca" is in the corporate limits, within a few minutes' ride of the business section, yet it has all the attractions of the country, with modern conveniences, such as cannot be found in suburbs further out. This lack of paved streets, sewerage, water, gas, electricity, police and fire protection has kept in town many who would much prefer living in the suburbs. "Winoca Terrace" has all of them, and every convenience can be installed in the house while it is being erected. City water mains and fire plugs are on the property; the main line of the city sewerage system will run along 14th street, with laterals to every property line, both gas and electricty are ready to be installed, granolithic pavements intersect the property, which has been graded under the direction of a landscape gardener. Carolina poplar trees at intervals of 20 feet, have been planted along the streets, and between them is a hedge of California Privett, every attention has been given to drainage by skilful engineers, a new school has recently been built on Market street, near 12th, within easy walking distance, a new church is now being erected on 16th and Market, the rapid transit cars pass directly by the property and to those who prefer healthful exercise and have time, the walk is a pleasant one.

Wilmington is growing toward "Winoca" rapidly and in the not distant future it will probably be a beautiful parklike reservation in the center of the best residential section of the city. It will never be crowded for the one hundred lots included in the plot are of generous proportions, every house will have plenty of room for a large flower garden and lawn and the trees and Privett hedges, already planted, will eventually give it the appearance of a beautiful grove; inhabited by cultured and congenial people. There are reasonable restrictions as to the size and character of dwellings, for the object to the promoters is to make "Winoca Terrace" a place of high-class homes, and all purchasers of lots are carefully protected in the deeds.

Lots can now be purchased at $1,000 and upward, on terms to suit the individual requirements of the purchaser, and that the price will rapidly increase is the opinion of many shrewd investors, who are considered authorities on real estate values. Everybody is acquainted with the history of beautiful Carolina Heights, the adjoining suburb to "Winoca Terrace," how prices there doubled time and again. Winoca has all its advantages and attractions, and then some. That history will repeat itself seems to be a foregone conclusion. The fact that a firm of the standing and reputation of J. G. Wright & Son is engaged in this development is in itself a sufficient guarantee that it is of the highest class. Since 1890 this firm has been dealing with the public of Wilmington, and hundreds of investors from out of town, and its facilities for assisting the home-builder in a variety of ways are unequalled. Mr. Thos. H. Wright, the sole owner of the business, since the death of his father, has been engaged in a number of successful developments, and has done his full share in making Wilmington a bigger and a better city. Mr. Wright is secretary and treasurer of the Co-operative Building and Loan Association, of the Wrightsville Beach and Suburban Development Co., the Oceanic Hotel Co., the Hanover Inn Co., and for the past two years has been mayor of beautiful Wrightsville Beach, "the Atlantic City of the South." He is one of Wilmington's most progressive and wide-awake young business men and has every confidence in its rapid development.

C. F. Howell & Co.

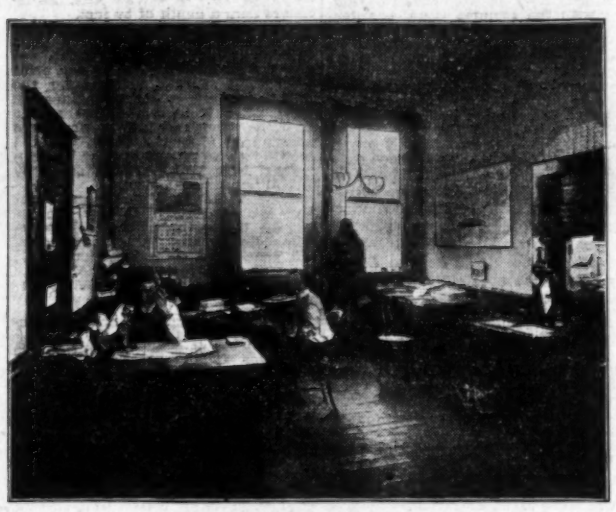
Lumber, Brick and Slate

No class of business men take a more active part in the progress of a city than those engaged in dealing in builders' materials, and none are in a better position to know its growth. Their business is a true barometer of building activity and when they are busy it may be taken as a sure indication that the place in which they operate is growing. Among the leading dealers in building materials of all kinds, such as lumber, brick, slate, long and short leaf rough and dressed boards, shingles, lath, hard wood flooring and "Flint Arrow" slate, is the firm of C. F. Howell & Co., whose offices are located in the Garrell Building, on Princess street, with yards at Sixth and Campbell. Although it has only been in business here for two years, this firm has already won for itself a place in the front rank by its enterprise and straightforward methods. It has among its patrons some of the leading builders, contractors and property owners of this section of the Carolinas, and its facilities for furnishing materials of the best grade at the very lowest market quotations are unsurpassed. The firm has supplied and is supplying materials for some of the largest as well as the more modest structures recently erected, among them being the $300,000 Coast Line building, for which it furnished 2,000,000 feet of lumber used as concrete casing, the new Y. M. C. A. building, the Cape Fear Club, and a large number of others.

There is absolutely nothing needed in the building of a house, either large or small, that cannot be supplied by C. F. Howell & Co. and estimates are cheerfully furnished. Mr. Howell may be said to have been born and raised in the lumber business, his father, grandfather and great-grandfather having been lumbermen in Virginia and the Carolinas. There is no detail of it with which he is not familiar and his long experience proves of the greatest value to his customers.

Mr. Howell is a native of Suffolk, Va., but has lived in North Carolina for the last seven years, and is thoroughly identified with its business life.

(advertisement)



OFFICE OF C. F. HOWELL & CO.

Southern Map Co.

Blue-Prints, — Dealers in Drawing Materials and Surveying Instruments

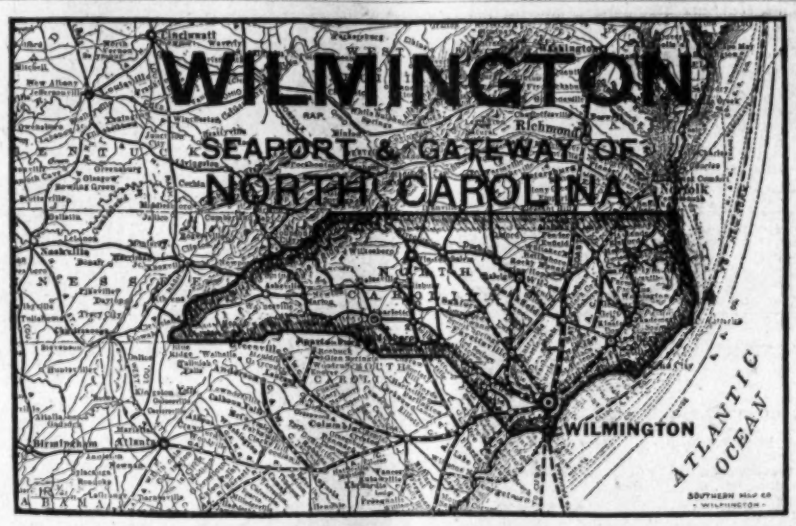
One of the most flourishing industries and one that is rapidly growing is that carried on by the Southern Map Company, makers of maps, plans, tracing and prints in the Southern Building, and this company, established four years ago, occupies a field in this section that is all its own.

Its blue-printing equipment is as complete as any in the large cities and only the highest class of work is done. Its work is by no means confined to blue prints on paper and cloth, but copies can be produced by any known process, twelve different reproductions by various processes being made from the same drawing, if necessary. Promptness in filling orders is an important asset of this company and work is done as soon as received, a large mail order business having been built up.

Its principal business is in the Eastern Carolinas, extending to Raleigh, Charlotte, Charleston and intermediate points. It also does a large local business, having as customers nearly all of the architects, builders, contractors, engineers and machine shops in this section. Any number of copies in blue, black and white, brown, gray and other colors can be produced in cloudy or fair weather, the plant being supplied with electric printing machinery.

Recently the company added a new department to its business and now deals extensively in all kinds of drawing materials and surveyors' supplies, including instruments for engineers and architects. This department is proving most successful, and only the goods of the best and most reliable makers are carried in stock.

Among the manufacturers whose well known brands of scientific instruments are sold by this house may be named Eugene Dietzgen Co., Chicago Steel Tape Co., Universal Drafting Machine Co., and Keuffel & Esser Co., all of whom produce goods that are recognized as standards of perfection by the architectural and engineering professions.



DRAWN BY THE SOUTHERN MAP CO.

Another department of the Southern Map Company is that of making zinc and copper line-cuts and half-tone plates for newspaper, magazine and advertising literature. These plates are produced direct from original maps or from photographs of any subject. In this branch of its business the company is the representative of the Baltimore-Maryland Engraving Co., who produce the very highest class of cuts and artistic commercial engravings.

Mr. H. deW. Rapalje, the president and treasurer of the company, is one of the leading engineers of the Carolinas. He gives his personal attention to each department and his knowledge of instruments and supplies is of the greatest value to his patrons, especially those ordering by mail. Particular attention is given orders from a distance, and all goods sent by mail and express are guaranteed just as represented.

Mr. O. C. Fillyaw is the capable and efficient superintendent of the printing department and under his management only the finest work is turned out. Sample prints will be cheerfully furnished, with prices, which will compare favorably with those of any concern, and all inquiries will be promptly answered.

(advertisement)

MADE BY HR Southern Map Company WILMINGTON N. C. TRADE MARK

SOLD BY Southern Map Company DRAWING MATERIALS Southern Bldg. Wilmington, N.C.

J. A. BARKER

Manager Wilmington District

THE MUTUAL LIFE INSURANCE COMPANY OF NEW YORK

Every thoughtful and intelligent man with others dependent upon him and even the few that have not, cannot but recognize the fact that life insurance is one of the best investments he can possibly make, and the only question in the minds of those who are not insured is the selection of the company and the terms of payment on the policy. This class should by all means investigate the advantages of the Mutual Life Insurance Co., of New York, which is represented in this section of the Carolinas by Mr. J. A. Barker, manager of the Wilmington district, who has offices in the Southern Building. The Mutual is one of the best known companies in the world and for over 70 years it has stood in the first rank. The record of this old company is one of the most remarkable in the whole history of life insurance. The first policies were issued 70 years ago on February 1st, 1843, substantiating its claim to the title of the oldest insurance company in America. From a small beginning its progress has been simply phenomenal and the figures in its last report are little less than staggering. For the year 1912, it is shown in this report, that during the preceding 12 months there was paid to policy holders and their beneficiaries, in death claims, matured endowments, dividends, etc., the enormous sum of $60,905,488.96. This was $1,172,413.25 for every week in the year and amounted to $201,872.48 for every working day. It exceeded the sum paid in 1911 by more than $3,500,000 and was several millions more than any other company has ever paid to policy holders and their beneficiaries in a single year. In the matter of dividends to policy holders, the company has again broken all records having paid in 1912 in cash dividends the sum of $15,006,280.25, while for dividends payable the present year it has appropriated the extraordinary sum of $17,368,046.93, an increase of $2,361,766.08, over the sum paid in 1912. The premium income for 1912 was $152,822,792.85 and the company will return to policy holders more than 33 per cent. The company does more than a million dollars more business in the State annually than any other and has large investments here, making many loans on approved real estate security.

Mr. Barker has only been the manager for the Wilmington district since January, 1911, having before that time been stationed at Lumberton. He has made an excellent record in the insurance field and last year won the trip to New York and a vacation offered annually by the company to the agent doing the greatest amount of business in the State. Since coming here to make his home he has been thoroughly identified with the city's business life and is one of its most progressive citizens.

(advertisement)

THE CAROLINA APARTMENT HOUSE

JOS. SCHAD.

Contractor and Builder.

No class of men play a more active part in the growth of a progressive city like Wilmington than does the up-to-date contractor and builder; the practical man who makes real the ideas of the architect and the plans of the property owner. Too often in writing of the growth and prosperity of a city, the men who do the practical work, the ones who use hands as well as brains, are neglected, the owner and architect receiving all the credit. This should not be the case, the credit should be shared fairly and equally by those to whom it belongs and it is proposed in this review of the progress of Wilmington to be just and impartial. That much of the beauty and stability of the buildings of this city and section, erected of recent years, has been due to the skill and industry of Mr. Joseph Schad no one familiar with the facts can for a moment doubt. There has been a remarkable building activity in Wilmington during the past eight years, probably more handsome business houses and attractive residences have been erected here during that time than ever before in the same space, and a large percentage have been the work of this popular contractor. The list is a long one and no attempt will be made to print it in full, but to mention a few will give the reader some idea of the class of work this capable workman does. One of the most conspicuous monuments to his skill is the eight story bank and office building of the Atlantic Trust & Banking Co., at Front and Market streets, the handsomest structure of the kind in the city and one that does him infinite credit. Another quite as handsome, though, of course, much less pretentious, is the home of the Wilmington Savings & Trust Co., on Princess street. He has been especially busy in the business district some of the principal structures for which he was the contractor being the Murchison Hardware Company's new warehouse, the City Livery Company's stables, the Corbett Company's warehouse, and those of Hall & Pearsall, L. H. Vollers, the Wilmington Compress Co. J. F. Woolvin and the Mills Stable. He has also done work for the United States government at Fort Caswell and at Wrightsville Beach, and one of the handsomest of the smaller bank buildings in the Carolinas is that at Marion. He has also built scores of the most attractive homes of the city, notably that of Mrs. P. L. Bridgers, considered by many the handsomest modern home in Wilmington.

Mr. Schad has an office in the Garrell Building, while his shops are in the suburbs of the city. He is a native of Munich, Bavaria, and came to this country about 18 years ago, working in various sections before locating permanently in North Carolina. He is one of its most up-to-date and public spirited citizens, and has distinctly made good in Wilmington.

(advertisement)

CAROLINA AUDIT & ADJUSTMENT COMPANY.

Licensed Accountants and Auditors.

Without system no business can possibly be the success it should be and most generally it is not a success at all, but the worst kind of failure. Old business methods are fast passing, and long ago have passed in the most successful enterprises. Of late years the installation of modern cost and accounting systems has become a recognized profession and some of the most expert auditors and accountants in the country have turned their attention to this class of work. Their services are in constant demand, not only by new concerns just beginning business, but by those long established, who realize the advantage to be derived from modern methods.

Although it has only been established a little over a year, having begun business March 1st, 1912, the Carolina Audit & Adjustment Company, whose offices are in the Southern Building, has already built up a large clientele, having as its patrons some of the most prominent corporations, manufacturers and merchants in this city and section. Its business is growing rapidly, as business men become better acquainted with the advantages of having their books audited several times a year by reliable experts, who have no interest in the matter except to furnish a clear and intelligent statement. The company has also been most successful in systematizing the routine work of both large and small concerns, reducing expenses and simplifying what has heretofore often been a hopeless tangle. Every business man in these days of keen competition knows the value of conducting his office work along the most modern lines and this company is prepared to show him how this can best be done.

J. B. M'CABE

Mr. J. B. McCabe, the manager, is a licensed accountant, and auditor, and has a dozen years practical experience, having been connected with the Cudahy Packing Co., one of the largest concerns in the country, in the capacity of traveling auditor, a most responsible position. Mr. McCabe is from Chicago, and since making his home here has been intimately identified with the business life of the place, and he is a gentleman noted for his honor and sterling integrity.

(advertisement)

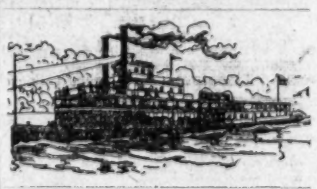
MERCHANTS & FARMERS' STEAMBOAT COMPANY.

Wilmington, N. C.

Few people in Wilmington with the exception of its business men, realize the important part that has been and is taken by the river boats, in the development of the resources of the city and the fertile section along the Cape Fear, as far up as Fayetteville and beyond. Many parts of this productive section can only be reached by the boats of the Merchants & Farmers' Steamboat Company, the wharves of which are at the foot of Chesnut street. The company operates two boats from this port to Fayetteville, and intermediate landings along the run, bringing to Wilmington large cargoes of cotton, naval stores and produce, and returning with general merchandise, farming supplies and fertilizers. It carries every season over 3,500 tons of fertilizers alone. The boats are staunch craft of the flat bottom type, built expressly to ply in the shallows of the upper river reaches, and there are few places where a landing cannot be made. Sometimes as many as 50 stops are made between here and Fayetteville, the company maintaining a regular schedule. There are excellent passenger accommodations and a trip up the Cape Fear aboard either the "City of Fayetteville," 150 tons, or the "C. W. Lyon," 100 tons, will give one an idea of the resources of this section that can be obtained in no other way.

The Merchants & Farmers' Steamboat Co., was chartered in 1907 and was formed as the result of a merger of the Tarheel Steamboat Co., organized in 1904, and the Wilmington & Fayetteville Steamboat Co., chartered in 1902.

The officers are Messrs. Z. W. Whitehead, president; C. W. Lyon, vice president, and T. D. Love, secretary; S. P. McNair, general manager; S. M. King, agent at Wilmington and J. E. Register, agent at Fayetteville. Mr. Whitehead is the editor and proprietor of the Carolina Fruit and Truckers' Journal and the Southern Lumber Journal, two of the most widely circulated and influential trade publications in the South and is connected with a number of other enterprises; Mr. Lyon is a prominent planter and business man of Bladen county; Mr. Love is secretary and treasurer of the Wilmington Iron Works and of the Marine Railway Co.; Mr. McNair is one of the leading wholesale grocers and commission merchants of the city, and Mr. King was formerly with the Tarheel Steamboat Co., and was for years in the newspaper and shingle business before becoming connected with river navigation. They are among the most progressive and energetic citizens of this section and their enterprise in giving it a high class steamboat service has been most important.



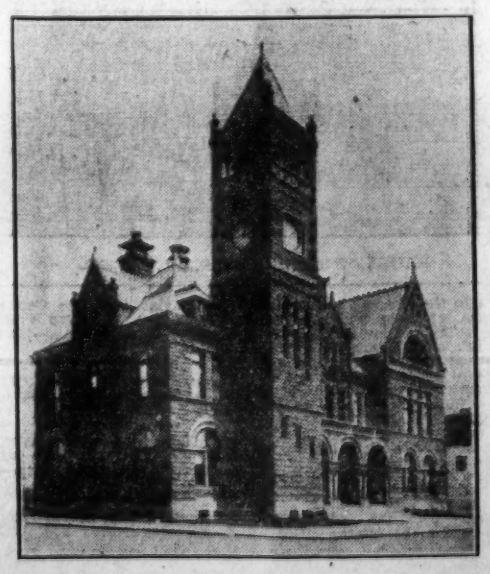
(advertisement)

Many more persons in this county are thinking of diplomas than diplomats.—Knoxville Journal and Tribune

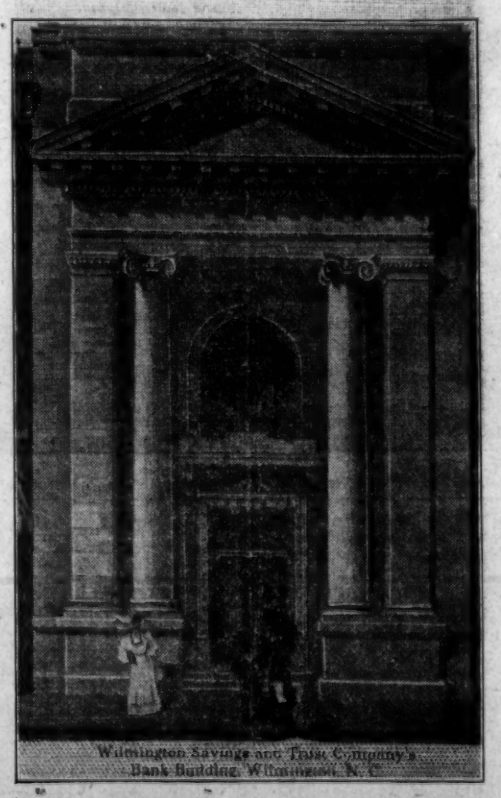
Huerta is reported broke. But the revolutionists are not.—New York Press.

Peru is said to be ready to use the Panama Canal. The Peruvian bark will no doubt go through it.—Wilmington Dispatch.

In putting its policewomen in plain clothes, Los Angeles has adopted the most certain way of making them conspicuous.—Norfolk Virginia-Pilot.



POSTOFFICE BUILDING.



JOSEPH SCHAD, CONTRACTOR AND BUILDER.

H. M. Chase, President. L. Stein, Vice-President P. P. Causey, Sec., Treas. & Gen'l. Mgr.

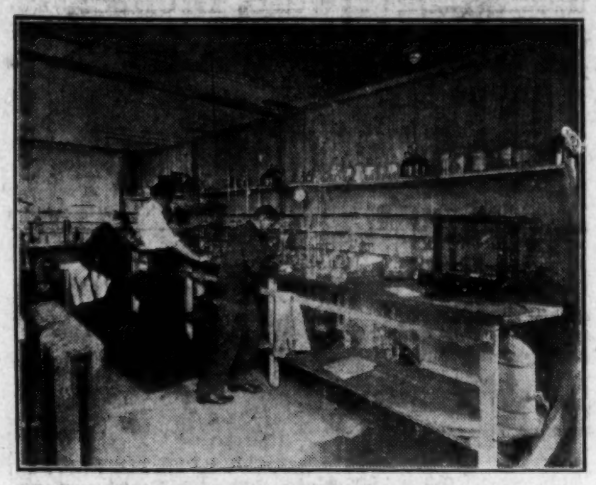
National Wood Products Company (Incorporated)

MANUFACTURERS OF NAVAL STORES.

WILMINGTON, N. C.

The large manufacturing plant of this company is in course of construction at the junction of Smith's Creek and Castle Haynes road. Here the various products of the long leaf pine which form the basis of the naval stores industry will be manufactured direct from the wood by a new and unique process of distillation.

The raw material used is the well known lightwood waste, which is found throughout the pine belt of the Southern States and also in the fir and pine forests of the Northwest. The supply of this material is unlimited. Scattered through the growing forest in the form of dead trees, knots and limbs, encumbering the logged-off land in the form of stumps or coming as waste from the saw mills, it has for years been recognized as the potential reserve for the ever diminishing supply of naval stores.



GOVERNMENT LABORATORY—NATIONAL WOOD PRODUCTS

Numerous distilation processes for the utilization of this waste have been tried with varying success, but until the advent of the Pritchard Process it was impossible to recover more than a portion of its valuable constituents, owing to the fact that a slight variation in the temperature of distillation resulted in the decomposition of the products. This simple, but revolutionary discovery, has made it possible to control the temperature to a degree at the will of the operator, resulting in the complete recovery of the products in a state of great purity.

The results attained are so striking and the method employed so simple and under such perfect control that the process has attracted the attention of industrial engineers throughout the United States and Canada. The University of Idaho, the timber interests of Oregon, British Columbia, Pennsylvania and various Southern States and the United States government have all sent representatives and experts to Wilmington to investigate and to observe the operation of the company's large demonstration plant and testing laboratory.

As a result the demonstration plant has been leased to the United States Department of Agriculture, which has had a corps of expert chemists operating it for the past six months with a view to establishing the true value of the waste wood of the United States. This demonstration plant is located at the foot of Castle street and pending the completion of the new plant may be seen in daily operation.

The wood is placed in small cars which are run into the retort, an interior view of which is shown in the accompanying cut. This retort is lined with a spiral coil of pipe through which circulates a mineral oil heated to the exact temperature required. The oil passes through the coils into a storage tank from which it is drawn by a pump and is then forced through a heating furnace on its way to the coils again, thus completing the circuit. By an ingenious arrangement of the dampers, the slight movement of a single lever enables the operator to control the heat of the oil within one degree Fahrenheit.

The complete distillation of a charge of wood takes from 15 to 20 hours. During the first part of this period spirits turpentine is vaporized and passes from the retort through off-take pipes and condensers into the crude turpentine storage tanks. At this stage of the process rosin accumulates in the bottom of the retort and may be drawn off into barrels and sold without further treatment.

As soon as the turpentine is removed the temperature is raised and light varnish oils are driven off, which give way in turn to the heavier creosote oils and acetic acid. During this part of the run from six to ten thousand cubic feet of illuminating gas is produced from each cord of wood and finally a high grade of pitch is drawn from the bottom of the retort.

The cars are now drawn out and contain the residue of the wood in the form of charcoal, of which there is from 50 to 75 bushels per cord of wood.

From the retort house the crude turpentine, light oil and creosote oils pass to the refining room, where they are subjected to redistillation in large copper stills and are then ready for the market. The crude acetic acid may be sold without further treatment or separated into wood alcohol and acetate of lime.

A summary of results from six cords of wood (the daily capacity of the new plant) is as follows: 162 gallons refined spirits turpentine; 51 gallons light oil; 577 gallons heavy creosote oil, or 400 to 500 pounds rosin, and 40 gallons heavy oil; 1,550 pounds of pitch; 450 gallons crude acetic acid; 36,000 to 60,000 cubic feet illuminating gas and 300 to 450 bushels of charcoal.

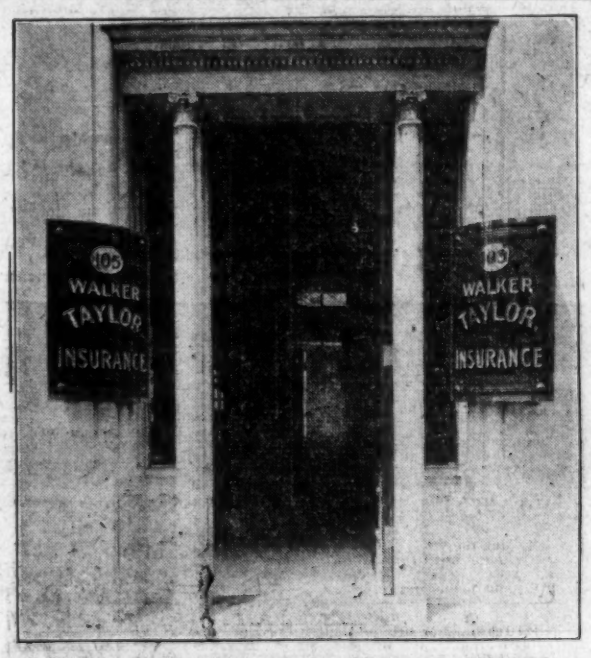
Further processes of refining result in the production of various products and by-products which offer a field for investigation comparable to the well known coal tar industry, but as there is a ready market for the products enumerated no attempt at further treatment is made for the present.

The officers of the company are: H. M. Chase, president; L. Stein, vice president, and P. P. Causey, secretary-treasurer and general manager, all of whom are well known in the business circles of Wilmington. It is the company's intention to instal plants throughout the South and also in the Northwest, with central refineries to take care of the product of the various plants and all of these will be supervised and controlled from the home office at Wilmington.

DEMONSTRATION PLANT—NATIONAL WOOD PRODUCTS CO.

WALKER TAYLOR. INSURANCE— THAT'S ALL.

Every property owner, whether his holdings are large or small, cannot help but recognize the tremendous value, indeed, the almost absolute necessity of fire insurance for his own protection, just as he recognizes his duty to insure his life for the protection of his family. Nearly everyone carries insurance to a certain extent, but there is a large percentage who could and should carry more, for no better investment could possibly be made. Why this large class should take half-way measures, when so much is at stake, has always been more or less of a mystery to the well insured man, who rests content in the knowledge that the property he has worked so hard to accumulate is protected and his loved ones provided for when he is called.



ENTRANCE WALKER TAYLOR'S INSURANCE OFFICES.

Having decided to insure or increase the value of the policies already held, the next important consideration is the selection of the companies in which to place the risk in. The plan pursued by the great majority of shrewd business men, is to leave this matter to an agent representing companies of the highest standing. For a score and ten years the insurance agency of which Col. Walker Taylor has successfully conducted here in Wilmington, and during that period he has written thousands of policies for the people of this city and section, numbering among his clients some of the largest property holders as well as the man with only a modest home. He has succeeded in building up one of the largest insurance concerns in the Carolinas and represents more than a score of the most substantial and progressive companies in the world, whose assets aggregate million of dollars.

His office, located right in the heart of the city, is on the ground floor of the People's Savings Bank building. It is handsomely furnished and most conveniently arranged for the transaction of his large and ever growing business. There is absolutely nothing in insurance that he does not cover. He has besides other important local interests, being president of the Mechanics Home Association, and is director in the Willard Bag Manufacturing Co., and the Murchison National and People's Savings banks.

Col. Taylor has always taken a great interest in the Boys' Brigade, which is his pride and was organized by him in 1896, and of which he is the popular and beloved commander. The Brigade has a handsome and commodious armory, the gift of Mrs. Henry M. Flagler, as a memorial to her father, the late Wm. R. Kenan, who long resided in Wilmington. The building has a large auditorium, seating 420 people, gymnasium, baths and reading room. The organization has had a splendid influence in shaping the character and health of hundreds of Wilmington boys. Col. Taylor gives liberally of his time and means in keeping this fine organization intact, and every year the members have an encampment during which time the young men receive much active practice and enjoy life greatly.

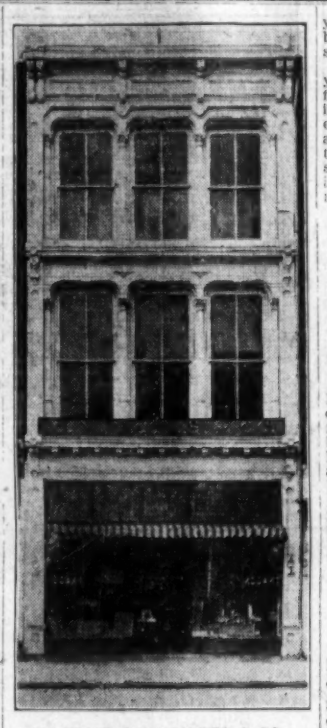
Col. Taylor was an officer in the State Militia, in which he still takes greatest interest. Among many other things Col. Taylor is Grand Chancellor of the Knights of Pythias of North Carolina, an office which he was recently elected to. He is also a public spirited and progressive citizen, who is always ready and willing to lend a helping hand to any cause that is for the welfare and advancement of old Wilmington, his home, and the good old city in which he has cast his fortunes.

C. W. YATES & CO.

Wholesale and Retail Book Sellers and Stationers

One of the oldest, and, at the same time, one of the most modern and progressive business houses in Wilmington, in its methods of doing business is the wholesale and retail book, stationery and office supply firm of C. W. Yates & Co., located at 117 Market street. For thirty-eight years this concern has been, as it still is, one of the leading enterprises of the city and is probably the largest of the kind in North Carolina. Fronting 30 feet on Market street, the building occupied by the firm extends back a distance of 120 and, as the entire three floors are occupied, a space of over 10,000 square feet is provided for the display of the immense seasonable and select stock carried. On account of the enormous business done by the firm this is always fresh and up-to-date and the long experience of the partners in the enterprise, in supplying the needs of the people of this section of the Carolinas, and an intimate acquaintance with their tastes and needs, is much in evidence in the character of the stock carried.

The first floor of the building is given up entirely to books, stationery, pictures, office and school requisites, games and sporting goods, magazines and periodicals and the hundreds of other articles usually kept in a high-class store of this kind. Nothing has been forgotten or unselected that would make the stock complete in every particular, and the fact that the book department is so generously patronized speaks louder than any written word could do for the culture and interest in things literary of Wilmingtonians. On this floor is also the section devoted to amateur photographers' supplies, which is most complete, as is also the stock of artists' materials and engineering instruments. Particular mention should be made of the fine line of engravings, and process pictures carried, more in their selection. The firm also does a great deal of framing, possessing unsurpassed facilities for doing this kind of work.



STORE OF C. W. YATES & CO.

There has been in recent years an immense improvement in office furniture and the number of time and labor-saving appliances that have been placed on the market has been so large that a selection is difficult. C. W. Yates & Co., make a specialty of office supplies, and the stock carried includes only the best, inventions that have been given a fair trial by particular business men, who can sincerely recommend them. The selection of this stock has been made with the greatest care, and it contains only the best, everything else having been eliminated. There is absolutely nothing needed in the office that cannot be supplied, including desks, chairs, bookcases, stationery, books, loose-leaf ledgers, typewriters and typewriters' and stenographers' supplies, dictators' and stenographers' supplies, dictophones, Globe-Wernicke and art metal steel and wood-filing cases and cabinets, mineographs and other copyplies needed in every modern office. The firm has easily one of the largest stocks of this class of goods carried in the South and the store has for years been the headquarters of the business men of Wilmington and this section.

The wholesale department is every year assuming larger proportions, the firm successfully competing with those in the North for the trade of the eastern Carolinas. Although travelers are sent on the road, a large part of this business is carried on by correspondence, a method of selling which is rapidly taking the place of the old methods.

The business now conducted by C. W. Yates & Co., was established near where it is now located in 1875 by Mr. Yates, the present senior partner. In 1899, Mr. DeWitt C. Love became a partner. Mr. Yates has from his young manhood been one of the most active business men of Wilmington and is connected with a number of important enterprises, among others being a director in the Murchison National Bank, Delgado Cotton Mills and Atlantic Trust & Banking Co. Mr. Love, the junior partner, who has for over 20 years been a member of the firm also has other large interests being a director in the Independent Ice Co., the Peoples' Savings Bank and secretary and treasurer of the Wilmington Star Co. Every movement made for the progress of Wilmington is given earnest support by the members of the firm who have always gladly done their share in the upbuilding of the city.

JAMES OWEN REILLY

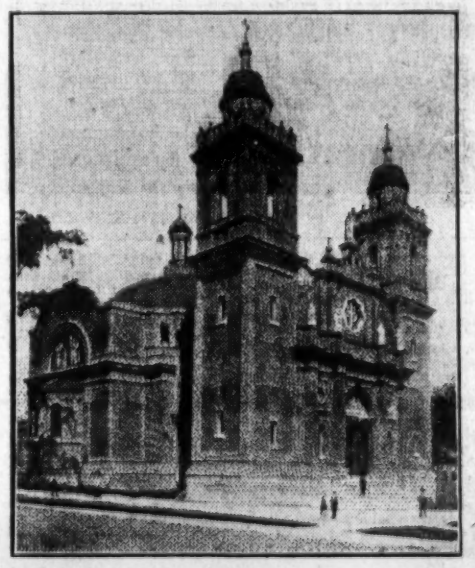
Real Estate and Insurance

Having all the prestige that only long years of fair and straightforward dealing with its patrons can give, together with the fact that it is conducted along the most modern and progressive lines, the real estate and insurance agency of Mr. James Owen Reilly has for nearly 45 years been one of the leading enterprise of Wilmington, and one that has taken in the past, as it does now, a leading part in the development of this city and section. High-grade real estate and insurance men are one of the most valuable of a city's assets, that is men who thoroughly understand real estate values, and conditions, and do not content themselves with simply collecting rents, though this is, of course, an important part of every real estate office.

Mr. Reilly whose offices are at 118 Princess street, on April 1st, 1903, succeeded to the immense business that was founded in 1869 by Major D. O'Connor, his uncle; now retired from active business, but still one of the most prominent citizens and capitalists of Wilmington, being interested in many large enterprises. Mr. Reilly has continued the business along the lines upon which its success has been built, and has strictly adhered to the high standard set by the founder, with the result that it has continued to flourish and expand. Every branch of the business is covered by Mr. Reilly, and he handles the property of some of the largest owners in this city, and section, as well as that of many non-residents. He represents the owners of some of the most valuable business property here and has especially superior facilities for making investment in the class of real estate, having on his lists many of the most desirable sites. The same can be said of fine residence property, but he does not confine himself to any particular class and anyone interested in buying or selling real estate or handling property of any kind will find this agency equipped in every way. The insurance department is one of the largest in the city and the companies represented are only those with the best records and ample assets. Among those for which Mr. Reilly is agent are the Prussian National, of Germany; Royal Exchange, and London Assurance; Connecticut Fire Insurance Co., of Hartford, Conn.; the Carolina, of Wilmington, and the Sterling, of Indianapolis, Ind. He also does an accident health and liability insurance representing the Maryland Casualty, of Baltimore, and the Standard Accident, of Detroit.

Mr. Reilly is thoroughly identified is a director in the Peoples' Savings Bank, and the Carolina Insurance Co., of Wilmington, N. C.; secretary and treasurer of the Rural Building & Loan Association, is a director of the North Carolina Home Building Association and represents the American Suburban Co., which is engaged in the development of Carolina Place, one of the most attractive suburbs of the city.

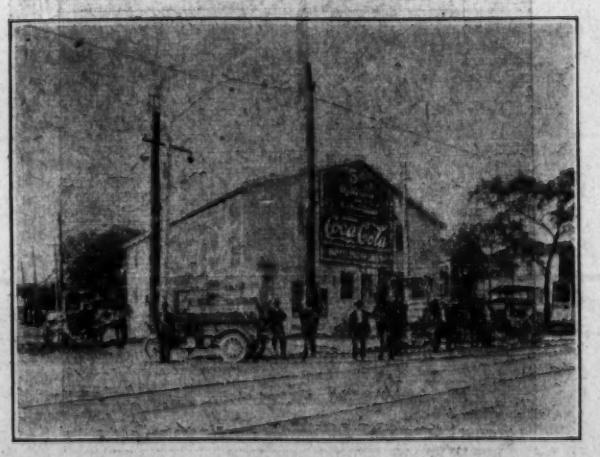
JAMES OWEN REILLY



ST. MARY'S ROMAN CATHOLIC PRO-CATHEDRAL.

COCA-COLA BOTTLING WORKS

Drink Bottled Coca-Cola, The Beverage That Fairly Snaps with Delicious Goodness.



HOME OF THE COCA COLA BOTTLING WORKS.

Have you ever visited a bottling plant? If not, you certainly will enjoy a visit to the new and modern bottling plant of the Coca-Cola Bottling Works, Inc., which is situated on 10th and Princess streets. Our plant, which is the largest one of its kind in eastern North Carolina, is two stories in height, covers a floor space of 45x75 feet, and is equipped with the latest improved machinery for the bottling of our products.

The system used in washing out bottles is one of the most complete of its kind to be found. Every bottle is thoroughly soaked at least 50 times in a solution of hot water and caustic soda. After being throughly sterilized they are placed on one of the latest improved brushing machines, being brushed four times at one operation and which also rinses each and every bottle thoroughly both inside and out.

From the brushing machines, the bottles are put on a conveyor that carries them to our automatic bottling machine, which fills and caps the bottles at one operation, turning out the finished product at the rate of 25 bottles per minute. The working of this machine is marvelous and you will enjoy seeing it work.

We use only deep well water in the manufacture of our products and the washing of our bottles. This water has been analyzed by both the city has been analyzed and pronounced pure. Drink bottled Coca-Cola, the beverage that fairly snaps with delicious goodness and refreshing wholesomeness. You will enjoy it from the first sip to the last drop.

Cut out the above pictures, bring them with you when you visit our plant and we will present you with a nice souvenir in return. In conclusion, we wish to call your attention to the following letter, which speaks for itself.

City of Wilmington, N. C.
Department of Public Safety.
April 25, 1913.

Mr. Geo. H. Hutaff, Proprietor, Coca-Cola Bottling Works, City.

Dear Sir:—

I inspected your Bottling Works on Princess street and Tenth, and desire to congratulate you on your splendid effort to furnish to the public clean, wholesome, and pure soft drinks. The equipment and management of your plant is splendid and I find no opportunity for improvement that I can suggest, that I deem essential.

I desire to thank you especially for the effort that has been made by you and your employes to improve the sanitary conditions in the shops where your bottled goods are sold. I find considerable evidence of your influence among the soft-drink dealers of the town.

Very sincerely yours,
CHAS. T. NESBITT,
Supt. of Health.

Refreshing. Coca-Cola Invigorating.

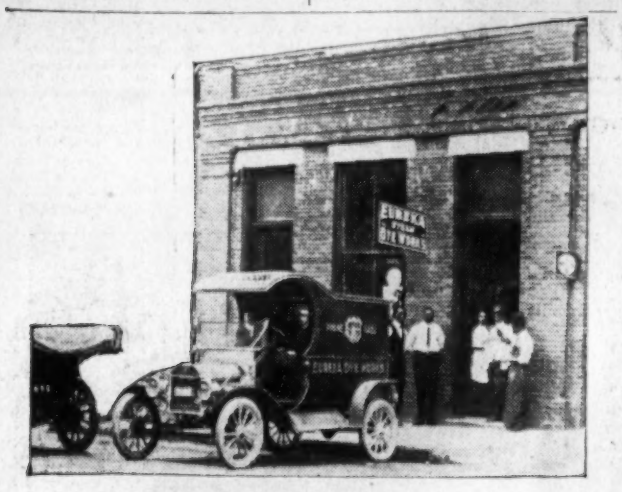
INTERIOR VIEW OF THE COCA-COLA BOTTLING WORKS.

EUREKA DYE WORKS

Cleaning, Dyeing and Pressing

Wonderful progress has been made during the last few years in the dyeing and cleaning business and what, at one time, was only a department in some clothing store has become a flourishing business, employing numbers of skilled workmen. This change has been wrought by the introduction of new methods, requiring the investment of capital and the possession of expert knowledge; elements that rarely enter into the conduct of small places opened haphazard in some back alley, unclean and unsanitary, by men unacquainted with the first principle of a craft that requires long training and experience. Wilmington possesses in the Eureka Dye Works, the plant of which is located at 105 and 107 Second street, the leading establishment of the kind in the Carolinas, and work done there will compare most favorably with that of any house in the country. Mr. Charles D. Myers, the manager of this splendidly equipped enterprise, deserves great credit for giving the people of Wilmington a place of the class he has, for a duplicate can be found of it in few cities, many times the size of this. His equipment for dyeing, cleaning, pressing, altering and repairing all kinds of clothing and wearing apparel is the best procurable and the success he has in renovating garments is simply wonderful. There is something to which entirely too little attention is paid, for there are valuable garments in almost every wardrobe that could be made almost as good as they ever were by the methods employed at this progressive establishment. Look over your cast-off clothing and give this house a trial; you will be amazed and gratified. Both the steam and French dry cleaning methods are used, some garments being more successfully treated by one than the other. Special attention is paid to ladies' work of every kind. Mr. Myers has had a long and valuable experience in the business and the success with which he has met is the result of his industry and untiring efforts to please his patrons. Some idea of the immense business he does may be obtained by mentioning that he has, through his automobile and wagon service, delivered over 150 suits in a single day. He has also developed a large business through the mails since the parcel post system was inaugurated and garments sent to Mr. Myers in this manner will receive the most careful attention, being returned after cleaning and dyeing at his expense. His is a progressive business and has had a phenomenal growth in a field in which competition is unusually keen.

(advertisement.)



THE EUREKA DYE WORKS.

HOLMES GROCERY CO.

Wholesale and Retail Grocers.

To every lover of the good things of life, no place is more attractive than the modern grocery store, conducted along progressive lines by men who thoroughly understand the business, and take a commendable pride in giving their patrons the best of everything that is to be had in their line. One would have to journey far to find a better example of what the modern grocery should be than that furnished by the establishment of the Holmes Grocery Co., Nos. 6 and 8 North Front street. Recently the building has been thoroughly renovated and its appearance greatly enhanced by the construction of a handsome front, with large plate glass windows, which furnish light to the interior and an excellent view of the immense stock carried, from the street. This is most tastefully and invitingly arranged and there is nothing in staple and fancy groceries, fruits, bananas, berries and produce that cannot be found here. All the latest delicacies of the season, fresh from the producers, are handled and from a sanitary standpoint the store is perfect, the clerks are courteous and obliging, and the delivery service, consisting of an automobile truck, two wagons and two drays, completely covers the city and all its suburbs, including Wrightsville Beach.

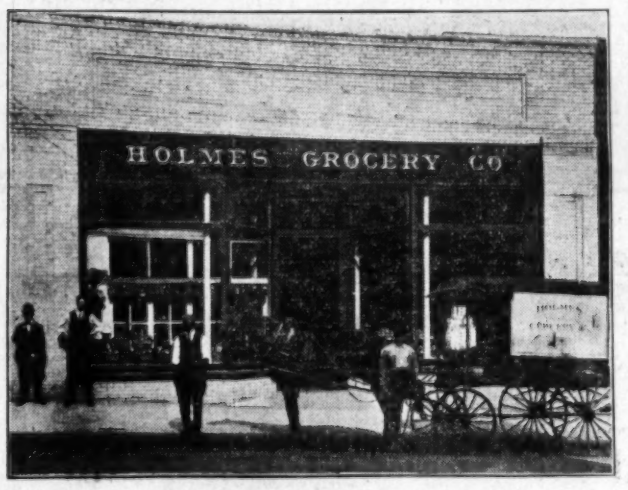
Fronting 45 feet on the city's main thoroughfare, in the centre of the shopping district, the store extends back a hundred feet, terminating in an ell, through which there is an entrance from an alley, all goods being loaded and received from the rear.

The retail department, however, is only part of this enterprise, the company also doing a large wholesale busines. It maintains a large warehouse at the foot of Princess street, on the Belt Line, where a large stock is carried. Within a radius of 75 miles of the city the company has built up an extensive trade, by its enterprise, promptness in filling orders and the superiority of the lines of its goods. There is absolutely nothing in the grocery line, either wholesale or retails, that this concern is not prepared to furnish at the lowest prices quoted. Although it was incorporated in 1900, the company is one of the oldest enterprises of its kind carried on continuously in Wilmington, having been organized in 1879 as Holmes & Watters. Mr. R. L. Holmes, now the president, has been connected with the business since its inception, starting with it as a young man, and, although with it over 30 years, he is still in the prime of life.

Mr. S. G. Holmes is vice president and Mr. D. McEachern, secretary and treasurer and general manager. Mr. McEachern is one of the most widely known business men in this section having been until recently chairman of the Board of Commissioners of New Hanover county. He is also the senior member of the firm of D. McEachern Co., extensive dealers in naval stores and a director in the Murchison National Bank, and president of the Independent Manufacturing Co., at Castle Haynes.

The officers of the Holmes Grocery Co., are among the city's progressive merchants and deserve credit for giving it one of its most attractive mercantile institutions.

(advertisement.)



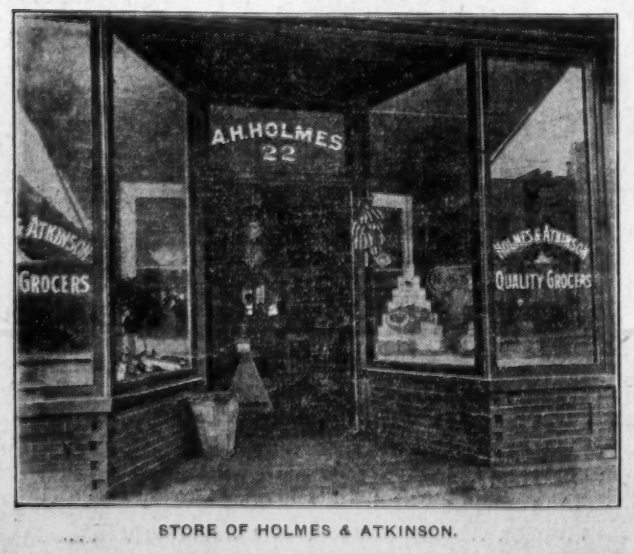
STORE OF THE HOLMES GROCERY CO.

HOLMES & ATKINSON.

"Quality Grocers."

Modern grocery stores conducted along the most progressive lines by merchants who thoroughly understand the business are among the most attractive establishments of every city to all lovers of good things to eat. They have been made so, to an extent, by the many new methods of preparing and preserving foods in sanitary packages and also by competition. In few lines of endeavor is this so keen as in the grocery business. The margin of profit is also small and the merchant has to overcome this by doing a large trade, which can only be accomplished by giving better value and service than competitors. This is what Holmes & Atkinson, the "Quality Grocers", are doing and naturally they are getting the business. The firm has given the people of Wilmington a strictly high-class modern grocery store, in all that the term implies, its goods are the freshest and purest, the service is excellent and their establishment at 22 South Front street has become headquarters for the discriminating, particular and economical public of the city, who want the best at reasonable prices. Although the firm under its present name has only been in existence since March 15th, of this year, the business is an old one, having been established about 25 years ago by A. H. Holmes. The present firm consists of his two sons, Messrs. E. H. Holmes and J. H. Holmes, and Mr. W. M. Atkinson, all of whom have had a long experience in the grocery business, and are rapidly increasing a trade that has for years been a most flourishing one. The store of the concern at 22 Front street instantly attracts the attention on account of its atractive display, its large stock of all that is best in the grocery and produce line, the careful attention paid to cleanliness and sanitation and the courteous and polite service given by the proprietors and employes. This is a store that would be a credit to any city no matter how large, but as complete as it is improvements are constantly being made, to make it still better.

(advertisement.)



STORE OF HOLMES & ATKINSON.

THE BLUETHENTHAL COMPANY.

Wholesale Dry Goods and Notions.

Although the wholesale dry goods and notions business conducted by The Bluethenthal Company, at 214 North Front street, has only been carried on under that name since November 15th of last year, it is, as a matter of fact, the oldest concern of the kind in this part of the Carolinas, and one of the oldest, largest and best known in the entire South. It is one of the solid and substantial institutions of Wilmington, old counted by the years; and having the prestige that time alone can give, but modern in its methods and with a business that has increased continually since it was founded nearly half a century ago.

To be exact, the business was organized in 1866, the year after the Civil War, by Aaron & Rheinstein, and like most successful ventures was started on a modest scale. The firm name was in 1881 changed to F. Rheinstein & Co., and in 1892 the business was incorporated as the Rheinstein Dry Goods Co. Through these changes it continued to prosper, covering its field thoroughly and maintaining the high standard of business probity for which it has always been noted. Upon the death of Mr. Rheinstein in 1899 he was succeeded by his widow, as president, and the business continued along the lines that had brought its owners such a generous measure of success. Mr. L. Bluethenthal, the vice president, treasurer and manager, continued in active charge of the business, in which he owned a large interest, and last November Mrs. Rheinstein retired and the new Bluethenthal Co., was formed, with Mr. Bluethenthal as president; Mr. W. C. Via, vice president, and H. Bluethenthal, son of the president, as secretary and treasurer. There was but little change, except in the name for Mr. Bluethenthal had been connected with the business for over 35 years, and there was not a detail with which he was unfamiliar. He entered the service of the firm as a young man, 17 years of age, and by industry and initiative worked his way up through various positions until he became a partner in 1881. Mr. Via has had a long experience in the dry goods business and Mr. H. Bluethenthal has been connected with it for the past two years.

The company does an immense wholesale business in dry goods and notions, extending throughout the Carolinas and about nine salesmen are always on the road. In addition a large mail order business is transacted, and all orders are shipped the same day as received. The building occupied by the concern was built expressly for the purpose for which it is used, being one of the handsomest structures in the city, extending along Front street 60 feet and to the rear 155. It is four stories in height and contains about 14,000 square feet of floor space in which is carried an immense stock of the most seasonable imported and domestic dry goods, and notions, white and knit goods, furnishings and hosiery, underwear, and in fact everything in the dry goods line handled by the retailers. These goods come direct from the best mills and factories at home and abroad, and are made specially to suit the needs of the people living in the territory covered by the company.

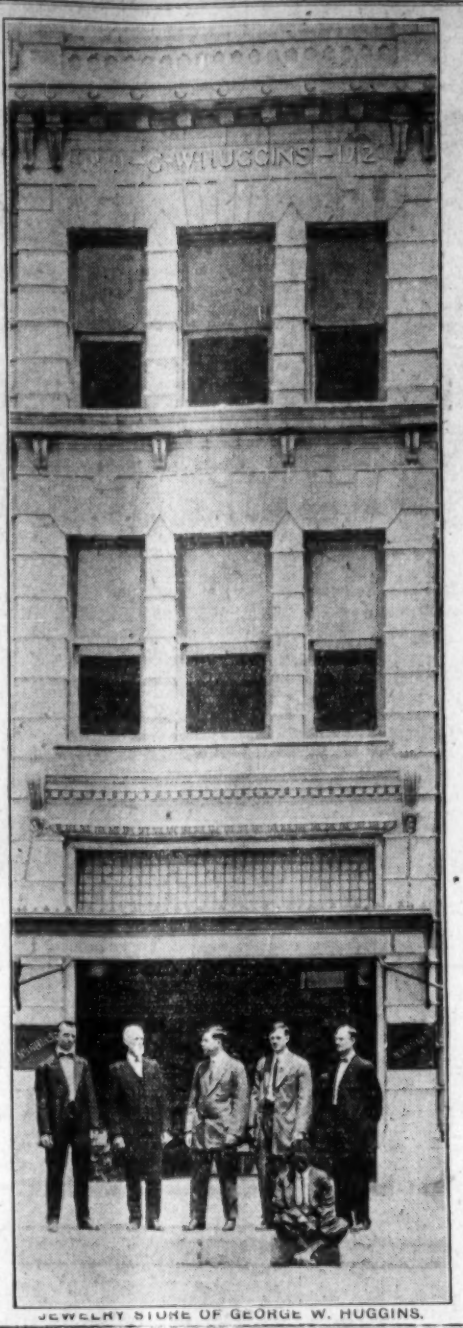
Mr. Bluethenthal has all his business life made an intelligent study of the demands of his patrons, and no man in the trade knows better than he does how to supply them. As a result the house still has customers that came to it when it was first started, one of the sincerest compliments that a merchant can possibly receive. He frequently visits New York, where a buyer is stationed and various manufacturing centers, for the purpose of keeping informed on all new styles and prices. The gentlemen connected with the enterprising concern are public spirited and progressive business men who are doing their part toward the upbuilding of Wilmington.

(advertisement.)

R. P. VALENTINE

REAL ESTATE

Charlottesville, Va.



JEWELRY STORE OF GEORGE W. HUGGINS.

GEO. W. HUGGINS,

JEWELER.

Diamonds, Silverware, Bronzes, Cut Glass, Dazzling Array of Artistic Articles.

Established 1870.

To a large class of people none of the stores that go toward making up the business life of a city is so attractive as the high-class jewelry establishment, stocked with the latest and best conceptions of the most celebrated designers and manufacturers. It is a constant delight to every lover of the beautiful, combined with the useful, and here in Wilmington, at the store of Mr. Geo. W. Huggins will be found one of the most completely stocked and artistically furnished stores in the South. It is indeed, as it has been often and appropriately called "a gemn shop," and its patrons are among the most discriminating and particular people of this city and section. Just before the holiday last year Mr. Huggins almost completely rebuilt the place both outside and in, added another story, and a new front with large plate glass windows, providing unusually ample room for the display of goods. They give only an inkling, however, of what is inside, where there has been assembled the most select collection of diamonds and precious gems, necklaces, bracelets, rings, brooches, scores of articles suitable for presents and anniversaries, watches, clocks, silverware, bronzes, cut glas, a most beautiful and dazzling array of artistic and valuable articles. The interior is furnished in solid mahogany, the large modern show cases are almost one piece of plate glass, the floor tiled and nothing has been left undone to make this the most attractive and modern shop in the Carolinas. The watchmaking and engraving departments are in charge of skilled and experienced craftsmen, and only the best work is done at the most reasonable prices. A specialty is made of the celebrated Hamilton watches, and for years Mr. Huggins has been watch inspector for the Atlantic Coast Line, a position never filled by any except the leading watchmaker.

First entering the store one would think that it had just opened its doors for business, everything, both stock and fixtures being so fresh and bright. But as a matter of fact, this is the oldest jewelry store in the city. Mr. Huggins has alone been the owner since 1870, a period of 43 years, and the site upon which his building stands was first used by a jeweler as far back as 1836 when Mr. T. W. Brown occupied a store there which was burned in the great fire that ravaged the city. Mr. Huggins is a practical watchmaker, and a high-class one, having worked at the bench for years, but he now devotes himself entirely to the general management of his business. He is a native of Wilmington, and when the war broke out enlisted in the 18th North Carolina Infantry serving the Lost Cause for four long years. Returning to his home town at the close of hostilities, he has ever since been actively identified with the business life of the community of which he has for so long been one of the most progressive members.

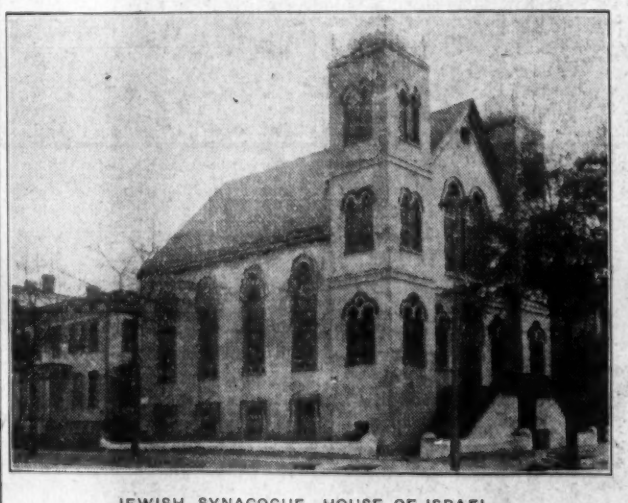
(advertisement.)

WILMINGTON BROKERAGE CO.

Merchandise Brokers and Manufacturers' Agents.

Merchandise brokerage is an important branch of the business life of Wilmington, and every year it assumes larger proportions, as the trade of the city reaches out to new territory, and that which it already occupies becomes more thoroughly developed. For a number of years one of the leading houses here has been that conducted under the name of the Wilmington Brokerage Co., by Mr. C. C. Brown and his two sons, Messrs. J. S. and T. E. Brown. It was organized originally by a number of wholesale merchants of the city, and conducted by them on the co-operative plan, until about eleven years ago when the business was purchased by Mr Brown, the senior partner of the present firm, and the late Mr. J. E. Crow, who caried it on most successfully until the death of Mr. Crow in 1908. Mr. Brown then became the proprietor, soon afterwards taking his two sons into the business. Under their energetic management the business has grown rapidly and recently was moved from the old quarters to the present commodious warehouse at 206 North Water street. The building is in the centre of the wholesale district, and contains ample space for conducting the large and growing business of the concern which represents some of the leading producers in the world. It handles such standard goods as the N. K. Fairbanks "Cottolene" and lards; the products of the Borden Condensed Milk Co., the Warner Sugar Refining Co., and scores of others. A large percentage of the goods sold through the Wilmington Brokerage Co., is in carload lots, reaching purchasers directly from the point of production without bulk being broken. It has a large trade in North Carolina, part of South Carolina and also does a big local business. Mr. Brown, although he has been identified with the business life of the city for the past 36 years, and is a thorough Wilmingtonian, is a native of Washington, spending the early years of his young manhood in the Capitol City. Before going into the brokerage business he was manager of the Western Union Telegraph Co., here, and is interested in a number of enterprises, among others the Wilmington Homestead & Loan Association, of which he is secretary and treasurer. His two sons are among the most active young business men of the city and like their father, are familiar with every detail of the brokerage business.

(advertisement.)



JEWISH SYNAGOGUE—HOUSE OF ISRAEL.

THE SOLOMON SHOE COMPANY

Wholesale and Retail Dealers in Boots, Shoes and Hosiery

As an example of what enterprise and energy, coupled with uniformly fair dealing will accomplish in business here in Wilmington, no better illustration could be found than in the success of the Solomon Shoe Co., wholesale and retail dealers in boots, shoes, rubber goods, hosiery and all kinds of footwear supplies. This business was founded 17 years ago on Market street, by Messrs. I. W. and J. L. Solomon, cousins, on a modest scale. Young and ambitious to succeed they put all of the vim and vigor they possessed into the business, which was a success from the start and had a healthy and continuous growth. The old quarters were outgrown, and ten years ago, the present stores at 9 and 11 South Front street, were occupied after being thoroughly renovated and equipped. Extending along the main thoroughfare of the city for 52 feet, they run back 50 and as both stories and the basement are occupied, a large space is provided for handling one of the largest stocks of shoes of all grades and prices ever assembled in the city. When the store was first established an exclusively retail business was transacted, it rapidly expanded, and became the largest retail shoe business in the State, its wholesale department has also had a capital growth. The trade extends throughout the Carolinas within a radius that is constantly being widened, and two salesmen are kept constantly on the road. The company handles, both wholesale and retail, such standard goods as G. H. Snows, Hanan & Sons and Thompson Bros., shoes for men, and "Dorothy Dodd," "Ultra," "Brockport" and "Grover's" shoes for ladies. Special attention is also given to children's shoes and footwear for elderly people, in fact, every grade of society and every member of the family can be fitted at this great store, which has built up its business on the solid foundation of merit. Both Mr. I. W. Solomon and his cousin, Mr. J. L. Solomon, are natives of Wilmington, and belong to that large class of progressive young business men who are doing so much for its growth and prosperity.

(advertisement.)

Of the 85 foreigners who are in Rome this year studying the Montessori schools, 60 are Americans.

And there was the Japanese ambassador waiting on the doorstep when Secretary Bryan got home—Chicago Inter-Ocean.

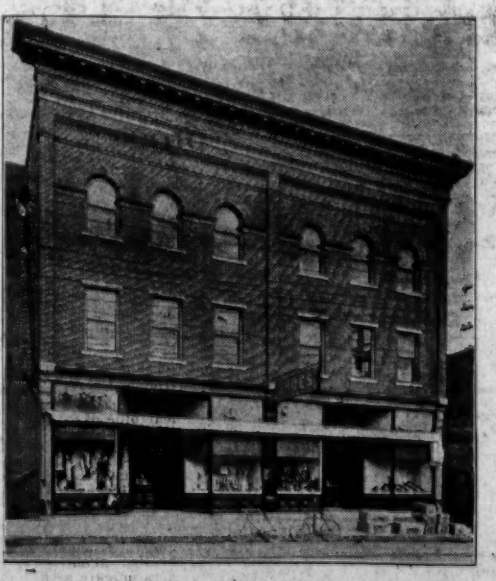
S. & B. SOLOMON'S DRY GOODS STORE.

S. & B. SOLOMON

Wholesale Dry Goods

For over 40 years the business now conducted by S. & B. Solomon, at the corner of Market and Front streets, has been an important factor in the development of both the wholesale and retail trade of Wilmington, and today is in the front rank, a position it has gained by consistently fair and straightforward dealing with the public of their city and section. The members of the firm have seen the city grow from a town of considerably less than half its present population to its present prominence, as the principal city of the State, and in its upbuilding they have always taken an active part. Established as a retail dry goods, clothing and furnishing goods store on a modest scale by Mr. B. Solomon in 1873, its growth has been rapid and continuous, over a period of two score years. In 1879 the present firm, consisting of two brothers, was formed, and in time a wholesale department was added, and a trade built up which extends throughout the Carolinas. The firm handles all grades of dry goods, men's, women's and children's clothing, millinery, hats, caps and shoes, trunks, handbags, notions and everything in this line. It carries an immense stock bought directly from the best manufacturers, at its store rooms, which occupy the entire building at Front and Market streets, containing three floors. The structure fronts 50 feet and runs back a distance of 150, providing a floor space of over 20,000 square feet, and is splendidly equipped for building both the large and growing wholesale and retail trade. For years the members of this enterprising firm have made an intelligent study of the demands of the people of this part of the South, and on account of their long experience and ample capital, have unusual facilities for meeting them. Both gentlemen have for years been actively identified with the business life of the city, being financially interested in every banking institution in the city, in addition to other local enterprises, Mr. B. Solomon being one of the directors establishment; also member of New Hanover county's Board of Education. They are among the pioneer business men of the city, and have always been foremost in aiding in its growth and

(advertisement.)



STORE OF THE SOLOMON SHOE CO.

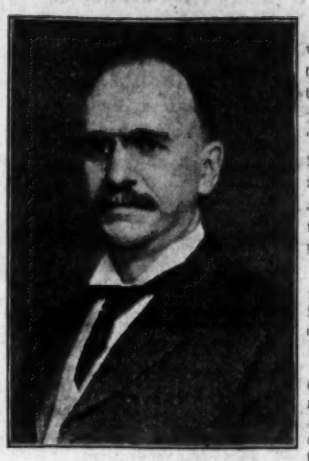
E. G. CHAMBERLIN, President — A. J. McKINNON, Vice President and Treasurer — R. M. WILLIAMS, Secretary

THE SOUTHERN EXCHANGE COMPANY

Construction Material, Fertilizers and Juniper Shingles

SPECIALTIES: Poles, Ties, Cross Arms, Shingles, Lumber and Cooperage Supplies

NEW YORK OFFICE: Mattlage Bldg., 97-99-101 Warren St. SOUTHERN OFFICE: Maxton, N. C.



E. G. CHAMBERLIN (of New York) President.

There are many sources of natural wealth in the Carolinas, and among them the forests occupy a place in the front rank. Wilmington as the port and distributing point of a vast territory, has for years been one of the greatest lumber centers of the two States, as well as parts of Georgia and Virginia, and her supremacy in this regard is as great today as it has ever been.

One of the largest and best equipped companies manufacturing and dealing in lumber specialties and using Wilmington as a distributing point is the Southern Exchange Company.

The output of juniper and Southern cedar shingles is very large, and they are shipped in carload lots to all sections. The principal specialty of the company is, however, the handling of telephone and telegraph poles and cross-arms, railroad ties, piles for wharves and bridges, and similar construction material. A great deal of this raw material is floated down the Cape Fear in rafts containing from 200 to 400 logs, and after being dressed is shipped all over the country, going as far south as Mexico, west to Indiana and north to New York, an especially large trade being done with the latter place, where the headquarters of the company is located at 97-99-101 Warren street, in the Mattlage Building, New York city.

The main southern office is at Maxton, N. C., where the vice president and treasurer, Mr. A. J. McKinnon, resides.

Mr. Austin McCormick is the local representative and he has capably and efficiently managed the business several years, having come here from Maxton. There are also a number of other plants located in various parts of the Carolinas and the company has, during its ten years of existence, built up an immense business, which is rapidly growing, the demand for construction material now being greater everywhere than it has ever been before. The company is also a large manufacturer and handler of all kind of fertilizers, and this branch of the business has assumed large proportions, pushed by the energy and enterprise characteristic of the men who have made the Southern Exchange Co. a success.

Maj. A. J. McKINNON (Maxton, N. C.), Vice-President and Treasurer.

The officers of the company are E. G. Chamberlain, president; A. J. McKinnon, vice president and treasurer, R. M. Williams, secretary, and W. E. Mitchell, sales manager.

Mr. Chamberlain has charge of the general offices in New York, from which point most of the sales are made.

Major McKinnon is one of the most prominent and substantial citizens of this section and a leading business man of Maxton where he is vice president of the Bank of Maxton; president of the Maxton, Alma and Southbound Railway, and is largely interested in the lumber business, being at the head of several large companies. He also has large interests in the city, being a director of the Wilmington, Brunswick & Southern Railroad Co.; president of the Alma Lumber Co., and vice president of the Town Creek Railroad & Lumber Co., and also president of McKinnon Currie & Co., of Maxton.

Mr. Williams is also a resident of Maxton, where he is a well known business man, being secretary of the Maxton Auto Co., and a director of the Bank of Maxton.

They are public spirited and progressive citizens who are always ready and willing to lend a helping hand to any cause that is for the welfare and advancement of this section in the future growth and prosperity of which they have the greatest confidence. (advertisement)

R. M. WILLIAMS, Secretary, of Maxton.

YARD OF OCTAGONAL PINE POLES.

Large Yard of Juniper Poles Near Wilmington

EXTENSIVE LUMBER PLANT OF THE SOUTHERN EXCHANGE CO., NEAR WILMINGTON.

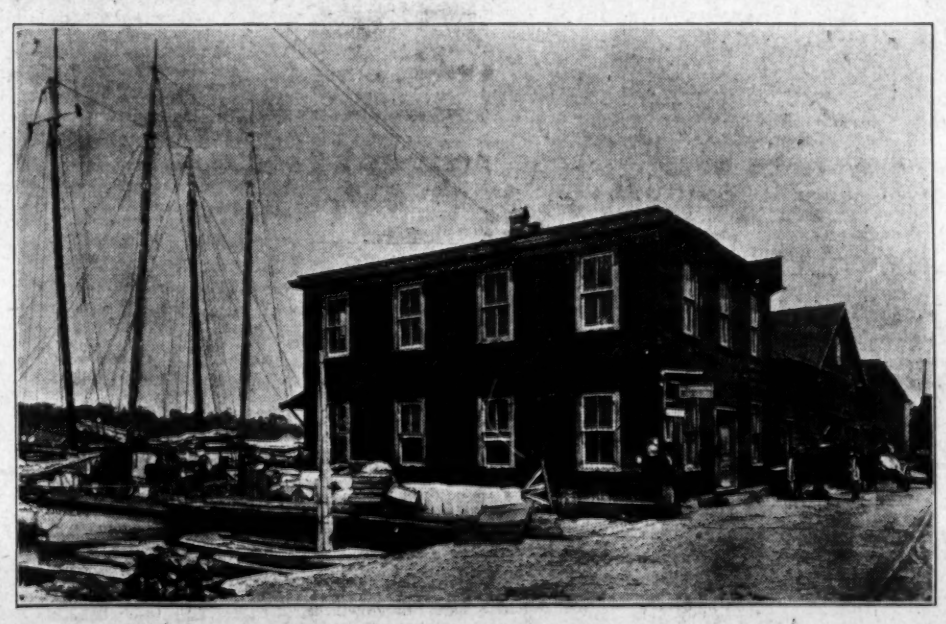
Established 1899

The Best Goods on the Market

J. W. BROOKS

16-18-20-22 South Water St.

Wholesale Grocer and Commission Merchant



WHOLESALE GROCERY OF J. W. BROOKS.

In the development of the wholesale trade of Wilmington which has within the last decade assumed such large proportions, Mr. J. W. Brooks has taken an active part, and the business of which he is the head, has within a comparatively short time become one of the largest, and most flourishing, in the city. The establishment of Mr. Brooks consists of three large warehouses at 16, 18, 20 and 22 South Water street, extending along the water front of the Cape Fear river for a distance of 187 feet. Besides he has extensive wharf facilities, and the schooners owned by him as well as the steamers of the Carolina Transportation Co., of which he is president, can be loaded directly from the door of his store rooms. Unlike the majority of the merchants in the wholesale trade in Wilmington Mr. Brooks confines his business for the most part to a rather small area, a large percentage of his trade being in the adjoining counties of Columbus, Brunswick, Bladen and Pender, many places in which can be reached directly by his steamers and sailing vessels, reducing freights to a minimum and enabling him to quote the lowest possible prices. All kinds of groceries are carried in stock, both fancy and staple, and a large trade has also been built up in hay, grain and feedstuffs. A specialty is made of the heavier class of goods, and his facilities for handling them, either by rail or water, are exceptionally excellent. The tracks of the belt line pass directly by the doors of his warehouses, and it is a daily sight to see a car being loaded on the Water street side and a vessel on the other.

In addition to his immense and constantly increasing wholesale trade, Mr. Brooks also does a large commission business, handling for his customers cotton, naval stores and produce. These products are brought to Wilmington for the most part from the river landings both above and below this port, in his vessels, and the steamers of the Carolina Transportation Co., which also carry passengers. Mr. Brooks has done a splendid work in placing a large extent of fertile territory in constant communication with the city which has resulted in bringing to Wilmington a wholesale trade. His steamboats go down the river as far as Town Creek and above about 80 miles.

The business, of which he is the sole owner, was started in 1899 by Brooks & Taylor, who successfully conducted it until 1907, when Mr. Brooks bought out Mr. Taylor's interest and has since carried it on alone. Although he has given much of his time and energy to the enterprise, which has grown so rapidly, he also has other interests, being president of the Cape Fear Oil Co., president of Wilmington Pepsi-Cola Co., president of the Citizens' Bank at Shallotte, vice president of the North State Candy Co., and a member of the executive committee of the Chamber of Commerce. Mr. Brooks is an excellent type of the progressive Wilmington business man, who has made his way by his untiring energy and strict enterprise. (advertisement)

ROBERT R. BELLAMY, Pres., and General Manager, Wilmington, N. C. — J. WALTER WILLIAMS, Vice Pres. — C. L. TAYLOR, Secretary, Wilmington, N. C.

ASTYPTODYNE CHEMICAL CO. Of New York

OUR SPECIALTIES

Astyptodyne Healing Oil
" Cough Remedy
" Skee-ter-go
Astyptodyne Mange Cure
" Curative Skin Soap
" Croup Salve
Astyptodyne Pile Remedy

For years the great pine forests of the Carolinas were valued only for their timber and the tar, pitch and turpentine produced from them. It was not generally known, until a few years ago that the pine possessed wonderful medicinal properties for other complaints, other than colds and coughs, and it has remained for modern scientific research to discover these extracts, and produce from them remedies that have taken a high place in the pharmacopoeia. Wilmington has become quite a center for the preparation and manufacture of remedies, the basis of which are pine extracts, since the organization here, about four years ago, of the ASTYPTODYNE Chemical Co., whose plant is located at Front and Wright streets. This concern has placed upon the market under the general head of Astyptodyne a line of medicines whose merit has been recognized by the medical profession wherever they have been introduced. ASTYPTODYNE is an essential oil procured from the famous long leaf pine of this section of North Carolina by a special process of non-destructive distillation; it is balsamic and distinctively antiseptic, styptic anodyne; hence the name which is derived from a combination of parts of these words. Many eminent physicians testify as to its importance for use in surgical and other dressings and they declare it to be a wonderful healing agent. The anodyne quality acts quickly as a local anaesthetic, relieving muscular and nervous pain and it has been found to be valuable as a liniment, being powerful, but not strong enough to blister. The balsamic quality gives it peculiar value in throat and nose troubles, when used as a spray or taken medicinally. For burns, inflammation, lacerations, acute catarrhal affections, tuberculosis, pneumonia, bruises, it has been found excellent. These remedies should not be confounded with fake patent medicines, they do not belong to that class, but are physicians remedies used in their daily practice by such physicians as Dr. W. D. MacMillan, superintendent of health of New Hanover county; P. J. Thomas, of this city; Chas. V. Carrington, of Richmond, Va.; J. M. F. Trotter, Norfolk; S. M. Jones, of Marquette, Mich.; J. A. Byers, of Greensboro, and hundreds of others. The remedies include Astyptodyne Healing Oil, Cough Remedy, "Skee-ter-Go," Mange Cure, "Tro-ke" Curative Skin Soap, Hair Tonic, Croup and Pneumonia Salve, Hair Oil and Pile Remedy, and there is an immense and growing demand for them wherever they have been introduced, principally in the South and Southwest, but it is sold in every State in the Union, 14 salesmen being kept on the road.

The manufacture of ASTYPTODYNE products has become one of the most flourishing industries of Wilmington, about 30 people being employed at the plant, which is equipped with special machinery and appliances. The names of the gentlemen connected with the company, are sufficient guarantee of the worth of its products. Mr. Robt. R. Bellamy, the president and general manager, is a leading wholesale and retail druggist, is vice president of the Delgado cotton mills, and besides interested in a number of other big enterprises. Mr. J. Walter Williamson, the vice president, is secretary and treasurer, and manager of the Belwill and Delgado mills, and Mr. C. L. Taylor, the secretary, devotes his time entirely to the interest of the business, being in charge of the office work.

Mr. W. M. Bellamy, of Jno. D. Bellamy & Son, lawyer, is also a director.

The officers are among the most substantial and progressive citizens of Wilmington, and are always among the first to aid in its upbuilding along the best lines. (advertisement)

Astyptodyne

Trade Mark Registered in U.S. Patent Office

STYPTIC ANTISEPTIC GERMICIDAL ANODYNE

THE ONLY ANTISPTIC THAT STOPS PAIN

Astyptodyne is not a compound. It is a pure vegetable oil (unmixed).

It promptly checks inflammation, prevents suppuration and relieves pain. In other words, it will heal any kind of sore on man or beast, and it will be found invaluable in the treatment of the nose, throat and lungs.

Relieves soreness of Corns and Bunions magically.

DIRECTIONS:

For Sores or wounds of any kind, just wrap the part affected and keep the dressing damp in ASTYPTODYNE. For Coughs or Sore Throat apply the ASTYPTODYNE by means of an atomizer, diluted with an equal proportion of Sweet Oil or take five drops on sugar every three or four hours. Either method will bring about results. For Rheumatic pains and stiff joints, apply as you would an ordinary liniment.

M. S. WILLARD, Pres. E. PAYSON, WILLARD, Sec'y-Treas. and Gen'l Mgr. W. J. FARRAR, Supt.

Willard Bag and Manufacturing Co.

Incorporated 1893

MANUFACTURERS OF

Burlap Bags, Cotton Bags, Corduroy Pants, Jean Pants, Cottonade Pants, Khaki Suits, Work Shirts, Overalls

Its position as the largest distributing point in the Carolinas for grain, flour, provisions, produce and groceries, and as one of the largest for fertilizers, makes Wilmington an ideal place for the manufacture of burlap and cotton bags. For the past 20 years the Willard Bag & Manufacturing Co., has operated a large plant here and it is today one of the city's most flourishing industries. Starting, as almost all successful enterprises do, on small scale, its output during the first year being as low as 500 bags a day, it has steadily grown until now its maximum capacity is 35,000 every day, and its trade has extended throughout the Carolinas, part of Georgia and as far west as Tennessee. The company imports its own burlap, much of it through the port of Wilmington, in immense quantities and its plant is splendidly equipped with the latest improved machinery for turning out all grades of bags, for which there is a constant and large demand from fertilizer manufacturers, merchants, truck raisers and farmers. The business was started on Water street in 1893, but it was not long in outgrowing its quarters, and in 1907 was removed to the present large and modern plant on the belt line at Third and Kidder streets. The main building is three stories to which two wings, of two stories each, have been added, providing an immense space for carrying on this growing business. The company formerly manufactured also corduroy, jeans and cottonade pants, khaki suits, work shirts and overalls, but this branch was discontinued about four years ago, and it now confines itself entirely to burlap and cotton bags. The officers are M. S. Willard, president; E. Payson Willard, secretary-treasurer and general manager, and W. J. Farrar, superintendent. Mr. Willard, the president of the concern, is a leading business man of Wilmington, secretary and treasurer of the Carolina Insurance Co., and chairman of the Board of County Commissioners. Mr. E. Payson Willard devotes his entire time and energy to the business and its growth and prosperity is largely due to his enterprise and initiative. Mr. Farrar, the efficient and capable superintendent has been with the company since the second year of its organization. They are among the most progressive citizens of Wilmington and the future of this important enterprise is secure in their hands.

(advertisement.)

FACTORY OF WILLARD BAG & MFG. CO.

J. W. BROOKS, Pres. W. R. BARKSDALE, Vice Pres. and Gen'l Mgr. J. W. YATES, Sec'y and Treas.

CAPE FEAR OIL COMPANY

Organized 1908

Petroleum Products

Wilmington as a distributing point for all kinds of illuminating, machine, automobile and engine oils, auto and stove gasolines, painters', lubricating and crude oils, greases and naptha, is one of the largest and most important on the South Atlantic coast. Its facilities for receiving the products of the oil fields and refineries, both by water and rail are unsurpassed and a rapidly growing territory depends upon it for everything in this line. The city has a tremendous advantage over many in the South, because of the fact that there exists here a lively competition, which naturally keeps prices within bounds and stimulates trade, as no other one thing could possibly do. But the men who organized the Cape Fear Oil Co., were prepared for competition, and when it came, they met it fairly and squarely and every year there has been a continuous increase in the business, and the radius of territory covered, until at the present time it is shipping immense quantities.

Its trade extends throughout the Carolinas and in parts of Virginia, Georgia, Alabama and Florida. Among its organizers and stockholders are many of the most prominent business men of the city, the wholesale grocery trade being particularly well represented, and from the inception of the enterprise they have worked loyally for its success, with splendid results. A home enterprise, controlled by home capital, it is entirely independent of all trusts and combinations and there can be no doubt in the minds of anyone, who has watched its methods, that to it is due largely the reasonable price at which oil, gasoline and greases are sold in this city and the territory covered by the company.

The modern and extensive plant of this growing concern is located at Delgado, on the belt line, which gives it direct connection with both the Seaboard and the Coast Line roads. The Wrightsville Beach line of the Tidewater Power Co., also passes the plant, giving it excellent shipping and receiving facilities. A station is also maintained at the Duplin steamboat wharf in the city, from which the large marine trade is handled. The city and suburbs are thoroughly covered by an excellent delivery system and nothing has been forgotten or neglected to provide its customers with a thorough, prompt and high class service. The products of the company are distinctly high grade and its patrons may rest assured that they are kept fully up to the standard which the concern set for itself when it was organized in 1908. Some of the best known and popular brands are "Autoil" and "The Best", made especially for automobiles and motorcycles; "W. W. 150 degrees" fire test burning oil and gasoline manufactured from high grade Oklahoma crude oil; "Castor" made for mill and factory machinery; "Independent Engine"; "Cape Fear", "Carolina," and "Colonial", a quartette of the best cylinder oils ever placed on the market and a number of others. The plant, with its four immense tanks, has splendid equipment for preparing the oil for shipment, the large warehouses and sheds being supplied with every needed appliance. The buildings and yards comprise about an acre, a side track from the belt line entering the grounds and connecting the warehouse directly with the wharves and railroad stations.

The officers of the Cape Fear Oil Co., are Messrs. J. W. Brooks, president; W. R. Barksdale, vice president and general manager and J. W. Yates, secretary and treasurer. Mr. Brooks is one of the largest wholesale grocers and distributers in Wilmington besides being connected as an officer and director or stockholder with a number of the big concerns of this city and section. Mr. Yates has for years been intimately connected with the financial interests of the place, is vice president of the Murchison National Bank, the largest institution in the Eastern Carolinas and president of the recently organized Home Savings Bank. Mr. Barsdale, the general manager, has been with the company ever since its organization and much of its success is due to his untiring enterprise and industry. There is no detail of the business with which he is not thoroughly acquainted, having had charge of the Wilmington branch of the Standard Oil Co., for 23 years before going with the new company in his present responsible capacity. With men of this calibre at the head of its management the success of the company was to be expected.

As an evidence of the success of this splendid Wilmington enterprise, it need only to be stated that while this Progress Edition of The Morning Star was going to press, it became necessary for the company to double the number of its storage tanks from four to eight, while only a year ago it was necessary to double from two to four tanks.

(advertisement.)

W. M. CUMMING.
REAL ESTATE,
108 Princess.

No class of business men do more toward the growth and prosperity of the city and section which is the scene of their activities than real estate men. With them the development of resources is a matter of business; and they go about it in a business way, while at the same time, their activities in every direction are bound to benefit the whole community. Without active, energetic real estate men any city is hopelessly handicapped in this progressive age, when every section is trying to outdo the other in placing its advantages before the world. Among the real estate men of Wilmington who have been, and are now most active in its development is Mr. W. M. Cumming, who has for 25 years occupied a place in the front rank.

There is no branch of the business, except timber and farm lands, which is not thoroughly covered by him and his agency, located at 108 Princess street, and he has unusual facilities for attending to the wants of all classes of patrons, from the big manufacturer looking for a site for his plant to the tenant seeking the most modest home. All are given the benefit of his long experience and knowledge of real estate values and conditions. He has on his list for sale, lease, or rent, some of the most desirable property, residence and business, in this city and section, and his reputation for fair and straightforward dealing may be entirely depended upon. Mr. Cumming in 1892 purchased the agency of Louis J. Poisson, one of the largest in the city, and with this as a nucleus has built up an immense business, including a renting and collection department, which has as its patrons some of the largest property holders in this section. He is also the secretary and treasurer of the Mechanics' Home Association, one of the largest building and loan associations in Wilmington, and of the Brunswick Bridge & Ferry Co. Mr. Cumming is Haytien Vice Consul at this port. He has always been ready to do his full share in the development of Wilmington and has been one of the active factors in promoting its growth.

(advertisement)

OFFICE OF W. M. CUMMING.

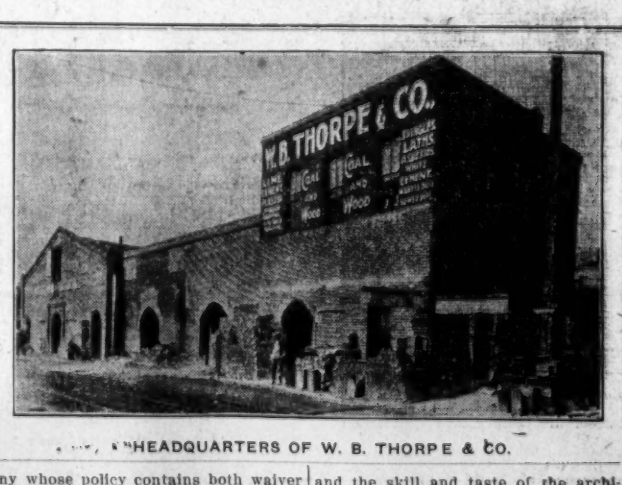
W. B. THORPE & CO.
Dealers in Coal, Shingles, Lime, Cement, Plaster, Etc.

In a growing and progressive city like Wilmington, where building operations are now being more actively pushed than ever before in its history, building material dealers are particularly busy at this season and nowhere is this more apparent than at the plant of W. B. Thorpe & Co., on the river front at the foot of Ann street. This concern has, since it was started 10 years ago, been most successful, handling as it does the best goods at reasonable prices. Its facilities for receiving and shipping are unsurpassed, located, as the plant is, both on the belt line, placing it in connection with both the Coast Line and the Seaboard, and on the river, where it owns 130 feet of water front, part of this land extending a full square back to Front street. It is improved with three large warehouses and the immense stock of building materials carried is particularly high-grade.

The concern, which is incorporated, has a large trade, both wholesale and retail, in King's Windsor wall plaster, Portland Cement, Rock and Hydrated Lime, Rubber Roofing, Sewer, Flue and Drain Pipe, Lathes and Shingles and all kinds of Common, Pressed and Fire Brick. It is also one of the most extensive Coal Dealers in the city, a specialty being made of Pocahontas Steam and Domestic Coal in carload lots. The entire city and suburbs is also covered by an excellent delivery service and orders for Coal are filled promptly. Mr. W. B. Thorpe, the president, treasurer and manager of the company, came here a number of years ago from Rocky Mount, his native place, and was for a long period employed by the Coast Line, leaving to go into business on his own account. By industry and strict attention to the wants of the trade and fair and straightforward dealing, he has established a splendid business, which is not confined to the city, but extends throughout this section. Mr. O. D. Holmes is the efficient and capable secretary of the concern and gives his particular attention to the work of the office.

The officers of this leading enterprise can be classed among the wide-awake merchants of Wilmington, who are always among the first to respond to every movement for its growth and prosperity.

(advertisement)



HEADQUARTERS OF W. B. THORPE & CO.

C. L. DICKINSON,
General Insurance

In this enlightened and progressive are, everyone appreciates the value of insurance, and the man who does not protect his property, and his life for the sake of those dependent upon him is a rare exception. Insurance is placed in the budget of the family expenses of the thoughtful man, with the same regularity as clothing, food and rent, and the main thought in his mind is not the question of insurance, but the best company in which he can place the risk. Everyone has heard of the New York Life Insurance Co., and there are but few who do not know the high standing of the Maryland Casualty Co., of Baltimore. There are no two better institutions in the insurance world reliable, famous for prompt and full payment of claims, and with assets amounting to millions of dollars. They are represented here in Wilmington and this section by Mr. C. L. Dickinson, whose office is in the Princess Building, room 161. Mr. Dickinson also represents several high-class fire insurance companies, and does a general insurance business in all its branches. The New York Life is a favorite company in this section, many of the best known people holding policies, and it is the only company whose policy contains both waiver of premium and annual indemnity for permanent disability. The Maryland Casualty Co., insures for accident, health, liability, and numerous other things, not touched by the old line companies. Mr. Dickinson has been a resident of Wilmington for the last 13 years and since coming here to live, has been actively identified with the business life of the community. He established himself in the insurance business in 1903, and by his energy, initiative and straightforward dealing, together with the fact that he represents only the best companies, has been most successful. Mr. Dickinson is a native of Beaufort, Carteret county, this State, and since becoming a resident of Wilmington has been one of its most progressive and public spirited citizens.

(advertisement)

JAMES F. GAUSE, JR.
ARCHITECT.

For economic and practical results the architect should be consulted on all building operations, no matter how small. His services are not expensive, on the contrary, his counsel will in most cases result in an absolute saving. The modern architect devotes years of study, and in many instances, practical work, to all matters pertaining to his profession, and is therefore qualified to develop beauty and strength from seemingly unimportant details, which the ordinary builder would, perhaps, overlook, as well as to make the best use of space and blend the different operations into a harmonious whole. As many property owners have learned to their cost, it is false economy to put up a building without the architect's aid.

Wilmington citizens justly pride themselves on their attractive homes and substantial business blocks, which are a credit alike to their enterprise and the skill and taste of the architects of the city. Among the younger members of the profession located here is Mr. James F. Gause, Jr., whose office is located on the second floor of the Odd Fellows building. Although he has only been in business here on his own account since November of last year, Mr. Gause, who is a native of the city, by his work, has won for himself a high place and some of the handsomest structures recently erected in the city have been built after plans furnished by him, and under his supervision. Among the dwellings have been those of Messrs. J. M. Chadwick, C. E. Greenameyer, Joseph Smith and Thomas J. Moore, and he is now supervising the erection of the handsome Parsley mansion on Wrightsville Sound. He also recently completed plans for the Red Cross Tuberculosis Sanitarium and the county stockade. The last named building is to be almost entirely of reinforced concreted and some new ideas will be embodied in its construction. A good specimen of Mr. Gause's business buildings will be found in the recently erected Queen City Building on Market street. Some of his best work is in the South, where he lived for a time before permanently locating in his native city. While in Montgomery he was associated with the architects who practically rebuilt the State Capitol at Montgomery, where the first Confederate Congress met and also the State University at Tuscaloosa. He also did work on the Masonic Temple and the Auditorium in Atlanta, as well as many other important buildings. Mr. Gause, besides being an architect, is a mechanical engineer, but devotes himself exclusively to architecture and every year his clientele among the leading property owners of this section is increasing as the quality of his work becomes better known.

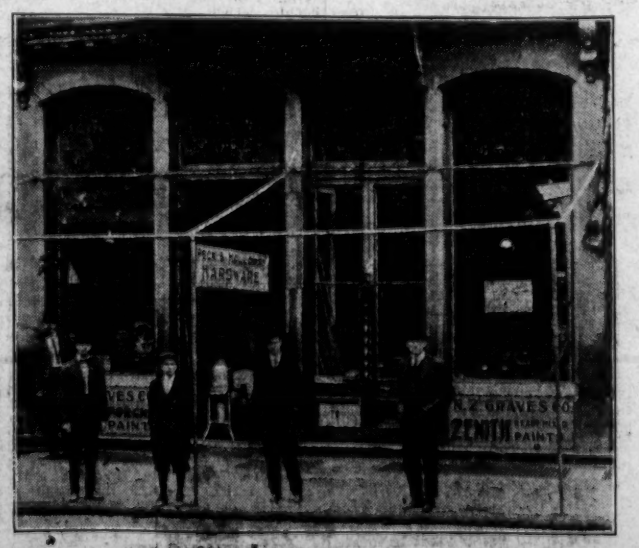
(advertisement)

PECK & HOLLOWAY,
Dealers in
Hardware and House Furnishings.

Although in business only a little more than 18 months, the firm of Peck & Holloway, dealers in hardware, agricultural implements, household furnishings, sporting goods and the latest specialties, has already made a place for itself in the business life of Wilmington. The store room occupied by the firm at 109 Front street, has for years been devoted to the purpose for which it is used, having been formerly used by J. W. Murchison & Co., before they erected their new warehouse and went into the wholesale business exclusively, and is unusually well equipped. A large percentage of the retail customers of the old firm continued to give their patronage to the new enterprise, and by strict attention to wants of trade many others have been added by the energetic young men who compose the concern. The store is thoroughly modern and up-to-date in all its appointments, and only goods that can be guaranteed are handled, such goods as builders' hardware of the Yale & Towne Manufacturing Co., the paints, oils and varnishes of the N. G. Graves Co., the stoves, ranges, of the "O. K." Stove Co.; "Keen Cutter" cutlery, and "Wear Ever" aluminum cooking utensils. A full line of Cabots' Creosote, Stains is also carried, as well as everything in painters' supplies, both for the contractor and the property owner wishing to do his own work.

This is the season for out-of-door work and recreation, and this fact is fully appreciated by the firm whose stock of agricultural and garden implements is not to be surpassed and the sporting goods department has been given particular attention. Remington and Winchester guns and ammunition, the latest in fishing tacle, tennis, baseball, football, golf goods, boating and camping requisites, all will be found at Peck & Holloway's in infinite variety and at prices that makes one forget the cost of high living. The firm is composed of Messrs. W. M. Peck and D. F. Holloway, both of whom are well known young business men of Wilmington. For a number of years Mr. Holloway was connected with J. W. Murchison & Co., and learned the business in every detail. Mr. Peck was formerly with the Hilton Lumber Co., and is especially well informed regarding the requirements of the building trades. They are among the wide-awake young business men of Wilmington, and are building up a splendid trade.

(advertisement)



HARDWARE STORE OF PECK & HOLLOWAY.

The noises emanating from that Chicago conference sounded very much like wails of near-Moose hungry to get back under the big tent.—New York Herald.

NORTH STATE CANDY CO.

Manufacturers of "Strawberry Brand Confections" and Other Fine Candies

That Wilmington has manufacturing advantages on a par with her unsurpassed facilities as a distributing centre, cannot be better illustrated than by calling attention to the success that has been made by the North State Candy Co., one of the most flourishing industries of the city, and one whose growth has been truly phenomenal. Although only organized in January of last year, this progressive enterprise has already outgrown its quarters at Water and Chesnut streets, and is preparing to take possession of the splendid modern structure it has constructed at Front and Hanover streets, which is one of the largest and most completely equipped plants for the manufacture of candy, not only in the Carolinas, but the entire South. Built

E. L. MATHEWS.

along the most modern lines, with special reference to the purposes for which it is to be used, this new home of the North State Candy Co., is a model one in every particular. The most improved machinery has been installed and the sanitary arrangements are perfect, cleanliness having always been one of the distinguishing characteristics of this concern. Most of the work is done by machines and the products are handled just as little by hand as possible, and then by the neatest and most particular force of employes that could be assembled. A walk through the new factory is a positive delight to all candy lovers.

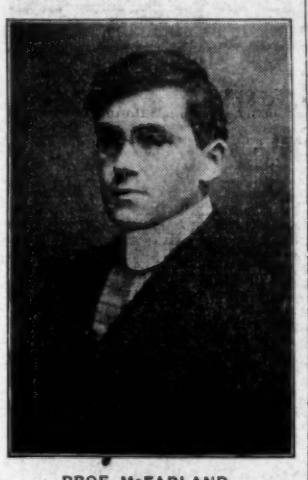
There are few fields of endeavor in which competition is keener than in the manufacture of candy and the fact that this company has made such rapid progress, speaks louder than any written word could do of the superiority of the goods it places on the market and the enterprise of its owners and their sales force. In less than 18 months an immense trade has been built up throughout the Carolinas, Southern Virginia, Georgia and Florida and its radius is being constantly widened, as the merits of the company's goods become more generally known. The "Strawberry" brands of candy manufactured by this company have become synonymous with "Purity" and every ingredient is put to the severest tests before being used. Nothing can be purer and more wholesome and the "Strawberry" brand cannot be made better than it already is. The stick candies, mixtures and penny goods made by the concern are attractively packed in pails and boxes, the greatest care being taken to secure them from all foreign contact in transit to customers. That the company will have still greater success in its new home than it has enjoyed in its old, there can be no doubt in the minds of those who have noted its progress and know the men who are connected with the enterprise.

The officers are Messrs. E. L. Mathews, president; J. W. Brooks, vice president, and George L. Farmer, secretary and treasurer. Mr. Mathews is also president of the E. L. Mathews Candy Co., the largest wholesale concern dealing in candy and confectioners' supplies in this city and section; Mr. Brooks is a leading wholesale grocer and Mr. Farmer gives his entire time and energy to the upbuilding of the business. Some of the leading wholesale and other business men of the community are among the stockholders and this growing enterprise is a splendid illustration of the possibilities of Wilmington as a manufacturing center.

(Advertisement.)

WILMINGTON BUSINESS COLLEGE

This is emphatically an era of business. It is the age of commerce, and the young man or woman who has been properly trained has an advantage over the one who has not, in competition for work, that can scarcely be overestimated. The business men of today have little time to train their employes. He is too busy, and when they come to him for employment, he expects them to know business methods. If the answer to his question, "What can you do?" is satisfactory, then an applicant gets the position. His store, office or factory have ceased to be a kindergarten for the college now supplies him with trained men and women capable of performing every routine duty. The applicant with a business college di-



PROF. McFARLAND.

ploma or training is always given the preference, other things being anywhere near equal, and an attempt need only be made to prove that this is true.

The Wilmington Business College, located at 204 North Front street, has been established for some time and has already taken its place among the leading institutions of the kind in the Carolinas and has had a phenomenal growth. In connection with the school there is an employment agency for the benefit of its graduates, the largest in the South, and every one of them is guaranteed a position. There is at all times a number of excellent positions that require good training on their list, waiting for students to complete the course and begin work. The college is excellently equipped to practically teach short hand, typewriting, bookkeeping and office routine of every kind. Has both day and night classes and students may enter at any time. There are no vacations. At present the school has on its rolls 102 pupils from the city and vicinity, and its graduates may be found occupying reasonable positions in some of the most prominent banks, wholesale houses, factories, and offices in the Carolinas. Prof. A. M. McFarland, the owner and manager of the college, is its president, and is one of the South's best known teachers of business methods. He is a young man from Indiana, being an honor graduate of the State's leading schools and is well prepared to take the lead in the great forward movement of commercial education in North and South Carolina.

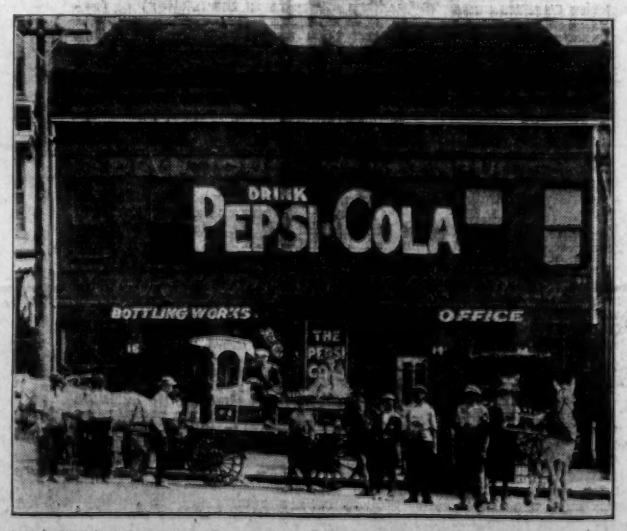
Miss Mamie Losses, one of the post graduates of Wilmington Business College, is principal of his college at Florence, which is fast taking the lead in South Carolina. Mr. D. R. Potter, vice president, also received his training under Mr. A. M. McFarland, and is at present in charge of his college at Fayetteville, N. C. Mr. W. J. B. Orr, secretary of the schools, has won his distinction as stenographer and private secretary in the A. C. L. R. R. office of Wilmington, N. C. He is a good instructor, and understands office work.

They are public spirited and progressive citizens who are always ready and willing to lend a helping hand to any cause that is for the welfore of old Wilmington, their home and the city in which they have cast their fortunes.

(Advertisement.)

WILMINGTON PEPSI-COLA BOTTLING CO.

As a centre of the bottling business, and a distributing point for a large extent of territory, this city ranks high in the Carolinas, one of the leading enterprises located here being the Wilmington Pepsi-Cola Bottling Co., at 14 and 16 Market street. The principal product of the company is Pepsi-Cola, undoubtedly the most delicious and healthful drink on the market. This is a home drink, originated and made right here in North Carolina, and its popularity in Wilmington and this section has increased more rapidly than any other ever placed on sale. Some idea of the extent of this popularity may be gained by the statement that five carloads of bottles, numbering 216,000 are required to supply the demands made upon the plant of the Wilmington Pepsi-Cola Bottling Co., besides 90,000 more, used in bottling the famous "Royal Scarlet Ginger Ale," and about 20 other beverages manufactured and bottled by this concern. These are constantly being emptied and returned to the factory for refilling, the annual output mounting up into the millions. The factory is splendidly equipped with the latest improved machinery. All drinks are bottled in the cleanest, and most sanitary surroundings, and those who drink Pepsi-Cola, and the other products of this plant need have no misgivings as to their absolute purity. Every bottle is thoroughly sterilized before being refilled and passes through the washing machines. The floors of the factory are of cement, and are so constructed that they are naturally drained. During the Summer months the output reached between 500 and 600 dozen bottles daily, besides the large amount of syrup sold at all soda fountains.



The laboratory is in the second story of the building, which is occupied entirely by the company. Here the various syrups are prepared, and every precaution is taken to keep them 100 per cent. pure. Absolutely no deleterious substances are used and this company welcomes the closest investigation. The syrups pass through block tin pipes into earthern jars during the process of manufacture, no copper, iron or steel coming in contact with them, and the laboratory is a model of convenience, and up-to-date equipment. It is carefully screened so that no flies, dust or dirt can enter and even the floor is of metal.

The Wilmington Pepsi-Cola Bottling Co., was organized on June 1st, of last year and is the result of a merger of the o'd Pepsi-Cola Bottling Co., and the Bludwine Bottling Co., both of which were doing a large business, which has been greatly increased since the consolidation. Its shipping trade extends within a radius of a hundred miles in the two Carolinas. The city and suburbs are thoroughly covered by an automobile and wagon server, consisting of a machine, two wagons and a dray.

The officers are Messrs. J. W. Brooks, president; E. L. Mathews, vice president, and J. C. Wagner, Jr., secretary and treasurer and manager. Mr. Brooks is one of the leading wholesale grocers of the city and is also connected with a number of big enterprises; Mr. Mathews is president of the E. L. Mathews Candy Co., and has other interests; and Mr. Wagner gives his entire time to the business of which he has had charge since its organization. He is a native of Kinston and before taking charge was manager of the Bludwine Bottling Co., one of the predecessors of the present enterprise. The gentlemen connected with the company are solid, substantial business men, who have for years been identified with the business life of the city.

(Advertisement.)

HOPKINS, DAVIS & HINTZE.

Wholesale and Retail Beef, Pork, Mutton, Lamb, Veal and Sausage.

Wilmington undoubtedly possesses what has been pronounced to be by competent judges, the most sanitary meat and poultry market in the Carolinas. It is also probably the largest and the proprietors, Hopkins, Davis & Hintze, certainly deserve the splendid patronage the people of the city are bestowing upon them. Located in the Front Street Market, the two stalls operated by the firm, each 45 feet in length, are simply as near perfect in their appointments as modern thought and invention could make them. A single visit is bound to make a customer of every consumer with a regard for healthfulness and sanitation. All meats and poultry, butter, cheese and other products handled by the firm are kept in handsome plate glass refrigerated cases, safe from the contamination of flies, dust and dirt, and each stall has a large refrigerator 25 x7 and 12 feet high, the two having a storage capacity of 30 carcasses. A seven and one-half ton ammonia compressor, operated by a 15-horse power electric motor furnishes the dry cold air for both the show cases, and refrigerators, and the temperature can be brought down to 28 Fahrenheit. Meat, however, is never frozen.

It does its own slaughtering at the modern abattoir it has recently erected at the old Sans Souci plantation, on the Castle Haynes road, which is owned by the firm. The abbattoir is 30x45 feet, the walls and floors being of concrete and it is a model of cleanliness. The floor slopes at an angle in the direction of Smith's Creek and the entire building is frequently flushed with water thrown by a force pump. Adjoining are the cattle pens and pasture, the concern receiving its stock in carload lots and recently 33 head were slaughtered in a single day, while more recently 40 were slaughtered. The same careful attention is paid at the abbattoir in protecting the meat from contamination as is given it at the stalls, the rooms in which it is dressed being screened. Nothing has been forgotten or neglected by this firm to give the people of Wilmington as high class a market as any place in the country, and in carrying out this purpose over $10,000 has been expended. Besides its large retail business the concern also has an extensive wholesale trade, supplying a large percentage of the high-class meat dealers of the city. It also supplies the hotels of Wilmington and Wrightsville Beach, as well as nearly all vessels coming to this port, including those in the government service.

The firm of Hopkins, Davis & Hintze is the result of the consolidation on October 1st of last year of Hopkins & Davis and J. H. Hintze, the two leading dealers in meats, poultry, butter, eggs and other supplies, including vegetables in Wilmington. The members are Messrs. J. J. Hopkins, E. Y. Davis, and J. H. Hintze, all of whom are thoroughly practical meat dealers, who give their whole time to the immense business they have built up, a business which has had a phenomenal growth since the splendid modern sanitary plant has been installed. The entire city and suburbs are covered by an excellent delivery service, consisting of two automobiles and four bicycles. It is a real pleasure for the housewife to visit these attractive stalls in person, but if anything prevents, three telephones, Nos. 141, 128 and 32, are at her service and the same care is taken in filling her order by 'phone or messenger as if she were to make the selections herself. The members of the firm are substantial and public spirited citizens who deserve much credit for their enterprise in giving Wilmington a thoroughly modern market.

(Advertisement.)

MARKET OF HOPKINS, DAVIS & HINTZE.

John F. McNair. H. Lacy Hunt. P. Pearsall.

McNair & Pearsall,

WHOLESALE - GROCERS -

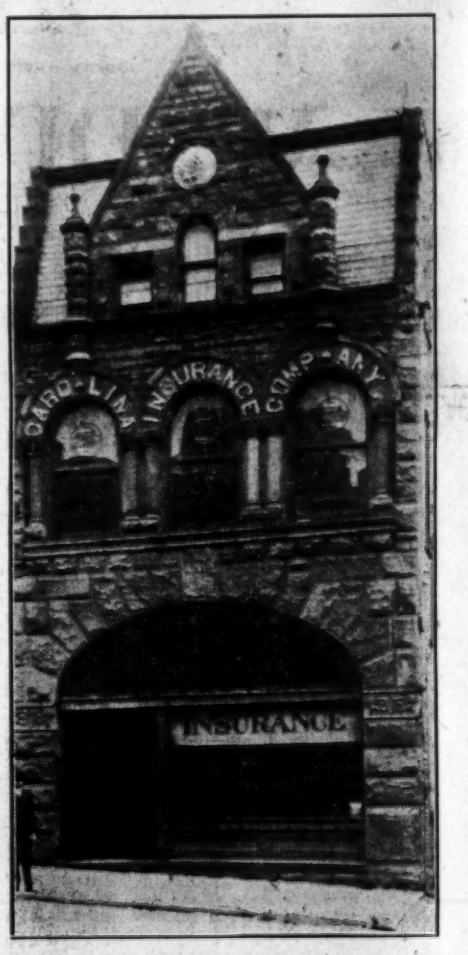
FOUNDED JANUARY 1888.

For nearly a quarter of century the wholesale grocery and commission house of McNair & Pearsall has occupied an important position in the trade of Wilmington, and has done its full share in the development that has made the city the leading wholesale distributing center for groceries in the two Carolinas. Founded in January 1888, it was 24 years old last New Year, but although it has a right to be proud of the prestige that time alone brings, the house is thoroughly abreast of the present and is modern and progressive along the best lines. The building occupied by the firm at 214 and 216 North Water street, in the center of the wholesale district, is well adapted to the purposes of a wholesale grocery being modern in construction, commodious, well lighted and ventilated and provided with every convenience for the prompt and rapid handling of goods. The Belt Line road runs directly in front of the doors connecting it with both the Seaboard and Coast Line and within a stone's throw is the water front of the Cape Fear. Fronting 40 feet on Water street, the building extends back 165 feet, is three stories in height, and has a floor space of nearly 20,000 square feet. The firm moved into these fine quarters about five years ago, and the growth of its business has been steady and continuous, keeping old patrons and constantly adding others. Many of its customers have been with it for years, and buy nowhere else, keeping an open account and ordering by mail, but the firm as ever is on the alert for new business and has three traveling salesmen on the road. Its principal trade is in Eastern North Carolina, and Northern South Carolina, although both States are covered as completely as railroad rates permit; rates being the limitations of every house handling such bulky articles as groceries. An immense line of staple groceries, flour, meal, molasses, rice, coffee, smoked salt and canned meats, and sugars is carried as well as many specialties in widely advertised articles, and the arrangement of the large stock receives more than usual attention. It is a real pleasure to visit the McNair & Pearsall warehouse, the surroundings are so neat, clean and sanitary, the greatest care being taken about these details.

Until about five years ago the business was conducted by Messrs. Jno. F. McNair and P. Pearsall, the founders, when Mr. H. Lacy Hunt was taken into the firm. Mr. Hunt has been connected with the wholesale business for years, and is a member of the Executive Committee of the Chamber of Commerce. All of them devote their entire time and attention to the business which is fully keeping pace with the growth of this city and section. Mr. McNair, the senior partner, is a director of the Murchison National Bank. The members of the old established and progressive firm are business men of the highest standing in the community and are always among the first to give their support to any movement that is for its advancement.

(Advertisement.)

STORE OF McNAIR & PEARSALL.



Carolina Insurance Company.

GENERAL INSURANCE.

H. C. McQUEEN, - - President.
R. A. PARSLEY, - - Vice-President.
M. S. WILLARD, - - Secretary.

The officers of the Carolina Insurance Co., which occupies handsome quarters at 12 Princess street, are among the most substantial business men of this city and section. At its last meeting H. C. McQueen, president of the Murchison National and the Peoples' Savings banks, was elected president; R. A. Parsley, vice president, and M. S. Willard was reelected secretary. Mr. Willard, who is the chairman of the Board of County Commissioners, and in 1900 represented this county in the Legislature, has been secretary of the company for years and has had much to do with its success, devoting himself almost exclusively to its management. The board of directors consist of the officers and Messrs. H. L. Vollers, Sol Sternberger, Donald MacRae, F. A. Lord, Walker Taylor, Clayton Giles, Jr., S. M. Boatwright, J. Haughton James, J. Irving Bear, J. O. Reilly and J. VanB. Metts. It would be difficult to name a more substantial representative body of business men.

It has taken the people of the South a long time to realize that for years they have been sending millions of dollars to other sections of the country and abroad in fire insurance premiums, that should have been kept at home and used in the development of their own country. But that they have learned it during the last decade or two is shown by the enormous increase in the volume of business that is being done by home companies. This is being demonstrated right here in Wilmington, where for the last 25 years the Carolina Insurance Co., has been doing a growing and constantly increasing business. This sterling old company has a record for the prompt payment of policies of which it has a right to be proud, and that it has the entire confidence of the people of the State is shown by its steady and healthy growth. There has been nothing artificial or exotic about the progress of the Carolina Insurance Co., it has been a solid and substantial growth based on strictly business principles. Every promise made in its policies, and all representations made by its agents are fulfilled and its business methods are as clear cut as a cameo. The 25th annual statement made on January 1st, 1913, shows that the company has assets of $123,141 and a net surplus of $38,672.96. A comparative statement of its assets and surplus for the last 20 years is interesting and gives the best idea obtainable of the progress it has been making. In January, 1892, the assets were $55,358.68 and the surplus only $3,414.39. Six years later they were: assets, $70,013.62 and surplus $10,857.39. In January, 1907, the assets crossed the $100,000 line and were $109,933.03, while the surplus had grown to $19,701.45 and during the year just passed the assets were $123,141.69, and the surplus $38,672.96. Nothing shows better the care with which this company places its risks than the fact that all losses reported last year amounted to only $12,100.

(Advertisement.)

RAPALJE & LOUGHLIN

Civil Engineers

Just at this time Wilmington is undergoing a period of wonderful expansion and at no time in its long history has there been such activity in real estate and building circles. The development of suburban property has created an unusually great demand for the services of skilled and experienced civil engineers, and a large percentage of this business is being done by the firm of Rapalje & Loughlin, whose offices are located in the Southern Building.

This firm is splendidly equipped to do all kinds of civil, mechanical and electrical engineering, promptly and well, and numbers among its patrons some of the largest property owners and land developers in this section of Eastern North Carolina, for whom it has either done, or is doing important work.

H. deW. RAPALJE

These engineers do surveying and general civil engineering work, such as designing, preparing plans and specifications and supervising the laying out of suburban sub-divisions and the construction of municipal improvements. Street work, bridges, pavements, sewers, waterworks, power plants and concrete construction are among the many engineering propositions which they undertake for their clients and carry through to completion.

Some of the most attractive suburbs of Wilmington are the work of Mr. H. deW. Rapalje, the senior member, who founded the firm, notably Garden City, Winter Park Heights, Lake Shore Heights, Lakeside Park, Edgewood and a number of others.

Mr. Rapalje came to Wilmington about eight years ago as one of the corps of engineers who surveyed the colonies of the Carolina Trucking Development Company. This immense work, inaugurated by Hugh MacRae & Co., involved the laying out of nearly 100,000 acres of land into small truck farms, surveying boundaries, building roads, draining and grading. Castle Haynes, St. Helena, Newberlin, Artesia and Van Eeden are among the well known colonies in the Wilmington section which have been developed under his plans and direction.

Mr. Rapalje had charge of this work until the surveying department was discontinued. His firm, however, continues to do the work of the colonization company. He was also associated with Messrs. Lucas & Humphreys in examining and reporting upon the sewerage system of Wilmington and is at present engineer for the Winter Park Gardens Co. His services are also frequently in demand as a consulting engineer. Mr. Rapalje is a graduate in engineering of Rutgers College, class of 1900, and is an Associate Member of the American Society of Civil Engineers, and an Associate of American Institute of Electrical Engineers.

Mr. Loughlin is a native of Henderson, N. C., and the son of Major J. J. Loughlin, of Southport, N. C., and is the City Engineer of that thriving seaport. Mr. Loughlin, although still a young man, has ventured far and been connected with several big engineering enterprises in North Carolina, Texas and Mexico.

For two years he was assistant engineer on the construction of the water and sewerage systems and filling the low areas of the city of Tampico, Mexico, and two years chief engineer

J. A. LOUGHLIN.

of the Astascador Land Co., a large American colonization company, located 60 miles west of Tampico in the State of San Luis Potosi.

The members of this firm are among the most progressive citizens of Wilmington, and are always ready to do everything in their power for its growth and advancement.

(advertisement.)

THE BIJOU THEATRE,

Moving picture theatres have, in part, the past decade revolutionized the amusement business, and every day their popularity is on the increase among all classes of people. The high-class moving picture show appeals to all; there is nothing cheap about it, except the price of admission, and as a great factor in education as well as a diversion, it has made a permanent and lasting place for itself. Wilmington people are especially interested, for here was established the first moving picture theatre ever opened South of Baltimore, in that section of territory tributary to it. This was "The Bijou" on Front street, now one of the most attractive and best appointed places of amusement, not only in the South, but in the entire country, and the enterprise and initiative of its proprietors is generously appreciated by the people of this city and section. Between six and seven years ago, Mr. James Howard and Mr. P. W. Wells arrived in Wilmington, and on the site of the beautiful theatre, of which they are now the preprietors, pitched a tent, in which was used the first moving picture films ever exhibited in the Carolinas. They were a revelation to the public, and crowds were often turned away. At that time there was not a moving picture show even in the larger cities, such as Washington, Richmond, Atlanta and Jacksonville. Messrs. Howard & Wells can justly be given the credit of being the pioneers in this business in the South. They both became interested in the enterprise under the firm name of Howard & Wells and have given the people of Wilmington the very best that is to be had in moving pictures. They have never stopped to count the cost; the best was what they wanted, and have had, and the public may rest assured they will have. Through the General Film Co., they get the latest productions of Kalem, Pathe, Edison, Lubin, the Vitagraph, Selig, Essanay, Melie, Cines and Eclypse concerns, the last word in films.

The present beautiful Bijou Theatre was opened last year, having been erected by Mr. Howard, the owner, and it represents an investment of about $40,000. It is an ornament to the city, and all the latest improvements were embodied in its construction, besides others that are to be found in no other theatre in the Carolinas. One of the best of these is in the arrangement of the seats. There is a space of 36 inches from the backs of the chairs, on one row, to those in the other, allowing ample room for people to pass without requiring everyone in the row to arise. Most theatres have a space of only 28 inches and there is none in the South, outside of one in Atlanta, that has as wide a space as the Bijou. The aisles are unusually wide, and there is a distance of 30 feet between the stage and the first row of seats. Everything that makes for the comfort of its patrons has been provided by the management and it is constantly adding innovations. Sanitation has always been given the greatest attention. Recently a vacuum cleaner was added to the equipment at a cost of $750, and two large blow pipes are being constructed, which with the numerous electric fans, will keep the theatre delightfully cool on the hottest Summer's day. The Bijou extends along Front street a distance of 40 feet, has a depth of 144 feet and a seating capacity of 800. This could be doubled, but the management preferred not to sacrifice the comfort of its patrons by crowding. It has also been the best business policy, for the man, woman or child who visits the Bijou once is sure to come again and again.

Both proprietors are showmen of long experience, Mr. Howard having been in various branches of it for 34 years, starting with the Whitney Wagon circus as a boy away up in Michigan. Mr. Wells was for 18 years on the vaudeville stage, and is a talented and versatile actor. They are among the most progressive men of Wilmington and are always among the first to aid in its advancement

(advertisement.)

FIVE

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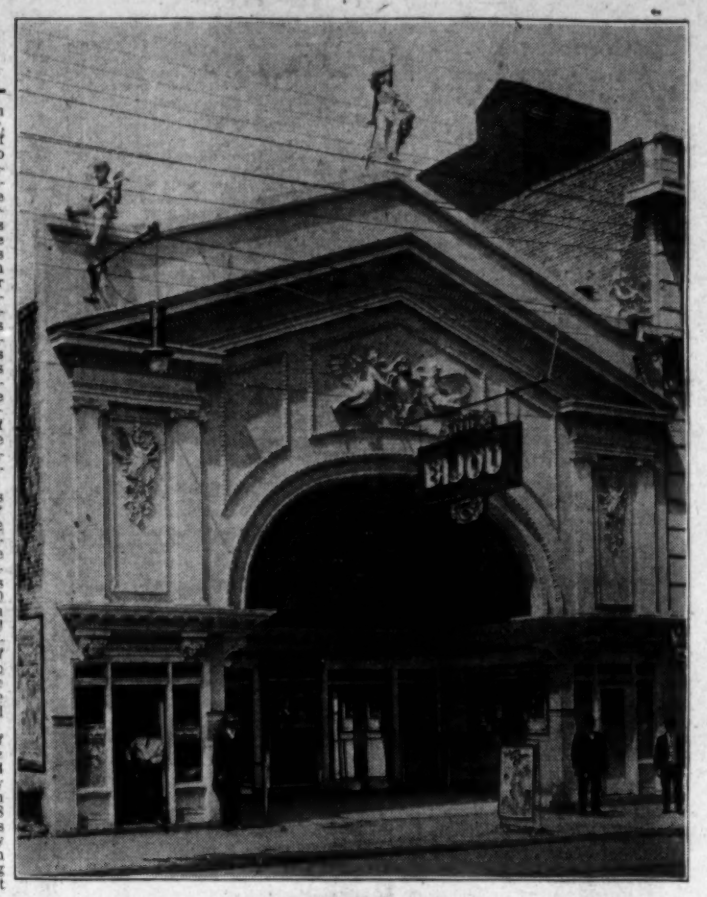
CENTS

The Year Round.

NO MORE. NO LESS.

Howard & Well, Props.

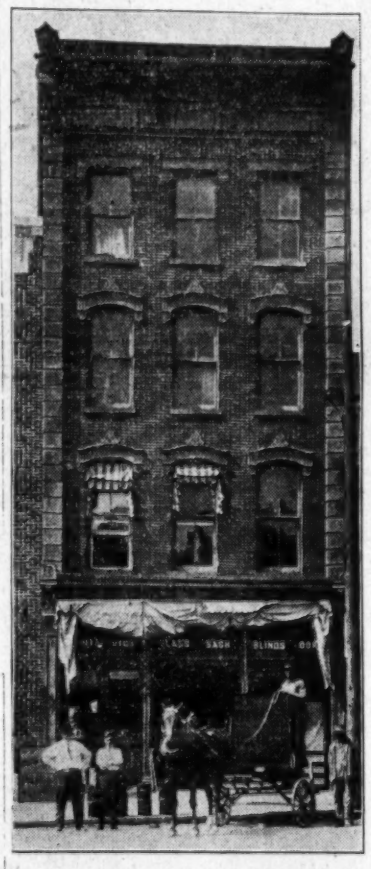
The Best Pictures Only.



THE FAMOUS BIJOU THEATRE.

HARPERS SANITARIUM

When three years ago Dr. Chas. T. Harper established Harper's Sanitarium at the corner of Front and Castle streets, he supplied a need that had long been felt in Wilmington, as was evident from the hearty support the institution has received, both from physicians and the public. So generous has been the support that extensive additions to the building and equipment are now being contemplated by the owner that will greatly enlarge its already splendid facilities for the treatment of patients, and especially cases in which operations are necessary. Dr. Harper, when he conceived the idea of a modern and model sanitarium, had in mind only his own practice, but the scope of the institution was soon greatly broadened, and patients of brother physicians are received, under certain conditions, receiving their attention and the assistance of the staff of trained nurses, and the attention that can only be given in a sanitarium built along the most modern lines, equipped with the latest appliances and conveniences for diagnosis and oerations, and in charge of a physician of the highest training, and long experience. Harper's Sanitarium is near the southern boundary of the city, near its centre, but far enough away to escape the noises and other inconveniences. It is a handsome three-story brick structure fronting 40 feet on Castle street, and extending along Front a distance of 66 feet. Two floors are used for sanitarium purposes, the Southside Drug Co., occupying the ground floor, and accommodations are provided for 30 people, a capacity which will be increased to about 40 when the improvements are made. The bed rooms are furnished with the latest furniture, made expressly for hospital purposes, and the rooms devoted to operations are in a part of the building entirely separated from them. A sucessful effort has been made to produce an atmosphere of home life about this sanitarium, that is to be found in few institutions of the kind, and ever since it was opened in November, 1910, its facilities have been constantly in demand. Dr. Harper comes of the well known family of that name, which has been prominent in this section for many generations. He is a graduate of Davidson College, and of the University of Maryland, and before locating in his home city practiced for some years in Baltimore immediately after his graduation. For nearly 20 years, however, he has been a practicing physician in Wilmington, and his thoughtfulness and initiative in giving it a high-class sanitarum s thoroughly appreciated by those who are acquainted with the splendid work that is being done there. Dr. Harper is one of the progressive men of the city and his sanitarium is a credit to his enterprise and initiative.



STORE OF M. W. DIVINE & CO.

M. W. DIVINE, Owner GEO. V. HARRELL, General Manager

M. W. DIVINE & CO.

Painters' and Builders' Supplies

Paints, Oils, Glass, Varnish, Latch Doors, Blinds, Roofing, Paper, Fly Screens, Etc.

There is no establishment in North Carolina, and but few in the South, carrying as large and as complete a stock of paints and painters' supplies as that of the M. W. Divine Company, whose store is located at 23 Market street, with a warehouse 25x125 feet, a short distance below on the same thoroughfare. The main building is five stories high and contains 12,360 square feet of floor space, the warehouse bringing this up to a total of 17,500 square feet.

The firm not only carries an immense stock of paints and painters' supplies, but are also among the largest dealers in builders' supplies, such as sash, doors, blinds, builders' hardware, roofing paper, etc., in the city

Dealing directly with producers, and buying in large quantities, this firm is able and does quote the very lowest prices to the consumer, with whom it deals direct. Founded in 1867 it has for over 45 years had the patronage of a large percentage of the builders and contractors, property owners and farmers and every one needing anything in its line in this city and section. Its trade, however, is not confined to this territory, but extends throughout the Carolinas and it probably does the largest mail order business in the two States, having always been liberal advertisers of what it has to sell and furnishing its customers with precisely the goods at the prices it advertises.

The M. W. Divine Co., handles a large number of high-class specialties such as the ready-mixed paints and varnishes of F. W. DeVoe & Co., H. B. Davis, the Sherwin-Williams Co., "Japalac" and the celebrated Johnson Wood Dyes. These are, however, only a few of the scores of widely advertised standard articles carried in stock, many of which are received in carload lots. There is absolutely nothing needed by the painter or the man who wishes to do his own work that cannot be found at Divine's at the lowest prices.

The business was started in 1867 by Hancock & Daggett and was carried on by W. T. Daggett, one of the founders, until January, 1896, at the present stand. Mr. Divine, of the firm of Divine & Chadbourn, who conducted a paint supply house on Market street, opposite, bought out Mr. Daggett, and consolidated the two concerns under the firm name of M. W. Divine & Co., in 1896, forming the largest paint business in the State, a position the concern, of which Mr. Divine is the sole owner, has continued to hold ever since.

Besides this large business he is connected with a number of other big enterprises, being president of the Chadbourn Lumber Co., which owns and operates the largest lumber manufacturing plant in this section, and a director in the Murchison National and People's Savings banks. He is also general manager of the Wilmington, Brunswick & Southern Railroad.

Mr. Geo. V. Harrell is the manager of the business, and devotes his entire time to its upbuilding, as he has done for the 17 years he has been connected with the enterprise, having been with it ever since Mr. Divine merged the two concerns.

They are among the progressive business men of Wilmington, with an abiding faith in its future, and a willingness to do everything in their power for its growth and prosperity.

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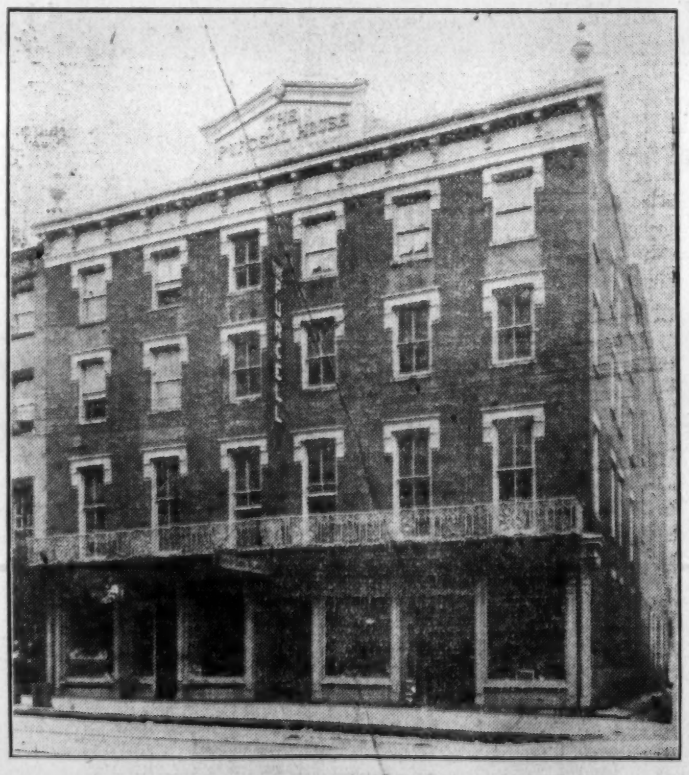


HARDWARE STORE OF WM. E. SPRINGER & CO.

Wm. E. Springer. John C. Springer.

Wm. E. Springer & Co.

WHOLESALE DEALERS IN

HARDWARE, CROCKERY AND TINWARE.

PURCELL BUILDING.

Among the enterprises that go toward making up the business and industrial life of every progressive city the high-class hardware and agricultural implement store occupies an important position. The merchant who makes a success in this field of endeavor has to be more than usually wide-awake, for hardly a day passes but what some new article in his line is placed on the market, superceding one that has long been in use. A demand is created for it, by extensive advertising, and he must be ready to supply his patrons, or they will go elsewhere, not only for this, but for other goods. This quality of supplying the trade promptly with what it wants is one that had greatly helped in the success of William E. Springer & Co., a firm which has for more than 30 years been located at 14 North Front street, partly in the Purcell House, of which W. E. Springer & Co. are the owners. One can get only an imperfect idea of the extent of this establishment from the front of the building, which is only 55 feet, for the basement extends entirly under the hotel, 55x120 feet, and there is a three-story structure in the rear 40x60 feet. A separate building, 40x75 feet is also used for the storage of stoves, ranges and other heavy articles. The entire floor space of the establishment is in the neighborhood of 20,000 square feet. An immense stock of hardware, stoves, ranges, house furnishing goods, crockery, agricultural implements, guns, fishing tackle, sporting goods and everything usually carried in a modern hardware store of the best class is kept on hand and the trade extends throughout a radius of many miles of Wilmington, a radius that is constantly being extended. Both a wholesale as well as a retail business is carried on, the former being especially flourishing in the eastern part of the two Carolinas and several traveling salesmen are kept on the road. A number of specialties are handled, among them being Oliver Chilled plows, for which the firm is the eastern agents, and between three and four carloads are sold annually. It is also district agent for Walter A. Wood's harvesting machinery, the Birmingham Iron & Steel Company's steel fencing, Remington guns and "U. M. C." ammunition. These, however, are only a few of the many well known specialties handled by William E. Springer & Co., a full list would contain a large percentage of all that is best on the market.

The business is one of the oldest, in point of years, in Wilmington, and at the same time it is one of the most modern, for it has been the policy of the firm to be thoroughly progressive. Founded years ago by John Dawson & Co., it passed into the hands of Mr. W. E. Springer over 30 years ago. He was afterwards joined by his brother, Mr. J. C. Springer, but having formerly been in the employ of Mr. Dawson. By energy and enterprise, fair and straightforward dealing, they have made a great success and the business ranks among the first in Wilmington.

Mr. W. E. Springer, senior partner, although a very busy man, has always taken an active interest in municipal affairs and has served two terms as Mayor of the city, in 1903-05 and 1907-09. Before this he was a member of the Board of Aldermen. He made an excellent executive during his two administrations of the city's affairs and when he left office in 1909 there was a surplus in the treasury of $57,000, although many improvements had been made, including the laying of 78 blocks of macadamized streets, the building of two new fire engine houses, and the reduction of the tax rate from $1.75 to $1.30 without a bond issue.

Mr. Springer takes great interest in the agricultural development of this section and is himself a farmer on a considerable scale and president of the East Carolina Fruit & Truck Growers' Association. He is also trustee of Trinity College, of Durham; trustee of the Methodist Orphanage, at Raleigh, N. C.; chairman of the building committee of the new Y. M. C. A. building, now in course of construction, secretary of the State Building Commission, in charge of erecting the recently completed annex to the State Capitol plant at Raleigh, president of the Oakdale Cemetery Co., of the Star Publishing Co., and vice president of the Independent Ice Co. Mr. J. C. Springer devotes his entire time to the business of the firm, having charge of the sales department and is one of the most accurate and energetic merchants of the city. The members of the firm are among the best known and most substantial citizens of Wilmington and have always been ready to do their part towards its upbuilding along the best lines.

(advertisement)

Industrial Section
Pages 25 to 32.

THE MORNING STAR
FOUNDED A. D. 1867

WILMINGTON
The Logical Panama Canal Port.

PART FIVE. WILMINGTON, N. C., JUNE 15, 1913. PRICE FIVE CENTS.

HOME SAVINGS BANK

A Safe and Reliable Institution Compound Interest on all Accounts

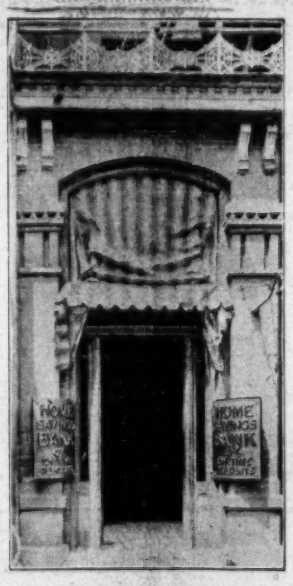
Savings banks conducted along the progressive lines that have made many of them so successful, are one of the very best assets any community can possess for nothing does more toward encouraging habits of thrift among people in every walk of life. Many a prosperous business man can trace his start in life to the few dollars he deposited in the savings bank; many that would most probably have been more or less uselessly spent, but for the opportunity of saving presented by the savings bank of his town or city.

That the value of savings institutions is appreciated here in Wilmington is shown by the great success with which the Home Savings Bank has met in its brief history. Established little more than a year ago by a number of substantial and progressive business men of Wilmington, it has had a splendid growth under their skillful management, its last report, made to the State Bank Department showing savings deposits of $101,624.79 and demand deposits of $53,954.69 belonging for the most part to the salaried men and women of this city and section. Few banks covering the field it does have shown greater progress during the first year of their existence and the results achieved are the best evidence that there was a place here for such a bank, and that the Home has most acceptably filled that place. Its banking house is located on Front street, next to the Orton Hotel and it has every facility for the prompt transaction of business. According to the last sworn statement made to the State Banking Department the bank's resources consisted of:

Loans, Etc	$154,453.96
Real Estate	12,060.00
Demand Loans	18,483.69
Currency	21,310.54

Its liabilities are its capital stock of $50,000; undivided profits, $2,521.55; demand certificates of deposits, $53,954.69; savings deposits of $101,624.79, and cashiers' checks, $93.70.

The officers of the Home Savings Bank are Messrs. J. W. Yates, president; Jos. W. Little, vice president, and J. F. Roache, cashier. Mr. Yates has had a long experience in banking and as a business man connected with big enterprises. He is one of the vice presidents of the Murchison National Bank, the largest financial institution in this section of the Carolinas, and of the Hanover Building & Loan Association, among other concerns. Mr. Little is a leading member of the Wilmington bar, and Mr. Roache, the capable and efficient cashier, was before the organization of the new bank, the representative here of the R. G. Dun Mercantile Agency. The board of directors include the officers, and J. H. Rehder, W. E. Perdew, L. W.



HOME SAVINGS BANK.

Moore, J. W. H. Fuchs, J. H. Hinton, J. Haughton James, B. A Merritt, E. T. Taylor, C. McD. Davis, S. M. Boatwright, Thos. L. Vines, C. Van Leuven, S. A. Schloss, T. J. Gore, W. R. Sullivan, A. J. Moore, Jr., Dr. A. H. Harriss and W. B. Cooper. It would be difficult to select a more substantial and progressive body of business and professional men and under their experienced and able management the success of the Home Savings Bank is assured.

J. F. LEITNER

Architect

Much of the beauty and attractiveness of every city depends, to a great extent, on the architects who design and supervise the construction of its public buildings, business houses and homes. Wilmington has been more than usually favored by the residence here of some of the most talented architects of the South and as a consequence it can long claim to be one of the handsomest cities of this favored section of the country.

Among its leading architects may be mentioned Mr. J. F. Leitner, formerly president of the North Carolina Architectural Association and official architect of the Atlantic Coast Line Railroad. He also designs all kinds of buildings and there are many here in Wilmington that are monuments to his ability. Among these are the recently completed building of the Atlantic Trust & Banking Co., the Union Station, erected at a cost of over $300,000, the Isaac Bear Memorial School, the First Church of Christ Scientist, the fine warehouses of the Wilmington Compress Co., the cold storage plant of the Independent Ice Co., the handsome home of the Wilmington Savings & Trust Co., and the splendid residence of Mr. T. M. Emerson, president of the A. C. L. Railroad Co., and Mr. J. H. Hinton's. These are only a few of the many structures erected in the last few years that have contributed so much to the appearance of the city. Mr. Leitner also does a great deal of work out of town and three school buildings have just been completed at Fayetteville after plans drawn by him. He was also the architect of the Julian Mitchell School at Charleston, S. C., school buildings at Brunswick and Elberton, Ga., and the handsome station of the Coast Line at Sanford and Plant City, Fla., and the union stations at Tampa, Fla., Waycross, Ga., and Goldsboro, N. C., as well as many others in smaller places. Mr. Leitner is a Georgian by birth and before establishing himself here a dozen years ago, followed his profession in Augusta, Columbia, Chattanooga and other Southern cities. His offices at rooms 27, 28 and 29, Carrell building, on Princess street, are admirably adapted and equipped for the work he does and he has in his employ several skilled assistants.

RHODES & UNDERWOOD.

Contractors and Builders. Leading Contractors and Builders.

No class of men occupy a more important place in the community, or play a more active part in its growth and progress than do its contractors and builders. To their intelligence and skill is due, in great measure, the attractiveness and stability of its business houses and homes and they should share equally the credit with the architect and the owner.

One of the most successful firms located here in Wilmington is that of Rhodes & Underwood, whose offices are in the Garrell Building, on Princess street. Although it has been operating here only during the last three years, the firm has done some of the most important work in the city and section. It makes a specialty of big contracts no matter where located, and is unusually well equipped to do this class of work. Among the examples of work done here is the High School, Sam. Beor's Sons new wholesale grocery, St. Andrew's church, the addition to the Navassa Guano Company's plant, the Farris Bakery, improvements on the Seashore Hotel and the pavilion of the Oceanic at Wrightsville Beach; residences of Jos. H. Hinton and the plant of the American Agricultural Mfg. Co. They also built the new additions to The Orton Hotel and the Bear Memorial school and the City Laundry. For six years before starting here the firm operated in Newbern and still do a great deal of work in that city and section, some of its work there being the Elks' Home, the Moses Griffin Memorial school, the Virginia-Carolina Chemical Company's plant, and a large warehouse for the Atlantic Coast Line. They also do a great deal of important railroad work, such as passenger and freight stations, and there are several constructed by them along the line of the Norfolk Southern. Both Mr. J. F. Rhodes and U. A. Underwood, who comprise the firm, are thoroughly practical men, and give their personal attention to all work entrusted to them. Mr. Rhodes is a native of Newbern, but has worked in the number of places as superintendent. Mr. Underwood is originally from Charlotte and has had an experience of 20 years as workman and boss, during which time he has erected many of the handsomest and most substantial structures in the Carolinas. Wilmington is fortunate in having located here a firm like Rhodes & Underwood, equipped as it is to do the highest class of work.

SOUTHERLAND & WEAVER.

Fine Tailoring and Gentlemen's Furnishings.

While good clothes are not absolutely necessary to success in life, no one can deny that the man who gives his personal appearance careful attention is far better equipped to make good than the one who does not. The business man, the great corporations, the public utilities service, all demand well dressed men, and if you stop to observe you will notice that the successful man of today nearly all pay particular attention to their dress. And the majority of them have their clothing made to measure, for a perfectly fitting suit of clothes can be had in no other way. That these can be obtained through Southerland & Weaver, 121 Princess street, hundreds of the best dressed men of this city and section can testify from personal experience. Although Southerland & Weaver have only been in business since February, 1910, they have made their attractive establishment headquarters for a large percentage of Wilmingtonians, both for fine tailored suits and the latest and best in gentlemen's furnishing goods. Representing such sterling custom tailoring concerns as Max Arnheim and Klee & Co., of New York, and Fineman & Goldsmith, of Baltimore, they are prepared to furnish the very best suits made to measure, the fit and style is guaranteed and the goods are always the exact duplicates of the samples. These houses have a national reputation, stand in the very front rank and their guarante of fit, style and quality means exactly what it says. Their stock of gentlemen's furnishing goods, hats, trunks, valises, handbags and everything except shoes, needed for the gentleman's wardrobe, is select and complete down to the minutest detail. Especial attention has been given by the firm this season to the needs of the vacationist and every man before he goes on his vacation should drop in at Southerland & Weaver's and see what they have to offer along this line. The stock of "Arrow" brand shirts, collars and cuffs, "Knapp-Felt" hats and "B. V. D." underwear is the largest and freshest in the city. The firm is composed of Messrs. C. S. Southerland and Edward Weaver, both of whom are among the best known young business men of the city, and both had wide experience in the clothing business before going into it on their own account, three years ago. Mr. Southerland is a native of Duplin county, having been born in Kenansville, while Mr. Weaver comes from Culpepper, Va., and has lived here since 1906. Both were formerly with A. Shrier and the success with which they are meeting is most gratifying to a wide circle of friends and patrons.

DIXIE CAFE.

Home of Good Things to Eat.

One of the daintiest and most attractive places in Wilmington to get something good to eat, at all hours is the Dixie Cafe at 117 Princess street, of which Mr. Jefferson Xanthos is the popular and capable proprietor. This leading restaurant has for a number of years been one of the institutions of the city, but never in its history has it been so successful as it has proved under the experienced management of its present proprietor, who is one of the rarest of human beings—a natural born restauranteur. His place is beautifully furnished, there is an atmosphere of cleanliness and sanitation pervading it that is found in few cafes where reasonable prices prevail, and the food served is the very best the market affords. Mr. Xanthos gives his personal attention to every detail of his establishment and as a consequence, without making comparisons, his service is considered by many the best of any place in the city. In Summer the dining room is cooled by the latest improved electric fans and from a handhome modern fountain the most delicious drinks are served, made from the purest of materials. Tables are reserved for ladies and parties and everything possible is done for the comfort and convenience of guests. Mr. Xanthos is a native of the Aegean Island, and came to this country about 13 years ago, nine of which have been spent in this city, with the business life of which he has been actively identified since coming here to make his home.

R. A. WRIGHT & CO.

Wholesale Grocers.

Success in the wholesale grocery business in Wilmington requires increasing activity, unusual enterprise, and a thorough knowledge of the business, for probably in no city in the country is competition keener than it is in this field, or the men engaged in it of a higher type of the modern, wide-awake merchant. As a business the wholesale grocery trade is probably the largest in the city, which has more jobbers, distributors and brokers than any other centre of the two Carolinas. That the new concern founded last February by Mr. R. A. Wright under the name of the R. A. Wright Co., has made a success in so short a time, speaks volumes for the energy and initiative of the men responsible for it. And it has been a thoroughly legitimate success, gained not by destructive, but by constructive methods of doing business along progressive lines. "Every Knock a Boost" which the company uses in its advertising has proven its truth for nothing has ever been gained permanently by unfair means, and never will be. The man who knocks is boosting his rival all the time and injuring himself in the minds of his patrons who inwardly are saying "my turn next." That is the R. A. Wright Co., is winning by its up-to-date methods, and the vim it puts into its work is evidenced by the fact that it is about to move into much larger quarters at 315 Nutt street, just across that thoroughfare from its present warehouse. The building has recently been vacated by Armour & Co., and after extensive improvements, will be occupied by the R. A. Wright Co., which has already built an addition, providing it with a home fronting 125 feet on Nutt street and extending back 148 feet. With plenty of room for expansion and an equipment for the prompt and rapid handling of all kinds of staple and fancy groceries, flour, lard, hay, grain, feed stuffs, canned goods and specialties, the new concern will go at it with more vigor than ever. Its salesmen cover the Carolinas completely, as well as the local trade, selling exclusively to retail merchants.

The company is incorporated, the business, however, is owned by Messrs. R. A. Wright, who has since January 1st, 1901, conducted successfully a large merchandise, brokerage, and distributing business. In January the new enterprise bought the stock and accounts of the old grocery business conducted by the J. C. Stevenson Co. Mr. Wright has a wide acquaintance with the trade throughout the territory covered by his company and is getting his full share of the business.

C. D. GILBERT

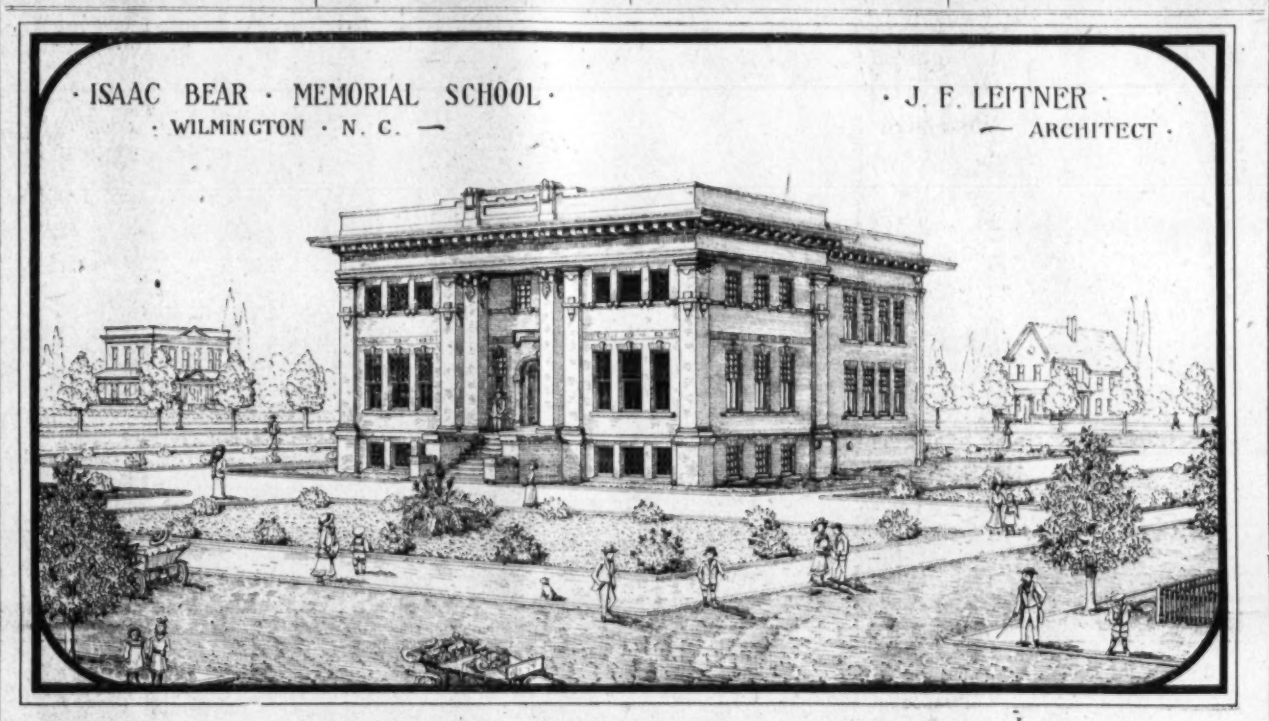
Dealer in Country Produce, Furs, Hides, TaHow, Beeswax, Seed, Etc.

Wilmington as a center for dealing in raw furs, hides, tallow, wool, seed, beeswax, and all kinds of country produce occupies an important position, and is the distributing point for a large section of territory. One of the largest and most enterprising dealers in these commodities in the city is Mr. C. D. Gilbert, whose establishment is located at 212 Market street, where two separate stores are maintained. One is given up entirely to handling the country produce business on a large scale, a business started about 17 years ago by Mr. Gilbert, directly across the street in a building which he has since purchased. He is one of the largest dealers in poultry, eggs, butter and produce in the city, having built up the business from a modest beginning by his energy and straightforward business methods. The department devoted to hides, furs, wool, beeswax, etc., occupies a separate building. This trade was at one time, before the county had become so thickly populated, one of the most important in Wilmington, and Mr. Gilbert alone has handled furs and hides valued at $150,000 annually. But every year the supply gets less plentiful as the country becomes more developed, but he still does a large business. The principal furs handled are mink, otter, o'possum, raccoon, muskrat, skunk and grav fox, and they come from a radius of 200 miles, most of them being shipped by express. Mr. Gilbert is a native of Wilmington, N. C., his father having been a large contractor of this city, who came here years ago and successfully engaged in railroad building and other big construction enterprises. He is a progressive and energetic business man and is doing his full share toward the advancement of the community along the best lines.

PETERSON & RULFS

Fine Shoes

Few of us pause to consider how much of the happiness and comfort of life depends upon our shoes until we happen to get an ill-fitting pair or contract a coid from damp feet. As a matter of fact a great deal depends on footwear and the family shoe dealer should be selected with the greatest circumspection. For nearly 18 years a large percentage of the people of this city and section, have bought their shoes from Peterson & Rulfs and the fact that many of the customers of this well-known firm never buy elsewhere is the best evidence of its reliability and of the fact that it gives satisfactory service. Peterson & Rulfs have the largest store in Wilmington, at 202 North Front street, and it carries one of the largest stocks ever assembled in the Carolinas, made up of goods that have been fully tested, and can be guaranteed just as represented. At the time it was established, at 7 North Front street, a high standard of excellence was fixed by the firm, and it has been conscientiously maintained by its members ever since. They carry only the best, in the finest as well as in the medium and cheaper grades, and no shoddy goods are handled. For men they carry such standard goods as the "Walkover" and "Stetson;" for the ladies, "Queen Quality" and "Red Cross," and for the children, "Educator" and "Scuffers." These are the leading brands, but there are many others, shoes to suit all tastes and purses from the daintiest satin slipper to the heaviest brogan. A full line of hosiery and shoe findings is also carried. About seven years ago the firm built the building in which it is now located, having outgrown its old quarters, and since that time its trade has continued to increase rapidly. Dealing exclusively in footwear, and buying direct, in many cases, from the manufacturers, it is enabled to sell the best shoes at the most reasonable prices possible. The firm is composed of Messrs. W. C. Peterson and J. F. Rulfs, both of whom have had a long and valuable experience in the shoe business, and are familiar with its every detail. For years they have been among the leading merchants of the city, always ready to aid in every movement that will result in its upbuilding and prosperity.



RHODES & UNDERWOOD, CONTRA CTORS AND BUILDERS.

STORE OF PETERSON & RULFS.

KING BROTHERS.

Dealers in Staple and Fancy Groceries

Probably there have been greater changes in the grocery business during the last few years than in almost any other line of trade. The old fashioned, unsanitary store has almost entirely passed out of existence; its place being taken by the modern establishment conducted along progressive and up-to-date lines, a place where fair prices, pure unadulterated goods and cleanliness prevails. There has been another marked change also in the fact that higher class stores are found in the residential sections, in striking contrast with the little corner grocery of other days, and one of the best examples of the strictly modern store is to be found in the establishment of King Brothers at 523 South Front street, near the corner of Castle. Although this store of which Mr. Clyde King is the sole proprietor, was only established in October of last year, it has been most successful proving that the public appreciates enterprise and initiative. It is one of the leading as well as one of the most attractive groceries in the city, no matter where located and a fine line of staple and fancy groceries, provisions, country produce, fruits, vegetables, eggs, butter and cheese and notions is carried. The building is new, never having been occupied before Mr. King established his business and so is the stock.

No stale and out-of-date goods are to be found in the place, which is patronized not only by the people in the section where it is located, but by the discriminating housewives of the whole city. An excellent delivery system is maintained, and through phone No. 1353 marketing can be done just as well as in person. Mr. King is a native of Onslow county, and since coming here to make his home has become actively identified with the business life of the city.

NURICA CIGAR AND BILLIARD PARLOR

M. L. Starkey, Proprietor

There is not a cleaner, healthier indoor sport than pool or billiards, if it is enjoyed with proper surroundings at a place frequented by the right kind of people. The game is not too severe or violent an exercise for the muscles of the most delicate, the element of chance is eliminated, it stimulates both brain and body and drives dull care away, as few games do. Pool and billiards are essentially the sport of gentlemen and they can be enjoyed at their best here in Wilmington at the Nurica Billiard and Cigar Parlor, recently opened by Mr. M. L. Starkey, at 119 Princess street, one of the most pleasant as well as attractive places in the city. The three Brunswick Balke tables are new and kept in the very best of condition, which is an important consideration for a man who really enjoys the game; for a poor table detracts much from the pleasure of playing, and the parlors are the resort of some of the best people of this city and section. A handsome soda fountain has been installed, where the latest drinks, made from the purest materials, are dispensed, all the latest brands of cigars are kept on hand, the leading brand being the "Nurica," after which the establishment takes its name, and here will also be found the best chewing and smoking tobaccos and cigarettes, as well as a select stock of all kinds of smoker's supplies. The Nurica Billiard and Cigar Parlors have already become headquarters for smokers for Mr. Starkey keeps nothing but the best and there is never any substitutes, no "just as good" suggestions, the smoker gets what he wants and it is proposed to carry the largest supply in the city. Already the place is a most attractive resort and still other improvements are to be made from time to time as experience suggests. Mr. Starkey formerly conducted an automobile garage at the place and when he decided to give the people of Wilmington a high-class pool parlor and cigar store, he did not count the expense. The interior of the building was thoroughly renovated and practically rebuilt and nothing has been neglected or forgotten to make the place high-class in every particular and detail. Cooled by electric fans, well lighted, ventilated and sanitary, it is an ideal place to spend a few hours at pool or billiards, smoke a good cigar and enjoy the most delicious drinks. Mr. Starkey has a wide circle of friends in Wilmington, who are grateful at the success of his venture, and are giving him their loyal support. A native of the section, he has lived in Wilmington for years and has been thoroughly identified with its business and social life.

N. D. BROWN

Dealer in Dry Goods and Carpets.

Measured by years, the oldest business house in Wilmington and probably in the State, is that of Mr. A. D. Brown, dealer in dry goods and carpets at 29 North Front street, but in its methods of doing business, and the completeness of its stock, this establishment is among the most modern. It is in no sense a department store in the general acceptance of the term, although much larger than many, but is devoted exclusively to dry goods and carpets and in the high class of the stock carried, occupies a place in the mercantile life of Wilmington that it has made all its own. Goods bought from this house are the best that can be had, direct from the most celebrated factories, both at home and abroad. Most people have long since realized that there is no real economy in buying cheap "shoddy" goods and the trend is back to solid values. The day of cheap dry goods and carpets is rapidly passing, although it has never come so far as this house is concerned, for during the 40 years since it was established, it has dealt only in reliable goods, guaranteed to be just as represented. The first floor of the store is devoted entirely to dry goods and ladies' furnishing goods and just at this season it is filled with a splendid assortment of seasonable fabrics and articles needed for Summer wear. Special mention should be made of the splendid stock of "Kayser" and other gloves in silk, lisle and chamois suedes and the assortment of ladies' neck-wear, shoulder and Dutch collars, coat sets, fans, parasols, hand bags, vanity and coin boxes, belts and a variety of vacation requisites, such as has never been gathered in Wilmington before.

On the second floor is carried ladies' suits, underwear and furnishing goods, and on the third floor there is to be found the finest stock of carpets, rugs, druggets, art squares, mattings, and all sorts of floor coverings, from the richest offerings to the most modest.

Mr. Brown is a native of Dundee, Scotland, the land that has given to Wilmington and this section so many of its best known citizens. His motto "Nemo me impune lacessit" translated "No one steps on me with impunity" is printed under a picture of the thistle on his stationery and he has maintained it all his life. Coming to this country in 1857, he lived for three years in Boston before coming here to make his home in 1860. He worked as a clerk for Mr. Dawson until 1867, when he went into business on his own account on a very modest scale, near Front and Market streets. The sotre now being remodelled for Mr. J. M. Solky was built for him and he carried on business there until 1893, when he moved into the fine and commodious building he now occupies. Mr. Brown is one of the public spirited citizens of Wilmington and is always among the first to aid in every movement for its advancement along the best lines.

BANK BUILDING—J. F. LEITNER, Architect.

CHRISTIAN SCIENCE CHURCH.

FISHING IS FINE IN THIS SECTION.

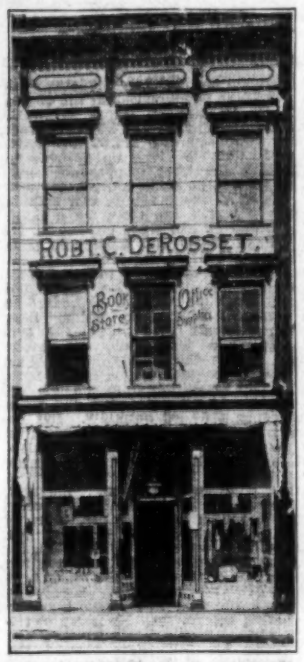
ROBERT C. DEROSSETT.

Office Supplies, Books, Stationery, Fancy Goods, Sporting Goods, Etc.

Nearly every class of business has experienced many changes in the last few years but in none have they been more perceptible than in the book, stationery and office supply trade. The modern bookstore is very different from what it was a decade or so ago in the diversity of its departments, and no better illustration of this can be found, anywhere, than in the establishment of Mr. Robert C. DeRosset, at 32 North Front street. Books of all kinds, both new and standard, of course, are given a great deal of space, but quite as much attention is devoted to office, school and library supplies, stationery, fancy goods, sporting goods, pictures and framing, photographers' supplies, typewriters and typewriters' supplies, bric-a-brac, society printing and engraving, such as invitations, cards and announcements, leather goods, games and scores of other articles handled in the high-class modern store of the kind conducted by Mr. DeRosset. An immense amount of room is required to properly handle the enormous stock and his is provided by a commodious and finely equipped building fronting 20 feet on the main thoroughfare of the city and extending to the rear 100 feet, containing 6,000 feet of floor space, for the entire three stories are utilized. There have been many improvements in labor-saving office equipment during the last few years and in this department of his business, as in all others, Mr. DeRosset always keeps fully abreast of the times handling such standard goods as the Yawman and Erle cabinets and card index systems, "All-steel" filing cabinets and other office furniture, John C. Moore's loose-leaf ledgers, Macy's sectional bookcases, typewriters and all the best and modern office appliances. Just at this time the country and seashore calls thousands on their vacations and this store, as usual, is headquarters for all kinds of out-of-door games and athletics goods, such as baseball, tennis, golf, croquet, ham mocks, tents, camping goods, light literature for Summer reading, the latest periodicals and scores of other things needed by the vacationist.

Mr. DeRosset established his business on Market street, about 15 years ago and has occupied his present conveniently located quarters about nine years. From a modest beginning he has built up a large enterprise, his trade extending throughout this section of the Carolinas and an extensive territory is reached by mail, orders being filled the same day as received. Mr. DeRosset comes of one of the pioneer families of this section, and has a wide circle of friends and acquaintances who are gratified at the success with which he has met.

(advertisement)



STORE OF R. C. DeROSSET.

PLANT OF THE WILMINGTON ICE & STORAGE COMPANY.

R. R. Stone, President *J. H. Hinton, Vice-President* *C. W. Nixon, Sec. & Treas*

Wilmington Ice & Storage Company

Ice and Cold Storage

The Best Ice

Honest Prices

A Square Deal

Phone 123 *12 Dock Street*

Every man, woman and child in the community is, or should be, interested in the manufacture of ice, for all use it daily, at least in Summer. There can be nothing purer than pure ice made under sanitary conditions, by the latest improved modern machinery, from scientifically distilled water. Freezing alone purifies water to an extent, but before it is placed in the cans at the ice plant, it must be uncontaminated, or any impurities it contains will be frozen in the block, for there is no escape for them. This is where the modern distillation machinery plays its part, and the Wilmington Ice & Storage Co. has at its plant at 12 Dock street, the very last word in artificial ice making machinery. This is a comparatively new enterprise as having only been incorporated on May 27th of last year, and in consequence its equipment is of the latest pattern, made by the New York Manufacturing Co., one of the largest ice machine manufacturers in the world. The Wilmington Ice & Storage Co., has the best that it could produce, and the ice furnished its patrons is free from every impurity. The plant is kept as neat and sanitary as the most most particular care can make it, and that the public has appreciated its enterprise in giving them a high-class product, is shown by the constantly increasing patronage it receives. The entire city and suburbs is covered by an excellently organized delivery service, and orders for ice left in person; by letter, or received through 'phone will receive prompt and immediate attention, whether they are for a 5 cent block or tons.

The company also has one of the most complete cold storage plants in the South, with a capacity of about 15 carlonds. Here immense quantities of meat, poultry, fish, fruit, butter, eggs, vegetables and even fruit cake is handled. It is the best insulated plant in the South, it being possible to reduce the temperature to as low as 14 degrees below zero. Fish in large quantities are often frozen solid for shipment.

The officers of the Wilmington Ice & Storage Co., are R. R. Stone, president; J. H. Hinton, vice president, and C. W. Nixon, secretary and treasurer. Mr. Stone is one of the officers of the Stone Co., wholesale grocers, is a large tug boat owner, and is connected with a large number of successful enterprises.

Mr. Hinton is the proprietor of the "Orton" the leading hotel of Wilmington, and one of the finest in the South. Mr. Nixon is one of that type of energetic young business men who are doing so much toward putting Wilmington in the place where she belongs among the leading cities of the Atlantic coast. He was formerly connected with the Murchison National Bank, and while holding a position in that institution organized the company of which he was made the secretary and treasurer, and which is under his active management. Mr. Nixon was born a few miles from the city limits, and has always lived here.

The officers are public spirited and progressive citizens who are always ready and willing to lend a helping hand to any cause that is for the welfare of old Wilmington, their home and the city in which they have cast their fortunes.

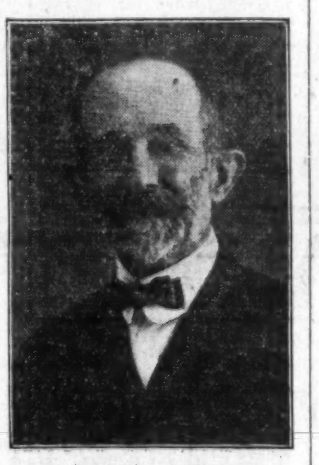
(advertisement)

F. E. HASHAGEN CO.
Wholesale Distributors, Provisions and Tobacco.

Wilmington's pre-eminence as a center of the wholesale grocery trade, is due as much to the enterprise of the merchants engaged in this branch of business as it is to her other advantages. Among the leading concerns located here is the F. E. Hashagen Co., whose establishment is at 210 North Water street. For 25 years Mr. Hashagen has been identified with the commercial life of the community and he has, by uniformly fair and straightforward business methods, succeeded in building up a splendid trade in groceries, flour, provisions, cigars and tobaccos. To a great extent he has devoted his energies to the local trade in the city and suburbs, making a specialty of supplying Wilmington's enterprising retail grocers and general merchants promptly from the immense stock carried at his Water street warehouse, which fronts 45 feet on that thoroughfare and extends back a distance of 90 feet. The two stores furnish a floor space of nearly 10,000 square feet and the facilities for handling the trade are unexcelled. Although all kinds of groceries are carried, a specialty is made of flour, fancy case and canned goods and cigars. "Tidal Wave" fancy patent flour, handled exclusively by Mr. Hashagen, has probably the largest sale of any single brand of flour used in Wilmington. It is made from extra Michigan Winter wheat by the most improved process known and stands in the very first rank. "White Knight," a leading 5 cent brand of cigars, is also handled exclusively.

The present business was established in 1903 by Mr. Hashagen, after the dissolution of the firm of Vollers & Hashagen, of which he was a member, but before this firm was formed he had had experience in the business, having entered it after leaving the postoffice, in which he held a position. Besides serving Uncle Sam he has also served the city, having been twice a member of the Board of Aldermen.

Progressive and public-spirited he has the greatest confidence in the future of Wilmington and is always ready to assist in its upbuilding.



F. E. HASHAGEN.

I. SHRIER, Clothier and Men's Furnisher.

For nearly 12 years one of the leading clothing and Men's furnishing goods establishments in Wilmington has been that of Mr. I. Shrier, whose attractive and up-to-date store is located at the northeast corner of Front and Princess streets, in the very center of the shopping district of the city. For all these years Mr. Shrier has fully kept pace with the progress of Wilmington, and, though, since he began business, the number of his competitors has greatly increased, his store has continued to be headquarters for the best dressed men of Wilmington and this section and the "Largest Custom Made Order House in the South." The enterprise is a splendid monument to his enterprise and an example of what uniformly fair and square dealing will accomplish, for it was upon this firm foundation that the business has been successfully built. Although his establishment is large and attractive it gives but a meagre idea of the amount of business he transacts, for a large percentage of his trade is in custom-made clothing of which he has for years made a specialty, representing here such sterling concerns as the International Tailoring Co., of New York, the English-American Tailoring Co., of Baltimore, B. Stern & Son. An immense line of the latest and most seasonable samples is carried and a fit is guaranteed, a guarantee that means what it says, for the house of I. Shrier has a reputation for reliability, the value of which in dollars would be difficult to compute. Suits are made to order from $13.50 to $45; coats and trousers from $12.50 to $30, and trousers from $4 to $11. A splendid stock of "Stetson" and other grades of hats and caps, all kinds of valises, trunks, handbags and leather goods is carried and the stock of gentlemen's furnishing goods could not be duplicated in the Eastern Carolinas.

Mr. Shrier began business here on a modest scale in 1870 in a small store at No. 2 South Front street. A dozen years ago he moved to his present large and conveniently located quarters and every year the business has shown a continuous increase, all the old patrons being retained and others being constantly added. He has always been identified actively with the progress of the city along various lines and is a director of the Atlantic Trust & Banking Co., the Mechanics and Hanover Building & Loan Association and other enterprises.

Associated with him are his two sons, Messrs. Marshall and Louis Shrier and Mr. E. H. Brown, who has been with the firm for over five years and Mr. E. L. Davis, the manager, who for the last 25 years has been his right-hand man. Mr. Shrier has seen Wilmington grow from a small town into a modern city and he has always taken a leading part in every movement for its progress

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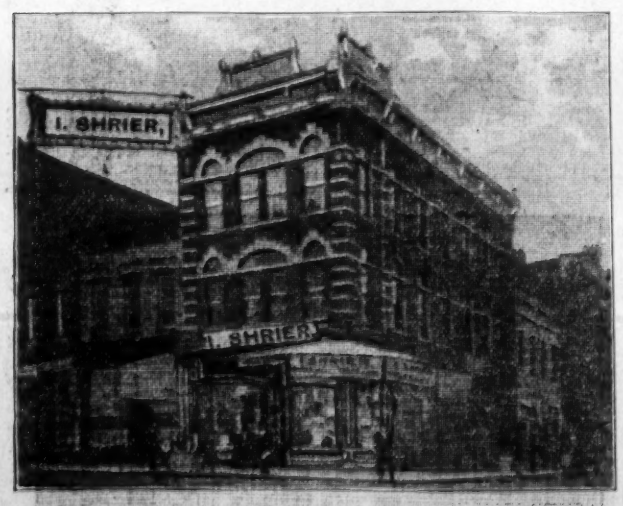

STORE OF I. SHRIER.

Geo. R. French & Sons

Wholesale Dealers and Jobbers in

Boots, Shoes, Leather and Findings

No. 108 North Front Street.

Easily the oldest business enterprise of the kind in the city and State, the establishment of George R. French & Sons, wholesale dealers in boots and shoes, at 108 North Front street, is also one of the largest and most progressive. Until about a year ago both a wholesale and retail business was carried on, but the latter department has been dropped, and the entire attention of the firm is centered upon its large and growing wholesale trade, which extends throughout the two Carolinas. All kinds and grades of men's, ladies,' Misses,' boy's and children's shoes, boots, rubbers and every variety of footwear is carried by the firm from the daintiest satin slipper to the roughest boot.

Fronting 25 feet on the main thoroughfare of the city the structure owned and occupied by the firm extends back a distance of 130 feet and has four stories and a basement, providing a floor space of about 15,000 square feet. The building was for years the only large business house on Front street and when the firm moved into it in 1872, it was considered a radical departure, and a rather daring experiment, for this location was then the residential part of the city, all the business houses being on Market street. After the ice was broken, however, other merchants followed, and in a few years, Front street became the principal business thoroughfare. The firm has always been a pioneer, ever since it was founded in 1822, by Mr. Geo. R. French, who came here as a young man from Massachusetts, and started the first store for the sale of shoes exclusively. This was on Market street, and several buildings were occupied before the present store was built. Mr. French was one of the most prominent and energetic citizens of Wilmington, and until his death in 1889, when nearly 90 years of age, he was actively identified with the business and social life of the city. He was one of the original promoters of the Wilmington & Raleigh Railroad Co., the parent company of the great Coast Line system, and also was a large stock holder, in nearly all the roads that have done so much toward the upbuilding of this city and section. He also helped to organize the Seamen's Friend Society, of which he was for many years secretary and treasurer, and all his life was a liberal supporter of churches and schools. Hardly an important enterprise started in the little city of his day in which he was not interested. The first brick pavement ever put down in Wilmington was laid in front of his property the first traveling salesman was sent out by him and it will be of particular interest to the hundreds of ladies now working in the stores, offices and factories here to know that he employed the first lady clerk. This was in 1868 and she came here from Baltimore.

Up to this time Mr. French had conducted his large business under his own name, but in 1868 his three sons, who had been associated with him in the store, W. A. and Geo. R., Jr., and J. McD. French, were admitted as partners, the firm name becoming Geo. R. French & Sons. Another son, Mr. Chas. E. French, who afterwards went West, was also connected with the business. Upon the death of Mr. J. McD. French in 1900 and Mr. W. A. French, later in 1907. Mr. Geo. R. French, who was named for his father, became the surviving partner, and under his enterprising and capable management the business continued its prosperous career. Recentlly Mr. Wm. A. French, the son of Mr. William A. French, Sr., became a partner of his uncle, and is taking an active part in the conduct of the business. Mr. Geo. R. French, the senior partner, has for years been connected with many of the leading financial institutions and large business enterprises of the city. For a number of years he was president and manager of the Wilmington Seacoast Railway, running from Wilmington to Wrightsville Beach, now a part of the Tidewater Company's system, of which he is a director. Mr. French is also secretary and a member of the board of directors of the James Walker Memorial Hospital. He has many interests, but his long business training and experience, enables him to accomplish an enormous amount of work, and the business under the joint management of the senior partner and his nephew, Mr. William A. French, continues to lead the wholesale boot and shoe trade of this part of the Carolinas, a trade that has been largely developed by the firm. Few houses have had such a long and interesting history as that of Geo. R. French & Sons, and fewer still have kept so fully abreast of the times.

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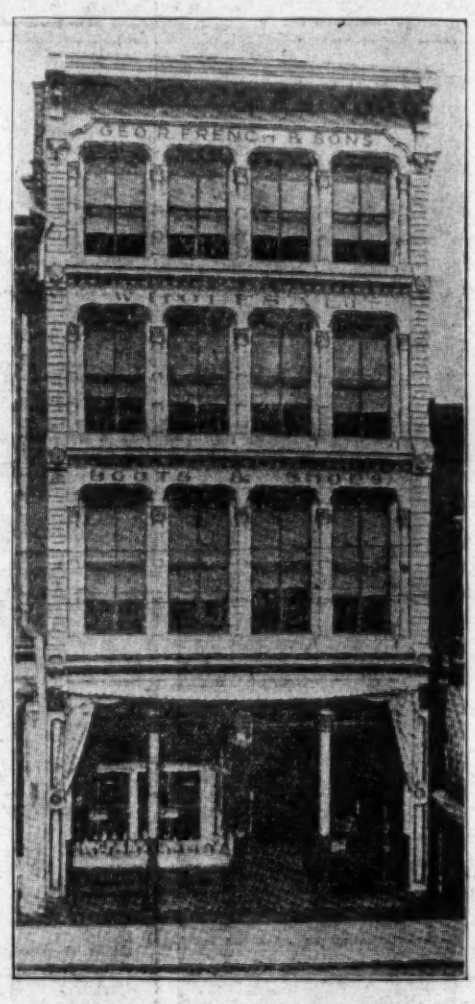
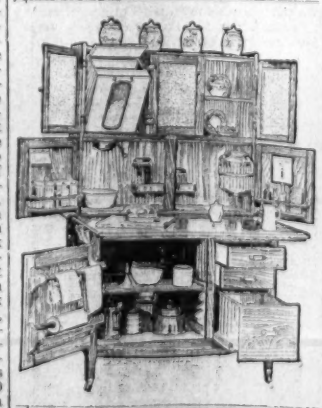


STORE OF GEORGE R. FRENCH & SONS.

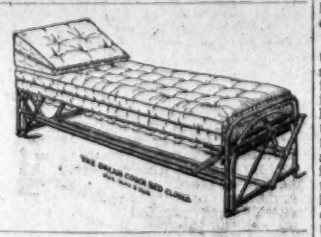
THE WILMINGTON FURNITURE CO.
Furniture and House Furnishings.

Few stores are as attractive as the well-stocked, modern furniture and house furnishing establishment conducted by men who thoroughly understand the business and take pride in supplying their patrons with the best that is to be had at the most reasonable prices. There has not been in any field of mercantile endeavor such an immense advance, during the last few years as in the furniture trade, both in manufacturing and methods of doing business. Vast improvements have been made in manufacturing processes, and, by the easy payment plan there is no reason why the family with even the most modest income should not furnish their home attractively and well. A visit to the establishment of the Wilmington Furniture Co., in the Garrell Building, at Princess and Second streets, is in the nature of a revelation to those who have never taken the opportunity of going through this, the largest furniture house in the Eastern Carolina. No idea of its extent can be had from a view of the front; it has to be seen to be fully appreciated, for the stock carried is simply enormous. The showrooms, first entered, are only 20 feet front, but this grows double the width after a few feet and extends back 100 feet. The basement, cemented, well ventilated and lighted by electricity is 40x100 and in the rear is another storeroom 64x125, and yet another two doors below the Princess street store containing about 3,000 feet of floor space. Then there is a large warehouse 30x40 feet and three stories in height on Printing Office Row, between Water and Front streets, used for storage purposes. No other furniture establishment in this section carries anywhere near the stock of the Wilmington Furniture Co., and there is absolutely nothing needed in the furnishing of a home, office or any kind of building that cannot be supplied by it. The stock consists of substantial goods, made by the leading manufacturers, who use the best material of its kind to be had.

Some idea of the high-class goods carried by the concern may be obtained by mentioning the names of Bernstein's three-piece beds, Ostermoor mattresses; Bloch's go-carts and carriages; "Crex" rugs; Englander couch beds; Stanfield cots, "Rival" refrigerators; Automatic refrigerators; "Novelty" line of cooking stoves and ranges; Derby desks and other office furniture.



Besides its retail trade the concern does a large wholesale business extending for the most part through the Eastern Carolinas. Incorporated in October, 1905, it has shown an increase in business every year, which may be attributed to its progressive business methods. No goods are misrepresented, and the business of the House is done on honor. Its large resources enables it to buy in large



jobbers' quantities and economical handling reduces expense to a minimum, hence the company can and does sell goods for less money than its competitors.

Mr. Henderson Cole is at the head of the Wilmington Furniture Company, ably assisted by Messrs. J. B. Ives, E. C. Lewis, Thos. Williams, F. W. Ortman, R. B. Rives and Henderson Cole, Jr. The company has always been public spirited and has contributed largely to Wilmington's growth during the past few years, making its investments right here in the city. It owns stock in two banks, a building association, two manufacturing enterprises and also owns several pieces of valuable real estate. The gentlemen associated with it enjoy the uttermost confidence of the general public and its thousands of customers, and are among the most progressive citizens of Wilmington

(advertisement)

ATLANTIC CAFE

Gieschen Bros., Props.

There is no asset possessed by a city that is of more value in its development than good hotels. Many travelers unconsciously form a favorable or unfavorable opinion, as the case may be, of a place by the accommodations they receive, and if these were good, go on their way, a splendid advertisement, not only for the hotel at which they stopped, but the entire city.

The Atlantic Cafe, which stands at the corner of Front and Red Cross, streets, just across from the new union station, now nearing completion, is widely known to thousands who have been its guests and no hotel in the Carolinas has a better reputation for its excellent cuisine, its clean, airy rooms and the treatment given its guests by the hospitable proprietor, Mr. J. G. L. Gieschen, who with his brother, the late Henry Gieschen, conducted the hotel for years. As the surviving partner, Mr. J. G. L. Gieschen continues the business. The Atlantic Cafe is conducted on the European plan exclusively, the restaurant is large, well furnished and bright and the meals are unusually fine, while the prices are reasonable. Rooms are one dollar and upwards and the house has all modern improvements. It was erected in 1892 and has been owned and managed continuously since that time by Mr. Gieschen and his brother.

Mr. Gieschen is a native of Germany, coming here when he was a youth of 16 and with the exception of two years spent in New York when he first arrived, has always made his home in Wilmington, and has been actively identified with its upbuilding. He is the German Consul for North Carolina, having been appointed in 1911. Mr. Gieschen is also vice president of the Atlantic Trust & Banking Co., one of the leading financial institutions of the city, and is a member of the Board of Education. He has always been among the first to do all in his power for the growth and prosperity of Wilmington and is a progressive citizen in the best sense of the term.

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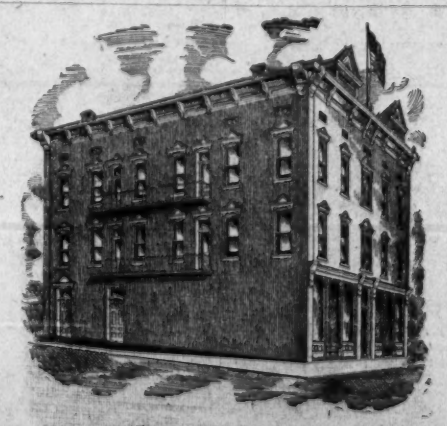


THE ATLANTIC CAFE.

Collin E. Clark. Herbert A. Lynch

CLARK-LYNCH LUMBER COMPANY (Incorporated)

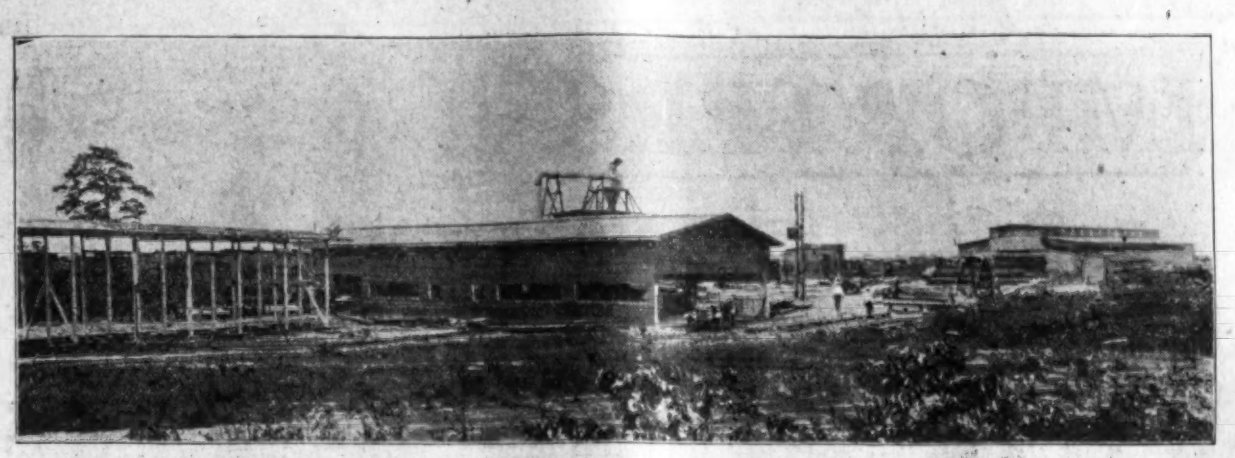
LUMBER, BUILDERS SUPPLIES AND FUEL.

Yard: 1215 S. Tenth Street. Office: 17 Princess Street. Wilmington, N C.

From time immemorial Wilmington has been an important center of the lumber trade and it is losing none of its prestige, the business having a steady and continual growth. The best evidence of the truth of this statement is the fact that during the last few weeks another large lumber manufacturing plant, carrying a stock of over a million feet, with a planing mill having a capacity of 40,000 feet daily has begun operations here. This is the Clark-Lynch Lumber Co., incorporated, this year, whose plant is located on the A. C. L. belt line between 10th and 12th streets. For the convenience of its local patrons an office is maintained at 17 Princess street.

The new company starts out under the brightest auspices and its success is already assured, judging from the orders it has received. Everything about the plant is brand new and the machinery is working without a hitch, turning out the highest class of planed boards, flooring, ceilings and similar builders' material. The company is not as yet equipped to make sash, doors and blinds, but these may be added later.

It also deals wholesale in lumber and its facilities for furnishing supplies promptly and at reasonable prices are unsurpassed. Covering four acres of land the yards, as has been mentioned, are directly on the belt line, providing shipping facilities over both the Coast Line and the Seaboard roads. It has over 600 lineal feet of tracks in its yards, obviating the unnecessary handling of lumber.



SITE LOCATED BY KING & SEIGLER YARDS OF THE CLARK-LYNCH LUMBER CO.

The officers fo the company are Collin E. Clark, president, and Herbert A. Lynch, secretary and treasurer, both young men splendidly equipped to make a success of the enterprise, having had practical experience in the business and being familiar with its every detail. Both were formerly connected with the Waccamaw Lumber Co., at Bolton, until recently, resigning to embark in business on their own account. Mr. Clark is a native of Michigan, one of the great lumber States, while Mr. Lynch was born in Wilmington where, before going into the lumber business about six years ago, he was with the Carolina Pole Co.

There are no more progressive and energetic young business men in this city than Messrs. Clark and Lynch and their entire time is given to making their new venture a success.

B. F. KING, Jr. SAM'L. SEIGLER, Jr.

KING & SEIGLER

REAL ESTATE BROKERS

CHOICE PROPERTY

Office, 204 Princess Street. Phone 422.

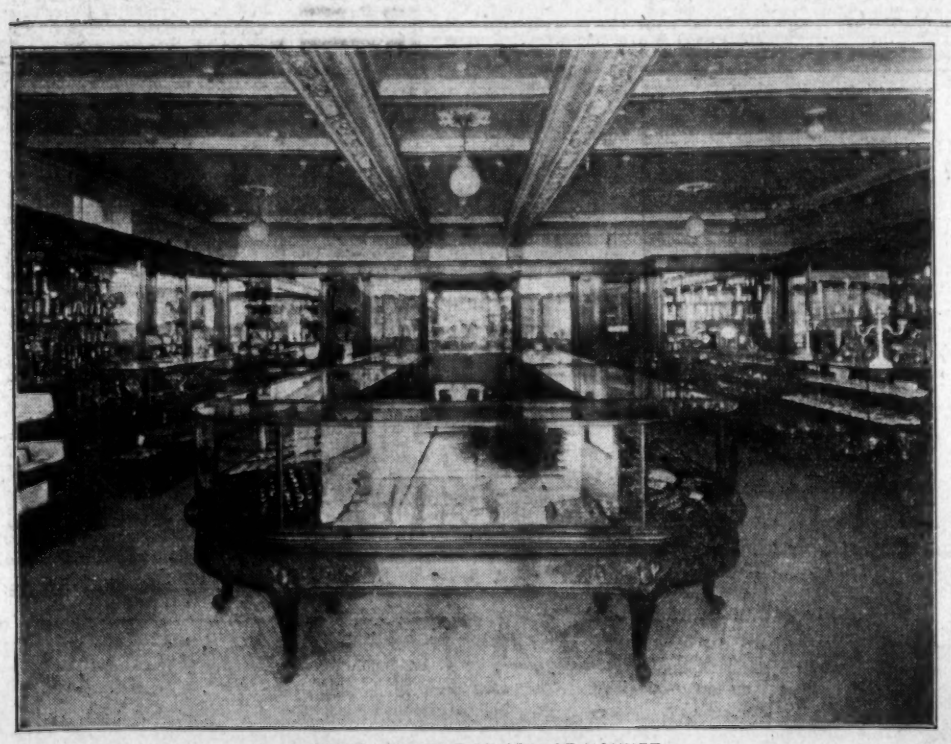
Real estate brokerage is separate and distinct from the general real estate business, as carried on by most dealers, and occupies a field entirely its own in all the larger cities of the country. The broker does not collect rents, negotiate loans or buy and sell on his own account or develop suburban sites. He simply and solely represents his patrons, just as a lawyer does a client, buying and selling on commission. The successful broker keeps in intimate touch with the real estate market, he must have a thorough knowledge of land values and conditions in the locality in which he operates so as to give his customers the best service, and having this knowledge, he is able to make investments or sell property to much better advantage than the man or woman who has not the opportunity to know values as he does. Few really shrewd investors in real estate ever place their money without consulting competent brokers who are in a position to give them inside information and act for them in transactions. They know by costly experience that it pays.

The only exclusively brokerage firm in Wilmington is that of King & Seigler, whose offices are at 204 Princess street, in the real estate district. Although it only began business on January 1st of the present year, the firm has been most successful and has as its patrons some of the most careful and discriminating property owners and investors in this city and section. The concern buys and sells exclusively on commission and has on its lists some of the choicest and most select city, suburban and farm property in the Carolinas.

A specialty is made of sites for factories, mills and big plants of every description and they are in a better position to place investors, contemplating a new location, in touch with large owners of property along the water front and railroads than other firms who do not give particular attention to this branch of the business. Only recently they located here the big Clark-Lynch Lumber Co., one of the latest important additions to Wilmington's important industries. Manufacturers looking for new sites should by all means communicate with this concern which will promptly and cheerfully supply them with any information they may desire.

The firm is composed of Messrs. B. F. King, Jr., and Samuel Seigler, Jr., both of whom are well and favorably known in real estate circles here in Wilmington, where they have been engaged in the business for years and are acquainted with its every detail. They are clean-cut, active young business men of the type that is doing much toward the upbuilding of Wilmington and everyone who knows them are glad of the success they are making in their venture.

Mr. King was formerly connected with both Mr. W. M. Cumming and D. R. Foster & Co., prominent real estate men, and Mr. Seigler was in the office of Mr. Foster for six years before starting out on his own account with Mr. King. Wide-awake firms like that of King & Seigler are the backbone of a progressive city.



JEWELRY STORE OF GEORGE HONNET.

HONNET

Jeweler and Silversmith

"Conservative Progress"

Established 40 Years

Most attractive of all the stores that go toward making up the shopping district of every city are the establishments of the jewelers and dealers in silverware, cut glass, hand-painted china, and the scores of beautiful and valuable articles displayed in the modern jewelry store of the best class. There are few people of taste and culture to whom precious gems and artistic workmanship do not make a strong appeal, and the great majority to whom they do, are fortunate in having located here an establishment of the high-grade of "Honnets." Just 40 years ago this leading jewelry store of this section of the Carolinas was started by the late George Honnet, one of the most substantial and progressive citizens of Wilmington. In 1867 the little town had hardly begun to recover from the effect of the great War Between the States, its people were impoverished, and there was but little demand for jewelry, so Mr. Honnet began in a very modest way on Market street as a watchmaker and repairer. He was a skilled and industrious workman, with the greatest faith in the future growth of the city. His business kept pace with the progress of the city, his modest shop expanded into an attractive store, and 15 years ago it was removed to the site, the beautiful modern Calder-Honnet building now occupied. Three years ago the building was more than doubled in size, almost entirely rebuilt and furnished in a style that would attract attention in any city many times the size of Wilmington. There is not a handsomer store in the Carolinas, and the stock of diamonds and precious stones, watches and clocks, silverware and china, cut glass and dainty bric-a-brac and artware is immense and selected with that care and discrimination that only years of experience, backed by ample capital, could assemble. "Honnets" is the beauty spot of Wilmington, and its patrons are drawn from people of this city and section who desire the best that is to be had, at reasonable prices, and guaranteed to be just as it is represented. Nothing is more costly than cheap jewelry and no better investment can be made than the genuine article. Nearly its full value can always be realized upon it, and sometimes a great deal more, for precious metals and gems are even more staple than government bonds. The watchmaking, engraving and optical departments of "Honnets" are conducted along the same modern and progressive lines as have always characterized the entire business, and the high standard set by the founder has been strictly maintained. Upon his death, last year, he was succeeded by his widow, Mrs. George Honnet, who with her son, Mr. Geo. Honnet, Jr., has continued to successfully conduct the enterprise, both being thoroughly familiar with its every detail.

"Conservative Progress" is the slogan of "Honnet's" store, an establishment ready for newer ideas and better ways, but departing from the beaten track only after cautious investigation.

(advertisement)

A. M. HALL, President. J. HARGROVE TAYLOR. General Manager. Miss C. W. NEWKIRK, Sec. and Treas

Wilmington Grocery Company Incorporated

WILMINGTON, N. C.

To every lover of the good things of life there is nothing more attractive than a well-stocked, clean and sanitary grocery store, conducted along modern lines, by merchants who thoroughly understand their business and take proper pride in giving their patrons the best goods and service that is to be had. These modern establishments have almost entirely taken the place of the old-fashioned grocery, unsanitary and unattractive, and one of the very best examples of what a high-class modern store should be is to be found at the handsome emporium of the Wilmington Grocery Co., 125 and 127 Market street. Established ten years ago this coming July, on Front street, it remained there in rather cramped quarters, for two years, when it moved into its present commodious store, the largest and most completely equipped in the city. Fronting 50 feet on Market street the structure extends to the rear a distance of 110 feet, providing a large, well lighted and ventilated floor space of over 5,000 square feet on which to display the immense stock of plain and fancy groceries, provisions and produce carried. Every article handled by this concern is guaranteed to be pure, its officers have always made a special point of this, and it is no unusual thing for new and untried goods, even though prepared by the most celebrated producers, to be sent to the chemist for analysis. Pure food inspectors are always welcome visitors, and they have never found anything but the highest grade, and purest goods in the store of the Wilmington Grocery Co. That the public appreciate the efforts of the concern to give the city a strictly first-class store, where the best can be had at reasonable prices, is demonstrated by the fact that since the enterprise was started, its business has quadrupled, a showing of which its officers have a right to be proud, in these days of the keenest competition. Mr. A. M. Hall, who has been president since the company was organized, may be said to have grown up in the grocery business, having begun work immediately after leaving college at the wholesale house of Hall & Pearsall, incorparated.

There is no detail of the business with which he is unfamiliar. Mr. J. Hargrove Taylor, who has been general manager since the first of the year, has also been connected with the business several years, and is an experienced grocery man.

Miss C. W. Newkirk, the secretary and treasurer, was with the company some time as an employe before being made one of its most capable and efficient officers. This is one of the progressive stores of Wilmington, there is no halting in its progress and its management is always striving to better serve its patrons.

Besides their large store on Market street, the Wilmington Grocery Company also have a store on Wrightsville Beach. During the Summer months this store is open and in charge of one of their most capable men. The same class of goods are carried there as in their city establishment. The prices are identical with those in the city, in this way the residents of Wrightsville Beach have the same conveniences in this respect as they would have in the city. Intelligent and polite porters solicit orders every morning, deliver them without delay right in the houses. Housekeeping on the beach now is as easy as in town and the store has proven to be such a convenience that practically every cottage patronizes it. Mr. A. L. Mott is in charge this season and a 'phone call to "Wrightsville 8" will receive his prompt and careful attention.

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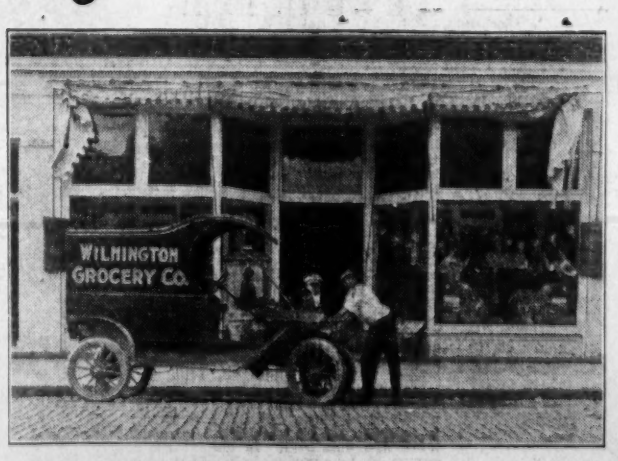


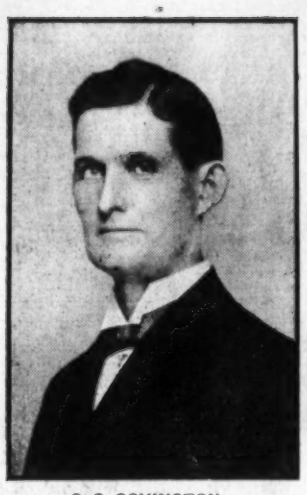
STORE OF THE WILMINGTON GROCERY COMPANY.

C. C. Covington Company

MOLASSES IMPORTERS

Wilmington, N. C.

Established 1875 by Edwin P. Covington.



C. C. COVINGTON,
President and Treasurer

Few people, even here in Wilmington, with the exception of those in the trade, know that this is one of the largest molasses importing ports for fine goods, south of New York along the Atlantic coast, and that located here is the most extensive handler of high-class West India molasses in the South. Ninety per cent. of the enormous quantity of West India molasses used in the Carolinas, Georgia and Southern Virginia comes into this country through the port of Wilmington, and is handled by the C. C. Covington Co. This business has grown from an insignificant beginning to its present proportions by the energy and initiative of the firm and nothing better illustrates the advantages of this port when properly developed, as does the success of this firm in building up its tremendous business.

The C. C. Covington Company imports direct from the producers in the sugar-producing islands of the West Indies. They handle only the purest of 'lasses and the consumer gets a pure article if he uses the Covington brands.

The business, which has grown to be the largest of the kind South of New York, and has made Wilmington famous as a molasses port, was established in 1875 by the late Edwin P. Covington in connection with his wholesale grocery trade.

Received in cargo lots, it goes through no process, but direct to the consumer, through the jobber under the brands "St. Vincent," "Fancy," "W. F.," "A. R.," "D. B. S.," "Trinidad" and "T. T." They are a sure guarantee of the strictest purity. Gradually the business grew until it assumed such large proportions that other departments were dropped and the firm devoted itself exclusively to handling molasses. Mr. C. C. Covington, son of the founder, was admitted to the firm in 1881 and in 1902 the company, of which he is the president and treasurer, was incorporated. Mr. W. L. Williford, the secretary and assistant treasurer, has been connected with it for 20 years, while Mr. Covington may be said to have been raised in the business. He is an authority on molasses and has always been one of the most strenuous advocates of the pure food law.

It requires three immense warehouses for the handling of the business carried on by this company. That at the foot of Grace street on water front of the Cape Fear river is 145 by 110, and here the molasses from the West Indies is unloaded direct from vessels moored at the wharf. The others, much larger, being 350x60 each, are at the Coast Line and Seaboard terminals and are what is known as bonded warehouses. Here are also wharves where molasses is received and gauged and guarded by Uncle Sam's inspectors until ready for shipment. The warehouse on Grace street is known as St. Vincents and the trademark of the company, a happy conception of the artist, represents three pretty girls standing in an empty barrel on which is placarded "St. Vincent Lasses Pure and Sweet." One of the things that most pleasantly impresses the visitor to these hugh warehouses, with their thousands of puncheons, casks, hogsheads and barrels of molasses is the extreme cleanliness everywhere in evidence.

Large as it is, the business of the company continues to grow steadily, for there is nothing more delicious as well as nutritious as high-grade molasses and this company handles nothing else. The high standard set by the founder of the business has been rigidly adherred to by his son and upon this solid foundation success has been built. Mr. Covington is a native of Rockingham, Richmond county, and was educated at the University of North Carolina. Upon leaving that institution he became associated with his father's business learning every detail of it and has by his energy and initiative given Wilmington one of its greatest enterprises. Mr. Williford, who is associated wits him, has also taken a leading part in the upbuilding of the business. They are thoroughly identified with the business life of Wilmington and are among its leading business men.

(advertisement.)

J. A. SPRINGER, President and Treasurer.
WILLIAM E. SPRINGER, Vice-President.
L. H. SIMMONS, General Manager.
R. W. WALLACE, Secretary and Ass't Treas.

The Independent Ice Co.

MANUFACTURERS OF

ICE—and Cold Storage

COLD STORAGE, 300,000 Cubic Feet.
TEMPERATURES GUARANTEED.

GENERAL OFFICES:
518 SOUTH SECOND STREET.

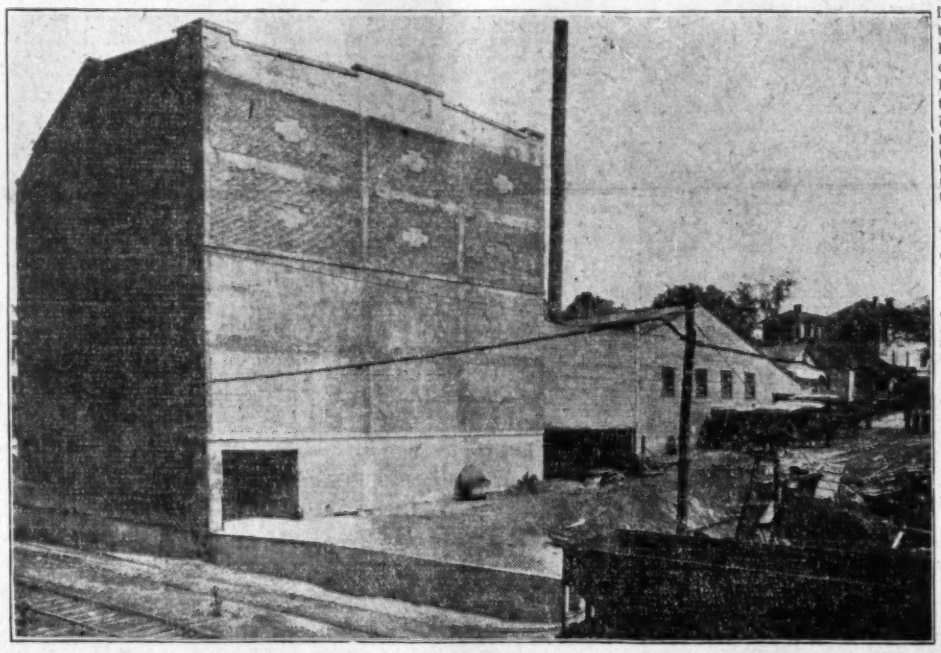
ICE FACTORIES:
7th and Brunswick Streets—85 Tons Daily.
2nd and Campbell Streets—35 Tons Daily.
Chadbourn, N. C.—90 Tons Daily.

Pure ice is as necessary to the health of the community as pure water, for its use is universal, and it should be a matter of congratulation to the people of Wilmington, and the surrounding country that it has as one of its institutions, the Independent Ice Company, probably the most completely equipped and certainly the largest concern in the ice and cold storage business in North Carolina. The combined capacity of its three plants is 205 tons manufactured every 24 hours and its storage rooms have considerably over half a million cubic feet of floor space, or to be exact, 632,160 feet. The Independent Ice Co., is not only the oldest, but it is the largest in Wilmington and this State, and it not only has an immense patronage here but its business extends throughout a radius of many miles around the city in both the Carolinas, a radius that is constantly being widened through the energetic efforts of its progressive and capable management. The entire city and suburbs are covered by one of the best delivery services ever organized, the company having reserved, this season, the distribution of its product by its own wagons. It also does an immense business supplying refrigerating cars carrying truck, fruit and berries to distant points and furnishing ice to the steamers and sailing vessels coming to this port.

The new cold storage plant of the company, at Second and Campbell streets, built of cement, brick and steel, has only recently been completed and has been declared to be one of the model plants of the country by those in a position to know where of they speak. The great structure is five stories in height and 90x60 feet. It contains about 20 rooms of various sizes, so arranged that they can be operated independently of each other, the temperature being regulated as required by its contents. As low as 20 degrees below zero can be reached. There is in this structure 312,000 cubic feet for the storage of meats, poultry, fish, butter, cheese, eggs, fruits and vegetables. Adjoining is the ice factory, 80x80 feet, with a capacity of 35 tons of ice, made by the absorption process.

The plant at Seventh and Brunswick streets, has a capacity of 80 tons a day, and here the compression system of manufacture is used. The factory is 65x120 feet, containing a floor space of about 8,000 square feet and the immense ice storage warehouse adjoining holds 8,000 tons of ice, insuring to the public a plentiful supply, no matter what might happen to cause the plants to shut down. There is small danger of an ice famine in Wilmington, thanks to the foresight of this up-to-date company.

At Chadbourn is the largest plant of the trio, having a daily capacity of 90 tons. This is located in the midst of the great strawberry and small fruit section of Eastern Carolina, and furnishes ice for the hundreds of cars carrying produce to the Northern markets. This plant is 140x45 feet and the absorption process is used in the manufacture. Here is also maintained an immense ice storage plant 250 feet long by 45 feet wide and containing 320,160 cubic feet of space. There are three large rooms 83x45 feet and the temperature can be regulated to any degree that may be required. The capacity of the building is 8,000 tons and during the season an immense ice storage business is done. The various plants maintained by the Independent Ice Company are kept in a splendidly sanitary condition at all times, and



PLANT OF THE INDEPENDENT ICE CO.

the slightest danger of contamination is carefully guarded against, both in the ice factories and the cold storage houses. Users of ice made by this concern may rest content in the knowledge that they are receiving the purest article that can possibly be produced from double distilled water. The men actively in charge of the factories have had a long and valuable experience and there is no detail of modern ice-making with which they are not thoroughly familiar.

The Independent Ice Co., was organized in 1901 and the same gentlemen who formed it have been its officers since that time. The original plant was that at Seventh and Brunswick streets, still owned and operated by the concern. Then the factory owned by Mr. W. E. Worth at Second and Campbell streets, was purchased and improved and about five years ago the one at Chadbourn was built. Although it owns several plants the company is, as its name implies, thoroughly independent and is connected with no other concern, standing alone and strictly on its merits. The officers are Messrs. J. A. Spriger, president and treasurer; Wm. E. Springer, vice president; L. H. Simmons, general manager, and R. W. Wallace, secretary and assistant treasurer.

Mr. Springer, the president, is one of the leading business men of Wilmington, and has been for the last 40 years, when he came here to go into the coal business. He is president of the Springer Coal Co., and a director in the Murchison National and Peoples' Savings banks, besides being connected with several other important local enterprises. His brother, Mr. Wm. E. Springer, the vice president, is senior partner in the large firm of W. E. Springer & Co., is president of the Wilmington Star Publishing Co., is a director in the East Carolina Fruit & Truck Growers' Association, and one of the trustees of the Y. M. C. A. Mr. Springer has always taken a great interest in municipal matters and has been twice Mayor of Wilmington a position he filled with credit to himself and the entire satisfaction of his fellow citizens.

Mr. Simmons, the popular and capable general manager, has been with the company from the first, having been one of its organizers and to his long experience in the ice-making business and untiring energy much of the success of the enterprise is due. Mr. Simmons is a native of Frederick, Md., and as a young man went into the railroad business, his first experience being on the Shenandoah Valley Railroad, when it was built from Hagerstown to Roanoke. He reached the later city during the "boom" times and went into the real estate business in which he was most successful. He afterwards became interested in ice-making plants and built one in Roanoke, and also in Raleigh, Durham and Rocky Mount. Mr. Simmons has been general manager of the company since it was organized and gives his whole time to its upbuilding. Mr. Wallace, who comes from Duplin county, was also one of the organizers of the company and has given particular attention to the cold storage department, although there is no branch of it with which he is not familiar. It would be difficult to name a more enterprising group of business men than those connected with this flourishing industry, one of the most important in Wilmington. (advertisement.)

W. L. PARSLEY, President

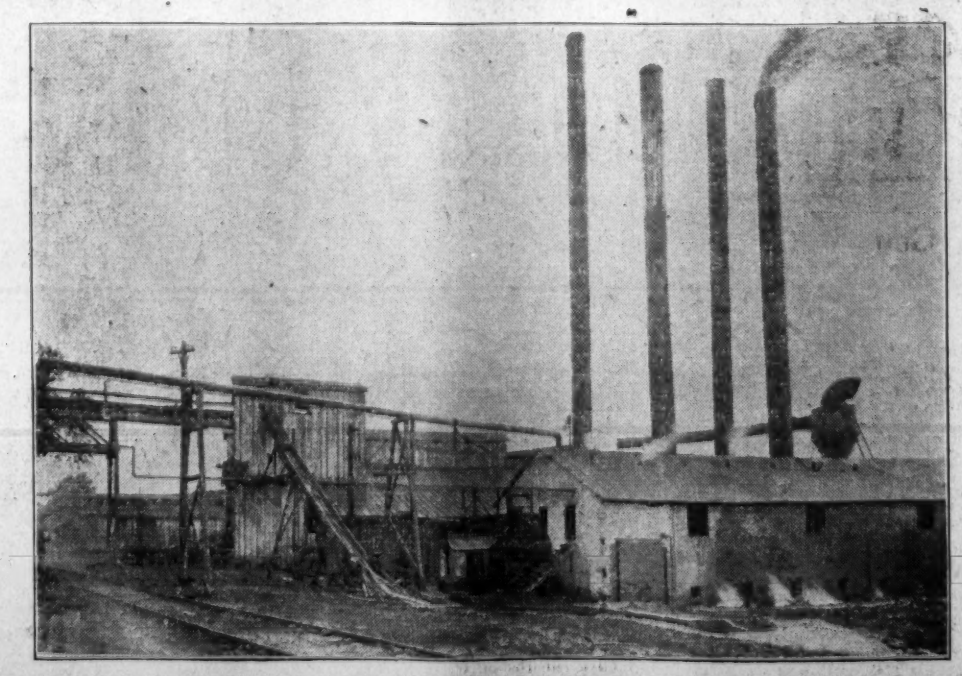
R. A. PARSLEY, Sec. and Treas.

HILTON LUMBER COMPANY

Manufacturers of

ROUGH AND DRESSED NORTH CAROLINA PINE

For many years the manufacturing and shipping of lumber has been one of the leading and most flourishing industries of Wilmington, and although it has not today as many plants as formerly, they are much larger and the business is in a more prosperous condition than ever before in its long history. One of the leading concerns in the trade is the Hilton Lumber Co., whose extensive mills and yards are at Hilton, in the suburbs and stretch along the Cape Fear river for a distance of 1,800 feet, being between that stream and both the Seaboard and Coast Line railroad tracks, which have spurs extending to various parts of the property. Thus is provided unsurpassed shipping facilities both by rail and water. The company deals exclusively in dressed lumber and last year over 16,000,000 feet were shipped to various points in the territory covered by it which extends as far North as Maine, and West to the Ohio river. The country south of Wilmington is producing its own supply. The Hilton Lumber Co., supplies its customers directly from the stump, cutting its own timber for the most part near Wallace. The mills are among the best equipped, with the latest improved machinery in the country, and are kept constantly busy, giving employment all the year round to between 125 and 140 men. As many more are employed in the logging camps of the concern, bringing the total to about 300. The Hilton Lumber Co., is one of the oldest enterprises



PLANT OF THE HILTON LUMBER CO.

of Wilmington, and probably the oldest that has been continuously owned by the same family. It was founded at the present site in 1856 by the late O. G. Parsley, one of the pioneer lumbermen of this section. Long before he built this mill he was interested in several other mills along the river, having begun in 1834. Mr. Parsley was a native of Onslow county, and for years was one of the leading citizens of Wilmington. For a time in the seventies the business was carried on under the firm name of Parsley & Wiggins, but afterwards became the sole property of Mr. W. L. Parsley, now president of the concern, who is a son of the founder. Under his energetic and progressive management, the business grew rapidly and in 1894 it was incorporated. Mr. W. L. Parsley was the first and has been the only president of this fine old industry which has contributed so much toward the prosperity of Wilmington, and Mr. R. A. Parsley, his nephew, is the secretary and treasurer. He has been connected with the Hilton Lumber Co., since boyhood and there is no detail of its management with which he is not familiar.

Both officers are public spirited and progressive citizens who are always ready and willing to lend a helping hand to any cause that is for the welfare of old Wilmington, their home and the city in which they have cast their fortunes.

(advertisement.)

GEO. O. GAYLORD R. C. PLATT

Gaylord-Platt Company's Big Department Store

Manufacturers of and Wholesale and Retail Dealers In

Millinery & Ladies' Trimmed Hats

Cloaks, Tailor-Made Suits, Skirts and Furs, Dry Goods, Notions, Shoes, Clothing, Matting.

The Gaylord-Platt Company Department Store.

Never before has the department store been so popular as it is at the present day, and it is constantly entering more intimately into the business life of every city. Years ago, when it first came into vogue, it greatly changed prevailing mercantile conditions, but no one ever dreamed that it would reach the proportions it has. One of the best examples of what the modern department store should be is found here in Wilmington in the thoroughly up-to-date establishment of the Gaylord-Platt Co., 212 and 214 North Front street, one of the largest and most complete enterprises of the kind in the Carolinas, and one that has of recent years had an almost phenomenal growth and is still on the high tide of progress, improvements are just being completed which have added wonderfully to the appearance of the building and easily makes the establishment the handsomest, as it is the largest, department store in the city. An artistic plate glass and copper front, with mirror panelled columns, has been built, greatly improving the appearance of the structure and flooding the first floor with light. The big central stairway has been removed to the rear, and the place where it stood is to be occupied by one of the handsomest white marble soda fountains ever erected in Wilmington, from which the purest and most delicious drinks will be dispensed by obliging attendants. Shoppers also will heartily welcome the new electric passenger elevator, commodious, safe and smooth running, which takes them from floor to floor in a few seconds, and besides a number of minor improvements have been made, which combine to make the stores of the Gaylord-Platt Co., unequalled in this section of the South. People cannot realize until they visit this establishment how big it is. They cannot get an adequate idea from the first floor, though that is large, having a frontage of 49x182 feet, but the two upper floors are much larger. There is a total of 40,000 square feet in all the departments of the great store. The first floor is given up to notions, boys and children's clothing and furnishings goods, shoes, hats and caps, notions and toilet requisites, dry goods and crockery. Each of the departments on this floor, as on the others, is really a big store of itself, carrying a stock much larger and more varied than the average establishment devoted to a particular class of merchandise. On the second floor, among others is the millinery department to which special attention should be called for it is undoubtedly the largest in the State. This house supplies some of the most particular and discriminating ladies in Wilmington with hats and here will be found all the latest models, from the half dollar sailor to the latest creation from abroad. The milliners of the Gaylord-Platt Co. keep thoroughly in touch with the styles in women's headgear in Paris, Berlin, London and New York, and also clever designers. No lady wants a hat exactly like that worn by another, it must be different, even in the slightest particular and here it can be made so at the most reasonable prices. On this floor also is the art department, one of the most attractive in the establishment and stocked with high class needle work, ladies' garments, ready trimmed hats and frames, corsets, underwear, dainty lingerie, laces, embroideries and ribbons, hosiery, carpets, rugs, druggets and mattings. This is an immense floor, covering nearly twice as much floor space as the lower one, having a frontage of 84 feet and a depth of 184. The third floor is devoted to a great extent, to the wholesale department of the business, and also to house furnishings, carpets, mattings, rugs, art squares, druggets, odd pieces of furniture such as china closets, buffets, tables and chairs, and also to the surplus stock. Much of this is also kept in the warehouse in the rear and adjoining the store. The wholesale department has grown rapidly in recent years and two men are kept on the road, in season, attending to the large and increasing trade of the concern, which extends throughout the Carolinas. Everything is handled in this branch that is in the retail departments of the store. A department in the mail order which has become very popular throughout a large radius of territory. Mail orders are attended to with the utmost promptness and goods are forwarded to customers the same day the orders are received. Samples of dry goods and information of any kind will be cheerfully furnished.

Like nearly all big and successful enterprises the Gaylord-Platt department store had its inception on a modest scale and its growth has been steady and healthy, built upon a foundation of good goods for fair prices. Mr. Gaylord came to Wilmington from Beaufort county in November, 1888 and his first venture was a small general store at 117 South Front street opposite the market. The department store of today is nothing more or less than the country general store modernized and conducted with system and progressive ideas and the present immense business was evolved from Mr. Gaylord's small place on Front street. In a few years he had outgrown his quarters and removed to the Bear Building further up the street, where he remained five years, building up a tremendous business by modern methods of merchandising, energy and enterprise. More than a dozen years ago he erected the building now occupied by the concern, but even this great space was in a few years crowded and the two upper floors of the American National Bank building adjoining were annexed. Last year the Platt-Haar Department store at 9 and 11 Front street, was merged, the concern becoming the Gaylord-Platt-Haar Co., but recently Mr. Gaylord bought out the interest of Mr. G. Henry Haar and the present name of the Gaylord-Platt Co. was adopted. Mr. Robert C. Platt has had many years experience in the department store business, having been with the C. W. Polvogt Co., until 1904, when he joined Mr. Haar in founding the firm of Platt & Haar. The new company will probably soon be incorporated with Mr. Gaylord as president and Mr. Platt as secretary and treasurer. Mr. Gaylord while giving the major portion of his time to the department store has other large interests, being vice president of the American National Bank and a large real estate owner. They are among the progressive and wide-awake merchants of Wilmington and are always ready to do their share in its advancement.

(Advertisement.)

CHAS. H. KEYS, President J. K. WYLIE, Vice President and Manager CHESTER L. FISHER, Secretary

Wilmington Cooperage Co. Inc.

Manufacturers and Dealers In

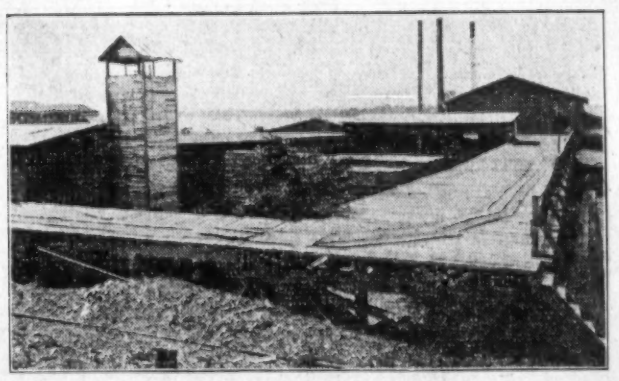
Cooperage Stock

Wilmington, N. C.

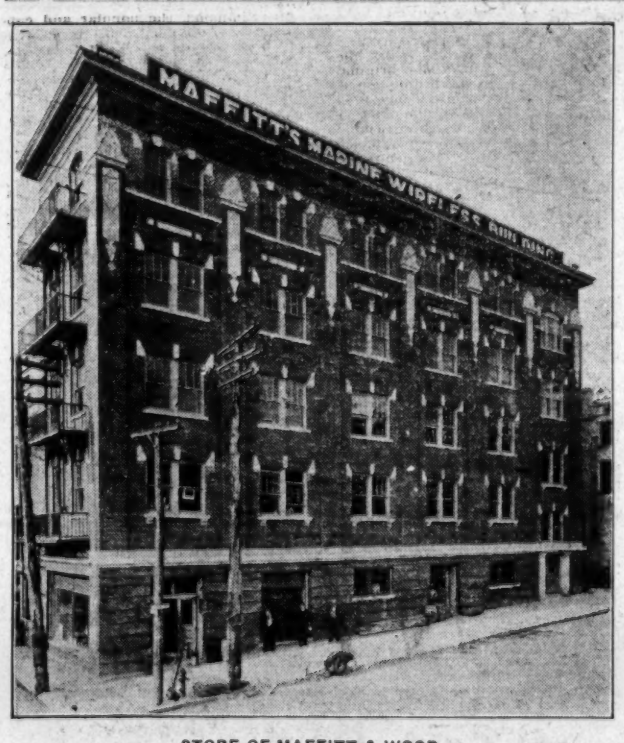
There is no city in the Carolinas with facilities for the manufacture and distribution of articles made from wood, than those possessed by Wilmington. This State has many sources of wealth, and few of them have been thoroughly developed, but no one can doubt, who has traveled it over, that its forests offer a larger field for development than almost any other one thing. For years raw material has been shipped from North Carolina, and this is going on still, but every year sees an advance in home manufactures, for investors realize that the closer they go to the forests, the greater their returns will become. One of the most flourishing manufacturing industries of the city is the Wilmington Cooperage Co., incorporated, whose plant is located at the foot of Wright street, on the Belt Line. This concern manufactures and deals in cooperage stock exclusively, making a specialty of barrel headings, turning out about 5,000 sets a day. The growth of the business has been immense, and the capacity of the plant during the last four years has been doubled, but still the demand is greater than the supply, and the output is being constantly increased. Most of the product of the Wilmington Cooperage Co., is shipped North. The plant occupies nearly an acre of ground along the water front and is equipped with the most improved machinery. About 60 men are regularly employed.

The officers of the company are Chas. H. Keys, president; J. K. Wylie, vice president and manager, and Chester L. Fisher, secretary. Mr. Keys and Mr. Fisher live in New York. Mr. Wylie has resided here for the past four years, and gives his time entirely to the business of building up the flourishing plant of which he is the active local head. Since coming here to make his home he has been actively identified with the business life of the city, and is always ready to aid any movement that is for its progress and prosperity.

(Advertisement.)



PLANT OF THE WILMINGTON COOPERAGE COMPANY.



STORE OF MAFFITT & WOOD.

Established 1896 Notary Public

Maffitt & Wood

Successors to C. D. Maffitt Ship Chandlery, Repair and Supply Co.

WHOLESALE AND RETAIL SHIP CHANDLERY AND GROCERIES

Phone 474 **N. E. Corner Princess and Water Streets**

Wilmington's constantly growing importance as a port cannot be better demonstrated than by calling attention to the recent opening of the Maffitt building, on the corner of Water and Princess streets, the new home of Maffitt & Wood, ship chandlers, licensed brokers, commission merchants, and headquarters here for all men who "go down to the sea in ships." The building is of brick, five stories high, fronts 23 feet on Water street and extends along Princess 91 feet, and is the most recently erected, most attractive and best equipped of any along the water front for the purposes for which it was built, and is used. Nothing has been forgotten or neglected that would go toward making it a place where every need of the ship owner and seafaring man can be supplied promptly, and at the most reasonable prices. Everything in ship supplies from a sail needle to an anchor, can be obtained at Maffitt & Wood's, both at wholesale and retail. The firm not only deals in ship chandlery, such as ropes, canvas, sails, cordage, cables, blocks, tackles, chains, hardware, life preservers, electrical supplies, paints and oils, but also in groceries, provisions and produce. It supplies ship builders with everything they need, including timber. They are also custom house brokers, steamship and sailing vessel agents, attending both to the interests of owners and shippers, including the chartering of ships, and the obtaining of crews, and keep in constant touch with everything concerning this port and those trading with it. A large export and commission business in tar, pitch, oils, rosin, and turpentine, is also carried on and there is absolutely nothing needed by those connected with shipping interests, either in goods or information that cannot be obtained at the establishment of Maffitt & Wood. Probably every vessel sailing from or touching at this port is a patron of the firm, one of its largest customers being the United States government for supplies furnished the vessels of the revenue service, also the engineers' equipment on the Cape Fear river, including dredges, etc. There is no house along the Atlantic coast that keeps in closer touch with everything pertaining to things nautical than does that of Maffitt & Wood. Three floors of the new building are occupied by the firm in carrying on the various departments of its business and some idea of the size of the trade may be obtained by mentioning the fact that an entire carload of Harrison Town & Country paint had just been received when the writer visited the establishment. It also represents the Plymouth Cordage Co., receiving goods in carload lots. The firm also handles Victor Talking Machines, and on the third floor of the building there is a handsomely furnished music room supplied with the latest improved machines and records. Preparations are now being made to install a wireless equipment in the roof which will be ready to begin operations in a few months, probaby in August. This will be of the greatest value to the shipping interests of this city and section as direct connections will be kept up with vessels from this port, especially when they are on the dangerous coast of North Carolina. When this is ready the new structure will be known as the "Maffitt's Marine Wireless Building."

The business was founded by Mr. C. D. Maffitt, who conducted it under the firm names of the C. D. Maffitt Ship Chandlery & Supply Co., and C. D. Maffitt & Co., commission merchants, at 16 and 18 North Water street, for about 17 years. Mr. Maffitt was himself a follower of the sea for eight years and worked his way up from cabin boy to first officer. In April, 1912, Mr. Thomas F. Wood, who had been associated with him about three years in the business, was admitted as a partner. Both are fine types of the progressive Wilmington business man.

(Advertisement.)

Dixie Land & Development Co.

BOOSTERS FOR WILMINGTON

G. A. P. BOWMAN, General Manager.

Garrell Building. Wilmington, N. C.

Never before in the history of Wilmington has the activity in suburban development been so great as it is at the present time and no class of citizens are doing more to arouse interest in the advantages and resources of the city than are its wide-awake real estate men.

A suburb that is looked upon by shrewd investors and home-seekers as one of the coming "best sellers" is South Wilmington Heights, the property of the Dixie Land & Development Co., whose offices are located in the Garrell Building on Princess street. Though improvements have not yet begun on this site, it having only been placed on the market last October, lots are rapidly being disposed of, not, only to prospective builders, but to investors familiar with land values, who see in "South Wilmington Heights" a gilt edged proposition. Located between the Federal Point rock road and the Carolina Beach road it occupies a strategic position, for no matter what improvements are made, and large ones are already in progress with others contemplated, values are bound to rise. The projected Carolina Beach Railway from Wilmington to the ocean passes this tract and two avenues will be cut through "South Wilmington Heights" connecting the two roads, thus forming the first loop within the 20-mile loop. There are 54 acres of fine rolling, well drained land in this suburb, as good as there is around Wilmington, and the low prices at which these lots are being sold on easy terms, makes an appeal to the thoughtful investor that is rarely disregarded, after an investigation of the superior advantages of this site has been made. Such an investigation is invited and welcomed and Mr. G. A. P. Bowman, the proprietor of this company, will gladly show the property to all interested. Mr. Bowman has been most successful since putting this suburb on the market and has been doing great work in boosting Wilmington throughout North Carolina. He is a believer in the future possibilities of the city, both as a seaport and manufacturing centre and he has been giving the reason of his faith to everyone he has met on a number of trips he has made. He believes that the entire State is on the eve of a great industrial awakening, that Wilmington as its port will play a leading part, as she undoubtedly will, and that consequently real estate here is a security of undoubted value.

Mr. Bowman's past experience in real estate qualifies him to choose locations for enhancement in values, and he enjoys the confidence of a large clientele who are purchasers at South Wilmington Heights. Selling the lots at South Wilmington Heights, while the sub-division is still unimproved he is able to place them at the low price of $385 paid in installments. There is a guarantee in the deed that streets will be paved and other improvements made, and this guarantee means what it says. Another unique and original feature which this company will soon organize is a building department and owners of lots are solicited to carefully study what it has to offer. This department will build houses for owners, making a specialty of bungalows at cost prices, allow them to live in them, the rent paid to be an installment on the purchase price. This department is now in process of organization and as soon as it is ready look out for a boom on "South Wilmington Heights" lots. Mr. Bowman, who came originally from Pittsburg, Pa., is a man of ideas, with plenty of initiative and energy and that he will make the "Heights" one of the most attractive suburbs of Wilmington no one doubts who knows him.

(Advertisement.)

SOUTH WILMINGTON HEIGHTS
"THE PROPERTY FOR PROFIT"
This Beautiful Tract Will Be Graded And Improved With Granolithic Side Walks. Two Avenues Will Connect The Two Federal Point Roads. (HONEST PRICES)
IT WILL PAY YOU TO TALK WITH BOWMAN
DIXIE LAND AND DEVELOPMENT CO.
G. A. P. BOWMAN, 31 GARRELL BLD'G

L. W. MOORE, Real Estate

Some of the Most Desirable Property in Both City, Suburb and Country. Sole Agent for the Beautiful Garden City Tract

District Agent for the Equitable Life Assurance Society, of New York

Wilmington real estate is considered one of the safest and best investments to be found anywhere and this has been amply proven by the substantial profits that have been, and are being made, from it. The city has never experienced the doubtful advantages of a real estate boom, but its growth has been healthy and steady, and property has advanced in value naturally and without artificial stimulus. Its real estate men, as a class, are among the most substantial citizens of the community, but they are also progressive and among them Mr. L. W. Moore, occupies a leading place. Although he has been in business on his own account only since January 1st of last year, he has been most successful, and has been connected with a number of important transactions. Or his lists will be found some of the most desirable property in the city suburbs and country, for rent, sale or lease, and anyone contemplating investing or making a change of location would make a mistake by not communicating with him before doing so at his office, 123 Princess street. Mr Moore has made an intelligent study of real estate conditions, in Wilmington, and this part of the Carolinas, and the information he has regarding land values will be found to be unusually accurate and complete. He gives his personal attention to his patrons, and by his uniformly fair and straightforward dealings, together with the application of plenty of energy and initiative, he has built up a business in little over a year that others have striven for years without attining. It is an excellent example of what hard work will accomplish in Wilmington. Before going into real estate Mr. Moore was, for a number of years, connected with the traffic department of the A. C. L., and from there went with Mr. H. F. Wilder, now of the real estate firm of Wilder & Metts. He learned his business in this excellent school, and then started out for himself. Mr. Moore, besides attending to the large real estate business he has succeeded in building up, he is the representative here of the Equitable Life Assurance Society of the United States, and is also secretary and treasurer of the Carolina Building & Loan Association, his office being its headquarters. He is also sole agent for the Garden City tract, one of the finest developments in this section, and a director of the Home Savings Bank. Mr. Moore is one of the progressive young business men of Wilmington of the type that is doing so much toward placing the city where it properly belongs among the growing communities of the South.

(advertisement)

E. R. PICKARD, President — J. H. BORNEMANN, JR., Vice President — F. G. BLEECKER, Secretary and Treasurer

Pickard-Bleecker Automobile Co.

Nos. 5 and 7 N. Third St.

Best Equipped Repair Shop in Wilmington

Wilmington now has the largest automobile garage and best equipped repair shops in North Carolina since the completion of the addition to the establishment of the Pickard-Bleecker Automobile Co.'s establishment at 5 and 7 North Third street. The floor space has been doubled and the garage presents a handsome and attractive appearance, bright, well ventilated, with easy approaches and wide doors. Fronting 80 feet on Third street, nearly opposite the county Court House, the structure extends to the rear a distance of 150 feet providing a floor space of 12,000 square feet. The street in front is wide and newly asphalted and the location of the garage could not be improved upon. Simultaneously with the doubling of the size of the garage, which was necessitated by the rapid increase of business, the repair shops were completely renovated, and additional new machinery installed, including a drill press, buffer and valve grinders. These, together with the equipment that had already been assembled, makes this probably the finest repair shop in the Carolinas. Only the highest class auto mechanics are employed by the Pickard-Bleecker Automobile Co., and all work done by it is guaranteed to be the acme of skilled workmanship. Although it has only been opened less than a year, having started operations August 1, 1912, the company has, in this brief time, placed itself at the head by giving its patrons the largest garage in the State and the best workshop. Its automobile supply department is in keeping with the rest of this splendid modern plant and all kinds of supplies may be obtained promptly and at the lowest market prices. This company has better facilities than any other in this section, and is prepared to entirely rebuild and paint cars, something that none of the others are equipped to do. Estimates for this class of work will be cheerfully furnished. It is the representative here of three of the very best cars now being built in America, which means the world, for in the manufacture of cars this country admittedly leads them all. There can be no better cars at a reasonable price than the Chalmers, the Buick and the R. C. H. machines, for they are provided with every known improvement that has been tested and found worth while. Those contemplating the purchase of a car, will certainly make a mistake by not having the merits of one or all of these machines explained and demonstrated to them.

The officers of this enterprising company are Messrs. E. R. Pickard, president and manager; J. H. Bornemann, Jr., vice president, and F. G. Bleecker, secretary and treasurer. Mr. Pickard has been identified with the automobile, motorcycle and bicycle business here for years, and it at the head of the Queen City Cycle Co.; Dr. Bornemann is a prominent young physician of the city, and Mr. Bleecker came here about a year ago from Colorado, where for the past eight years he has been in the automobile business. There is not a trio of more enterprising business men in Wilmington, and they deserve credit for giving the city the finest and best garage in the Carolinas, and one of the best in the country.

(advertisement)

GARAGE OF PICKARD-BLEECKER AUTO. CO.

BUILDING OCCUPIED BY THE QUEEN CITY CYCLE CO.

E. R. PICKARD, President — J. D. PICKARD, Secretary and Treasurer

Queen City Cycle Co.

—INCORPORATED—

Jobbers in Bicycles, Bicycle Sundries

209 Market Street

There was recently opened in Wilmington the most completely stocked and equipped establishment devoted to the wholesale and retail handling of bicycles and motorcycles that is located in either of the two Carolinas, another evidence that the city is growing at a greater rate than ever before in its history. Although it is in a new home at 209 Market street, the Queen City Cycle Co., is by no means a new enterprise, for it has been supplying the people of this city and section with wheels and bicycle sundries, and conducting a high-class repair shop for more than a dozen years. "Queen City," used in connection with the company, seems a misnomer for a strictly Wilmington concern, and was given it when the company was organized in Charlotte about 12 years ago by the late W. J. Moore. Under the same, success was won, and a reputation made, and the proprietors were loath to change it, when the business was removed to this city. As a trade mark it is a valuable asset, for the company is known for its fair and straightforward dealing, throughout the two States where it has built up a large and increasing trade, both as jobbers and retailers of bicycles, "Indian" motorcycles and sundries, "Victor" and "Victrola" and "Columbia" talking machines and records.

The company was for years in business at its present site, but outgrew long ago the quarters there, and moved, temporarily, to 131 Market street, until its present handsome three-story home was completed. This is one of the largest bicycle and bicycle supply houses in the South and was built especially after the ideas suggested by the long experience of the officers of the company of which Mr. E. R. Pickard is president, and his brother J. D. Pickard, secretary and treasurer. It is a handsome three-story brick structure fronting 22 feet on Market street, and extending back 66 feet and makes an attractive appearance. The stock, new and fresh from the factories of the most celebrated manufacturers, is an immense one and there is absolutely nothing needed by the bicycle and motorcycle owner or retail dealer that cannot be supplied by this concern. It issues a large illustrated catalogue and price list which should be in the hands of every owner for instant use, and through this agency the company has built up a large mail order business. Some idea of the extent of the business done by the Queen City Cycle Co., may be gathered when the fact is mentioned that it carries between 500 to 600 bicycles of various makes in stock. A specialty is made of the "Queen City Roadster," made espressly for the concern, one of the finest medium speed bicycles ever placed on the market. The "Iver Johnson," "Pierce," "Reading Special," "Peerless" Roadster," "Ladies' Roadster," Boys' and Girls' "Juvenile" are also handled extensively. "Kokomo," "Goodrich," "Fisk," "Premier" and other tires are handled, but it would be almost impossible to give a full list of requisites carried. If you are a wheel owner get the catalogue. The company is the sole agent here for 11 counties of the Carolinas for the celebrated "Indian" motorcycle, admittedly the best machine made and keeps on hand all the various parts. Its repair department is equipped with the latest improved machinery and only the most skillful and experienced mechanics are employed.

Mr. E. R. Pickard, the president of the company, was for a number of years associated with Mr. Moore, its founder, and purchased his interest. There is no man in the South more familiar with the business in all its branches. Mr. Pickard is also president of the Pickard-Bleecker Automobile Co., owner of the largest garage in the State.

Mr. J. D. Pickard, the secretary and treasurer, joined his brother in the enterprise about two years ago, when it was incorporated. He formerly lived in the West and has also had a wide and valuable experience. These gentlemen certainly deserve credit for giving Wilmington an enterprise of the high character of the Queen City Cycle Co.

(advertisement)

J. L. BOLTON, President. — J. B. DAVIS Manager

Ideal Concrete Company (Incorporated)

Manufacturets and Builders of all Kinds of Concrete Work. Contractors for Building Houses, Sidewalks, Etc., of Concrete.

During the last few years the popularity of concrete construction has grown with amazing rapidity and it is fast taking the place of granite, marble, stone, brick and timber, not only as a building material, but for ornamental work, paving, sewers, piping and a hundred other things. It would seem that some new use for this wonderful material is found every day and even shingles and roofing are made from it, while an immense concrete barge launched the other day, is giving the greatest satisfaction to her owners. Practically indestructible fire-proof, sanitary and economical, as well as attractive in appearance, it is an ideal material for a large variety of purposes.

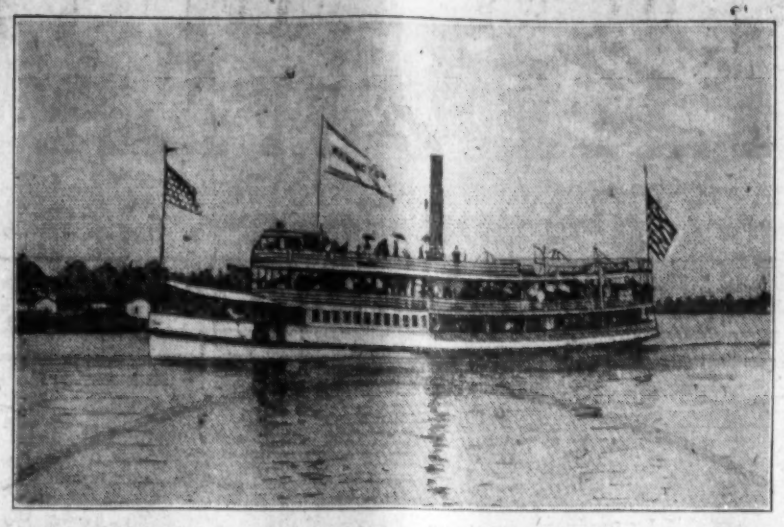
About eight months ago the Ideal Concrete Co., was organized in Wilmington and though it has been in business only a short time has built up a large patronage among the property owners, builders and contractors of the city and the surrounding territory. The company is incorporated, Mr. J. L. Bolton being president, and Mr. J. B. Davis, manager. The company has without doubt, at its plant and works, corner Fifth and Martin streets, one of the finest equipments of concrete machinery in the South and its work is high-class in every particular, only the best materials and honest methods being used and skilled men employed, who thoroughly understand their trade. The new plant has a frontage of 40 feet, extending back about 100 and is equipped with improved machinery of the latest type. The company manufactures all kinds of blocks, brick, columns, pipe, ornamental work, fence posts, in fact, anything that can be made from concrete. It also contracts for building concrete houses, laying foundations, cementing basements and other floors, lays concrete paving and curbing and everything in this line. Mr. Bolton has already built four residences of concrete and is delighted with the material. Warmer in Winter and cooler in Summer than either brick or wood, they are more attractive, durable and sanitary than either can possibly be. For garages there is nothing to compare with it, the non-inflamable character of the material being the greatest protection to costly automobiles. The company has built a number of garages among its customers being Dr. Bellamy, Mr. William H. Sprunt, Mr. Sol. Bear and Mr. E. L. Mathews. These who have never studied the utility of concrete and are contemplating building will certainly make a mistake by not visiting this thoroughly up-to-date plant or dropping in at the office of the company, in the Odd Fellows building, and learning something about the material that is rapidly supplanting all others. Concrete has not been used for building purposes in Wilmington, to the extent it has in many other cities, but a general demand is bound to come and the Ideal Concrete Co., is prepared in every way to supply it. The concern is already doing a flourishing business and is one of the busiest of Wilmington's new industries. Messrs. Bolton and Davis thoroughly understand every detail of concrete work and estimates will be cheerfully furnished. They are wide-awake, hustling business men and are accomplishing splendid results in a field of endeavor that has a wonderful future.

(advertisement)

PLANT OF THE IDEAL CONCRETE CO.

THE HARPER LINE *Between* WILMINGTON AND SOUTHPORT

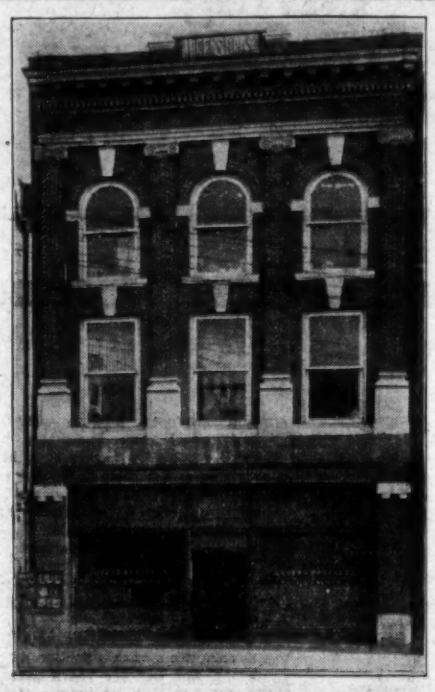
One of the most valuable assets Wilmington possesses is the historic Cape Fear river, and few, except her business men realize the immense commerce that is brought to the city from along its shores. In the development of this trade no one has taken a more active part than has Capt. J. W. Harper, who has for the past 35 years been a conspicuous figure in river steamboat circles. Capt. Harper is master, and owner of the "Wilmington" which plies between this city, Southport and intermediate landings, and also of the "Ella." The "Wilmington" is admittedly the prettiest and fastest steamer of her class on the river, and this Spring she came fresh from the dry dock, renovated from stem to stern, and as staunch as the day she left the ways. The "Wilmington" leaves her wharf at the foot of Princess street, every morning at 9 o'clock, with passengers, freight and the mails for Southport, returning the same afternoon. Both on the trips up and down she stops to land a crowd of pleasure seekers at Carolina Beach (two trips daily in the Summer), which has for years been one of the popular seaside resorts of this section. It is directly on the ocean and is reached from the "Wilmington's" wharf over the Hanover Transit Company's railroad which makes close connection, and in Summer runs open cars to the beach. It is conservatively estimated that Capt. Harper carries 50,000 people every year to the resort, and half as many to the various landings and to Southport. The trip is a most delightful one, and no visitor to Wilmington, especially Summer visitors, should miss it. Capt. Harper knows his river as few men do, and it is a pleasure to him to point out places of interest to his passengers. In Colonial and Revolutionary times many



stirring events occurred along the Cape Fear; during the Civil War it was the river most used by Confederate blockade runners, and the last one effectually closed by the Federals after the capture of Fort Fisher. At the mouth of the river is Fort Caswell, where 300 troops are stationed and a visit to Smith's Island, semi-tropical in its wealth of foliage, is well worth while. Old Southport with its traditions of the past, where Blackbeard, Steve Bonnet and other famous pirates made it a rendezvous, and its hope for the future is a deep water port, is well worth visiting. A day spent with Capt. Harper on the Wilmington and a visit to the points of interest reached by the vessel, will always be a pleasant memory. Everything possible has been done for the comfort of the passengers by her commander, whose efforts are ably seconded by his first officer, Capt. W. J. Mintz, who commands during his infrequent absence. Mr. J. B. Fox is the capable and efficient purser. Captain Harper was born about twelve miles from the city and has lived here for years.

Stress should be laid on the fact that the Summer excursion season is now at its best and never before in the 35 years since Capt. Harper, the pioneer, who originated the business has the boat been so popular. On its trips the "Wilmington" frequently runs to sea and from the decks a splendid view of Fort Caswell, Bald Head Island and beautiful Southport is to be had. No one who has ever taken those wonderful trips will ever forget them, they will always linger pleasantly in the memory and it should be mentioned before closing that nearly every foot of land on either side of the river is of some historic interest and will be worth seeing.

A trip on the majestic steamboat "Wilmington" down the beautiful and historic Cape Fear River is a most pleasant memory of a life time.



WHOLESALE DRUG HOUSE OF AHRENS BROTHERS.

Eduard Ahrens — Adolph G. Ahrens

AHRENS BROTHERS

. WHOLESALE DRUGGISTS .

IMPORTERS AND JOBBERS OF DRUGGISTS SUNDRIES AND FANCY GOODS.

In no branch of the wholesale trade has greater progress been made in Wilmington during the late decade, than in that of drugs and druggist supplies. This field, within a radius of 200 miles of this city has been largely developed through the enterprise and initiative of Ahrens Zrothers, importers, jobbers and manufacturers, who, starting on a modest scale in 1906, have built up an immense business, which extends throughout the Carolinas, and part of Georgia. They have gone into a territory which properly belonged to this city, but which was held by others for years, and accomplished splendid results in a comparatively short time. Three salesmen are kept on the road, and every year since the business was established, it has had a healthy and continuous growth. From its old quarters at 108 Market street, the firm moved five years ago, into its present handsome home, 110-112 Market street, one of the best equipped buildings for the wholesale business that has ever been erected in Wilmington, or in the Carolinas. It was built after the ideas of the Messrs. Ahrens, gained from experience and every convenience for the prompt and rapid transaction of business has been provided. Fronting 30 feet on Market street the structure extends back a distance of 120 feet, and the three stories provide a floor space of over 10,000 square feet. There is also a warehouse 20x20 in the rear.

The first impression one has upon entering the establishment is the atmosphere of cleanliness that pervades the whole place and the attractive manner in which the large stock is arranged, so that any article wanted may be reached without trouble.

The members of the firm are ardent advocates of sanitation, and they practice it in their business with the best of results.

Besides carrying a full line of staple drugs, proprietary medicines, toilet articles, druggists' sundries, surgical supplies and everything needed by the retailer to stock his establishment completely, the firm also manufactures on a considerable scale a line of extracts and standard medicines. These are made in strict conformity with the pure food and drugs act of Congress, and of the best and highest class of materials obtainable. There are no better goods sold than those which under the general trade mark of "A. G. A." have become so popular throughout the territory covered by Ahrens Brothers. These include Headache Tablets, Liver Tonic, Nervine Bone Liniment, Female Tonic, Chill Tonic and Hair Oil. The firm also manufactures "Po-La-Staff," a preparation for destroying flies. The line of extracts made by the firm has an immense sale, and like its other products are manufactured after its own formulas, and under the cleanest and most sanitary conditions.

The firm is composed of Eduard and Adolph G. Ahrens, both of whom are natives of Wilmington, the sons of Mr. B. H. J. Ahrens, who was one of the city's best known and most successful business men for many years was engaged in the grocery business. They are excellent types of the young business men who are doing everything in their power to place Wilmington where she properly belongs among the leading cities of the South. Mr. Eduard Ahrens is a director of the Atlantic Trust & Banking Co., the Southern National Bank, the Tidewater Power Co. The growth of the business of the firm has been remarkably rapid and the prospects for its still greater expansion unusually fine.

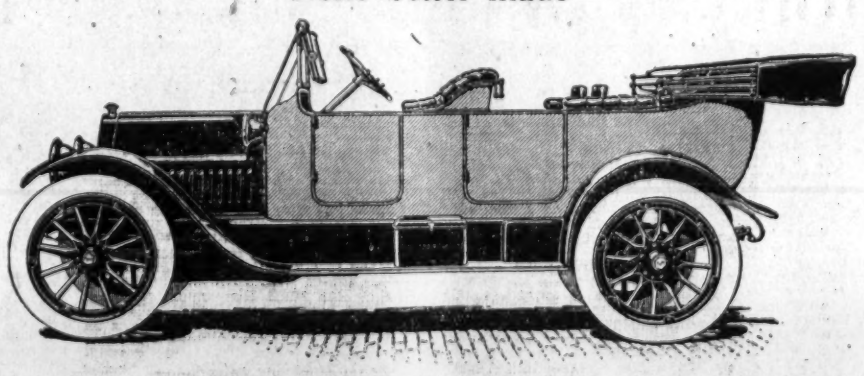
Packard Motor Cars

W. D. MacMILLAN, JR.

MOTOR CARS

Studebaker Cadillac

BEST ON EARTH—Cars that stand out for their excellence and durability—None better made



Probably no industry has ever grown with the remarkable rapidity that has characterized the automobile business, and especially has this been noticeable in Wilmington, since the vast improvements that have been made to the streets of the city and the roads of Brunswick and New Hanover counties, during the last few years. Business is better than it has been since automobiles came into general use, and the competition of manufacturers has placed American machines in a comparatively short time, in the lead so long held by France. Three cars stand out conspicuously in their excellence, among all other makes on the market, at no matter what price they are produced. There are no better cars made than the "Packard", ask the man who owns one; the "Cadillac," with a splendid record of achievement, and the "Studebaker", a car that has gained in popularity more rapidly, perhaps, than any other in the same length of time. These cars are represented here in Wilmington and this section by Mr. W. D. MacMillan, Jr., whose garage, supply station and repair shops are located at 109 North Second street. Mr. MacMillan has only been in the business about two years, but they have been years of continuous progress, and he has made his establishment headquarters for a large percentage of the most enthusiastic and particular automobilists of the city and county. By particular, is meant people who want the best work done promptly, and at reasonable prices, by men who thoroughly understand automobile mechanism, and can also get the kind of supplies they require without delay. Mr. MacMillan's shops are unusually extensive, and well equipped, and there is absolutely nothing in the line of automobile repairing that cannot be done there at the shortest notice. Tourists would do well to make a note of the name and number for future reference. The MacMillan Garage is almost new, 40x150 feet, and has a cemented floor space of about 6,000 square feet for the storage of cars. An excellent line of supplies is carried and all the latest requisites are received as soon as they are placed on the market. Mr. MacMillan is a native of Wilmington, a son of Dr. W. D. MacMillan, and his success has been achieved by strict attention to business, high-class service, and the fact that he handles three of the very best cars made. Mr. MacMillan is also a member of the executive committee of the Chamber of Commerce and is one of the city's progressive and wide-awake citizens.

PEARSALL & COMPANY

WHOLESALE GROCERS and MANUFACTURERS' AGENTS

High Grade Fertilizers—Hay and Grain

SPECIALTIES: Flour, Coffee, Rice, Fish, Molasses.

Nitrate of Soda, Muriate of Potash, Ground Fish and All Other Fertilizer Material.

Many general merchants in the smaller towns of the Carolinas handle fertilizers, as well as groceries, and find it a great convenience to get their stock of both of these commodities from the same wholesaler and manufacturer.

That this has had much to do with the success of Pearsall & Company, there is hardly a doubt, for in the large trade the concern has built up through the Carolinas, a big percentage of their customers buy both groceries and fertilizers. Although Pearsall & Company have only been in business for a comparatively short time, having been incorporated in 1907, it has always occupied a leading place in the wholesale trade, for it was a new undertaking, to a certain extent, in name only. Mr. Oscar Pearsall, the president, having been for about 30 years a member of the wholesale grocery firm of Hall & Pearsall, in which he is still interested. With his two sons, Messrs. F. L. Pearsall, the vice president and treasurer, and Mr. Horace Pearsall, secretary, the new firm was formed six years ago, along the most progressive lines and from the start was a big success. The warehouse of the company, at 617 Nutt street, is unusually well located for shipping purposes, being between the Atlantic Coast Line and Seaboard Air Line yards and the river, and goods can be shipped and received both by rail and water without unnecessary handling and with the quickest dispatch. The warehouses are connected with the tracks by private spurs and cars can be loaded from the doors. One of the finest lines of heavy groceries in the city is carried in the immense and well arranged warehouses, and the company also acts as manufacturers' agents for a number of special brands of flour and other commodities.

It is also a large handler of mullets which are received direct from the coast fishermen, and packed by the concern in its own packing house.

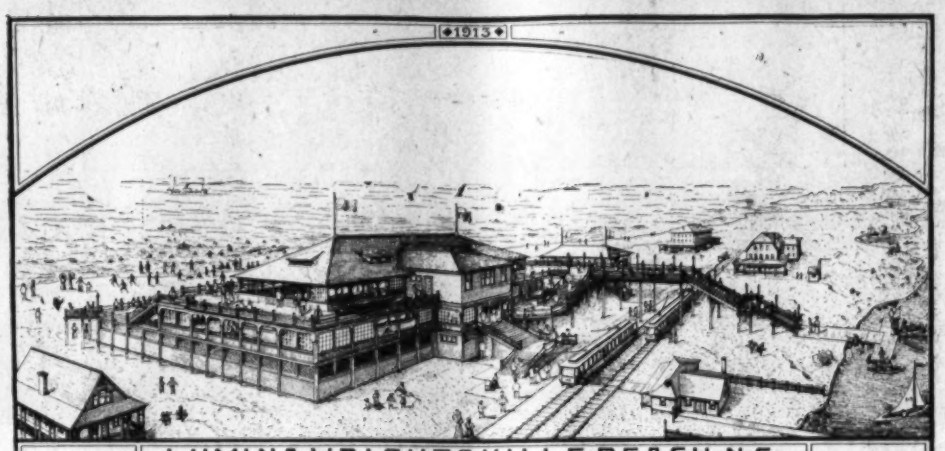
The fertilizer factory of Pearsall & Co., is located at Fernside, about three miles from the city limits, and between 30 and 40 men are employed in compounding what has been pronounced to be one of the best high-grade fertilizers ever placed on the market at a reasonable price. The product of this plant is especially well suited for the soil of the Carolinas and the needs of the various crops and the character of the soil on which they are grown has been carefully studied with the result that a superior article is being produced, which has a large and rapidly increasing sale. Pearsall & Co., not only manufacture an unusually high-grade fertilizer, ready for use, but they deal in all kinds of materials such as nitrate of soda, muriate of potash, ground fish, potash salts, sulphate of ammonia and other chemicals, so that patrons who desire to mix their own fertilizers can be supplied with the best and purest that is to be had. Wilmington is already one of the largest manufacturers of fertilizers in the Carolinas, and this concern is doing its full share toward making it the largest in the South. The gentlemen connected with Pearsall & Company are public-spirited and progressive citizens, and they have gathered about them, in every department, a staff of capable and efficient employes, who are doing their part in the upbuilding of this growing business.

STORE OF PEARSALL & CO.

TIDE WATER POWER COMPANY

Electric Light and Power, Gas Works, City and Suburban Railways

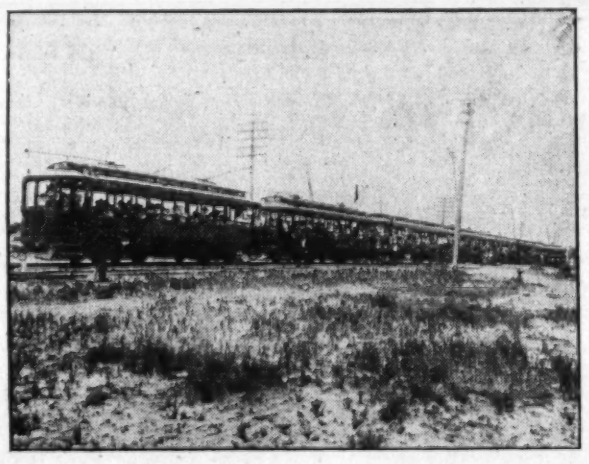
Excellent Service to Wrightsville Beach



Swept by Health Giving Ocean Breezes!

"LUMINA"----Better, Brighter, Bigger than Ever! Thousands of Electric Lights! Grand Ball Room; Soul-Enchanting Music! Refreshments

Nothing is of greater, and more far-reaching importance to the growth and prosperity of a city, than its public utilities, and unless these are high-class and under the control of a liberal and progressive management, the community labors under a most serious handicap, for everybody, and everything, depends in a measure, upon the electric light and power service, the street cars, and on gas for lighting, heating and cooking. Wilmington has been fortunate in many ways, but in none more than having its public utilities in the hands of a thoroughly progressive organization like the Tidewater Power Co., which has for years taken a most prominent part in the development of its resources and advantages. Unlike most of the companies operating in the South this is a home company, owned by home capital and managed by men who have grown up right here in the city and have always had its best interests at heart. Its policy is and has been to give its patrons a high-grade service at a minimum of cost, and that it has succeeded in its efforts no one can deny who is at all familiar with the subject, or has compared the service given here in Wilmington with that furnished in other cities of its size. The Tidewater Power Company is always among the first to encourage every movement made toward making this a bigger, and a better city in every way, not in mere words, but in active work, and its officers are quick to appreciate any sugestion that is made for the betterment of its service. They take a broad and logical ground that the prosperity of the people is identical with that of the company and that both should work harmoniously together for the progress of Wilmington so that the best results may be attained. It has spent money generously here, and is still spending it, for it has faith in the future of the city and is willing to back up that faith by works.



ON THE WAY TO BEAUTIFUL LUMINA.

Improvements of a Year

The best idea of the progressiveness which has been a distinguishing feature of the Tidewater Power Company ever since it was incorporated in 1907, may be obtained by a glance backwards over what it has done in the way of improving its property during the past year. This work, however, as big as it has been, has not been a mere spirit of enterprise, but has been in keeping with the policy of the company to give Wilmington the very best possible service in every one of the public utilities it controls. During the past year the generating capacity of the power house has been increased 100 per cent.

The capacity of the sub-station at Wrightsville, has been increased from 200 to 700 kilowatts. At the shops, a novel preservation plant, capable of handling 250 cross-ties a day, has been placed in operation, and the company's facilities for building its own cars greatly increased. It has built at the shops three beach cars, three city cars and rebuilt six of its old open cars, while sills have been laid for three additional standard beach cars, and one work and wrecking car.

Wrightsville Beach Improvements

The company is much better prepared than ever to handle the traffic to Wrightsville Beach this season, and careful attention has been given to this important branch of its lines. Although the actual business over the beach line could be handled for 300 days in the year with six of its standard cars the company has this year, with those now building, 21 cars in order to give the proper facilities, under extreme conditions, for the remaining 65 days of the year. With the increase in the size of the trains which it has been forced to operate for the accommodation of its patrons, it has twice changed completely the air-brake equipment, and also the control equipment. While the old equipment in both cases could have handled the business the company deemed it proper for the safety of the public to make these changes and improvements.

Another innovation, which will be hailed with pleasure by those visiting the beach this Summer, is the arrangement that has been made by which all incoming baggage is to be checked through to the beach, and all outgoing baggage may be checked through to its destination, as formerly.

"Lumina" Better Than Ever

The company owns at the beach one of the finest pavilions on the Atlantic coast, appropriately called "Lumina," from the thousands of electric lights used in its illumination. Its ball room containing 6,000 feet of floor space, is kept in splendid condition, and dances are given daily during the Summer. The structure, directly on the ocean front is surrounded by wide verandas providing about 40,000 feet of floor space, and here the guests from the hotels and cottages meet daily to listen to the music from the fine orchestra provided, and otherwise amuse themselves. In accordance with its policy of giving the public something new each season the company this year contemplates the addition of an upper deck, or gallery around the ball room, and the building of a steel bridge from this level across the tracks, down a long flight of stairs,and over a gangway to the Banks channel, where a large floating dock for accommodation of boat owners will be placed. Improvements are also being made to the ladies' bath rooms, and a large addition to those on the men's side, besides the usual renovation of the entire property there. The company owns many desirable building sites at the beach, and they are being rapidly sold and cottages erected. Last Spring six cottages were built, making a total of 18 on Wrightsville Beach Extension, the highest point on the beach, and more will be built. The property has an excellent sewerage system and artesian wafer and electric lights are available. Those contemplating the building of a Summer home at the beach can certainly find an ideal location here. Wrightsville Beach is a wonderfully attractive place, it has well been called the "Atlantic City of the South," and its many advantages, and charms as a Summer resort, are described at length elsewhere in the special edition of The Star.

City Line Extensions

The street car lines in the city proper have also received a great deal of attention during the past year. Approximately $40,000 has been spent in paving between and along the tracks during the last 12 months, and nearly $50,000 worth of track work has been made necessary, by the great improvements that have been made in the city streets. The company at present operates about 25 miles of road and its power plant and construction and repair shops are among the most complete and modern in the South. About 225 men are employed in the various operating departments of the concern, and employers and employes work together most harmoniously. In the last eight years the company has voluntarily increased the wages of its trainmen over 80 per cent, and has probably the most efficient force of men in its employ that could possibly be assembled.

Electric Light and Power

No one who has traveled in the South can truthfully contradict the statement that Wilmington is its best lighted city, size being considered. Its principal streets are spanned by arches of incandescant lights making a "great white way" that few cities possess. The city lighting is furnished by the Tidewater Power Co., which supplies about 30,000 lamps of 16 candle power. Although Wilmington is not, in any sense of the word, what might be called a large manufacturing city, the company has, at the present time 1,500 horsepower on its power circuits made up of large and small consumers. It has made a number of extensions of its lines into some of the recently developed suburbs and has added increased capacity at various points in city where good service required it. Without competition, and in the face of ever-increasing cost of operation, the company has voluntarily decreased its rates to its lighting customers over 25 per cent, and to the city over 30 per cent.

"Cook With Gas"

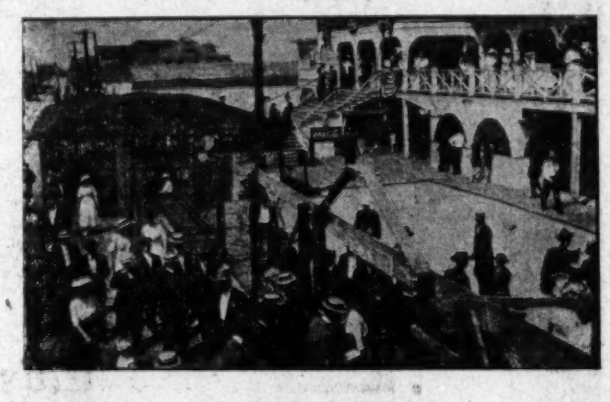
Every season, especially in the South, gas is becoming more popular, as fuel, and there are few modern homes into which the gas range, heater or stove has not already found its way or soon will. Once it has been tried a farewell is said by the economical and cleanly housewife to the coal, and wood stove, with its soot and ashes, its smoke and expense. Those who use gas for cooking cannot realize why some of their friends still cling to the coal stove. A fire can be lighted at any time and under any circumstances in a second, and a meal prepared in a fraction of the time taken by old methods. In Summer the gas stove is simply invaluable and an investigation will prove that in the end they are much less expensive than either coal or wood. The Tidewater Power Company at its salesrooms on Princess street has in stock a full line of the latest improved cooking appliances, from the simplest one-burner stove, to the most elaborate range, in which anything can be baked or roasted. A fine line of electrical appliances of every description is also carried and its facilities for installing either gas or electric equipment are of the best. The company owns about 20 miles of gas mains in the principal streets, and 1575 gas stoves and ranges, and 4,225 other appliances, are in use in Wilmington.

During the past year the company has voluntarily reduced the price of gas and added to its plant a water gas set, capable of making 450,000 feet a day, a new holder, with a capacity of 120,000 feet and an oil tank with a capacity of 50,000 gallons. It has also installed a tar-burning equipment for the consumption of its coal tar and all surplus coke, is being sold to consumers, as a cheaper substitute for wood and hard coal.

Controlled by Local Men

As was stated at the outset of this brief sketch, the men who control the Tidewater Power Co., own its stock, and operate it, are local men, all of them among the leading bankers, merchants and professional citizens of Wilmington, and this fact has done much toward making it one of the most successfully managed, and most popular public utilities companies in the country. No one is better aware than its officers, directors and stockholders what the needs of Wilmington are, they are infinitely better able to supply them than some great company owning a dozen plants in various sections and operating them from a central office in New York, Philadelphia, or Baltimore and this is one of the reasons why Wilmington has a better service than any of her sister cities. The men who own the company take pride in giving their own city a perfect service, or as near it as it can be made, and realizing this its patrons have heretofore, and are now, loyally supporting their efforts in everyway. The executive officers of the company are: Hugh MacRae, president; M. F. H. Gouverneur, first vice president; M. J. Heyer, second vice president; Richard J. Jones, treasurer; H. Woollcott, secretary, and A. B. Skelding, general manager.

Mr. MacRae is doubly interested in the development of this section of the Carolinas, and has for years taken a most active part in its industrial and agricultural progress. He was one of the founders of the Carolina Trucking Development Co., with general offices in the Southern building.



LUMINA STATION

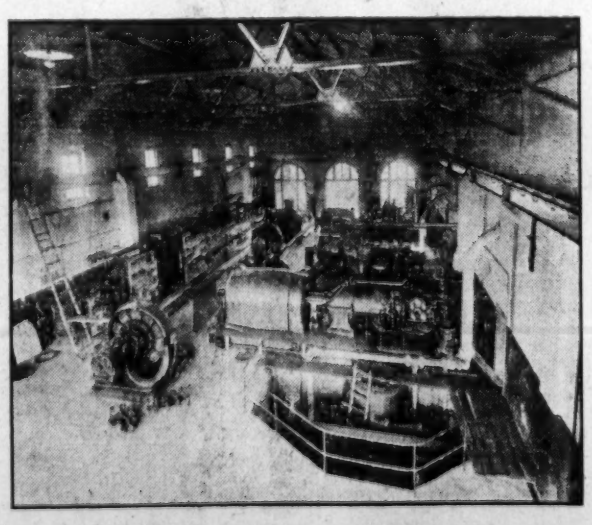
Mr. Gouverneur is a director in the same company.

Mr. Heyer is a prominent business man and capitalist.

Mr. Jones is probably the oldest active business man in Wilmington, but is also one of the most progressive. He was for years with the gas company before it was merged with the present concern, which we almost neglected to record operated under lease from the Consolidated Railways Light & Power Co., which was a merger of the Wilmington Gas Light Co., the Wilmington Street Railway Co., and the Wilmington Seaboast Railway Co.

Mr. Woollcott, the secretary, has been with the company since its organization as has also Mr. Skelding, the general manager, both of whom have spent years in helping to give Wilmington high-class public utilities. They are practical public service men and give all of their time to the company. The board of directors are: Hugh MacRae, president; M. F. H. Gouverneur, 1st vice president; M. J. Heyer, 2nd vice president; H. C. McQueen, president Murchison National Bank; J. V. Grainger, vice president Murchison National Bank; C. N. Evans, president Southern National Bank and the Atlantic Trust & Banking Co.; W. B. Cooper, president American National Bank; C. E. Taylor, Jr., president Wilmington Savings & Trust Company; James H. Chadbourn, capitalist; George R. French, of Geo. R. French & Sons, wholesale shoe dealers; G. H. Smith, president Acme Fertilizer Co.; Junius Davis, of Davis & Davis, lawyers; Oscar Pearsall, wholesale grocer; J. G. L. Gieschen, merchant; Jurgen Haar, merchant; Eduard Ahrens, of Ahrens Bros., wholesale druggist, and C. W. Worth.

It would be difficult to select a more representative body of public-spirited and progressive citizens than those who comprise the directorate of the Tidewater Power Co. All are substantial men who have for years been identified with the growth and prosperity of Wilmington and have always been among the first to do all in their power for its advancement.



INTERIOR TIDEWATER POWER CO. PLANT.

TIDEWATER POWER CO. PLANT.

Industrial Section
Pages 33 to 40.

THE MORNING STAR

FOUNDED A.D. 1867

WILMINGTON
The Logical Panama Canal Port.

PART SIX. WILMINGTON, N. C., JUNE 10, 1913. PRICE FIVE CENTS.

OCEANIC HOTEL.

Never before has Wrightsville Beach given promise of a more successful season than the present, which began on June 1st, and will continue until cool weather again sends its thousands of habitues back to their homes. Every year the "Atlantic City of the South" becomes more popular, and that this popularity is due in great measure to the splendid accommodations supplied by the management of the Oceanic Hotel, there can be no doubt in the minds of those who have been its guests season after season. Owned and supervised by a corporation composed of prominent business men of Wilmington, this great seaside hotel has become known from one end of the country to the other for its unexcelled cuisine, its high class service, and the progressive management, that while retaining all the features that have made it so popular in the past keeps it consantly up to the mark by making improvements that add to the pleasure and comfort of its guests. As usual workmen have been employed for weeks getting the hotel in readiness for the usual Summer throng of visitors, under the direction of President J. H. Hinton, of the Oceanic Hotel Co., and its manager, Mr. Charles E. Hooper, and when it opened for business ten days ago everything was in tip-top shape. Many improvements have been made, the principal one being the erection of a large and handsome pavilion on the ocean side of the building, which adds immensely both to its appearance and comfort and affords a delightful place for the guests of the hotel to gather morning, afternoon and evening.

Visitors to Wrightsville Beach have many fond and pleasurable memories of the Oceanic, and those who have never visited it have much in store for them. The house is located directly on the beach, and has 200 beautifully furnished rooms, many with private baths. From its broad porches and verandas a splendid marine panorama is ever before the eye, and the view of the long and beautiful beach is the very best.

This delightful seaside home is modern throughout, and has many conveniences not found at other hotels, one of the most popular being its own sail and power boat service for fishing and pleasure excursions. It is electrically lighted throughout, there are the latest improved electric fans in the dining rooms, telephones in each apartment, the purest water supply from an artesian well 360 feet deep, all contribute to the comfort and health of patrons. Connecting the hotel veranda with the Oceanic pavilion, a concrete walk has been laid, and the new landing, and fishing piers, have just been completed. The boats of the hotel are berthed here and the pavilion is the popular meeting place for fishing parties. Those who prefer the smoother waters of the sound can be accommodated. All boats are in care of competent seamen who have known the ocean around Wrightsville since boyhood and are selected after their reliability has been thoroughly tested. One of the most delightful excursions is a trip to Shell Island, so called on account of its accumulation of millions of beautiful shells. The island is reached by a short sail down the sound and is the home of myriads of sea fowl, who build their nests and raise their feathered families every year. Near Wrightsville Beach is still to be seen part of the wreck of a Confederate blockade runner, beached while attempting to escape capture during the War Between the States. Bathing at Wrightsville Beach is admittedly the safest and most delightful along the Atlantic seaboard. It is located on an island about one-half mile from shore, being connected to the mainland by a splendid, modern trestle over which, a few feet above the water, the handsome electric trains of the Tidewater Power Company run on a 30-minute schedule from Wilmington, which is only eight miles distant. These cars connect directly at union station with the trains of the Atlantic Coast Line and Seaboard Air Line railroads. Passengers can leave Baltimore, Washington, Richmond, Greensboro, Raleigh, Columbia, Charlotte, Atlanta, Savannah and intermediate points over these lines and those of the Southern Railway at night and breakfast the following morning at the Oceanic. Baggage may be checked through, directly to the hotel. Wrightsville Beach is a wonderfully healthy resort, there has never been a case of malaria or hay fever contracted there, and the sanitary arrangements are perfect. There is a modern sewerage plant extending throughout the resort, and the artesian water has such fine medicinal properties that some of the guests have it supplied to them in quantities after they return home.

Dancing, next to surf bathing, of course the most popular diversion at Wrightsville and Lumina, is the greatest dancing pavilion along the South Atlantic coast. It is more than a mere dancing pavilion, it is a pleasure feature with a splendid ball room, wide verandas brilliantly illuminated cafes, promenades, a moving picture show and all sorts of popular amusements. The best of order is maintained and the people who frequent Lumina are very differently behaved from the crowd usually found at a popular Summer resort. There is a fine orchestra of 15 musicians and 500 dancing couples can easily be accommodated. Cars conveying Oceanic Hotel guests directly from the door to Lumina are run at frequent intervals, although the stroll along the board walk is a short and pleasant one, and there is no admission charge. An artictically illustrated booklet of this delightful hotel and Wrightsville Beach will be sent anywhere upon application to Mr. Charles E. Hooper, the manager, an experienced hotel man, widely known throughout the country. Mr. Joseph H. Hinton, the proprietor, is also the owner of the Orton Hotel in Wilmington, and to him is due as much as to anyone the popularity of Wrightsville Beach. Mr. W. E. Pennington, who has been chief clerk of the Seashore Hotel for several seasons, occupies the same position at the Oceanic this year, one of the cleverest men who ever presided behind a hotel desk. Mr. Henry T. Bauman is bookkeeper, and the remainder of the staff are experienced hotel attaches, who are doing everything in their power to make the stay of visitors to the Oceanic and the beach long to be pleasantly remembered.

(advertisement)

JOS. H. WATTERS

Grain and Hay

For nearly 35 years Mr. Joseph H. Watters has been actively engaged in business in Wilmington, and has done his full share toward making the city one of the greatest distributing points in the Carolinas. He has during the past 14 years, been located at 220 and 222 North Water street, having formerly been established on Front street, where he was one of the partners in the old firm of Holmes & Watters. Mr. Watters has of recent years given particular attention to grain, hay and feedstuffs, and contemplates dealing exclusively in these commodities, retiring from the wholesale grocery trade. His present quarters are admirably suited to handling these commodities in large quantities, being most commodious and located directly on the belt line, providing him with unsurpassed shipping facilities. His warehouse fronts 50 feet on Water street, and extends to the rear a distance of 110 and as both floors are occupied, he has at his disposition a floor space in the neighborhood of 13,000 square feet. Mr. Watters, who comes of one of the best known families of this section, was born at "Clarendon," an historic mansion on the Cape Fear below Wilmington, which was for years owned by his grandfather and father. He came to Wilmington to make his home in the latter part of 1868, and for a time, was a clerk for Cronly & Morris, real estate agents. He afterwards became leading clerk for the old Wilmington & Manchester Railroad Co., at the time Col. R. R. Bridgers was president, and was then employed in the retail grocery of C. D. Myers & Co. Resigning he associated himself with Mr. Gabriel Holmes, and under the firm name of Holmes & Watters, this concern carried on an extensive business for 21 years until in 1900 when it was dissolved and he established himself in the wholesale grocery business at his present quarters. A gentleman of the old school, he is still a thoroughly progressive business man and has been most successful.

(advertisement)

THE HERRING-SHORT CONCRETE COMPANY

—Manufacturers of—

Concrete Products.

Concrete is rapidly taking the place of brick, iron and wood for all kinds of construction purposes, and in the opinion of observant men the future of this business is very bright. Hardly a day passes but what some new use is found for concrete. Easily prepared, practically indestructible, and in many sections cheaper than brick, stone or iron, it is fast coming into general use, and especially is this true here in Wilmington, where sand and gravel are plentiful and cement, coming by water, the transportation being cheaper, can be obtained at lower prices than in many other places not so well located.

The Herring-Short Concrete Company has been recently incorporated by Mr. J. C. Herring, Mr. W. G. James and Mr. Augustus S. Short with an authorized capital stock of $25,000.

This company has taken over the business formerly conducted by Mr. J. C. Herring. The plant is located along the tracks of the Atlantic Coast Line, at the corner of Front and Harnett streets, in the building formerly used by the Hydraulic White Brick Works. This structure is admirably adapted to the purposes for which it is used, and is equipped with the latest improved machinery, and moulds, for the manufacture of all kinds of cement blocks and brick, sewer and drain pipe of every description and size, curbing, pedestals, ornamental work, and in fact, all kinds of concrete products. The plant fronts on the railroad about 120 feet and is 60 feet wide, providing a large space to carry on the work that can be done within doors. On the property is an extensive deposit of fine sharp sand especially suitable for concrete, and the products of this company will compare most favorably either in quality or price with those of any in the country. Much concrete work, however, must be done on the premises, where it is used, and the company has in their employ a force of skilled and experienced concrete workers, and there is nothing in the concrete line that the company is not equipped to do promptly, and in the most workmanlike manner. Anyone contemplating having concrete work done would make no mistake by placing it in the hands of The Herring-Short Concrete Co. Mr. Herring, the president, is a thoroughly practical man and has had an extensive experience in the concrete business.

(advertisement)

GREGORY NORMAL INSTITUTE.

F. W. FLETCHER, Principal.

Education of the colored race has been a problem for many years and still remains one that has engaged the attention of many of the best minds of both the South and North. More success has been achieved along industrial lines than any other and every year greater attention is being paid to the manual training of colored youth of both sexes, as well as in the training of teachers. Here in Wilmington is located the Gregory Normal School, one of the pioneer institutions of the country and one that has, since it was established in 1866, done a splendid work, which is being carried on with fine results in every department. The school is supported by the American Missionary Association of New York and by nominal tuition fees paid by the students. The tuition is only $1.25 a month of four weeks and in case two or more pupils of the same family come to the school 15 cents reduction, each, is charged. A few pupils upon the recommendation of teachers and friends, may receive scholarships, the money being provided by persons and church organizations interested in Christian education. The case of each applicant for a scholarship will be carefully examined and those only who are not able to pay cash, but are willing to work and enter cheerfully into the spirit of loyalty and good behavior toward the teachers and the institution will be considered. In every case it is expected that the pupil will be willing to render any equivalent in any work that may be assigned.

Gregory Normal Institute is non-denomenational and in its course of study is divided into business, industrial, academic and normal. Students are also given the usual course from the primary to the 12th grade. They are taught in the higher departments bookkeeping, stenography, typewriting and business methods, woodworking, carpentry, sewing, dress making, millinery, cooking and the care of the home, and in the Academic department are prepared for college and university. The Normal department for the training of teachers is a most important one and has done much for the cause of colored education. The majority of the teachers in the colored city and county schools were educated here. The buildings, which are in part the result of the benefactions of the late James H. Gregory, the great seed grower of Marblehead, Mass., are well equipped, and there is a comfortable home for the members of the faculty. The First Congregational church also has a handsome building on the property of the institution, which occupies about one-fourth of a block at Seventh and Ninth streets. The faculty consists of the following:

Principal—F. W. Fletcher.

History, languages, sciences and pedagogy—Miss J. A. Condict.

Mathematics and English—Miss S. M. Marsh.

Vocal and instrumental music—Miss E. J. Mccomber.

Domestic sciences and art—Miss L. Reed.

Manual training—Mrs. G. H. Lemon.

Fifth and sixth grades—Miss E. N. Benedict.

Third and fourth grades—Miss M. T. Strout.

Primary grades—Miss E. Schwab.

Matron of home—Mrs. F. W. Fletcher.

Rev. Mr. Fletcher has been principal of the school for the past two years and under his capable and experienced management it has been most successful and the enrollment for the year just closed having been in the neighborhood of 300 students, coming from the city and throughout the two Carolinas. Mr. Fletcher is a Congregationalist minister and was formerly pastor of the church at Morriss, Conn., before coming here to make his home. Since becoming a resident of Wilmington he has made a wide circle of friends who appreciate the great work that is being done by the institution of which he is principal in raising the standard of the colored race.

(advertisement)

C. S. BURNETT

(Successor to Starkey's)

Excellent Automobiles for Hire

All of us cannot afford to own automobiles, but this does not prevent us from having the pleasure they afford now and then. That there is a constant and increasing demand for machines, high-class in every particular, and in charge of experienced and careful chauffeurs is demonstrated by the success with which the enterprise of Mr. C. S. Burnett is meeting. Mr. Burnett recently succeeded Mr. M. L. Starkey in his automobile business, at 14 North Second street, has added much new equipment, and is prepared to supply his customers with anything in the automobile line at the shortest notice and most reasonable prices. His garage never closes, and at any hour of the day and night machines are ready to go on the road. Trains are met, trips made to Wrightsville and Carolina Beach, and a specialty is made of arranging automobile tours to any part of the country. Motoring is rapidly becoming a favorite way to spend the vacation and is by far the best way to see the country. Many people have an idea that it is too expensive a pastime, but if a party is made up and the expense shared, it can be done most reasonably. Talk to Mr. Burnett or the manager, Mr. E. C. Whitley, about it, they have given a great deal of thought to the business and can furnish valuable pointers about enjoyable trips, as well as to cars, chauffeurs and everything necessary. Call and inspect the garage at anytime, night or day, and get the prices. Since buying out Mr. Starkey's garage and equipment, Mr. Burnett has been most successful and has as his patrons some of the most discriminating automobilists in this city and section—men who want the best and know where they can get it. Mr. Burnett is one of the progressive business men of the city, and his energy and enterprise is building up a flourishing trade. He is a native of Wilmington, and on November 11th, 1898, was made a member of the local police force, and for eight years was a sergeant and later served as captain and assistant chief. On November 17th, 1912, he left the force after 14 years' of faithful service. Mr. Whitley, the general manager, is a practical man having come here from Durham, where he had been engaged in the automobile business. He is a native of Johnson City, Tenn., and a popular member of the Jr. O. U. A. M.

(advertisement)

THIS EDITION OF THE STAR.

Its Mechanical Side a Product of Paper's Own Shop.

While the many varied industries of the city have been set forth in "prose and poetry" in this edition of The Star, modesty has forbidden until now a mention of those who have contributed to the mechanical excellence of this publication, a product of the newspaper's own plant and its employes. In addition to their regular duties in presenting to the people of Wilmington and this section a complete paper each morning, this special edition has been gotten out with The Star's own mechanical force at odd times, so to speak, a task that the lay reader can hardly comprehend when the immense amount of work is involved. To Mr. Clarence Mattingly, foreman of the newspaper composing room; Mr. J. Henry Hewlett, foreman of the job printing plant of the paper; Mr. Lee Porter, assistant foreman, and the men in charge of the Star's battery of linotypes—and there are no faster on earth—is due the credit for the typographical excellence of the edition. The linotype battery is manned by Messrs. W. H. Lassell, machinist-operator; Geo. E. Megow, and "Dick" Barfield, expert operators. The press work, of course, has been none the less important and that genius of the press room, Mr. J. T. Howard, is responsible for the splendid results shown in this issue. Everybody on the mechanical sdie has worked industriously and well, from David Pridgen, the press room helper, on up the line. They have done exceedingly well—all of them—and the praise is due them.

CAPE HATTERAS LIGHT.

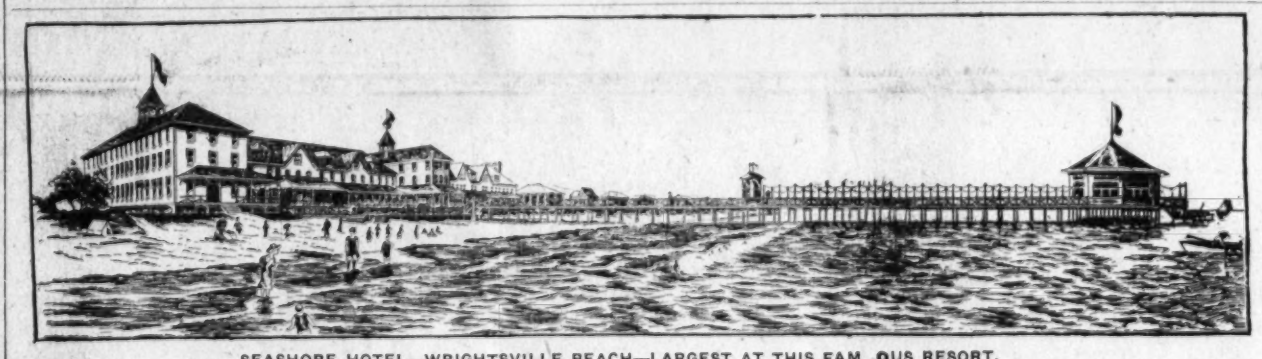
THE SEASHORE HOTEL

Wrightsville Beach

Nothing has done more to bring Wilmington to the notice of the outside world than Wrightsville Beach, and in turn nothing has done so much to make the beach popular as the Seashore Hotel, the largest and most popular hostelry at that delightful resort. Work has been going on all Spring on the building which has been thoroughly renovated, both without and within. A large addition, 60x85, and three stories high, has been built, providing much needed room and when visitors began to arrive on May 31st when the Seashore opened its doors for its eighth Summer season, under the management of Mr. E. L. Hinton, they came to one of the very best hotels on the Atlantic Coast. There are others much larger at the great resorts of the North but none can compare with the Seashore in many things that are peculiarly its own, not the least of which is the atmosphere of old-time Southern hospitality that hovers about the place. The hotel fronts directly on the beach and jutting out into the ocean is the steel pier 640 feet in length, terminating with a handsome pavilion, on which is located a modern restaurant, where the most delicious seafood is served at moderate cost. This is one of the features that have done so much to make the Seashore Hotel popular—its famous fish dinners. Men are employed by the hotel exclusively to furnish it with the choicest fish obtainable and these are served fresh from the water, without having the slightest acquaintance with the ice box. The guests also add to the supply, the management maintaining a small fleet of both power and row boats, especially for the use of those of his patrons who are disciples of Isaak Walton. Fishing is one of the favorite diversions and experienced and trustworthy boatmen are plentiful.

The Seashore with its new addition now has about 250 sleeping rooms, many of them having private baths attached and all have running water. The sanitary arrangements are of the best and every modern improvement usually found in the highest class hotels have been provided with such as electric call bells, long distance telephones and electric lights. The hotel has its own tennis courts, private dining rooms, card rooms and parlors for its guests. The lobby is unusually large and handsome and an excellent orchestra of eight skilled musicians gives morning and evening concerts daily. Special attention is given to the cuisine, vegetable, fruit and dairy products being received daily from Mr. Hinton's farm, which is within a mile of the hotel.

Rates are $2.50 to $4.00 a day and from $15 to $22.50 by the week, which is most reasonable considering the service provided, which is on a par with any Summer hotel anywhere. The proprietor, Mr. E. L. Hinton, is an ideal host and has a wide circle of friends throughout the South, who are regular visitors every season. Years ago he was a registry clerk in the Wilmington postoffice under the Democratic administration, and when President Cleveland's term expired he entered the service of the old First National Bank here. His first experience as a hotel man, was as proprietor of the Purcell House, which he conducted with his brother, Mr. J. H. Hinton. At that time the old Seacoast Railroad connected the city with the beach and he became assistant superintendent. His position brought him in close touch with the hotel people and six years ago he became proprietor of the Seashore, a move which neither he or his partners have had cause to regret, for he made a wonderful success of his venture from the first. (advertis



SEASHORE HOTEL—WRIGHTSVILLE BEACH—LARGEST AT THIS FAM OUS RESORT.

THE STAR.

(Successor to Starkey's)

Excellent Automobiles for Hire

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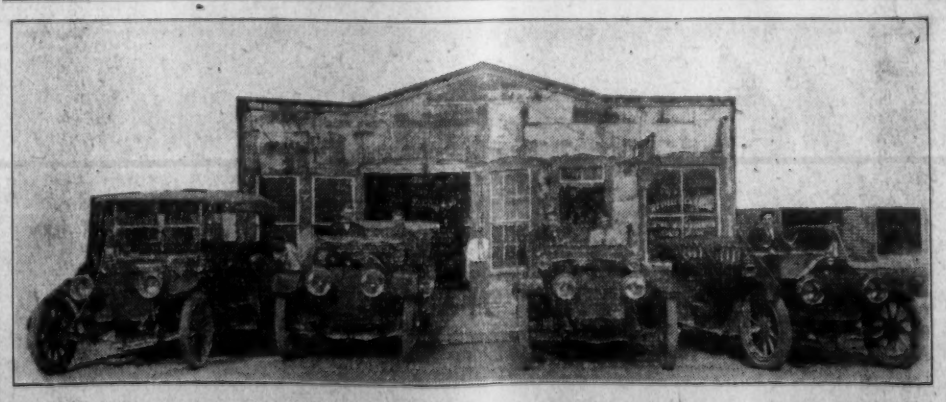


BURNETT'S UP-TO-DATE GARAGE.

J. H. BOATWRIGHT & SON

Insurance.

There has not been, perhaps, in any field of endeavor a greater advance than in that covered by insurance, so that today almost every kind of property can be insured upon terms that would have been impossible only a decade or so back. The insurance business has developed amazingly, and almost every one carries some kind of policy for the protection of property or life. The field is thoroughly covered in this city and section by the long established firm of J. H. Boatwright & Son, who represent none but the best foreign and home fire insurance companies in existence.

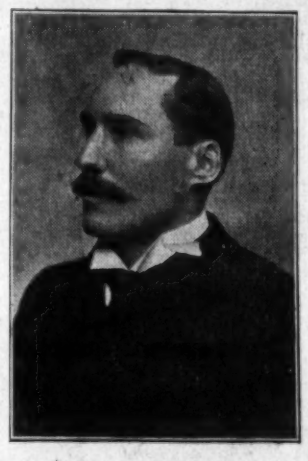
No agency can present a list of companies standing higher than the companies represented by these gentlemen. They have assets of millions and records for the prompt adjustment of losses that will stand the closest investigation. There is absolutely nothing insurable that J. H. Boatwright & Son is not prepared to insure. They handle fire, life, marine, automobile, accident, health, elevator, burglary, plate-glass and other lines and through the United States Fidelity and Bonding Co., furnishes all kinds of bonds. The business which is now conducted by Mr. Swift M. Boatwright, under the old firm name is one of the oldest in Wilmington, having been founded in 1869 by Jno. W. Gordon, who was afterwards associated with his brother W. J. Gordon. The firm was successfully conducted by the two brothers until 1884 when Mr. W. J. Gordon died and Mr. Jos. D. Smith, who had been carrying on an agency under the firm name of W. L. Smith & Co., was admitted. Three years later the late Mr. J. Hal Boatwright bought the Gordon interest in the firm and he and Mr. Smith continued the business under the firm name of Smith & Boatwright. This was dissolved in 1892. Mr. Boatwright continuing business under his own name until 1894, when his son, Mr. Swift M. Boatwright, the present sole proprietor joined his father. Two years afterward in 1896, the business of Mr. Jos. D. Smith, formerly a partner, was purchased. Upon the death of his father in 1911, Mr. Swift M. Boatwright, assumed entire control of the business. He is a thorough insurance man, and may be said to have grown up in the business, having been connected with it since boyhood, and being familiar with its every detail. Mr. Boatwright is also secretary of Local Board of Fire Underwriters, director of the Home Savings Bank, and prominent in many other directions, and is generally recognized as a public-spirited and progressive citizen, who is always ready and willing to lend a helping hand to any cause that is for the welfare of old Wilmington, his home, and the city in which he has cast his fortunes. (advertiseme

MOONLIGHT ON THE CAPE FEAR.

J. S. FUNCHESS & CO.

Wholesale Peanuts, Fruits and Produce.

Wilmington is one of the largest markets in the Carolinas for the distribution of peanuts, foreign and domestic fruits and produce, and among the leading firms engaged in this rapidly expanding business is that of J. S. Funchess & Co., whose warehouse, peanut plant and offices are located at 106 North Water street. Although this business is of comparatively recent origin, having only been established in 1904, it has through the enterprise and initiative of Mr. Funchess taken a place in the very first rank and is growing rapidly. He had already built up a large business, when those of the Wilmington Peanut Co., and A. W. King were consolidated with it, greatly enlarging the field of its operations. The peanut grading, cleaning, hulling and polishing plant of the concern is the most modern in this part of the Carolinas, being equipped with the latest improved machinery for preparing the nuts for the market. All the three leading varieties—Virgina, Spanish and North Carolina—are handled by the firm, a specialty being made of Virginia nuts, which are considered the finest flavored, and are most in demand by confectioners and vendors. Handling a superior article, because it is cleaned, graded and polished with unusual care, the firm has adopted its own trade marks so that the output of its factory can be ordered from dealers by name, without danger of substitution. Peanuts branded "Jumbo Possum" "Cape Fear", and "Strawberry" may be depended upon to be the best produced, clean, properly graded and polished and packed and handled under the best possible sanitary conditions. The firm is willing to stake its reputation on the quality of these nuts which have a large sale, especially in the North and West.



J. S. FUNCHESS.

J. S. Funchess & Co., also do a large and rapidly increasing business in foreign, tropical and domestic fruits and produce, being wholesale dealers exclusively. The building, owned by the firm, is excellently equipped for handling the large business transacted, and the facilities for both shipping and receiving goods are unsurpassed. It is 22 feet by 92, is three stories in height and faces the water front. The Belt Line passes the door connecting the warehouse with both the Coast Line and Seaboard roads, insuring promptness in shipping.

Mr. Funchess came to Wilmington some years ago, and has, since making his home here, been actively identified with its business life.

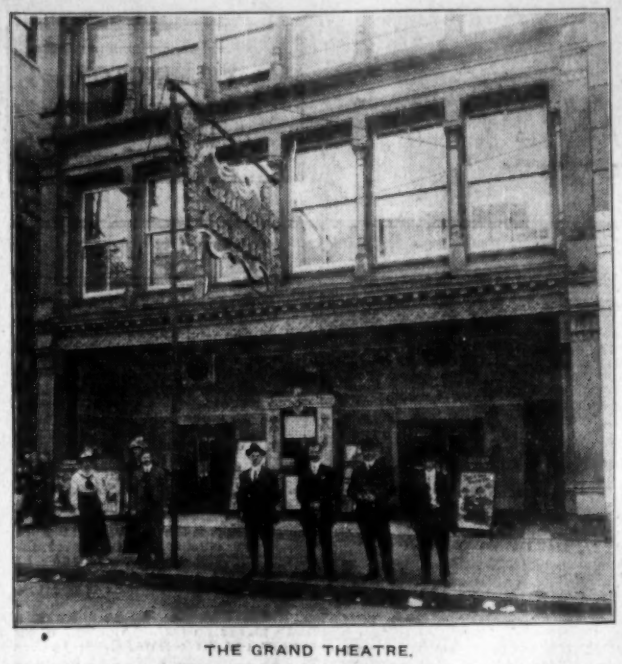
(advertisement)

VILMINGTON PRODUCE COMPANY

Grocers and Commission Merchants

As a distributing point for groceries and produce there is no question but what this city has advantages that are not possessed by any other in the Carolinas, and located here in this line are some of the most enterprising merchants in the country. Although under its present management the Wilmington Produce Co., at the corner of Dock and Water streets, has only been in business a little more than a year it stands in the front rank and is doing an immense trade in the city and the surrounding territory. A full line of staple and fancy groceries and provisions, flour, canned goods and country produce is carried and the company is constantly receiving produce of all kinds from its patrons, in the surrounding counties, to be sold on commission. The business was established about three years ago and has always been successful, but its greatest growth has been since the present officers took charge. No concern in the city has better facilities for handling goods promptly and it makes a specialty of quick returns. The officers are Messrs. O. A. DuRant, president; L. M. DuRant, vice president, and O. E. DuRant, secretary and treasurer and general manager. They are brothers and natives of the adjoining county of Brunswick, and all of them have had valuable experience in the grocery and commission business. Young, energetic and progressive they are excellent types of the Wilmington business man of the new era, and are always ready and willing to lend a helping hand to any cause that is for the growth and prosperity of this city and section. (adver

Wave Crest Cottage
Wrightsville Beach
Is the Place to Go To



THE GRAND THEATRE.

THE GRAND THEATRE

J. M. Solky, Proprietor and Manager

In the Grand Theatre this city has one of the best appointed moving picture play houses in the Carolinas, and ever since it was opened it has been the resort of the best class of amusement-loving people of Wilmington. The place has been, and is, conducted along the most progressive lines by its enterprising proprietor and manager, Mr. J. M. Solky, one of the leading business men of the city, who built it about two years ago. In the building, furnishing, decorating and equipment of The Grand, no expense was spared, the sole idea the builder always had in view having been to give Wilmington a theatre that would compare favorably with any moving picture playhouse, no matter where located. Others might be larger, but Mr. Solky was determined that his should be just as attractive. The architect was practically given carte blanche, the furnishings were made by the best theatrical designers and the most talented decorators were employed. The result was a perefct gem of a playhouse. Cooled in Summer by a score of electric fans, it is an ideal place to spend an hour or so of rest and recreation and there are few shoppers or business men, during the heated term, who do not drop in. In the evening the house usually has an audience that fills everyone of the over 500 chairs and the place is deservedly the most popular one in the city. It is not a storeroom converted into a playhouse, as so many are, but a theatre, built along the most modern lines, an attractive three-story building, with bachelor apartments and offices occupying the upper floors. Mr. Solky has purchased the property in the rear of The Grand and more than probably the house will be extended, almost doubling its present seating capacity. Only the best is good enough for this high-class house, the films for which are furnished by the General Film Co., of New York, distributors for the Edison, Pathe, Selig, Lubin, Kalem, Essenay, Cines, Melies, Eclipse and the Vitagraph pictures, the very cream of producers both at home and abroad.

Encouraged by the success of The Grand, the erection of a new theatre on Market street will soon be commenced by Mr. Solky at a cost of $60,000. This will be a combination house—vaudeville and moving pictures—and will give Wilmington what the public have long desired, a high-class vaudeville house which can be patronized by every member of the most cultured family. Mr. Solky, who is of the firm of J. M. Solky & Co., clothiers, and haberdashers, certainly deserves the thanks of the amusement-loving people of Wilmington and this section for his enterprise and they have recognized in a substantial maner by bestowing upon The Grand a generous patronage.

J. M. SOLKY & CO.

One-Price Clothiers and Furnishers.

Being well dressed is a duty every man owes, not only to himself, but to those dependent upon him for food, shelter, education and a start in life, so that they may be equipped to do for themselves and others. Good clothes, in this age, are almost as valuable to him as the brain, brawn muscle and knowledge which brings him success, for the well dressed man has many chances of advancement, where the poorly dressed one has few, other qualifications being anywhere nearly equal. A man can do better work when he has well fitting clothes on his body, they inspire him with confidence and increase his self respect. The clean-cut man in appearance, will probably be clean within as well as without, and the old adage "clothes do not make the man" is only partially true.

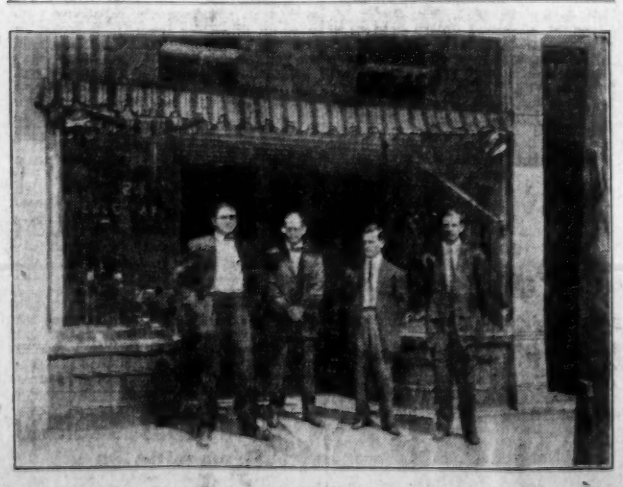
For the past 24 years the firm of J. M. Solky & Co., has been among the leading clothing concerns in Wilmington and during that long period it has had as its patrons a large percentage of the people of this city and section, who wear good clothes. Many of them buy nowhere else and have not for years, the best of evidence that they have always been treated fairly, for if a man is ever deceived by a merchant, he rarely returns. Mr. Solky was, for a number of years, in the store now occupied by DeRosset's book establishment across Front street from his present stand, under the Masonic Temple. About ten years ago this store became too small for his increasing business and he moved to larger quarters. He has now outgrown these and will in a few weeks again move into the building at No. 9 North Front street, recently vacated by Platt & Haar. This commodious structure is being entirely rebuilt, except for the walls and roof, and it is expected that it will be ready for occupancy by August 1st. It will be practically a new store, and according to the architect's plans will be the handsomest structure devoted to clothing and gentlemen's furnishing goods, in the Eastern Carolinas. Absolutely no expense is being spared to make it so, and Wilmington will have a store such as it has never had before, which is saying much, for the city is known as the home of handsome retail stores. In the meantime, Mr. Solky is disposing of his immense stock rapidly so as to be ready to move. Contrary to general custom, he has not allowed it to deteriorate in the slightest degree, on account of the fact that he was to move. The same seasonable goods, from the same celebrated makers, are being received at the Masonic Building store, and the usual course of business has not been interfered with in the slightest degree. Mr. Solky conducts his business on the one-price system entirely, which has been found to be much more satisfactory to both buyer and seller than any other. A fair and reasonable price is placed on all goods and every purchaser is treated precisely the same, the poor man gets the same goods as the rich for the price paid, there is no bartering and every customer must be satisfied or his money is back on demand. This is the Solky way of doing business, and much of his success is due to the one-price system. All grades of clothing are handled, but every grade is the best of its kind and every purse can be satisfied. A specialty is made of the B. Kuppenheimer and Strouse Brothers clothing, goods that carry with them a guarantee that means exactly what it says. Those preferring custom made clothes can be accommodated and suits are made to measure at all prices, from the highest to the lowest. The firm of J. M. Solky & Co., carries the largest stock of absolutely high-grade seasonable clothing, hats, gentlemen's furnishing goods, trunks, valises, leather goods, and everything needed by the well dressed man and boy in the city. It handles no "shoddy", there is no economy in clothes made from cheap materials, such reliable goods as Dr. Deimel Underwear, Munsing Underwear, "Emery" and Manhattan shirts and Knox and Stetson hats are carried, and the policy of the firm has always been to satisfy its customers. Nearly all of the employes of the concern have been with it for years, some of them over 20 years, and all of them are men of long and valuable experience. Besides his large clothing business Mr. Solky is interested in other enterprises, among others the Grand Theatre, of which he is the owner. He has made this the most popular moving picture playhouse in Wilmington, but, not content with doing this, he is now building a splendid vaudeville and moving picture playhouse on Market street, at a cost of $60,000, which will seat over 1,200 people. Mr. Solky has every confidence in the future of Wilmington and is always ready to do everything in his power for its advancement.

HOME OF THE WILMINGTON STAMP & PRINTING COMPANY.

WILMINGTON STAMP & PRINTING COMPANY.

Designers, Printers and Bookbinders.

Never before has there been such a demand for high grade printing as there is at the present time and to satisfy it the "art preservative of all the arts" has advanced to the highest stage of perfection it has yet reached. Job printing, at its best, is not a mere trade; it has as a matter of fact almost risen to the dignity of an art, if it has not already reached that position. Business men, railroads, colleges, manufacturers, in fact, everybody now demands the best, realizing that, in a measure, they are judged by the stationery they use, the catalogues they distribute, the card the salesman hands the customer, as never before. A vast improvement has been made in printing all along the lines, it has progressed more rapidly probably than any other line of endeavor and this has been more apparent in the smaller cities than in the larger. Time was, and not very long ago, at that, when anyone wishing a particularly fine piece of work done, would have to send to Baltimore, Philadelphia, New York or some other of the great cities of the trade, but this time has passed, especially since the Wilmington Stamp & Printing Co., passed into the hands of its present owners. This is one of the most completely equipped printing plants in the Carolinas and has, within the past year, added greatly to its already up-to-date establishment by installing four Monotype machines and three large cylinder and eight job presses, besides making many other improvements. There is absolutely nothing in the line of high-class printing that this concern is not prepared to do in the most workmanlike manner, and the product of its printery will compare favorably with that of the best no matter where located, as will also its prices. The plant of the company at 116 North Second street, is large, airy, well ventilated, and lighted and is a model of completeness. The company makes a specialty of designing, printing and binding booklets and catalogues, office stationery, folders, college annuals, society and railroad work. It does a great deal of important work for the Coast Line and Seaboard roads and also for the Tariff Bureau of these companies at Richmond and Atlanta. Everything in printing and stamping can be obtained from this concern at short notice, promptness being one of its merits. It does, in addition to general printing of all kinds, steel die stamping and copper plate printing, embossed, railroad, half-tone and color work, by every process, corporation and notary seals, brass and aluminum checks and stencils are handled, also Shaw Walker office supplies and filing systems. About 60 people are employed in the various departments. The Wilmington Stamp & Printing Co., is the result of the merger of the Regwill Printing Co., and the Wilmington Stamp Works, made in September, 1911, and its progressive methods have been most substantially recognized by all discriminating lovers of good printing in the city and section it serves.



SHOE STORE OF HEWLETT & PRICE.

HEWLETT & PRICE.

Fine Shoes of All Kinds.

Nothing is more conducive to health, comfort and appearance than good, well made footwear; shoes that are stylish and at the same time comfortable. Shoes that are too large or too small are a menace to the health of the wearer as well as his temper and if there is an article of apparel that can give more torture than a tight fitting shoe it has never yet been discovered. This firm carries all sizes and widths, from AA to E. Intelligent and successful shoe dealers make a study of the feet of their patrons, knowing full well that an ill-fitting shoe or one that does not wear well, means the loss of a customer and no firm has given this subject more careful thought than have the two gentlemen composing the concern of Hewlett & Price, whose establishment is located at 24 North Front street. For years they have been connected with the shoe business here in Wilmington and there are hundreds of people in this city and section who will buy from no one else. The store was opened at 109 Market street about six years ago and was a pronounced success from the beginning, so much so in fact, that on October 20th, of last year the firm moved into its new and commodious quarters at 24 North Front street, where they have one of the most attractive stores in the shopping district, and carry a stock that for completeness is one of the finest ever assembled here. All sizes and widths from AA to E are carried.

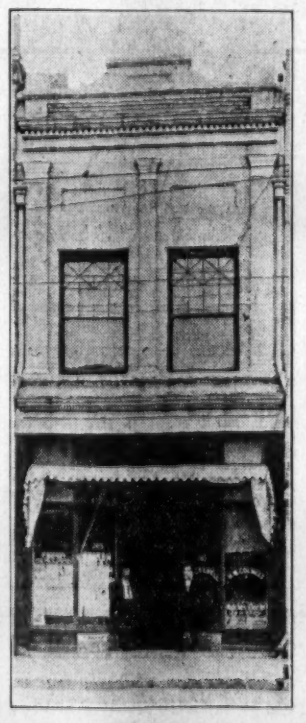
The establishment has only a frontage of 20 feet and from the sidewalk one can get no adequate idea of the contents of the store, for it extends back a distance of 140 feet, providing a floor space of nearly 3,000 square feet. Every pair of shoes; ladies', men's and children's, from this store carries with it the personal guarantee of the proprietors, that it is exactly as represented in every way, or the money paid by the purchaser is cheerfully refunded. They can afford to give this guarantee, for only the best of every grade and price is handled. Such shoes for men as those made by the Brocton Co-Operative Co., and for ladies by Utz & Dunn, of Rochester; Heiming & Laird-Schober Co., the the Grover Shoe, and Wise Shaw & Fedder, of Cincinnati, and the splendid products of the most costly shoe carried by the firm. For children a fine line of seasonable stock from the factories of Kreid Fisher and A. S. Kreider is sold. Although one of the youngest shoe concerns in the city, Hewlett & Price ranks among the leading firm and are doing a business that is constantly increasing. Both of its members, Mr. George T. Hewlett and Mr. Joseph A. Price, are Wilmingtonians and have been connected with the shoe business here—Mr. Hewlett for 27 years, and Mr. Price for a dozen or more. They are among the most progressive young business men of Wilmington and active in aiding in every movement for its growth and prosperity.

SHOE STORE OF HEWLETT & PRICE.

FOLTZ & KENDRICK.

Photographers.

Photography has, during the last decade, reached a degree of perfection that could hardly have been dreamed of by its inventor, and at no time in its history has it been nearly so popular as at present. It has long since ceased to be merely a mechanical occupation, except to a class that never progresses, but is recognized as an art, for without artistic temperament, to a greater or lesser degree, no one can hope to be a successful photographer, but will always remain a mere imitator and follower. Originality in conception and skill in execution, combined with the latest equipment, are necessary to produce the highest class of work. That these requisites are possessed by the members of the firm of Foltz & Kendrick, in a high degree, no one really interested in photography can doubt who has carefully examined the pictures produced by them. Connoisseurs who have studied them are delighted as well as those who do not understand the fine points of a picture, but ask only for a truthful portrait. The studio of Foltz & Kendrick on the fifth floor of the Southern Building is one of the most attractive places in Wilmington, and there is every facility for the execution of the finest class of work. The firm numbers among its patrons almost every lover of good pictures in this city and section, and its patronage is constantly growing as the merits of its work become more widely known. Intelligent people realize that anyone worthy of a picture at all is worthy of a good one, and they get only the best at this studio for the firm will allow no other kind to leave it. They also do crayons, water colors and pastels along the best lines. The firm of Foltz & Kendrick was established here by Messrs. Andrew J. Foltz and Fred W. Kendrick about four years ago and it has had a gratifying success. Both gentlemen are originally from Philadelphia, but since coming here have been actively identified with the business and social life of Wilmington, and are among its most progressive citizens.



STORE OF JOHNSON & KEEN.

JOHNSON & KEEN.

Baldwin Pianos, Sheet Music, Tuning and Repairing.

No home of culture and refinement can be complete unless it is supplied with one or more musical instruments, for the families are few and far between that have not at least one member with musical talent, who can supply the domestic circle, as well as music-loving visitors and friends with unlimited pleasure. The piano is by long odds the most popular of all instruments, and on account of the economy of manufacturing in large quantities, by the use of improved machinery, the prices have, of recent years been so greatly reduced that people with the most limited means have, by using the weekly or monthly payment plan, been enabled to purchase really fine instruments. The favorite pianos of a large percentage of people, in and around Wilmington, are those made by the Baldwin Company, for which the firm of Johnson & Keen, 205 Princess street, are the representatives here. The reason for the popularity of the Baldwin, Hamilton, Howard and Ellington instruments, all made by one concern, is not far to seek.

Located as it is along the Atlantic seaboard, this city and section get the full benefit of the strong salt air fresh from the ocean, which is fatal to the usefulness of most pianos, placing them quickly out of commission. Baldwin pianos sold here are all made especially to stand this climate, they are known as "export" pianos, and stand the sea air admirably, while others succumb. There is now in a house on Wrightsville Sound a Baldwin piano which has been in use for four years without ever having been affected, while instruments in residences, on either side, are frequently made useless. The truth of this assertion can be demonstrated at any time. The Baldwin pianos are distinctly instruments of the highest class, they should not be confounded with cheap grades, and in proof of their superiority is the fact that they won the Grand Prize at the Paris Exposition in 1900, in competition with all the great piano manufacturers of the world. The firm of Johnson & Keen have been handling these splendid instruments here for the past year and have sold a number, among the purchasers being the garrison at Fort Caswell.

The concern is composed of Prof. George L. Johnson and Mr. Charles H. Keen, both of whom have had valuable experience in handling musical instruments. They are also members of the firm of Charles H. Keen & Co., dealers in sheet music, tuners and repairers of pianos and musical instruments and agents for the Edison graphophone. Prof. Johnson is an Englishman by birth and is an accomplished musician. Mr. Keen is a native of Wilmington, where he has always lived and four years ago founded the firm of which he is the senior partner.

STORE OF JOHNSON & KEEN.

ARMISTEAD-ROGERS CO., INC.

Distributors and Manufacturers' Agents.

Enterprising concerns everywhere are rapidly beginning to recognize the immense advantage possessed by Wilmington as a distributing point over all others, and a large number of the more progressive of them have established branches here that have, in importance, become rivals of the main house. This is particularly the case with merchandise brokerage firms and this business is fast becoming one of the most important in the city. One of the most flourishing branches here is that of the Armistead-Rogers Co., Inc., of Norfolk, Va., among the largest and most important distributors and manufacturers' agents in the South. In selecting Wilmington as one of its branches to handle the immense trade it has in the Carolinas this firm paid it a high compliment for it was a practical admission that it could supply its customers more promptly, better and cheaper from this point than it could from any other. The office and warehouse in Charleston of this company is handled by the local office here.

The extent of the business done by the Armistead-Rogers Co., in this city may be best gathered from the fact that three large warehouses are required for the storage and handling of its stock. The main warehouse, as well as the office is at 304-308 Nutt St., fronting on that thoroughfare 60 feet and extending back 150 feet, and as both stores are occupied, it contains in the neighborhood of 7,500 square feet. The one at 402 Nutt street has about a similar capacity and the other is one of the immense buildings of the Seaboard Air Line Railway Co. The company handles all kinds of heavy groceries and grocery specialties, being distributors for the Corn Products Co., which manufactures the famous "Karo" syrup, and for the National Starch Co.'s "Argo and Kingsford's Corn Starch." It is probably the largest distributors of California Lima beans in the South and also makes a specialty of salmon, sardines, and canned goods. Other specialties handled are those of O. & W. Thom Co.'s "Tanglefoot Fly Paper"; Proctor & Gamble Distributing Co.'s "Flake White Lard"; Swift & Co.'s soaps; J. W. Beardsleys Sons "Pure Food Specialties," and the G. Washington Coffee Sales Co.'s "G. Washington Instant Coffee."

The company sells only to wholesale merchants and jobbers, the larger part of its sales being in carload lots, but it carries a tremendous stock in its warehouses to meet immediate demands in broken lots, from its patrons.

The officers of the Armistead-Rogers Co., are Messrs. Charles Rogers, president; E. M. Stribling, vice president; E. N. Fuller, secretary; and J. E. Williams, areasurer. The three former gentlemen live in Norfolk, while Mr. Williams makes his home in Wilmington, being manager of the branch in this city. They are among the progressive business men of the South and have shown their confidence in the future of Wilmington by establishing one of their largest branches here.

NEW STORE OF THE ARMISTEAD-ROGERS CO., INC.

ELVINGTON'S PHARMACY.

Wilmington's New, Popular and Attractive Drug Store.

There is always an attractiveness about the modern pharmacy that few other establishments possess and this is enhanced when it is new or has just passed under new management, for even the very best stores, it would seem can be made better. This has certainly been the case with Elvington's Pharmacy, in the Carroll Building, at the corner of Princess and Second streets. Always progressive and up-to-date the store has been thoroughly renovated since it passed into the hands of Mr. D. A. Elvington, a few weeks ago; the stock is larger and more varied and the business has taken on new life under the management of its new owner, who is one of the most capable pharmacists, as well as one of the popular young business men of the city.

Elvington's Pharmacy is admirably located, near the centre of the business section, is large, handsomely furnished and splendidly stocked and particular attention is given to the compounding of prescriptions which are sent for and returned promptly by messenger. Only the freshest and purest drugs are used and Mr. Elvington, who is a graduate of the Page Pharmacy School of Raleigh, formerly of Greensboro, gives his particular and individual attention to this department of the busines. A full stock of proprietary preparations, toilet and fancy articles, periodicals and stationery and everything usually found in a high-class drug store, is also kept on hand and the artistic and modern soda fountain, one of the handsomest in the city, supplies the most delicious drinks.

Mr. Elvington, before starting in business on his own account, was employed at Hardin's Pharmacy and has a wide circle of friends who are gratified at the great success with which he is meeting.

DRUG STORE OF D. A. ELVINGTON.

A. O. SCHUSTER.

Jeweler and Silversmith.

There is no class of mercantile establishments that add more to the attractive appearance of the shopping district of any city than high-class jewelry stores, stocked with the latest and best from the leading manufacturers at home and abroad. There are few people of taste to whom artistically designed jewelry, cut glass, silverware, and useful articles kept by the high class jeweler do not make a strong appeal, and the attractive establishment of A. O. Schuster, 104 North Front street, has for years been headquarters, when anything in his line is needed. No better investment can be made than diamonds and other precious stones, solid gold and silverware. Possession of it can be enjoyed, while at the same time it retains its value and if necessary can be realized upon. Care, however, should be taken to purchase only the best and this is the only kind Mr. Schuster keeps in stock, his personal guarantee going with every article that leaves his store, that it is just as represented. The stock of diamonds, rubies, pearls, emeralds and other precious stones, watches, chains, charms, rings, brooches, clocks and hundreds of pieces of jewelry from which to select, is one of the finest in the Carolinas, and his trade has grown to immense proportions, his mail order department having had an especially rapid growth with the institution of the parcel post.

The business was established by the late Victor E. Zoeller and Mr. Schuster in 1899, under the firm name of Victor E. Zoeller & Co., and was successful from the first, a high standard being set and rigidly maintained. Upon the death of Mr. Zoeller, his interests were bought by his partner, who has since conducted the business along the most progressive and modern lines. Mr. Schuster is a practical watchmaker and manufacturing jeweler and since coming here from New York to make his home, 14 years ago, has been thoroughly identified with the business life of the city.

Mr. Schuster has always been a friends of the newspapers and a firm believer in printers' ink. He is probably one of the best advertisers in the city.

INTERIOR OF SCHUSTER'S JEWELRY STORE.

NEW YORK RESTAURANT.

The Best of Everything.

In almost every city of any importance throughout the Carolinas, Georgia and Alabama, will be found one of the attractive restaurants of the New York Quick Lunch Co., which has succeeded, by giving the best food for the least money, properly served and cooked, in building up an immense and constantly increasing business. There are now over 25 places owned by the enterprising concern and others are constantly being added. The establishment here in Wilmington is known as the New York Restaurant, of which Mr. Jno. G. Pestoles is the popular and capable manager. The place is located at 202 Princess street, and since its doors were opened for business it has been patronized by many of the leading people of the city, as well as by a large percentage of the traveling public, who have learned by the experience gathered in other places to expect superior food and service. The restaurant is the largest in the city, attractively furnished, cooled by electric fans and is always kept clean and sanitary. An eating bar runs the entire length of the room, a distance of 75 feet, while ranged along the opposite sides are tables seating four persons, some of which are reserved for ladies. The restaurant never closes, night or day, and the same attention is given to patrons at 3 o'clock in the morning as they receive at noon. The best the market affords, including all the delicacies of the season, are served by efficient waiters and cooked in a sanitary kitchen, as clean as it can be made. Although the food and service are unusually good, the prices charged are most reasonable and the dinner served every day from 12 to 2 for 25 cents, is the best in the State for the money. Prices of other food is proportionately small and the manager sells meal tickets at the rate of $6 in tickets for $5; $4.75 for $4; $3.50 for $3; $2.30 for $2; and $1.10 for $1. This system has proven most popular, many of the guests being regular boarders. Mr. Pestoles, who is a native of Greece, has been in the Carolinas for a number of years, having served as manager in the restaurants of the company at Asheville, Salisbury and Charlotte, coming here from the latter city nearly three years ago. He is a thorough restauranteur, to the manner born, and there is no detail of the business with which he is not familiar. Mr. Pestoles is a public spirited and progressive citizen, who is always ready and willing to lend a helping hand to any cause that is for the welfare of old Wilmington, his home and the city in which he has cast his fortunes.

R. P. VALENTINE
REAL ESTATE.
Charlottesville, Va.

MILLER'S EVERYWOMAN'S STORE.

MILLER'S. EVERYWOMAN'S STORE.

Ladies' Ready-to-Wear Apparel.

Wilmington has at last what the feminine portion of its inhabitants has long felt the need—a thoroughly high class woman's store, devoted exclusively to ready-to-wear. There have always been, of course, many establishments catering to her wants, but none devoted particularly and exclusively to her—a Modern Temple of Fashion—until Miller's Everywoman's Store threw open its doors last March. In the comparatively short time that has elapsed since its establishment, Miller's has become the headquarters of the best dressed ladies of the city and this section of the Carolinas. There is not an out-of-style garment to be found in this beautiful and attractive store, located at Front and Princess streets in the very centre of the shopping district. Everything is of the very latest, from the best modistes and designers, both at home and abroad—dresses, coats, suits, skirts, waists, hosiery, linegrie, and the hundreds of other articles that go toward making the toilet of every well dressed woman complete, whether for street or house wear, ball, party, the seashore or mountains. Nothing has been forgotten or neglected by Mr. Miller to give the ladies of Wilmington and this vicinity, a store that in its stock and appointments, as well as in prices, will compare most favorably with those of any city, no matter what its size. There are hundreds of garments—the very latest models and the best efforts of the most talented designers to be found in his spacious store and every provision has been made for the convenience of patrons in trying them on. A corps of alteration operators are employed, with workshops in the rear, and every garment that leaves the store must be a perfect fit and give entire satisfaction. Mr. Miller has had years of experience in some of the largest establishments in the country devoted to designing and manufacturing ladies' and misses' garments and is familiar with every detail of the work. For years he has kept in constant touch with the great cities of fashion in Paris, Vienna, Berlin, London and New York and his judgment may be relied upon implicitly. He has set for himself a high standard and the fact that his efforts to please have been and are being appreciated by the ladies of this part of the Carolinas is most gratifying. Mr. B. Miller and Chas. S. Snyder of Everywoman's store came here from Baltimore, where they are well known in the best trade circles and has a staff of capable and efficient help to assist him. Since making his home here he has become thoroughly identified with the business life of Wilmington and has the greatest faith in its future growth and development.

(advertisement)

STERCHI-BANCROFT-RICH CO.
(Incorporated.)

Wholesale and Retail Furniture and House Furnishing Goods

There is no good reason why every home should not be comfortably and attractively furnished in these days of reasonably priced house furnishings and modern methods of merchandising, by means of which every man and woman, no matter what their income, can by the practice of a little economy, and self-denial, buy furniture that only a few years ago was only within the reach of the very well-to-do. Many of the most beautiful and artistic homes in the country have been furnished on the easy payment plan, and nearly every house in America has adopted this system in connection with its cash business. Wilmington has, in the recently organized Sterchi-Bancroft-Rich Co. one of the largest and most complete furniture and house furnishing goods houses in the Carolinas. Incorporated on May 20th, the concern succeeds A. D. Rich Co., and has gone into the business here in Wilmington on a much larger scale than any house has before attempted. Some idea of the way it is doing business may be gathered from the fact that the first shipment it has received from the factories, consists of ten full carloads of furniture, one of the largest, if it is not the largest, shipment ever handled by a retail firm in the State, at one time. The enterprise starts out under the most encouraging auspices. Its stock is new and from the best makers, its equipment for handling a large business is complete, the men composing the company have had long experience and the prices are in the nature of a revelation to the public. The concern is located at 110 and 112 North Front street, in the center of the shopping district and its establishment was thoroughly renovated before the new stock began to arrive and now that it is in place the people of Wilmington have an opportunity of seeing what a really high-class modern furniture store should be. Everything for the furnishing of a house from top to bottom, no matter how modest or how pretentious, can be found in these immense and attractive salesrooms and the prices for everything are just right. Fronting 30 feet on the main thoroughfare of the city, the first floor extends back a distance of 120, while the two upper floors are just twice as large, providing a floor space of 18,000 square feet in which to display the stock, which is unusually well arranged for the inspection of the shopper. In addition there is a storage warehouse at 108 Dock street 190x110, containing 41,800 square feet, making a total of nearly 80,000 square feet of floor space.

The officers of the company are Messrs. J. G. Sterchi, president; Edwin Bancroft, treasurer, and A. D. Rich, secretary. Mr. Sterchi is one of the largest furniture dealers in the country, being interested in ten stores in Knoxville, Chattanooga, Etowah, Lenoir, Cleveland and Johnson City, Tennessee; in Middleboro, Kentucky, and in this city. Being an immense buyer, he is, of course, enabled to get prices that would be impossible for the smaller dealer. Mr. Bancroft, who is a native of Tennessee, came to Wilmington from Oklahoma, where he went when the territory was first opened for settlement and successfully engaged in the real estate business. Mr. Rich needs no introduction to the people of Wilmington where he was in business a number of years and has a host of friends. The gentleman interested in the new company are public-spirited and progressive and have the greatest confidence in the future progress and development of Wilmington.

(advertisement)

THE GEO. L. MORTON CO.

—Manufacturers—

Spirits Turpentine and Rosin

For many years the manufacture of spirits turpentine and rosin from the pine forests of North Carolina was one of the leading industries of Wilmington and though not as important as it once was is still carried on to a considerable extent. One of the largest and certainly the oldest concern engaged in the business is the George L. Morton Company, of which Capt. Jesse Wilder is the head and front. This company is one of the few that did not enter the trust when it was formed and has continued to operate successfully, supplying its customers with the purest of products and rigidly maintaining the high standard that was set when it was established by Capt. Wilder in 1868, the year succeeding the War Between the States, in which he was an active participant. The works of the company are located on Eagle Island on the Cape Fear, just opposite Dock street. The office is at 113 North Water street on the river front. They are equipped with all necessary machinery and the output of the plant has for years set a standard. Capt. Wilder continued the business alone most successfully until 1872, when he was joined by the late Mr. S. H. Morton, his brother-in-law. Upon his death his son, Col. George L. Morton, formerly postmaster of Wilmington and now a resident of Atlanta, took his place and the George L. Morton Co., was established, with Capt. Wilder as general manager. Under his enterprising and progressive management the business has prospered and the enterprise is recognized as one of the substantial industries of the city. Capt. Wilder served for four years in the Confederate army, one year in the Second Georgia Battalion and three years in the Fourth North Carolina Cavalry, being captured the day before the surrender of Gen. Lee, and spent some months in prison at Johnson's Island, near Sandusky, Ohio. Upon his discharge he returned home and, like his comrades, set about the work of rebuilding the family fortunes with the hardihood that was one of the most admirable traits of the Southern soldier. Although he has always taken an interest in public affairs he has never but once held office, having been selected some years ago as a member of the Board of Audit and Finance of Wilmington. A gentleman of the old school, yet a thorough business man in the best sense of the word, Capt. Wilder is highly honored and respected by a wide circle of friends and acquaintances. The firm is public-spirited and very progressive.

(advertisement)

FURNITURE—THE STERCHI-BANC ROFT-RICH CO.

WILL L. MILLER.

Poplar, Oak, Ash and Gum Logs

Nothing has had so much to do with the development and growth of Wilmington, as its lumber interest. Saw mills were the first industries ever established here, back in Colonial times, and the progress of the city has been coincident with that of the lumber trade in its many and various branches. One of these is dealing in hardwood logs, which are floated in rafts down the Cape Fear, Northeast and Black rivers and their tributaries and shipped to veneer mills which manufacture them into timber for furniture factories. This is an industry of considerable importance, and Mr. Will L. Miller, whose offices are in the Southern building, is one of the leading dealers. He is known far and wide in the trade as "Miller, the Gum Man," on account of the leading part he has taken in bringing the one-neglected sweet gum timber into prominence as a box-making material. He was instrumental in getting the Acme Tea Chest Co., of Glasgow, Scotland, to locate its plant on Eagle Island, giving Wilmington one of its most flourishing industries, and was for 10 years representative of the concern in America, erecting the first derricks and mills on the island, and superintending their erection and equipment. Before coming here he was for 27 years in the lumber business in Memphis, Tenn., with another concern, and all his business life he has been connected with lumber with the exception of two years spent in the employ of the Louisville & Nashville road, and in farming. Mr. Miller is a native of Pennsylvania, having been born on the site of the battle fought by Gen. Braddock, with the French and Indians, near where Pittsburg now stands, his father having at one time owned a farm near there. When he was a mere boy, however, the family moved to Kentucky, where he was raised. Although he was but a boy when the war was raging between the North and South, he saw service in the Federal army, carrying dispatches as a courier.

Mr. Miller, who is public-spirited and progressive, has built up a large and growing business in poplar, oak, ash and gum logs since locating here and has an excellent equipment of lighters and for hire, supplied with hoisting apparatus.

(advertisement)

BRUNSWICK GROCERY CO.

—Wholesale and Retail—

Grocers and Commission Merchants

Telephone 256

No branch of trade has made greater progress during the last few years in Wilmington than has the wholesale grocery and commission business. The great advantages of the city as a distributing point have always been recognized but only comparatively have they been developed to the extent that was deserved and in this development the Brunswick Grocery Co., has taken a leading part. This concern, located at 17 Market street, occupies a building fronting 30 feet and extending back a distance of 125. Both floors are used providing a floor space of over 7,000 square feet in which has been assembled one of the most select stocks of staple and fancy groceries, canned goods, provisions, hay and grain ever assembled in Wilmington. The company also does a retail and commission business but of recent years the wholesale branch has grown so rapidly that it is now much larger than the other two combined. It extends throughout the section surrounding Wilmington for a distance of 50 miles and the local trade is also a large factor. The business was founded about 13 years ago by Mr. W. W. Galloway, the present senior partner. About a year ago his son, Mr. G. R. Galloway, bought an interest in the business. He is a traveling man of experience having traveled the Carolinas for the past several years and since becoming a partner with his father has spent much of his time on the road building up the wholesale business of the concern. Since the reorganization the company, which was formerly at 2 Water street, moved into its present quarters which are much better adapted to its needs than the old warehouse. Both Mr. W. W. Galloway and his son, Mr. G. R. Galloway, are natives of Brunswick county, but have lived here for years and are thoroughly identified with the business interests of the city.

(advertisement)

C. H. FORE & COMPANY.

Dry Goods, Notions and Fancy Goods.

It would indeed be difficult to find a more attractive and better stocked establishment devoted exclusively to dry goods, ladies' furnishings, notions and fancy goods than that conducted by C. H. Fore & Co., 113 Market street. Ever since it threw open its doors for business about 12 years ago this store has been the headquarters of the best dressed ladies of Wilmington, and this section of the Eastern Carolinas, and it is not going too far to say that it is their favorite shopping place. The first impression one has upon entering the store is the air of freshness that pervades it, there is no suggestion of being behind the times, everything is so new, appearing to have just left the mills of the manufacturers, and there is very good reason for this impression. Mr. Fore is a thoroughly up-to-date and progressive merchant, not one of those who keep goods on his shelves, in and out of season, until they are sold at the prices first placed on them. He is willing to make a sacrifice to make room for new goods and he frequently does, for it is his policy to always handle only the latest and most seasonable goods. No ready-to-wear garments are carried, a specialty being made of dress goods and silks and of these he carries probably the largest stock in Wilmington. Ladies' furnishings, including fine hosiery, gloves, neckwear, scarfs, ribbons, laces and embroideries and hundreds of other articles needed to complete milady's toilet are also handled.

A special is made of corsets and the firm is sole agents for Thomson's, Warner's and Redfern makes, the very best that are or can be produced. The firm is also sole agents for the celebrated Onyx Hosiery and carry a complete line of Kayser's double tipped silk gloves.

It would require much space in this issue of The Star to begin to describe the stock of this thoroughly modern dry goods and ladies' and children's furnishing store, more than is at the writer's command, and a visit to Fore's is necessary to get an idea of the variety and excellence of the goods handled. Suffice it to say, that the great store room, fronting 25 feet on Market street, and extending to the rear a distance of 120 feet, is literally packed with the products of the best manufacturers, both at home and abroad. Mr. Fore, the popular and enterprising proprietor, has been in business here a number of years, coming to Wilmington as a young man from Richmond, Va., where he was born and was for over 20 years with A. D. Brown. He is one of Wilmington's most progressive merchants. It should also be remembered that Mr. Fore is the sole agent here for the famous Pictorial Review Patterns, the most stylish on the market.

(advertisement)

UNCLE CHARLES' PAWN SHOP.

Chas. Finkelstein, Proprietor

There is a good deal of misunderstanding about the status of the loan office, or as many choose to call it, the pawn shop, that should be corrected. Most people do not realize that if it is conducted along the right lines, the loan office is one of the greatest conveniences a community can have. It is far better if one needs the money, to pledge some valuable, paying a reasonable interest upon it, than it is to borrow from a friend, perhaps embarrassing him as well as yourself, or to go too deeply in debt. Merchants and other business men borrow from banks every day, and there is no more harm in that than it is for the salaried man, temporarily embarrassed, to raise money on his watch, or some other valuable, to tide him over. "Uncle Charley" as Mr. Chas. Finkelstein is popularly known, is the proprietor of one of the best loan offices in the country, at 16 South Front street, and has as his patrons many of the most prominent people in Wilmington and this section. All transactions conducted with him are strictly confidential, he is generous in his advances and articles left with him are as safe as if they were locked in a safety deposit vault. Mr. Finkelstein, who comes originally from Jacksonville, Fla., has been in business here about four years and moved to his present store from 108 Market street. Besides doing a general loan business he keeps on hand a splendid stock of watches, diamonds, jewelry, clocks, musical instruments, trunks, valises, cutlery, leather and sporting goods, clothing and scores of other articles,

CHAS. FINKELSTEIN

in fact, his is one of the most popular stores in Wilmington. His prices are at all times most reasonable and all goods will invariably be found just as they are represented to be, for "Uncle Charley" has a reputation for reliability that is one of his greatest assets.

IMPERIAL MUTUAL LIFE & HEALTH INSURANCE CO. A. W. EK, MANAGER.

Industrial insurance has made immense strides in popularity in Wilmington during the last few years, or since the Imperial Mutual Life & Health Insurance Co., of Asheville established a branch office here under the management of Mr. A. W. Ek. Within a comparatively short time home insurance companies here began to make tremendous progress, the people of the State are beginning to realize that by supporting them they are keeping the premium money in North Carolina instead of sending millions away to the North and abroad, as they did formerly. The Imperial, the local office of which is in the second floor of the Odd Fellows' Hall, is one of the most progressive of the home companies, and every year since its organization it has shown a sturdy and healthy growth. No insurance is written outside the State, but North Carolina is thoroughly covered and the increase in the number of policy holders in this city and section has been particularly rapid. Mr. Ek has proved himself a natural born insurance man and his success and that of his agents in presenting the merits of his company has been most gratifying. The Imperial writes what is popularly known as industrial insurance, that is, it deals for the most part with the wage-earners, the policy-holders paying a small weekly or monthly premium to insure them against sickness and accident, as well as death. It is a strong and enterprising institution, pays its benefits promptly, and is under the control and supervision of the State Commissioner of Insurance. Mr. Guy Green the president, is one of the most prominent business men of Asheville, where the general office is located, and his connection with the company is a guarantee of its stability. Mr. W. B. Starnes, the treasurer, resides in Asheville, and Mr. Ek, who has charge of the business in this city and section is also the general secretary. Mr. Ek, who is full of public spirit, has for many years been in the insurance business and has been most successful.

(advertisement)

J. WEIL.

Dry Goods, Cloaks, Notions, Underwear, Hosiery, Gloves, Laces and Embroideries.

When a merchant has successfully conducted business for nearly 40 years in the same community, steadily growing from year to year, it is the best possible proof that his dealings with his patrons have been of the most satisfactory character. This is the record of Mr. J. Weil, one of the leading merchants of Wilmington and one who is honored and respected by the entire community. The establishment of Mr. Weil, at 111 Market street, is one of the largest and most attractive in the city and he carries a tremendous stock of dry goods, notions, hosiery, gloves, laces and embroideries, and everything in ladies, children's and misses' furnishings. His stock of Summer vacation goods, for mountain and seashore, is especially fine and great efforts have been made with success to out-do all former efforts. Besides carrying on the finest stock of dry goods, and ladies' furnishings in the Carolinas, a splendid line of druggets, art squares, rugs and mattings is carried. This department of the business is a veritable store in itself, and as in every other part of this establishment the best quality of goods may be obtained at the lowest prices. There is plenty of room to display the immense stock, the building fronting 25 feet on Market street and extending back a distance of 132 feet. All of the four large floors are occupied, providing a floor space of nearly 14,000 square feet, all of which is utilized. "Weil's" has always been a favorite shopping place for the ladies, and the men, too, for that matter, throughout this section, ever since it was established in 1874 by Mr. Weil, who came here from Wilson, N. C. He moved several times before becoming permanently settled, but always remained on Market street, in the neighborhood of his present store. As has been said, a merchant who has conducted business continuously for nearly 40 years, is rarely met with in active service, but Mr. Weil is one of the exceptions and his business is carried on along the most modern lines.

(advertisement)

KENTUCKY HORSE & MULE CO.

Auction Sales Twice a Month

Located as it is in the center of what is probably the most wonderful trucking country in many respects, in the world Wilmington is naturally the headquarters of a large trade in horses and mules and the field here is thoroughly covered by the Kentucky Horse & Mule Co., whose new, complete and extensive stables are at 17th and Dock streets. But while a large trade is conducted in supplying the farmers of the eastern section of the Carolinas with stock, this is only one part of the immense business of the concern which handles horses and mules for all purposes, riding, driving, light and heavy hauling and family use. There is nothing in its line that is not handled and the facilities of the company are unequalled by that of any stable in this part of the country. Besides selling at public auction and private sale the company does a large hiring business, by the day, week or month. Its stables on the suburbs are admirably located, and were built after ideas gained from the long experience enjoyed by the proprietors. Fronting 50 feet they extend back a distance of 200 feet, are well lighted, ventilated and thoroughly well drained and sanitary. There are ample accommodation for 200 head of stock, and since the company moved into its new quarters on September of last year, it has sold over 600 horses and mules. Adjoining are ample yards the company owning property 100x220 feet, and the wide thoroughfares, splendidly paved in the vicinity, supplying excellent facilities for exhibiting the stock to purchasers. Private sales are made every day and between the months of September and April there are frequent auction sales both of working horses and mules and blooded stock. This is not by any means a stock-rasing country and most of the animals sold by the Kentucky Horse & Mule Company come here from the famous farms of the Blue Grass State. Its connections there are such as to give it an unusually fine supply at all times, Mr. A. H. Jewell, the president, being largely interested in stables both in Lexington and Cincinnati. He also does a large business in Rocky Mount, and Goldsboro, in this State, where large stables are located. Mr. Ward Lutes, the secretary and treasurer, is also from Lexington, where for 15 years he dealt in horses and mules and has all his life been connected with the trade. He recently moved to Wilmington with his family and lives at Carolina Heights. Mr. F. T. Mills is the general manager of the company and is probably the best known dealer in this section, where he has been handling stock for the past 30 years. Mr. Mills, who is a native of Onslow county, founded the business now carried on by the company in 1891 and conducted it until 1911, when the present company was incorporated. There are few men who have as wide a reputation for reliability as Mr. Mills and the horse buyers of this section have learned by long experience that his word is as good as his bond.

The officers of the company are public-spirited and progressive and are always ready and willing to lend a helping hand to any cause that is for the welfare of Old Wilmington in the future progress and prosperity of which they have the greatest confidence.

(advertisement)

JOHN W. PLUMMER, JR.

Fruit and Candies and Manufacturers of Purity Ice Cream.

Food experts assure us that there is nothing more wholesome and nutritious than ice cream, confections and in fact all kinds of sweets, when they are made from pure materials, and under sanitary conditions. At the same time they say that no article of food is more unhealthy and dangerous when the reverse is the case. They should know, for the chemical analysis tells the truth, and believing what the chemists say, the consumer of today is more careful than ever before in selecting his, or her, confectioner and ice cream maker. The fact that a very large percentage of the particular people of Wilmington and this section are patrons of Mr. John W. Plummer, Jr., and have been for years, is very good evidence that they are satisfied with the goods and service he furnishes them. Mr. Plummer, whose attractive place of business is located at 219 North Front street, is one of the leading confectioners of this city and is also the manufacturer of the celebrated "Purity" ice cream, than which none better is, or can be, made for every ingredient that goes into its making is absolutely pure and wholesome. It is the last word in ice cream manufacture and those who have never partaken of it have a pleasure in store that should not be neglected. Besides a splendid line of domestic and imported candies, Mr. Plummer makes a specialty of such standard brands as "Huylers," "Park & Tilfords", and "Martha Washington" confections in handsome and artistic boxes for presents as well as in bulk. He also has one of the finest soda fountains in Wilmington and his store, beautifully furnished, is the resort of the nicest people of the city. He also has charge of the reserved seat booking for the Academy of Music.

Mr. Plummer started business more than a dozen years ago at 202 Princess street, and from the first was successful. About six years ago he erected his present building after ideas of his own, and it is easily one of the most attractive stores in the city.

(advertisement)

CHESNUTT & FREEMAN

Wholesale Boots and Shoes

No field of commercial endeavor is more thoroughly covered in Wilmington than the boot and shoe business and among the leading firms, engaged in it is that of Chesnutt & Freeman who are both wholesale and retail dealers at 30 North Front street. Handling the products of many of the most celebrated manufacturers, this firm makes a specialty of no particular line of footwear and carrying the immense stock it does its cutsomers have an opportunity to select from the best on the market. Everything in footwear is kept in stock for men, ladies and children. From the finest and most costly shoe made, to the cheapest grade and every taste and pocketbook can be suited. The business was started 20 years ago under the firm name of Chesnutt & Barrentine, and from the first a high standard of excellence was set which has been conscientiously maintained, with

CARL F. STRUNCK & CO.'S SHOE STORE.

the result that many of the patrons of this house have never bought shoes anywhere else for years. No better proof of reliability could be asked for or more sincere compliment paid. The firm occupies the entire building fronting on the main thoroughfare of the city 25 feet and extending back a distance of 100. The main floor is given up entirely to the retail trade and is most attractively furnished and conveniently arranged. The leading makers of the country are represented on the splendidly stocked shelves, names known for excellence and reliability by every wearer of good shoes, and every pair that leaves this store has the guarantee of the firm that it is exactly as represented. The two upper floors are given up exclusively to the wholesale department and the stock of boots, shoes, rubbers and supplies of all kinds, is large, select and complete while the prices are the lowest quoted on the market. The trade extends throughout the Carolinas and part of Georgia and four salesmen are kept on the road. Upon the retirement of Mr. Barrentine, several years ago, the business was carried on uninterruptedly by Chesnutt & Freeman. As has been stated, Mr. Chesnutt was one of the founders of the business. Mr. Freeman has also had a long and valuable experience in the shoe business, having been for twenty years connected with the old firm.

(advertisement)

MARTIN BRUNJES

Groceries, Tobacco, Cigars, Etc.

That the city is expanding rapidly is evident from the fact that some of the leading and most far-sighted merchants are moving their stores further out, so as to keep in close touch with their customers. The trend of Wilmington is to the suburbs; there is where most of the building is going on and the merchant first in the field will get the trade. One of the most modern and complete grocery and general merchandise stores in the city, indeed, in the opinion of many it is the most complete, is that of Martin Brunjes, which was opened for business about four months ago when the proprietor moved from his old stand at Seventh and Market streets, where he had been in business for years. The new store is of brick and concrete, two stories high, fronts on Market street 30 feet and extends to the rear 100 feet. It is one of the best lighted and ventilated, cleanest and most sanitary stores ever built and withal one of the most attractive. The stock of staple and fancy groceries, provisions and grain, dry goods and notions, tobacco and cigars and everything that goes toward making the modern general merchandise store, is fresh from the producers and the prices are most reasonable. An excellent delivery service covers the entire city and suburbs. Mr. Brunjes, the proprietor is still a young man although he may be counted one of the most successful retail merchants in Wilmington. Starting in 1903 with only a little over $200 capital he has by hard work, enterprise and uniformly straightforward dealing built up a splendid business, worth many thousands. Mr. Brunjes is a native of Northern Europe and since coming here has been thoroughly identified with the city's business life.

(advertisement.)

REVILLE & PAGE

Contractors and Builders

Builders and contractors play a most important part in the making of a progressive city like Wilmington and unless they are men of skill and experience much will be left undone that would add to the appearance and stability of the place. The people of Wilmington pride themselves on the attractiveness of its residential section, and on the many handsome business blocks which are monuments, not alone to the enterprise of property-holders, but just as much to the skill of the contractors and builders who operate here. Among these the firm of Reville & Page whose office is at 12 North Second street, occupy a prominent and leading place. This firm is the successor to that of Reville & Comache, who for a number of years were together, but sometime ago Mr. Comache retired from the concern and Mr. Julius Page formed a co-partnership with Mr. J. E. Reville, who has for 15 years been in business here. The firm does all kinds of house building and no contract is too large or too small for it to undertake and perform in the most creditable manner. Recent examples of their work will be found in the beautiful residences they have recently constructed for Messrs. Joseph King at Fifth and Red Cross streets; W. E. Worth, the retired wholesale merchant; W. H. Howe, of the Oakdale Cemetery Co., and R. H. Northrop's residence on Fifth street. The firm also does all kinds of brick work, reinforced concreting and fireproofing, and makes a specialty of repair work. Both gentlemen are thoroughly practical mechanics with years of experience, and they give their personal attention to contracts, using only the best material and employing the most skillful workmen.

CARL F. STRUNCK & CO.

Men's, Ladies' and Children's F—O—O—T—W—E—A—R

Shoes figure largely in the expenses of every family, they are a necessity that are actually burdensome to many and it behooves the economical man and woman, who demand the best at reasonable prices, to be discriminating in the selection of a shoe dealer. Every one realizes that there is no economy in buying inferior footwear, it is high at any price and for that matter so is fancy-priced fotwear, but there is a happy medium, and this has been found by the firm of Carl F. Strunck & Co., whose attractive and splendidly stocked store is located at 128-130 South Front street. Although some of the finest shoes manufactured are sold by this concern it makes a specialty of medium-priced goods and during the more than two years that have elapsed since it was started has built up an immense trade among the best judges of shoes in Wilmington and this vicinity—people who want good serviceable footwear at fair prices. There are no better shoes made than those manufactured by Bart & Packard and the Brown Shoe Co., of St. Louis, the largest shoemaker in the world. "Korrect Shape" shoes for men are favorites in Wilmington as are the Smith's Sterling and Maxine Elliott for ladies, and "Buster Brown" for children. These brands are handled by Carl F. Strunck & Co., as are many other of all grades, made by manufacturers who are not afraid to put their name on them and furnish a guarantee that they are just as represented.

A full line of hosiery and findings is also carried. The firm was organized in December, 1910, by Mr. Strunck and Mr. J. W. H. Fuchs, proprietor of one of the leading department stores of the city, each of whom owns a half interest. Mr. Strunck was formerly in the employ of Mr. Fuchs. They are among the most wide-awake merchants and public-spirited citizens of Wilmington, and have an abiding faith in its future.

(advertisement)

HODGES BROTHERS

Guarantee All Bicycles Fully—Prices Fair

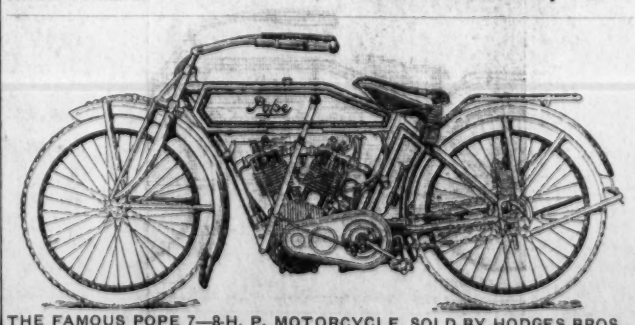
Since the great improvements that have been made during the past few years, by the paving of the streets of Wilmington, along modern lines, and also the vast progress in giving New Hanover, and the adjoining counties, good roads, a decided impetus has been given to the bicycle and motorcycle business. There has been a revival in bicycling and the motorcycle is every day growing more popular with a large class.

For the past ten years the firm of Hodges Brothers, 152 Market street, has been a leader in high-class wheels, both new and second-hand, and has long been recognized as headquarters for lovers of the wheel both in Wilmington and throughout this section of the Carolinas. The concern carries the very latest in wheels, handling all the standard makes besides the Racycle, Velox, Flying Merkle, Hudson bicycles, and the Sewanee, Pope motorcycles, exclusively. A supply of these high-class machines is on hand constantly and a visit to the the sales rooms of Hodges Brothers is most instructive to those interested in bicycles and motorcycles. So much attention has of late years been given the automobile that the fact has been almost lost sight of that its predecessor, the bicycle, has also been greatly improved and today a bicycle can be bought for a comparatively trifling sum, that a few years ago would have been impossible for $150 then the prevailing rate. A far better machine can now be had from $25 to $50 from Hodges Brothers, guaranteed to be just as represented and, as the concern handles nothing but the best, no purchaser could ask more. The Racycle, Velox, Flying Merkle and Hudson bicycles, Sewanee and the Pope motorcycles, handled exclusively by this concern, are positively the last word in bicycle and motorcycle construction.

These machines are sold both for cash or on terms to suit the purchaser, terms that are made most liberal. The best equipped repair shops in Wilmington are maintained, the only motorcycle specialist in the section being employed, and the supply department is stocked with everything needed by the wheel owner, made by the best manufacturers. Mr. W. M. Hodges, the sole proprietor of this modern and popular establishment, is probably the best informed man on bicycles and motorcycles in this section and gives his personal attention to every department of the large business he has succeeded in building up by his enterprise and straightforward methods.

(advertisement)

Albert E. Walker
REAL ESTATE
Charlottesville, Va.

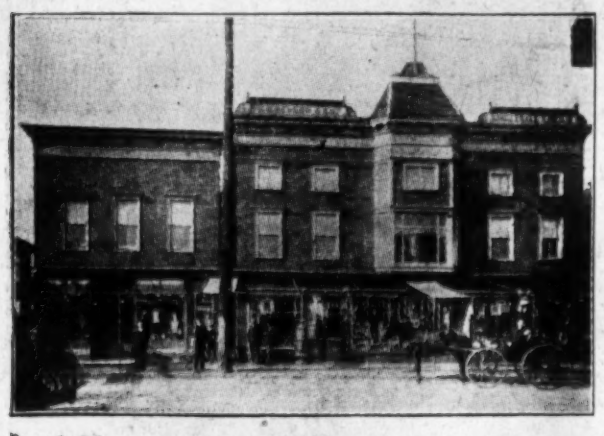


THE FAMOUS POPE 7—8-H. P. MOTORCYCLE, SOLD BY HODGES BROS.

J. H. REHDER & COMPANY.

Dry Goods, Millinery, Clothing, Hats, Shoes, Etc.

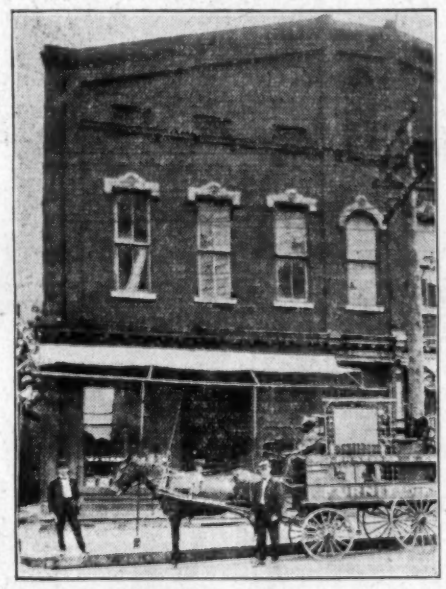
This is distinctly the era of the department store, and every year they grow bigger by adding new departments, and a more varied stock of goods. Wilmington has a number of fine modern establishments where almost anything can be bought, and among them is the establishment of J. H. Rehder & Co., at 615, 617 and 619 North Fourth street. Located outside the shopping district, where rents, and other expenses are necessarily much lower than in any other section of the city, Rehder's can afford to sell cheaper than most competitors



J. H. REHDER & CO.'S DEPARTMENT STORE.

and it does. Discriminating shoppers are fast getting wise to the fact that it is the consumer who pays the big expenses, and that they can get better bargains at the store that does not have them to pay. Every season Rehder's Department Store becomes more and more popular, and his policy of selling the same goods for less money is having its effect by increased business. The Rehder stores are among the most attractive in Wilmington, and make an irresistible appeal to every thoughtful and economical shopper, who prefers to pay for the goods he or she gets, and not for splendid furnishings and style that is not wrapped up in the bundle that is delivered at the house. At Rehder's will be found almost everything in the shape of dry goods, clothing, millinery, ready-to-wear garments, underwear, and hosiery, hats, shoes, carpets, rugs, mattings, candies, tins, glass and wooden ware, musical instruments, wrapping paper, bags and twine, notions and household goods. One of the features of the enterprise are its 5 and 10 cent counters where wonderful bargains are always to be had. It is a thoroughly up-to-date department store, modern and progressive and is the pioneer establishment of the kind in the city, having been started by Mr. Rehder in 1887, when he was a very young man. Even then, although the store, which stood on one corner of the present site, was small, the nucleus of the present large and flourishing wholesale business was formed, the firm selling local merchants wrapping paper, twines and notions. This department of the business now extends throughout the eastern section of the Carolinas, and two traveling salesmen are kept on the road. The entire second story of the large buildings occupied and owned by the firm, being devoted to the wholesale trade, everything carried in the retail departments being handled also wholesale.

The business was founded in October 1887, and for a time Mr. Rehder had as a partner Mr. C. W. Polvogt, but for many years has conducted the enterprise individually. From time to time the increase in business necessitated space and this was added, as it doubtless will be in the future, for there is no business in Wilmington growing more rapidly. The present buildings front 90 feet on Fourth street, and extend back 132, are two stories high and with the basement 40 x80 and a storage room 40x90, close to 20,000 feet of floor space is provided. Some idea of the business done may be gathered when the fact is mentioned that there are now 38 people employed in the various departments of this up-to-date business. Mr. Rehder still in the prime of life, not having reached 50, is one of the most energetic merchants of Wilmington, and his success has been won by hard work and straightforward dealing. He is a large real estate owner, a director of the Southern National Bank, and the Home Savings Bank, and is a member of the executive committee of the Chamber of Commerce.



STORE OF W. J. BRADSHAW & CO.

There is no movement for the progress of Wilmington and this section that is inaugurate, but what it has his earnest and enthusiastic support.

(advertisement)

W. J. BRADSHAW & CO.

Furniture and Household Furnishings

It is a pleasure to record the success of an enterprise that has been built up to large proportions from a modest beginning with little capital to begin with, except plenty of energy and a fixed determination to succeed. This is the history of the firm of W. J. Bradshaw & Co., dealers in furniture and household furnishings, at 117 South Front street. Mr. Bradshaw came here from the home farm

STORE OF THE WILMINGTON HARDWARE CO.

13 years ago to seek his fortune, and entered the employ of E. M. Andrews & Co., where he learned the furniture business. Six years ago he purchased the business, for the most part giving his notes, and today everything is paid off, and the rating of the firm in Bradstreets is fine. The store of the concern at 117 Front street, extends along that thoroughfare 25 feet and runs back 75 to a large warehouse of about the same dimensions, used for storage. The entire three stories of the Front street property is crowded with one of the finest stocks of furniture, ranges, household furnishings, pianos, organs, sewing machines and, in fact, everything necessary to furnish the home. "Stulz & Bower" pianos, "Shipman" organs, "New Wilson" sewing machines and "Phillips & Budorf" ranges are specialties of the firm. An immense installment as well as cash business is carried on, extending for a thousand miles inland and five men are kept on the road looking after the trade which is rapidly increasing, a great deal of business being carried on through the mails. The firm consists of Messrs. W. J. Bradshaw and C. H. Batson, both young business men of the type that is doing so much toward pushing the city to the front. Progressive and public-spirited they deserve the success they have won by the hardest kind of work and their future enterprise is bright with promise.

(advertisement)

WILMINGTON HARDWARE CO.

Stoves, Ranges, Tin and Enamelware, Cutlery

Few cities of its size in the country have as large and high-class hardware stores as Wilmington, and this fact might have deterred anyone from starting a new enterprise, unless he thoroughly understood the business, and had the greatest confidence in the growth of the place. The fact that the Wilmington Hardware Co., which opened its doors last October at 124 Market street, has been a most distinct success from the start, has thoroughly justified the judgment of its owners, and every day its trade is increasing. It is always a pleasure to deal at a new store where everything is bright, new and of the latest design, fresh from the hands of the makers. There are more rapid changes in the hardware line than there is in almost any other, new inventions and improvements are being made every day, and old things are passing. The new hardware store has no out-of-date stock to dispose of, its goods represent the last word in manufacture and the Wilmington Hardware Company's establishment is of the best type of modern merchandise. It occupies the entire building at 124 Market street, and the stock of stoves, ranges, tin and enamelware, cutlery, tools, sporting goods, garden and farm implements, and shelf goods of all kinds is most complete. A specialty is made of the higher class of goods and specialties just in the market. Mr. J. N. Sweeney, the manager, has had a long experience in the hardware business, and there is no detail of it with which he is not familiar. For ten years he was on the road as a commercial traveler for the N. Jacobi Hardware Co., in the Carolinas, and is one of the city's most progressive and public-spirited merchants, always ready and willing to aid in its upbuilding along the best lines of endeavor.

(advertisement)

APPLEWHITE & ROWAN.

Merchandise Brokers and Commission Merchants.

Wilmington's superior and splendid advantages as a distributing point are becoming every day more generally recognized and there is no class of business men who realize better its ideal location than those engaged in the merchandise brokerage and commission business. This has taken its place among the leading lines of endeavor in the city, its development during the last few years has been remarkably rapid and its future is considered unusually bright.

One of the most recent additions to this group of brokers and commission merchants of Wilmington is the firm of Applewhite & Rowan, whose establishment is at the corner of Nutt and Red Cross streets, conveniently located both as regards the water and the Belt Line road, the tracks of the latter being just in front of the warehouse doors, providing excellent shipping facilities. The firm was organized on April 1st and although it has been in existence but a short time, has already scored a success and is steadily building up a fine business both in its brokerage and produce commission departments. The partners are well known young business men, both of whom have had experience in the wholesale business. They have formed connections with some of the leading firms of the country, dealing in flour, grain, hay, dried and salt fish, dried fruits, coffee, rice, meal and various specialties and will deal exclusively with the jobbing trade. Among

STORE OF THE ATLANTIC PAINT AND VARNISH WORKS.

CHAS. C. HOPKINS, President and Treasurer

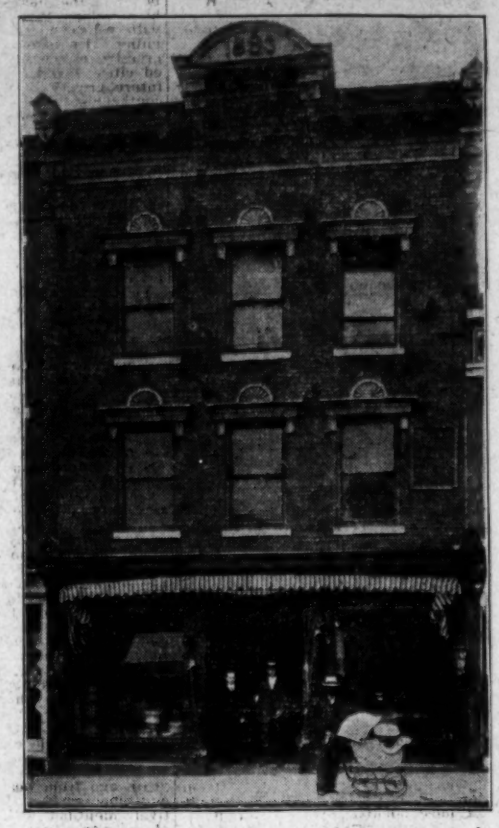
Hopkins Furniture Co.

18 SOUTH FRONT STREET

Furniture, Carpets, Stoves, Mattings and Hammocks

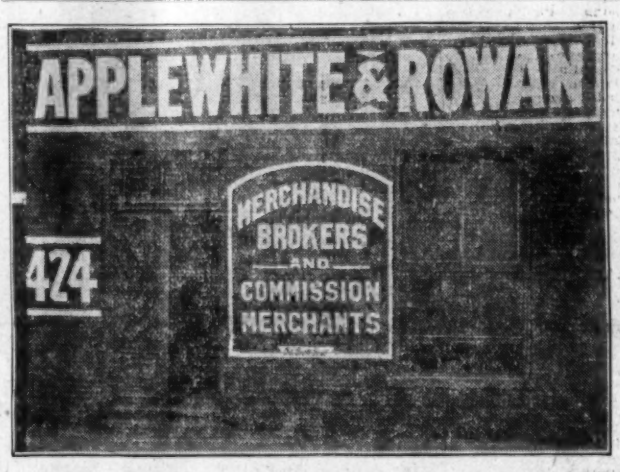
Probably there has not been in any field of endeavor, greater changes during the last few decades than has marked the history of the furniture business, and the result has been, that today the man or woman of moderate income can afford a more attractive home than the wealthy family could a few years back. This has been brought about by improvements in both methods of manufacture and selling, and with such an establishment as the Hopkins Furniture Co., located here; a splendid example of which the modern, progressive furniture store should be, there is little reason why every family should not, by the exercise of judgment and economy, own a beautifully furnished home. Although the Hopkins Furniture Co., has been in existence only since December, 1911, the business carried on by it is the oldest of the kind in this section of the Carolinas, having been established 34 years ago. For years it was conducted successfully by the Behrends-Zeigler Furniture Co., from whom it was purchased by Mr. Chas. C. Hopkins, the president and treasurer of the present company, of which Mrs. S. L. Hopkins is the secretary. Mr. Hopkins made many improvements and the attractive store rooms, comprising the entire three floors of the building at 18 South Front street, are the handsomest, and best stocked in Wilmington. In addition to these floors 25x150 feet, there is an immense storage warehouse in the rear 50x150 feet packed with reserve stock, made by the best manufacturers, and representing an investment of thousands of dollars. The company's stock, selected with particular reference to the needs of the people of Wilmington and this vicinity, is one of the largest and most varied ever assembled in the city, and this fact has been generously appreciated by the most discriminating home owners of this section. Such standard goods as Hayward Brothers & Wakefield furniture, Foster Bros., brass beds, "Ostermoor" felt mattresses, Lloyds "Princess" collapsible go-carts, "Royal" easy chairs and dozens of other largely advertised articles are handled. Special preparations have been made for the Summer trade and here the housekeeper will find all kinds of screens, mattings and rugs, refrigerators, reed and rattan chairs and settees, porch rockers, hammocks and everything to make the Summer comfortable, both for the stay-at-home and the vacationist. Mr. Hopkins has had a valuable experience in the furniture business both here and in Norfolk, Va., where he formerly lived, coming to Wilmington from that city about five years ago to make his home. He is a live, wide-awake business man and well deserves the success with which he is meeting.

CHARLES C. HOPKINS.



STORE OF THE HOPKINS FURNITURE CO.

(advertisement)



OFFICE OF APPLEWHITE & ROWAN.

these concerns are the Waynesboro Milling Co., makers of "Nonpareil", "Eagle," and "Drift" patent flours; the Douthat-Riddle Co., meal; Smith & Hill Co., of Richmond, and William Olney, of San Francisco, fruits, etc., the Dorner Co., Mich.; Chas. Gulden, of New York, mustards, alives, etc.; Wm. A. Camp & Co., of New York, fruits, & nuts, etc.; the Kansas City Hay Co., and others, all of the highest standing in the trade. The firm of Applewhite & Rowan has started under the most auspicious circumstances and if industry, enterprise and strict attention to the business of its partners amounts to anything, and it certainly does, it is bound to win.

Mr. W. P. Applewhite is a native of this section, where he has a wide acquaintance and was for three years a traveling salesman for the wholesale grocery firm of Sam. Bear, Sr., & Sons, covering North Carolina for them.

Mr. J. W. Rowan is a native of Wilmington and for six years was with J. A. Taylor, a leading wholesale grocer, where he worked in almost every department and received a most valuable training. Progressive and enterprising, the firm is rapidly building up a large business.

(advertisement)

GOODMAN'S.

The House of Fashion and Quality Ladies' Garments.

118 Market Street.

To the best dressed ladies of Wilmington and this section of the Carolinas, the name Goodman's immediately suggests all that is best, most seasonable and stylish in garments, cloaks, suits, dresses, lingerie and the scores of requests that go toward making the wardrobe of the women of today complete. Goodman's is well called "The House of Fashion and Quality," for it has firmly carried the title, and its supremacy as the headquarters of the best dressed ladies of Wilmington is recognized and acknowledged. Ever since it was established about five years ago at 118 Market street this house has taken the lead, and has easily kept it, by keeping the largest and finest stock of ladies' ready-to-wear garments ever assembled in Wilmington. The fashionable centers of Paris, London, New York, Berlin and Vienna are drawn upon for the best that is to be had, all the latest models are represented as soon as they are announced, and no house in the country keeps in closer touch with the best designers and manufacturers. The wearer of any garment purchased at Goodman's may rest assured that they are in the very latest style, and there is no necessity for the ladies of Wilmington to go any further than this store to get the last word in fashionable attire. The Summer assortment of ladies' suits, skirts, street and evening dresses, linens and tub dresses are especially fine and Mr. Adolph Goodman, the manager, has just returned from New York, where he made large purchases of seasonable merchandise. Mr. Goodman, who was formerly in the dry goods business, has proved that he is eminently qualified to successfully conduct a store like the House of Fashion and Quality and has surrounded himself with a corps of young ladies who loyally second his efforts in making this a bigger, better and more attractive store in every department. Every year improvements are made, new customers join those who have been patrons from the first and nothing is left undone that will assist in maintaining the high standard of this popular ladies' store.

Mr. Goodman is a public spirited and progressive citizen who is always ready and willing to lend a helping hand to any cause that is for the welfare of old Wilmington, his home and the city in which he has cast his fortunes.

(advertisement)

Jas. F. Gause, Jr.

ARCHITECT

Rooms 29-30 Odd Fellows' Building.

WILMINGTON, N. C.

Atlantic Paint & Varnish Works

(INCORPORATED.)

MANUFACTURERS AND IMPORTERS

Paints, Stains and Varnishes.

Mfrs. of "Tenacity Brand."

21 Market Street.

There is no better argument than that furnished by a practical example and the advantages of Wilmington as a manufacturing, as well as a distributing center could not be more aptly illustrated than by referring to the success of the Atlantic Paint and Varnish Works, which has, within the comparatively short space of four years, become one of the most flourishing industries in its line, not only in the city, but in the two Carolinas. This enterprise was organized in 1909 by its present officers, for the purpose of manufacturing high-grade paints and varnishes, and dealing in oils, glass, brushes and all kinds of painter's supplies and specialties, both at wholesale and retail. Its purpose was not merely to deal in these products, buying from jobbers and wholesalers, but to manufacture paint at first hand, saving all middleman's profits, and giving its customers the very best that was to be had at the most reasonable prices. There is no business in which competition is keener than in paints, oils and varnishes, and no article that can be so easily adulterated. Low grade paint, when it is first applied, looks just as good as the best, and sometimes better, but the test of time soon shows the difference and the fact that this is true has had much to do with the success of the Atlantic Paint and Varnish Company.

Located, as it is, in the center of a great turpentine country, where many of the raw materials that go into the making of paint are produced, it gets the best and purest before there has been a chance for its adulteration by unscrupulous rectifiers, and the purity and lasting quality of the products of the works has been proven to the satisfaction of thousands of customers who are showing their appreciation by a generous and increasing patronage. There is no better paint made or can be made than "Tenacity" and "Muralike," the two leading brands placed upon the market by this house, and it welcomes comparison with the most famous brands of the world, the proprietors knowing that it would be most favorable to their product, because they know exactly the high-class ingredients they have used in the manufacture. "Tenacity" is a house paint made for exterior work, and its increased sales since it was placed on the market is the best evidence of its worth. It is the first brand made by the works and the high standard fixed for it has been conscientiously kept up. "Muralike" is a high-grade flat oil paint for interior and decorative work, and the various tints and combinations of color in which it is made are extremely beautiful. These paints are prepared in various sized buckets ready for use, and while they are high-class in every particular the prices are reasonable, as, has been said before, there are no middleman's profits with high freight rates from distant points, added to what the consumer has to pay. The company manufactures all of its paints at its own works, 21 Market street, which are equipped with the latest improved machinery for grinding and mixing. Fronting 35 feet on Market street its plant extends back a distance of 105 feet and as all three floors of the large structure are occupied a floor space of nearly 12,000 square feet being provided. The salesrooms and offices occupy the first floor while the other two are devoted to manufacturing. A large trade has been built up not only in this immediate territory but throughout the Carolinas and parts of Georgia and adjoining States and two salesmen are kept on the road. The mail order business is also increasing rapidly as the merits of the products of the firm become known and goods can be purchased direct by this method readily, for the company guarantees its product to be just as it is represented, and protects its customers in every way. A home enterprise, its officers are well known business men of the highest standing. Mr. P. W. Davis, president, is a native of Wilmington, and a son of James Davis, Esq., a leading member of the bar. He spends much of his time on the road looking after the interest of the company and its customers.

Mr. Milton Calder, the vice president, is the popular cashier of the Atlantic Banking & Trust Co., while Mr. M. N. Curtis, Jr., the secretary and treasurer, devotes his whole time to the business and to the management of the plant.

The progressive gentlemen have given Wilmington an important industry which is having a healthy and rapid growth, the territory covered by the house being constantly expanded.

(advertisement)

THE ORTON CONFECTIONERY.

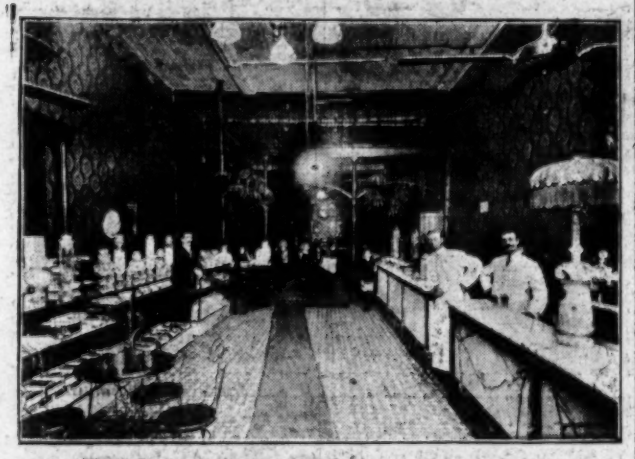
Wilmington's Most Popular Ice Cream Parlors.

One of the most attractive and popular resorts in Wilmington, especially at this season, is the Orton Confectionery and Ice Cream Parlors, located in the Orton Hotel building, at 110 North Front street. Here can be found, at all seasons, the most delicious ice creams, made from the purest materials, all kinds of sodas, sundaes, colas, grape and fruit juices, prepared by expert mixers, the best and freshest of confections, both imported and domestic, and a courteous and polite service. The Orton Confectionery has, during the two and a half years it has been conducted by Mr. E. Dinos, become the resort of the best people of this city and section; people who appreciate delicious things served among attractive surroundings. The rooms are large, well ventilated and kept cool by electric fans, the furnishings are modern and in good taste and no pleasanter place can be found in Wilmington to spend a few hours, listening to the latest music played by one of the finest electric pianos ever made, and served with cool drinks or cream by attentive and obliging young ladies. The proprietor, Mr. E. Dinos, gives his personal attention to every detail of his large and rapidly increasing business, in which he is assisted by Mrs. Dinos, his wife, who makes a charming hostess. Mr. Dinos is a Greek, a man of more than average education and intelligence and since making his home here in Wilmington has made a large circle of friends. Though of Greek parentage he was born in Constantinople and came to this country about six years ago, landing in New York. He came directly to Wilmington and established a successful business on Castle street, which he conducted until deciding to establish the "Orton Confectionery," which he has made the most popular resort of the city.

COAST LINE HOTEL AND CAFE

For Ladies and Gentlemen

There is nothing more attractive to the lover of the good things of life than an attractive restaurant where the food is of the best and properly cooked, the surroundings clean and sanitary, the service excellent and the prices reasonable. This, it must be admitted, is a rare combination, but it is found at the Coast Line Hotel and Cafe, 208 North Front street, which is, with a large class of discriminating people the most delightful place to partake of a meal in Wilmington. The Coast Line is frequented by the best people of the city and also by a large percentage of travelers for the fame of the place is widespread and is becoming more so every day. The best that a famous market can afford is served here and all the delicacies of the season prepared by a talented chef are served at remarkably low prices, when the quality is considered. The Coast Line is open night and day. It is conducted along the most modern lines and its proprietor, Mr. Thomas Pappademos, gives his personal and particular attention to every detail. Especial attention is given to business men's and shoppers' lunches, during the day, and to theatre parties and the traveling public at night, the cafe being a popular resort for them. The Bijou being just across the street and Union station only a short distance. Mr. Pappademos has been the proprietor for the last three years and the popularity of the place is largely due to his untiring efforts to please his patrons. He came to America about five years ago from near Athens, Greece, and since residing here has been actively identified with the business life of the city. Over the cafe there are about 30 nicely furnished rooms for ladies and gentlemen, which are rented with or without board.



INTERIOR OF ORTON CONFECTIONERY.

TRIPP & HOLDEN.

Groceries and Produce.

There is no field of endeavor in Wilmington in which competition is keener than the wholesale grocery and produce commission business and the fact that in the comparatively short space of 18 months the firm of Tripp & Holden has built up a flourishing and rapidly increasing trade, speaks volumes for the energy and enterprise of its members. Recently the firm which began business on January 1st, 1912, was forced to seek more commodious quarters on account of the growth of its business, and moved to the building long occupied by Sam Bear Sr., & Sons. The new store fronts 30 feet on Market street, extends back 90 and is three stories in height, providing a floor space of over 8,000 square feet, to accommodate the immense stock of heavy and fancy groceries, provisions, and produce carried. Although the firm deals principally at wholesale and does a large commission business in produce, a retail department is also conducted for convenience of its customers. Both members have had valuable experience, Mr. J. F. Tripp, the senior partner, having ben one of the proprietors of the Brunswick Grocery Co., a number of years, and Mr. Holden was also connected with the concern as an employe. Both are from Brunswick county, and their knowledge of the business, wide acquaintance and straightforward methods of dealing with their patrons, have brought deserved success.

WINSTEAD PRODUCE CO.

Fruits and Produce—Car Lots.

Having all the prestige that years of fair and straightforward dealing alone can give, the Winstead Produce Co., has for 30 years been of the largest concerns engaged in the produce and commission business here in Wilmington. It is the pioneer house in this line and the fact that its business has, from season to season, shown a continuous and steady increase is the best evidence that satisfactory service has always been given, both to those who buy from it, and the patrons whose goods it handles. The concern occupies commodious and conveniently arranged quarters at 229 North Water street, adjoining the warehouses of the Clyde Steamship Line, and along the Belt Line, which connects it with both the Coast Line and Seaboard roads, thus providing it with unsurpassed shipping facilities, both by rail and water. All kinds of produce, fruits and vegetables are handled in immense quantities, the trade of the company extending throughout North and South Carolina and the adjoining States.

Mr. A. S. Winstead, the proprietor of the Winstead Produce Co., has been in the business practically all his life and there is no detail of it with which he is not thoroughly familiar. He is one of the city's progressive merchants and public spirited citizens and his confidence in its future growth is of the kind that is contagious.

CLAYTON GILES & SON.

General Insurance Agents.

Insurance has progressed in this era along with everything else, and a policy can now be obtained upon conditions and terms and for the protection of property that had never been thought of when the insurance office now conducted by Clayton Giles & Son, was started in 1882. This is one of the oldest insurance agencies in Wilmington and this section of the Carolinas, but while it has all the prestige that only years of straightforward dealing can give, it has thoroughly kept pace with the times and is conducted along the most progressive lines. The firm handles every line of insurance, representing some of the best companies in the world, among them being the Home, of New York; Continental and Fidelity, Phoenix, of New York; Philadelphia Underwriters, and Sun, of London; Northern, of England; Georgia Home, of Columbus; Agricultural, of Watertown; National Union of Pittsburg; National Union of Pittsburg; Richmond, and Carolina, of Wilmington.

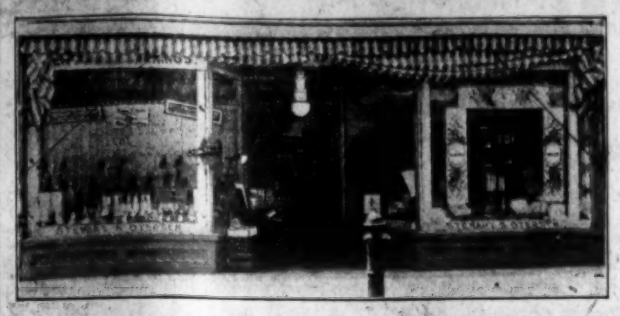
It also represents the Employers' Liability Corporation, of London; The New York Plate Glass Co., and the Hartford Steam Boiler Insurance Co. and are also doing a large marine business. The standing of every one of these companies in the insurance world is of the highest and their assets total millions. The firm handles insurance and nothing else, the entire attention of its members is devoted to it, and, as a natural consequence, a superior service is received by its patrons. Giles & Son are careful and conservative in taking risks, but if ever it issues a policy the holder of it may rest content in the knowledge that every agreement made will be kept to the letter. Upon this solid foundation they have built up what is probably one of the largest insurance business in this part of the Carolinas.

Giles & Son are believers in printers' ink and are among the leading advertisers of the city and by this means have kept their names constantly before the people. Both father and son are public spirited and progressive citizens who are always ready and willing to lend a helping hand to any cause that is for the welfare of old Wilmington.

GRIFFITH PLUMBING CO.

Plumbing, Steam and Hot Water Heating.

It has not been very long ago since sanitary plumbing, steam and hot water heating were considered luxuries to be enjoyed only by the family whose means were above the average, but at the present time they are looked upon as necessities and the house in which they are not installed is very apt to remain tenantless. Indeed in most progressive cities, Wilmington among the number, sanitary plumbing is required by law to be placed in every habitable building for the protection, not only of the health of the occupants, but of the entire community. Among the leading concerns engaged in the business in this city is the Griffith Plumbing Co., which recently moved into its new quarters at 204 South Front street, where it is better prepared than ever to serve its patrons. The front part of the spacious storeroom is used for the display of a fine stock of enameled bath tubs, toilet requisites and all kinds of plumbers' and steam fitters' supplies, while in the rear is the excellently equipped shop. The Griffith Plumbing Co., on January 1, succeded to the business of D. L. T. Capps, formerly located at 129 Market street, for whom Mr. John B. Griffith, the head of the new concern, had long been foreman. Mr. Griffith has had a valuable experience in the various branches of plumbing, steam and hot water heating, he is a thoroughly practical man and gives his personal attention to all work entrusted to him, having in his employ only the most skilful and experienced mechanics. One of the most important jobs ever done in Wilmington, the plumbing in Armour's new meat and provision plant, was recently completed by him Other good examples of his work may be seen in the City Market, the residences of Mr. McCoy and Mrs. Peck, on Third street, the Summer residence of President T. M. Emerson, of the Coast Line at Wrightsville Beach, a new house for Mr. W. L. Moore at the same resort, and several handhome homes at Carolina Heights and Sunset Park. His work is high class in every particular, his prices reasonable and he has as his patrons some of the most discriminating property owners of this city and section.



STORE OF STEWART & OTERSEN.

STEWART & OTERSEN.

Dry Goods, Notions, Shoes and Ladies' Ready-to-Wear.

Two of the most attractive dry goods, shoe, notions and ladies' ready-to-wear stores in Wilmington are located outside of the shopping district and in the residential section, and the fact that both are doing a large and constantly growing business shows plainly that merchandising methods are undergoing a marked change. Merchants are getting in closer touch with their patrons instead of waiting for them. Wilmington stretches over a large area of territory and if the shopper can get what she wants near by she saves a long trip down town, the loss of time, car fare and the cost of a luncheon. These considerations and the fact that being out of the high-rent district enables them to sell cheaper, has had much to do with the success of the firm of Stewart & Otersen, who have stores at both Fourth and Campbell and Sixth and Castle streets. They have fully demonstrated that if high-class stores conducted along modern lines are established in the residential section they will be patronized by thoughtful people, who want the best goods at reasonable prices and among the patrons of these two stores are some of the leading people of Wilmington.

The first store, that at Fourth and Campbell streets, was started about four years ago and so pronounced was its success that another almost as large was started on April 4th of last year at Sixth and Castle. The firm does not make the mistake of handling cheap goods. Their stocks of dry goods, notions, trimed hats, shoes, lingerie and all kinds of ladies' and childrens' ready-to-wear garments will compare most favorably with the biggest department stores of Wilmington, and they give customers the benefit of the small expenses. The firm is composed of Messrs. W. K. Stewart and W. Otersen, both of whom are experienced men in the trade. Mr. Stewart, who came originally from Darlington, S. C., has been in the business for the past 22 years as clerk, traveling salesman and proprietor, while Mr. Otersen, who is a Wilmington man, has also had a long experience. They have proven themselves to be among the up-to-date merchants of the city and are doing a rapidly increasing business.

BELLAMY GROCERY & PRODUCE COMPANY.

Wholesale and Retail Grocers and Commission Merchants.

Wilmington's unsurpassed advantages as a distributing center are becoming more and more recognized every day and in no line of endeavor is this more apparent than in the wholesale and retail grocery and produce commission business. The most recent addition to the number of houses engaged in the business here is the Bellamy Grocery & Produce Co., which on June 1st opened its doors at 13 Princess street. The concern has fitted up the new salesrooms handsomely and they have one of the most attractive places in the city. The floor is of concrete, the fixtures of oak and the store has an atmosphere of cleanliness and sanitation, too often lacking in places where food is handled. Fronting on Princess street 25 feet, the building extends back about 80 feet, providing a floor space of 2,000 square feet upon which to display the fine stock of goods carried. Everything is brand new and fresh from the producers and as an example of what a modern grocery and produce store should be it is unusually fine. The company also has a large warehouse opposite, which is used for storage purposes. The owners of the new enterprise are Mr. G. H. Bellamy and his two sons, Mr. G. H. Bellamy and Mr. Morton Bellamy and Mr. S. P. Venters, the son-in-law of the senior partner. The company will in a few days be incorporated under the laws of North Carolina and Mr. G. H. Bellamy will be elected president. He is one of the best known citizens of Brunswick county, which he represents in the State Legislature. His son and namesake was formerly in the shoe business, and Morton has just graduated from Oak Ridge. Mr. Venters is a native of Onslow county, where he was formerly in the timber and saw mill business, and was also engaged in farming.

FARLEY & COMPANY.

Men, Women and Children's Clothing. Cash or Credit.

There is no good and sufficient reason why every family, the head of which is a man in good standing, should not be well dressed, when there is such a store as that of Farley & Co., in Wilmington, waiting to supply its needs. This establishment, which is located at 116 Market street, has methods of doing business that are all its own, and which have been most successful in various parts of the country where the firm has over a hundred stores. Much of the men's, boys' and children's clothing, woman's ready-to-wear garments, millinery, shoes and hats kept in stock is either manufactured by the firm or expressly for it, thus cutting out all middle men's profits and enabling the concern to supply its good cheaper, and at the same time extend to its patrons generous credit. Goods are to be paid for upon terms agreed to by seller and purchaser and it has been found by this means that many families can be well clothed, paying a little at a time that would have otherwise had to go without.

Farley & Co., when it started in business here in Wilmington, three years ago, did not make the mistake of stocking its store with inferior goods; it came here to become a permanent fixture, in the business life of the town and to do this, as experienceliened merchants they knew they must give the best kind of bargains, so that their customers would become regular ones. All goods sold by this firm are just as represented, no matter what the price, and that this guarantee means what it says is shown by the fact that it has retained all of its old customers, and is daily adding new ones. The store is commodious, well lighted, and there is ample room to display the immense stock of seasonable goods carried. Every member of the family can be clothed on credit and this establishment has simply worked wonders in making the salaried man and his family dress better than ever before. Mr. F. M. Southerland, Jr., has been the efficient and popular manager of the business ever since it was started and through his energetic work and the fact that only a high grade of goods for the money was handled a fine trade has been built up. Readers must not labor under the impression that this is a "cheap" store, selling shoddy goods, on the contrary it has among its patrons some of the most particular and discriminating people of this city and section. Mr. Southerland, who is a native of North Carolina, has had a long experience in the clothing business having been engaged in it for a number of years in Richmond, Va., before coming here to make his home.

Albert E. Walker
CHOICE REAL ESTATE
Charlottesville, Virginia

SOUTHERN LOAN OFFICE. PAWN BROKER.

No class of people serve a better purpose in the community than those conducting loan offices, where cash can be realized upon personal property quickly confidentially and by the payment of reasonable interest. Nearly every one, no matter how solvent they may be, is apt to be short of cash at times, and it is far better when this disagreeable situation occurs, to borrow the amount needed

SOUTHERN LOAN OFFICE.

from a reliable pawn broker, by leaving some valuable with him, than it is to sell it outright. This is frequently done by men of the highest standing who need temporary loans and realize that to borrow without security must eventually injure their credit, for it always becomes known unless they transact business confidentially with a place of high standing like the Southern Loan Office of which Mr. H. Land, is the proprietor. Since he started in business here, two years ago, Mr. Land has established a flourishing trade with people in every walk of life, and his uniformly fair and straightforward dealing has brought him many patrons. He can be recommended as a thoroughly reliable and trustworthy merchant and anything placed in his keeping is absolutely safe. Besides carrying on a high class business, Mr. Land is an extensive dealer in unredeemed pledges, diamonds, jewelry, watches, guns, musical implements, suit cases, leather and sporting goods and all kinds of useful novelties, both new and second-hand. His establishment at 108 Market street is an attractive one and surprising bargains can be found there at all times. Mr. Land was formerly in business at Norfolk, but since coming here has been thoroughly identified with Wilmington and has made a wide circle of friends.

SOUTHERN FURNITURE CO.

Furniture and House Furnishing Goods.

With the exercise of a little economy and good management any family, no matter how moderate its income, can furnish a home comfortably and even artistically, under the conditions that now almost universally prevail in the retail furniture business. By the installment plan, paying a little each week or month, a wonderful change for the better can be made in every home and the money spent will hardly be missed. One of the most enterprising house furnishers in Wilmington is the Southern Furniture Co. whose establishment is located at 110 Dock street, a few doors from Front, and although it has been in business less than a year it has by its fair dealing and the fact that it deals in the best goods at the most reasonable prices built up an immense business which is rapidly increasing. Without putting on the style, affected by some of its competitors, it is there with the goods, and the purchaser has only to pay for them, and not for high rents and expensive furnishings. The stock is being constantly moved and is thus kept fresh and up-to-date, there is never any shop-worn goods found in its warerooms, and the same liberal and courteous treatment is accorded to all patrons. Fronting 75 feet on Dock street, the store of the Southern Furniture Co., extends back about the same distance, giving ample room for the display of the fine stock carried. Everything needed to furnish the home, from top to bottom, is carried and sold, either for cash or credit. The business was established last June by Messrs. C. E. and J. S. Parker, two energetic young business men, and by their untiring efforts they have achieved deserved success and the future is bright with promise. Both are natives of Duplin county, where they have many relatives and friends. Mr. J. S. Parker, the senior member of the firm, has had 15 years experience in the business, having been with Mr. Sneed, who formerly conducted a large establishment at Market and Second streets, while the junior partner began with the beginning of the business. Progressive and industrious they are fine types of the modern young business man.

THE JUNCTION RESTAURANT.

J. T. Newman, Prop.

For a number of years the Junction Restaurant, at 105 Princess street, has been under various managements, one of the most popular places in Wilmington for lovers of good things to eat, prepared among the most sanitary surroundings, served by courteous and obliging attendants and charged for at reasonable prices. It is one of the best known institutions of the city, conveniently located as it is at the terminus of the Wrightsville Beach, city and Carolina street car lines. Here all the lines of the city meet, hence its name, The Junction, is most appropriate.

The present proprietor, Mr. J. T. Newman, only assumed the management last Fall, but during the comparatively short time he has been in charge many improvements have been made, both in the cuisine, the service and in the furnishings, although they have always been of a high class. The Junction is patronized by a large number of the best known people of the city, as well as the great traveling public and at this season, when the beach is in full swing, the cafe is doing the largest business in its history. One can always depend upon the crowds for knowing where the best can be had for the least money. But while the prices charged at The Junction are exceedingly reasonable, when the character of the food served, and the excellence of the service furnished, is considered, the place is first class in every particular, and is patronized by discriminating people. Mr. Newman always has the best the market affords, he pays particular attention to cleanliness, and everything possible is done for the pleasure of his guests. He succeeded Mr. Geo. Hutaff as proprietor, coming here from Petersburg, Va., and is a capable restauranteur of long experience.

WILMINGTON CIGAR COMPANY

Dealers in Imported and Domestic Cigars and Tobacco

Lovers of the best brands of cigars and tobaccos and that large class of men who enjoy billiards and pool when they can play a game on high-class tables and with congenial surroundings, have ever since it was started, more than six years ago, made the establishment of the Wilmington Cigar Co., at 111 Princess street, their headquarters. This is without doubt, one of the most attractive resorts in the city, it is conveniently located, cooled by electric fans, comfortably furnished with large lounging chairs from which the games can be watched, while a good cigar or a delicious glass of soda or cocoa-cola is enjoyed, and it is patronized by many of the best known people of the city and this section of the Carolinas. All the leading brands of cigars are kept on hand in plate-glass, sanitary humidors, a specialty being made of such standard goods as "El Principe De Gales," "Cuesta-Rey," "Nurica," "La Preferencia," "Herman Cortez," and others equally as good. The firm has also built up one of the largest and most rapidly growing box trades in Wilmington, and does a considerable wholesale business in cigars, tobacco, cigarettes and smokers' supplies generally. There is absolutely nothing in its line that it does not carry for which there is a demand, by the patrons, and as soon as one is created for any special brand of cigars or tobacco they are among the first to have it in stock. Messrs. J. A. Oldham and C. L. Myers are the enterprising and popular proprietors of the Wilmington Cigar Company, and they deserve the success they have won and are winning, as well as the credit of giving the public a strictly high-class cigar store and pocket billiard parlor. Both are natives of Wilmington and have a wide circle of friends.

STRUTHERS CIGAR CO.

Cigars, Tobacco and Smokers' Articles

There is not a more popular or better patronized place of the kind in the Carolinas than the attractive establishment of the Struthers Cigar Co., located at 114 North Front street, next to the Postoffice and just across from The Orton Hotel. It is recognized as headquarters for all lovers of good cigars, tobacco, cigarettes, and smokers' supplies, ventilated and sanitary, is the resort of a large percentage of the best known men in the city, as well as travelers, who enjoy an hour's pastime. There is not a cleaner or more healthful indoor sport in existence than billiards or pool and Mr. Struthers has six of the best kept Brunswick-Balke tables ever made. His establishment extends back 146 feet, has a frontage of 30 feet and is most attractively furnished. A full line of the leading brands of cigars is kept, probably the largest in Wilmington, and the same can be said of his stock of tobacco and cigarettes, pipes and smokers' requisites. Besides his retail business he has succeeded in building up a large and growing wholesale trade throughout this section. Mr. William Struthers, Jr., the sole proprietor of the Struthers Cigar Co., is a native of Camden, N. J., but came to North Carolina as a boy, and has made his home here for the last 28 years being thoroughly identified with the business and social life of the city. Before starting in business on his own account he was manager of a billiard room and cigar store here, which is now out of existence and there is no detail of the business with which he is not thoroughly familiar. Mr. Struthers has a wide circle of friends in Wilmington and is one of the city's most progressive merchants.

T. S. SOUTHGATE & CO. MERCHANDISE BROKERAGE.

With advantages as a distributing centre, possessed by no other city anywhere near her size in the Carolinas, it is only natural that Wilmington should be the home of successful brokerage houses and also a favorite place for the establishment of branches by large out-of-town merchants. These latter long since recognized the fact that not only is the present trade a most valuable one, but that the promise is held out of a still greater future, and that the enterprise that helps in the growth of the city and section, will have an incalculable advantage over the one that waits until greater prosperity has arrived. One of the largest merchandise brokerage firms, with a branch here, is T. S. Southgate & Co., whose general offices are located at Norfolk, Va. The house has for years carried on an immense business in the South, especially in the Carolinas, Virginia and Georgia, and is of the highest standing, representing some of the largest and best known manufacturers in the world, handling for the most part provisions and grocery specialties. It has branches in Wilmington, Charleston, Savannah, Petersburg, Richmond, and Augusta and keeps a number of men on the road constantly, looking after its trade.

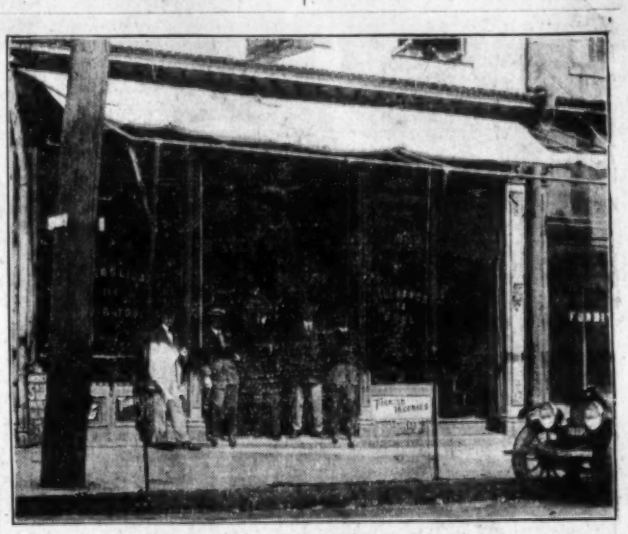
The firm deals entirely with wholesale merchants and jobbers.

The manager of the Wilmington branch, located at 234 and 236 North Water street, is Mr. E. L. White, who has been here since January 1st. He is by no means a stranger in Wilmington, however, having made frequent business trips here before locating permanently. Mr. White has been with T. S. Southgate & Co., for about nine years, having spent most of that time at the general offices in Norfolk, and there is no detail of the merchandise brokerage business with which he is unfamiliar. His wide acquaintance with the trade in the territory covered by the Wilmington branch has helped to make his administration of it most successful and he takes the greatest interest in every movement for the progress and upbuilding of this city and section.

LUCY B. MOORE

Florist

There is no better indication of the taste and culture of the people of a community than is found in the attention they give to flowers and the arrangement of the grounds about their homes. A tiny front or rear yard with a flower bed, even a plain box on the window filled with plants, is mute evidence that the owners are people of inate refinement and have a love of the beautiful. They furnish a mirror to character, just as accurately as the pictures on the walls or the books on the shelves of a home. Wilmington homes are among the most attractive to be found anywhere and much of their attractiveness lies in the beautiful flowers that adorn the yards and porches of many of them. To supply the large demand for plants, as well as cut flowers and designs, there is located here one of the best stocked and most progressively managed greenhouses in the Eastern Carolinas. It is conducted by Miss Lucy B. Moore, at Market, Fifteenth and Dock streets, and stands a splendid illustration of the success of ladies in a field which they are naturally so well equipped to occupy. Miss Moore is an ardent lover of flowers and when about a dozen years ago she determined to turn her knowledge of them to practical use, her success was already assured. The business has grown rapidly until now the greenhouses and gardens of her establishment cover about three-fourths of the block in which it is located. There is about 30,000 square feet under glass and every year improvements are being made. There are eight greenhouses, some of them of the most modern iron and cement construction and those that are not are gradually being replaced, although all of them are substantial. It is the determination, however, of Miss Moore, to make her plant modern in every particular. The climate of Wilmington as well as the soil is admirably adapted to the growth of flowers at all seasons and the trade which was at first purely local has expanded rapidly until it now extends throughout the Carolinas, and into Virginia and North Georgia. Wedding parties, balls and banquets can be furnished promptly and at reasonable prices and the designs made at these greenhouses will compare artistically with those procured anywhere. Miss Moore is assisted by her sisters and her two brothers, Messrs. Fred and Edward Moore, all of whom like their sister, are thoroughly lovers of flowers. All are noted for their honesty, public spirit and square dealing.



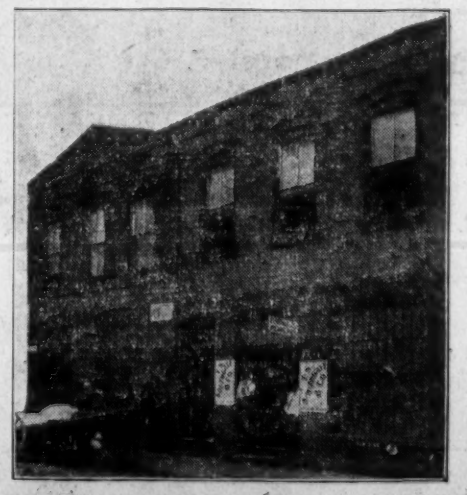
STRUTHERS' CIGAR AND POOL ROOMS.

TAYLOR'S

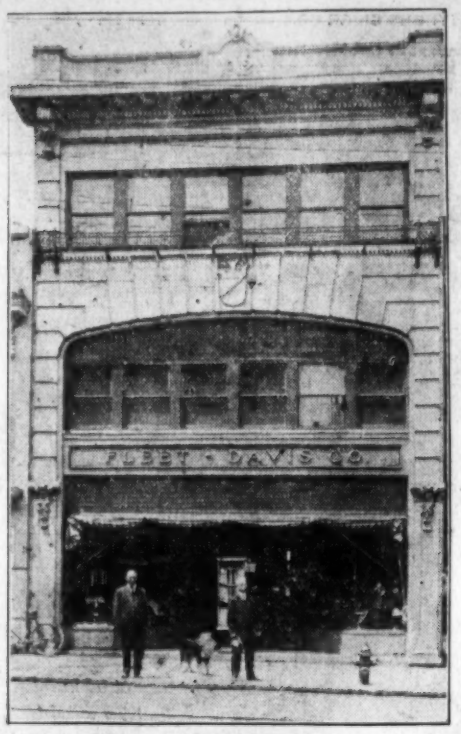
Ladies' Hatter

For nearly 30 years "Taylor's" has been one of the institutions of Wilmington and headquarters for the best dressed ladies of this city and section of the Carolinas. The name is synonymous with all that is best and most stylish in ladies' misses' and children's hats, corsets, neckwear, ribbons and the hundreds of other articles necessary to the wardrobe and boudoir of the well dressed woman. By far the most attractive and largest store of the kind in Wilmington it has always maintained a high standard and to say that an article came from "Taylor's" puts upon it immediately the stamp of quality. But while this store aims to sell the best that is made of every grade, it must not by any means be concluded that its prices are unusually high, for such is not the case. The impression meant to be conveyed is that "Taylor's" sell only reliable goods from the best makers, that it does not deal in seconds and shoddy goods of any kind and that everything bought at this store is of precisely what it is represented to be. The store at 114 Market street is a most attractive one, bright, well lighted and tastefully arranged and the visitor does not wonder why it is so popular after once making a purchase there, and being waited upon by the efficient, capable clerks, so ready and willing to supply every need. The business was founded by Mr. John Taylor, who is now retired, about 29 years ago, and he successfully conducted it for many years, being succeeded by his daughter, Miss Hattie Taylor. Upon her marriage to Mr. Fred M. Schiller, the firm name was changed to Hattie Taylor-Schiller, so that the old name of "Taylor's" might not cease to exist in connection with the business. Mr. Schiller is a traveler for a Baltimore house, covering the two Carolinas, while Mrs. Schiller is in active charge of the business with every detail of which she is thoroughly familiar.

HEADQUARTERS WINSTEAD PRODUCE CO.



HEADQUARTERS T. S. SOUTHGATE & CO.



STORE OF FLEET-DAVIS COMPANY.

FLEET-DAVIS COMPANY.

Clothing and Gentlemen's Furnishings

More attention is paid by men to dress at the present day than ever before, and the well dressed man is the rule rather than the exception, for conditions have changed in the clothing trade to a greater extent probably than in any other. Modern methods of manufacturing have placed good clothing within the reach of everyone, and the man who does not realize that they are one of the most valuable assets he can possibly possess is laboring under a serious handicap.

One of the leading clothing and gentlemen's furnishing goods establishments of Wilmington is that conducted by the Fleet-Davis Co., on North Front street, next to the Bijou Theatre. This concern succeeded the J. W. Fleet Co., last November, when it moved into its new store rooms which are in many respects the handsomest and best equipped in this section of the Carolinas. Although the name was changed at the time the new quarters were occupied, the personel of its officers remained the same and it is conducted along the same progressive lines that has brought success since it was organized in 1907. The with S. H. Fishblate for over 27 years and Mr. Davis for almost as long. There is no detail of the business with which they are not familiar and their long record for fair and straightforward dealing is known throughout this section. The officers of the company are Mr. A. A. Dock, president, who gives much of his time to the business; Mr. W. H. Dock, an extensive lumber and naval stores dealer on Eagle Island, the vice president, and J. S. Williams, the port warden and one of the owners of the Diamond Steamboat & Wrecking Co. There is not among the business men of Wilmington a more enterprising and progressive group of citizens than those connected with this firm.

(advertisement)

WAVERLY FURNITURE COMPANY.

House Furnishers.
Wholesale and Retail.

During the last few years a wonderful advance has been made in the business of dealing in furniture, brought about by improved methods of manufacture and selling. The family of today, with moderate means, can have as attractive and as comfortable a home as could be afforded only by the wealthy a short time ago, and this state of affairs has to a great extent been brought about by the installment system.

One of the best examples of what a high-class furniture establishment, conducted along progressive lines, should be is to be found in the store of the Waverly Furniture Co., at Second and Market streets. Although this business was only started about a year ago, it has taken its place among the leading enterprises of the city and has built up a trade which extends throughout a radius of many miles. There is absolutely nothing in the house furnishing line that goes into the making of either the most humble or the most pretentious home that cannot be supplied by this concern at the lowest prices, and on the most reasonable terms, payments being made either in cash, or in weekly or monthly installments. The home can be furnished from cellar to garret; furniture, carpets, mattings, stoves, ranges, crockery, ornaments, even the piano or organ can be supplied, the company dealing in the "Melody Grand" piano and "Carpenter" organ, two of the best instruments made. The stock of Summer furniture, consisting of refrigerators, oil stoves, matting, draperies, rattan goods, brass beds, porch screens and chairs is just now particularly fine and seasonable, and housewives should not miss this chance to get some remarkably good bargains.

The Waverly Furniture Co., occupies the entire building at Second and Market streets, containing three stories, 40x80 feet. It is incorporated, Mr. E. S. Waddell being the president and general manager; Mrs. Waddell, his wife, vice president. Mr. J. H. Bost, secretary-treasurer. Mr. Waddell has for the past 18 years been engaged in the furniture business and there is no detail of it with which he is not entirely familiar. Before coming here to make his home he was manager for Royall & Borden at Goldsboro, for a long time. Mr. Bost is also a furniture man of five or six years' experience, and the two gentlemen have by straightforward methods built up a flourishing business which extends throughout this section. Progressive and energetic these gentlemen are building up a splendid enterprise.

(advertisement)

J. E. HATCH.

House, Sign and Fresco Painter.

"Better be Safe Than Sorry" is a good motto for every one, and in the selection of a painter and decorator, the phrase should be always kept in mind. It is not unusual for people to have work done by some one who claimed to have a thorough knowledge of painting and decorating, and soon after find out they could have done better, could have been safe instead of sorry, and when too late wish they had thought of J. E. Hatch, the man who is known by the results he has accomplished.

No matter how talented the architect, and how capable the builder of a house may be, unless a high class painter and decorator ably seconds their efforts, what would otherwise be an attractive home, store or public building, either becomes mediocre or entirely below the average. Skilful blending of colors, expertness in applying them, the use of good materials, taste and experience, are all necessary, and all too rarely found in many who simply take up the trade of painter and decorator, without the proper qualifications and long training necessary in the making of a high-class workman. For years the leading house, sign and fresco painter and decorator of Wilmington has been Mr. J. E. Hatch, whose show rooms and shops are at 107 North Third street. Many of the most artistic homes of this city and section, have known his brush and that of his skilled staff of assistants, and one cannot look up or down any of the business streets without seeing scores of finely executed signs bearing his imprint. "Hatch" on a sign is a guarantee of the best that is to be had.

There is no branch of the business he does not cover, and cover well, for his facilities are unsurpassed, and his reputation has been gained by years of earnest endeavor and straightforward dealing. His work speaks more highly for itself than any written word could do, and the fact that some of his patrons will have no other painter, is the best evidence that it is done well. In no business probably is deception so easily practiced as in painting, so far as materials, especially, are concerned. The poorest paint when first applied, looks quite as well as the best, and time alone can show the difference. J. E. Hatch's work has amply proved itself, both artistically and in wearing qualities. There is the People's Savings Bank building at Front and Princess streets, as an example. It was painted last over ten years ago and looks bright and clean today. Other buildings are the residences of Jos. H. Hinton, T. M. Emerson, president of the Coast Line; Judge Geo. Rountree, Col. Walker Taylor, Bishop Strange, Mr. Clayton Giles and Mr. Willard. He also painted the handsome Bijou Theatre, the residences of J. V. Grainger, Z. W. Whitehead, Robt. Ruark, Samuel Bear, H. L. Vollers, Geo. Kidder, C. N. Evans, M. W. Divine, Dr. Caldwell, James S. Williams, F. B. Gault, Pembroke Jones and P. R. Albright. Mr. Hatch does all kinds of wall papering and his stock of fine papers of the latest designs from the best makers, is select and complete. Fresco and interior decoration are a specialty, and this class of work is handled by some of the most artistic and experienced operators in the country.

(advertisement)

L. B. SASSER

Druggist & Chemist

Only the best drugs, chemical and toilet articles, cigars, etc., and the most select line of proprietary articles on the market, delicious soda and confections, together with prompt and polite service, are some of the few things that have made the two drug stores, conducted by Mr. L. B. Sasser in Wilmington, among the most popular places in the city. The oldest of the stores is located at Eighth and Market streets, in one of the best residential sections, while "The Mission," at 5 North Front street, has only been in operation about four years, but during that time has taken a leading place among the pharmacists of the city. Mr. Sasser has always been a great believer in purity and freshness of drugs. He satisfies himself practically that his stock is pure and gives his personal attention to his business untiringly, with the result that he has built up a large and growing trade at both his uptown and downtown stores. The establishment at Eighth and Market streets is one of the oldest in Wilmington, and there has always been a drug store there for the past 25 years. But although old, as counted by years, it is strictly modern and is conducted along the most up-to-date lines. Particular attention is given to filling prescriptions, but not to the neglect of the other departments, and a full line of toilet articles and fancy goods are carried. There is also a handsome soda fountain and Sasser's is a popular resort these hot Summer days.

A full line of cigars, tobacco and cigarettes is kept on hand, the "National Stand Cigar" exclusively sold at this store, being a general favorite. Mr. Sasser also handles extensively Sasser's "Pine and Tar," one of the best remedies on the market. The downtown store naturally does the larger business of the two, being located in the center of the shopping district, and is one of the most attractive drug stores in the Eastern Carolinas. It takes its name, the Mission Pharmacy, from the fact that the furnishings are in the mission style. Both floors are occupied and an immense business is transacted.

Mr. Sasser is a native of Goldsboro but has lived here for many years. He is a graduate of the Baltimore College of Pharmacy, one of the leading schools in the country, and is a member of the North Carolina Pharmaceutical Association.

He takes great interest in the development of the great agricultural section surrounding Wilmington, and this year has offered $100 in gold to the farmers of New Hanover, Pender and Brunswick to those making the greatest yield of corn per acre.

(advertisement)

THE MISSION PHARMACY.

THE PICARD-LAW COMPANY

Consulting and Analytical Chemists

Chemistry plays an important part in the industrial life of today and through its wonderful ageney in great measure, has been made possible the phonemenal advance of this country in nearly every branch of manufacturing endeavor. The analytical and consulting chemist and engineer is doing a large share in the development of every section, and in none more than in the South. The Picard-Law Company, with an office and laboratory at 204 North Front street, although it was only established here in July of last year, has been most successful in receiving a large patronage throughout this part of the Carolinas, as well as adjoining States. The main office of the company is at the corner of Cone and Walton streets, Atlanta, Ga., and it has always had a large connection in this section ever since it was established. So important did this become that last year it was decided to establish a branch here to look after the work of this section, and Mr. Thomas B. Caldwell was sent on to take charge. In addition to the large patronage the company already had here the business has already increased. A specialty is made of industrial chemistry, the company having as its patrons a large percentage of the oil mills and fertilizer plants throughout the section in which it operates. Its officers are all practical chemists and rank high in a profession which has in recent years made a tremendous advance. As an evidence of the standing of the Picard Law Co., it may be remembered that the concern is official chemist to the Inter-State Arbitration Committee at Atlanta, which settles nearly all disputes between buyers and sellers of crude cottonseed oil. This, of course, is done on the basis of analyses of the oil furnished by the company. Its officers are D. C. Picard, president; Wm. Kelly, vice president, and Thomas C. Law, secretary and treasurer. Mr. Picard is a native of Louisiana and a graduate of the celebrated Massachusetts School of Technology at Boston, as is also Mr. Kelly, who is a chemical engineer. Mr. Law is a South Carolinian, and was educated at the University of South Carolina, at Columbia. Mr. Caldwell is also from South Carolina, having been born in Spartanburg. He is a graduate of Wake Forest College and did post-graduate work at Johns Hopkins University, Baltimore, and lived in that city for three years, being employed by the American Agricultural Chemical Company.

All of the gentlemen connected with the company have the greatest faith in the future of Wilmington, and this section of the Carolinas.

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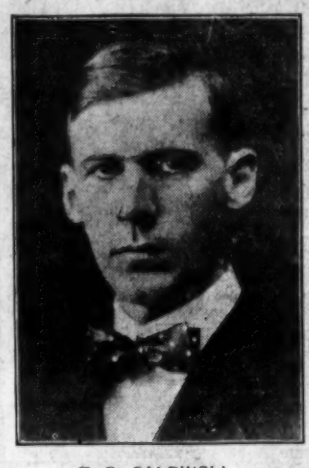

T. B. CALDWELL

HANOVER REALTY COMPANY
(Incorporated.)

Farm and Timber Lands a Specialty

Nothing shows more plainly the confidence of both the people of Wilmington, as well as outside investors, in its future growth than the great activity in real estate development that has been so noticeable during the past few years. Values have increased wonderfully and a great deal of money has been, and is still being, made in Wilmington real estate. Among the concerns that are taking an active part in the development of the city and its suburbs is the Hanover Realty Co., which has offices at 114 Princess streets. This company of which Mr. L. J. Carter is the general manager does a general real estate business, making a specialty of farm and timber lands and it has upon its lists some of the most desirable property of this kind in the Eastern Carolinas. It is giving a great deal of attention to lands along the Wilmington, Brunswick & Southern Railroad which began operation about a year ago, and which extends through a section between this city and Southport; that has been practically undeveloped. Here are some of the finest farming and trucking lands in this part of the State, which is famous for its early vegetables, and strawberries. There is also millions upon millions of feet of virgin pine, oak, cypress and spruce and that Brunswick county, will, in the near future, give the investor and developer rich returns no one can doubt who has traveled along the line of the road. The Hanover Realty Co., is also interested in Greenfield Park, considered by many the most desirable suburb of Wilmington. This tract lies to the south of the city and contains about 500 acres of land on the shores of beautiful Greenfield Lake, the most popular pleasure resort of the city, and one which is being rapidly improved. A number of building lots have been laid out many have been sold to both homebuilders and investors, and it is easily one of the fastest growing suburbs of Wilmington. In addition to these interests the company does a large and growing general real estate business, giving special attention to collecting rents, managing estates and buying and selling property. It was organized about three years ago and the offices were formerly at 207 North Front street, but were removed some months ago to the present handsome and convenient quarters at 114 Princess street. Mr. L. J. Carter, the general manager, is one of the best authorities on real estate values in this section, and persons considering either the buying or selling of property will make no mistake in consulting him. He is also secretary of the City and Suburban Building Association, the headquarters of which are at his offices. Mr. Carter was formerly for eight years in the real estate business at Wallace, and has won his success by his energy and straightforward dealings.

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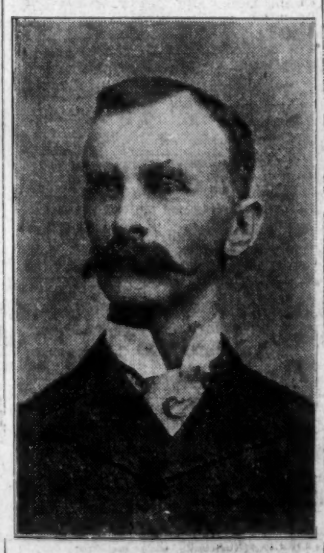
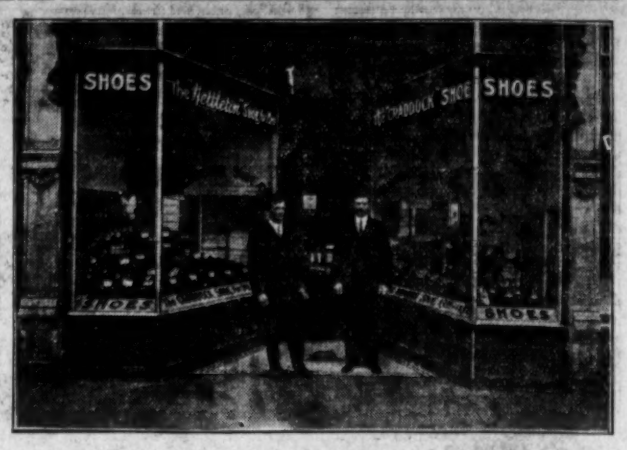


T. W. WOOD.
City Councilman—See Page 9.



STORE OF THE WILMINGTON SHOE CO.

CRESCENT CANDY COMPANY

Manufacturers and Wholesale Confectioners

Wilmington has taken a place, during the last few years, as one of the leading candy manufacturing and jobbing centers of the Carolinas and none if any, of her industries has had such a rapid and substantial growth. Few people, with the exception of those connected with the trade, realize that the people of the United States every year spend over $500,000,000 for sweets, a larger sum than is spent for bread, but it is a fact that will assist the reader in getting some idea of the extent of this industry. Wilmington has, in the Crescent Candy Company of which Mr. John R. Hanby is the proprietor, one of its most progressive enterprises, an enterprise which has had a steady and continuous growth ever since he became the owner, about seven years ago. The plant of the company is at the corner of Water and Chesnut streets, in the wholesale district, and is equipped with the most modern machinery for the manufacture of the various lines of candies produced. The entire two-story corner building is occupied, as well as the upper stories of the two adjoining warehouses, providing a large space for manufacturing purposes and also for the immense stock of confectioners' supplies, such as showcases, syrups and other soda fountain requisites, paper bags and stationery, and scores of specialties usually carried by retail merchants. The Tidewater Grocery Co., is one of the latest candidates for public favor, and although it has been organized only since last November, the firm has under the energetic and capable management of Mr. J. Herbert Stone been most successful in a business where the competition is unusually keen.

The warehouse and salesroom of the company are located at Nos 2 and 4 So. Water street, at the foot of Market, and are practically on the wharf where the ferry boats from Eagle Island land. It has excellent wharfage facilities on two sides, and produce from up and down the river, can be brought by boats directly to the warehouse. A large river trade has been built up by the company, which is being rapidly extended. The concern deals both wholesale and retail in choice, fancy and staple groceries, canned goods, provisions and makes a specialty of handling all kinds of country produce. Consignments are solicited and the highest market prices are guaranteed.

The stock carried by the Tidewater Grocery Co., will always be found fresh and pure, direct from the largest producers. It is a new concern always on the lookout for new business and has already built up a large and rapidly increasing trade through the energy and enterprise of its manager. Mr. Stone, who has a wide acquaintance with the business in which he has had long experience.

The company supplies many of the vessels that come to this port, also dredges belonging to the Bowers Southern Dredging Co., of Galveston, Texas, of which Mr. R. B. Clark is general superintendent. He has his office in this building, as has also the Maryland Dredging Co., of Baltimore, Md., of which Mr. J. A. Heilig is manager.

Mr. Stone has had a long experience in the grocery business and has a wide acquaintance throughout this section.

HEADQUARTERS OF CRESCENT CANDY CO.

WILMINGTON SHOE COMPANY

Boots, Shoes and Rubbers And Shoe Findings

Few articles of dress have so much to do with the health, happiness, comfort and appearance of the wearer as shoes and in selecting the family foot wear too much care and discrimination cannot be used. There is absolutely no economy in buying cheaply-made shoes, for they are essentially an article made to wear well and the question of how to make a good shoe at a modern price has always engaged the attention of manufacturers, for the demand for it was greater than for any other kind. The Wilmington Shoe Co., of which Mr. L. W. Wessell is the progressive manager, selected as its leader in this line, the Craddock-Terry Company's products, "Long-Wear" shoes, when it started in business about four years ago, at 217 North Front street, and it has never had any cause to regret this choice. This line of shoes is made in Lynchburg, Va., especially for the Southern trade, and has become a prime favorite among the people of Wilmington, and this section. But while the Wilmington Shoe Co., is the sole agent for the Craddock-Terry shoes, it also handles a number of other high-class makes, including the famous "Nettleton" shoe for men, and the "La-France" for ladies. It also carries a full line of children's footwear, shoe supplies, findings and hosiery, both for ladies and gentlemen. Both the first and second floors, as well as the basement of 217 North Front street, is occupied by the company, which has one of the most attractive and best stocked, boot, shoe and hosiery stores in this part of the Carolinas.

Mr. D. L. Middleton is president of the company, and Mr. L. W. Wessell is secretary and treasurer and general manager. Mr. Wessell, who is a native of Wilmington, has successfully managed the store for the last two years. He is one of the progressive young business men of the city, public-spirited and enterprising, and the company has under his management been most successful.

(advertisement)

W. H. BANCK.

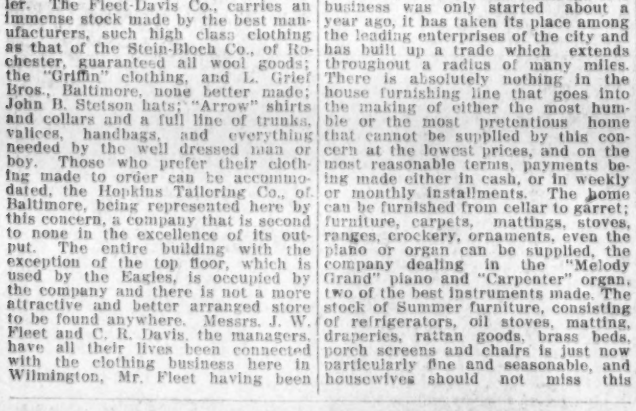
Civil Engineer.
Garrell Building.

Particularly at this time in the history of the South, when it is going through a period of wonderful development along big lines there is an immense demand for the services of civil and mechanical engineers who are capable of planning large enterprises. This field is well covered here in Wilmington, the latest addition being Mr. W. H. Banck, who recently opened an office in the Garrell Building.

Mr. Banck is a native of Georgia, having been born at Augusta. He was, however, educated at the Agricultural and Mechanical College at Raleigh, and in 1909, the year of his graduation, entered the service of the United States Corps of Engineers, connected with the War Department. While in the service he was detailed on the work of raising the "Maine" in the harbor of Havana, Cuba. While holding position of engineer he was stationed at Montgomery, Ala. and at times inspecting materials destined for the Panama Canal, and more recently was chief of field party that made the survey of the harbor of refuge near Cape Lookout, the building of which, it is estimated, will cost in the neighborhood of $3,500,000. Mr. Banck, who is full of public spirit, is thoroughly equipped with ability, experience and knowledge to do any kind of work required of members of his profession, makes a specialty of construction and drainage work, and since he opened his office on May 12th has been most successful.

(advertisement)

STORE OF J. W. H. FUCHS.



HOME OF THE WAVERLY FURNITURE CO.

THE TIDEWATER GROCERY CO

Wholesale and Retail Grocers and Dealers in Country Produce

There is no branch of business carried on in Wilmington that has assumed such large proportion as that of wholesale and retail groceries and country produce. Its unequalled facilities as a distributing point for the Carolinas has, of course, had much to do with this growth, but the greatest advantages amount to nothing unless they are utilized by enterprising confectioners and in general stores. These are received in carload lots directly from the producers and promptness in filling orders has always been one of the characteristics of the concern, so that its customers receive goods fresh from the factory. The company not only manufactures but deal wholesale in a number of standard brands of chocolates and fancy candies. A specialty is made in the manufacturing department of peanut and cocoanut candies, kisses and mixtures, packed in attractive sanitary packages. "Three C" kisses, "Cafeco," "Cream Peanut" and "Pink, White and Chocolate Cocoanut" are a few of the most popular brands on the market. About 30 people are employed and five salesmen are kept busy attending to the wants of the trade which extends throughout the Carolinas, Georgia, Tennessee, Virginia and West Virginia.

Mr. Hanby is a native of Wilmington and has won his success by strict attention to business and uniformly fair and straightforward dealing.

(advertisement)

STORE OF THE TIDEWATER GROCERY CO.

G. T. & W. J. FLYNN

MANUFACTURERS OF

Oak, Yellow Pine and Cypress Railroad and Trolley Cross Ties and Octagonal Poles

Office 113 North Water Street. Yards and Docks on Cape Fear River above Point Peter

It is not generally known even in this city that Wilmington is the largest centre for the distribution of pine creosoting railroad and trolley line ties in this country, and probably in the world. Over a million ties are handled here every year, a large percentage passing through the hands of G. T. & W. J. Flynn, who do an immense business shipping ties for the most part to New York, Philadelphia and Boston where the demand is always very great. The office of the firm is at 113 North Water street, while its extensive yards and docks are on the river above Point Peter. Here they are splendidly equipped to handle all kinds of ties promptly, having both vessel and rail facilities that are not equalled in the Carolinas. Their yards which are improved with docks and wharves and equipped with great hoisting apparatus and other machinery, stretch for 300 feet along the water front and extend back 436 feet providing an immense space in which to operate. Most of the ties handled are "pine sap", or what is known as creosoting ties, being treated by creosote before used. For the most part they come to the yards of G. T. & W. J. Flynn in rafts from the Cape Fear, Black and Northeast rivers, and Town Creek, and their tributaries. A large number are, however, shipped by rail from points along the Coast Line, and Seaboard Air Line systems. From a modest beginning a few years ago the business of this enterprising firm has grown to enormous proportions through the industry and initiative of its members, and to them is due much of the credit of making Wilmington the largest cross tie centre on the South Atlantic seaboard. Both gentlemen have long been residents of Wilmington and have been actively identified with its business life, but are native of Columbus county. They are among the most progressive and public spirited citizens of Wilmington, and are doing their full share in its development.

(advertisement.)

STORE OF BOYLAN & HANCOCK.

BOYLAN & HANCOCK

—Dealers In—

Stylish Footwear

More earnest and particular attention should probably be given to the selection of footwear than to almost any other article of wearing apparel, for, to a greater degree health, comfort and appearance, depend upon the shoes we wear, more than upon most things. No matter how well-dressed one may be out-of-date shoes spoil the effect and, as everyone knows, an ill-fitting shoe can change the best-natured man or woman into a most disagreeable one. This being true, the greatest care should be taken in the selection of the family shoe dealer, for upon his judgment and reliability much depends. That no mistake can be made in selecting Boylan & Hancock, dealers in stylish footwear, at 7 North Front street, is attested by the fact that this firm has as its patrons many of the most discriminating and particular people of Wilmington and this section, who are numbered among their regular customers. These gentlemen have given an intelligent study to their business, they give their personal attention to the trade, and handle only goods made by the best manufacturers, which they personally guarantee and recommend. Every box containing shoes leaving their store is stamped with the name "Boylan & Hancock," and this has come to be recognized as the stamp of quality and class. The firm handles such standard goods as the Edwin C. Clapp, Howard & Foster and "Fellowcraft" shoes for men, for whom they are sole agents, and a splendid line of ladies', children's and infant's shoes, made by the best makers of Lynn, Brockton and Rochester, especially for them. Their stock of "Nubucks" white canvass and kid, pumps and Oxfords for Summer wear is especially fine this season. A full line of fine hosiery and shoe requisities is also carried.

This establishment has appropriately been called "The Shoe Store Ahead," for it makes a point to have always the newest things in footwear as soon as they appear. The entire building at 7 Front street, 30x80 feet, is occupied by the firm of Boylan & Hancock, which was established nearly five years ago, and is composed of Messrs. D. D. Boylan and E. T. Hancock. Mr. Boylan was for a number of years connected with Peterson & Rulfs, and Mr. Hancock has also had a valuable experience as a shoe salesman. They are among the most wide-awake and alert young business men of the city, and are always ready to assist in its advancement.

(advertisement)

SCHLOSS, BEAR & DAVIS CO.

Livery, Sale, Boarding and Exchange Stables

By reason of the recent purchase of the City Livery Co., at 108-110 North Second street, with all of its large equipment of horses, carriages, buggies, surries and good will, the Schloss, Bear & Davis Co., becomes by far the largest concern in the two Carolinas in its livery, sale, boarding and exchange stables, in a large and growing territory, where the demand for horses, mules and a high-class livery service is rapidly on the increase, the company is an extensive dealer in horses and mules, receiving them in carload lots, and deals also in buggies, carriages, wagons and harness, its capacity for handling stock, always large, has been greatly increased by the purchase of the City Livery Co.'s business and stables, and it now has room for taking care of 250 head of horses and mules, large storage rooms for its vehicles and agricultural implements, its heavy hauling, furniture and theatrical transfer trucks, and also for the conduct of an extensive boarding business. This concern is equipped to haul anything, from the smallest parcel to 20 tons at a single load. One of its trucks, recently handled a safe weighing 14 tons and by the additions of extra axles 20 tons could be carried.

In its vehicle department, as in others, it is a leader, handling such standard buggies as the Babcock, Hercules, Delker, Durham and Wrenn, and in wagons the Weber, Thornhill, Chase City, Studebaker and Durham.

It represents in this section several leading independent agricultural implement manufacturers, not identified with the trust.

The farming implement department of its business is fully keeping pace with the phenomenal development of the splendid trucking resources of the Eastern Carolinas. The "Iron Age" implements are carried as are also the "P. & O.," and those of the Oakes Manufacturing Co., of Newbern, N. C. Among its specialties may also be mentioned the Champion Potato Digger.

Although the Schloss, Bear & Davis Co., has only been in existence under the name for four years, it is practically one of the oldest concerns of the kind in this section, being a merger of the firm of Schloss & Bear, founded by Nathan Schloss, who for nearly 45 years conducted a sales, hiring and hauling business, and that of Mr. S. J. Davis, who was in the livery business on his own account at the present stand, 208 and 210 Market street, for 15 years. When the consolidation was made the new concern was incorporated under its present name with Nathan Schloss, president; S. J. Davis, vice president, and J. R. Bear, secretary and treasurer. Since that time the business has continually expanded under the enterprising and experienced management of its owners, and now covers every branch of the trade thoroughly.

(advertisement)

JARMAN & MINTZ

Pharmacists

It is not always the largest store that does the most extensive business by any means. Location, service, superior goods and many other considerations enter into the success of a business undertaking and the fact that the well known firm of Jarman & Mintz, pharmacists, at 107 Princess street, have built up an immense trade in a comparatively modest store, is ample proof that this is true. For years there has been a drug store in the building occupied by this enterprising concern and there is not a better location for one in all Wilmington. Both the Wrightsville Beach cars and those of Carolina Heights find their terminus at its doors. Front street is nearby and it may be said to stand in the center of the shopping district. Jarman & Mintz started in business about seven years ago, and they have made a distinct and emphatic success by selling the purest and best of drugs and medicines, toilet articles and fancy goods and everything usually kept in a high-class drug store. Particular attention is given to the compounding of prescriptions, only the freshest and purest ingredients are used, and this department receives the personal attention of the proprietors both of whom are practical pharmacists, with many years of valuable experience. One of the most popular features of this attractive establishment is the modern soda fountain where the most delicious drinks are prepared and nearly every visitor to the beach drops in before leaving and after coming back. The firm is composed of Messrs. J. Frank Jarman and Moody B. Mintz, both of whom have lived for years here in Wilmington, and are actively identified with its business life.

(advertisement)

WATSON & APPLEWHITE

Real Estate Agents

Real estate is more active in Wilmington, and this part of the Carolinas, than it has ever been, and the future promises a still greater development. Thousands are being made in both city and suburban property which is showing a steady and healthy increase in value, and no better investment in the opinion of authorities in real estate values, could be made. One of the latest firms to open an office, and begin operations here is that of Watson & Applewhite, at 210 Princess street, which began business on June 1st. Although it is the latest addition in real estate circles, both members of the firm are men of wide experience and thoroughly equipped for the work of handling all branches. Mr. Thomas A. Watson, Jr., who is a native of Wilmington, and has lived here all his life was until recently with Wright's Real Estate Agency, while his partner, Mr. Geo. B. Applewhite, was with Mr. James Owen Reilly, two of the oldest concerns in Wilmington. Both have had a wide and valuable experience in every department of the business, and the firm covers the entire field, buys and sells property, collects rents, manages estates and negotiates loans on mortgages. They have a knowledge of values gained from years' of intelligent study of conditions, their standing in the business world is of the best, and anyone contemplating either buying or selling property, no matter where located, can make no mistake in consulting the members of this firm.

(advertisement)

W. MUNROE & COMPANY

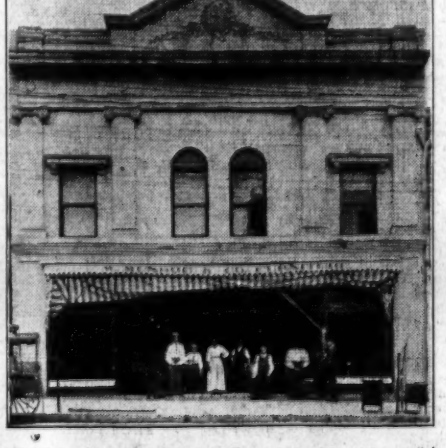
Furniture and House Furnishings

It has been conservatively estimated that 75 per cent of the people of Wilmington own the houses in which they live. It is peculiarly a city of attractive homes, a large percentage of them built with the aid of building and loan associations and they are artistic and comfortable homes, a condition that has been brought about largely by the modern methods of merchandising of its furniture dealers, of which the leading exponent is the firm of W. Munroe & Co., whose attractive and well-stocked establishment is located at 15 South Front street. What the building associations have done toward supplying the house, this progressive firm has done toward furnishing it, for more than 20 years past. An immense stock of furniture of fine, modern and low-priced goods, carpets, rugs, mattings, art squares, ranges and, in fact, everything that is needed to furnish a large or small house, suite of rooms, office, boudoir, or den, parlor or camp, is carried by W. Munroe & Co. In looking over the immense warerooms of the firm what impresses one very favorably is the entire absence of cheap and trashy furniture and furnishings; everything is from high-class makers, strong, durable and substantial, as well as handsome and artistic. Nothing is so expensive in the long run as cheaply made furniture, it is true economy to buy that which will last for generations.

W. Munroe & Co., carry such standard goods as the Luce line of mahogany dining room, parlor and bedroom suits; Parkersburg and Taylor easy rockers; "Red Cross" felt mattresses, "Gurney" and "White Frost" refrigerators; "Crescent" stoves and ranges; "Ideal" fireless cookers, and "Perfection" oil stoves; American Fibre Company's art reed furniture; "Crex" mattings and rugs; "Haviland" china; "Brown & Morse" filing cabinets and other celebrated goods that carry with them the guarantee of the firm, backed by that of the maker.

The business was established by the late William Munroe, on a modest scale, just across the street from its present location, and after his death was carried on for the estate by Mr. George S. Boylan, who has had an experience of 25 years in the furniture business, though still in early middle age. Seven years ago he and Mr. W. B. Munroe, son of the founder, formed a co-partnership and under the old firm name they have built up the most flourishing cash and credit furniture business in this part of the Carolinas, and have made for themselves a place among Wilmingtons most progressive merchants.

(advertisement)



STORE OF MUNROE & CO.

WILDER & METTS

Insurance and Real Estate

Wilder & Metts, occupy offices in the Wilder Building, located at 207 Princess street. Although this firm was only formed on February 1st, of last year, it represents two of the oldest concerns in the city. The members are Mr. H. F. Wilder and Col. J. VanB. Metts, both of whom were for a number of years in real estate and insurance before becoming partners. Mr. Wilder half a dozen years ago, bought out the business of J. M. Bunting and Col. Metts had been carrying on an agency since 1900. Consolidating their interest, they established the present firm which at once took its place among the leading concerns in the business in Wilmington. Every branch of both insurance and real estate is covered thoroughly. They write fire, life, accident, marine, health, automobile, boiler and plate glass insurance, buy and sell city, surburban and farm property, collect rents, manage estates, negotiate loans on mortgage. Their companies are among the best in the work, representing millions of assets, and both partners are recognized authorities on real estate values in Wilmington, and this section of the Carolinas. Mr. Wilder, who is a native of South Carolina, but has lived here for the past 18 years, is secretary and treasurer of the Hanover Building and Loan Association, and has shown his confidence in Wilmington by investing here, owning among other property the Wilder building.

Col. Metts was born in Wilmington and has always lived here. He has for years taken an active interest in the growth and progress of the city along many lines being a member of the executive committee of the Chamber of Commerce, a member of the Board of County Commissioners, Lieutenant Col. of the 2nd Regiment, vice president of the Hanover Building and Loan Association, and a director of the Co-operative Building and Loan Association and president of the Wrightsville Beach and Suburban Development Co. The members of this wide-awake concern are among the leading business men of Wilmington and have every faith and confidence in its future progress and prosperity.

(advertisement)

W. A. WHITEHEAD & SON

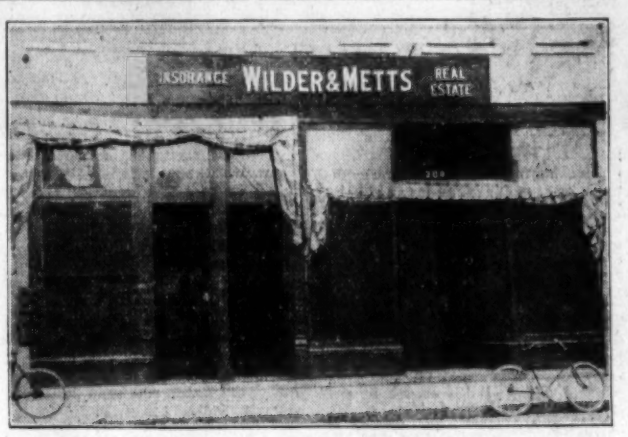
Distributing Agents for Leading Manufacturers and Producers

Merchandise brokerage occupies an important place in the business life of Wilmington, and has for many years, for as a distributing point for provisions, flour, rice, coffee, fruits, grain and hay, the city is probably the largest in the two Carolinas, though Charleston also lays claim to the position. One of the leading and oldest brokerage firms here is that of W. A. Whitehead & Son, whose establishment is located at 229 North Water street.

This firm does an immense business, extending throughout North and South Carolina and represents, as distributors, some of the largest manufacturers and producers in the country. It was founded by Mr. W. A. Whitehead in 1880, and has always been most successful. Its facilities for handling goods are of the best, its warehouses adjoining those of the Clyde Line steamers along the water front, and near the depots of both the Atlantic Coast Line and the Seaboard Air Line railways, being directly on the belt line. One of the attractive features of this firm's business is that it offers free storage. Upon the death of Mr. W. A. Whitehead, about eight years ago, his son, Mr. W. G. Whitehead, continued the business, under the old firm name, and under his enterprising and capable management it has kept the pace in the front rank it has always held among the leading brokerage concerns in this territory.

Mr. Whitehead has all his life been identified with the merchandise brokerage business and there is no detail of it with which he is not thoroughly familiar.

(advertisement)



WILDER & METTS' REAL ESTATE OFFICE.

L. W. DAVIS & CO.

Clothing, Hats, Caps, Boots and Notions

In probably no branch of manufacture has greater strides been made, during the last decade, than in the making of men's and boys' clothing, hats and furnishing goods. The man with a modest income can today dress better and more stylish than the one of a dozen years ago with thousands at his command, and he does if he is particular to buy his goods at the right place, from merchants of established reputation. For more than a quarter of a century the firm of L. W. Davis & Co., whose establishment is located at 32 South Front street, has conducted business here in Wilmington and this fact alone is sufficient evidence that its dealings with the public have been fair and straightforward. No business could exist for any such length of time, retaining old customers and constantly making new ones, unless its methods and its goods were of the best, for a man does not go a second time to the merchant who has deceived him. Mr. Davis started in business on a modest scale on Market street over 25 years ago. This was then the business center of the city and Front street was given up for the most part to residences. He prospered and continued at the old stand until about three years ago when the present building occupied by him at Front and Dock street, was leased and almost completely rebuilt so far as the interior is concerned. An immense stock of men's and boys' clothing, hats, caps, boots, valises, handbags, furnishing goods and notions is carried and the trade extends throughout this section of the Carolinas. The entire three floors of the building are occupied and there is to be found in this complete outfitting store absolutely everything needed by the well dressed man, while the prices are wonderfully reasonable. The experienced buyer does not go to the store where the most money is spent in style and furnishings, but to the one where he gets his money's worth, and this he always gets at the establishment of L. W. Davis & Co., who guarantee every article they sell to be just as represented. Mr. Davis is one of the pioneer merchants of Wilmington in point of years of continuous service, having gone into business when he was quite a young man and is now in the prime of life. He is one of our most progressive and substantial merchants.

(advertisement)

The Finish.

She—Mary wouldn't work for $5 a week and now she is working for a dollar.

He—What happened? Did they cut her wages?

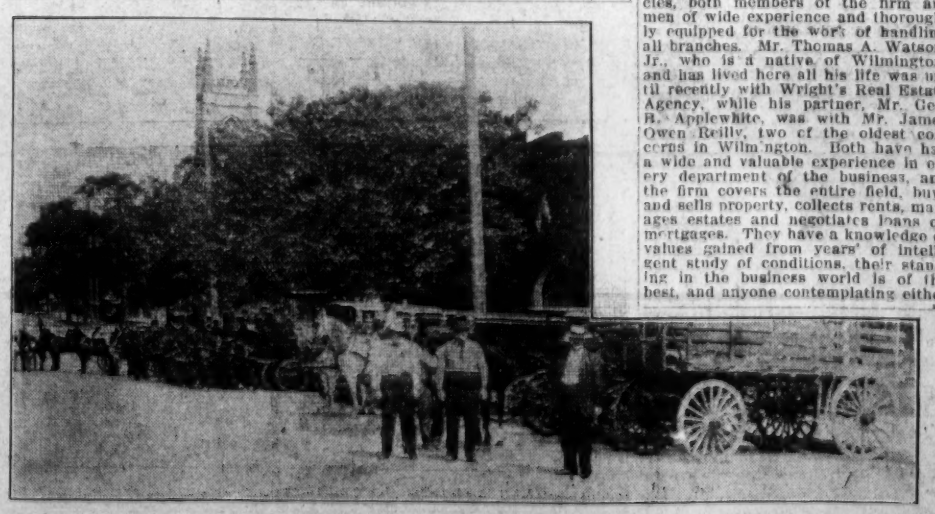
She—No. She got married.

J. T. BROWN.

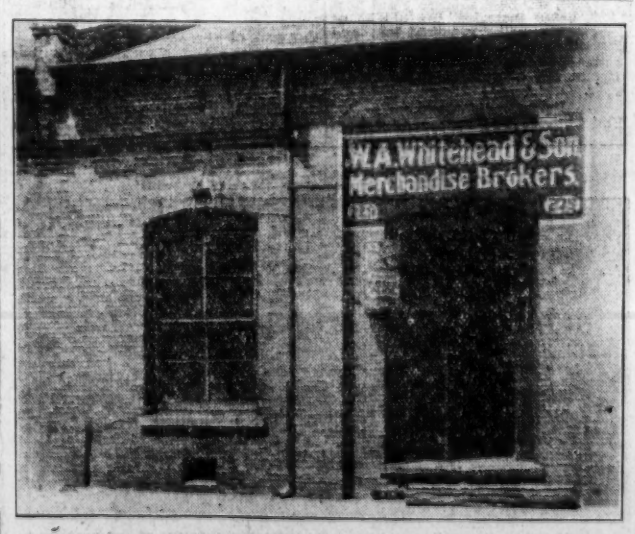
Manufacturer and Dealer in Carts, Buggies, Wagons, Drays, Etc.

Owners of carriages, buggies, wagons and carts in Wilmington for the last 25 years have made their headquarters at the shops now conducted by Mr. J. T. Brown, at 13 and 15 North Third street, opposite the county Court House. It is the oldest stand in the city and the reputation it has always had for fine work is fully maintained by the present proprietor, who took charge of the business about two and a half years ago. There is nothing in the repair line needed by owners of vehicles that cannot be attended to by Mr. Brown and his corps of skilled mechanics in the most workmanlike manner, from the building of a wagon to the most trifling job of repairing. Everything, large or small, receives the same careful attention that is always given by the workman who takes pride in doing things in a high class manner. Fronting 66 feet on Third street, the shops extend back about 175 feet, and are splendidly equipped with the latest improved machinery. Recently Mr. Brown has opened a first-class paint and furnishing room for automobiles in connection with his plant and is prepared to do all kinds of repairing to the wood work of machines as well as painting in the most up-to-date manner. Cars can be completely renovated, with the exception of the machinery, and some of the most prominent automobile owners of this section are among the patrons of the establishment. Mr. Brown, who is a native of Onslow county, is a fine workman and gives his personal attention to every contract entrusted to him. No job is too difficult or delicate and a trial order at this shop makes a regular customer for no job is ever allowed to leave it until it has been done properly and is fully up to the standard.

(advertisement)



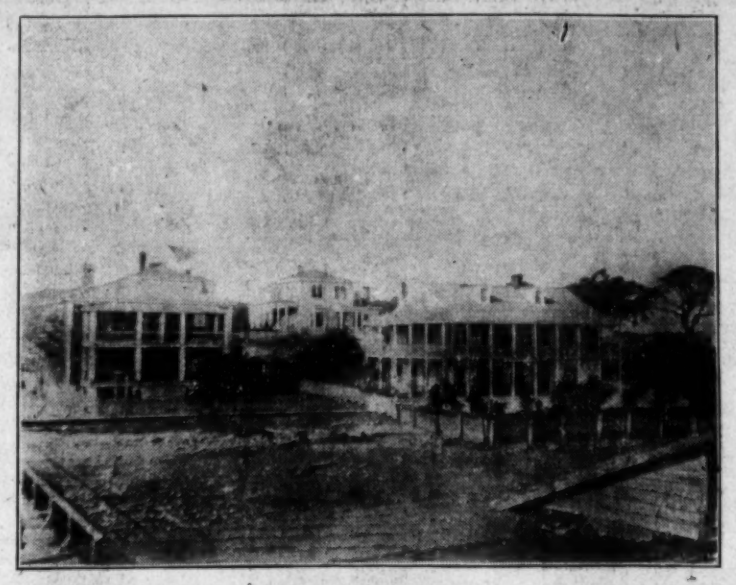
STABLES OF SCHLOSS, BEAR & DAVIS CO.



OFFICE AND STORE W. A. WHITEHEAD & SON.

CITY OF SOUTHPORT

Located on North Carolina's Deepest Water Harbor, and Is the Logical and Nearest Seaport to the Great Panama Canal—A Progressive and Beautiful City That Is Making Rapid Strides in the World of Commerce, Finance, Science and Art



SCENES ALONG THE SOUTHPORT WATER FRONT

The Pilot's Watch Tower. — Government Wharf, Old British Garrison, Public Library. — Steamboat Landing and Terminus of the W. B. & S. Railway.

Southport, ideally located at the mouth of the Cape Fear river, where ocean, harbor and river meet, is a little city whose advantages are just beginning to be realized, and that it is to become, at no distant day, one of the most flourishing ports along the South Atlantic seaboard, there can be no doubt in the minds of anyone who has studied its possibilities. For years it has been a lovely little town of attractive homes, nestling among luxuriant flower gardens, its wide streets shaded by magnificent and venerable live oaks, such as can be seen in no other place in the country and it would seem almost sacrilege to disturb its delightful serenity, but with the coming of the railroad, its day is at hand, and the completion of the Wilmington, Brunswick & Southern the opening of the inland waterways and the construction of the Panama canal, the city stands upon the threshold of a new era, that will be epochal in its long and interesting history. It is proposed to give in this sketch some of the many reasons why Southport is to become a modern, progressive city, retaining at the same time the charms that go toward making it an all-the-year-round resort, that are incomparable, and distinctly its own.

Some Advantages and Attractions

Before going into an analysis of the forces that must inevitably make Southport one of the great deep-water cities of the South, it would be well to recapitulate in advance what the place already has, that should make it a mecca for hundreds of health and pleasure seekers, as well as investors. For years it has been known to comparatively few, who have discreetly kept its charms to themselves, fearing, perhaps, that to share with too many, would destroy them. An ideal place for rest and recuperation, its closeness to the Gulf Stream gives it superb climate with a mean temperature of 61.4. In June, July and August for the past 29 years, the mean temperature, official has been 78 degrees and in December and January and February 44.8 degrees. Although distant only 25 miles from Wilmington there are several degrees difference in the temperature and during several of the Winter months the climate is almost semi-tropical. Over on Smith's Island the forests are, indeed, tropical and in the town the palmetto, the palm and the magnolia flourish luxuriantly. In Franklin Square, containing two city blocks, are splendid specimens of the live oak, many of them more than a century old, and the pride of the townspeople. It is a paradise for the sportsman, both hunting and fishing being fine; one of the few places left of which this can be said with absolute truth. Strangers are always welcomed in Southport with that old-time Southern hospitality, so delightful to the man from the hustling city, and now so rarely found, that to enjoy, one must be quick to grasp before it is too late. It would be a pleasure to dwell upon these attractions and also upon the fine churches, the public school system, which includes a State High School, the pure wholesome water supply, its high-class retail stores, the new electric plant that is just being installed, the blocks of concrete sidewalks recently laid and many other improvements, but there are bigger things to be considered just now and the biggest of these is the harbor.

Its Splendid Harbor

Undoubtedly the greatest natural asset possessed by Southport is its splendid harbor stretching for five miles about the town, with 31 1-2 feet of water at low tide and 36 at high. The government has never spent a penny to improve this great harbor; nature has done the work and, as always, has done it well. There is room for hundreds of the greatest ships of the seven seas and, situated as it is about equi-distant between Norfolk and Charleston, it is the natural refuge for vessels and also as the location of a bunker coaling station. The latter will soon be one of the new industries of Southport and the Wilmington, Brunswick & Southern Railroad is about completing its piers, from which the largest vessels can be supplied with coal, brought over its line. This, however, is only a comparatively small matter, to the immense business that this road now that it has reached the water, is going to contribute toward the development of Southport. Without progressive railroads, no town can grow, no matter what its advantages may be and although only a short time has elapsed since Southport was first connected with the outside world by bonds of steel it has already received an impetus that will carry it far.

Building of the Railroad

When the Wilmington, Brunswick & Southern Railroad ran its first train over the line on July 2nd of last year, its promoters and friends saw the dream of years realized practically, for the question of a road from Southport to Wilmington has been discussed for a quarter of a century. The people of this little city and section regard it with particular pride, for it is in great measure a home enterprise, projected by home people and built with home capital, and it has opened up one of the richest trucking and lumber sections in the world, besides opening the port to the commerce of the great Southern and Western country. It is just 30 miles long, extending from Southport to Navassa, where its tracks join those of the Coast Line, and its trains enter the union station at Wilmington, over the tracks of that great system. Freight can be shipped from any point over the road and its connections, without rehandling, directly to Southport, and the terminals now building, which is bound to give the town with its deep water, land-locked harbor, an immense exporting trade, especially in coal, lumber, ties, naval stores, cotton and all kinds of manufactured goods, a trade now enjoyed by cities with natural facilities, not comparable with those of Southport. Ships can load here for every foreign port avoiding the dangers of those cemeteries of the sea, "Cape Hatteras" and "Lookout."

Preparing for Panama

In little more than a year the Panama canal will join the Atlantic and Pacific and there can be no doubt but what this great event will mean much for Southport. There are few harbors along the coast such as she possesses, where wharves, docks and piers can be constructed cheaply, without the usual large outlay for long approaches, for deep water begins almost at the harbor's edge, the elevation is low and the cost of grading almost negligible. As everyone knows railroad rates are fixed, to a great extent by water rates, and it naturally follows that the development of Southport as a great commercial distributing point is not only of vital concern to the people there, but also to those of the entire State, where the question of freight rates is now a leading one.

Undeveloped Territory

The country traversed by the railroad is almost entirely undeveloped and Southport is its natural center. Its development means her own growth and that it will come as soon as its magnificent resources become better known, goes without saying.

Brunswick county has more standing timber and naval stores resources to the square mile than any other single county in North Carolina. This is rather a sweeping statement but it is nevertheless true. Before the building of the railroad the timber was too remote from any and all means of transportation for development, there being only two considerable streams flowing through the county, down which timber could be rafted, except those entering the Atlantic. This has limited the cutting of timber to a very small area, consequently it is standing today in its original growth. Much of the business done by the road thus far is lumber, which goes to mills in other cities and should by all means be manufactured here in Southport and as a site for a large plant there is none to compare with it, now that it has the transportation facilities both by rail and water. The timber consists for the most part, of long and short leaf pine, poplar, cypress, gum, ash, oak, hickory, beach, holly, persimmon and dogwood. A careful estimate by local and government experts places the standing timber in the county alone at 2,000,000,000 feet, a veritable storehouse of forest wealth.

Trucking Around Southport

Marvelous results have been obtained by trucking farmers in this section around Wilmington, but still more wonderful results can be obtained around Southport. The land is quite as suitable for trucking and the closer proximity of the farmer to the Gulf Stream makes the season earlier, and it is on early vegetables, berries and fruits that the money is made. Many times in the Spring when frost has damaged the crops around Wilmington those closer to Southport have been unharmed, and only the lack of transportation facilities has prevented this section from being thoroughly developed. Land along the railroad can still be had comparatively cheap, when the immense returns it brings are considered. Here is to be found the truckers' ideal location. Climate plays an important part in the truck farmer's calculations and it will pay him to examine the conditions that maintain in the country about Southport. Tempered by the balmy breeze that blows over the Gulf Stream his crops quickly respond and early vegetables and strawberries can be produced and marketed several days earlier than anywhere else in this section. There are fortunes awaiting the men who grasp the opportunity which this field of endeavor presents. The Wilmington, Brunswick & Southern traverses a new country; so far as development is concerned, for while it is one of the oldest settled in the Carolinas, it offers advantages that are unusually attractive in many respects, not the least of which are its new improved turnpike, its healthful climate, its excellent schools and transportation for products both by rail and water.

Home of Delicious Seafood

Another industry here that will be greatly encouraged by the coming of the railroad and the enhancement of the new ice plant, which has recently been completed is that of fishing, for the market. The waters around Southport are alive with fish the year round, trout, bass, spots, rock, shad, mullets, brem, pig-fish and others. Quick transportation and plenty of ice are absolutely necessary to success in the fish industry and now that the city has them, it is bound to grow rapidly. In eight weeks, last Fall, it is estimated that 300,000 pounds were caught by hook and line alone, while many more were landed in nets. The oyster industry could also be made to bring big returns, the delicious bivalve being found in large quantities and of excellent quality in the contiguous creeks and bays. The writer saw sold on the wharf at Southport 35 pounds of trout, fresh from the water, for half a dollar, all that was asked or given by a passenger on the "Wilmington."

Inland Waterways Pass Southport

The great system of inland waterways, being built by the government down the Atlantic seaboard, will pass directly by Southport and this is bound to do its share toward the city's growth and progress, giving another outlet, both north and south and cheaper transportation. This great system will put the city in still closer touch with the outside world and it will become the stopping place of hundreds of vessels and thousands of passengers, who will have a chance to see for themselves its advantages and attractions. Many of these will stop over to visit interesting and historic Fort Caswell and the site of famous Fort Fisher, the first being only a couple of miles across the harbor.

At Fort Caswell

This old fort, with its traditions, is a thoroughly modern fortification, $5,000,000 having been spent upon it and more is constantly being spent. It brings thousands of visitors to Southport every year, most of them coming down on the steamer "Wilmington" to get the benefits to be had from a trip on the historic Cape Fear river with Capt. Harper, who makes a landing at the fort. The fortifications are directly between Southport and the ocean and the great 12 and 10-inch gun batteries appear as if placed for the especial protection of the little city. The reservation is surrounded by a great seawall over a mile long and stationed here are generally about 300 troops, who with the officers take a deep interest in the progress of the community with which it is closely identified. The government tender "General Getty," makes frequent trips from the fort and a great many supplies are purchased from Southport merchants. Fort Caswell is the show place of the town. It is of especial interest to North Caralinians from the fact that each year companies of the Coast Artillery troops of the State drill and practice with its guns, that they may acquire that knowledge whereby they will be of more value in the defeanse of the seacoast. As Southport grows in importance, as it is bound to do, so will it more invite attack from a hostile navy and thus increase the relative importance of the fort defending it. Inside the defenses is a portion of old Fort Caswell, which was completed in 1854 and helped to make history during the War between the States. The walls are of brick and are in striking contrast to the massive works around them. Water from the fine supply of Southport is soon to be piped to the Fort. This has been carefully analyzed by Major T. R. Russell, of the bacteriological laboratory at Washington, who says in his report that there is a "practically complete absence of bacterial life in the water" and that he does not think he has ever received for examination water as near sterile as this. The site of famous Fort Fisher, which guarded the approach to Wilmington until 1861, when it was captured is most interesting although there are few remains of the fortifications and there has, for a number of years, been a movement to have the government make the site a public park, to mark the spot where one of the fiercest and most important battles of the war was fought.

Fort Johnson, "The Garrison"

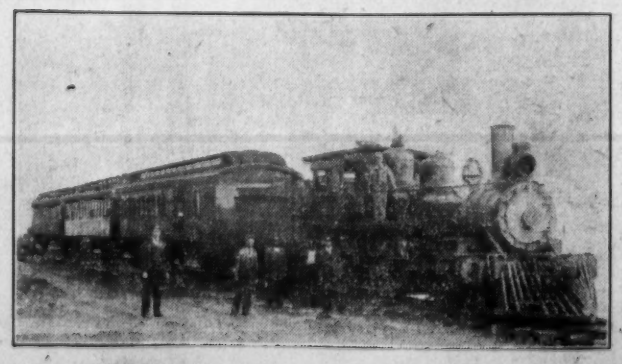
Another interesting point at Southport is Fort Johnson, known as "The Garrison," which stands on a bluff overlooking the river. It is the property of the United States and part of the building is occupied by the Southport public library, organized through the efforts of the Civic League, an organization of ladies who have done much toward making the city the charming home place that it is. As early as 1745 a fort was located at the present site, established by authority of the crown and named in honor of Governor Gabriel Johnson. A community was built up about it, which led to the incorporation of the present town of Southport, under the name of Smithville, in 1792.

There is no doubt but what the locality of the present Southport fell into the hands of the Spaniards in 1784, when they ascended the river and attacked the town of Brunswick. Tradition also tells us that it was at one time the rendezvous of Blackbeard and Steve Bonnet, the famous pirates, and there is a tale of the finding of a bag of Spanish doubloons, on the plantation of "Orton" now the home of Mr. James Sprunt, up the river a few miles. It is also probable that during the Revolution in 1776 when the fleets of Gen. Clinton and Lord Cornwallis entered the river that the territory at the mouth of the Cape Fear river fell into the hands of the British. Be this as it may, the fact that is now most interesting to the present generation is that the grounds about the old buildings make a beautiful park overlooking the harbor, which, on Summer evenings, is the favorite resort of young gallants and their sweethearts, who find the invigorating ocean breeze and the moonlight on the water fit accompaniments to love-making. A handsome tablet erected in 1911 by the North Carolina Society of Colonial Dames tells us that this "was the first fort in the Province of North Carolina, built by the act of Assembly of 1745 and completed in 1764, and was named in honor of Gov. Gabriel Johnson. The patriots of the Cape Fear resisting the execution of the Stamp Act in 1766 forced the spiking of the 24 cannon, the gift of King George II. The fort was the refuge of Gov. Josiah Martin after his flight from Newbern, May 24, 1775, until he was compelled by the patriots to abandon it July 18, 1775, on which day it was destroyed and royal government in North Carolina ceased."

Southport Commercial Association.

The city has that most valuable of all agencies for promoting the growth of a community and making its advantages, attractions and resources known—a good business men's organization which has a large and growing membership. The Southport Commercial Association was only formed on March 7th, of the present year, but its members have been actively at work ever since and are accomplishing excellent results. The officers are Messrs. M. C. Guthrie, president; W. H. Pyke, first vice president; S. B. Northrop, second vice president; C. L. Stevens, secretary, and H. W. Hood, treasurer. Information of any kind regarding Southport and the section of which it is the centre, will be gladly furnished by addressing the secretary, Mr. Stevens.

CAPE FEAR LIGHT—THE BEACON WHICH LIGHTS TO SOUTHPORT'S HARBOR OF REFUGE.



ARRIVAL OF TRAIN AT SOUTHPORT.

Steamer China, Drawing Twenty-Five and One-Half Feet of Water, Loaded With Nitrate of Soda from South America at Southport.